



**RMIG**

we make ideas come to life



RM RICH. MÜLLER A/S | CVR-NR. 64 11 31 19 | INDUSTRIPARKEN 40, DK-2750 BALLERUP

# Annual report 2019



## Contents

### Page

|  |    |
|--|----|
| Company details                              | 1  |
| Statement by Management on the annual report | 2  |
| Independent auditor's report                 | 3  |
| Management's review                          | 6  |
| Income statement                             | 13 |
| Balance sheet                                | 14 |
| Statement of changes in equity               | 16 |
| Cash flow statement                          | 17 |
| Accounting policies                          | 30 |

## Company details

### Company

RM Rich. Müller A/S  
Industriparken 40  
DK-2750 Ballerup  
Central Business Registration No: 64 11 31 19  
Registered in Ballerup

Phone: +45 44 20 88 00  
Fax: +45 44 20 89 61

### Board of Directors

Sten Scheibye, Chairman  
Bjarne Moltke Hansen, Vice-chairman  
Jørgen Frost  
Per Thanning Johansen  
Kim Borch-Kristensen, member elected by the employees  
John René Petersen, member elected by the employees

### Management

Torben D. Svanholm  
Lene Hall

### Company auditors

Deloitte Statsautoriseret Revisionspartnerselskab

The Annual General Meeting adopted the annual report on 17 March 2020

### Chairman of the General Meeting



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### Front page photo:

Humanistiska Teatern, Uppsala University. For more information see:

<http://www.rmig.com/en/city+emotion/case+studies/projects/humanistiska+teatern,+uppsala+university?doc=1979&page=1&url=/en/city+emotion/case+studies/application&sort=application>



## Statement by Management on the annual report

Today we have presented the annual report of RM Rich. Müller A/S for the financial year 1 January - 31 December 2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position and results as well as the consolidated cash flow. Also, we believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

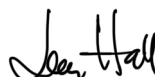
We recommend the annual report for adoption at the Annual General Meeting.

Ballerup, 17 March 2020

### Management

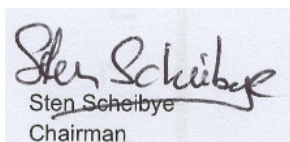


Torben D. Svanholm  
Chief Executive Officer



Lene Hall  
Chief Financial Officer

### Board of Directors



Sten Scheibye  
Chairman



Per Thanning Johansen



Bjarne Moltke Hansen  
Vice-chairman



Kim Borch-Kristensen  
member elected by the employees



Jørgen Frost



John René Petersen  
member elected by the employees

# Independent auditor's report

## To the shareholder of RM Rich. Müller A/S

### Opinion

We have audited the consolidated financial statements and the parent financial statements of RM Rich. Müller A/S for the financial year 1 January - 31 December 2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31 December 2019, and of the results of their operations and the consolidated cash flows for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

## Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Independent auditor's report

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 17 March 2020

### Deloitte

Statsautoriseret Revisionspartnerselskab

Business Registration No 33 96 35 56



Erik Holst Jørgensen  
State Authorised Public Accountant  
MNE-nr. mne9943

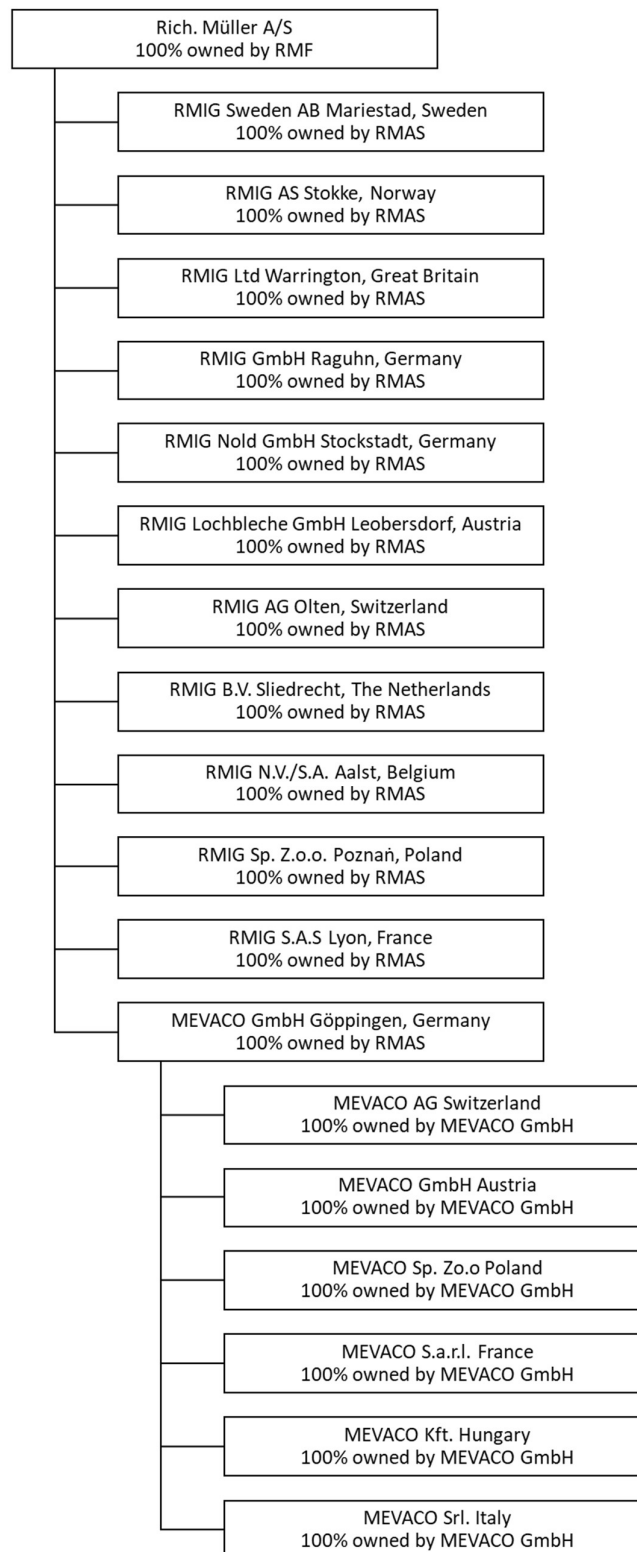


Tim Kjær Hansen  
State Authorised Public Accountant  
MNE-nr. mne23295

## Management's review

### Group chart

(The percentages in brackets indicate the shareholding)





## Management's review

### Group financial highlights

|  | 2019<br>€'000 | 2018<br>€'000 | 2017<br>€'000 | 2016<br>€'000 | 2015<br>€'000 |
|--|---------------|---------------|---------------|---------------|---------------|
| Turnover   | 130,093       | 118,353       | 113,579       | 88,673        | 89,679        |
| EBITDA before special items                              | 8,786         | 7,306         | 6,235         | 5,507         | 4,758         |
| EBITDA   | 4,730         | 7,306         | 6,235         | 5,507         | 4,758         |
| EBIT   | 1,174         | 3,087         | 3,340         | 3,180         | 2,499         |
| Net financials   | (892)         | (842)         | (625)         | (965)         | (778)         |
| Net profit for the year                                  | 415           | 2,004         | 2,851         | 2,169         | 1,503         |
| Investments in property, plant and equipment             | 8,770         | 4,021         | 2,275         | 1,489         | 1,893         |
| Total assets   | 99,328        | 61,203        | 60,299        | 52,359        | 50,634        |
| Total Equity, before subordinated loan                   | 28,404        | 27,782        | 24,799        | 22,230        | 20,537        |
| Total Equity   | 31,751        | 31,130        | 25,592        | 23,887        | 21,949        |
| EBITDA ratio before special items                        | 6.8%          | 6.2%          | 5.5%          | 6.2%          | 5.3%          |
| EBITDA ratio   | 3.6%          | 6.2%          | 5.5%          | 6.2%          | 5.3%          |
| EBIT ratio   | 0.9%          | 2.6%          | 2.9%          | 3.6%          | 2.8%          |
| Total Equity ratio, before subordinated loan             | 28.6%         | 45.4%         | 41.1%         | 42.5%         | 40.6%         |
| Total Equity ratio                                       | 32.0%         | 50.9%         | 42.4%         | 45.6%         | 43.3%         |
| Return on invested capital excl. goodwill                | 4.3%          | 11.6%         | 13.0%         | 11.0%         | 8.7%          |
| Cash flow from operating activities before special items | 10,055        | 3,585         | 3,663         | 5,218         | 1,747         |
| Cash flow from operating activities                      | 7,915         | 3,585         | 3,663         | 5,218         | 1,747         |

### Ratios

The ratios have been compiled in accordance with Recommendations & Ratios 2017 issued by The Danish Finance Society and generally accepted calculation formulas.

|   |   |
|---|---|
| EBITDA ratio                              | $\frac{EBITDA \times 100}{Turnover}$  |
| EBIT ratio                                | $\frac{EBIT \times 100}{Turnover}$  |
| Total Equity ratio                        | $\frac{Total\ Equity, end\ of\ period \times 100}{Total\ equity\ and\ liabilities, end\ of\ period}$    |
| Return on invested capital excl. goodwill | $\frac{(EBITDA\ excl.\ goodwill\ write\ down) \times 100}{Average\ invested\ capital\ excl.\ goodwill}$ |

## The Group's primary activity

RM Rich. Müller A/S and its subsidiaries are internationally known by the name of RMIG.

