
SKOV A/S, Glyngøre

Hedelund 4, DK-7870 Roslev

Annual Report for 1 October 2018 - 30 September 2019

CVR No 87 45 71 17

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
16/12 2019

Henning Jensen
Chairman of the General
Meeting



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Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of SKOV A/S, Glyngøre for the financial year 1 October 2018 - 30 September 2019.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 September 2019 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2018/19.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report is adopted at the Annual General Meeting.

Glyngøre, 16 December 2019

Executive Board

Jørgen Yde Jensen

Board of Directors

Dirk Moritz Meerpohl
Chairman

Robert Jean Nicolas Didier
Lousberg

Dr. Michael Norbert Trutzel

Kim Standly

Peter Balling

Independent Auditor's Report

To the Shareholder of SKOV A/S, Glyngøre

Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 September 2019 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 October 2018 - 30 September 2019 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of SKOV A/S, Glyngøre for the financial year 1 October 2018 - 30 September 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

Independent Auditor's Report

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Skive, 16 December 2019

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Martin Furbo
State Authorised Public Accountant
mne32204

Allan Christensen
State Authorised Public Accountant
mne35463

Company Information

The Company

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DK-7870 Roslev

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E-mail: skov@skov.com
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CVR No: 87 45 71 17
Financial period: 1 October - 30 September
Municipality of reg. office: Skive

Board of Directors

Dirk Moritz Meerpohl, Chairman
Robert Jean Nicolas Didier Lousberg
Dr. Michael Norbert Trutzel
Kim Standly
Peter Balling

Executive Board

Jørgen Yde Jensen

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Resenvej 81
Postboks 19
DK-7800 Skive

Lawyers

Gorrissen Federspiel
Silkeborgvej 2
DK-8000 Aarhus

Company Information

Bankers

Danske Bank A/S
Bredgade 45
DK-7400 Herning

Sydbank A/S
Dalgasgade 22
DK-7400 Herning

Commerzbank AG Corporate Banking
Schüsselkorb 5-11
D-28195 Bremen

Norddeutsche Landesbank
Friedrichswall 10
D-30159 Hannover

Group Chart

Parent Company

SKOV A/S, Glyngøre
Glyngøre, Denmark

Consolidated subsidiaries

100% SKOV Asia Ltd.
Bangkok, Thailand

100% SKOV Technical Services
(Tianjin) Co. Ltd.
Tianjin, China

100% SKOV North America, Inc.
Atlanta, USA

100% SKOV Russia LLC
Tambov, Russia

Associates

50% Scio + A/S
Aarhus N, Denmark

Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
	2018/19	2017/18	2016/17	2015/16	2014/15
	Mio. DKK	Mio. DKK	Mio. DKK	Mio. DKK	Mio. DKK
Key figures					
Profit/loss					
Revenue	777	835	683	574	536
Gross profit/loss	300	320	262	225	212
Profit/loss before financial income and expenses	88	107	84	65	61
Net financials	-1	-5	-2	2	1
Net profit/loss for the year	67	79	64	52	47
Balance sheet					
Balance sheet total	468	404	357	300	286
Equity	321	273	233	208	179
Cash flows					
Cash flows from:					
- operating activities	80	101	21	69	55
- investing activities	5	-6	-38	-43	-8
including investment in property, plant and equipment	-24	-9	-18	-18	-8
- financing activities	-21	-38	-42	-26	-12
Change in cash and cash equivalents for the year	64	57	-59	0	35
Number of employees	389	381	343	289	274
Ratios					
Gross margin	38,6%	38,3%	38,4%	39,2%	39,6%
Profit margin	11,3%	12,8%	12,3%	11,3%	11,4%
Return on assets	18,8%	26,5%	23,5%	21,7%	21,3%
Solvency ratio	68,6%	67,6%	65,3%	69,3%	62,6%
Return on equity	22,6%	31,2%	29,0%	26,9%	29,0%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

SKOV A/S, Glyngøre has prepared consolidated financial statements for the group for 2018/19. The comparative information for 2017/18 and 2016/17 is adjusted to group level. The comparative information for 2015/16 and 2014/15 have not been adjusted.

Management's Review

Key activities

SKOV A/S' strategy is to develop, produce, install and service components and systems for climate and production control in livestock production, and to sell the solution globally.

