



Lightship Chartering A/S

Tuborg Havnevej 15, st.
2900 Hellerup
CVR No. 89990114

Annual report 2021

The Annual General Meeting adopted the
annual report on 18.05.2022

A handwritten signature in black ink, appearing to read 'Sune Fladberg'.

Sune Fladberg

Chairman of the General Meeting

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Entity details

Entity

Lightship Chartering A/S
Tuborg Havnevej 15, st.
2900 Hellerup

Business Registration No.: 89990114
Date of foundation: 02.04.1982
Registered office: Gentofte
Financial year: 01.01.2021 - 31.12.2021

Board of Directors

Kasper Bøgelund Olsen
Morten Have
Giovanni Garufi

Executive Board

Kasper Bøgelund Olsen
Sune Linné Fladberg Nielsen

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab
Weidekampsgade 6
2300 Copenhagen S

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Lightship Chartering A/S for the financial year 01.01.2021 - 31.12.2021.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Hellerup, 18.05.2022

Executive Board



Kasper Bøgelund Olsen



Sune Linné Fladberg Nielsen

Board of Directors



Kasper Bøgelund Olsen



Morten Have



Giovanni Garufi

Independent auditor's extended review report

To the shareholders of Lightship Chartering A/S

Conclusion

We have performed an extended review of the financial statements of Lightship Chartering A/S for the financial year 01.01.2021 - 31.12.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021 in accordance with the Danish Financial Statements Act.

Basis for conclusion

We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures to obtain limited assurance about our conclusion on the financial statements and that we also perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our conclusion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity

personnel, performing analytical and the specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

Statement on the management commentary

Management is responsible for the management commentary.

Our conclusion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 18.05.2022

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556



Thomas Frommelt Hertz
State Authorised Public Accountant
Identification No (MNE) mne31543



Christoffer Anholm Salmon
State Authorised Public Accountant
Identification No (MNE) mne47918

Management commentary

Primary activities

Lightship Chartering A/S' activity is to carry on shipping business as chartering broker and other shipping related activities.

Development in activities and finances

2021 was a very satisfactory year for Lightship Chartering, both in Denmark and globally. First and foremost, we achieved the best financial year ever in the group by no comparison. Going into the year we decided not to hedge our exposure to USD which proved to be the right decision. On staff we have grown significantly with a year-on-year growth of 33% for commercial people and 25% across all departments. We have added one more office to the group, namely Singapore, which despite challenging conditions have had a strong start. We decided our next move was to open an office in the USA which already commenced operations during Q2 2022.

Outlook

We expect the further growth in dry cargo to be done organically in the existing segments, where our goal is to continue to attract the best talents in the industry, motivate and inspire them to be a part of one of the world's leading dry cargo brokers. Further, we have decided in the partner group which new segments we want to take on in the company by 2026. It is our goal to add four new segments to the company during this period. We expect the group to grow to more than 200 total employees before end of 2026 and to prepare the company for this we have strengthened the administration by enhancing our finance setup plus we have hired a profile more to the top management who will start during 2022.

For 2022 we expect a top- and bottom-line growth by 35-45% compared to 2021, which we will achieve by maintaining the strong relationships to our customers and by integrating our new hires in a culture that we believe is leading within the broker industry.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2021

	Notes	2021 DKK	2020 DKK
Gross profit/loss		23,690,412	10,663,139
Staff costs	1	(14,132,248)	(8,376,895)
Depreciation, amortisation and impairment losses	2	(77,734)	(104,459)
Operating profit/loss		9,480,430	2,181,785
Other financial income	3	944,220	4,763
Other financial expenses	4	(69,300)	(597,068)
Profit/loss before tax		10,355,350	1,589,480
Tax on profit/loss for the year	5	(1,852,976)	0
Profit/loss for the year		8,502,374	1,589,480
Proposed distribution of profit and loss			
Ordinary dividend for the financial year		8,502,374	1,589,480
Proposed distribution of profit and loss		8,502,374	1,589,480

Balance sheet at 31.12.2021

Assets

	Notes	2021 DKK	2020 DKK
Other fixtures and fittings, tools and equipment		129,650	207,385
Property, plant and equipment	6	129,650	207,385
Other investments		258,500	168,125
Deposits		342,885	323,536
Financial assets	7	601,385	491,661
Fixed assets		731,035	699,046
Trade receivables		6,555,462	2,922,457
Receivables from group enterprises		5,789,421	5,601,395
Other receivables		373,238	184,992
Prepayments		942,025	601,483
Receivables		13,660,146	9,310,327
Cash		9,586,549	359,021
Current assets		23,246,695	9,669,348
Assets		23,977,730	10,368,394

