



CHRISTENSEN  
KJÆRULFF

PERSONLIGT ENGAGEMENT

STATSAUTORISERET  
REVISIONSAKTIESELSKAB

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# Kastaniegården ApS

Gl. Hastrupvej 8, 4600 Køge

Company reg. no. 77 18 63 28

## Annual report

2016/17

The annual report has been submitted and approved by the general meeting on the 27 November 2017.

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Palle Normann Svendsen

Chairman of the meeting

Notes:

- To ensure the greatest possible applicability of this document, British English terminology has been used.
- Please note that decimal points have not been used in the usual English way. This means that for instance DKK 146.940 means the amount of DKK 146,940, and that 23,5 % means 23.5 %.



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## **Management's report**

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The managing director has today presented the annual report of Kastaniegården ApS for the financial year 1 July 2016 to 30 June 2017.

The annual report has been presented in accordance with the Danish Financial Statements Act.

I consider the accounting policies used appropriate, and in my opinion, the consolidated annual accounts and the annual accounts provide a true and fair view of the assets, the liabilities and the financial position, consolidated and for the company respectively as on 30 June 2017, and of the results of the activities, consolidated and of the company respectively and of consolidated cash flows in the financial year 1 July 2016 to 30 June 2017.

I am of the opinion that the management's review includes a fair description of the issues dealt with.

The annual report is recommended for approval by the general meeting.

Køge, 27 November 2017

**Managing Director**

Palle Normann Svendsen



## **Independent auditor's report**

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### **To the shareholder of Kastaniegården ApS**

#### **Opinion**

We have audited the consolidated annual accounts and the annual accounts of Kastaniegården ApS for the financial year 1 July 2016 to 30 June 2017, which comprise accounting policies used, profit and loss account, balance sheet and notes, consolidated and for the company respectively and consolidated cash flow statement. The consolidated annual accounts and the annual accounts are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated annual accounts and the annual accounts give a true and fair view of the assets, liabilities and financial position, consolidated and for the company respectively at 30 June 2017 and of the results of the company's operations, consolidated and for the company respectively and of consolidated cash flows for the financial year 1 July 2016 to 30 June 2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with international standards on auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the below section "Auditor's responsibilities for the audit of the consolidated annual accounts and the annual accounts". We are independent of the company in accordance with international ethics standards for accountants (IESBA's Code of Ethics) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these standards and requirements. We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our opinion.

#### **The management's responsibilities for the consolidated annual accounts and the annual accounts**

The management is responsible for the preparation of consolidated annual accounts and annual accounts that give a true and fair view in accordance with the Danish Financial Statements Act. The management is also responsible for such internal control as the management determines is necessary to enable the preparation of consolidated annual accounts and annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated annual accounts and the annual accounts, the management is responsible for evaluating the group's and the company's ability to continue as a going concern, and, when relevant, disclosing matters related to going concern and using the going concern basis of accounting when preparing the consolidated annual accounts and the annual accounts, unless the management either intends to liquidate the group or the company or to cease operations, or if it has no realistic alternative but to do so.



## Independent auditor's report

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### **Auditor's responsibilities for the audit of the consolidated annual accounts and the annual accounts**

Our objectives are to obtain reasonable assurance about whether the consolidated annual accounts and the annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report including an opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with international standards on auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements may arise due to fraud or error and may be considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions made by users on the basis of the consolidated annual accounts and the annual accounts

As part of an audit conducted in accordance with international standards on auditing and the additional requirements applicable in Denmark, we exercise professional evaluations and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the consolidated annual accounts and the annual accounts, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a misstatement resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and the company's internal control.
- Evaluate the appropriateness of accounting policies used by the management and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of the management's preparation of the consolidated annual accounts and the annual accounts being based on the going concern principle and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may raise significant doubt about the group's and the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual accounts and the annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the consolidated annual accounts and the annual accounts, including the disclosures in the notes, and whether the consolidated annual accounts and the annual accounts reflect the underlying transactions and events in a manner that gives a true and fair view.



## Independent auditor's report

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- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or the business activities within the group to express an opinion on the consolidated annual accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the internal control that we identify during our audit.

### Statement on the management's review

The management is responsible for the management's review.

Our opinion on the consolidated annual accounts and the annual accounts does not cover the management's review, and we do not express any kind of assurance opinion on the management's review.

In connection with our audit of the consolidated annual accounts and the annual accounts, our responsibility is to read the management's review and in that connection consider whether the management's review is materially inconsistent with the consolidated annual accounts and the annual accounts or our knowledge obtained during the audit, or whether it otherwise appears to contain material misstatement.

Furthermore, it is our responsibility to consider whether the management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we believe that the management's review is in accordance with the consolidated annual accounts or the annual accounts and that it has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not find any material misstatement in the management's review.