Development in the year

The result for the year show a profit after tax of TDKK 66.709 which is considered satisfactory.

SKOV has in 2018/19 continued building up a global sales organization through recruiting of additional sales managers, new dealers and new installation / service partners. Training and academy programmes to increase the knowledge and competences in the global sales organization is a natural part of the development.

Like 2017/18 where a subsidiary was incorporated in China, SKOV has in 2018/19 incorporated subsidiaries in USA and Russia. The subsidiaries are set-up as a part of SKOV's growth strategy.

SKOV is committed to develop new products and solutions. Like previous years, SKOV has also in 2018/19 incurred considerable expenses on product and systems development. It will contribute to ensuring that the Company maintains a leading position in the market.

Special risks - operating risks and financial risks

Foreign exchange risks

Activities in foreign countries have an impact on the results, cash flows and equity due to exchange and interest rate movements in several currencies.

Interest rate risks

The Company does not have any considerable exposure concerning interest levels.

Credit risks

The Company does not have any considerable exposure concerning an individual customer or business partner. The credit policy of the Company is to address risks related to customers and business partners by applying value and credit insurance when possible. Attempts are made to cover credit risks related to large individual orders.

Management's Review

Strategy and objectives

Strategy

The market for climate and production control systems for livestock production is challenged in some parts of the world, but in the long term the global market is expected to grow with the increasing consumption of broiler meat, egg and pork. SKOV's strategy is prepared for this growth and for increasing its market share.

Targets and expectations for the year ahead

The Company expects the market situation to be challenging in the coming year.

In 2019/20 the Company will continue to increase its presence in the different growing markets and will also next year introduce new products to be able to strengthen the earnings capacity and competitiveness.

The capital preparedness of the Company is considered sufficient for covering the financing of the activities of the coming year.

Basis of earnings

Research and development

Research activities are also made in cooperation with Research Centres at the Universities.

The activities of development do primarily include development of products for the global market.

Considerable resources have been spent on research and development, as the market still makes increased demands for innovations and new launchings.

External environment

Knowledge resources

The leading position of the Company within climate and production control systems for agriculture places heavy demands particularly on knowledge resources concerning agricultural production methods. Beyond this, special demands are made to knowledge resources in development, sales, services and production of systems.

In order to deliver these solutions continuously it is decisive that the Company is able to recruit and maintain highly educated employees. Our goal is for the Company to have the latest knowledge.

Statement of corporate social responsibility

SKOV A/S Business Model

SKOV has a complete value chain with primary activities within RD, Markets and Operation supported by

Management's Review

back-up functions like HR, IT and Finance.

SKOV is committed to develop new products and solutions, and has for many years made material investments in RD. Most of the development takes place internally, but cooperation is also done with external consultancy agencies when needed. SKOV has RD activities within Mechanics, Electrical and Software engineering.

Production and assembly of SKOV products takes mainly place at the facilities in Glyngoere, Denmark. The same facility serves as the global distribution center, and products are distributed to almost 100 countries.

Products of the company are sold globally through either Dealers, Direct Sales or Partners. The sale is supported by SKOV's market organization including 4 sales subsidiaries and more than 90 dealers.

Ethical trading and anti-corruption rules

SKOV has implemented a Code of Conduct policy. Compliance with compulsory legal provisions and internal rules is at SKOV an essential basic principle of responsible business conduct. SKOV's market position must be achieved through outstanding product quality and ability to deliver increased value through system solutions.

Violations of legal regulations or internal compliance rules must be identified as early as possible in order to initiate appropriate countermeasures and to avoid possible damage to customers, employees, business partners and SKOV. There is an electronic whistle-blower system set-up that enables employees to inform anonymously, fast and in an easy way about violations of legal regulations or compliance rules.

Human Rights

In SKOV we respect the international conventions regarding the protection of human rights and the corresponding national laws. Currently SKOV does not find it necessary to form a specific policy covering the whole company for this area.

The Procurement department of SKOV A/S does actively work with Suppliers to ensure high ethical standards. Suppliers are obligated to act in an ethical responsible manner and comply with the international conventions and principles. The suppliers must show social responsibility and as a minimum comply with The Ten Principles of the UN Global Compact, which is focusing on Human Rights, Labour Rights, Environment and Anti-Corruption. The employees in the Procurement department does follow a Code of Conduct with special focus on the cooperation with Suppliers.

