

STATSAUTORISERET REVISIONSAKTIESELSKAB

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# **BJØRN THORSEN A/S**

Søholm Park 1, 2900 Hellerup

Company reg. no. 89 81 04 18

**Annual report** 

1 May 2020 - 30 April 2021

The annual report has been submitted and approved by the general meeting on the 22 September 2021.

Peter Adser Chairman of the meeting







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To ensure the greatest possible applicability of this document, IAS/IFRS English terminology has been used.
Please note that decimal points have not been used in the usual English way. This means that for instance DKK 146.940 means the amount of DKK 146,940, and that 23,5 % means 23.5 %.



## Management's report

Today, the board of directors and the executive board have presented the annual report of BJØRN THORSEN A/S for the financial year 1 May 2020 - 30 April 2021.

The annual report has been presented in accordance with the Danish Financial Statements Act.

We consider the accounting policies appropriate and, in our opinion, the financial statements provide a fair presentation of the company's assets, equity and liabilities, and financial position at 30 April 2021 and of the company's results of activities in the financial year 1 May 2020 - 30 April 2021.

We are of the opinion that the management commentary presents a fair account of the issues dealt with.

We recommend that the annual report be approved by the general meeting.

Hellerup, 22 September 2021

**Executive board** 

Svend Christian Rimestad Director

**Board of directors** 

Claus Adser Chairman of the board

Notan Adam

Lars Rønsholt

Director

Svend Christian Rimestad

Lars Rønsholt

Søren Stub Rasmussen



## Independent auditor's report

### To the shareholders of BJØRN THORSEN A/S

#### **Opinion**

We have audited the financial statements of BJØRN THORSEN A/S for the financial year 1 May 2020 - 30 April 2021, which comprise income statement, statement of financial position, statement of changes in equity, notes and accounting policies. The financial statements have been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements present a fair view of the company's assets, equity and liabilities, and financial position at 30 April 2021 and of the results of the company's activities for the financial year 1 May 2020 - 30 April 2021 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with international standards on auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the section "Auditor's responsibilities for the audit of the financial statements". We are independent of the company in accordance with international ethical requirements for auditors (IESBA's Code of Ethics), and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation of financial statements that provide a fair view in accordance with the Danish Financial Statements Act. Management is also responsible for such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report including an opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with international standards on auditing, and the additional requirements applicable in Denmark, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



## Independent auditor's report

As part of an audit conducted in accordance with international standards on auditing, and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's preparation of the financial statements using the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists arising from events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and contents of the financial statements, including disclosures in notes, and whether the financial statements reflect the underlying transactions and events in a manner that presents a fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the internal control that we identify during our audit.

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on and the financial statements does not cover the management commentary, and we express no assurance opinion thereon.



## Independent auditor's report

In connection with our audit of the financial statements, it is our responsibility to read the management commentary and to consider whether the management commentary is materially inconsistent with the financial statements or the evidence obtained during the audit, or whether it otherwise appears to contain material misstatement.

Furthermore, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we believe that management commentary is consistent with the financial statements and that it has been prepared in accordance with the provisions of the Danish Financial Statement Act. We did not discover any material misstatement in the management commentary.

Copenhagen, 22 September 2021

## Christensen Kjærulff

Company reg. no. 15 91 56 41

John Mikkelsen

State Authorised Public Accountant mne26748



## Company information

The company

BJØRN THORSEN A/S

Søholm Park 1 2900 Hellerup

Phone

(+45) 35 43 88 43

Web site

www.bjorn-thorsen.com

Company reg. no.

89 81 04 18

Established:

18 June 1982

Domicile:

Gentofte

Financial year:

1 May - 30 April

**Board of directors** 

Claus Adser

Svend Christian Rimestad

Søren Stub Rasmussen

Peter Adser

Lars Rønsholt

**Executive board** 

Svend Christian Rimestad

Lars Rønsholt

**Auditors** 

Christensen Kjærulff

Statsautoriseret Revisionsaktieselskab

Store Kongensgade 68

1264 København K

**Subsidiaries** 

Nordic Formulation Technology A/S, Hellerup

Nordic Grafting Company A/S, Hellerup

Customized Compound Solutions A/S, Hellerup

Björn Thorsen AB, Göteborg

Klarsø A/S, Hellerup

BT Solutions Zhuhai Co., Ltd. (BT SOL), Zhuhai City

Bjorn Thorsen SAS, Saint-Fons

Digital Serigraphic Techonologies A/S, Hellerup



## Financial highlights

DKK in thousands.	2020/21	2019/20	2018/19	2017/18	2016/17
Income statement:					
Revenue	408.164	376.285	389.005	430.296	396.718
Gross profit	34.790	28.892	33.523	36.824	36.477
Profit from operating activities	13.032	9.969	13.854	16.478	16.756
Net financials	3.537	4.143	3.898	1.904	1.835
Net profit or loss for the year	13.468	11.721	14.342	14.539	14.545
Statement of financial position:					
Balance sheet total	234.922	226.427	197.393	176.318	186.110
Investments in property, plant and equipment	440	169	252	690	157
Equity	110.571	98.103	87.390	74.053	70.014
Employees:					
Average number of full-time employees	43	41	36	32	24
Key figures in %:					
Gross margin ratio	8,5	7,7	8,6	8,6	9,2
Profit margin (EBIT-margin)	3,2	2,6	3,6	3,8	4,2
Acid test ratio	167,3	156,7	186,3	162,3	164,6
Solvency ratio	47,1	43,3	44,3	42,0	37,6
Return on equity	12,9	12,6	17,8	20,2	21,3

Calculations of key figures and ratios follow the recommendations of the Danish Association of Finance Analysts.



## Management commentary

#### The principal activities of the company

The company's principal activities are sales of raw materials, primarily paint/coating and plastics for the chemical process industry as well as the rubber industry in the Nordic countries.

### Development in activities and financial matters

The revenue for the year totals DKK 408.164.426 against DKK 376.284.575 last year. Income from ordinary activities after tax totals DKK 13.467.626 against DKK 11.720.549 last year. The management considers the net profit for the year satisfactory.

In 2020/21, the company's cash and cash equivalents increased by DKK 3.287.481, i.e. from DKK 8.663.505 to DKK 11.950.986.

#### Special risks

#### Operating risks

The group's use of raw materials does not entail essential price risks due to the minor price fluctuations existing on the market, as price increases are rarely significant.

#### Foreign currency risks

The group's activities abroad entail that the result, cash flow and equity are minimally affected by the development of exchange rates and interest rates. It is the policy of the corporation to cover commercial currency risks when these are regarded significant. Currently, there is no covering currency risks as these are considered to be ignorable.

#### Interest rate risks

Since the interest borne net debts does not represent a significant amount, moderate changes of the interest level will have no significantly direct effect on the profitability. Hence, no interest positions to cover interest risks are made.

#### **Environmental issues**

It is the goal of the company to reduce its environmental tolerance as compared to year 2019/20, However, no targets have been established due to the fact that growth of net revenue is expected compared to 2019/20.

The day-to-day monitoring of environmental issues is based on an environmentally responsible operation and is a natural part of the company's targets on product quality and production.

Also agreements have been made with cooperation partners on a genuine reduction of CO2 in connection with production and transportation. Through dialogue and comprehension, arrangements have been made with subsuppliers on limitation of CO2 derivation.

The company's primary suppliers are all environmentally certified.



## Management commentary

#### Know how resources

The company's business idea prescribes products of high quality. This requires particularly skillful knowhow resources from the staff and from the business procedures.

To continually produce such solutions it is of considerable importance that the company is able to recruit and maintain employees with a high level of education. It is the company's target to possess the newest know-how for swift readjustments. The mix of employees is an important indicator and the share with a high education makes 60%.

The critical business processes connected to sale of products are service, quality, consultancy and individual solutions. To secure that clients receive the agreed performances it is required that the individual methods and procedures are documentated. The company's required performance on this is measured through statistics on timely deliveries and number of complaints being important indicators on the functionality of the business procedures.

It is the company's opinion that timely deliveries are conducted and that customer complaints are ignorable.

#### **Expected developments**

Results for 2020/21 have been in accordance with the expectations.

For the financial year 2021/22 similar positive results are expected.

## Events occurring after the end of the financial year

The company faces challenges and financial risks due to the Corona Virus / COVID-19. A number of measures have been taken to ensure the health of employess. The Corona / COVID-19 causes uncertainty both politicaly / socially and for the company. Current and any future political and economic measures that may be implemented could pose financial risks related to the company's operations and may limit the company's trading opportunities.

It is expected that the level of activity of the company solely on the basis of the political and economic measures that are current at the time of the financial reporting will be unchanged.

#### Statement of corporate social responsibility

BJØRN THORSEN A/S is aware of its economical, environmental and social responsibilities and is committed to a sustainable corporate policy.

The shareholders and management of the corporation are committed to the long-term health and working ability of the staff and employees and to an efficient environmental protection, and social responsibility is part of BJØRN THORSEN A/S' value norms. BJØRN THORSEN A/S is constantly looking to optimize this and to contribute to a global sustainable development.



