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# ***Eurowrap A/S***

Odinsvej 30, DK-4100 Ringsted

## **Annual Report for 1 April 2017 - 31 March 2018**

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CVR No 79 52 41 15

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
19/6 2018

Anders Ditlev Jørgensen  
Chairman



**pwc**

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Eurowrap A/S for the financial year 1 April 2017 - 31 March 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 March 2018 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2017/18.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Ringsted, 19 June 2018

## Executive Board

Anders Ditlev Jørgensen

## Board of Directors

Niklas Sloutski  
Chairman

Martin Ian Bramley

Anders Ditlev Jørgensen

Johnny Engelund Kampman

# Independent Auditor's Report

To the Shareholder of Eurowrap A/S

## Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 March 2018 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 April 2017 - 31 March 2018 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Eurowrap A/S for the financial year 1 April 2017 - 31 March 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# Independent Auditor's Report

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

## Independent Auditor's Report

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 19 June 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Jacob F Christiansen  
State Authorised Public Accountant  
mne18628

Henrik Y. Jensen  
State Authorised Public Accountant  
mne35442

## **Company Information**

### **The Company**

Eurowrap A/S  
Odinsvej 30  
DK-4100 Ringsted

Telephone: + 45 57680321

CVR No: 79 52 41 15

Financial period: 1 April - 31 March

Incorporated: 29 November 1985

Financial year: 33rd financial year

Municipality of reg. office: Ringsted

### **Board of Directors**

Niklas Sloutski, Chairman  
Martin Ian Bramley  
Anders Ditlev Jørgensen  
Johnny Engelund Kampman

### **Executive Board**

Anders Ditlev Jørgensen

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

# Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	<b>Group</b>				
	2017/18	2016/17	2015/16	2014/15*	2013
	TDKK	TDKK	TDKK	TDKK	TDKK
<b>Key figures</b>					
<b>Profit/loss</b>					
Revenue	230.636	246.902	277.961	292.887	261.727
Gross profit/loss	66.917	78.208	89.641	102.254	90.645
EBITDA	27.565	40.027	44.960	51.802	52.278
Operating profit/loss	20.812	31.096	36.115	41.411	44.833
Profit/loss before financial income and expenses	22.232	32.895	38.080	43.323	44.990
Net financials	-1.717	-2.050	-2.439	-2.511	-1.678
Net profit/loss for the year	16.436	24.239	28.610	32.080	32.669
<b>Balance sheet</b>					
Balance sheet total	203.735	198.483	200.296	210.928	261.140
Equity	130.500	123.469	105.425	121.617	134.488
<b>Cash flows</b>					
Cash flows from:					
- operating activities	14.984	38.363	30.522	60.078	35.668
- investing activities	-3.635	-3.639	-4.600	-2.749	-950
- financing activities	-5.341	-15.209	-28.144	-70.060	-26.608
Change in cash and cash equivalents for the year	6.008	19.515	-2.222	-12.731	8.110
Number of employees	105	106	115	104	99



## Financial Highlights

	Group				
	2017/18	2016/17	2015/16	2014/15*	2013
	TDKK	TDKK	TDKK	TDKK	TDKK
<b>Ratios</b>					
Gross margin	29,0%	31,7%	32,2%	34,9%	34,6%
Profit margin	9,6%	13,3%	13,7%	14,8%	17,2%
Return on assets	10,9%	16,6%	19,0%	20,5%	17,2%
Solvency ratio	64,1%	62,2%	52,6%	57,7%	51,5%
Return on equity	12,9%	21,2%	25,2%	25,1%	25,6%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

\* The figures for 2014/15 are based on a 15 month period.

The Company has been merged with AE4 2012 Holding ApS at 1 April 2017 and Book value method has been applied. The financial highlights has only been restated for the financial years 2017/18 and 2016/17.

## Management's Review

Consolidated and Parent Company Financial Statements of Eurowrap A/S for 2017/18 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Consolidated and Parent Company Financial Statements have been prepared under the same accounting policies as last year.

### Key activities

Eurowrap is a leading designer, manufacturer and distributor of gift packaging including gift wrap, gift bags, gift tags, bows and ribbons and other related products.

The Group comprises of Eurowrap A/S in Denmark and Eurowrap Ltd. in England. The Danish company manufactures gift roll wrap and is responsible for group sales in Continental Europe, whereas the UK subsidiary is responsible for design, Far East sourcing and group sales in the UK.

