## Deloitte.



#### Reno A/S

Åmarksvej 1 8250 Egaa CVR No. 75164513

### Annual report 2022

The Annual General Meeting adopted the annual report on 28.04.2023

#### **Kenneth Lagerborg**

Chairman of the General Meeting

Reno A/S | Contents

## **Contents**

| Entity details                          | 2  |
|---|----|
| Statement by Management                 | 3  |
| Independent auditor's report            | 4  |
| Management commentary                   | 7  |
| Income statement for 2022               | 10 |
| Balance sheet at 31.12.2022             | 11 |
| Statement of changes in equity for 2022 | 13 |
| Cash flow statement for 2022            | 14 |
| Notes                                   | 15 |
| Accounting policies                     | 19 |

Reno A/S | Entity details

## **Entity details**

#### **Entity**

Reno A/S

Åmarksvej 1

8250 Egaa

Business Registration No.: 75164513

Registered office: Aarhus

Financial year: 01.01.2022 - 31.12.2022

#### **Board of Directors**

Kenneth Lagerborg Alain Stephane Lefranc Thomas Dahlgren Piotr Edward Krawczyk

#### **Executive Board**

Willem Karel B Everaert

#### **Auditors**

EY Godkendt Revisionspartnerselskab Værkmestergade 25 8000 Aarhus C

CVR No.: 30700228

## **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of Reno A/S for the financial year 01.01.2022 - 31.12.2022.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2022 and of the results of its operations and cash flows for the financial year 01.01.2022 - 31.12.2022.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Egaa, 28.04.2023

**Executive Board** 

**Willem Karel B Everaert** 

**Board of Directors** 

**Kenneth Lagerborg** 

**Alain Stephane Lefranc** 

**Thomas Dahlgren** 

**Piotr Edward Krawczyk** 

## Independent auditor's report

#### To the shareholders of Reno A/S

#### **Opinion**

We have audited the financial statements of Reno A/S for the financial year 1 January – 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2022 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 28.04.2023

#### **EY Godkendt Revisionspartnerselskab**

CVR No. 30700228

#### **Claus Hammer-Pedersen**

State Authorised Public Accountant Identification No (MNE) mne21334

#### Jan Nielsen

State Authorised Public Accountant Identification No (MNE) mne48480

## **Management commentary**

#### **Financial highlights**

|                          | 2022    | 2021    | 2020    | 2018/19 | 2017/18 |
|--------------------------|---------|---------|---------|---------|---------|
|                          | DKK'000 | DKK'000 | DKK'000 | DKK'000 | DKK'000 |
| Key figures              |         |         |         |         |         |
| Gross profit/loss        | 30,137  | 35,241  | 33,009  | 7,890   | 26,829  |
| Operating profit/loss    | 3,758   | 8,747   | 7,807   | 702     | (867)   |
| Net financials           | (461)   | (589)   | (225)   | (74)    | (373)   |
| Profit/loss for the year | 2,529   | 6,357   | 5,906   | 475     | (967)   |
| Total assets             | 42,100  | 44,738  | 45,577  | 45,020  | 40,188  |
| Investments in property, |         | 59      | 129     | 34      | 278     |
| plant and equipment      |         |         |         |         |         |
| Equity                   | 15,625  | 18,095  | 24,738  | 20,833  | 20,358  |
|                          |         |         |         |         |         |
| Ratios                   |         |         |         |         |         |
| Return on equity (%)     | 15.00   | 29.68   | 25.92   | 2.31    | (4.64)  |
| Equity ratio (%)         | 37.11   | 40.45   | 54.28   | 46.27   | 50.66   |

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

2019 encompasses the period of 01.10.2019-31.12.2019.

#### Return on equity (%):

<u>Profit/loss for the year \* 100</u> Average equity

#### Equity ratio (%):

**Equity \* 100** 

Total assets

#### **Primary activities**

Reno A/S through its 3 divisions, provides professional and industrial compressors, gas and air treatment equipment, air management systems and high-pressure cleaners to a wide range of customers in Scandinavia. The company has also a strong regional service network with its own service technicians and dealers to supports its products throughout the region.