On 1 October 2019, RM Rich Müller A/S acquired the well-reputed German standard metal sheet producer: MEVACO GmbH, headquartered in Göppingen, Germany. MEVACO is a well-established group in production and sale of standard and tailor-made sheets for customers in Central Europe. MEVACO sells through its digital platform, the MEVACO online shop, through which an important part of the sales takes place. MEVACO has subsidiaries in France, Austria, Poland, Switzerland, Italy and Hungary. With the acquisition of MEVACO, RMIG has strengthened its position as the leading manufacturer and supplier of perforated metal (sheet perforation) in Europe, and henceforth RMIG will become known under both the RMIG brand and the MEVACO brand.

In addition, RMIG is an important supplier of loudspeaker grilles for the automotive industry through its RMIG Nold factory in Germany. In 2019, RMIG decided to focus on the automotive market in Central Europe, and consequently divested RMIG Automotive Ltd. in England.

RMIG's main market is Europe and the Group has manufacturing facilities in 5 European countries and serves its customers through local sales offices in 13 countries. Furthermore, RMIG cooperates worldwide with sales representatives, agents and distributors in countries in which the Group is not presented through its own subsidiaries.

## Development within the financial year

The market showed good activity in the first half of the financial year, but geo-political uncertainties continued in 2019, causing a slowdown in the second half year.

Overall, revenue increased by € 11.7 million, or 9.9% on the previous year and the Group reached a turnover of € 130.1 million. MEVACO contributed positively to the rising revenue.

As mentioned, RMIG A/S purchased the MEVACO Group on 1 October. The acquisition of MEVACO supports the strategy of growing and strengthening the Group's perforation business.. The acquisition of MEVACO resulted in transaction costs of € 2.2 million, which are shown under other operating expenses in the income statement. The sale of RMIG Automotive Ltd. was effective as from 16 December and resulted in loss of goodwill and equity of € 1.9 million. Likewise these costs are shown as other operating expenses, which then add up to special items of € 4.1 million in total.

EBITDA before the above mentioned special items increased by € 1.6 million to € 8.9 million, showing a EBITDA ratio increase before special items to 6.8% from 6.2%. RMIG's strategic goal is to grow business earnings towards an EBITDA ratio of 10% within the next 3 years. The rising EBITDA ratio before special items in 2019 against 2018 shows a positive development towards the plan. MEVACO is expected to contribute positively to this development in the coming years.

Earnings before tax for the year decreased from € 2.2 million in 2018 to € 0.3 million in 2019. The poor result is due to the special items of € 4.1 million. RMIG Management finds the development in EBITDA before special items satisfactory.

## Cash flow statement

Cash flow was positively influenced by higher earnings before special items and from positive development in net working capital.

The cash spending on investments in assets amounted to € 17.3 million and in acquisition of subsidiaries to € 13.5 million.

Funding of the acquisition of MEVACO has been through long-term committed loans and with a grace period of 5-6 years. The financing of MEVACO increases the financial gearing of the Group, but the structure of the financing with commitment up to 6 years reduces the risk of the increased financial gearing.

The net cash position increased by € 8.7 million to a net cash position at year end of € 10.8 million. Equity ratio decreased to 28.6% from 45.4% in 2018.

## Ownership

The Rich. Müller-Foundation, Ballerup, is the sole owner of RM Rich. Müller A/S.

## Outlook

RMIG expects increasing sales and earnings in 2020. The acquisition of MEVACO will contribute positively to the sales and EBITDA, whereas the sale of RMIG Automotive Limited will have a negative impact on the sales. The Group expects a net increase in sales of about € 35 million and increasing EBITDA. The company continues to invest in new machinery and equipment which, together with a continued focus on process efficiency and scrap reductions, will support expectations for an increased result in 2020.

## Statutory statement about Corporate Social Responsibility cf. § 99a

### Business model

The RMIG Group (RMIG) is a leading and well-positioned group in the field of perforation technologies, forming technologies, surface treatment and the assembly of components. The company specialises in the development, production and assembly of complex perforated sheet metal parts, complete units for the automotive industry and sheet metal handling. Metal technology competence, expert customer service, innovation and quality awareness are distinguishing features of RMIG.

We wish to succeed by fair competition as well as by ethically correct behaviour and lawful conduct. A solid business collaboration to the benefit of all parties can only exist based on fair competition and in strict compliance with the legal system. At RMIG, all interaction and cooperation between colleagues as well as towards our external partners are characterised by security, trust, reliability and honesty. In order to keep winning the trust and confidence of our customers, employees and the public, it is essential to respect justice and law and comply with our internal regulations.

We are aware of our responsibilities towards our customers, employees and organisations, and we define ethical, social and legal guidelines and principles for a successful business collaboration in RMIG Code of Conduct. Thus, the RMIG Code of Conduct defines the general principles and requirements for RMIG employees.

Apart from procedural, economic and technical factors, social and ecological aspects such as human rights, working conditions, prevention of corruption and environmental protection are particularly important to us.

**Policy for environment and climate impact**

Our decision on not having a policy for environment and climate impact is based on the evaluation of resources needed and materiality for a company of RMIG's size and nature. It is, however, RMIG's principles to comply with all current environmental laws and regulations, develop measures to minimise environmental pollution and continuously improve environmental protection and continuously implement initiatives to reduce the impact.

**Policy for respecting human rights**

Our decision on not having a policy for respecting human rights is based on the evaluation of resources needed and materiality for a company of RMIG's size and nature. RMIG respects the personal dignity, privacy and personal rights of all individuals. In accordance with our corporate values, we are committed to showing respect, honesty and trust towards our employees and external partners. Interacting with one another, we value a fair, friendly and constructive behaviour. Our awareness is materialised in our Code of Conduct which includes actions of equality and non-discriminating behaviour.

**Policy for labour rights**

RMIG's policy for labour rights seeks to secure a good working environment so we can attract, develop and maintain a qualified and engaged workforce. Through our committees, we focus on ensuring a safe and ergonomic working environment and RMIG is responsible for taking preventive measures concerning occupational health and safety.

Group Management decides and implements actions based on input from the committees and Employee Satisfaction Surveys to ensure a good working environment. Group Management follows up on the impacts from the initiatives through the yearly Personal Development Review and Employee Satisfaction Survey every third year.

Systematic follow-ups on health and safety incidents are taking place and Group Management is focused on minimising the numbers and severity of the incidents. The result shows no increase in numbers of accidents. We have not experienced any issues regarding labour rights.

**Policy for bribery and corruption**

It is RMIG's policy and commitment to work against bribery and corruption as expressed in our Supplier Code of Conduct. Free and fair competition is the foundation of our economic activities. Corruption, disloyalty and betrayal distort this competition. RMIG is obligated to comply with all current regulations concerning fair competition and antitrust laws. RMIG shall not violate those antitrust laws by agreements concerning, for example, price collusion, allocation of markets and customers, market agreements or bid rigging, and shall not abusively take advantage of an existing market-dominating position. RMIG must comply with all relevant legal obligations concerning money laundering prevention and shall not be involved in money laundering activities. Our business relationships are based on honesty and should not be distorted or influenced by means of bribery or other measures.

The RMIG Code of Conduct expresses the policy for employees in the Group and defines expected behaviour. RMIG employees are obligated to notify Group Management immediately upon learning of any known or suspected improper behaviour by suppliers or subcontractors, or by colleagues within RMIG. All subcontractors and suppliers are asked to sign the Supplier Code of Conduct and RMIG employees are asked in the yearly Personal Development Review to confirm that he/she is aware of our procedures and act in accordance with RMIG Code of Conduct. We have not experienced any incidents regarding bribery and corruption.