Equity and liabilities

	Notes	2021 DKK	2020 DKK
Contributed capital		1,000,000	1,000,000
Retained earnings		4,439,444	4,439,444
Proposed dividend		8,502,374	1,589,480
Equity		13,941,818	7,028,924
Other payables		465,707	653,558
Non-current liabilities other than provisions	8	465,707	653,558
Trade payables		1,067,015	303,188
Income tax payable		1,850,308	0
Other payables		6,652,882	2,382,724
Current liabilities other than provisions		9,570,205	2,685,912
Liabilities other than provisions		10,035,912	3,339,470
Equity and liabilities		23,977,730	10,368,394

Contingent liabilities 9

Statement of changes in equity for 2021

	Contributed capital DKK	Retained earnings DKK	Proposed dividend DKK	Total DKK
Equity beginning of year	1,000,000	4,439,444	1,589,480	7,028,924
Ordinary dividend paid	0	0	(1,589,480)	(1,589,480)
Profit/loss for the year	0	0	8,502,374	8,502,374
Equity end of year	1,000,000	4,439,444	8,502,374	13,941,818

Notes

1 Staff costs

	2021	2020
	DKK	DKK
Wages and salaries	13,056,901	7,737,019
Pension costs	621,055	458,713
Other social security costs	145,098	99,487
Other staff costs	309,194	81,676
	14,132,248	8,376,895
Average number of full-time employees	16	14

2 Depreciation, amortisation and impairment losses

	2021	2020
	DKK	DKK
Depreciation of property, plant and equipment	77,734	104,459
	77,734	104,459

3 Other financial income

	2021	2020
	DKK	DKK
Other interest income	12,125	4,763
Exchange rate adjustments	835,095	0
Fair value adjustments	97,000	0
	944,220	4,763

4 Other financial expenses

	2021	2020
	DKK	DKK
Other interest expenses	13,481	3,749
Exchange rate adjustments	40,231	582,366
Fair value adjustments	6,625	6,625
Other financial expenses	8,963	4,328
	69,300	597,068

5 Tax on profit/loss for the year

	2021 DKK	2020 DKK
Current tax	1,850,308	0
Adjustment concerning previous years	2,668	0
	1,852,976	0

6 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK
Cost beginning of year	1,219,959
Cost end of year	1,219,959
Depreciation and impairment losses beginning of year	(1,012,575)
Depreciation for the year	(77,734)
Depreciation and impairment losses end of year	(1,090,309)
Carrying amount end of year	129,650

7 Financial assets

	Other investments DKK	Deposits DKK
Cost beginning of year	53,704	323,536
Additions	0	19,349
Cost end of year	53,704	342,885
Revaluations beginning of year	114,421	0
Fair value adjustments	90,375	0
Revaluations end of year	204,796	0
Carrying amount end of year	258,500	342,885

8 Non-current liabilities other than provisions

	Due after more than 12 months 2021 DKK
Other payables	465,707
	465,707

9 Contingent liabilities

	2021	2020
	DKK	DKK
Other contingent liabilities	341,977	1,215,368
Contingent liabilities	341,977	1,215,368

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

This annual report has been presented in accordance with the provisions of the Greenlandic Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are classified directly as equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are classified directly as equity.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, changes in inventories of finished goods and work in progress, own work capitalised, other operating income, cost of raw materials and consumables and external expenses.

Revenue

Revenue (commission income) for charters and time charter agreements is recognized in the income statement when an agreed contract (clean recap) is approved by the owner of the vessel and the charterer. In case of cancellation of the agreed contract (clean recap) after closing date, a credit note would be issued to cancel the commission income and recognized in the income statement the same year the commission was recorded.

Other external expenses

Other external expenses for premises, sales and distribution as well as office expenses, etc.

Staff costs

Staff costs comprise salaries and wages as well as payroll expenses, etc.

Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Property, plant and equipment

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

3 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Other investments

Other investments comprise listed securities which are measured at fair value (market price) at the balance sheet date and unlisted equity investments measured at cost. Unlisted equity investments are written down to any lower net realisable value.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.