### Development in the year and expectations for the coming year

AE4 2012 Holding ApS and Eurowrap A/S has merged as of 1 April 2017 with Eurowrap A/S as the continuing company.

The income statement of the Group for 2017/18 shows a profit of TDKK 16,436, and at 31 March 2018 the balance sheet of the Group shows equity of TDKK 130,500.

The Group figures in TDKK have been negatively influenced by the Brexit decision and the subsequent development in the British currency.

The Group met the expected revenue in local currencies in line with last year. The Group realized a lower gross margin due to increased price pressure. Consequently, pre-tax profit decreased by MDKK 10, which is considered less satisfactory.

The Group expects a stable development for the coming year in local currency. However, prices on raw materials are expected to increase.

### Special risks

#### *Operating risks*

Eurowrap serves European retail where understanding market trends, customer requirements, expectations and on-time deliveries are essential for company performance. The business is seasonal with a large part of group turnover being Christmas items, which makes order timing and planning crucial for the business. The company has the normal risk attached to the market interest rate. The Company's mortgage loan have a flexible interest rate that will be adjusted twice a year.

# Management's Review

## *Foreign exchange risks*

The company's primary markets are Great Britain, Germany and Scandinavia. The foreign exchange risks are primarily attached to the British market.

## **External environment**

The Company has a highly energy-efficient production system which recycles hot air pressure and drying process several times after which the excess heat is used to heat the building via a cooling system that reduces energy and water consumption for cooling significantly. The company uses only water-based inks

## **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

# Income Statement

## 1 April 2017 - 31 March 2018

	Note	Group		Parent	
		2017/18	2016/17	2017/18	2016/17
		TDKK	TDKK	TDKK	TDKK
<b>Revenue</b>		<b>230.636</b>	<b>246.902</b>	<b>105.653</b>	<b>119.636</b>
Cost of sales	1	-163.719	-168.694	-85.543	-95.253
<b>Gross profit/loss</b>		<b>66.917</b>	<b>78.208</b>	<b>20.110</b>	<b>24.383</b>
Distribution expenses	1	-34.672	-35.393	-11.261	-11.417
Administrative expenses	1	-11.433	-11.719	-6.302	-6.570
<b>Operating profit/loss</b>		<b>20.812</b>	<b>31.096</b>	<b>2.547</b>	<b>6.396</b>
Other operating income		1.420	1.799	373	650
<b>Profit/loss before financial income and expenses</b>		<b>22.232</b>	<b>32.895</b>	<b>2.920</b>	<b>7.046</b>
Income from investments in subsidiaries		0	0	15.350	20.143
Financial income	2	28	10	86	113
Financial expenses	3	-1.745	-2.060	-1.602	-1.890
<b>Profit/loss before tax</b>		<b>20.515</b>	<b>30.845</b>	<b>16.754</b>	<b>25.412</b>
Tax on profit/loss for the year	4	-4.079	-6.606	-318	-1.173
<b>Net profit/loss for the year</b>		<b>16.436</b>	<b>24.239</b>	<b>16.436</b>	<b>24.239</b>

## Balance Sheet 31 March 2018

### Assets

	Note	Group		Parent	
		2017/18	2016/17	2017/18	2016/17
		TDKK	TDKK	TDKK	TDKK
Goodwill		0	340	0	0
<b>Intangible assets</b>	5	<b>0</b>	<b>340</b>	<b>0</b>	<b>0</b>
Land and buildings		73.126	75.014	56.535	58.465
Plant and machinery		8.274	8.270	8.086	8.009
Other fixtures and fittings, tools and equipment		2.568	2.422	627	745
<b>Property, plant and equipment</b>	6	<b>83.968</b>	<b>85.706</b>	<b>65.248</b>	<b>67.219</b>
Investments in subsidiaries	7	0	0	82.942	75.587
<b>Fixed asset investments</b>		<b>0</b>	<b>0</b>	<b>82.942</b>	<b>75.587</b>
<b>Fixed assets</b>		<b>83.968</b>	<b>86.046</b>	<b>148.190</b>	<b>142.806</b>
<b>Inventories</b>	8	<b>48.671</b>	<b>47.239</b>	<b>34.811</b>	<b>32.562</b>
Trade receivables		20.504	15.940	10.990	5.196
Receivables from group enterprises		0	0	251	517
Other receivables		2.398	6.359	960	2.302
Prepayments	9	1.054	1.767	1.054	1.767
<b>Receivables</b>		<b>23.956</b>	<b>24.066</b>	<b>13.255</b>	<b>9.782</b>
<b>Cash at bank and in hand</b>		<b>47.140</b>	<b>41.132</b>	<b>0</b>	<b>1.336</b>
<b>Currents assets</b>		<b>119.767</b>	<b>112.437</b>	<b>48.066</b>	<b>43.680</b>
<b>Assets</b>		<b>203.735</b>	<b>198.483</b>	<b>196.256</b>	<b>186.486</b>

