# Mediq Danmark A/S

Kornmarksvej 15-19 2605 Brøndby Denmark

CVR no. 86 47 99 15

**Annual report 2021** 

The annual report was presented and approved at the Company's annual general meeting on

30 June 2022

Chairman Christian Kanstrup

#### Mediq Danmark A/S Annual report 2021 CVR no. 86 47 99 15

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## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Mediq Danmark A/S for the financial year 1 January – 31 December 2021.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2021 and of the results of the Company's operations for the financial year 1 January – 31 December 2021.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters, of the results for the year and of the Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Brøndby, 30 June 2022 Executive Board:

Katrine Bjarkov Benthien

Board of Directors:

Christian Kanstrup Chairman Katrine Bjarkov Benthien

Jan Henning Albrechtsen



## Independent auditor's report

#### To the shareholder of Medig Danmark A/S

#### **Opinion**

We have audited the financial statements of Mediq Danmark A/S for the financial year 1 January – 31 December 2021 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2021 and of the results of the Company's operations for the financial year 1 January – 31 December 2021 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

— identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.



## Independent auditor's report

- obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the
  disclosures, and whether the financial statements represent the underlying transactions and events in
  a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 30 June 2022

AR

KPMG

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98

Jesper Bo Pedersen State Authorised Public Accountant mne42778

#### Mediq Danmark A/S Annual report 2021 CVR no. 86 47 99 15

## **Management's review**

## **Company details**

Mediq Danmark A/S Kornmarksvej 15-19 2605 Brøndby Denmark

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CVR no.: Established: Registered office: 86 47 99 15 30 April 1979 Brøndby

Financial year:

1 January - 31 December

#### **Board of Directors**

Christian Kanstrup, Chairman Katrine Bjarkov Benthien Jan Henning Albrechtsen

#### **Executive Board**

Katrine Bjarkov Benthien

#### **Auditor**

KPMG Statsautoriseret Revisionspartnerselskab Dampfaergevej 28 DK-2100 Copenhagen CVR no. 25 57 81 98

## **Financial highlights**

DKK'000	2021	2020	2019	2018	2017
Key figures					
Revenue	786,101	1,079,490	705,820	729,778	727,541
Gross profit	183,811	184,657	148,515	130,273	109,640
Profit before financial					
income and expenses	72,864	73,060	35,750	23,084	806
Net financials	3,902	1,164	1,853	-420	1,047
Profit/loss for the year	59,366	57,741	26,172	16,703	-1,640
Total assets	357,086	361,298	256,151	236,107	281,726
Equity	180,799	152,461	120,720	110,548	129,844
Investment in property,					
plant and equipment	33,793	3,806	3,101	4,251	2,998
Ratios					
Gross margin	23.4%	17.1%	21.0%	17.9%	15.1%
Profit margin	9.3%	6.8%	5.1%	3.2%	0.1%
Return on assets	18.3%	0.6%	0.4%	8.9%	0.3%
Solvency ratio	50.6%	42.2%	47.1%	46.1%	46.1%
Average number of full-					
time employees	177	182	176	168	167

The financial ratios have been calculated as follows:

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations & Ratios".

In 2019, Mediq Danmark A/S has acquired Puls Danmark A/S. After the acquisition the Company has merged with Mediq Danmark A/S. Mediq Danmark A/S is the continuing Company in the merger.

The key figures and financial ratios above are not fully comparable within the five years due to the mergers in 2019.

In 2021, Mediq Danmark A/S has acquired Upviser ApS. After the acquisition the company has merged with Mediq Danmark A/S. Mediq Danmark A/S is the continuing company in the merger.

The key figures and financial ratios above are not fully comparable within the five years due to the mergers in 2021

The financial ratios have been calculated as follows:

Gross margin

Gross profit x 100 Revenue

Profit margin

Profit before net financials x 100
Revenue

Return on assets

Profit before net financials \* 100
Total assets

Solvency ratio

Equity at year end x 100
Total assets

#### **Operating review**

#### **Core activity**

The Company's activities comprise trade in hospital and healthcare products for the social and health sectors

#### Development in activities and financial position

The income statement of the Company for 2021 shows a profit of DKK 59,366 thousand and at 31 December 2021, the balance sheet of the Company showed an equity of DKK 180.799 thousand.