## Management commentary

Largely, BJØRN THORSEN A/S is supporting the ten principles on social responsibility of the UN, however the company is not connected to the UN Global Compact.

In view of the size of the corporation, its activities and the markets in which the group is operating, the Board of Directors has decided not to adopt policies on voluntary integration of the corporation's social responsibility, neither policies on human rights nor climate. It is constantly being evaluated whether a need to adopt policies on this area is required.

## Target figures and policies for the underrepresented gender

The Board of Directors has not for 2020/21 established a target for the underrepresentated sex amongst the board members elected by the general assembly.

Considering the activities of the group, the Board of Directors is endeavoring variety at all levels of the group and whereby both sexes are given equal conditions to reach a position in the upper management levels both in connection with new employments and the composition of the management.

However, the Board of Directors is of the opinion that a fixed level of variety would not in all cases be compatible with optimal management. Hence, the Board of Directors has not at this time found it appropriate to assume concrete targets on variety in the group's further management levels.



## Income statement 1 May - 30 April

Note		2020/21	2019/20
1	Revenue	408.164.426	376.284.575
	Other operating income	6.741.694	5.519.222
	Costs of raw materials and consumables	-374.662.117	-346.382.998
	Other external costs	-5.454.374	-6.529.227
	Gross profit	34.789.629	28.891.572
2	Staff costs	-21.007.320	-17.903.494
	Depreciation, amortisation, and impairment	-749.891	-1.019.005
	Operating profit	13.032.418	9.969.073
	Income from equity investments in group enterprises	2.629.521	3.356.194
	Other financial income from group enterprises	63.502	38.017
	Other financial income	1.868.582	1.674.038
3	Other financial costs	-1.024.451	-925.440
	Pre-tax net profit or loss	16.569.572	14.111.882
	Tax on net profit or loss for the year	-3.101.946	-2.391.333
4	Net profit or loss for the year	13.467.626	11.720.549



# Statement of financial position at 30 April

Assets
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	Assets		
Vote		2021	2020
	Non-current assets		
5	Concessions, patents, licenses, trademarks, and similar rights	000.000	000.064
	acquired	829.933	833.364
6	Goodwill	402.676	626.115
	Total intangible assets	1.232.609	1.459.479
7	Other fixtures and fittings, tools and equipment	757.758	531.942
8	Leasehold improvements	93.949	138.748
	Total property, plant, and equipment	851.707	670.690
9	Equity investments in group enterprises	41.736.821	39.179.045
10	Deposits	128.528	128.528
	Total investments	41.865.349	39.307.573
	Total non-current assets	43.949.665	41.437.742
	Current assets		
	Raw materials and consumables	77.904.191	88.393.396
	Total inventories	77.904.191	88.393.396
	Trade receivables	89.883.348	79.788.237
	Receivables from group enterprises	8.727.340	7.579.101
	Receivable corporate tax	644.291	(
	Other receivables	933.442	99.418
11	Prepayments and accrued income	928.631	465.168
	Total receivables	101.117.052	87.931.924
	Cash on hand and demand deposits	11.950.986	8.663.50
	Total current assets	190.972.229	184.988.82
	Total assets	234.921.894	226.426.567



## Statement of financial position at 30 April

Equity:	and	liabilities
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Mata	Equity and natimities	2021	2020
Note			2020
	Equity		
	Contributed capital	1.250.000	1.250.000
	Reserve for net revaluation according to the equity method	16.767.162	7.186.447
	Retained earnings	91.553.790	88.666.879
	Proposed dividend for the financial year	1.000.000	1.000.000
	Total equity	110.570.952	98.103.326
	Provisions		
12	Provisions for deferred tax	168.301	243.452
	Total provisions	168.301	243.452
	Liabilities other than provisions		
	Debt to group enterprises	10.000.000	10.000.000
13	Total long term liabilities other than provisions	10.000.000	10.000.000
13	Current portion of long term payables	0	5.000.000
	Bank loans	19.309.907	26.583.540
	Trade payables	47.155.781	36.749.489
	Payables to group enterprises	26.076.293	31.006.300
	Income tax payable	0	1.647.599
	Tax payables to group enterprises	3.149.212	0
	Other payables	18.038.398	16.537.911
14	Accruals and deferred income	453.050	554.950
	Total short term liabilities other than provisions	114.182.641	118.079.789
	Total liabilities other than provisions	124.182.641	128.079.789
	Total equity and liabilities	234.921.894	226.426.567