Copenhagen, 27 November 2017

### Christensen Kjarulff

Statsautoriseret Revisionsaktieselskab  
Company reg. no. 15 91 56 41

Torben Laurentz Wiberg  
State Authorised Public Accountant



## Company data

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### The company

Kastaniegården ApS  
Gl. Hastrupvej 8  
4600 Køge

Company reg. no. 77 18 63 28  
Established: 15 February 1985  
Domicile: Køge  
Financial year: 1 July - 30 June  
32nd financial year

### Managing Director

Palle Normann Svendsen

### Auditors

Christensen Kjørulff  
Statsautoriseret Revisionsaktieselskab

### Subsidiaries

Delfi Technologies A/S, Denmark  
Store Søvang ApS, Denmark  
Delfi Technologies AB, Sweden  
Delfi Technologies AS, Norway  
Delfi Technologies Ltd., Vietnam  
Delfi Technologies Inc., USA  
Delfi GmbH, Germany  
Delfi Technologies SRL, Italy



## Consolidated financial highlights

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DKK in thousands.	<u>2016/17</u>	<u>2015/16</u>	<u>2014/15</u>	<u>2013/14</u>
<b>Profit and loss account:</b>				
Gross profit	40.464	43.181	28.189	30.055
Results from operating activities	1.691	9.621	4.535	8.544
Net financials	2.281	-910	1.535	2.902
Results for the year	2.685	6.303	4.076	7.609
<b>Balance sheet:</b>				
Balance sheet sum	73.406	74.498	60.169	54.935
Investments in tangible fixed assets represent Equity	2.219	3.457	718	63
	28.183	25.573	19.517	18.518
<b>Cash flow:</b>				
Operating activities	7.581	8.892	1.959	1.522
Investment activities	-3.060	-8.628	-4.768	1.093
Financing activities	3.334	-4.886	-4.062	-3.679
Cash flow in total	7.855	-4.622	-6.871	-1.064
<b>Employees:</b>				
Average number of full time employees	105	91	70	59
<b>Key figures in %:</b>				
Solvency ratio	37,9	34,1	32,4	33,7
Return on equity	9,3	26,6	21,4	46,8

The calculation of key figures and ratios follow the Danish Association of Finance Analysts' recommendations.





## Management's review

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### **The principal activities of the group**

The principal activities of the group and of Kastaniegården ApS are the sale and own development of future-oriented and value-added IT solutions to various industries and purposes, including import of innovative hardware solutions supplied with software developed by the company.

The activities take place through Danish and foreign subsidiaries.

### **Uncertainties as to recognition or measurement**

The annual report is not influenced by any material issues and there is no significant uncertainty in relation to the calculation of the annual report.

### **Development in activities and financial matters**

The results from ordinary activities after tax are DKK 2.470.000 against DKK 5.967.000 last year. The management considers the results not satisfactory. Management expects continued growth in the activities in the group, including growth in revenue and profit for the coming years.

### **Special risks**

Exchange rate risk:

Activities abroad imply earnings, cash-flow and equity that are affected by exchange rates and interest rates in a number of currencies. It is the group's policy to continuously monitor and reduce currency risks and the currency risk is therefore assessed as very limited.

The group does not enter into high-risk currency transactions.

Interest risks:

The group's interest-bearing financing is limited and the interest risk are therefore considered immaterial compared with the group's activity level.

### **Environmental issues**

The group's activities involve no direct environmental impacts. The group also participates in the Danish Producer Responsibility System for disposal of electronic equipment for the products sold.

### **Know how resources**

The employees of the group are the primary know how resources of the group, and their involvement is material for the growth of the business. The group continually strives at creating the best basic for know how resources.

Financially, capitalization of own development of software solutions are made for future sales activities.

### **Events subsequent to the financial year**

No events have occurred subsequent to the balance sheet date, which would have material impact on the financial position of the company and group.



## Profit and loss account 1 July - 30 June

Amounts concerning 2016/17: DKK.

Amounts concerning 2015/16: DKK in thousands.

Note	Group		Parent company	
	2016/17	2015/16	2016/17	2015/16
	<b>40.463.991</b>	<b>43.181</b>	<b>-77.084</b>	<b>-69</b>
2 Staff costs	-36.156.236	-31.297	0	0
Depreciation, amortisation and writedown relating to tangible and intangible fixed assets	-2.617.214	-2.263	0	0
<b>Operating profit</b>	<b>1.690.541</b>	<b>9.621</b>	<b>-77.084</b>	<b>-69</b>
Income from equity investments in group enterprises	0	0	-65.783	6.332
Other financial income from group enterprises	0	0	104.282	29
Other financial income	3.544.778	1.812	3.435.162	1.726
3 Other financial costs	-1.264.256	-2.722	-210.084	-2.154
<b>Results before tax</b>	<b>3.971.063</b>	<b>8.711</b>	<b>3.186.493</b>	<b>5.864</b>
4 Tax on ordinary results	-1.285.597	-2.408	-716.364	103
<b>5 Results for the year</b>	<b>2.685.466</b>	<b>6.303</b>	<b>2.470.129</b>	<b>5.967</b>
Koncernens resultat fordeler sig således:				
Shareholders in Kastaniegården ApS	2.470.129	5.967		
The minority interests' share of the results of the subsidiaries	215.337	336		
	<b>2.685.466</b>	<b>6.303</b>		





## Balance sheet 30 June

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Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

### Assets

<u>Note</u>	Group		Parent company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<b>Current assets</b>				
Manufactured goods and trade goods	13.508.419	16.536	0	0
Inventories in total	<u>13.508.419</u>	<u>16.536</u>	<u>0</u>	<u>0</u>
Trade debtors	18.806.669	21.886	0	0
Amounts owed by group enterprises	0	0	5.812.913	4.024
Deferred tax assets	695.648	0	0	0
Receivable corporate tax	0	0	0	596
Accrued income and deferred expenses	1.398.984	571	0	0
Debtors in total	<u>20.901.301</u>	<u>22.457</u>	<u>5.812.913</u>	<u>4.620</u>
Available funds	<u>2.786.250</u>	<u>2.529</u>	<u>258.720</u>	<u>207</u>
<b>Current assets in total</b>	<b><u>37.195.970</u></b>	<b><u>41.522</u></b>	<b><u>6.071.633</u></b>	<b><u>4.827</u></b>
<b>Assets in total</b>	<b><u>73.405.890</u></b>	<b><u>74.498</u></b>	<b><u>42.626.195</u></b>	<b><u>38.635</u></b>