The principles and values behind Human Rights, Ethical trading and anti-corruption rules are important in the management and business activities of SKOV. Even though not possible to measure direct results, the company will continue to have focus on these areas.

Employees and working environment

The security, health and well-being of the employees of SKOV has high priority. The company constantly

Management's Review

work on keeping a good working environment, and several initiatives have taken place during the year.

Each individual employee has a yearly development conversation with superior. Management receives general feedback from these conversations with the objective to identify areas where improvements can be done.

Once a year all employees in Denmark participates in a common session where management is presenting the results and the achievements of the past year. In addition is the budget for the coming year and the main objectives / strategy for the coming year presented. Another part of the session is typically a team-building event. For the employees abroad similar sessions are held in each region.

SKOV A/S participates together with other companies in Skive municipality in project Code of Care. The objective of Code of Care is to support the youth in the municipality who for several reasons have experienced difficulties getting into the job market. Two participants in the Code of Care program have been working with success for SKOV during fiscal year 2018/19.

Environment and Climate

The vision for SKOV is to be the largest and most acknowledged partner providing climate solutions and farm management for animal production worldwide, which ensure optimal conditions for animals, humans and the environment.

The vision of SKOV supports the United Nations Sustainable Development Goals, and SKOV is especially committed to contribute to Goal number 12 Sustainable Consumption and Production. Solutions from SKOV contributes to a resource and energy efficient production of animal protein by producing more and better with less.

SKOV A/S must every 4th year make a statutory energy audit and send in a report to the Danish Energy Agency. The report is made in cooperation with an external consultant, and an important part of the process is to identify possible energy saving initiatives.

The last report was made in 2017, and one of the areas suggested for improvement was a change from traditional lightening to LED lightening, which now is implemented at SKOV.

A new report will be prepared in 2021. SKOV management is committed to implement the identified initiatives and are constantly working on reducing the energy consumption.

Management's Review

Statement on gender composition

The company has set a target figure for representation on the Company's Board of Directors as well as a policy for gender representation at the Company's management level.

The board at SKOV A/S has 5 members of which 3 are elected by General Assembly and 2 elected by the employees. While currently all elected members of the Board are men, the target is that at least one of the board members elected at the General Assembly should be a female. The target of at least one board member was not achieved in 2018/19. The objective is that it should be reached before end of 2020, and the BoD will continue to make efforts to identify female candidates, who would have the right experience, competence and performance level.

At other management levels it is the company's intention to increase the share of the underrepresented gender. It is the policy of the company to aim for a diversified organization through an unprejudiced selection process where no candidate is deselected due to gender, age, nationality etc. Candidates are solely to be selected based on experience, competences and performance.

SKOV A/S has in recent past had between 13-17% female representatives at other management level. At the end of September 2019 females had a share of 17% at other management level, which is an increase from 15% end of September 2018.

Especially in our external communication (job advertisements, Social Media activities, job fairs etc) SKOV continue to have focus on being attractive for both women and men, and we target both genders. The result of the activities is difficult to measure, but so far, the share of women in other management positions remains at the same level.

Subsequent events

SKOV A/S acquired as of October 1st 2019 80% of the shares in the Canadian company Secco International Inc. Secco is a specialist in dairy ventilation systems. The company had in the last fiscal year a revenue of approx. mdkk 64 and has 45 employees. Secco is maintained as an independent company with its own brand and sales channels. Secco has a strong product portfolio, and the ambition is to accelerate the growth of Secco and utilize the product and market synergies between the two companies.