- 15 Contingencies
- 16 Related parties



# Statement of changes in equity

	Contributed capital	Reserve for net revalua-tion according to the eq-uity method	Retained earnings	Proposed dividend for the financial year	Total
Equity 1 May 2019	1.250.000	4.373.348	80.766.840	1.000.000	87.390.188
Distributed dividend	0	0	0	-1.000.000	-1.000.000
Share of results	0	2.820.510	7.900.039	1.000.000	11.720.549
Exchange rate adjustments	0	-7.411	0	0	-7.411
Equity 1 May 2020	1.250.000	7.186.447	88.666.879	1.000.000	98.103.326
Distributed dividend	0	0	0	-1.000.000	-1.000.000
Share of results	0	9.580.715	2.886.911	1.000.000	13.467.626
	1.250.000	16.767.162	91.553.790	1.000.000	110.570.952



			YN Y Z Y Z
$\Delta$ II	amounts	111	1)KK
$\Delta$ II	amounts	111	$\nu_{\rm in}$

		2020/21	2019/20
	n.		
1.	Revenue	408.164.426	376.284.575
	Turnover		the state of the s
		408.164.426	376.284.575
	No revenue is distributed by geographical markets and activities, in the long term. Therefore, the information is omitted, cf. ÅRL §		ge the company
2.	Staff costs		
	Salaries and wages	20.671.426	17.637.305
	Pension costs	171.324	90.286
	Other costs for social security	164.570	175.903
		21.007.320	17.903.494
	Executive board	3.600.000	3.546.000
	Average number of employees	43	41
3.	Other financial costs		
	Financial costs, group enterprises	561.758	505.420
	Other financial costs	462.693	420.020
		1.024.451	925.440
4.	Proposed appropriation of net profit		
	Reserves for net revaluation according to the equity method	9.580.715	2.820.510
	Dividend for the financial year	1.000.000	1.000.000
	Transferred to retained earnings	2.886.911	7.900.039
	Total allocations and transfers	13.467.626	11.720.549



5. Concessions, patents, licenses, trademarks, and similar rights acquired		
Cost 1 May	3.350.627	3.131.979
Additions during the year	263.624	218.648
Cost 30 April	3.614.251	3.350.627
Amortisation and writedown 1 May	-2.517.263	-2.292.029
Amortisation for the year	-267.055	-225.234
Amortisation and writedown 30 April	-2.784.318	-2.517.263
Carrying amount, 30 April	829.933	833.364
6. Goodwill		
Cost 1 May	4.536.061	4.536.061
Cost 30 April	4.536.061	4.536.061
Amortisation and writedown 1 May	-3.909.946	-3.430.685
Amortisation for the year	-223.439	-479.261
Amortisation and writedown 30 April	-4.133.385	-3.909.946
Carrying amount, 30 April	402.676	626.115
7. Other fixtures and fittings, tools and equipment		
Cost 1 May	2.411.663	2.792.763
Additions during the year	440.413	168.900
Disposals during the year	0	-550.000
Cost 30 April	2.852.076	2.411.663
Amortisation and writedown 1 May	-1.879.721	-2.016.170
Depreciation for the year	-214.597	-292.688
Reversal of depreciation, amortisation and writedown, assets disposed of	0	429.137
Amortisation and writedown 30 April	-2.094.318	-1.879.721
Carrying amount, 30 April	757.758	531.942



		30/4 2021	30/4 2020
8.	Leasehold improvements		
	Cost 1 May	293.785	293.785
	Cost 30 April	293.785	293.785
	Depreciation and writedown 1 May	-155.037	-84.077
	Depreciation for the year	-44.799	-70.960
	Depreciation and writedown 30 April	-199.836	-155.037
	Carrying amount, 30 April	93.949	138.748



	30/4 2021	30/4 2020
9. Equity investments in group enterprises		
Acquisition sum, opening balance 1 May	31.992.678	23.180.149
Translation by use of the exchange rate valid on balance sheet date	0	-58
Additions during the year	0	8.918.564
Disposals during the year	-30.000	-106.057
Cost 30 April	31.962.678	31.992.598
Revaluations, opening balance 1 May	10.475.914	4.324.110
Translation by use of the exchange rate valid on b	25.598	-7.411
Results for the year before goodwill amortisation	6.333.380	6.159.215
Reversals for the year concerning disposals	-67.730	0
Revaluation 30 April	16.767.162	10.475.914
Amortisation of goodwill, opening balance	-3.289.467	-469.915
Amortisation of goodwill for the year	-3.703.552	-2.819.552
Depreciation on goodwill 30 April	-6.993.019	-3.289.467
Carrying amount, 30 April	41.736.821	39.179.045
The item includes goodwill with an amount of	11.524.740	15.228.292
Group enterprises:		
	Domicile	Equity interest
Nordic Formulation Technology A/S	Hellerup	93 %
Nordic Grafting Company A/S	Hellerup	77,1 %
Customized Compound Solutions A/S	Hellerup	76 %
Björn Thorsen AB	Göteborg	100 %
Klarsø A/S	Hellerup	100 %
BT Solutions Zhuhai Co., Ltd. (BT SOL)	Zhuhai City	65 %
Bjorn Thorsen SAS	Saint-Fons	100 %
Digital Serigraphic Techonologies A/S	Hellerup	100 %



