# VF Scandinavia ApS

Vestergade 27, DK-1456 København K

Annual Report for 1 April 2021 -31 March 2022

CVR No 71 03 24 18

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 30/06 2022

Martino Scabbia Guerrini Chairman of the General Meeting



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## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of VF Scandinavia ApS for the financial year 1 April 2021 - 31 March 2022.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 March 2022 of the Company and of the results of the Company operations for 2021/22.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 30 June 2022

### **Executive Board**

Martino Scabbia Guerrini CEO

## **Board of Directors**

Martino Scabbia Guerrini Chairman Kristine Van Aelst

Alessandro Zucchini Solimei



## **Independent Auditor's Report**

To the Shareholder of VF Scandinavia ApS

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 March 2022 and of the results of the Company's operations for the financial year 1 April 2021 - 31 March 2022 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of VF Scandinavia ApS for the financial year 1 April 2021 - 31 March 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



## **Independent Auditor's Report**

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.



## **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 30 June 2022 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Ole Tjørnelund Thomsen statsautoriseret revisor mne10637 James Liang statsautoriseret revisor mne34549



## **Company Information**

The Company	VF Scandinavia ApS Vestergade 27 DK-1456 København K
	Telephone: + 45 49222666 Facsimile: + 45 49222277
	CVR No: 71 03 24 18 Financial period: 1 April - 31 March Municipality of reg. office: København
Board of Directors	Martino Scabbia Guerrini, Chairman Kristine Van Aelst Alessandro Zucchini Solimei
Executive Board	Martino Scabbia Guerrini
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup



## **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

2021/22 12 months ТDКК	2020/21 12 months ТDКК	2019/20 12 months TDKK	2019 3 months TDKK	2018 12 months TDKK
13,828	10,697	13,268	3,939	12,953
4,686	3,619	3,785	1,445	5,288
-183	-314	-34	-404	-173
4,091	2,004	2,928	811	4,140
87,348	63,613	46,635	61,157	48,675
29,291	25,200	23,196	20,268	19,457
241	235	331	405	3,429 26
10	10	15	20	20
5.4%	5.7%	8.1%	2.4%	10.9%
33.5%	39.6%	49.7%	33.1%	40.0%
15.0%	8.3%	13.5%	4.1%	23.8%
	12 months TDKK 13,828 4,686 -183 4,091 87,348 29,291 241 16 5.4% 33.5%	12 months 12 months   TDKK TDKK   13,828 10,697   4,686 3,619   -183 -314   4,091 2,004   87,348 63,613   29,291 25,200   241 235   16 15   5.4% 5.7%   33.5% 39.6%	12 months 12 months 12 months   TDKK TDKK TDKK   13,828 10,697 13,268   4,686 3,619 3,785   -183 -314 -34   4,091 2,004 2,928   87,348 63,613 46,635   29,291 25,200 23,196   241 235 331   16 15 19   5.4% 5.7% 8.1%   33.5% 39.6% 49.7%	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

The Company has changed its accounting period from 1 January - 31 December to 1 April - 31 March. The transition period for the Company's financial statement is 1 January – 31 December 2018 and 1 January – 31 March 2019.

## Management's Review

## **Key activities**

The Company's main activity is to purchase and sell clothing to retailers in the Nordic region of Timberland, Vans, Kipling, The North Face, Eastpak, Dickies, Icebreaker and Smartwool.

## Development in the year

The income statement of the Company for 2021/22 shows a profit of DKK 4 091 213, and at 31 March 2022 the balance sheet of the Company shows equity of DKK 29 291 193.

## The past year and follow-up on development expectations from last year

The result for 2021/22 is better than expected as the company has not been affected by Covid-19 to the same extent as the year before, and has therefore realized an increase in revenue of 25%, which is significantly higher than the expected increase of 1%.

## **Operating** risks

VF Scandinavia operates as a limited risk distributor with a guaranteed profit amounting to 2% of sales.

## Foreign exchange risks

VF Scandinavia is mainly operating in Denmark, buying the products from VF International in DKK and selling in DKK.

## Targets and expectations for the year ahead

We expect to see a growth in revenue of 36%.

## **Research and development**

Research and development is done at headquarter level.