No other events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Income Statement 1 October - 30 September

	Note	Consolidated		Parent Company	
		2018/19	2017/18	2018/19	2017/18
		TDKK	TDKK	TDKK	TDKK
Revenue	1	777.057	835.355	776.693	835.882
Expenses for raw materials and consumables		-382.549	-423.827	-383.528	-424.245
Other external expenses		-94.560	-91.275	-107.927	-101.518
Gross profit/loss		299.948	320.253	285.238	310.119
Staff expenses	2	-201.035	-201.860	-188.766	-193.153
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-11.131	-11.142	-10.851	-11.014
Profit/loss before financial income and expenses		87.782	107.251	85.621	105.952
Income from investments in subsidiaries		0	0	1.965	904
Income from investments in associates		-2.573	-5.963	-2.573	-5.963
Financial income		2.520	3.021	2.370	3.012
Financial expenses		-1.438	-2.194	-1.565	-2.213
Profit/loss before tax		86.291	102.115	85.818	101.692
Tax on profit/loss for the year	3	-19.582	-23.537	-19.109	-23.114
Net profit/loss for the year		66.709	78.578	66.709	78.578

Balance Sheet 30 September

Assets

	Note	Consolidated		Parent Company	
		2019 TDKK	2018 TDKK	2019 TDKK	2018 TDKK
Plant and machinery		35.542	21.150	34.883	21.150
Other fixtures and fittings, tools and equipment		11.938	13.523	10.897	12.507
Leasehold improvements		506	601	506	601
Property, plant and equipment	4	47.986	35.274	46.286	34.258
Investments in subsidiaries	5	0	0	13.099	9.382
Investments in associates	6	1.998	4.571	1.998	4.571
Other receivables	7	0	28.750	0	28.750
Fixed asset investments		1.998	33.321	15.097	42.703
Fixed assets		49.984	68.595	61.383	76.961
Inventories	8	89.858	71.334	88.761	70.680
Trade receivables	9	94.055	85.620	91.816	85.620
Receivables from group enterprises		10.962	19.221	12.969	19.244
Receivables from associates		74	0	74	0
Other receivables		10.516	10.831	9.271	9.758
Deferred tax asset	14	0	691	0	691
Prepayments	10	7.774	6.564	7.774	6.564
Receivables		123.381	122.927	121.904	121.877
Cash at bank and in hand	11	204.738	141.076	196.632	134.584
Currents assets		417.977	335.337	407.297	327.141
Assets		467.961	403.932	468.680	404.102

Balance Sheet 30 September

Liabilities and equity

	Note	Consolidated		Parent Company	
		2019 TDKK	2018 TDKK	2019 TDKK	2018 TDKK
Share capital		50.000	50.000	50.000	50.000
Retained earnings		237.961	203.831	237.961	203.831
Proposed dividend for the year		33.000	19.645	33.000	19.645
Equity	12	320.961	273.476	320.961	273.476
Provision for deferred tax	14	31	0	31	0
Other provisions	15	11.675	12.540	11.675	12.540
Provisions		11.706	12.540	11.706	12.540
Prepayments received from customers		27.650	8.905	27.650	8.905
Trade payables		47.418	44.053	46.693	44.000
Payables to group enterprises		412	1.158	4.291	2.825
Payables to associates		2.313	3.417	2.313	3.417
Corporation tax		13.277	16.799	12.971	16.799
Other payables		44.130	43.488	42.010	42.044
Deferred income	16	94	96	85	96
Short-term debt		135.294	117.916	136.013	118.086
Debt		135.294	117.916	136.013	118.086
Liabilities and equity		467.961	403.932	468.680	404.102
Distribution of profit	13				
Contingent assets, liabilities and other financial obligations	19				
Related parties	20				
Fee to auditors appointed at the general meeting	21				
Accounting Policies	22				

Statement of Changes in Equity

Consolidated

	Share capital	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK
Equity at 1 October	50.000	203.832	19.645	273.477
Exchange adjustments	0	420	0	420
Ordinary dividend paid	0	0	-19.645	-19.645
Net profit/loss for the year	0	33.709	33.000	66.709
Equity at 30 September	50.000	237.961	33.000	320.961

Parent Company

Equity at 1 October	50.000	203.832	19.645	273.477
Exchange adjustments	0	420	0	420
Ordinary dividend paid	0	0	-19.645	-19.645
Net profit/loss for the year	0	33.709	33.000	66.709
Equity at 30 September	50.000	237.961	33.000	320.961