The Professional Division develops and manufactures high-pressure cleaners, piston compressors and markets them together with small oil injected screw compressors and air treatment equipment to many customers and dealers, especially the professional and craftsman segments, under the Reno brand.

The Industrial Division offers oil-injected and oil-free air compressors, on-site nitrogen and oxygen generators, air treatment solutions, compressor controls and monitoring under the brands of Alup, Chicago Pneumatic, Pneumatech and Mark to a wide range of industrial customers.

The Service Division provides a complete range of aftermarket services with the aim of maximizing customers' productivity. The division focuses on spare parts supply, professional service, air monitoring, connectivity solutions and piping solutions for compressed air, vacuum, high pressure water and other inert gas applications.

The Company has 4 locations in Denmark and is divided as follow:

Thyregod – is the production and distribution site, hosting purchasing, engineering, manufacturing, service, logistic and sales departments.

Egaa – is the main office and hosts general management, finance, human resources, service and sales departments.

Nørresundby and Viby Zealand - are service centers, dedicated to local customers.

#### **Development in activities and finances**

In 2022, we have seen increased demand while supply chains and energy costs were challenged, resulting in long delivery times and inflationary pressure.

As part of our actions to provide long term competitiveness, digitalization and innovation, a new ERP system was introduced in Q4 2021, of which the effects were still visible in the majority of 2022.

As a result we have seen a decline in orders invoiced.

In the second half of 2022, we have seen improvement in stock levels, improved delivery times, and adoption of our new ERP system of which the positive effects will continue during the year of 2023.

#### Profit/loss for the year in relation to expected developments

The income statement for 01.01.2022-31.12.2022 shows a profit DKK 2.529 thousand against a gain of DKK 6.357 thousand last year, and balance sheet at 31 December 2022 shows equity of DKK 15.625 thousand. The management considers the results of the year satisfactory.

#### **Outlook**

The 2022 result was below the expectation for the year. Due to moving to new ERP system the first 6 month of the year was very unstable. We expect 2023 to be at the same level as 2021.

Next year, the Company looks forward to further expand its market position, although the general market growth in Scandinavia is expected to remain relatively limited.

Based on measures taken compared with the general market development, a modest growth is expected in the 3 divisions. Management expects a profit for the coming years better than the current year.

#### **Knowledge resources**

The Company operates on a market where specialized knowledge is necessary in order to meet customer's demands. The employees are therefore important in order to meet the Company's long-term targets, and it is crucial to employ, train and maintain the best employees in the industry.

In 2022, the average number of employees was 49 fulltime employees.

#### **Environmental performance**

The Company is environmentally responsible and is making efforts to reduce the environmental impact of the business operations.

Over the years, the Company have continuously widened the range of energy efficient products, heat recovery and energy optimization, etc., which has a positive effect on our customer's environmental impact.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

## **Income statement for 2022**

|                                 |       | 2022         | 2021         |
|---------------------------------|-------|--------------|--------------|
|                                 | Notes | DKK          | DKK          |
| Gross profit/loss               |       | 30,137,274   | 35,241,260   |
| Distribution costs              |       | (12,703,469) | (10,949,533) |
| Administrative expenses         |       | (13,675,447) | (15,545,214) |
| Operating profit/loss           |       | 3,758,358    | 8,746,513    |
| Income from financial assets    |       | 0            | 30,187       |
| Other financial expenses        | 2     | (460,632)    | (619,108)    |
| Profit/loss before tax          |       | 3,297,726    | 8,157,592    |
| Tax on profit/loss for the year | 3     | (768,331)    | (1,800,349)  |
| Profit/loss for the year        | 4     | 2,529,395    | 6,357,243    |