## Management's Review

## **External environment**

VF is one of the world's largest apparel, footwear and accessories companies. As such, we have both an opportunity and responsibility to make a positive impact on our Industry end planet through advancing sustainable business practices. VF plans to achieve significant progress in several key areas of sustainability, including people, the planet, our products, the supply chain, raw materials and facilities, to create a positive global Impact.

VF Sustainability & responsibility strategy, made for change, targets three key pillars to drive transformational change and create value for our business. The strategy is focused on new circular and sustainable business models to (i) harness retail opportunities in new sectors, (ii) scale foundational social and environmental programs to lead the industry toward greater progress at a faster rate, and (iii) empower our brands, associates, and consumers to act with purpose and impact with intention.

## Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

## Income Statement 1 April 2021 - 31 March 2022

	Note	2021/22 DKK	2020/21 DKK
Gross profit/loss		13,828,248	10,696,620
Staff expenses Depreciation, amortisation and impairment of property, plant and	1	-8,188,001	-6,021,164
equipment		-873,326	-1,047,470
Other operating expenses		-80,513	-8,611
Profit/loss before financial income and expenses		4,686,408	3,619,375
Financial income	2	353,289	378,642
Financial expenses	3	-536,131	-692,469
Profit/loss before tax		4,503,566	3,305,548
Tax on profit/loss for the year	4	-412,353	-1,301,519
Net profit/loss for the year		4,091,213	2,004,029

## Balance Sheet 31 March 2022

## Assets

	Note	2022	2021
		DKK	DKK
Other fixtures and fittings, tools and equipment		558,578	1,048,066
Leasehold improvements		785,493	928,738
Property, plant and equipment	5	1,344,071	1,976,804
Deposits		2,414,609	2,482,496
Fixed asset investments	6	2,414,609	2,482,496
Fixed assets		3,758,680	4,459,300
Inventories		2,435,417	1,879,635
Trade receivables		33,821,873	20,603,098
Receivables from group enterprises		11,169,267	4,795,637
Other receivables		2,798,477	2,026,430
Deferred tax asset	7	1,252,992	752,197
Prepayments	8	1,672,163	1,554,739
Receivables		50,714,772	29,732,101
Cash at bank and in hand		30,439,509	27,541,739
Currents assets		83,589,698	59,153,475
Assets		87,348,378	63,612,775



## Balance Sheet 31 March 2022

## Liabilities and equity

	Note	2022 DKK	2021 DKK
Share capital Retained earnings	9	4,000,000 25,291,193	4,000,000 21,199,980
Equity	_	29,291,193	25,199,980
Other provisions	11 _	299,863	277,513
Provisions	-	299,863	277,513
Credit institutions Trade payables		24,171,625 818,544	0 1,148,211
Payables to group enterprises		21,460,511 380,840	22,207,921 576,859
Corporation tax Other payables		360,840 10,925,802	576,659 14,202,291
Short-term debt	-	57,757,322	38,135,282
Debt	-	57,757,322	38,135,282
Liabilities and equity	_	87,348,378	63,612,775
Distribution of profit Contingent assets, liabilities and other financial obligations Related parties Subsequent events Accounting Policies	10 12 13 14 15		

## **Statement of Changes in Equity**

		Retained	
	Share capital	earnings	Total
	DKK	DKK	DKK
Equity at 1 April	4,000,000	21,199,980	25,199,980
Net profit/loss for the year	0	4,091,213	4,091,213
Equity at 31 March	4,000,000	25,291,193	29,291,193



	2021/22	2020/21
1 Staff expenses	DKK	DKK
Wages and salaries	7,534,515	5,327,450
Pensions	532,956	465,349
Other social security expenses	95,674	101,578
Other staff expenses	24,856	126,787
	8,188,001	6,021,164
Average number of employees	16	15

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

### 2 Financial income

Interest received from group enterprises	237,528	223,773
Other financial income	1,401	0
Exchange adjustments	114,360	154,869
	353,289	378,642

## 3 Financial expenses

	536,131	692,469
Exchange adjustments, expenses	211,765	419,117
Other financial expenses	49,524	42,455
Interest paid to group enterprises	274,842	230,897