## Balance sheet 30 June

Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

Note	Group		Parent company		
	2017	2016	2017	2016	
<b>Equity and liabilities</b>					
<b>Equity</b>					
12	Contributed capital	250.000	250	250.000	250
13	Reserves for net revaluation as per the equity method	0	0	9.524.009	10.454
14	Results brought forward	27.571.211	25.177	18.047.202	14.723
	<b>Equity in total</b>	<b>27.821.211</b>	<b>25.427</b>	<b>27.821.211</b>	<b>25.427</b>
	<b>Minority interests</b>	<b>361.329</b>	<b>146</b>	<b>0</b>	<b>0</b>
<b>Provisions</b>					
	Provisions for deferred tax	936.256	463	0	0
	Provisions concerning equity investments in group enterprises	0	0	1.786.675	1.016
	<b>Provisions in total</b>	<b>936.256</b>	<b>463</b>	<b>1.786.675</b>	<b>1.016</b>
<b>Liabilities</b>					
15	Mortgage debt	8.820.118	4.960	0	0
	Long-term liabilities in total	8.820.118	4.960	0	0



## Balance sheet 30 June

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Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

### Equity and liabilities

<u>Note</u>	Group		Parent company	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Short-term part of long-term liabilities	242.646	527	0	0
Bank debts	6.322.646	13.920	9	8
Trade creditors	18.454.201	19.099	45.000	35
Debt to group enterprises	0	0	12.656.703	12.003
Corporate tax	1.530.340	1.686	288.724	0
Other liabilities	8.917.143	8.260	27.873	146
Accrued expenses and deferred income	<u>0</u>	<u>10</u>	<u>0</u>	<u>0</u>
Short-term liabilities in total	<u>35.466.976</u>	<u>43.502</u>	<u>13.018.309</u>	<u>12.192</u>
<b>Liabilities in total</b>	<b><u>44.287.094</u></b>	<b><u>48.462</u></b>	<b><u>13.018.309</u></b>	<b><u>12.192</u></b>
<b>Equity and liabilities in total</b>	<b><u>73.405.890</u></b>	<b><u>74.498</u></b>	<b><u>42.626.195</u></b>	<b><u>38.635</u></b>

**16 Mortgage and securities**

**17 Contingencies**



## Cash flow statement 1 July - 30 June

Amounts concerning 2016/17: DKK.

Amounts concerning 2015/16: DKK in thousands.

<u>Note</u>	Group	
	<u>2016/17</u>	<u>2015/16</u>
Results for the year	2.685.466	5.967
18 Adjustments	1.202.660	8.362
19 Change in working capital	5.069.605	-1.906
Cash flow from operating activities before net financials	8.957.731	12.423
Interest received and similar amounts	403.925	1.813
Interest paid and similar amounts	-332.920	-2.721
Cash flow from ordinary activities	9.028.736	11.515
Corporate tax paid	-1.447.673	-2.623
<b>Cash flow from operating activities</b>	<b>7.581.063</b>	<b>8.892</b>
Purchase of intangible fixed assets	-861.973	-1.792
Purchase of tangible fixed assets	-2.218.680	-3.457
Sale of tangible fixed assets	0	74
Purchase of financial fixed assets	-244.804	-395
Purchase of enterprise	0	-2.993
Dividends received	0	0
Other cash flows from (spent in) investment activities	265.500	-65
<b>Cash flow from investment activities</b>	<b>-3.059.957</b>	<b>-8.628</b>
Raising of long-term debts	3.860.190	0
Repayments of long-term debt	-526.647	-527
Dividend paid	0	-4.359
<b>Cash flow from financing activities</b>	<b>3.333.543</b>	<b>-4.886</b>
<b>Changes in available funds</b>	<b>7.854.649</b>	<b>-4.622</b>
Available funds 1 July	-11.391.045	-6.770
<b>Available funds 30 June</b>	<b>-3.536.396</b>	<b>-11.392</b>
<b>Available funds</b>		
Available funds	2.786.250	2.529
Short-term bank debts	-6.322.646	-13.921
<b>Available funds 30 June</b>	<b>-3.536.396</b>	<b>-11.392</b>



## Notes

Amounts concerning 2016/17: DKK.

Amounts concerning 2015/16: DKK in thousands.

### 1. Subsequent events

No events have occurred subsequent to the balance sheet date, which would have material impact on the financial position of the company and group.

	Group		Parent company	
	2016/17	2015/16	2016/17	2015/16
<b>2. Staff costs</b>				
Salaries and wages	32.407.355	25.373	0	0
Pension costs	1.467.162	1.757	0	0
Other costs for social security	1.366.586	1.332	0	0
Other staff costs	915.133	2.835	0	0
	<b>36.156.236</b>	<b>31.297</b>	<b>0</b>	<b>0</b>

Average number of employees	105	91	0	0
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	Group		Parent company	
	2016/17	2015/16	2016/17	2015/16
<b>3. Other financial costs</b>				
Interest, group enterprises	0	0	199.329	121
Other interest costs	1.264.256	2.722	10.755	2.033
	<b>1.264.256</b>	<b>2.722</b>	<b>210.084</b>	<b>2.154</b>

	Group		Parent company	
	2016/17	2015/16	2016/17	2015/16
<b>4. Tax on ordinary results</b>				
Tax of the results for the year, parent company	1.528.331	2.289	716.364	-103
Adjustment for the year of deferred tax	-242.734	119	0	0
	<b>1.285.597</b>	<b>2.408</b>	<b>716.364</b>	<b>-103</b>





## Notes

Amounts concerning 2016/17: DKK.