## Environmental performance

It is Group Management's objective that the Group's products and production processes are not harmful to the environment. The Group companies have an ongoing dialogue with the authorities in the countries in which the Group has production facilities, and seek to contribute to an environmentally sustainable development.

Historically some of the Group companies have been involved in minor environmental cases. All known factors have been reported to the relevant authorities; according to RMIG's knowledge, there are no material risks connected to these factors.

## Gender composition, management positions

The board of RMIG has decided the following policies and objectives for the under-represented gender in management positions.

### Targets for the under-represented gender in the Board

By selection of new candidates for the RMIG Board, emphasis is placed on competences, international experience and diversity. Regarding the under-represented gender, it is the objective of RMIG to increase the number of board members of the under-represented gender and to achieve a share of the under-represented gender of at least 25% before the end of 2022.

### Targets for the under-represented gender on other management levels

Other management levels at RMIG consist of Group Management and the Danish management team. No under-represented gender exists in any of these groups.

### Reporting of fulfilment of objectives

The objectives have not yet been achieved as there were no changes of board members in 2019. The board of RMIG expects to implement changes to the board members in 2020 and hereby achieve the objective of 25% representation of the underrepresented gender.

In 2019, CFO Lene Hall was appointed as executive vice president hereafter the executive management has a 50/50 gender distribution.

## Financial risks

RMIG is an international group with activities in a number of countries. Consequently, RMIG has a number of ordinary currency related positions in DKK, SEK, NOK, GBP etc. It is the Group's policy continuously to evaluate if these net positions are to be hedged. The Group's net position consists of investments in subsidiaries, receivables and liabilities other than provisions.

## Events after the balance sheet date

The prevalence of COVID-19 is expected to adversely affect the level of activity in the world in 2020 and the leisure industry in particular is expected to be severely affected. Although RMIG is not directly affected by the leisure industry, the impact is expected to affect the activity level in the business to business industries as well.

The impact is expected to be somewhat smaller and will depend on whether RMIG and RMIG's customers and suppliers are able to maintain production and supply chain. RMIG has implemented initiatives to limit the effects of an infection with COVID-19 and expects to be able to maintain production and sales due to these initiatives. The financial impact on RMIG earnings is therefore expected at present to be minor provided the situation does not worsen or extend over a longer period.





## Income statement

| Parent        |                |  | Group   |               |               |
|---------------|----------------|--|---------|---------------|---------------|
| 2018<br>€'000 | 2019<br>€'000  |  | Note    | 2019<br>€'000 | 2018<br>€'000 |
| 50,923        | 49,594         | Turnover                                       | 1       | 130,093       | 118,353       |
| (42,634)      | (41,231)       | Production costs                               | 2, 5    | (104,696)     | (96,331)      |
| <b>8,289</b>  | <b>8,363</b>   | <b>Gross profit</b>                            |         | <b>25,396</b> | <b>22,022</b> |
| (2,785)       | (2,928)        | Sales and distribution costs                   | 2, 5    | (11,838)      | (10,789)      |
| (4,614)       | (5,399)        | Administrative costs                           | 2, 3, 5 | (8,760)       | (8,190)       |
| 1,439         | 1,570          | Other operating income                         |         | 776           | 291           |
| (41)          | (4,028)        | Other operating expenses                       | 4       | (4,402)       | (247)         |
| <b>2,288</b>  | <b>(2,422)</b> | <b>Earnings before interest and tax (EBIT)</b> |         | <b>1,174</b>  | <b>3,087</b>  |
| 260           | 3,186          | Income from investments in group enterprises   |         | -             | -             |
| 331           | 367            | Financial income                               |         | 140           | 37            |
| (826)         | (890)          | Financial expenses                             |         | (1,032)       | (880)         |
| <b>2,053</b>  | <b>241</b>     | <b>Earnings before tax</b>                     |         | <b>282</b>    | <b>2,244</b>  |
| (49)          | 174            | Tax on profit for the year                     | 6       | 133           | (240)         |
| <b>2,004</b>  | <b>415</b>     | <b>Earnings for the year</b>                   | 7       | <b>415</b>    | <b>2,004</b>  |

## Balance sheet

| Parent        |               |   | Group |               |               |
|---------------|---------------|---|-------|---------------|---------------|
| 2018<br>€'000 | 2019<br>€'000 |   | Note  | 2019<br>€'000 | 2018<br>€'000 |
| 21            | 7,805         | Software, licenses, patents and trademarks  |       | 7,831         | 51            |
| 214           | 2,384         | Goodwill and other intangible assets        |       | 7,226         | 3,096         |
| <b>235</b>    | <b>10,189</b> | <b>Intangible assets</b>                    | 8     | <b>15,057</b> | <b>3,147</b>  |
| 1,184         | 1,451         | Land and buildings                          |       | 15,096        | 8,820         |
| 3,907         | 3,767         | Plant and machinery                         |       | 17,562        | 10,295        |
| 138           | 180           | Fixtures and fittings, tools and equipment  |       | 1,846         | 1,040         |
| 642           | 917           | Tangible assets in progress and prepayments |       | 1,682         | 1,928         |
| <b>5,871</b>  | <b>6,315</b>  | <b>Tangible assets</b>                      | 9     | <b>36,186</b> | <b>22,083</b> |
| 31,214        | 45,907        | Investments in subsidiaries                 | 10    | -             | -             |
| -             | -             | Other securities                            | 10    | 30            | 31            |
| 995           | 943           | Deferred tax asset                          | 11    | 2,980         | 2,929         |
| <b>32,209</b> | <b>46,849</b> | <b>Fixed asset investments</b>              |       | <b>3,010</b>  | <b>2,960</b>  |
| <b>38,315</b> | <b>63,354</b> | <b>Fixed assets</b>                         |       | <b>54,253</b> | <b>28,191</b> |
| <b>3,714</b>  | <b>3,774</b>  | <b>Inventories</b>                          | 12    | <b>17,736</b> | <b>15,527</b> |
| 1,644         | 2,109         | Trade receivables                           |       | 13,387        | 11,817        |
| 15,037        | 12,942        | Receivables from group enterprises          |       | -             | -             |
| -             | -             | Corporation tax receivables                 |       | 71            | 11            |
| 666           | 996           | Other receivables                           |       | 1,667         | 970           |
| 208           | 326           | Prepayments                                 | 13    | 671           | 567           |
| <b>17,555</b> | <b>16,373</b> | <b>Receivables</b>                          |       | <b>15,795</b> | <b>13,365</b> |
| <b>3,352</b>  | <b>7,836</b>  | <b>Cash</b>                                 |       | <b>11,545</b> | <b>4,120</b>  |
| <b>24,621</b> | <b>27,982</b> | <b>Current assets</b>                       |       | <b>45,076</b> | <b>33,012</b> |
| <b>62,936</b> | <b>91,336</b> | <b>Assets</b>                               |       | <b>99,328</b> | <b>61,203</b> |

## Balance sheet

| Parent        |               |   | Group   |               |               |
|---------------|---------------|---|---------|---------------|---------------|
| 2018<br>€'000 | 2019<br>€'000 |   | Note    | 2019<br>€'000 | 2018<br>€'000 |
| 16,985        | 16,985        | Share capital   |         | 16,985        | 16,985        |
| 10,797        | 11,419        | Retained earnings   |         | 11,419        | 10,797        |
| <b>27,782</b> | <b>28,404</b> | <b>Shareholders equity</b>  |         | <b>28,404</b> | <b>27,782</b> |
| -             | -             | Provision for deferred tax  | 11      | 991           | 571           |
| -             | -             | Pensions and similar liabilities  | 14      | 778           | 704           |
| 303           | 136           | Other provisions  | 15      | 765           | 391           |
| <b>303</b>    | <b>136</b>    | <b>Provisions</b>   |         | <b>2,535</b>  | <b>1,666</b>  |
| 3,348         | 3,347         | Subordinated convertible loan capital   | 16      | 3,347         | 3,348         |
| 11,515        | 11,401        | Mortgage debt etc.  | 17      | 11,401        | 11,515        |
| -             | 27,857        | Long-term loans   | 16      | 27,857        | -             |
| -             | 341           | Other long-term debt  | 16      | 4,993         | -             |
| <b>14,863</b> | <b>42,946</b> | <b>Long-term liabilities other than provisions</b>  | 16      | <b>47,598</b> | <b>14,863</b> |
| 2,067         | 795           | Bank debt   |         | 795           | 2,067         |
| 1,658         | 1,998         | Trade payables  |         | 8,081         | 7,013         |
| -             | -             | Short term loans  |         | -             | 452           |
| 13,668        | 12,818        | Payables to group enterprises   |         | -             | -             |
| -             | -             | Corporation tax payables  |         | 1,310         | 133           |
| 2,595         | 4,239         | Other payables  |         | 10,604        | 7,227         |
| <b>19,988</b> | <b>19,850</b> | <b>Short-term liabilities other than provisions</b>                                       |         | <b>20,791</b> | <b>16,893</b> |
| <b>34,851</b> | <b>62,796</b> | <b>Liabilities other than provisions</b>  |         | <b>68,389</b> | <b>31,755</b> |
| <b>62,936</b> | <b>91,336</b> | <b>Equity and liabilities</b>   |         | <b>99,328</b> | <b>61,203</b> |
|               |               | Working capital changes   | 18      |               |               |
|               |               | Assets charged, contingent liabilities,<br>operational lease obligations, related parties | 19 - 22 |               |               |