The Company's results and financial development were satisfactory.

#### **Financial instruments**

#### The Company's risk exposure

The Company's risks are considered moderate, as several different customer segments and a large part of revenue is based on tenders.

A minor part of the Company's purchases is made in foreign currencies. Thus, the foreign exchange risk is considered moderate. The Company does not enter into foreign exchange positions for speculative purposes but may choose to mitigate risk exposure through foreign currency hedges.

The Company's interest rate risk is assessed to be minimal due to the fact that the Company is self-funding.

#### Corporate social responsibility and business model

Mediq is a trusted partner in healthcare, helping people to live their lives to the fullest potential by providing good and affordable healthcare products.

#### Our vision on global changes in healthcare

We stand today at the brink of unparalleled demographic shifts that threaten assumptions of entitlement to treatment. Rapidly ageing populations and an accelerating incidence of chronic disease have far-reaching implications for healthcare and pose enormous challenges - for us and for society.

At Mediq, we believe access to healthcare is a social right, but it is not a given. It can only be achieved if we continue to seek and develop new and innovative solutions that drive change for the better and improve patient outcomes.

With our knowledge, expertise and international network comes great responsibility. We have the biggest impact when we bring our scale to bear on solving healthcare's biggest challenges: bringing together government, municipalities and healthcare professionals to create new solutions and approaches in treatments, care processes and logistics.

#### **Operating review**

#### **Environmental and climate considerations**

Protecting the environment is the right thing to do. We comply with all applicable environment-related rules and regulations and aspire to adopt "best practices' in environmental procedures and standards. While our own operations have a relatively low impact on the environment, we are alert to opportunities to reduce our environmental impact in areas where we have the greatest influence. These have been defined as packaging, waste, internal processes using water, district heating and electricity and lease car policy. One of the pillars of Media's approach to reducing environmental impact is responsible procurement and sourcing. Therefore, external transportation is in focus for lowering the CO2 emission.

We distribute medical devices to hospitals, healthcare institutions as well as directly to patients. CO2 emissions from transport therefore represent a significant part of Mediq's environmental impact. To cut emissions we encourage customers to increase order size and thereby order less times, which has been a success.

Our internal policies are focusing on minimising our CO2 emission from 2021 until 2026.

- Green car policy, where the preferred company car is an electric car
- Consumption from internal processes using water, district heating and electricity. The goal is to reduce the total CO2 by 5%
- Mediq's ambition in the Waste Management policy is 75% recycle from all fractions (In 2020, we achieved our goal of 75% and want to maintain that level). All employees are educated in waste handling as part of their onboarding training waste academy.
- Environmental system measures CO2 pollution figures from external transportation per month to follow development.
- We only purchase electricity coming from European windmills documented by RECS certificates...

Medig will continue to work with the environment and climate to minimize the CO2 emission.

#### Social and employee relations

In the Mediq Code of Conduct key principles are described to ensure that in Mediq we do the right thing in the right way. The Code of Conduct is presented to all new employees during onboarding. This Code is applicable to all employees, officers and directors (together. "Employees') of Mediq and governs all our decisions and actions, whether in our offices, warehouses, in the boardroom, at customer or supplier premises or when providing care to our patients. This Code of Conduct is at the center of everything we do. It reinforces our Core Values. Through a transparent performance management process, we aim to create a working environment in which employees feel challenged, where they can develop their skills and competences and be successful.

In Mediq we aim to provide a working environment that is free from harassment of any kind and/or any other offensive or disrespectful conduct and have a zero-tolerance policy regarding workplace violence. Mediq is committed to upholding ethical labor practices and procedures. Our responsibility in this area includes creating awareness and understanding of human rights, as well as employment and labor practices. By incorporating these principles into strategies, policies and procedures, and living out our values; Caring Heart, Customer Drive, Champion Spirit, Mediq will uphold our basic responsibilities to our people, our environment, and set the stage for our long-term success.

#### **Operating review**

In our human resource policy, the following issues are key:

#### Diversity

We employ people who come from an even wider range of nationalities. We want everybody to feel at home in Mediq and have the same opportunities, irrespective of nationality, race, gender, sexual orientation, age, religion and handicap. It is Mediq's ambition to have a balanced gender distribution and equal pay for equal work, Approximately 50% of Mediq's employees are women.