# Balance Sheet 31 March 2018

## Liabilities and equity

	Note	Group		Parent	
		2017/18	2016/17	2017/18	2016/17
		TDKK	TDKK	TDKK	TDKK
Share capital		12.195	12.195	12.195	12.195
Revaluation reserve		18.996	19.816	18.996	19.816
Retained earnings		98.809	87.458	98.809	87.458
Proposed dividend for the year		500	4.000	500	4.000
<b>Equity</b>	10	<b>130.500</b>	<b>123.469</b>	<b>130.500</b>	<b>123.469</b>
Provision for deferred tax	12	10.455	11.403	10.092	10.372
<b>Provisions</b>		<b>10.455</b>	<b>11.403</b>	<b>10.092</b>	<b>10.372</b>
Mortgage loans		33.844	35.434	33.844	35.434
Credit institutions		580	3.053	0	0
<b>Long-term debt</b>	13	<b>34.424</b>	<b>38.487</b>	<b>33.844</b>	<b>35.434</b>
Mortgage loans	13	1.589	1.584	1.589	1.584
Credit institutions	13	5.811	3.184	5.715	2.088
Trade payables		11.163	9.772	9.938	8.692
Payables to group enterprises		0	0	118	232
Corporation tax		1.948	4.445	263	976
Other payables	14	7.845	6.139	4.197	3.639
<b>Short-term debt</b>		<b>28.356</b>	<b>25.124</b>	<b>21.820</b>	<b>17.211</b>
<b>Debt</b>		<b>62.780</b>	<b>63.611</b>	<b>55.664</b>	<b>52.645</b>
<b>Liabilities and equity</b>		<b>203.735</b>	<b>198.483</b>	<b>196.256</b>	<b>186.486</b>
Distribution of profit	11				
Contingent assets, liabilities and other financial obligations	17				
Related parties	18				
Accounting Policies	19				

# Statement of Changes in Equity

## Group

	Share capital	Revaluation reserve	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 April	12.195	19.816	87.458	4.000	123.469
Exchange adjustments	0	0	-1.222	0	-1.222
Ordinary dividend paid	0	0	0	-4.000	-4.000
Fair value adjustment of hedging instruments, beginning of year	0	0	-3.413	0	-3.413
Fair value adjustment of hedging instruments, end of year	0	0	-1.741	0	-1.741
Tax on adjustment of hedging instruments for the year	0	0	1.025	0	1.025
Other equity movements	0	0	-54	0	-54
Depreciation, amortisation and impairment for the year	0	-820	820	0	0
Net profit/loss for the year	0	0	15.936	500	16.436
<b>Equity at 31 March</b>	<b>12.195</b>	<b>18.996</b>	<b>98.809</b>	<b>500</b>	<b>130.500</b>

## Parent

	Share capital	Revaluation reserve	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 April	12.195	19.816	87.458	4.000	123.469
Exchange adjustments	0	0	-4.163	0	-4.163
Ordinary dividend paid	0	0	0	-4.000	-4.000
Fair value adjustment of hedging instruments, beginning of year	0	0	-1.054	0	-1.054
Fair value adjustment of hedging instruments, end of year	0	0	-469	0	-469
Tax on adjustment of hedging instruments for the year	0	0	335	0	335
Other equity movements	0	0	-54	0	-54
Depreciation, amortisation and impairment for the year	0	-820	820	0	0
Net profit/loss for the year	0	0	15.936	500	16.436
<b>Equity at 31 March</b>	<b>12.195</b>	<b>18.996</b>	<b>98.809</b>	<b>500</b>	<b>130.500</b>