## Statement of changes in equity

|   | Group         |                   |                   |                      |   |                           |               |
|---|---------------|-------------------|-------------------|----------------------|---|---------------------------|---------------|
|   | Share capital | Retained earnings | Sharehold. equity | Non-contr. interests | Total Equity bef. subordinated loan capital | Subordinated loan capital | Total Equity  |
|   | €'000         | €'000             | €'000             | €'000                | €'000                                       | €'000                     | €'000         |
| Balance at 1 January 2018   | 16,985        | 8,738             | 25,723            | (924)                | 24,799                                      | 3,358                     | 28,157        |
| Profit for the year   | -             | 2,004             | 2,004             | -                    | 2,004                                       | -                         | 2,004         |
| Exchange rate adjustments relating to subsidiaries, hedging etc.  | -             | (118)             | (118)             | -                    | (118)                                       | (10)                      | (128)         |
| Net value adjustments, derivatives                                | -             | 173               | 173               | -                    | 173   | -                         | 173           |
| Acquisition of Non-controlling interests                          | -             | -                 | -                 | 924                  | 924   | -                         | 924           |
| <b>Balance at 31 December 2018</b>                                | <b>16,985</b> | <b>10,797</b>     | <b>27,782</b>     | <b>-</b>             | <b>27,782</b>                               | <b>3,348</b>              | <b>31,130</b> |
| Profit for the year   | -             | 415               | 415               | -                    | 415   | -                         | 415           |
| Exchange rate adjustments relating to subsidiaries, hedging, etc. | -             | 109               | 109               | -                    | 109   | (1)                       | 108           |
| Net value adjustments, derivatives                                | -             | 97                | 97                | -                    | 97  | -                         | 97            |
| <b>Balance at 31 December 2019</b>                                | <b>16,985</b> | <b>11,419</b>     | <b>28,404</b>     | <b>-</b>             | <b>28,404</b>                               | <b>3,347</b>              | <b>31,751</b> |

The share capital is registered in DKK and amounts to DKK 126.6 million equal to € 16,985 thousand. Changes in the share capital relating to exchange rate adjustments are recognised under other reserves. The share capital consists of 126,600 shares of DKK 1,000 each. The shares are not classified. The shareholder has provided the Group with subordinated loan capital. The loan has no due date and bears interest at arm's length conditions.

|   | Parent        |                   |                   |                           |               |
|---|---------------|-------------------|-------------------|---------------------------|---------------|
|   | Share capital | Retained earnings | Sharehold. equity | Subordinated loan capital | Total Equity  |
|   | €'000         | €'000             | €'000             | €'000                     | €'000         |
| Balance at 1 January 2018   | 16,985        | 8,738             | 25,723            | 3,358                     | 29,081        |
| Profit for the year   | -             | 2,004             | 2,004             | -                         | 2,004         |
| Exchange rate adjustments relating to subsidiaries, hedging etc.  | -             | (118)             | (118)             | (10)                      | (128)         |
| Net value adjustments, derivatives                                | -             | 173               | 173               | -                         | 173           |
| <b>Balance at 31 December 2018</b>                                | <b>16,985</b> | <b>10,797</b>     | <b>27,782</b>     | <b>3,348</b>              | <b>31,130</b> |
| Profit for the year   | -             | 415               | 415               | -                         | 415           |
| Exchange rate adjustments relating to subsidiaries, hedging, etc. | -             | 109               | 109               | (1)                       | 108           |
| Net value adjustments, derivatives                                | -             | 97                | 97                | -                         | 97            |
| <b>Balance at 31 December 2019</b>                                | <b>16,985</b> | <b>11,419</b>     | <b>28,404</b>     | <b>3,347</b>              | <b>31,751</b> |

## Cash flow statement

|  |      | Group           |                |
|--|------|-----------------|----------------|
|  | Note | 2019<br>€'000   | 2018<br>€'000  |
| Earnings before interest and tax (EBIT)  |      | 1,174           | 3,087          |
| Depreciation and amortisation  | 5    | 3,556           | 4,219          |
| Adjustment of profits and losses from the sale of companies, property, plant and equipment |      | 1,759           | 35             |
| <b>Adjusted earnings before interest and tax</b>   |      | <b>6,489</b>    | <b>7,342</b>   |
| Change in provisions   |      | 92              | 135            |
| Working capital changes  | 18   | 2,661           | (2,913)        |
| <b>Cash flows from operating activities before net financials and tax</b>                  |      | <b>9,242</b>    | <b>4,564</b>   |
| Net financial items  |      | (981)           | (814)          |
| Income taxes and withholding taxes paid  |      | (346)           | (165)          |
| <b>Cash flows from operating activities</b>  |      | <b>7,915</b>    | <b>3,585</b>   |
| Acquisition of tangible assets and property, plant and equipment                           |      | (8,770)         | (4,024)        |
| Acquisition of intangible assets   |      | (8,554)         | (11)           |
| Acquisitions of subsidiaries   |      | (13,520)        | (664)          |
| Divestment of subsidiary   |      | 1               | -              |
| Sale of property, plant and equipment  |      | 201             | (21)           |
| Acquisition and sale of other securities, investments, etc                                 |      | (39)            | -              |
| <b>Cash flows from investing activities</b>  |      | <b>(30,682)</b> | <b>(4,721)</b> |
| <b>Cash flows from operating and investing activities</b>                                  |      | <b>(22,767)</b> | <b>(1,136)</b> |
| Changes in equity and subordinated loan capital  |      | 0               | 0              |
| Change in interest-bearing debt excl. subordinated loan capital                            |      | 31,485          | (528)          |
| Cash flow change in exchange rates   |      | (22)            | (26)           |
| <b>Cash flows from financing activities</b>  |      | <b>31,463</b>   | <b>(554)</b>   |
| <b>Increase in cash and cash equivalents</b>   |      | <b>8,697</b>    | <b>(1,690)</b> |
| <b>Cash and cash equivalents at 1 January</b>  |      | <b>2,053</b>    | <b>3,743</b>   |
| <b>Cash and cash equivalents at 31 December</b>  |      | <b>10,750</b>   | <b>2,053</b>   |

## Notes

| Parent   |               |   | Group          |                |
|--|---------------|---|----------------|----------------|
| 2018<br>€'000  | 2019<br>€'000 |   | 2019<br>€'000  | 2018<br>€'000  |
| <b>1. Segment information</b>  |               |   |                |                |
| Turnover by geographical market:   |               |   |                |                |
| 47,587   | 45,651        | Europe  | 122,945        | 113,442        |
| 3,336  | 3,943         | Rest of the world                                     | 7,148          | 4,911          |
| <b>50,923</b>  | <b>49,594</b> |   | <b>130,093</b> | <b>118,353</b> |
| <b>2. Staff costs</b>  |               |   |                |                |
| 10,203   | 10,833        | Wages and salaries                                    | 30,572         | 27,142         |
| 938  | 949           | Pension contributions and other social security costs | 4,924          | 4,301          |
| <b>11,141</b>  | <b>11,782</b> |   | <b>35,496</b>  | <b>31,443</b>  |
| Remuneration for the Parent's Management and Board of Directors is included by € 885 thousand (2018: € 730 thousand). Staff costs are included under other production costs, sales and marketing costs and administrative costs. |               |   |                |                |
| Lene Hall was appointed CFO as of 1. September 2019  |               |   |                |                |
| 150  | 149           | Average number of employees                           | 715            | 645            |
| <b>3. Audit fee</b>  |               |   |                |                |
| Fee to auditor appointed at the Annual General Meeting:  |               |   |                |                |
| Deloitte:  |               |   |                |                |
| 46   | 55            | Legal audit, annual accounts                          | 175            | 156            |
| 60   | 12            | Tax counselling                                       | 39             | 75             |
| -  | 1,061         | Non-audit services                                    | 1,061          | -              |
| <b>106</b>   | <b>1,128</b>  |   | <b>1,275</b>   | <b>231</b>     |



