

# **Etex Nordic A/S**

Vendersgade 74, 3., 7000 Fredericia

CVR no. 78 61 18 12

## **Annual report 2019**

Approved at the Company's annual general meeting on 14 September 2020

Chairman:



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## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Etex Nordic A/S for the financial year 1 January - 31 December 2019.

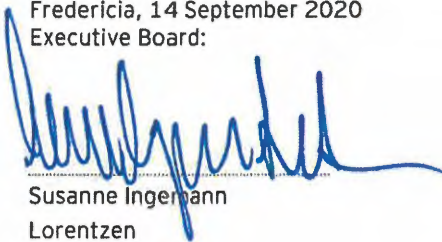
The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations for the financial year 1 January - 31 December 2019.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Fredericia, 14 September 2020  
Executive Board:



Susanne Ingermann  
Lorentzen

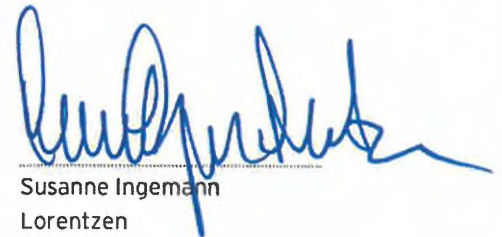
Board of Directors:



Johan Leo  
Chairman



Michael Fenlon  
Vice Chairman



Susanne Ingermann  
Lorentzen

## Independent auditor's report

To the shareholders of Etex Nordic A/S

### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2019, and of the results of the Company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Etex Nordic A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial statements").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

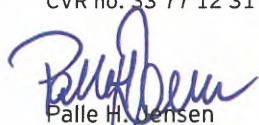
As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

## Independent auditor's report

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Esbjerg, 14 September 2020  
PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
CVR no. 33 77 12 31



Palle H. Jensen  
State Authorised Public Accountant  
mne32115

## **Management's review**

### **Company details**

Name	Etex Nordic A/S
Address, Postal code, City	Vendersgade 74, 3., 7000 Fredericia
CVR no.	78 61 18 12
Established	26 June 1985
Registered office	Fredericia
Financial year	1 January - 31 December
Website	<a href="http://www.etexnordic.com">www.etexnordic.com</a>
E-mail	<a href="mailto:etexnordic-dk@etexgroup.com">etexnordic-dk@etexgroup.com</a>
Board of Directors	Johan Leo, Chairman Michael Fenlon, Vice Chairman Susanne Ingemann Lorentzen
Executive Board	Susanne Ingemann Lorentzen
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Esbjerg Brygge 28, 6700 Esbjerg
Bankers	BNP Paribas Handelsbanken

## Management's review

### Financial highlights

t	2019	2018	2017	2016	2015
<b>Key figures</b>					
Gross margin	36,060	79,184	86,247	57,392	53,249
Operating profit/loss	-17,098	9,428	25,648	16,127	14,761
Net financials	-663	-1,177	237	-218	-1,480
<b>Profit/loss for the year</b>	<b>-18,110</b>	<b>16,550</b>	<b>25,068</b>	<b>12,595</b>	<b>10,546</b>
<b>Total assets</b>					
Investment in property, plant and equipment	26,222	0	104	52	234
<b>Equity</b>	<b>73,362</b>	<b>91,586</b>	<b>74,696</b>	<b>48,046</b>	<b>36,409</b>
<b>Financial ratios</b>					
Return on assets	-12.5%	5.1%	16.4%	18.8%	18.0%
Equity ratio	56.3%	63.8%	32.9%	56.1%	42.5%
Return on equity	-22.0%	19.9%	40.8%	29.8%	156.8%
<b>Average number of employees</b>					
	<b>64</b>	<b>79</b>	<b>77</b>	<b>73</b>	<b>69</b>

Financial ratios are calculated in accordance with the Danish Finance Society's recommendations. For terms and definitions, please see the accounting policies.

## Management's review

### Business review

As in previous years, the principal activities comprised marketing and distribution of construction products, primarily in fibre cement within the main groups fire-proof building boards, roofing products, cladding systems, etc.

The products are sold in the Nordic countries.