#### Gender Diversity in the Management

Our goal is to have an equal gender distribution, but new members of staff/Board of Directors are recruited exclusively on the basis of their qualifications. In middle and top management, 57% are women. One woman is represented on the Board of Directors, which consists of three members. As these distributions fulfill the requirements for an equal distribution of gender (60/40) we have not set a target for increasing the number of women on the Board of Directors or formulated a policy for increasing the number of women in management. However, we continuously work to uphold the equal distribution.

#### Recruitment and retention

Mediq aims to attract capable people who want to work in a company that combines healthcare and entrepreneurial drive. We seek employees who are flexible, ambitious and passionate about working in the healthcare business, and who act in alignment with our core values. Our recruitment process is in line with GDPR standards, and we always strive to find a match in recruitment processes. We aim at successful recruitments by keeping turnover in new hires at a minimum during the first two years. The turnover rate of employees in general varies according to the development in the Danish labor market development. The employee turnover rate in 2021 was below the aim of approximately 10-13%. The turnover rate is a risk as in many similar companies, which we continuously monitor.

#### Engagement

Our ambition is to have committed and proud employees who identity with the Company's strategy. Therefore, we continuously strive to increase engagement among employees, through a transparent communication with an interactive social platform which makes it easy to market social gatherings. employee "stay strong" initiatives, training and education and all together strengthening a positive cross department working culture.

Feedback regarding working environment is continuously received from employees through engagement surveys and workplace evaluations (APV) conducted at a minimum by-annually. Employee feedback is key to improving our organization.

#### Development

As an international company present in 13 countries across Europe, opportunities exist to learn cross border and develop through cross-border job responsibilities. Focus on development is part of the annual performance management process. In Mediq, we take on our social responsibility to train trainees and students. In several departments, we have student assistants and trainees engaged in order to gain practical experience in combination with the theoretical studies. In addition, we co-operate with local municipalities in engaging local citizens as interns returning to the labor market from e.g long-term illness or finding a foothold in the Danish labor market, we aim at fulfilling our social responsibility here.

#### Health and safety

Mediq has safety procedures and carries them out conscientiously. These procedures are described in handbooks and quality systems. Safety training is used to educate logistics employees. Local Working Environment Representatives are proactively conducting audits to secure and satisfy ongoing need for training to have a safe and healthy working environment at all times. In Mediq, we look at our rate of absenteeism as a measurement of our working environment. We aim at having an absenteeism percentage at a maximum of 4.0% across the company on average throughout the year. In 2021, the average was 4.0% and hence in align with goal.

#### **Operating review**

In order to support employees in healthy recovery, a permanent employment in Mediq includes membership of private healthcare insurance supporting health initiatives and recovery. Further to this, Mediq continuously has an occupational therapist conducting training on a continuous basis combined with access to own fitness center and training on site.

In line with our Code of Conduct, we have an integrity procedure in place. This can be done via a special telephone line or the internet ('Whistleblowing system).

The employee retention and engagement are managed through engagement surveys and workplace evaluations (APV).

#### **Human and labour rights**

Mediq supports and respects the protection of internationally proclaimed human rights, and we strive to ensure that we are not complicit in human rights abuses. We also uphold the freedom of association and the effective recognition of the right to collective bargaining, the elimination of all forms of forced and compulsory labor, and the effective abolition of child labor.

We are committed to upholding ethical labor practices and support and respect the protection of internationally proclaimed human rights as laid down in UN and ILO conventions.

We have not at any time experienced breaches of human rights in connection with the exercise of our business or assessed a nearby risk thereof. The risk of breaches of human rights is limited by the fact that we only have activities in Denmark and we select suppliers, third party representatives and other business partners based on their qualifications, reliability and adherence to applicable laws and our values. We take reasonable care in selecting them and do appropriate reviews from time to time. We require that they commit to adhering to the law and our Code of Conduct and that they have the training and tools to do so, and that they shall be able to document their efforts to secure compliance with the law and our Code of Conduct at our request. This also applies to any sub-supplier. Mediq may terminate the relationship with any supplier, third party representative or other business partner that fails to meet the standards in Code of Conduct after a reasonable period of time for remedying a breach.