# Cash Flow Statement

## 1 April 2017 - 31 March 2018

	Note	Group	
		2017/18 TDKK	2016/17 TDKK
Net profit/loss for the year		16.436	24.239
Adjustments	15	10.168	16.603
Change in working capital	16	-3.492	6.403
<b>Cash flows from operating activities before financial income and expenses</b>		<b>23.112</b>	<b>47.245</b>
Financial income		28	10
Financial expenses		-1.745	-2.061
<b>Cash flows from ordinary activities</b>		<b>21.395</b>	<b>45.194</b>
Corporation tax paid		-6.411	-6.831
<b>Cash flows from operating activities</b>		<b>14.984</b>	<b>38.363</b>
Purchase of property, plant and equipment		-3.635	-3.639
<b>Cash flows from investing activities</b>		<b>-3.635</b>	<b>-3.639</b>
Repayment of mortgage loans		-1.585	-1.580
Repayment of loans from credit institutions		-2.407	-822
Repayment of short-term credit institutions		2.651	-12.307
Dividend paid		-4.000	-500
<b>Cash flows from financing activities</b>		<b>-5.341</b>	<b>-15.209</b>
<b>Change in cash and cash equivalents</b>		<b>6.008</b>	<b>19.515</b>
Cash and cash equivalents at 1 April		41.132	21.617
<b>Cash and cash equivalents at 31 March</b>		<b>47.140</b>	<b>41.132</b>
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		47.140	41.132
<b>Cash and cash equivalents at 31 March</b>		<b>47.140</b>	<b>41.132</b>



# Notes to the Financial Statements

	Group		Parent	
	2017/18 TDKK	2016/17 TDKK	2017/18 TDKK	2016/17 TDKK
<b>1 Staff</b>				
Wages and Salaries	37.090	37.984	22.809	22.850
Pensions	2.186	2.019	1.053	1.077
Other social security expenses	935	893	415	466
	<b>40.211</b>	<b>40.896</b>	<b>24.277</b>	<b>24.393</b>
Wages and Salaries, pensions and other social security expenses are recognised in the following items:				
Cost of sales	16.893	17.076	16.893	17.076
Distribution expenses	15.632	15.990	2.885	2.788
Administrative expenses	7.686	7.830	4.499	4.529
	<b>40.211</b>	<b>40.896</b>	<b>24.277</b>	<b>24.393</b>
<b>Average number of employees</b>	<b>105</b>	<b>106</b>	<b>53</b>	<b>52</b>
Including remuneration to the Executive Board and Board of Directors TDKK 5.467 (2016/17: TDKK 5.715)				
<b>2 Financial income</b>				
Interest received from group enterprises	0	0	58	113
Other financial income	28	10	28	0
	<b>28</b>	<b>10</b>	<b>86</b>	<b>113</b>
<b>3 Financial expenses</b>				
Other financial expenses	1.745	2.060	1.602	1.890
	<b>1.745</b>	<b>2.060</b>	<b>1.602</b>	<b>1.890</b>

## Notes to the Financial Statements

4 Tax on profit/loss for the year	Group		Parent	
	2017/18	2016/17	2017/18	2016/17
	TDKK	TDKK	TDKK	TDKK
Current tax for the year	3.989	6.835	263	1.312
Deferred tax for the year	90	-229	55	-139
	<b>4.079</b>	<b>6.606</b>	<b>318</b>	<b>1.173</b>

## 5 Intangible assets

### Group

	Goodwill
	TDKK
Cost at 1 April	18.050
Exchange adjustment	-294
Cost at 31 March	17.756
Impairment losses and amortisation at 1 April	17.710
Exchange adjustment	-291
Amortisation for the year	337
Impairment losses and amortisation at 31 March	17.756
<b>Carrying amount at 31 March</b>	<b>0</b>
Amortised over	10 years

	2017/18	2016/17
	TDKK	TDKK
Amortisation and impairment of intangible assets are recognised in the following items:		
Distribution expenses	337	1.385
	<b>337</b>	<b>1.385</b>