Amounts concerning 2015/16: DKK in thousands.

	Parent company	
	2016/17	2015/16
<b>5. Proposed distribution of the results</b>		
Extraordinary dividend adopted during the financial year	0	0
Reserves for net revaluation as per the equity method	-930.461	-230
Dividend for the financial year	0	0
Allocated to results brought forward	3.400.590	6.197
<b>Distribution in total</b>	<b>2.470.129</b>	<b>5.967</b>

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>6. Completed development projects, including patents and similar rights arising from development projects</b>				
Cost 1 July	4.178.008	2.386	0	0
Additions during the year	640.884	1.792	0	0
<b>Cost 30 June</b>	<b>4.818.892</b>	<b>4.178</b>	<b>0</b>	<b>0</b>
Amortisation and writedown 1 July	-2.796.018	-1.857	0	0
Amortisation and writedown for the year	-955.408	-939	0	0
<b>Amortisation and writedown 30 June</b>	<b>-3.751.426</b>	<b>-2.796</b>	<b>0</b>	<b>0</b>
<b>Book value 30 June</b>	<b>1.067.466</b>	<b>1.382</b>	<b>0</b>	<b>0</b>



## Notes

Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>7. Goodwill</b>				
Cost 1 July	2.098.145	2.098	0	0
<b>Cost 30 June</b>	<b>2.098.145</b>	<b>2.098</b>	<b>0</b>	<b>0</b>
Amortisation and writedown 1 July	-617.806	-198	0	0
Amortisation and writedown for the year	-419.629	-420	0	0
<b>Amortisation and writedown 30 June</b>	<b>-1.037.435</b>	<b>-618</b>	<b>0</b>	<b>0</b>
<b>Book value 30 June</b>	<b>1.060.710</b>	<b>1.480</b>	<b>0</b>	<b>0</b>
	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>8. Development projects in progress and prepayments for intangible fixed assets</b>				
Cost 1 July	0	0	0	0
Additions during the year	221.089	0	0	0
<b>Cost 30 June</b>	<b>221.089</b>	<b>0</b>	<b>0</b>	<b>0</b>
Amortisation and writedown 1 July	0	0	0	0
<b>Amortisation and writedown 30 June</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Book value 30 June</b>	<b>221.089</b>	<b>0</b>	<b>0</b>	<b>0</b>



## Notes

Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>9. Land and property</b>				
Cost 1 July	13.709.586	11.724	0	0
Additions during the year	502.432	1.985	0	0
<b>Cost 30 June</b>	<b>14.212.018</b>	<b>13.709</b>	<b>0</b>	<b>0</b>
Depreciation and writedown 1 July	-2.302.804	-2.038	0	0
Depreciation and writedown for the year	-274.481	-264	0	0
<b>Depreciation and writedown 30 June</b>	<b>-2.577.285</b>	<b>-2.302</b>	<b>0</b>	<b>0</b>
<b>Book value 30 June</b>	<b>11.634.733</b>	<b>11.407</b>	<b>0</b>	<b>0</b>
	Group	Parent company		
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>10. Other plants, operating assets, and fixtures and furniture</b>				
Cost 1 July	8.066.614	6.798	0	0
Additions during the year	1.716.248	1.472	0	0
Disposals during the year	-821.250	-203	0	0
<b>Cost 30 June</b>	<b>8.961.612</b>	<b>8.067</b>	<b>0</b>	<b>0</b>
Depreciation and writedown 1 July	-5.681.526	-5.418	0	0
Depreciation and writedown for the year	-967.696	-392	0	0
Depreciation, amortisation and writedown for the year, assets disposed of	704.014	129	0	0
<b>Depreciation and writedown 30 June</b>	<b>-5.945.208</b>	<b>-5.681</b>	<b>0</b>	<b>0</b>
<b>Book value 30 June</b>	<b>3.016.404</b>	<b>2.386</b>	<b>0</b>	<b>0</b>



## Notes

Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

	Parent company	
	30/6 2017	30/6 2016
<b>11. Equity investments in group enterprises</b>		
Acquisition sum, opening balance 1 July	3.811.158	3.408
Additions during the year	0	404
<b>Cost 30 June</b>	<b>3.811.158</b>	<b>3.812</b>
Revaluations, opening balance 1 July	10.445.650	9.786
Translation by use of the exc. rate valid on balance sheet date	-75.790	6
Results for the year before goodwill amortisation	114.446	6.716
Dividend	-1.742.713	-6.000
Value adjustments of hedging instruments	265.500	-63
<b>Revaluation 30 June</b>	<b>9.007.093</b>	<b>10.445</b>
Amortisation of goodwill, opening balance 1 July	-592.562	-173
Amortisation of goodwill for the year	-419.620	-420
<b>Depreciation on goodwill 30 June</b>	<b>-1.012.182</b>	<b>-593</b>
Amounts owed by group enterprises	4.099.444	2.984
Transferred to provisions	1.786.675	1.016
<b>Set off against debtors and provisions for liabilities</b>	<b>5.886.119</b>	<b>4.000</b>
<b>Book value 30 June</b>	<b>17.692.188</b>	<b>17.664</b>
The items include goodwill with an amount of	1.060.708	1.480