## Notes

| Parent        |                |   | Group          |               |
|---------------|----------------|---|----------------|---------------|
| 2018<br>€'000 | 2019<br>€'000  |   | 2019<br>€'000  | 2018<br>€'000 |
|               |                | <b>4. Other operating Expenses</b>  |                |               |
| -             | (2,140)        | Transaction costs from acquisitions   | (2,140)        | -             |
| -             | (1,834)        | Loss on divested subsidiary   | (1,916)        | -             |
| (41)          | (54)           | Other operating expenses  | (346)          | (247)         |
| <b>(41)</b>   | <b>(4,028)</b> |   | <b>(4,402)</b> | <b>(247)</b>  |
|               |                | <b>5. Depreciations, amortisations and impairment losses on tangible assets</b> |                |               |
| 201           | 541            | Amortisations   | 829            | 770           |
| -             | -              | Impairment losses on intangible assets  | -              | 1,000         |
| 796           | 844            | Depreciations   | 2,727          | 2,326         |
| -             | -              | Impairment losses on tangible assets  | -              | 123           |
| <b>997</b>    | <b>1,385</b>   |   | <b>3,556</b>   | <b>4,219</b>  |
|               |                | <b>6. Tax on profit for the year</b>  |                |               |
| -             | (403)          | Current tax   | 524            | 139           |
| 49            | 24             | Change in deferred tax  | (861)          | 102           |
| -             | -              | Adjustment in deferred tax due to changes in tax rates                          | (4)            | -             |
| -             | 205            | Adjustment concerning previous years  | 208            | (0)           |
| <b>49</b>     | <b>(174)</b>   |   | <b>(133)</b>   | <b>240</b>    |
|               |                | <b>7. Proposed distribution of profit</b>                                       |                |               |
| 2,004         | 415            | Retained earnings   | 415            | 2,004         |
| <b>2,004</b>  | <b>415</b>     |   | <b>415</b>     | <b>2,004</b>  |

## Notes

| Parent  |   |  | Group   |   |
|---|---|--|---|---|
| Software<br>licenses,<br>patents and<br>trademarks<br>€'000 | Goodwill,<br>other intang.<br>assets<br>€'000 |  | Software<br>licenses,<br>patents and<br>trademarks<br>€'000 | Goodwill,<br>other intang.<br>assets<br>€'000 |
| <b>8. Intangible assets</b>                                 |   |  |   |   |
| 1,201   | 1,283   | Cost at 1 January 2019                     | 3,230   | 7,432   |
| (3)   | (1)   | Exchange rate adjustment                   | 16  | 162   |
| (0)   | 2,400   | Addition from acquisition of subsidiary    | (0)   | 2,400   |
| 8,000   | 100   | Additions                                  | 8,006   | 554   |
| -   | -   | Goodwill of company acquired               | -   | 4,443   |
| -   | -   | Disposals from divested subsidiary         | -   | (3,977)                                       |
| <b>9,198</b>  | <b>3,782</b>                                  | <b>Cost at 31 December 2019</b>            | <b>11,252</b>   | <b>11,014</b>                                 |
| (1,180)   | (1,069)                                       | Amortisation at 1 January 2019             | (3,179)   | (3,336)                                       |
| 0   | 0   | Exchange rate adjustment                   | (14)  | (56)  |
| -   | -   | Impairment                                 | -   | -   |
| (212)   | (329)   | Amortisation for the year                  | (228)   | (601)   |
| -   | -   | Amortisation regarding divested subsidiary | -   | 205   |
| <b>(1,392)</b>  | <b>(1,398)</b>                                | <b>Balance at 31 December 2019</b>         | <b>(3,421)</b>  | <b>(3,789)</b>                                |
| <b>7,805</b>  | <b>2,384</b>                                  | <b>Carrying amount at 31 December 2019</b> | <b>7,831</b>  | <b>7,226</b>                                  |
| <b>Leased assets included above:</b>                        |   |  |   | <b>454</b>                                    |

### Acquisition of MEVACO GmbH

RMIG has acquired 100% of the shares in MEVACO GmbH.

The amortisation period for the goodwill is based on the strategical importance of the acquisition, the strong market position, the historical employee turnover rate and the long-term earnings profile of MEVACO GmbH. The amortisation period is therefore assessed to be 20 years.

### Divestment of RMIG Automotive Ltd.

RMIG has divested 100% of the shares in RMIG Automotive Ltd in 2019.

## Notes

### 9. Tangible assets

|  | Group                          |                                 |   |  |
|--|--------------------------------|---------------------------------|---|--|
|  | Land and<br>buildings<br>€'000 | Plant and<br>machinery<br>€'000 | Fixtures<br>fittings, tools<br>and equipment<br>€'000 | Tangible<br>assets<br>in progress<br>€'000 |
| Cost at 1 January 2019                     | 22,227                         | 48,137                          | 6,571   | 1,928                                      |
| Exchange rate adjustment                   | 74                             | 170                             | 75  | (4)  |
| Addition from acquisition of subsidiary    | 6,244                          | 2,657                           | 330   | 97   |
| Additions                                  | 448                            | 6,673                           | 811   | 838  |
| Disposals from assets sold                 | -                              | (1,454)                         | (1,490)   | -  |
| Adjustments                                | 109                            | -                               | 107   | (1,177)                                    |
| <b>Cost at 31 December 2019</b>            | <b>29,101</b>                  | <b>56,182</b>                   | <b>6,404</b>  | <b>1,682</b>                               |
| Depreciation at 1 January 2019             | (13,407)                       | (37,842)                        | (5,531)   | -  |
| Exchange rate adjustment                   | (37)                           | (133)                           | (58)  | -  |
| Depreciation for the year                  | (561)                          | (1,830)                         | (336)   | -  |
| Impairment for the year                    | -                              | -                               | -   | -  |
| Depreciations regarding sold assets        | -                              | 1,185                           | 1,368   | -  |
| <b>Balance at 31 December 2019</b>         | <b>(14,005)</b>                | <b>(38,620)</b>                 | <b>(4,558)</b>  | <b>-</b>                                   |
| <b>Carrying amount at 31 December 2019</b> | <b>15,096</b>                  | <b>17,562</b>                   | <b>1,846</b>  | <b>1,682</b>                               |
| <b>Leased assets included above:</b>       | <b>-</b>                       | <b>2,701</b>                    | <b>499</b>  | <b>-</b>                                   |

## Notes

### 9. Tangible assets (continued)

|  | Parent                         |                                 |   |  |
|--|--------------------------------|---------------------------------|---|--|
|  | Land and<br>buildings<br>€'000 | Plant and<br>machinery<br>€'000 | Fixtures<br>fittings, tools<br>and equipment<br>€'000 | Tangible<br>assets<br>in progress<br>€'000 |
| Cost at 1 January 2019                     | 5,421                          | 18,457                          | 830   | 642  |
| Exchange rate adjustment                   | (3)                            | (6)                             | 1   | (1)  |
| Additions                                  | 417                            | 520                             | 89  | 276  |
| Disposals                                  | -                              | (23)                            | -   | -  |
| <b>Cost at 31 December 2019</b>            | <b>5,836</b>                   | <b>18,949</b>                   | <b>919</b>  | <b>917</b>                                 |
| Depreciation at 1 January 2019             | (4,237)                        | (14,550)                        | (692)   | -  |
| Exchange rate adjustment                   | 1                              | 5                               | 0   | -  |
| Depreciation for the year                  | (150)                          | (648)                           | (47)  | -  |
| Depreciations regarding year's disposals   | -                              | 11                              | -   | -  |
| <b>Balance at 31 December 2019</b>         | <b>(4,385)</b>                 | <b>(15,182)</b>                 | <b>(739)</b>  | <b>-</b>                                   |
| <b>Carrying amount at 31 December 2019</b> | <b>1,451</b>                   | <b>3,767</b>                    | <b>180</b>  | <b>917</b>                                 |

## Notes

| Parent                                       |   | Group                        |
|--|---|------------------------------|
| Invest-<br>ments in<br>subsidiaries<br>€'000 |   | Other<br>securities<br>€'000 |
|  | <b>10. Financial assets</b>                         |                              |
| 57,677                                       | Cost at 1 January 2019                              | 31                           |
| 13,520                                       | Additions from acquisition of subsidiaries          |                              |
| (1,834)                                      | Disposals from divested subsidiary                  |                              |
| <b>69,363</b>                                | <b>Cost at 31 December 2019</b>                     | <b>31</b>                    |
| (26,463)                                     | Adjustments at 1 January 2019                       | -                            |
| 108  | Exchange rate adjustment                            | (1)                          |
| 3,186  | Share of profit/(loss) for the year in subsidiaries | -                            |
| (288)  | Dividends from subsidiaries                         | -                            |
| <b>(23,457)</b>                              | <b>Balance at 31 December 2019</b>                  | <b>(1)</b>                   |
| <b>45,906</b>                                | <b>Carrying amount at 31 December 2019</b>          | <b>30</b>                    |

In the above, additions from acquired subsidiaries, the added value at year-end 2019 amounted to € 8,860 million.