Skills, performance and ethical conduct are our only indicators of employee qualifications.

We expect to continue our work on human rights in the future.

#### Anti-corruption and bribery

Bribery and corruption damage our business and conflict with our core beliefs regarding the right way to conduct business. We prohibit bribery and corruption, none of us or anyone acting on our behalf may accept offer or pay a bribe, kickback or other improper payment. We are also not allowed to accept or provide anything of value that is intended to win business, improperly influence a decision, or gain an unfair business advantage - or even appear to do so. Examples of "anything of value" may include, among other things, sponsorships to attend congresses, speaking fees, consultancies, services, charitable donations, political contributions, travel and/or entertainment expenses, gifts, meals, commissions and rebates.

The main risks related to our activities include employees' and suppliers' violation of Mediq's Code of Conduct and potential legal and financial consequences hereof. The Code of Conduct is presented to all new employees during onboarding and to all new suppliers when commencing cooperation.

Our business activities are subject to various national laws and regulations.

In 2021, we have not seen any violations of the policy. We continue our focus in 2022 and forward. We will not accept any corruption or bribery.

## **Operating review**

#### **Data ethics**

At Mediq dataethics is an important matter. We have two policies in place that outlines our approach to dataethics. These policies state that all employees, contractors, consultant, temporary and other workers must adhere to our policy and ensure that:

- Medig resources are not used for any unlawful or prohibited purpose
- Data are handled according to our data classification policy
- · Any security or privacy breaches are reported
- Medig information assets are managed responsibly to ensure confidentiality, integrity, and availability

We collect and hold necessary data to serve our customers and comply with GDPR legislation. No data are bought or sold to third parties. In order to ensure compliance with our policy we have authorized personnel that monitor and audit our systems and network traffic. Furthermore, we classify all our data based on risk and quality measures. This classification system is implemented in order to ensure that sensitive information is handled according to the risk it poses to the organization. In case an employee or contractor violate our policy they may be subject to disciplinary actions, that could result in dismissal or termination of contract.

#### Subsequent events

No subsequent events have occurred after the end of the financial year that might materially affect the Company's financial position.

#### Outlook

Management expects a decrease in the public procurement budgets as well as additional consolidation of Procurement which may affect revenue and performance in 2022.

## **Income statement**

DKK'000	Note	2021	2020
Revenue	2	786,101	1,079,490
Cost of sales		-527,836	-826,778
Other external costs		-74,454	-68,055
Gross profit		183,811	184,657
Staff costs	3	-104,621	-104,541
Depreciation, amortisation and impairment losses of intangible assets and property, plant and equipment	5	-6,326	-7,056
Profit before financial income and expenses		72,864	73,060
Financial income	6	4,681	2,377
Financial expenses	7		-1,213
Profit before tax		76,766	74,224
Tax on profit for the year	8	-17,400	-16,483
Profit for the year	9	59,366	57,741

## **Balance sheet**

DKK'000	Note	31/12 2021	31/12 2020
ASSETS			
Fixed assets			
Intangible assets	10		
Customer relations		1,661	2,326
Goodwill		36,039	0
Development projects in progress		29,862	8,135
		67,562	10,461
Property, plant and equipment	11		
Fixtures and fittings, tools and equipment		7,143	7,250
Leasehold improvements		2,203	1,652
Property, plant and equipment in progress		2,892	2,774
		12,238	11,676
Investments			
Deposits		4,006	3,867
Total fixed assets		83,806	26,004
Current assets			
Inventories			
Finished goods and goods for resale		77,881	75,700
Receivables			
Trade receivables		110,811	96,170
Receivables from group entities		80,935	134,530
Other receivables		1,091	139
Deferred tax asset	12	536	7,434
Prepayments	13	66	21,313
		193,439	259,586
Cash at bank and in hand	14	1,960	8
Total current assets		273,280	335,294
TOTAL ASSETS		357,086	361,298