Cash Flow Statement 1 October - 30 September

	Note	Consolidated	
		2018/19 TDKK	2017/18 TDKK
Net profit/loss for the year		66.709	78.578
Adjustments	17	32.625	39.989
Change in working capital	18	2.217	3.417
Cash flows from operating activities before financial income and expenses		101.551	121.984
Financial income		2.519	3.021
Financial expenses		-1.437	-2.209
Cash flows from ordinary activities		102.633	122.796
Corporation tax paid		-22.382	-21.877
Cash flows from operating activities		80.251	100.919
Purchase of property, plant and equipment		-23.844	-8.908
Repayment of other receivables		28.750	3.000
Cash flows from investing activities		4.906	-5.908
Repayment of payables to group enterprises		-746	-569
Repayment of payables to associates		-1.104	0
Dividend paid		-19.645	-37.778
Cash flows from financing activities		-21.495	-38.347
Change in cash and cash equivalents		63.662	56.664
Cash and cash equivalents at 1 October		141.076	84.412
Cash and cash equivalents at 30 September		204.738	141.076
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		204.738	141.076
Cash and cash equivalents at 30 September		204.738	141.076

Notes to the Financial Statements

	Consolidated		Parent Company	
	2018/19	2017/18	2018/19	2017/18
	TDKK	TDKK	TDKK	TDKK
1 Revenue				
Geographical segments				
Revenue, EU	405.504	365.433	405.504	365.445
Revenue, non EU	371.553	469.922	371.189	470.437
	777.057	835.355	776.693	835.882
2 Staff expenses				
Wages and salaries	180.107	181.134	168.817	173.015
Pensions	12.066	11.815	11.866	11.599
Other social security expenses	2.830	2.443	2.797	2.443
Other staff expenses	6.032	6.468	5.286	6.096
	201.035	201.860	188.766	193.153
Average number of employees	389	381	357	350
Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.				
3 Tax on profit/loss for the year				
Current tax for the year	19.019	20.063	18.546	19.640
Deferred tax for the year	-723	53	-723	53
Effect of joint taxation	1.286	3.421	1.286	3.421
	19.582	23.537	19.109	23.114

Notes to the Financial Statements

4 Property, plant and equipment

Consolidated

	Plant and machinery	Other fixtures and fittings, tools and equipment	Leasehold improvements
	TDKK	TDKK	TDKK
Cost at 1 October	74.394	41.931	9.733
Additions for the year	21.672	2.178	0
Disposals for the year	-2.150	-1.688	0
Cost at 30 September	<u>93.916</u>	<u>42.421</u>	<u>9.733</u>
Impairment losses and depreciation at 1 October	53.245	28.408	9.132
Depreciation for the year	7.279	3.692	95
Reversal of impairment and depreciation of sold assets	-2.150	-1.617	0
Impairment losses and depreciation at 30 September	<u>58.374</u>	<u>30.483</u>	<u>9.227</u>
Carrying amount at 30 September	<u>35.542</u>	<u>11.938</u>	<u>506</u>
Depreciation period	<u>3-5 years</u>	<u>3-5 years</u>	<u>5-10 years</u>

Parent Company

	Plant and machinery	Other fixtures and fittings, tools and equipment	Leasehold improvements
	TDKK	TDKK	TDKK
Cost at 1 October	74.394	39.741	9.733
Additions for the year	20.971	2.024	0
Disposals for the year	-2.150	-1.688	0
Cost at 30 September	<u>93.215</u>	<u>40.077</u>	<u>9.733</u>
Impairment losses and depreciation at 1 October	53.245	27.234	9.132
Depreciation for the year	7.237	3.563	95
Reversal of impairment and depreciation of sold assets	-2.150	-1.617	0
Impairment losses and depreciation at 30 September	<u>58.332</u>	<u>29.180</u>	<u>9.227</u>
Carrying amount at 30 September	<u>34.883</u>	<u>10.897</u>	<u>506</u>
Depreciation period	<u>3-5 years</u>	<u>3-5 years</u>	<u>5-10 years</u>

Notes to the Financial Statements

	Parent Company	
	2019	2018
	TDKK	TDKK
5 Investments in subsidiaries		
Cost at 1 October	5.804	807
Additions for the year	1.333	4.997
Cost at 30 September	<u>7.137</u>	<u>5.804</u>
Value adjustments at 1 October	3.578	2.500
Exchange adjustment	420	174
Net profit/loss for the year	<u>1.964</u>	<u>904</u>
Value adjustments at 30 September	<u>5.962</u>	<u>3.578</u>
Carrying amount at 30 September	<u>13.099</u>	<u>9.382</u>