All a	mounts in DKK.				
				30/4 2021	30/4 2020
10.	Deposits				
	Cost 1 May			128.528	128.225
	Additions during the year			0	303
	Cost 30 April			128.528	128.528
	Carrying amount, 30 April			128.528	128.528
11.	Prepayments and accrued in	come			
	Prepayments, creditors			436.895	0
	Other prepayments/deferred in	ncome		412.367	355.360
	Prepayments, fair			79.369	109.808
				928.631	465.168
12.	Provisions for deferred tax  Provisions for deferred tax 1 N  Deferred tax of the results for			243.452 -75.151 168.301	195.295 48.157 <b>243.452</b>
13.	Liabilities other than provision				
	•		Current	Long term	Outstanding
		Total payables 30 Apr 2021	portion of long term payables	payables 30 Apr 2021	payables after 5 years
	Debt to group enterprises	10.000.000	0	10.000.000	0
		10.000.000	0	10.000.000	0
14.	Accruals and deferred inco	me			
	Prepayments/deferred income			453.050	554.950
				453.050	554.950



All amounts in DKK.

#### 15. Contingencies

#### Joint taxation

With Adserbi A/S, company reg. no 87 80 23 10 as administration company, the company is subject to the Danish scheme of joint taxation and is proportionally liable for tax claims within the joint taxation scheme.

The company is proportionally liable for any obligations to withhold tax on interest, royalties, and dividends of the jointly taxed companies.

The liabilities amount to a maximum amount corresponding to the share of the company capital, which is owned directly or indirectly by the ultimate parent company.

Any subsequent adjustments of corporate taxes or withholding tax, etc., may result in changes in the company's liabilities.

#### 16. Related parties

#### **Controlling interest**

Adserbi A/S

Dybensøvej 10

2830 Virum

Denmark

# Majority shareholder

#### Consolidated financial statements

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:

Adserbi A/S, Dybensøvej 10, 2830 Virum, Denmark



The annual report for BJØRN THORSEN A/S has been presented in accordance with the Danish Financial Statements Act regulations concerning reporting class C enterprises (large enterprises).

The accounting policies are unchanged from last year, and the annual report is presented in DKK.

No consolidated financial statements have been prepared pursuant to section 112 (1) of the Danish Financial Statements Act. The financial statements of BJØRN THORSEN A/S and its group enterprises are included in the consolidated financial statements for Adserbi A/S, Hellerup, CVR nr. 87 80 23 10.

Pursuant to section 86 (4) of the Danish Financial Statements Act, no statement of cash flows for the enterprise has been prepared, as the relevant information is included in the consolidated financial statements of Adserbi A/S.

#### Recognition and measurement in general

Income is recognised in the income statement concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs are recognised in the income statement, including depreciations amortisations, writedowns for impairment, provisions, and reversals due to changes in estimated amounts previously recognised in the income statement.

Assets are recognised in the statement of financial position when it seems probable that future economic benefits will flow to the company and the value of the asset can be reliably measured.

Liabilities are recognised in the statement of financial position when it is seems probable that future economic benefits will flow out of the company and the value of the liability can be reliably measured.

Assets and liabilities are measured at cost at the initial recognition. Hereafter, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost, allowing a constant effective interest rate to be recognised during the useful life of the asset or liability. Amortised cost is recognised as the original cost less any payments, plus/less accrued amortisations of the difference between cost and nominal amount. In this way, capital losses and gains are allocated over the useful life of the liability.

Upon recognition and measurement, allowances are made for such predictable losses and risks which may arise prior to the presentation of the annual report and concern matters that exist on the reporting date.

#### Foreign currency translation

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials. If currency positions are considered to hedge future cash flows, the value adjustments are recognised directly in equity in a fair value reserve.



Receivables, payables, and other foreign currency monetary items are translated using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or initial recognition in the latest financial statements of the receivable or payable is recognised in the income statement under financial income and expenses.