## **Balance sheet**

Note	31/12 2021	31/12 2020
15	5,010	5,010
	23,292	6,345
	110,497	111,106
	42,000	30,000
	180,799	152,461
16		
	90,764	102,773
	46,803	44,537
	38,720	52,242
	0	9,285
	176,287	208,837
	176,287	208,837
	357,086	361,298
4		
-		
18		
19		
	15 16 4 17 18	15 5,010 23,292 110,497 42,000 180,799 16 90,764 46,803 38,720 0 176,287 176,287 357,086

## Statement of changes in equity

Contributed capital	Reserve for development costs	Retained earnings	dividends for the financial year	<u>Total</u>
5,010	6,345	111,106	30,000	152,461
0	0	-1,028	0	-1,028
0	0	0	-30,000	-30,000
0	16,947	419	42,000	59,366
5,010	23,292	110,497	42,000	180,799
	5,010 0 0	Contributed capital         development costs           5,010         6,345           0         0           0         0           0         16,947	Contributed capital         development costs         Retained earnings           5,010         6,345         111,106           0         0         -1,028           0         0         0           0         16,947         419	Contributed capital         Reserve for development costs         Retained earnings         dividends for the financial year           5,010         6,345         111,106         30,000           0         0         -1,028         0           0         0         0         -30,000           0         16,947         419         42,000

#### **Notes**

#### 1 Accounting policies

The annual report of Mediq Danmark A/S for 2021 has been prepared in accordance with the provisions applying to reporting class C large entities under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year

#### Omission of cash flow statement

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The Company's cash flows are included in the cash flow statement in the consolidated financial statements of Mediq Top Holding B.V.

#### Omission of auditor's fee

Pursuant to section 96(3) of the Danish Financial Statements Act, no disclousure of auditor's fee has been prepared. The Company's disclosure of the auditor's fee is included in the consolidated financial statements of Mediq Top Holding B.V.

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be reliably measured.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual financial statement item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historical cost less any instalments and plus/less the accumulated amortisation of the difference between cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks, which occur before the annual report is presented and which evidence matters existing at the balance sheet date.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or expenses.

Fixed assets acquired in a foreign currency are translated at the exchange rate prevailing on the transaction date.

#### **Notes**

#### 1 Accounting policies (continued)

#### **Derivative financial instruments**

On initial recognition, derivative financial instruments are recognised in the balance sheet at cost and subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are recognised as other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments designated as or qualifying for recognition as a fair value hedge of a recognised asset or liability are recognised in the income statement together with changes in the fair value of the hedged asset or liability.

For derivative financial instruments not qualifying for treatment as hedging instruments, changes in fair value are recognised in the income statement on an ongoing basis.

#### Income statement

#### Revenue

Income from the sale of goods for resale and finished goods is recognised in revenue when delivery and transfer of risk to the buyer have taken place before year-end, and the income can be reliably measured and is expected to be received.

Revenue is measured at the fair value of the agreed remuneration, excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### Cost of sales

Cost of sales comprises expenses for materials and consumables incurred in generating the revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and leasehold expenses for premises, sales and distribution as well as office expenses, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding reimbursements from public authorities.

## Depreciation, amortisation and impairment losses of intangible assets and property, plant and equipment

Depreciation, amortisation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment for the year.

#### **Notes**

#### 1 Accounting policies (continued)

#### Financial income and expenses

Financial income and expenses comprise interest income, expenses and gains and losses on transactions denominated in foreign currencies.

#### Tax on profit for the year

Tax for the year comprises current corporation tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

The Company is subject to the Danish rules on compulsory joint taxation with the Group's Danish subsidiaries. Mediq Holding Danmark ApS is the administrative company for the joint taxation. Reference is made to note 17.

#### **Balance sheet**

#### Intangible assets

Acquired rights and licences are measured at cost less accumulated amortisation and impairment losses. Rights and licenses are amortised on a straight-line basis over the remaining financial useful life expected to be 5 years.

#### Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life determined on the basis of Management's experience within the individual business areas. The maximum amortisation period is between 5 and 25 years and longest for strategically acquired entities with a strong market position and long-term earnings profile.

#### Development projects

Development costs comprise costs, wages, salaries and amortisation directly and indirectly attributable to development activities.