# Notes to the Financial Statements

## 6 Property, plant and equipment

### Group

	Land and buildings	Plant and machinery	Other fixtures and fittings, tools and equipment	Total
	TDKK	TDKK	TDKK	TDKK
Cost at 1 April	124.990	88.941	14.483	228.414
Exchange adjustment	-462	-41	-71	-574
Additions for the year	970	1.666	1.560	4.196
Disposals for the year	0	-2.215	-852	-3.067
Cost at 31 March	<u>125.498</u>	<u>88.351</u>	<u>15.120</u>	<u>228.969</u>
Impairment losses and depreciation at 1 April	49.976	80.671	12.061	142.708
Exchange adjustment	-99	-36	-61	-196
Depreciation for the year	2.495	1.607	969	5.071
Reversal of impairment and depreciation of sold assets	0	-2.165	-417	-2.582
Impairment losses and depreciation at 31 March	<u>52.372</u>	<u>80.077</u>	<u>12.552</u>	<u>145.001</u>
<b>Carrying amount at 31 March</b>	<b><u>73.126</u></b>	<b><u>8.274</u></b>	<b><u>2.568</u></b>	<b><u>83.968</u></b>
Depreciated over	<u>10-50 years</u>	<u>3-15 years</u>	<u>3-5 years</u>	
			<u>2017/18</u>	<u>2016/17</u>
			TDKK	TDKK
Depreciation and impairment of property, plant and equipment are recognised in the following items:				
Cost of sales			3.587	4.485
Distribution expenses			978	971
Administrative expenses			506	467
			<u>5.071</u>	<u>5.923</u>

# Notes to the Financial Statements

## 6 Property, plant and equipment (continued)

### Parent

	Land and buildings	Plant and machinery	Other fixtures and fittings, tools and equipment	Total
	TDKK	TDKK	TDKK	TDKK
Cost at 1 April	103.672	87.011	11.197	201.880
Additions for the year	118	1.666	215	1.999
Disposals for the year	0	-2.215	0	-2.215
Kostpris at 31 March	<u>103.790</u>	<u>86.462</u>	<u>11.412</u>	<u>201.664</u>
Impairment losses and depreciation at 1 April	45.207	79.002	10.452	134.661
Depreciation for the year	2.048	1.539	333	3.920
Reversal of impairment and depreciation of sold assets	0	-2.165	0	-2.165
Impairment losses and depreciation at 31 March	<u>47.255</u>	<u>78.376</u>	<u>10.785</u>	<u>136.416</u>
<b>Carrying amount at 31 March</b>	<b><u>56.535</u></b>	<b><u>8.086</u></b>	<b><u>627</u></b>	<b><u>65.248</u></b>
Depreciated over	<u>10-50 years</u>	<u>3-15 years</u>	<u>3-5 years</u>	
			<u>2017/18</u>	<u>2016/17</u>
			TDKK	TDKK
Depreciation and impairment of property, plant and equipment are recognised in the following items:				
Cost of sales			3.587	4.485
Distribution expenses			7	42
Administrative expenses			326	301
			<u>3.920</u>	<u>4.828</u>

## Notes to the Financial Statements

	<b>Parent</b>	
	2017/18	2016/17
	TDKK	TDKK
<b>7 Investments in subsidiaries</b>		
Cost at 1 April	92.161	92.161
Cost at 31 March	92.161	92.161
Value adjustments at 1 April	-16.574	-33.007
Exchange adjustment	-4.163	-3.710
Net profit/loss for the year	15.350	20.143
Dividend to the Parent Company	-3.832	0
Value adjustments at 31 March	-9.219	-16.574
<b>Carrying amount at 31 March</b>	<b>82.942</b>	<b>75.587</b>

Investments in subsidiaries are specified as follows in GBP thousand:

Name	Place of registered office	Share capital	Votes and ownership	Equity	Net profit/loss for the year
Euro Wrap Ltd.	Skelmersdale, UK	2	100%	9.539	1.900

	<b>Group</b>		<b>Parent</b>	
	2017/18	2016/17	2017/18	2016/17
	TDKK	TDKK	TDKK	TDKK
<b>8 Inventories</b>				
Raw materials and consumables	11.846	10.777	11.846	10.777
Work in progress	7.580	7.735	7.580	7.735
Finished goods and goods for resale	29.245	28.727	15.385	14.050
	<b>48.671</b>	<b>47.239</b>	<b>34.811</b>	<b>32.562</b>

## 9 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

## Notes to the Financial Statements

### 10 Equity

The share capital consists of 12,195 shares of a nominal value of TDKK 1,000. No shares carry any special rights.