Fixed assets acquired and paid for in foreign currency are measured at the exchange rate prevailing at the date of the transaction.

Group enterprises abroad, associates, and equity investments are considered to be independent entities. The income statements are translated at an average exchange rate for the month, and the balance sheet items are translated at the closing rates. Currency translation differences, arising from the translation of the equity of group enterprises abroad at the beginning of the year to the closing rate and from the translation of income statements from average prices to the closing rate, are recognised directly in equity in the fair value reserve. This also applies to differences arising from translation of income statements from average exchange rate to closing rate.

Translation adjustment of balances with group enterprises abroad that are considered part of the total investment in group enterprises are recognised directly in equity in the fair value reserve. Likewise, foreign exchange gains and losses on loans and derived financial instruments for currency hedging independent group enterprises abroad are recognised directly in equity.

When recognising foreign group enterprises which are integral units, the monetary items are translated using the closing rate. Non-monetary items are translated using the exchange rate prevailing at the time of acquisition or at the time of the subsequent revaluation or writedown for impairment of the asset. Income statement items are translated using the exchange rate prevailing at the date of the transaction. However, items in the income statement derived from non-monetary items are translated using historical prices.

#### Income statement

#### Revenue

Revenue is recognised in the income statement if delivery and passing of risk to the buyer have taken place before the end of the year and if the income can be determined reliably and inflow is anticipated. Recognition of revenue is exclusive of VAT and taxes and less any discounts relating directly to sales.

#### Cost of sales

Cost of sales comprises costs concerning purchase of raw materials and consumables less discounts and changes in inventories.

#### Other operating income

Other operating income comprises items of a secondary nature as regards the principal activities of the enterprise, including profit from the disposal of intangible and tangible assets.



#### Other external costs

Other external costs comprise costs incurred for distribution, sales, advertising, administration, premises, loss on receivables, and operational leasing costs.

#### Staff costs

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members. Staff costs are less government reimbursements.

### Depreciation, amortisation, and writedown for impairment

Depreciation, amortisation, and writedown for impairment comprise depreciation on, amortisation of, and writedown for impairment of intangible and tangible assets, respectively.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts concerning the financial year. Financial income and expenses comprise interest income and expenses, financial expenses from financial leasing, realised and unrealised capital gains and losses relating to securities, debt and transactions in foreign currency, amortisation of financial assets and liabilities as well as surcharges and reimbursements under the advance tax scheme, etc.

#### Results from equity investments in group enterprises

After full elimination of intercompany profit or loss less amortised consolidated goodwill, the equity investment in the individual group enterprises are recognised in the income statement as a proportional share of the group enterprises' post-tax profit or loss.

#### Tax on net profit or loss for the year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognised in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

The company is subject to Danish rules on compulsory joint taxation of Danish group enterprises.

The current Danish income tax is allocated among the jointly taxed companies proportional to their respective taxable income (full allocation with reimbursement of tax losses).

## Statement of financial position

### Intangible assets

### Development projects, patents, and licences

Development costs and internally generated rights are recognised in the income statement as costs in the acquisition year.



Patents and licenses are measured at cost less accrued amortisation. Patents are amortised on a straightline basis over the remaining patent period and licenses are amortised over the contract period, however, for a maximum of 10 years.

Profit and loss from the sale of development projects, patents, and licenses are measured as the difference between the sales price less sales costs and the carrying amount at the time of sale. Profit or loss are recognised in the income statement as other operating income or other operating expenses, respectively.

#### Goodwill

Acquired goodwill is measured at cost less accumulated amortisation. Given that it is impossible to make a reliable estimate of the useful life, the amortisation period is up to 10 years.

#### Property, plant, and equipment

Property is measured at cost plus revaluations and less accrued depreciation and writedown for impairment. Land is not subject to depreciation.

Property is revaluated on the basis of regular, independent fair-value assessments. Net revaluation at fair value adjustment is recognised directly in equity less deferred tax and tied up in a particular revaluation reserve. Net impairment loss at fair value adjustment is recognised in the income statement.

The depreciable amount is cost plus revaluations at fair value less expected residual value after the end of the useful life of the asset. The amortisation period is fixed at the acquisition date and reassessed annually. If the residual value exceeds the carrying mount of the asset, depreciation is discontinued.

Reversal of previous revaluations and recognised deferred taxes concerning revaluations are recognised directly in company equity.

Other property, plant, and equipment are measured at cost less accrued depreciation and writedown for impairment.

The depreciable amount is cost less any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the carrying amount, the depreciation is discontinued.

If the amortisation period or the residual value is changed, the effect on amortisation will, in future, be recognised as a change in the accounting estimates.