### Group enterprises:

	Domicile	Share of ownership
Delfi Technologies A/S	Denmark	100 %
Store Søvang ApS	Denmark	100 %
Delfi Technologies AB	Sweden	85 %
Delfi Technologies AS	Norway	85 %
Delfi Technologies Ltd.	Vietnam	90 %
Delfi Technologies Inc.	USA	100 %
Delfi GmbH	Germany	75 %
Delfi Technologies SRL	Italy	100 %



## Notes

Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>12. Contributed capital</b>				
Contributed capital 1 July	250.000	250	250.000	250
	<b>250.000</b>	<b>250</b>	<b>250.000</b>	<b>250</b>

	Parent company	
	30/6 2017	30/6 2016
<b>13. Reserves for net revaluation as per the equity method</b>		
Reserves for net revaluation 1 July	10.454.470	10.747
Share of results	-1.195.961	-230
Value adjustments of hedging instruments	265.500	-63
	<b>9.524.009</b>	<b>10.454</b>

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>14. Results brought forward</b>				
Results brought forward 1 July	25.176.873	19.267	14.722.402	8.520
Profit or loss for the year brought forward	2.346.923	5.643	3.400.590	6.197
Foreign exchange adjustment	47.415	267	-75.790	6
	<b>27.571.211</b>	<b>25.177</b>	<b>18.047.202</b>	<b>14.723</b>

	Group		Parent company	
	30/6 2017	30/6 2016	30/6 2017	30/6 2016
<b>15. Mortgage debt</b>				
Mortgage debt in total	9.062.764	5.487	0	0
Share of amount due within 1 year	-242.646	-527	0	0
	<b>8.820.118</b>	<b>4.960</b>	<b>0</b>	<b>0</b>



## Notes

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Amounts concerning 2017: DKK.

Amounts concerning 2016: DKK in thousands.

### 16. Mortgage and securities

For the consolidated company's debts, TDKK 6,323, guarantee has been provided.

As security for Store Søvang ApS' mortgage debts, TDKK 9,062, mortgage has been granted in land and buildings, representing a book value of TDKK 11,635 at 30 June 2017.

As security for bank debts, Store Søvang ApS has provided security in company assets, representing a nominal value of TDKK 4,000. This security comprises the above land and buildings. Moreover, the company has issued owner's mortgage as security for bank debts concerning the company and the consolidated company. Cash funds, TDKK 700, have been provided as security for the consolidated company.

### 17. Contingencies

#### Contingent liabilities

Store Søvang ApS has entered into interest swap to hedge interest rate risk on the mortgage, TDKK 992, 20 years' maturity, pays a fixed rate of 4.19 % and receives EUROR 6M in floating rate.

#### Operational leasing

The group has entered into eight operational leasing contracts with an average annual leasing payment of TDKK 707. The leasing contracts have 5-48 months left to run, and the total outstanding leasing payment is TDKK 1,403.

#### Joint taxation

The company is the administration company of the group of companies subject to the Danish scheme of joint taxation and unlimited jointly and severally liable with the other jointly taxed companies for the total corporation tax.

The company is unlimited jointly and severally liable with the other jointly taxed companies for any obligation to withhold tax on interest, royalties and dividends.

Any subsequent adjustments of corporate taxes or withheld taxes etc. may cause changes in the company's liabilities.



## Notes

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Amounts concerning 2016/17: DKK.

Amounts concerning 2015/16: DKK in thousands.

	Group	
	<u>2016/17</u>	<u>2015/16</u>
<b>18. Adjustments</b>		
Depreciation and amortisation	2.197.585	1.988
Writedown of current assets	0	3.361
Income from equity investments in group enterprises	0	0
Other financial income	-3.544.778	-1.812
Other financial costs	1.264.256	2.722
Tax on ordinary results	1.285.597	2.408
Other adjustments	0	-305
	<u><b>1.202.660</b></u>	<u><b>8.362</b></u>
<b>19. Change in working capital</b>		
Change in inventories	3.027.237	-4.123
Change in debtors	2.030.618	-1.413
Change in trade creditors and other liabilities	11.750	3.630
	<u><b>5.069.605</b></u>	<u><b>-1.906</b></u>



## **Accounting policies used**

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The annual report for Kastaniegården ApS is presented in accordance with those regulations of the Danish Financial Statements Act concerning companies identified as class C enterprises (medium sized enterprises).

The accounting policies used are unchanged compared to last year, and the annual accounts are presented in Danish kroner (DKK).

### **Recognition and measurement in general**

Income is recognised in the profit and loss account concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs, these including depreciation, amortisation, writedown, provisions, and reversals which are due to changes in estimated amounts previously recognised in the profit and loss account are recognised in the profit and loss account.

Assets are recognised in the balance sheet when the group is liable to achieve future, financial benefits and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the group is liable to lose future, financial benefits and the value of the liability can be measured reliably.

At the first recognition, assets and liabilities are measured at cost. Later, assets and liabilities are measured as described below for each individual accounting item.

Certain fixed asset investments and liabilities are measured at amortised cost, by which method a fixed, effective interest is recognised during the useful life of the asset or the liability. Amortised cost is recognised as the original cost with deduction of any payments and additions/deductions of the accrued amortisation of the difference between cost and nominal amount. In this way capital losses and capital profits are spread over the useful life.

At recognition and measurement, such predictable losses and risks are taken into consideration, which may appear before the annual report is presented, and which concerns matters existing on the balance sheet date.

### **Translation of foreign currency**

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials.