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership	Equity TDKK	Net profit/loss for the year TDKK
SKOV Asia Ltd.	Bangkok, Thailand	TTHB 5,000	100%	6.412	1.478
SKOV Technical Services (Tianjin) Co. Ltd.	Tianjin, China	TEUR 671	100%	5.242	415
SKOV North America Inc.	Georgia, USA	TUSD 200	100%	1.391	20
SKOV Russia LLC	Tambov, Russia	TRUB 10	100%	53	52

	Consolidated		Parent Company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
6 Investments in associates				
Cost at 1 October	13.500	13.500	13.500	13.500
Cost at 30 September	<u>13.500</u>	<u>13.500</u>	<u>13.500</u>	<u>13.500</u>
Value adjustments at 1 October	-8.929	-2.966	-8.929	-2.966
Net profit/loss for the year	<u>-2.573</u>	<u>-5.963</u>	<u>-2.573</u>	<u>-5.963</u>
Value adjustments at 30 September	<u>-11.502</u>	<u>-8.929</u>	<u>-11.502</u>	<u>-8.929</u>
Carrying amount at 30 September	<u>1.998</u>	<u>4.571</u>	<u>1.998</u>	<u>4.571</u>

Notes to the Financial Statements

6 Investments in associates (continued)

Investments in associates are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership	Equity TDKK	Net profit/loss for the year TDKK
Scio+ A/S	Aarhus N, Denmark	TDKK 27.000	50%	3.995	-5.146

7 Other fixed asset investments

	Consolidated	Parent Company
	Other receivables	Other receivables
	TDKK	TDKK
Cost at 1 October	28.750	28.750
Payments for the year	-28.750	-28.750
Cost at 30 September	0	0
Carrying amount at 30 September	0	0

8 Inventories

	Consolidated		Parent Company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
Raw materials and consumables	28.238	24.412	27.788	24.412
Work in progress	5.630	4.088	5.630	4.088
Finished goods and goods for resale	55.990	42.834	55.343	42.180
	89.858	71.334	88.761	70.680

Notes to the Financial Statements

	Consolidated		Parent Company	
	2019	2018	2019	2018
	TDKK	TDKK	TDKK	TDKK
9 Trade receivables				
The following receivables fall due for payment more than 1 year after year end	5.331	12.937	5.331	12.937

10 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

11 Cash at bank and in hand

As for cash and cash equivalents DKK 72,5 million is deposited into escrow accounts

12 Equity

The share capital consists of 50,000 shares of a nominal value of TDKK 1. No shares carry any special rights.

The share capital has developed as follows:

	2018/19	2017/18	2016/17	2015/16	2014/15
	TDKK	TDKK	TDKK	TDKK	TDKK
Share capital at 1 October	50.000	50.000	33.000	33.000	33.000
Capital increase	0	0	17.000	0	0
Capital decrease	0	0	0	0	0
Share capital at 30 September	50.000	50.000	50.000	33.000	33.000

Notes to the Financial Statements

	Consolidated		Parent Company	
	2018/19	2017/18	2018/19	2017/18
	TDKK	TDKK	TDKK	TDKK
13 Distribution of profit				
Proposed dividend for the year	33.000	19.645	33.000	19.645
Retained earnings	33.709	58.933	33.709	58.933
	66.709	78.578	66.709	78.578
14 Provision for deferred tax				
Provision for deferred tax at 1 October	-691	-638	-691	-638
Amounts recognised in the income statement for the year	-723	53	-723	53
Amounts recognised in equity for the year	1.445	-106	1.445	-106
Provision for deferred tax at 30 September	31	-691	31	-691
15 Other provisions				
Warranty provisions	11.675	12.540	11.675	12.540
	11.675	12.540	11.675	12.540
16 Deferred income				

Deferred income consists of payments received in respect of income in subsequent years.