	<b>Parent</b>	
	2017/18	2016/17
	TDKK	TDKK
<b>11 Distribution of profit</b>		
Proposed dividend for the year	500	4.000
Retained earnings	15.936	20.239
	<b>16.436</b>	<b>24.239</b>

	<b>Group</b>		<b>Parent</b>	
	2017/18	2016/17	2017/18	2016/17
	TDKK	TDKK	TDKK	TDKK
<b>12 Provision for deferred tax</b>				
Provision for deferred tax at 1 April	11.403	12.246	10.372	11.086
Amounts recognised in the income statement for the year	90	-229	55	-139
Amounts recognised in equity for the year	-1.038	-614	-335	-575
<b>Provision for deferred tax at 31 March</b>	<b>10.455</b>	<b>11.403</b>	<b>10.092</b>	<b>10.372</b>

# Notes to the Financial Statements

## 13 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent	
	2017/18 TDKK	2016/17 TDKK	2017/18 TDKK	2016/17 TDKK
<b>Mortgage loans</b>				
After 5 years	26.480	29.068	26.480	29.068
Between 1 and 5 years	7.364	6.366	7.364	6.366
Long-term part	<u>33.844</u>	<u>35.434</u>	<u>33.844</u>	<u>35.434</u>
Within 1 year	<u>1.589</u>	<u>1.584</u>	<u>1.589</u>	<u>1.584</u>
	<b><u>35.433</u></b>	<b><u>37.018</u></b>	<b><u>35.433</u></b>	<b><u>37.018</u></b>
<b>Credit institutions</b>				
Between 1 and 5 years	<u>580</u>	<u>3.053</u>	<u>0</u>	<u>0</u>
Long-term part	<u>580</u>	<u>3.053</u>	<u>0</u>	<u>0</u>
Other short-term debt to credit institutions	<u>5.811</u>	<u>3.184</u>	<u>5.715</u>	<u>2.088</u>
	<b><u>6.391</u></b>	<b><u>6.237</u></b>	<b><u>5.715</u></b>	<b><u>2.088</u></b>

# Notes to the Financial Statements

## 14 Derivative financial instruments

Derivative financial instruments contracts in the form of forward exchange contracts have been concluded. At the balance sheet date, the fair value of derivative financial instruments amounts to:

	Group		Parent	
	2017/18	2016/17	2017/18	2016/17
	TDKK	TDKK	TDKK	TDKK
Assets	0	3.413	0	1.054
Liabilities	1.741	0	469	0

The group has entered into a number of forward contracts during the year which had not been settled at 31 March 2018. The purpose of these contracts was to hedge future fluctuations in the GBP and USD exchange rate and the resultant impact on purchases. At the balance sheet date, the fair value of the forward exchange contracts amounts to TDKK -1.741 (2017: TDKK 3.413).

## 15 Cash flow statement - adjustments

	Group	
	2017/18	2016/17
	TDKK	TDKK
Financial income	-28	-10
Financial expenses	1.745	2.060
Depreciation, amortisation and impairment losses, including losses and gains on sales	5.332	7.308
Tax on profit/loss for the year	4.079	6.606
Other adjustments	-960	639
	<b>10.168</b>	<b>16.603</b>

## 16 Cash flow statement - change in working capital

Change in inventories	-1.755	7.655
Change in receivables	-4.967	4.295
Change in trade payables and other payables	8.384	-3.130
Fair value adjustments of hedging instruments	-5.154	-2.417
	<b>-3.492</b>	<b>6.403</b>



# Notes to the Financial Statements

	Group		Parent	
	2017/18	2016/17	2017/18	2016/17
	TDKK	TDKK	TDKK	TDKK
<b>17 Contingent assets, liabilities and other financial obligations</b>				

## Charges and security

The following assets have been placed as security with mortgage credit institutes:

Land and buildings with a carrying amount of	73.126	75.014	56.535	58.465
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The following assets have been placed as security with bankers:

Mortgage registered to the mortgagor amounting to TDKK 50,000 in land and buildings with a carrying amount of	73.126	75.014	56.353	58.465
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## Rental and lease obligations

Lease obligations under operating leases. Total future lease payments:

Within 1 year	1.703	1.794	181	222
Between 1 and 5 years	1.786	1.221	314	115
	<b>3.489</b>	<b>3.015</b>	<b>495</b>	<b>337</b>

## Other contingent liabilities

Eurowrap Ltd has given suretyship for Eurowrap A/S' banks.