### Shares in subsidiaries

| Name                 | Place of business          | Share Capital | Votes and ownership |
|----------------------|----------------------------|---------------|---------------------|
| RMIG Sweden AB       | Mariestad, Sweden          | 4,000 TSEK    | 100%                |
| RMIG AS              | Stokke, Norway             | 1,000 TNOK    | 100%                |
| RMIG Ltd.            | Warrington, Great Britain  | 500 TGBP      | 100%                |
| RMIG GmbH            | Raguhn, Germany            | 2,557 TEUR    | 100%                |
| RMIG Nold GmbH       | Stockstadt, Germany        | 1,023 TEUR    | 100%                |
| RMIG Lochbleche GmbH | Leobersdorf, Austria       | 400 TEUR      | 100%                |
| RMIG AG              | Olten, Switzerland         | 100 TCHF      | 100%                |
| RMIG B.V.            | Dordrecht, The Netherlands | 193 TEUR      | 100%                |
| RMIG N.V./S.A.       | Aalst, Belgium             | 217 TEUR      | 100%                |
| RMIG Sp. Z.o.o.      | Poznan, Poland             | 3,500 TPLN    | 100%                |
| RMIG S.A.S.          | Lyon, France               | 200 TEUR      | 100%                |
| MEVACO GmbH          | Göppingen, Germany         | 1,600 TEUR    | 100%                |

## Notes

| Parent  |               |  | Group         |               |
|---|---------------|--|---------------|---------------|
| 2018<br>€'000                                 | 2019<br>€'000 |  | 2019<br>€'000 | 2018<br>€'000 |
| <b>11. Deferred tax</b>                       |               |  |               |               |
| 1,095   | 994           | Tax asset/liabilities at 1 January                             | 2,358         | 2,479         |
| (3)   | (0)           | Exchange rate adjustment                                       | (11)          | 10            |
| (49)  | (28)          | Changes during the year, recognised on equity                  | 504           | (49)          |
| (48)  | (24)          | Changes during the year, recognised in profit and loss account | (861)         | (82)          |
| <b>995</b>                                    | <b>943</b>    |  | <b>1,989</b>  | <b>2,358</b>  |
| Deferred taxes relate to the following items: |               |  |               |               |
| 150   | 89            | Intangible assets  | 88            | (222)         |
| 363   | 752           | Tangible assets  | 799           | 410           |
| (52)  | (83)          | Current assets   | (347)         | 96            |
| 67  | 30            | Provisions   | 129           | 165           |
| (21)  | (19)          | Liabilities other than provisions                              | 308           | (2)           |
| 596   | 173           | Tax losses carry forward, gross                                | 2,893         | 4,388         |
| (108)   | -             | Impairment of tax asset  | (1,881)       | (2,477)       |
| <b>995</b>                                    | <b>943</b>    | <b>Total deferred tax</b>                                      | <b>1,989</b>  | <b>2,358</b>  |
| Consisting of:                                |               |  |               |               |
| <b>995</b>                                    | <b>943</b>    | <b>Deferred tax asset</b>                                      | <b>2,980</b>  | <b>2,929</b>  |
| <b>-</b>                                      | <b>-</b>      | <b>Provision for deferred tax liabilities</b>                  | <b>991</b>    | <b>571</b>    |

Tax losses carried forward are recognised as the value of current accounting policy, in which only the portion of tax losses expected to be used within a five-year period is capitalised.



## Notes

| Parent                 |               |   | Group         |               |
|------------------------|---------------|---|---------------|---------------|
| 2018<br>€'000          | 2019<br>€'000 |   | 2019<br>€'000 | 2018<br>€'000 |
| <b>12. Inventories</b> |               |   |               |               |
| 1,709                  | 1,798         | Raw materials and consumables           | 5,719         | 4,003         |
| 331                    | 269           | Work in progress                        | 2,468         | 2,445         |
| 1,674                  | 1,708         | Manufactured goods and goods for resale | 9,548         | 9,079         |
| <b>3,714</b>           | <b>3,774</b>  |   | <b>17,736</b> | <b>15,527</b> |

## 13. Prepayments

Prepayments include payment in advance and accrued income, such as insurance premium or subscriptions.

| Parent                                     |               |                        | Group         |               |
|--|---------------|------------------------|---------------|---------------|
| 2018<br>€'000                              | 2019<br>€'000 |                        | 2019<br>€'000 | 2018<br>€'000 |
| <b>14. Pension and similar liabilities</b> |               |                        |               |               |
| -  | -             | Liability at 1 January | 704           | 705           |
| -  | -             | Spent during the year  | (34)          | (34)          |
| -  | -             | Change in assumptions  | 109           | 33            |
| <b>-</b>                                   | <b>-</b>      |                        | <b>778</b>    | <b>704</b>    |

Pension and similar liabilities solely relate to provisions made in connection with the subsidiaries' pension obligations to present and former employees. Provisions are calculated on the basis of actuarial computations according to the Company's accounting policy.

## Notes

| Parent                      |               |                                 | Group         |               |
|-----------------------------|---------------|---------------------------------|---------------|---------------|
| 2018<br>€'000               | 2019<br>€'000 |                                 | 2019<br>€'000 | 2018<br>€'000 |
| <b>15. Other provisions</b> |               |                                 |               |               |
| 122                         | 303           | Other provisions at 1 January   | 391           | 227           |
| (1)                         | (0)           | Exchange rate adjustment        | (0)           | (1)           |
| (11)                        | (17)          | Spent during the year           | (32)          | (55)          |
| (42)                        | (46)          | Reversed during the year        | (85)          | (83)          |
| 235                         | (104)         | Provisions made during the year | 491           | 303           |
| <b>303</b>                  | <b>136</b>    |                                 | <b>765</b>    | <b>391</b>    |

Other provisions essentially relate to provisions made in connection with the Group's restructuring activities. Provisions are, in all material respects, expected to mature within the coming financial year.

| Parent  |               |   | Group         |               |
|---|---------------|---|---------------|---------------|
| 2018<br>€'000   | 2019<br>€'000 |   | 2019<br>€'000 | 2018<br>€'000 |
| <b>16. Long-term liabilities other than provisions</b>  |               |   |               |               |
| Part of long-term liabilities falling due after more than 5 years from the balance sheet date amounts to: |               |   |               |               |
| 3,348   | 3,347         | Subordinated convertible loan capital       | 3,347         | 3,348         |
| 6,439   | 5,359         | Mortgage debt                               | 5,359         | 6,439         |
| 849   | 670           | Derivates                                   | 670           | 849           |
| -   | 27,857        | Long-term loans                             | 27,857        | -             |
| -   | 341           | Other long-term debt                        | 1,839         | -             |
| -   | -             | Finance lease debt                          | 3,154         | -             |
| <b>10,636</b>   | <b>37,574</b> |   | <b>42,226</b> | <b>10,636</b> |
| 3,165   | 4,256         | Mortgage debt over 1 year less than 5 years | 4,256         | 3,165         |
| 1,062   | 1,116         | Derivates over 1 year less than 5 years     | 1,116         | 1,062         |
| <b>14,863</b>   | <b>42,946</b> |   | <b>47,598</b> | <b>14,863</b> |

The subordinated convertible loan capital has no maturity. The outstanding amount is DKK 25 mill. equal to € 3,347 mill. end of 2019 (end of 2018: DKK 25 mill equal to € 3,348 mill). The subordination is valid for the full loan amount. The loan shall be repaid upon request from creditor with a notice period of minimum 12 months. In case of liquidation or bankruptcy the loan is subordinated to all other debts of the company.