### Financial review

The income statement for 2019 shows a loss of DKK 18,109,589 against a profit of DKK 16,549,550 last year, and the balance sheet at 31 December 2019 shows equity of DKK 73,361,693. Management considers the Company's financial performance in the year not satisfactory.

There have been extra expenses related to reorganisation and provisions to claims.

In 2019 tax receivables have been adjusted for previous years tax corrections.

### Knowledge resources

The Company's aim is to develop the highest possible competence within application and function of the Company's fibre cement products. In order to be able to utilise these competences, it is decisive that the Company is able to recruit and maintain employees with relevant backgrounds and a high level of education. It is our objective for the Company to have state-of-the-art knowledge of these product competence areas and to ensure the Company's rapid adaptability.

### Special risks

#### *Financial risks*

The Company's purchases of raw materials, which are primarily based on fibre cement products, are expected to remain stable. Any price fluctuations can be recognised in the sales prices, and the Company's direct competitors will also experience the same changes.

#### *Currency risks*

It is Company policy to hedge commercial currency risks. No speculative currency transactions are made. The Company's activity is settled in DKK, EUR, NOK and SEK

### Impact on the external environment

The environmental profile of the Company is very distinct. This applies at first to the Company's product and environmental issues, but also to a high degree of the environmental issues regarding transport, distribution and the use of the Company's products. All the Company's market resources are also subject to detailed environmental assessments. The Company has heavy environmental requirements for all suppliers in all respects. The Company's activities are therefore not considered to be detrimental to the environment.

### Foreign branches

In the financial year under review Etex Nordic A/S had sales branches in Norway and Sweden.

#### *Sales branches:*

- Etex Norge, NUF, Oslo
- Etex Sverige, branch of Etex Nordic A/S Danmark, Malmö

### Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.



## Management's review

### Outlook

Management expects that 2020 revenue will be lower. Covid-19 have not significant impacted sale in Norway, Sweden and Denmark. Some internally supplier from China and Europa have been locked down because of Covid-19, while others have been running all the time. It has been possible to change some of the sale which original was supplied from locked down factories to factories that was not locked down. The locked down factories are running again. The potential impact on the result and financial statement for 2020 will depend on duration and impact of Covid-19, which is not known at the time for submit the financial statement.

## Financial statements 1 January - 31 December

### Income statement

Note	DKK	<u>2019</u>	<u>2018</u>
	<b>Gross profit</b>	36,059,628	79,184,312
2	Staff costs	-41,256,583	-49,359,896
3	Amortisation/depreciation of intangible assets and property, plant and equipment	-11,900,706	-7,419,707
	<b>Profit/loss before net financials</b>	<u>-17,097,661</u>	<u>22,404,709</u>
4	Financial income	341,995	204,204
5	Financial expenses	-1,005,105	-1,381,554
	<b>Profit/loss before tax</b>	<u>-17,760,771</u>	<u>21,227,359</u>
6	Tax for the year	-348,818	-4,677,809
	<b>Profit/loss for the year</b>	<u><u>-18,109,589</u></u>	<u><u>16,549,550</u></u>

## Financial statements 1 January - 31 December

### Balance sheet

Note	DKK	2019	2018
	<b>ASSETS</b>		
	<b>Fixed assets</b>		
7	<b>Intangible assets</b>		
	Acquired intangible assets	3,192,645	10,375,493
	Goodwill	0	0
		<u>3,192,645</u>	<u>10,375,493</u>
8	<b>Property, plant and equipment</b>		
	Land and buildings	18,555,344	0
	Plant and machinery	138,800	266,923
	Other fixtures and fittings, tools and equipment	3,171,601	171,227
	Leasehold improvements	77,040	0
		<u>21,942,785</u>	<u>438,150</u>
	<b>Investments</b>		
	Other receivables	687,065	174,215
		<u>687,065</u>	<u>174,215</u>
	<b>Total fixed assets</b>	<u>25,822,495</u>	<u>10,987,858</u>
	<b>Non-fixed assets</b>		
	<b>Inventories</b>		
	Finished goods and goods for resale	13,698,826	14,862,946
		<u>13,698,826</u>	<u>14,862,946</u>
	<b>Receivables</b>		
	Trade receivables	15,973,637	16,488,581
	Receivables from group entities	62,313,081	87,760,099
9	Deferred tax assets	5,348,146	803,000
	Income taxes	2,220,204	5,402,777
	Other receivables	1,907,750	2,467,837
10	Prepayments	526,049	1,715,171
		<u>88,288,867</u>	<u>114,637,465</u>
	<b>Cash</b>	<u>2,539,426</u>	<u>2,969,021</u>
	<b>Total non-fixed assets</b>	<u>104,527,119</u>	<u>132,469,432</u>
	<b>TOTAL ASSETS</b>	<u>130,349,614</u>	<u>143,457,290</u>