The cost comprises acquisition cost and costs directly associated with the acquisition until the time when the asset is ready for use.



The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing, and the individual component representing a material part of the total cost.

Depreciation is done on a straight-line basis according to an assessment of the expected useful life and the residual value of the individual assets:

	Useful life	Residual value
Buildings	30 years	20 %
Plant and machinery	5-10 years	0-20 %
Other fixtures and fittings, tools and equipment	3-5 years	0-20 %

Minor assets with an expected useful life of less than 1 year are recognised as costs in the income statement in the year of acquisition.

Profit or loss derived from the disposal of property, land, and equipment is measured as the difference between the sales price less selling costs and the carrying amount at the date of disposal. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

As regards self-constructed assets, the cost comprises direct costs for materials, components, deliveries from subsuppliers, payroll costs, and borrowing costs from specific and general borrowing concerning the construction of each individual asset.

#### Leases

The enterprise will be applying IAS 17 as its base of interpretation for recognition of classification and recognition of leases.

At their initial recognition in the statement of financial position, leases concerning property, plant, and equipment where the company holds all essential risks and advantages associated with the proprietary right (finance lease) are measured either at fair value or at the present value of the future lease payments, whichever value is lower. When calculating the present value, the discount rate used is the internal rate of return of the lease or, alternatively, the borrowing rate of the enterprise. Hereafter, assets held under a finance lease are treated in the same way as other similar property, plant, and equipment.

The capitalised residual lease commitment is recognised in the statement of financial position as a liability other than provisions, and the interest part of the lease is recognised in the income statement for the term of the contract.

All other leases are regarded as operating leases. Payments in connection with operating leases and other lease agreements are recognised in the income statement for the term of the contract. The company's total liabilities concerning operating leases and lease agreements are recognised under contingencies, etc.



#### Impairment loss relating to non-current assets

The carrying amount of both intangible and tangible fixed assets as well as equity investments in group enterprises are subject to annual impairment tests in order to disclose any indications of impairment beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets, respectively. Writedown for impairment is done to the recoverable amount if this value is lower than the carrying amount.

The recoverable amount is the higher value of value in use and selling price less expected selling cost. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the asset group and expected net cash flows from the sale of the asset or the asset group after the end of their useful life.

Previously recognised impairment losses are reversed when conditions for impairment no longer exist. Impairment relating to goodwill is not reversed.

#### Leasehold improvements

Leasehold improvements are measured at cost less accrued depreciations. Depreciation is done on a straightline basis over the estimated useful life of the asset, which is set at 5 years.

#### **Investments**

#### Equity investments in group enterprises

Equity investments in group enterprises are recognised and measured by applying the equity method. The equity method is used as a method of consolidation.

Equity investments in group enterprises are recognised in the statement of financial position at the proportionate share of the enterprise's equity value. This value is calculated in accordance with the parent's accounting policies with deductions or additions of unrealised intercompany gains and losses as well as with additions or deductions of the remaining value of positive or negative goodwill calculated in accordance with the acquisition method. Negative goodwill is recognised in the income statement at the time of acquisition of the equity investment. If the negative goodwill relates to contingent liabilities acquired, negative goodwill is not recognised until the contingent liabilities have been settled or lapsed.

Consolidated goodwill is amortised over its estimated useful life, which is determined on the basis of the management's experience with the individual business areas. Consolidated goodwill is amortised on a straight-line basis over the amortisation period, which represent 5-20 years. The depreciation period is determined on the basis of an assessment that these are strategically acquired enterprises with a strong market position and a long-term earnings profile.

In relation to material assets and liabilities recognised in group enterprises, associates and equity interests but are not represented in the parent, the following accounting policies have been applied.



Equity investments in group enterprises with a negative equity value are measured at DKK 0, and any accounts receivable from these enterprises are written down to the extent that the account receivable is uncollectible. To the extent that the parent has a legal or constructive obligation to cover an negative balance that exceeds the account receivable, the remaining amount is recognised under provisions.

To the extent the equity exceeds the cost, the net revaluation of equity investments in group enterprises are transferred to the reserve under equity for net revaluation according to the equity method. Dividends from group enterprises expected to be adopted before the approval of this annual report are not subject to a limitation of the revaluation reserve. The reserve is adjusted by other equity movements in group enterprises.

Newly acquired or newly established companies are recognised in the financial statement as of the time of acquisition. Sold or liquidated companies are recognised until the date of disposal.

On the acquisition of enterprises, the acquisition method, the uniting-of-interests method or the book value method is applied, cf. the above description under Business combinations.