## Notes

### 16. Long-term liabilities other than provision (continued)

The loan is convertible into share capital with a redemption at pari. Hence the current outstanding amount can be converted into share capital of a nominal value of in total DKK 25 mill. There is no deadline for the right of conversion. The loan bears interests at arm's length conditions.

Other long-term debt are provision made for the long-term holiday accrual in Denmark and Time value account in MEVACO GmbH. The Finance lease debt occur in connection to the acquisition of MEVACO GmbH.

| Parent        |               |                               | Group         |               |
|---------------|---------------|-------------------------------|---------------|---------------|
| 2018<br>€'000 | 2019<br>€'000 |                               | 2019<br>€'000 | 2018<br>€'000 |
|               |               | <b>17. Mortgage debt etc.</b> |               |               |
| 9,604         | 9,615         | Mortgage debt                 | 9,615         | 9,604         |
| 1,911         | 1,786         | Derivates                     | 1,786         | 1,911         |
| <b>11,515</b> | <b>11,401</b> |                               | <b>11,401</b> | <b>11,515</b> |

Derivates of DKK 13.3 mill. equals to € 1,786 mill. is founded to secure a fixed interest rate on the variable mortgage loan. The derivates of notional principal amount DKK 72.3 mill equals to € 9,615 mill, are securing a fixed interest rate of 4.02% and will expire in 2028. Mortgage loan and derivates are with the same counterpart.

|                                    | Group         |                |
|------------------------------------|---------------|----------------|
|                                    | 2019<br>€'000 | 2018<br>€'000  |
| <b>18. Working capital changes</b> |               |                |
| Change in inventories              | 2,112         | (466)          |
| Change in receivables              | 688           | (358)          |
| Change in trade payables, etc      | (2,262)       | (1,999)        |
| Change in other NWC items          | 2,123         | (90)           |
|                                    | <b>2,661</b>  | <b>(2,913)</b> |

## Notes

|                                 | Group/Parent                           |               |  |               |
|---------------------------------|--|---------------|--|---------------|
|                                 | Net book<br>value of<br>assets charged | Charge        | Net book<br>value of<br>assets charged | Charge        |
|                                 | 2019                                   | 2019          | 2018                                   | 2018          |
|                                 | €'000                                  | €'000         | €'000                                  | €'000         |
| <b>19. Assets charged</b>       |  |               |  |               |
| <b>Group</b>                    |  |               |  |               |
| Current assets                  | -                                      | -             | 928                                    | 928           |
| Shares                          | 4,556                                  | 26,000        | -                                      | -             |
| Land, buildings and machineries | 11,461                                 | 16,175        | 5,072                                  | 12,485        |
|                                 | <b>16,018</b>                          | <b>42,175</b> | <b>6,000</b>                           | <b>13,413</b> |
| <b>Parent</b>                   |  |               |  |               |
| Shares                          | 4,556                                  | 26,000        | -                                      | -             |
| Land, buildings and machineries | 5,217                                  | 12,481        | 5,072                                  | 12,485        |
|                                 | <b>9,774</b>                           | <b>38,481</b> | <b>5,072</b>                           | <b>12,485</b> |

Debt related to shares is 14,226 TEUR.

The new committed credit facility of EUR 26 million expire in 2024 and include a overdraft facility of EUR 6 million.

The Group has been operating within the financial covenants for 2019, which includes gearing ratio and cross-default.

Debt related to land, buildings and machinery is 12,969 TEUR end of 2019.

Hereof is 1,498 TEUR related to Time value account in MEVACO GmbH.

## Notes

### 20. Related parties and group relations

Related party comprise the shareholder, the Board of Directors and Management as well as enterprises of the RM Rich. Müller A/S Group, see group chart on page 6 and company details on page 1 in the annual report. Please also refer to the accounting policies.

Related parties with a controlling interest:

The Rich. Müller-Foundation, Industriparken 40, 2750 Ballerup, Denmark wholly owns the share capital and the voting rights.

Rich. Müller-Foundation is the ultimate shareholder of RM Rich. Müller A/S. The Foundation does not prepare any consolidated financial statement.

All transactions with related parties, meet the requirements of arm's length conditions.

### 21. Contingent liabilities

#### Parent

The parent company has signed suretyships regarding all current and future obligations of a number of subsidiaries towards Nordea Group. At 31 December 2019 the balance between these subsidiaries and Nordea amounted to zero.

| Parent                                   |               |                         | Group         |               |
|--|---------------|-------------------------|---------------|---------------|
| 2018<br>€'000                            | 2019<br>€'000 |                         | 2019<br>€'000 | 2018<br>€'000 |
| <b>22. Operational lease obligations</b> |               |                         |               |               |
| <b>Operational lease obligations</b>     |               |                         |               |               |
| 142                                      | 110           | Due within 1 year       | 242           | 320           |
| 149                                      | 141           | Due within 1 to 5 years | 368           | 599           |
| <b>Other obligations</b>                 |               |                         |               |               |
| 423                                      | 415           | Due within 1 year       | 415           | 620           |
| 127                                      | 127           | Due within 1 to 5 years | 127           | 273           |
| <b>841</b>                               | <b>794</b>    |                         | <b>1,153</b>  | <b>1,812</b>  |

## Accounting policies

### Basis of accounting

The annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large). The accounting policies are unchanged from last year.

### Reporting currency

The financial statements are presented in euro which is also the Group's internal reporting currency. Translation of amounts in DKK is based on the following exchange rates:

| <b>DKK/€</b>           | <b>2019</b> | <b>2018</b> |
|------------------------|-------------|-------------|
| Income statement items | 747.12      | 744.10      |
| Balance sheet items    | 746.97      | 746.73      |

### Recognition and measurement

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Group and the value of the assets can be measured reliably.

Liabilities are recognised in the balance when the Group, as a consequence of a previous event, has a legal or actual liability, and it is likely that future financial advantages will be deducted from the Group, and the value of the liabilities can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each financial statement item below.

Certain financial assets and liabilities are measured at amortised cost which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount.

Profits, losses and risks that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, including recognition of value adjustments of financial assets and liabilities that are measured at fair value or amortised cost. Costs incurred to make this year's earnings, including depreciation, amortisation, impairment losses, provisions and reversals due to changed accounting estimates previously recognised in the income statement are furthermore recognised in the income statement.

### Consolidation

The consolidated financial statements include RM Rich. Müller A/S (Parent) and the group enterprises (subsidiaries) in which the Group holds more than 50% of the voting rights or in any other way exercises controlling influence. Enterprises in which the Group holds 20%-50% of the voting rights and exercises significant, but not controlling influence, are regarded as associates.

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries whose financial statements have been prepared applying the accounting policies of the RM Rich. Müller Group. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts as well as shareholdings are eliminated. Furthermore, unrealised profits and losses on transactions between the consolidated enterprises are eliminated.



## Accounting policies

### Foreign currency translation

Foreign currency transactions are translated applying standard exchange rates that roughly reflect the exchange rate at the transaction date. Assets and liabilities in foreign currencies are translated using the exchange rate at the balance sheet date and hedged amounts are translated at the agreed exchange rates. Exchange differences deriving from this are recognised in the income statement under financial income and expenses.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the year and the balance sheet items are translated at the exchange rates at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' and associates' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly on equity.

Currency exposure related to foreign enterprises' equity is as a main assumption not hedge, as investments in foreign enterprises are seen as long-term investments. Exchange gains and losses – if any - on hedging are recognised directly on equity.

### Derivatives

The RM Rich. Müller Group uses derivatives to control financial exposure that arises in connection with operating, financing and investing activities.

On initial recognition, derivatives are measured at cost and subsequently at fair value in the balance sheet. Positive and negative fair values of derivatives are recognised under other receivables or other payables.

Changes in the fair value of derivatives, classified as and complying with the requirements for hedging of the fair value of a recognised asset or liability, are recorded in the income statement according to the policy applied for hedged items.

Changes in the fair value of derivatives, classified as and complying with the requirements for hedging future assets or liabilities, are recognised under receivables or payables as well as equity. Income and expenses regarding such hedging transactions are transferred from equity at realisation and recognised under the same financial statement item as the hedged amount.