## **Balance sheet at 31.12.2022**

#### **Assets**

|  |       | 2022       | 2021       |
|--|-------|------------|------------|
|  | Notes | DKK        | DKK        |
| Plant and machinery                              |       | 115,772    | 237,648    |
| Other fixtures and fittings, tools and equipment |       | 11,399     | 44,844     |
| Property, plant and equipment                    | 5     | 127,171    | 282,492    |
| Deposits   |       | 211,625    | 194,522    |
| Financial assets                                 | 6     | 211,625    | 194,522    |
| Fixed assets                                     |       | 338,796    | 477,014    |
| Raw materials and consumables                    |       | 9,980,769  | 6,668,405  |
| Work in progress                                 |       | 3,846,100  | 1,710,279  |
| Manufactured goods and goods for resale          |       | 11,229,489 | 11,230,606 |
| Inventories                                      |       | 25,056,358 | 19,609,290 |
| Trade receivables                                |       | 15,628,371 | 15,414,586 |
| Receivables from group enterprises               |       | 330,418    | 8,385,139  |
| Deferred tax                                     | 7     | 69,245     | 53,934     |
| Other receivables                                |       | 256,589    | 112,806    |
| Prepayments                                      | 8     | 420,563    | 685,091    |
| Receivables                                      |       | 16,705,186 | 24,651,556 |
| Current assets                                   |       | 41,761,544 | 44,260,846 |
| Assets   |       | 42,100,340 | 44,737,860 |

#### **Equity and liabilities**

|   |       | 2022       | 2021       |
|---|-------|------------|------------|
|   | Notes | DKK        | DKK        |
| Contributed capital                           | 9     | 2,100,000  | 2,100,000  |
| Retained earnings                             |       | 13,524,883 | 10,995,488 |
| Proposed dividend                             |       | 0          | 5,000,000  |
| Equity  |       | 15,624,883 | 18,095,488 |
| Payables to group enterprises                 |       | 5,008,674  | 5,002,778  |
| Other payables                                |       | 2,172,786  | 2,172,786  |
| Non-current liabilities other than provisions | 10    | 7,181,460  | 7,175,564  |
|   |       |            |            |
| Trade payables                                |       | 3,652,485  | 3,972,949  |
| Payables to group enterprises                 |       | 10,924,517 | 8,249,171  |
| Tax payable                                   |       | 766,253    | 1,735,293  |
| Other payables                                |       | 3,950,742  | 5,509,395  |
| Current liabilities other than provisions     |       | 19,293,997 | 19,466,808 |
| Liabilities other than provisions             |       | 26,475,457 | 26,642,372 |
| Equity and liabilities                        |       | 42,100,340 | 44,737,860 |
| Staff costs                                   | 1     |            |            |
| Contingent liabilities                        | 12    |            |            |
| Related parties with controlling interest     | 13    |            |            |
| Transactions with related parties             | 14    |            |            |
| ·   |       |            |            |
| Group relations                               | 15    |            |            |

# Statement of changes in equity for 2022

|                          | Contributed | Retained   | Proposed    |             |
|--------------------------|-------------|------------|-------------|-------------|
|                          | capital     | earnings   | dividend    | Total       |
|                          | DKK         | DKK        | DKK         | DKK         |
| Equity beginning of year | 2,100,000   | 10,995,488 | 5,000,000   | 18,095,488  |
| Ordinary dividend paid   | 0           | 0          | (5,000,000) | (5,000,000) |
| Profit/loss for the year | 0           | 2,529,395  | 0           | 2,529,395   |
| Equity end of year       | 2,100,000   | 13,524,883 | 0           | 15,624,883  |

## **Cash flow statement for 2022**

|  | Notes | 2022<br>DKK | 2021<br>DKK  |
|--|-------|-------------|--------------|
| Operating profit/loss  |       | 3,758,358   | 8,746,513    |
| Amortisation, depreciation and impairment losses                           |       | 155,321     | 281,525      |
| Working capital changes  | 11    | 1,487,455   | (8,795,555)  |
| Cash flow from ordinary operating activities                               |       | 5,401,134   | 232,483      |
|  |       |             |              |
| Financial income received  |       | 0           | 30,187       |
| Financial expenses paid  |       | (460,633)   | (619,108)    |
| Taxes refunded/(paid)  |       | (1,752,682) | (1,638,400)  |
| Cash flows from operating activities                                       |       | 3,187,819   | (1,994,838)  |
|  |       |             |              |
| Acquisition etc of property, plant and equipment                           |       | 0           | (58,807)     |
| Sale of property, plant and equipment                                      |       | 0           | 34,625       |
| Change in deposit  |       | (17,103)    | (522)        |
| Cash flows from investing activities                                       |       | (17,103)    | (24,704)     |
| Free cash flows generated from operations and investments before financing |       | 3,170,716   | (2,019,542)  |
| Loans raised   |       | 5,896       | (283,644)    |
| Dividend paid  |       | (5,000,000) | (13,000,000) |
| Cash flows from financing activities                                       |       | (4,994,104) | (13,283,644) |
| Increase/decrease in cash and cash equivalents                             |       | (1,823,388) | (15,303,186) |
| Cash and cash equivalents beginning of year                                |       | (3,869,010) | 11,434,176   |
| Cash and cash equivalents end of year                                      |       | (5,692,398) | (3,869,010)  |
| Cash and cash equivalents at year-end are composed of:                     |       |             |              |
| Intercompany cash pool   |       | (5,692,398) | (3,869,010)  |
| Cash and cash equivalents end of year                                      |       | (5,692,398) | (3,869,010)  |