## 4 Tax on profit/loss for the year

	412.353	1,301,519
Adjustment of tax concerning previous years	0	510,579
Deferred tax for the year	-500,795	0
Current tax for the year	913,148	790,940

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## 5 Property, plant and equipment

r roperty, plant and equipment			
	Other fixtures and fittings,		
	tools and	Leasehold	
	equipment	improvements	Total
	DKK	DKK	DKK
Cost at 1 April	13,912,148	8,049,598	21,961,746
Additions for the year	41,093	199,500	240,593
Disposals for the year	-627,535	-3,206,949	-3,834,484
Cost at 31 March	13,325,706	5,042,149	18,367,855
Impairment losses and depreciation at 1 April	12,864,082	7,120,860	19,984,942
Depreciation for the year	530,581	342,745	873,326
Reversal of impairment and depreciation of sold assets	-627,535	-3,206,949	-3,834,484
Impairment losses and depreciation at 31 March	12,767,128	4,256,656	17,023,784
Carrying amount at 31 March	558,578	785,493	1,344,071

## 6 Fixed asset investments

	Deposits
	DKK
Cost at 1 April	2,482,496
Disposals for the year	-67,887
Cost at 31 March	2,414,609
Impairment losses at 31 March	0
Carrying amount at 31 March	2,414,609

		2022	2021
7	Deferred tax asset	DKK	DKK
	Deferred tax asset at 1 April	752,197	752,197
	Amounts recognised in the income statement for the year	500,795	0
	Deferred tax asset at 31 March	1,252,992	752,197
	The deferred tax asset is esimated to be ultilized in the forthcoming 1-5 years		

The deferred tax asset is esimated to be ultilized in the forthcoming 1-5 years.

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#### 8 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

### 9 Equity

The share capital consists of 1 share of a nominal value of DKK 4,000,000. No shares carry any special rights.

	2021/22	2020/21
10 Distribution of profit	DKK	DKK
Retained earnings	4,091,213	2,004,029
	4,091,213	2,004,029

## 11 Other provisions

Refurbishment provisions	299,863	277,513
	299,863	277,513
The provisions are expected to mature as follows:		
Between 1 and 5 years	299,863	277,513
	299,863	277,513

## 12 Contingent assets, liabilities and other financial obligations

#### Rental and lease obligations

0 0
<b>a a</b>
6,265 4,457,179
3,830 5,481,816



#### 13 Related parties

	Basis
Controlling interest	
VF International SAGL	Ultimate shareholder
Other related parties	
VF Europe, Belgium	Associated company
Transactions	

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

#### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

VF International SAGL, 5, Via Laveggio, 6855 Stabio, Switzerland

#### **Consolidated Financial Statements**

The Company is included in the Group Annual Report of the ultimate parent Company:

Name	Place of registered office
VF Corporation, USA	8505 E. Orchard Road, Greenwood Village,
	Colorado 80111

The Group Annual Report of VF Corporation, USA may be obtained at the following address:

VF Corporation 8505 E. Orachard Road Greenwood Village Colorado 80111



## 14 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

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## **15** Accounting Policies

The Annual Report of VF Scandinavia ApS for 2021/22 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2021/22 are presented in DKK.

## **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of VF Corporation, USA, the Company has not prepared a cash flow statement.

## **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

## **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.



## 15 Accounting Policies (continued)

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## **Income Statement**

## Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

## Cost of goods sold

Cost of goods sold comprise the raw materials and consumables consumed to achieve revenue for the year.

## Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

## Gross profit/loss

Gross profit/loss comprises revenue, expenses for consumables and other external expenses. With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

## Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of property, plant and equipment.



## **15** Accounting Policies (continued)

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

## Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

## Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## **Balance Sheet**

## Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment3-10yearsLeasehold improvements5years

Depreciation period and residual value are reassessed annually.

## Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.



### 15 Accounting Policies (continued)

#### **Fixed asset investments**

Fixed asset investments consist of deposits.

### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

## Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.



## 15 Accounting Policies (continued)

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

## **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

## **Financial Highlights**

## **Explanation of financial ratios**

Return on assets

Profit before financials x 100 Total assets

Solvency ratio

Return on equity

Equity at year end x 100 Total assets at year end

 $\frac{\text{Net profit for the year x 100}}{\text{Average equity}}$ 