Notes to the Financial Statements

	Consolidated	
	2018/19 TDKK	2017/18 TDKK
17 Cash flow statement - adjustments		
Financial income	-2.520	-3.021
Financial expenses	1.438	2.194
Depreciation, amortisation and impairment losses, including losses and gains on sales	11.132	11.143
Income from investments in associates	2.573	5.963
Tax on profit/loss for the year	19.582	23.537
Other adjustments	420	173
	32.625	39.989

18 Cash flow statement - change in working capital

Change in inventories	-18.524	-153
Change in receivables	-1.144	-1.446
Change in other provisions	-865	2.287
Change in trade payables, etc	22.750	2.729
	2.217	3.417

19 Contingent assets, liabilities and other financial obligations

Rental agreements and leases

Lease obligations amounts to total MDKK 83 at 30 September 2019. Lease obligations relating to plant and machinery is due within 1 to 43 month. Obligations relating to lease of buildings is entered until 1 October 2028. MDKK 79 of the lease obligations relates to an rental agreement with SKOV Invest ApS.

Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable by the Group amounts to TDKK 13,277. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

Notes to the Financial Statements

20 Related parties

	<u>Basis</u>
Controlling interest	
Meerpohl family, Vechta, Germany	Owners of the Parent Company, Big Dutchman AG
Other related parties	
SKOV Invest Glyngøre ApS, Glyngøre, Denmark	Related through group of owners
Scio+ A/S, Aarhus N, Denmark	Related through group of owners

Transactions

The Company has intercompany accounts with group enterprises. The intercompany accounts appear from the balance sheet and are subject to interest calculation.

Apart from this, during the year there have been no transactions with the Board of Directors, the Executive Board or other related parties, except for intercompany transactions and normal management remuneration.

Consolidated Financial Statements

<u>Name</u>	<u>Place of registered office</u>
The Company's immediate and ultimate Parent Company of which the Company is a subsidiary is Big Dutchman AG (DE151096663), Vechta, Germany, which prepares the Consolidated Financial Statements	Germany

Notes to the Financial Statements

	Consolidated		Parent Company	
	2018/19	2017/18	2018/19	2017/18
	TDKK	TDKK	TDKK	TDKK
21 Fee to auditors appointed at the general meeting				
PricewaterhouseCoopers				
Audit fee	153	139	153	139
Non-audit services	101	198	101	198
	254	337	254	337
Other auditors				
Non-audit services	146	39	146	39
	146	39	146	39
	400	376	400	376

Notes to the Financial Statements

22 Accounting Policies

The Annual Report of SKOV A/S, Glyngøre for 2018/19 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C .

The Consolidated and Parent Company Financial Statements for 2018/19 are presented in TDKK.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, SKOV A/S, Glyngøre, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

Notes to the Financial Statements

22 Accounting Policies (continued)

Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Revenue

Information on geographical segments based on the Company's risks and returns and its internal financial reporting system. Geographical segments are regarded as the primary segments.

Income Statement

Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service com-

Notes to the Financial Statements

22 Accounting Policies (continued)

pleted for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Group. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

Income from investments in subsidiaries and associates

The items “Income from investments in subsidiaries” and “Income from investments in associates” in the income statement include the proportionate share of the profit for the year.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Notes to the Financial Statements

22 Accounting Policies (continued)

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with the Danish group enterprise. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance Sheet

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Plant and machinery	3-5 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	5-10 years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 25,000 are expensed in the year of acquisition.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured under the equity method.

Notes to the Financial Statements

22 Accounting Policies (continued)

The items “Investments in subsidiaries” and “Investments in associates” in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition.

The total net revaluation of investments in subsidiaries and associates is transferred upon distribution of profit to “Reserve for net revaluation under the equity method” under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries and the associates.

Subsidiaries and associates with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

Other fixed asset investments

Other fixed asset investments consist of other receivables, which are measured in the balance sheet at the lower of amortised cost and net realisable value.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company’s experience from previous years.

Notes to the Financial Statements

22 Accounting Policies (continued)

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Equity

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period of 1 year. Provisions are measured and recognised based on experience with guarantee work.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Notes to the Financial Statements

22 Accounting Policies (continued)

Financial debts

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

Notes to the Financial Statements

22 Accounting Policies (continued)

Financial Highlights

Explanation of financial ratios

Gross margin	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$
Profit margin	$\frac{\text{Profit before financials} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$