Debtors, creditors, and other monetary items in foreign currency are translated by using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or the recognition in the latest annual accounts of the amount owed or the liability is recognised in the profit and loss account under financial income and expenses.





## **Accounting policies used**

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Fixed assets and other non-monetary assets acquired in foreign currency and which are not considered to be investment assets purchased in foreign currencies are measured at the exchange rate on the transaction date.

At recognition of foreign group enterprises which are integrated units, the monetary items are translated by using the closing rate. Non monetary items are translated by using the exchange rate prevailing at the time of acquisition or at the time of the following depreciation or writedown of the asset. The items of the profit and loss account are translated by using the exchange rate prevailing at the date of the transaction. However, items in the profit and loss account deriving from non monetary items are translated by using historical prices.

Currency adjustment of balances with group enterprises abroad that are considered part of the total investment in group enterprises are recognised directly in the equity. Likewise, foreign exchange gains and losses on loans and derived financial instruments for currency hedging independent group enterprises abroad are recognised in the equity.

### **Derived financial instruments**

At the first recognition, derived financial instruments are recognised at cost in the balance sheet. Afterwards they are measured at fair value. Positive and negative fair values of derived financial instruments are recognised under other debtors and other creditors respectively.

Changes in the fair value of derived financial instruments classified as and meeting the criteria for hedging the fair value of a recognised asset or a recognised liability are recognised in the profit and loss account together with any changes in the fair value of the hedged asset or the hedged liability.

Changes in the fair value of derived financial instruments classified as and meeting the criteria for hedging future cash flows are recognised under amounts owed or other debt in the equity.

If the future transaction results in the recognition of assets or liabilities, amounts which have been recognised in the equity previously, are transferred to the cost for the asset or the liability, respectively. If the future transaction results in income or costs, amounts which have been recognised in the equity currently, are transferred to the profit and loss account in the period in which the hedged item influenced the profit and loss account.

As regards any derived financial instruments which do not meet the criteria for being treated as hedging instruments, changes in the fair value are recognised currently in the profit and loss account.

### **The consolidated annual accounts**

The consolidated annual accounts comprise the parent company Kastaniegården ApS and those group enterprises of which Kastaniegården ApS directly or indirectly owns more than 50 % of the voting rights or in other ways has controlling interest. As it appears from the group chart, enterprises of which the group owns between 20 and 50 % of the voting rights and exercises considerable, but not controlling interest are considered associated enterprises.



## **Accounting policies used**

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By the consolidation, elimination of intercompany income and costs, shareholding, intercompany balances and dividends and realised and unrealised gains and losses from transactions among the consolidated enterprises takes place.

Equity interests in group enterprises are settled by the proportional share of the group enterprises' trade value of net assets and liabilities at the date of acquisition.

Positive balances (goodwill) between cost and fair value of the acquired, identifiable assets and liabilities, including provisions for restructuring, are recognised under intangible fixed assets and in accordance with an individual evaluation allocated on a systematic basis over their useful lives in the profit and loss account. Negative balances (negative goodwill) is recognised as income in the profit and loss account at the date of acquisition when the general requirements for recognition of income are met.

### **Minority interests**

The items of the group enterprises are recognised by 100 % in the consolidated annual accounts. The minority interests' proportionate share of the profit or loss and the equity of the group enterprises are adjusted annually, and they are recognised as a separate item below the profit and loss account and as a separate item in the balance sheet respectively.

### **The profit and loss account**

#### **Gross profit**

The gross profit comprises the net turnover, changes in inventories of finished goods, other operating income, and external costs.

The net turnover is recognised in the profit and loss account if delivery and risk transfer to the buyer have taken place before the end of the year, and if the income can be determined reliably and is expected to be received. The net turnover is recognised exclusive of VAT and taxes and with the deduction of any discounts granted in connection with the sale.

Other operating income and costs comprise accounting items of secondary nature in proportion to the principal activities of the enterprise, including gains and losses on disposal of intangible and tangible fixed assets.

Other external costs comprise costs for distribution, sales, advertisement, administration, premises, loss on debtors, and operational leasing costs.

#### **Staff costs**

Staff costs include salaries and wages including holiday allowances, pensions and other costs for social security etc. for staff members. Staff costs are less public reimbursements.



## **Accounting policies used**

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### **Depreciation, amortisation and writedown**

Depreciation, amortisation and writedown comprise depreciation on, amortisation of and writedown relating to intangible and tangible fixed assets respectively.

### **Research and development costs**

Research and development costs comprise costs, salaries and wages and depreciation directly or indirectly attributable to the consolidated research and development activities.

Research costs are recognised in the profit and loss account in the year they are incurred. Clearly defined and identifiable development projects are recognised as intangible fixed assets provided that the technical utilisation, sufficient resources, and a potential market or a development opportunity can be demonstrated, and provided that it is the intention to produce, market or utilise the project. It is, however, a condition that a connection between the costs incurred and future earnings exists. Lack of official approvals, customer approvals and other uncertainties will often imply that the requirements for recognition as an asset are not met and that development costs therefore are expensed as incurred.

### **Net financials**

Net financials comprise interest, realised and unrealised capital gains and losses concerning financial assets and liabilities, amortisation of financial assets and liabilities, additions and reimbursements under the Danish tax prepayment scheme, etc. Financial income and expenses are recognised in the profit and loss account with the amounts that concerns the financial year.

### **Results from equity investments in group enterprises**

After full elimination of intercompany profit or loss and deduction of amortisation of consolidated goodwill, the equity investment in the individual group enterprises are recognised in the profit and loss account at a proportional share of the group enterprises' results after tax.