For derivatives that do not comply with the requirements for being treated as hedging instruments, changes in fair value are recognised currently in the income statement.

Changes in the fair value of derivatives, applied for hedging of net investments in independent foreign subsidiaries or associates, are classified directly on equity.

### Pension obligations

The Group has made pension schemes and similar contracts with most of its employees.

The Company's payments into contributory schemes are recognised in the income statement at the time of maturity and any outstanding payments are recognised in the balance sheet under other payables.

For benefit schemes, an actuarial calculation is made of the net present value of future benefits to be paid by the Company pursuant to the schemes. The net present value less market value of assets related to the scheme is recognised in the balance sheet under pension obligations. Changes in net present value are recognised in the income statement.

## Accounting policies

### Government grants

Government grants, related to the acquisition of assets, are recognised concurrently with expenditure and depreciation on the assets concerned. Government grants, received to cover costs, are recognised when incurred.

Repayment obligations that are made topical in case of conditions for receiving the grants are not fulfilled are disclosed in the notes under contingent liabilities.

### Income statement

#### Turnover

Turnover comprises invoiced sales for the year less cash discounts.

#### Costs of sales

Costs of sales (variable costs and other production costs) comprise costs incurred to achieve sales for the year. Costs of sales include direct payroll expenses, consumables and indirect production costs, incl. among others costs for freight, which is a deviation from the Danish Companies Act. In addition, research and non-capitalised development costs are included.

#### Sales and marketing costs

Sales and marketing costs comprise costs incurred for sale and distribution of the Group's products.

#### Administrative expenses

Administrative expenses comprise expenses for the administrative staff and Management as well as other indirect costs.

#### Other operating income and expenses

Other operating income and expenses comprise income and expenses of a secondary nature to the Group's primary activities, incl. grants for research and development, rental and commission income as well as payroll refunding etc.

#### Income from investments in group enterprises

The Parent's pro rata share of the each subsidiary's profit or loss after tax and adjustment of unrealised intra-group profits and losses is recognised in the income statement.

#### Financial income and expenses

Interest income and interest expenses are recognised in the income statement at the amounts attributable to the financial year. In addition, financial income and expenses comprise income and expenses under finance leases.

Furthermore, realised and unrealised value adjustments on financial instruments, securities and transactions in foreign currencies are recognised in the income statement.

## Accounting policies

### Income taxes

Tax for the year includes current tax for the year and changes in deferred tax. Tax for the year relates to both profit/losses from ordinary and extraordinary activities.

The current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's expected taxable income adjusted for tax payable from prior years. Tax related to the exchange gains and losses on financial instruments used for hedging the equity of foreign group enterprises are recognised directly on equity.

Deferred tax is calculated based on the current tax rates for the financial year on all temporary differences between the carrying amount and tax-based value of assets and liabilities. The effect of any changes in the tax rates is recognised in the accounts similar to the original transaction. Provisions for deferred tax liabilities are not made as regards investments in subsidiaries, as the temporary differences are not expected for realisation in the near future.

Tax losses carry forward that with adequate certainty are expected to be set off against future taxable income within a five-year period are capitalised and set off against the deferred tax liability within the same legal entity and jurisdiction.

### Balance sheet

#### Fixed assets

When acquiring an enterprise goodwill or negative goodwill on consolidation is computed as the difference between purchase price and fair value of the net assets.

The economic useful life on goodwill is estimated on basis of the empirical professional knowledge of Management within each segment. The amortisation period is maximum 20 years and lasts longest for companies with a strong market position and a long profit profile.

Research expenditure is written off as incurred. Development expenditures is also written off, except where the directors are satisfied as to the technical, commercial and financial viability of individual projects. In such cases, the identifiable expenditure is capitalized as an intangible asset and amortised over the period during which the company is expected to benefit. This period is 5-7 years. Provision is made for any impairment.

Property, plant and equipment, and other intangible assets are in the year of acquisition measured at acquisition price or cost. The cost of self-constructed assets comprises expenses for materials, direct labour costs and a portion of indirect production costs. Interests are not included in the indirect production costs.

All fixed assets are measured less accumulated depreciation and impairment losses. The carrying amounts of intangible assets and property, plant and equipment are reviewed annually to determine whether or not there are indications of impairment. If such indication exists, the recoverable amount is estimated as the higher of net sales price and utility value. Impairment losses are expensed under amortisation and depreciation.

## Accounting policies

### Fixed assets (continued)

Straight-line depreciation and amortisation are made on the basis of the estimated useful lives of the assets:

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|   |                |
|---|----------------|
| Software, licenses and patents  | up to 5 years  |
| Trademarks  | up to 10 years |
| Goodwill  | up to 20 years |
| R&D and other intangible assets                                       | up to 7 years  |
| Buildings   | 20 to 40 years |
| Plant and machinery   | 5 to 15 years  |
| Fixtures and fittings, tools and equipment                            | 3 to 10 years  |
| Other plant and machinery, fixtures and fittings, tools and equipment | 3 to 10 years  |

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Assets of a low acquisition price or of a short useful life are expensed right away in the income statement

Assets, held under financial leases, are recognised in the balance sheet at the lower of fair value and present value of future lease payments at the time of acquisition. The internal rate of return of the lease or an approximation of this is applied as a discount factor for determining the present value. Assets, held under financial leases, are depreciated equal to the Group's other property, plant and equipment.

The capitalised residual lease commitment is recognised in the balance sheet as a liability, and the interest portion of the lease payment is recognised in the income statement.

For operating lease the lease payments are expensed on a straight-line basis over the lease term.

### Fixed asset investments

Investments in subsidiaries and associates are measured under the equity method. The pro rata share of the subsidiaries' equity is adjusted for unrealised intra-group profits and losses and goodwill/negative goodwill on consolidation.

Net revaluation of investments in subsidiaries and associates is recognised in net revaluation under the equity method if the net revaluation exceeds dividends declared by the enterprises.

Investments in subsidiaries and associates with a negative equity are measured at zero value and to the extent any receivable from these companies is irrecoverable it is written down by the pro rata share of the negative equity. When the pro rata share of the negative equity exceeds the receivable, the remaining amount is recognised under provisions to the extent that there is a legal or actual liability to pay them.

Newly acquired companies are recognized in the consolidated financial statement from the date of acquisition. In the acquisition of new entities over which the Group obtains control, the acquisition method is used, meaning that the acquired entities' identifiable assets, liabilities and contingent liabilities are measured at fair value at the date of acquisition. Intangible assets identified are recognized if they can be separated or if they originate from contractual terms. The tax effect of the revaluation is taken into account.

### **Inventories**

Inventories are measured at the lower of acquisition price and cost using the FIFO method. If the acquisition price or cost exceeds the net realisable value, a write-down is made to such lower value.

Work in progress and finished goods are recognised at manufacturing cost that includes consumption of materials and payroll costs plus indirect production costs. Indirect production costs comprise operating expenses, maintenance and depreciation of production plant as well as administration and factory management.

In cases where the acquisition price or the manufacturing cost exceeds the estimated sales price less completion costs and distribution costs, a write-down is made to such lower net realisable value.

### **Receivables**

Receivables are measured at amortised cost. Provision is made for bad debts.

### **Other provisions**

Other provisions comprise restructuring provisions which are recognised when the Group has a legal or constructive obligation.

### **Financial liabilities**

Mortgage debt and bank debt are recognised in the balance sheet at the proceeds received deducted any costs of transaction. In subsequent periods, the debts are measured at amortised cost. The difference between proceeds and nominal value is thus recognised in the profit and loss accounts as an interest expense over the duration of the debts.

### **Cash flow statement**

The cash flow statement is presented using the indirect method split into operating, investing and financing activities as well as the Group's cash and cash equivalents at the beginning and the end of the financial year.

No cash flow statement has been prepared for the parent company as the cash flow of the parent company is included in the cash flow of the Group.

Cash flows from operating activities are calculated as the operating result adjusted for non-cash operating items, working capital changes and net financial items.

Cash flows from investing activities comprise payments in connection with purchase and sale of property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities comprise payments to and investment from shareholders as well as raising and repayment of loans and payments of dividends.

The cash flow statement cannot be concluded only from the published financial records.

Cash and cash equivalents comprise of cash funds and any investments recognised as current assets, which are highly liquid and readily convertible to cash, deducted by the amount of bank debts which consists of overdraft facilities.

## **Segment information**

As the primary and the secondary segments are identical, disclosures are solely provided on geographic markets. The segmental disclosures comply with the Group's accounting policies, risks and internal financial control.