## Financial statements 1 January - 31 December

### Balance sheet

Note	DKK	2019	2018
	<b>EQUITY AND LIABILITIES</b>		
	Equity		
11	Share capital	4,300,000	4,300,000
	Retained earnings	69,061,693	87,286,046
	<b>Total equity</b>	<b>73,361,693</b>	<b>91,586,046</b>
	<b>Provisions</b>		
	Other provisions	4,026,390	1,400,000
12	<b>Total provisions</b>	<b>4,026,390</b>	<b>1,400,000</b>
	<b>Liabilities other than provisions</b>		
13	<b>Non-current liabilities other than provisions</b>		
	Lease liabilities	15,822,986	0
	Other payables	813,424	0
		<b>16,636,410</b>	<b>0</b>
	<b>Current liabilities other than provisions</b>		
13	Current portion of long-term liabilities	5,934,023	0
	Bank debt	71,276	3,302,292
	Trade payables	2,956,226	6,054,541
	Payables to group entities	9,011,315	13,749,911
	Income taxes	0	3,332,355
	Other payables	18,352,281	24,032,145
		<b>36,325,121</b>	<b>50,471,244</b>
	<b>Total liabilities other than provisions</b>	<b>52,961,531</b>	<b>50,471,244</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>130,349,614</b>	<b>143,457,290</b>

- 1 Accounting policies
- 14 Contractual obligations and contingencies, etc.
- 15 Currency risks
- 16 Related parties

## Financial statements 1 January - 31 December

### Statement of changes in equity

Note	DKK	Share capital	Retained earnings	Total
	Equity at 1 January 2018	4,300,000	70,395,605	74,695,605
17	Transfer, see "Appropriation of profit/loss"	0	16,549,550	16,549,550
	Adjustment of hedging instruments at fair value	0	393,342	393,342
	Tax on items recognised directly in equity	0	-86,536	-86,536
	<b>Equity at 1 January 2019</b>	<b>4,300,000</b>	<b>87,286,046</b>	<b>91,586,046</b>
17	Transfer, see "Appropriation of profit/loss"	0	-18,109,589	-18,109,589
	Adjustment of hedging instruments at fair value	0	-147,134	-147,134
	Tax on items recognised directly in equity	0	32,370	32,370
	<b>Equity at 31 December 2019</b>	<b>4,300,000</b>	<b>69,061,693</b>	<b>73,361,693</b>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies

The annual report of Etex Nordic A/S for 2019 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to medium-sized reporting class C entities.

#### Changes in accounting policies

##### IFRS 16 - leases effective 1 January 2019

This standard replaces the current guidance in IAS 17 and is a far reaching change in accounting by lessees in particular. Under IAS 17, lessees were required to make a finance lease ( on balance sheet ) and on operating lease ( off balance sheet ). IFRS 16 requires lessees to recognize a lease liability reflecting future lease payments and a "right-of-use-assets" for virtually all lease contracts. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Etex Nordic has adopted the new standard on the required effective date as followed:

##### Nature of the effect of adoption IFRS 16

Leases where Etex Nordic is acting as a lessee under contracts that were previously classified as operating lease contracts. Etex Nordic only acts as a lessee under lease contracts for buildings, furniture & vehicles and plant, machinery & equipment.

Etex Nordic adopted IFRS 16 on 1st January 2019, in accordance with the transitional provisions of IFRS 16 which was implemented by Etex Group the 1st of January 2019 using the modified retrospective approach. Therefore Etex Nordic has chosen to measure the right-of-use-asset at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to these leases recognized in the balance sheet immediately before the date of initial application. Consequently, the cumulative effect of adopting IFRS 16 was recognized as an adjustment to the opening balance of retained earnings as at 1st January, with no restatement of the comparative figures.