#### Other financial instruments and equity investments

Financial instruments and equity investments recognised under non-current assets comprise listed bonds and shares measured at fair value on the reporting date. Listed financial instruments are measured at market price.

Other unlisted financial instruments are measured at cost. Writedown for impairment is done to the recoverable amount if this value is lower than the carrying amount.

#### **Deposits**

Deposits are measured at amortised cost and represent lease deposits, etc.

#### **Inventories**

Inventories are measured at cost according to the FIFO method. In cases when the net realisable value of the inventories is lower than the cost, the latter is written down for impairment to this lower value.

Costs of goods for resale, raw materials, and consumables comprise acquisition costs plus delivery costs.

Costs of manufactured goods and work in progress comprise the cost of raw materials, consumables, direct wages, and indirect production costs. Indirect production costs comprise indirect materials and wages, maintenance and depreciation of machinery, factory buildings, and equipment used in the production process, and costs for factory administration and factory management. Borrowing expenses are not recognised in cost.

The net realisable value for inventories is recognised as the market price less costs of completion and selling costs. The net realisable value is determined with due consideration of negotiability, obsolescence, and the development of expected market prices.



#### Receivables

Receivables are measured at amortised cost, which usually corresponds to nominal value.

In order to meet expected losses, impairment takes place at the net realisable value. The company has chosen to use IAS 39 as a basis for interpretation when recognising impairment of financial assets, which means that impairments must be made to offset losses where an objective indication is deemed to have occurred that an account receivable or a portfolio of accounts receivable is impaired. If an objective indication shows that an individual account receivable has been impaired, an impairment takes place at individual level.

Accounts receivable for which there is no objective indication of impairment at the individual level are evaluated at portfolio level for objective indication of impairment. The portfolios are primarily based on the debtors' domicile and credit rating in accordance with the company's and the group's credit risk management policy. Determination of the objective indicators applied for portfolios are based on experience with historical losses.

Impairment losses are calculated as the difference between the carrying amount of accounts receivable and the present value of the expected cash flows, including the realisable value of any securities received. The effective interest rate for the individual account receivable or portfolio is used as the discount rate.

#### Prepayments and accrued income

Prepayments and accrued income recognised under assets comprise incurred costs concerning the following financial year.

#### Cash on hand and demand deposits

Cash on hand and demand deposits comprise cash at bank and on hand.

#### Equity

#### Reserve for net revaluation according to the equity method

The reserve for net revaluation according to the equity method comprises net revaluation of equity investments in subsidiaries, associates and equity interests proportional to cost.

The reserve may be eliminated in the event of losses, realisation of equity investments, or changes in the accounting estimates.

The reserve cannot be recognised by a negative amount.

#### Dividend

Dividend expected to be distributed for the year is recognised as a separate item under equity.



#### Income tax and deferred tax

Current tax liabilities and current tax receivable are recognised in the statement of financial position as calculated tax on the taxable income for the year, adjusted for tax of previous years' taxable income and for tax paid on account.

The company is jointly taxed with consolidated Danish companies. The current corporate income tax is distributed between the jointly taxed companies in proportion to their taxable income and with full distribution with reimbursement as to tax losses. The jointly taxed companies are comprised by the Danish tax prepayment scheme.

Joint taxation contributions payable and receivable are recognised in the statement of financial position as "Income tax receivable" or "Income tax payable".

According to the rules of joint taxation, BJØRN THORSEN A/S is proportionally liable to pay the Danish tax authorities the total income tax, including withholding tax on interest, royalties, and dividends, arising from the jointly taxed group of companies.

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Adjustments take place in relation to deferred tax concerning elimination of unrealised intercompany gains and losses.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognised in the income statement, except for items included directly in the equity.

Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

#### Liabilities other than provisions

Financial liabilities other than provisions related to borrowings are recognised at the received proceeds less transaction costs incurred. In subsequent periods, the financial liabilities are recognised at amortised cost, corresponding to the capitalised value when using the effective interest rate. The difference between the proceeds and the nominal value is recognised in the income statement during the term of the loan.

Mortgage loans and bank loans are thus measured at amortised cost which, for cash loans, corresponds to the outstanding payables. For bond loans, the amortised cost corresponds to an outstanding payable calculated as the underlying cash value at the date of borrowing, adjusted by amortisation of the market value on the date of the borrowing effectuated over the repayment period.



Also, capitalised residual leasing liabilities associated with financial leasing contracts are recognised in the financial liabilities.

Liabilities other than provisions relating to investment properties are measured at amortised cost.

Other liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.

### Accruals and deferred income

Payments received concerning future income are recognised under accruals and deferred income.