### **Tax of the results for the year**

The tax for the year comprises the current tax for the year and the changes in deferred tax, and it is recognised in the profit and loss account with the share referring to the results for the year and directly in the equity with the share referring to entries directly on the equity.

The parent company and the Danish group enterprises are subject to the Danish rules on compulsory joint taxation of the consolidated Danish enterprises. The parent company acts as an administration company in relation to the joint taxation. This means that the total Danish tax payable of the income of the Danish consolidated companies is paid to the tax authorities by the company.

The current Danish corporate tax is allocated among the jointly taxed companies in proportion to their respective taxable income (full allocation with reimbursement of tax losses).



## Accounting policies used

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### The balance sheet

#### **Intangible fixed assets**

##### **Development projects, patents, and licences**

Development costs comprise e.g. salaries, wages, and amortisation which directly and indirectly refer to the development activities.

Clearly defined and identifiable development projects are recognised as intangible fixed assets provided that the technical feasibility, sufficient resources, and a potential market or a development opportunity can be demonstrated, and provided that it is the intention to produce, market or utilise the project. It is, however, a condition that the cost can be calculated reliably and that a sufficiently high degree of certainty indicates that future earnings will cover the costs for production, sales, and administration. Other development costs are recognised in the profit and loss account concurrently with their realisation.

After completion of the development work, capitalised development costs are amortised on a straight line basis over the estimated financial useful life. Usually, the amortisation period is 10 years.

#### **Goodwill**

Goodwill is amortised over its estimated useful life, which is determined on the basis of the management's experience with the individual business areas. Goodwill is amortised on a straight-line basis over the amortisation period, which is between 5 and 25 years. The amortisation period is determined on the basis of an expected payback period, being the longer for strategical acquirees with a strong market position and an expected long-term earnings profile.

#### **Tangible fixed assets**

Tangible fixed assets are measured at cost with deduction of accrued depreciation and writedown. Land is not depreciated.

The basis of depreciation is cost with deduction of any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the book value, the amortisation discontinues.

If the amortisation period or the residual value is changed, the effect on amortisation will in the future be recognised as a change in the accounting estimates.

The cost comprises the acquisition cost and costs directly attached to the acquisition until the time when the asset is ready for use.

The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing.



## Accounting policies used

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Depreciation takes place on a straight line basis and based on an evaluation of the expected useful life:

Buildings	30 years
Technical plants and machinery	5-10 years
Other plants, operating assets, fixtures and furniture	3-5 years

Minor assets with an expected useful life of less than 1 year are recognised as costs in the profit and loss account in the year of acquisition.

Profit or loss deriving from the sales of tangible fixed assets is measured as the difference between the sales price reduced by the selling costs and the book value at the time of the sale. Profit or losses are recognised in the profit and loss account as other operating income or other operating expenses.

As regards assets of own production, the cost comprises direct and indirect costs for materials, components, deliveries from sub-suppliers, payroll costs, and borrowing costs form specific and general borrowing concerning the construction of each individual asset.

### Leasing contracts

All leasing contracts are considered operational leasing. Payments in connection with operational leasing and other rental agreements are recognised in the profit and loss account over the term of the contract. The group's total liabilities concerning operational leasing and rental agreements are recognised under contingencies etc.

### Writedown of fixed assets

The book values of both intangible and tangible fixed assets as well as equity investments in subsidiaries and associated enterprises are subject to annual impairment tests in order to disclose any indications of impairment beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets respectively. Writedown takes place to the recoverable amount, if this value is lower than the book value.

The recoverable value is equal to the value of the net selling price or the value in use, whichever is higher. The value in use is determined as the present value of the expected net cash flow deriving from the use of the asset or the group of assets.

Previously recognised writedown is reversed when the condition for the writedown no longer exist. Writedown relating to goodwill is not reversed.



## Accounting policies used

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### Financial fixed assets

#### Equity investments in group enterprises

Equity investments in group enterprises are recognised in the balance sheet at a proportional share under the equity method, the value being calculated on the basis of the accounting policies of the parent company by the deduction or addition of unrealised intercompany profits and losses, and with the addition or deduction of residual value of positive or negative goodwill measured by applying the acquisition method.

Group enterprises with negative equity are recognised without any value, and to the extent they are considered irrevocable, amounts owed by these companies are written down by the parent's share of the equity. If the negative equity exceeds the debtors, the residual amount is recognised under liability provisions to the extent the parent has a legal or actual liability to cover the negative equity of the subsidiary.

To the extent the equity exceeds the cost, the net revaluation of equity investments in group enterprises are transferred to the reserves under the equity for net revaluation as per the equity method. Dividends from group enterprises expected to be decided before the approval of this annual report are not subject to a limitation of the revaluation reserves. The reserves are adjusted by other equity movements in group enterprises..

Newly taken over or newly established companies are recognised in the annual accounts as of the time of acquisition. Sold or liquidated companies are recognised at the time of cession.

Profit or loss in connection with the sale of group enterprises are measured as the difference between the sales amount and the book value of net assets at the time of the sale, inclusive of remaining consolidated goodwill and expected costs for sale and cession. Profit and loss are recognised in the profit and loss account under net financials.

In connection with the acquisition of new group enterprises, the acquisition method is applied, by which the acquirees' assets and liabilities are measured at fair value at the time of acquisition. Provisions for payment of costs for decided restructuring activities in the acquirees in relation to the acquisition are recognised. The tax effect of the revaluations carried out is taken into consideration.