## **Notes**

#### 1 Staff costs

|                                       | 2022       | 2021       |
|---------------------------------------|------------|------------|
|                                       | DKK        | DKK        |
| Wages and salaries                    | 23,715,336 | 27,503,566 |
| Pension costs                         | 3,336,812  | 3,800,380  |
| Other social security costs           | 293,460    | 321,586    |
| Other staff costs                     | 1,045,333  | 610,596    |
|                                       | 28,390,941 | 32,236,128 |
| Average number of full-time employees | 49         | 47         |

With reference to section 98B of the Danisk Financial Statements Act. 3, no. 2, no information has been given remuneration to the management.

#### 2 Other financial expenses

|  |           | 2024      |
|--|-----------|-----------|
|  | 2022      | 2021      |
|  | DKK       | DKK       |
| Financial expenses from group enterprises  | 117,855   | 63,517    |
| Other interest expenses                    | 342,777   | 555,591   |
|  | 460,632   | 619,108   |
| 3 Tax on profit/loss for the year          |           |           |
|  | 2022      | 2021      |
|  | DKK       | DKK       |
| Current tax                                | 783,643   | 1,735,290 |
| Change in deferred tax                     | (15,312)  | 65,059    |
|  | 768,331   | 1,800,349 |
| 4 Proposed distribution of profit and loss |           |           |
|  | 2022      | 2021      |
|  | DKK       | DKK       |
| Ordinary dividend for the financial year   | 0         | 5,000,000 |
| Retained earnings                          | 2,529,395 | 1,357,243 |
|  | 2,529,395 | 6,357,243 |

#### 5 Property, plant and equipment

|  | (                   | Other fixtures and fittings, |  |
|--|---------------------|------------------------------|--|
|  | Plant and machinery | tools and equipment          |  |
| Continuing the state of the sta | DKK                 | DKK                          |  |
| Cost beginning of year   | 3,516,178           | 1,697,022                    |  |
| Disposals  | (257,387)           | 0                            |  |
| Cost end of year   | 3,258,791           | 1,697,022                    |  |
| Depreciation and impairment losses beginning of year   | (3,278,530)         | (1,652,178)                  |  |
| Depreciation for the year  | (121,876)           | (33,445)                     |  |
| Reversal regarding disposals   | 257,387             | 0                            |  |
| Depreciation and impairment losses end of year   | (3,143,019)         | (1,685,623)                  |  |
| Carrying amount end of year  | 115,772             | 11,399                       |  |

#### **6 Financial assets**

|                             | Deposits |
|-----------------------------|----------|
|                             | DKK      |
| Cost beginning of year      | 194,522  |
| Additions                   | 17,103   |
| Cost end of year            | 211,625  |
| Carrying amount end of year | 211,625  |

#### 7 Deferred tax

|                                    | 2022   | 2021     |
|------------------------------------|--------|----------|
| Changes during the year            | DKK    | DKK      |
| Beginning of year                  | 53,934 | 118,993  |
| Recognised in the income statement | 15,311 | (65,059) |
| End of year                        | 69,245 | 53,934   |

#### **Deferred tax assets**

Deferred tax relates to property, plant and equipment.

#### **8 Prepayments**

Prepayments consist of deferred expenses.

#### 9 Share capital

There have been no changes in the share capital in the last 5 years.