## 18 Related parties

### Consolidated Financial Statements

The company is included in the Group Annual report of

Name	Place of registered office
AE4 2012 Holding AB	Box 559 64 102 16 Stockholm

# Notes to the Financial Statements

## 19 Accounting Policies

The Annual Report of Eurowrap A/S for 2017/18 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2017/18 are presented in TDKK.

The Company has been merged with AE4 2012 Holding ApS at 1 April 2017 and Book value method has been applied. The comparative figures has been restated accordingly.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, write-downs, provisions and reversals due to changed accounting estimates of amounts previously recognized in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Eurowrap A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

On acquisition of subsidiaries, the difference between cost and net asset value of the enterprise acquired is determined at the date of acquisition after the individual assets and liabilities having been adjusted to fair value (the purchase method). This includes allowing for any restructuring provisions determined in relation to the enterprise acquired. Any remaining positive differences are recognised in intangible assets in the balance sheet as goodwill, which is amortised in the income statement on a straightline basis over its estimated useful life, but not exceeding 20 years. Any remaining negative differences are recognised in deferred income in the balance sheet as negative goodwill. Amounts attributable to expected losses or expenses are recognised as income in the income statement as the affairs and conditions to which the amounts relate materialise. Negative goodwill not related to expected losses or expenses is recognised at an amount equal to the fair value of non-monetary assets in the income statement over the average useful life of the non-monetary assets.

Positive and negative differences from enterprises acquired may, due to changes to the recognition and measurement of net assets, be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related.

Amortisation of goodwill is recognised in “Amortisation, depreciation and impairment losses”.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement; however, see the section on hedge accounting.

Income statements of foreign subsidiaries and associates that are separate legal entities are translated at transaction date rates or approximated average exchange rates. Balance sheet items are translated at the exchange rates at the balance sheet date. Exchange adjustments arising on the translation of the opening equity and exchange adjustments arising from the translation of the income statements at the exchange rates at the balance sheet date are recognised directly in equity.

Income statements of enterprises that are integrated entities are translated at transaction date rates or approximated average exchange rates; however, items derived from non-monetary balance sheet items are translated at the transaction date rates of the underlying assets or liabilities. Monetary balance sheet

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

items are translated at the exchange rates at the balance sheet date, whereas non-monetary items are translated at transaction date rates. Exchange adjustments arising on the translation are recognised in financial income and expenses in the income statement.

### Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

## Income Statement

### Revenue

Revenue from the sale of goods for resale and finished goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labour costs and indirect production costs such as maintenance and depreciation, etc, as well as operation, administration and management of factories.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### **Distribution expenses**

Distribution expenses comprise costs in the form of salaries to sales and distribution staff, advertising and marketing expenses as well as operation of motor vehicles, depreciation, etc. Amortisation of goodwill is also included to the extent that goodwill relates to distribution activities.

### **Administrative expenses**

Administrative expenses comprise expenses for Management, administrative staff, office expenses, depreciation, etc. Amortisation of goodwill is also included to the extent that goodwill relates to administrative activities.

### **Other operating income and expenses**

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

### **Income from investments in subsidiaries**

The item “Income from investments in subsidiaries” in the income statement includes the proportionate share of the profit for the year.

### **Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### **Tax on profit/loss for the year**

Tax for the year consists of current tax for the year and deferred tax for the year. The tax attributable to the profit for year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

Any changes in deferred tax due to changes to tax rates are recognised in the income statement.

## **Balance Sheet**

### **Intangible assets**

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 years.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### Property, plant and equipment

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Buildings	10-50 years
Production plant and machinery	3-15 years
Other fixtures and fittings, tools and equipment	3-5 years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,500 are expensed in the year of acquisition.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### **Equity**

#### ***Dividend***

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### **Deferred tax assets and liabilities**

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Loans, such as mortgage loans and loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

## Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.



# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand" and "Current asset investments". "Current asset investments" consist of short-term securities with an insignificant risk of value changes that can readily be turned into cash.

The cash flow statement cannot be immediately derived from the published financial records.

## Financial Highlights

### Explanation of financial ratios

Gross margin	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$
Profit margin	$\frac{\text{Profit before financials} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$