#### Property, plant and equipment

Fixtures and fittings, tools and equipment and leasehold improvements are measured at cost less accumulated depreciation and impairment.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight-line basis over the expected useful life. The expected useful lives are as follows:

Fixtures and fittings, tools and equipment Leasehold improvements

3-8 years 5-10 years

#### **Notes**

#### 1 Accounting policies (continued)

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment is subject to an annual test for indications of impairment other than the decrease in value reflected by amortisation or depreciation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the expected net cash flows from the use of the asset or the group of assets, including forecast net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

#### **Inventories**

Inventories are measured at cost on the basis of weighted average prices. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

The net realisable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected selling price.

#### Receivables

Receivables are measured at the lower of amortised cost and net realisable value, which corresponds to nominal value less write-downs for bad debt losses.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

The Company's day-to-day cash resources in the form of deposits with the Group's cash pool scheme are classified as receivables from group entities.

#### **Prepayments**

Prepayments comprise costs incurred in relation to subsequent financial years.

#### **Notes**

#### 1 Accounting policies (continued)

#### Equity

#### Reserve for development costs

The reserve for development costs comprises capitalised development costs. The reserve cannot be used for dividends, distribution or to cover losses. If the recognised development costs are sold or in other ways excluded from the Company's operations, the reserve will be dissolved and transferred directly to the distributable reserves under equity. If the recognised development costs are written down, the part of the reserve corresponding to the write-down of the development costs will be reversed. If a write-down of development costs is subsequently reversed, the reserve will be re-established. The reserve is reduced by amortisation of capitalised development costs on an ongoing basis.

#### Dividends

Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

#### Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities based on the planned use of the asset or settlement of the liability. However, deferred tax is not recognised on temporary differences relating to goodwill non-deductible for tax purposes and on office premises and other items where the temporary differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

#### **Financial liabilities**

Liabilities are measured at amortised cost, substantially corresponding to nominal amount.

#### **Prepayments**

Prepayments comprise advance invoicing regarding income in subsequent years.

#### **Notes**

	DKK'000	2021	2020
2	Revenue		
	Domestic	768,485	1,069,951
	Exports	12,568	9,539
	Total revenue	781,053	1,079,490
3	Staff costs		
	Wages and salaries	95,293	96,111
	Pensions	7,689	7,133
	Other social security costs	1,639	1,297
		104,621	104,541
	Average number of full-time employees	177	182

In 2021, one member of the Executive Board received remuneration. In accordance with the Danish Financial Statements Act 98b(3) (ii), the remuneration will not be disclosed separately.

The Board of Directors did not receive any remuneration in 2021 and 2020.

#### 4 Fees to auditor appointed at the general meeting

Pursuant to section 96(3) of the Danish Financial Statements Act, no disclousure of auditor's fee has been prepared. The Company's disclosure of the auditor's fee is included in the consolidated financial statements of Mediq N. V., the Netherlands.

#### 5 Depreciation, amortisation and impairment losses

Depreciation on intangible assets	2,957	1,163
Depreciation on property, plant and equipment	3,369	5,893
	6,326	7,056
Which breaks down as follows:		
Customer relations	665	1,163
Goodwill	2,292	0
Fixtures and fittings, tools and equipment	2,964	5,496
Leasehold improvements	405	397
	6,326	7,056

Depreciation related to Acelity pumps is placed under cost of sales.

### **Notes**

	DKK'000			2021	2020
6	Financial income				
	Other social security costs			2,104	1,567
	Exchange gains			168	0
	Gain on disposal of financial instruments			2,409	810
				4,681	2,377
7	Financial expenses				
	Other financial costs			24	52
	Exchange losses			-15	1,161
	Loss on disposal of financial instruments			770	0
				779	1,213
8	Tax on profit for the year				
0	•			10 502	25 201
	Current tax for the year  Deferred tax for the year			10,502 6.898	25,201 -8,853
	Adjustment of tax concerning previous years			0,090	-o,oss 135
	Adjustment of tax concerning previous years			17,400	16,483
					10,400
9	Proposed profit appropriation				
	Reserve for development costs			16,947	0
	Proposed dividends for the year			42,000	0
	Retained earnings			419	57,741
	-			59,366	57,741
10	Intangible assets				
		Customer		Development	
	DKK'000	relations	Goodwill	projects in progress	Total
	Cost at 1 January 2021	24,936	141,082	8,135	174,153
	Additions for the year	0	38,331	21,727	60,058
	Cost at 31 December 2021	24,936	179,413	29,862	234,211
	Amortisation and impairment losses at 1 January 2021	-22,610	-141,082	0	-163,692
	Amortisation for the year	-665	-2,292	0	-2,957
	Amortisation and impairment losses at 31 December 2021	-23,275	-143,374	0	-166,649
	Carrying amount at 31 December 2021	1,661	36,039	29,862	67,562

#### **Notes**

#### **Development projects in progess**

Development project in progress relates to a new IT-system.