#### 10 Non-current liabilities other than provisions

|                               | Due after<br>more than 12<br>months<br>2022 |
|-------------------------------|---|
|                               | DKK   |
| Payables to group enterprises | 5,008,674                                   |
| Other payables                | 2,172,786                                   |
|                               | 7,181,460                                   |

Outstanding after 5 years: 0 DKK

#### 11 Changes in working capital

|   | 2022        | DKK         |
|---|-------------|-------------|
|   | DKK         |             |
| Increase/decrease in inventories        | (5,447,068) | (2,560,025) |
| Increase/decrease in receivables        | 7,035,041   | (7,360,020) |
| Increase/decrease in trade payables etc | (100,518)   | 1,124,490   |
|   | 1,487,455   | (8,795,555) |
|   |             |             |

#### **12 Contingent liabilities**

|                              | 2022      | 2021  |
|------------------------------|-----------|-------|
|                              | DKK       | DKK   |
| Other contingent liabilities | 7,490,590 | 6,273 |
| Contingent liabilities       | 7,490,590 | 6,273 |

Rent and lease liabilities include a rent obligation in interminable rent agreements with remaining contracts term og 0-5 years. Furthermore the company has liabilities under operating leases for cars and IT equipment of total liabilities DKK 1.513 thousands fall due within one year.

The Entity participates in a Danish joint taxation arrangement where Atlas Copco Kompressorteknik A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

#### 13 Related parties with controlling interest

Atlas Copco Airpower, Antwerpen, Belgium owns all shares in the Entity, thus exercising control.

#### 14 Transactions with related parties

|   | 2022       | 2021       |
|---|------------|------------|
| Sale of goods to group enterprises                  | 344.091    | 327.370    |
| Sale of services to group enterprises               | 1.681.456  | 1.237.961  |
| Purchase of items from group enterprises            | 30.945.473 | 32.316.437 |
| Purchase of services frrom group enterprises        | 4.539.105  | 6.538.917  |
| Financial expenses to payables to group enterprises | 117.855    | 63.517     |
|   |            |            |
| Payable to group enterprises                        | 10.924.517 | 8.409.297  |
| Receivables from group enterprises                  | 330.418    | 7.388.365  |

#### **15 Group relations**

Name and registered office of the Parent preparing consolidated financial statements for the largest group: Atlas Copco AB, Stockholm, Sweden

Copies of the consolidated financial statements of Atlas Copco AB may be ordered at the following address: Atlas Copco AB, Stockholm, Sweden

## **Accounting policies**

#### **Reporting class**

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue, production costs and other operating income.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

The Company has chosen IAS 18 as interpretation for revenue recognition.

#### **Production costs**

Production costs comprise expenses incurred to earn revenue for the financial year. Production costs comprise direct and indirect costs for raw materials and consumables, wages and salaries, rent and lease, and depreciation and impairment losses relating to intangible assets and property, plant and equipment included in the production process. In addition, the item includes ordinary write-down of inventories.

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### **Distribution costs**

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment involved in the distribution process.

#### **Administrative expenses**

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment used for administration of the Entity.

#### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

#### Income from other fixed asset investments

Income from other fixed asset investments comprises gains in the form of interest, dividends, etc on fixed asset investments which are not investments in group enterprises or associates.

#### Income from financial assets and financial expenses

Income from financial assets and other financial expenses are recognised in the Income Statement based on the amounts that concern the financial year. Income from financial assets and other financial expenses include interest income and interest costs, finance charges in respect of finance leases, realised and unrealised capital gains and losses regarding securities, accounts payable and transactions in foreign currencies, repayment on mortgage loans, and surcharges and allowances under the tax prepayment scheme,

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

|  | Useful life |
|--|-------------|
| Plant and machinery                              | 5-12 years  |
| Other fixtures and fittings, tools and equipment | 3-5 years   |

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Inventories**

Inventories are measured at the lower of cost using the standard cost method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of, depreciation of machinery, factory buildings and equipment used in the manufacturing process, and costs of factory administration and management. Finance costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Receivables and deposits**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables. Write-down for bad and doubtful debts is made when there is objective evidence that a receivable or a portfolio of receivables has been impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Deposits are measured at amortised cost and consist of rent deposits etc. The leaseholds are non-terminable for a period of 0-1 year.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### **Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities, and cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments, and purchase, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs, and the raising of loans, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.