Etex Nordic has applied the following practical expedients, as permitted by IFRS 16, on the transition date:

-No reassessment whether a contract is, or contains, a lease at the date of initial application. Instead Etex Nordic applied IFRS 16 to contracts that were previously identified as leases applying IAS 17 Leases and IFRIC 4 determining whether an Arrangement contains a Lease.

-The use of a single discount rate to a portfolio of leases with reasonably similar characteristics:

-Reliance on previous assessments on whether leases with are onerous instead of performing an impairment review; and

-The accounting for operating leases with a remaining lease term of less than 12 months as at short-term leases.

-Not to recognize a right of use asset and a lease liability for low value leases.

#### Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The entity's cash flows are part of the consolidated cash flow statement for the parent company, Etex S.A.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK).

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Intra-group business combinations

The book value method is applied to business combinations such as acquisition and disposal of investments, mergers, demergers, contributions of assets and share conversions, etc. in which entities controlled by the parent company are involved, provided that the combination is considered completed at the time of acquisition without any restatement of comparative figures. Differences between the agreed consideration and the carrying amount of the acquiree are recognised directly in equity.

##### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

##### Derivative financial instruments

On initial recognition, derivative financial instruments are recognised at cost in the balance sheet and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in "Other receivables" and "Other payables", respectively.

Fair value adjustments of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognised asset or liability are recognised in the income statement along with changes in the fair value of the hedged asset or liability.

Fair value adjustments of derivative financial instruments designated as and qualifying for hedging of future assets or liabilities are recognised in other receivables or other payables, respectively, and in equity. If the hedged forecast transaction results in the recognition of assets or liabilities, amounts previously recognised in equity are transferred to the cost of the asset or liability, respectively. If the hedged forecast transaction results in income or expenses, amounts previously deferred in equity are transferred to the income statement in the period in which the hedged item affects the profit/loss for the year.

Fair value adjustments of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement on a current basis.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Leases

The Company has chosen IFRS 16 as interpretation for classification and recognition of leases.

Etex Nordic recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use-assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use-assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Unless Etex Nordic is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subjects to impairment.

At the commencement date of the lease, Etex Nordic recognize lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by Etex Nordic and payments of penalties for terminating a lease, if the lease term reflects Etex Nordic exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that trigger the payments occur.

In calculating the present value of lease payments, Etex Nordic uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Etex Nordic applies the short-term lease recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

(C) Significant judgement in determining the lease term of contracts with renewal options

##### Income statement

###### Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Income from the sale of goods for resale and finished goods, comprising sale of construction products, primarily in fibre cement within the main groups fire-proof building boards, roofing products, cladding systems and plaster boards, etc. is recognised in revenue when transfer of the most significant rewards and risks to the buyer has taken place and provided that the income can be reliably measured and payment is expected to be received.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

###### Gross profit

The items revenue, change in inventories of finished goods and goods for resale, other operating income and external expenses have been aggregated into one item in the income statement called gross margin in accordance with section 32 of the Danish Financial Statements Act.



## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Other operating income

Other operating income comprise items of a secondary nature relative to the Company's core activities, including gains on the sale of fixed assets.

##### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

##### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

##### Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The cost net of the expected residual value for acquired intangible assets is amortised over the expected useful life. Acquired intangible assets include customer base and IP rights.

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period.

The basis of amortisation, which is calculated as cost less any residual value, is amortised on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Acquired intangible assets	3-7 years
Goodwill	5 years

The residual value is determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further amortisation charges are recognised. In case of changes in the residual value, the effect on the amortisation charges is recognised prospectively as a change in accounting estimates.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Land and buildings	7 years
Plant and machinery	15 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	3 years

The residual value is determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognised. In case of changes in the residual value, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

##### Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, financial expenses relating to finance leases etc.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

##### Balance sheet

##### Intangible assets

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period, which is 5 years.

Other intangible assets include acquired intangible rights, including customer base and IP rights.

Other intangible assets are measured at cost less accumulated amortisation and impairment losses.

Gains and losses on the sale of intangible assets are recognised in the income statement under "Other operating income" or "Other operating expenses", respectively. Gains and losses are calculated as the difference between the selling price less selling expenses and the carrying amount at the time of sale.

##### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

##### Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

##### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other expenses directly attributable to the acquisition.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

##### Receivables

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

##### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

##### Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

##### Equity

###### *Proposed dividends*

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

##### Provisions

Provisions comprise expected expenses relating to warranty commitments. Provisions are recognised when the Company has a legal or constructive obligation as a result of a past event at the balance sheet date and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

Guarantee commitments comprise expected cost of repairs within the guarantee period and are recognised based on previous experience with work performed under guarantees.

##### Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

#### Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

#### Lease liabilities

Lease liabilities are measured at the net present value of the remaining lease payments including any guaranteed residual value based on the interest rate implicit in the lease.

#### Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss	Profit/loss before financial items adjusted for other operating income and other operating expenses
Return on assets	$\frac{\text{Profit/loss from operating activities} \times 100}{\text{Average assets}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Total equity and liabilities, year-end}}$
Return on equity	$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$

## Financial statements 1 January - 31 December

### Notes to the financial statements

DKK	2019	2018
<b>2 Staff costs</b>		
Wages/salaries	35,282,778	44,856,743
Pensions	2,841,223	3,360,474
Other social security costs	187,170	205,759
Other staff costs	2,945,412	936,920
	<u>41,256,583</u>	<u>49,359,896</u>
Average number of full-time employees	<u>64</u>	<u>79</u>
By reference to section 98b(3), (ii), of the Danish Financial Statements Act, remuneration to Management is not disclosed.		
<b>3 Amortisation/depreciation of Intangible assets and property, plant and equipment</b>		
Amortisation of intangible assets	7,182,848	7,182,848
Depreciation of property, plant and equipment	4,717,858	236,859
	<u>11,900,706</u>	<u>7,419,707</u>
<b>4 Financial income</b>		
Interest income, group entities	62,396	203,869
Other interest income	278,869	281
Other financial income	730	54
	<u>341,995</u>	<u>204,204</u>
<b>5 Financial expenses</b>		
Interest expenses, group entities	22,005	720,650
Other interest expenses	692,411	263,646
Interest on leasing	290,689	0
Other financial expenses	0	397,258
	<u>1,005,105</u>	<u>1,381,554</u>
<b>6 Tax for the year</b>		
Estimated tax charge for the year	283,594	2,498,861
Deferred tax adjustments in the year	-4,145,463	2,178,948
Tax adjustments, prior years	4,210,687	0
	<u>348,818</u>	<u>4,677,809</u>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 7 Intangible assets

DKK	Acquired intangible assets	Goodwill	Total
Cost at 1 January 2019	24,067,221	3,948,739	28,015,960
Disposals in the year	-403,565	0	-403,565
Cost at 31 December 2019	23,663,656	3,948,739	27,612,395
Impairment losses and amortisation at 1 January 2019	13,691,728	3,948,739	17,640,467
Amortisation/depreciation in the year	7,182,848	0	7,182,848
Reversal of amortisation/depreciation and impairment of disposals	-403,565	0	-403,565
Impairment losses and amortisation at 31 December 2019	20,471,011	3,948,739	24,419,750
<b>Carrying amount at 31 December 2019</b>	<b>3,192,645</b>	<b>0</b>	<b>3,192,645</b>
Amortised over	3-7 years	5 years	

#### 8 Property, plant and equipment

DKK	Land and buildings	Plant and machinery	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total
Cost at 1 January 2019	0	2,169,068	2,208,077	34,487	4,411,632
Additions in the year	20,961,726	126,199	5,048,968	85,600	26,222,493
Disposals in the year	0	0	-1,503,125	0	-1,503,125
Cost at 31 December 2019	20,961,726	2,295,267	5,753,920	120,087	29,131,000
Impairment losses and depreciation at 1 January 2019	0	1,902,145	2,036,850	34,487	3,973,482
Amortisation/depreciation in the year	2,406,382	254,322	2,048,594	8,560	4,717,858
Reversal of amortisation/depreciation and impairment of disposals	0	0	-1,503,125	0	-1,503,125
Impairment losses and depreciation at 31 December 2019	2,406,382	2,156,467	2,582,319	43,047	7,188,215
<b>Carrying amount at 31 December 2019</b>	<b>18,555,344</b>	<b>138,800</b>	<b>3,171,601</b>	<b>77,040</b>	<b>21,942,785</b>
Property, plant and equipment include finance leases with a carrying amount totalling	18,555,344	0	3,073,248	0	21,628,592
Depreciated over	7 years	15 years	3-5 years	3 years	