Positive differences (goodwill) between cost and fair value of identifiable, acquired assets and liabilities, inclusive of liability provisions for restructuring, are recognised under equity investments in group enterprises, and they are amortised over their estimated useful life. The useful life is determined on the basis of the management's experience with the individual business areas. The amortisation period is maximum 20 years, being the longer for strategical acquirees with a strong market position and a long-range earnings potential. The book value of goodwill is evaluated currently and written down in the profit and loss account in those cases where the book value exceeds the expected future net income from the enterprise or the activity, to which the goodwill is attached.



## **Accounting policies used**

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### **Other securities and equity investments**

Securities and equity investments recognised under fixed assets comprise listed bonds and shares which are measured at fair value on the balance sheet date. Listed securities are measured at market price.

### **Inventories**

Inventories are measured at cost on basis of measured average prices. In case the net realisable value is lower than the cost, writedown takes place at this lower value.

The cost for trade goods, raw materials, and consumables comprises the acquisition cost with the addition of the delivery costs.

The cost for manufactured goods and works in progress comprises the cost for raw materials, consumables, direct wages, and indirect production costs. Indirect production costs comprise indirect materials and wages, maintenance of and depreciation on machinery, factory buildings and equipment applied during the production process, and costs for factory administration and factory management. Borrowing costs are not recognised in cost.

The net realisable value for inventories is recognised as the market price with deduction of completion costs and selling costs. The net realisable value is determined taking into consideration the negotiability, obsolescence, and development of the expected market price.

### **Debtors**

Debtors are measured at amortised cost which usually corresponds to face value. In order to meet expected losses, writedown takes place at the net realisable value.

### **Accrued income and deferred expenses**

Accrued income and deferred expenses recognised under assets comprise incurred costs concerning the next financial year.

### **Securities and equity investments**

Securities and equity investments recognised as current assets are measured at fair value on the balance sheet date.

### **Cash funds**

Cash funds comprise cash at bank and in hand.

### **Equity**

#### **Reserves for net revaluation as per the equity method**

Reserves for net revaluation as per the equity method comprise net revaluation of equity investments in subsidiaries and associates in proportion to cost.

The reserves may be eliminated in case of losses, realisation of equity investments or changes in the financial estimates.



## Accounting policies used

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It is not possible to recognise the reserves with a negative amount.

### Corporate tax and deferred tax

Current tax receivable and tax liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable income for the year adjusted for tax on previous years' taxable income and prepaid taxes. Tax receivable and tax liabilities are set off to the extent that legal right of set-off exists and if the items are expected to be settled net or simultaneously.

Kastaniegården ApS is jointly taxed with the Danish group companies and acts in this respect as the administration company. According to the rules of joint taxation, Kastaniegården ApS is unlimited, jointly and severally liable towards the Danish tax authorities for the total corporation tax, including withholding tax on interest, royalties and dividends, arising within the jointly taxed group of companies.

Payable and receivable joint taxation contributions are recognised in the balance sheet as "Receivable corporate tax" or "Payable corporate tax".

Deferred tax is measured on the basis of all temporary differences in assets and liabilities with a balance sheet focus.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation on the balance sheet date and prevailing when the deferred tax is expected to be released as current tax.

### Other provisions

Provisions comprise expected costs for guarantee liabilities, restructuring, etc. Provisions are recognised when the group has a legal or actual liability which is due to a previous event and when it is likely that the settlement of the liability will result in expenditure of the financial resources of the group.

If the settlement of the liability is expected to take place in some remote future, provisions are measured at the net realisable value or at fair value.

### Liabilities

Mortgage debt and bank debt are for instance measured at amortised cost. As to cash loans, this corresponds to the outstanding debt of the loan. For bond loans, the amortised cost corresponds to an outstanding debt calculated as the underlying cash value at the date of borrowing adjusted by amortisation of the market value adjustment on the date of the borrowing carried out over the repayment period.

Other liabilities are measured at amortised cost which usually corresponds to the nominal value.

## The cash flow statement

The cash flow statement shows the cash flow of the group for the year, divided in cash flows deriving from operating activities, investment activities, and financing activities respectively, the changes in the liabilities, and the available funds at the beginning and the end of the year respectively.





## **Accounting policies used**

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### **Cash flow from operating activities**

Cash flow from operating activities are calculated as the results for the year adjusted for non-cash operating items, the change in the working capital, and corporate tax paid.

### **Cash flow from investment activities**

Cash flow from investment activities comprises payments in connection with the acquisition and sale of enterprises and activities as well as the acquisition and sale of intangible and tangible fixed assets and fixed asset investments respectively.

### **Cash flow from financing activities**

Cash flow from financing activities comprises changes in the size or the composition of the share capital and the costs in this connection. Furthermore, these activities comprise borrowings, instalments on interestbearing debt, and payment of dividend to the shareholders.

### **Available funds**

Available funds comprise cash funds with deduction of short-term bank debt and short-term securities with a term of less than 3 months which can easily be converted into cash funds and on which only an insignificant risk of value changes exists.

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## Palle Normann Svendsen

Direktør

Serienummer: PID:9208-2002-2-645193514680

IP: 217.110.126.230

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NEM ID 

## Torben Laurentz Wiberg


Statsautoriseret revisor

På vegne af: CHRISTENSEN KJÆRULFF STATS-AUTORISERET  
REVISIONSAKTIESELSKAB

Serienummer: CVR:15915641-RID:1297678658811

IP: 176.23.84.253

2017-12-01 16:19:30Z

NEM ID 

## Palle Normann Svendsen

Dirigent

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IP: 217.110.126.230

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