#### 11 Property, plant and equipment

DKK'000	Fixtures and fittings, tools and equipment	Leasehold improve-ments	Property, plant and equipment in progress	Total
Cost at 1 January 2021	96,857	7,898	2,774	107,529
Additions for the year	2,857	956	118	3,931
Cost at 31 December 2021	99,714	8,854	2,892	111,460
Depreciation and impairment losses at 1 January 2021	-89,607	-6,246	0	-95,853
Depreciation for the year	-2,964	-405	0	-3,369
Depreciation and impairment losses at 31 December 2021	-92,571	-6,651	0	-99,222
Carrying amount at 31 December 2021	7,143	2,203	2,892	12,238

#### 12 Deferred tax

DKK'000	31/12 2021	31/12 2020
Deferred tax at 1 January	-7,434	1,419
Deferred tax adjustment for the year in the income statement	6,898	-8,853
	-536	-7,434

Deferred tax primarily relates to trade receivables.

#### 13 Prepayments

Prepayments of DKK 66 thousand (2020: DKK 21,313 thousand) comprise costs incurred in relation to subsequent financial years.

#### 14 Cash pool

The Company's day-to-day cash resources in the form of deposits with the Group's cash pool scheme amount to DKK 42,283 thousand and are classified as receivables from group entities.

#### 15 Equity

The share capital consists of 50,100 shares of a nominal value of DKK 100 each. No shares carry special rights.

From 2010-2012, the share capital was unchanged and amounted to nominally DKK 5,000 thousand. Due to a legal merger between Mediq Danmark A/S and Mediq Danmark Køge A/S, the share capital was increased to nominally DKK 5,010 thousand in 2013.

#### **Notes**

#### 16 Prepayments

Deferred income of DKK 0 thousand (2020: DKK 9,285 thousand) comprises payments received from customers that cannot be recognised until the subsequent financial year.

#### 17 Contractual obligations, contingencies, etc.

The Company is jointly taxed with the Danish parent company, Mediq Holding Danmark ApS. The companies included in the joint taxation have joint and unlimited liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties.

The Company is together with the parent company and other group companies jointly and severally liable for credit facilities obtained by the parent company at an amount of DKK 44.6 million (EUR 6 million) as at 31 December 2021.

#### Operating lease obligations

The Company is subject to an interminable leasehold contract and lease car commitments until 31 December 2025 with obligations totalling DKK 36,295 thousand (2020: DKK 45,354 thousand).

#### 18 Related party disclosures

Medig Danmark A/S related parties comprise the following:

#### Control

Mediq Holding Danmark ApS, Kornmarksvej 15 - 19, 2605 Brøndby.

Mediq Holding Danmark ApS holds the majority of the contributed capital in the Company.

Financial figures for Mediq Danmark A/S are included in the consolidated financial statements of Mediq Top Holding B.V., which is the smallest and largest group, in which the company is included as a subsidiary.

The consolidated financial statements of Mediq Top Holding B.V. can upon request be obtained from the Dutch Chamber of Commerce.

#### Related party transactions

DKK'000		2021	2020
Sale of goods and servi	ces to associated companies	8,849	9,348
Purchase of goods and	services from associated companies	51,210	74,698

Receivables and debt against group companies are disclosed in the balance sheet.

#### 19 Financial Instruments

The Company has been hedging forecast currency risks relating to the sale and purchase of goods within a year (rolling 12 months) using forward exchange contracts. At 31 December 2021, an amount of DKK 923 thousand is recognised as other receivables, corresponding to the fair value of the 24 contracts that are open at year-end (2020: DKK 1,199 thousand as other payables, 24 contracts). 12 contracts are in USD and 12 contracts are in CHF.