## Financial statements 1 January - 31 December

### Notes to the financial statements

DKK	2019	2018
<b>9 Deferred tax</b>		
Deferred tax relates to:		
Intangible assets	-1,110,045	-496,000
Property, plant and equipment	4,739,053	1,000
Provisions	-885,806	-308,000
Liabilities	-4,786,542	0
Tax loss	-3,304,806	0
	<u>-5,348,146</u>	<u>-803,000</u>

The deferred tax asset comprises primarily from tax loss carry-forwards and differences between the carrying amounts and tax values of property, plant and equipment. The total tax asset amounts to TDKK 5.348 which has been recognised in the balance sheet at TDKK 5.348. Based on operating budgets, Management expects the tax asset to be utilized within the next three to four years.

### 10 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years, including rent of DKKt 687 and other prepaid expenses.

DKK	2019	2018
<b>11 Share capital</b>		
Analysis of the share capital:		
86 shares of DKK 50,000.00 nominal value each	4,300,000	4,300,000
	<u>4,300,000</u>	<u>4,300,000</u>

All shares rank equally.

The Company's share capital has remained DKK 4,300,000 over the past 5 years.

### 12 Provisions

Other provisions comprise provisions for warranty commitments. Warranty provisions relate to expected warranty expenses in accordance with usual guarantee commitments applicable to the sale of goods. The obligation is expected to be settled over the warranty period, which is one year.

### 13 Non-current liabilities other than provisions

DKK	Total debt at 31/12 2019	Repayment, next year	Long-term portion	Outstanding debt after 5 years
Lease liabilities	21,757,009	5,934,023	15,822,986	1,154,300
Other payables	813,424	0	813,424	0
	<u>22,570,433</u>	<u>5,934,023</u>	<u>16,636,410</u>	<u>1,154,300</u>

## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 14 Contractual obligations and contingencies, etc.

##### Other contingent liabilities

The Company is subject to claims related to magnesium-oxide boards sold in the Nordics in 2010-2013. There is made a provision of DKKm 3,3. It is the management opinion that the rest will be covered by the insurance company.

##### Other financial obligations

Other rent and lease liabilities:

DKK	2019	2018
Rent and lease liabilities	0	35,052,416

Rent and lease liabilities consists of rent and lease liabilities totalling DKK 0 (2018: 7,915,839) with remaining contract terms of 0-1 years, and rent and lease liabilities totalling DKK 0 (2018: 27,136,577) with remaining contract terms of more than a year.

#### 15 Currency risks

##### Forecast transactions

The Company uses forward exchange contracts to hedge expected currency risks in relation to sale and buy of goods.

The fair value at 31 December 2019 amount to DKK 1,543 thousand. Hereof, DKK 612 thousand is related to hedge of future cashflows and recognised in equity.



## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 16 Related parties

Etex Nordic A/S' related parties comprise the following:

##### Parties exercising control

<u>Related party</u>	<u>Domicile</u>	<u>Basis for control</u>
Parent: Etermat SAS	Vernouillet, France	Participating interest
Ultimate parent: Etex S.A.	Brussels, Belgium	Participating interest

##### Information about consolidated financial statements

<u>Parent</u>	<u>Domicile</u>	<u>Requisitioning of the parent company's consolidated financial statements</u>
Etex S.A.	Brussels, Belgium	www.etexgroup.com

##### Related party transactions

Etex Nordic A/S was engaged in the below related party transactions:

DKK	<u>2019</u>	<u>2018</u>
Purchase of goods	119,590,748	208,554,231
Purchase of services	6,815,398	11,452,111
Management fee, etc.	8,941,760	8,294,522
Interest income	62,469	203,869
Interest expenses	22,005	720,650
Receivables from affiliated	62,313,081	93,262,432
Payables to affiliated	9,011,315	13,771,160
DKK	<u>2019</u>	<u>2018</u>
17 Appropriation of profit/loss		
Recommended appropriation of profit/loss		
Retained earnings/accumulated loss	-18,109,589	16,549,550
	<u>-18,109,589</u>	<u>16,549,550</u>