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# ***Aviator Airport Services Denmark A/S***

Vestvej 4, DK-2770 Kastrup

## **Annual Report for 1 January - 31 December 2017**

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CVR No 62 71 40 18

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
3 /5 2018

Jo Alex Tanem  
Chairman



**pwc**

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Aviator Airport Services Denmark A/S for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Kastrup, 3 May 2018

## Executive Board

Lars Ove Wrist-Elkjær  
Managing Director

## Board of Directors

Jo Alex Tanem  
Chairman

Andreas Vassilaros

Tomas Hedström

Sanne Christensen  
Staff Representative

Claus Thomsen  
Staff Representative

# Independent Auditor's Report

To the Shareholder of Aviator Airport Services Denmark A/S

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Aviator Airport Services Denmark A/S for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-

# Independent Auditor's Report

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events

# Independent Auditor's Report

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 3 May 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

René Otto Poulsen  
State Authorised Public Accountant  
mne26718

Anders Røjleskov  
State Authorised Public Accountant  
mne28699

## **Company Information**

### **The Company**

Aviator Airport Services Denmark A/S  
Vestvej 4  
DK-2770 Kastrup

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E-mail: excellence@aviator.eu

CVR No: 62 71 40 18  
Financial period: 1 January - 31 December  
Municipality of reg. office: Tårnby

### **Board of Directors**

Jo Alex Tanem, Chairman  
Andreas Vassilaros  
Tomas Hedström  
Sanne Christensen  
Claus Thomsen

### **Executive Board**

Lars Ove Wrist-Elkjær

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

## Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2017 TDKK	2016 TDKK	2015 TDKK	2014 TDKK	2013 TDKK
<b>Key figures</b>					
<b>Profit/loss</b>					
Gross profit/loss	187,579	183,491	207,990	313,645	320,752
Operating profit/loss	-15,156	-30,561	-38,746	-11,938	-3,176
Net financials	-4,701	-1,785	-1,108	-301	-101
Net profit/loss for the year	-18,458	-28,184	-39,854	-18,174	-26
<b>Balance sheet</b>					
Balance sheet total	93,667	65,112	56,859	78,666	81,738
Equity	18,108	-113,434	-85,250	-45,396	-27,223
Investment in property, plant and equipment	3,468	129	1,177	10,770	3,515
Number of employees	413	391	463	637	644
<b>Ratios</b>					
Return on assets	-16.1%	-46.9%	-68.1%	-15.2%	-0.1%
Solvency ratio	19.3%	-174.2%	-149.9%	-57.7%	-33.3%
Return on equity	-38.7%	-	-	-	-

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.



# Management's Review

## Key activities

Aviator Airport Services Denmark A/S provides airport-related services for airlines and other actors at Copenhagen Airport. Aviator's overall aim is to provide customers with high, stable quality of delivery, with the help of knowledgeable and motivated employees, thereby creating the preconditions for good profitability and added value for its owners.

## Development in the year

The income statement of the Company for 2017 shows a loss of TDKK 18,458, and at 31 December 2017 the balance sheet of the Company shows equity of TDKK 18,108.

The airline industry has continued focus on cost-reducing initiatives, which has influenced their suppliers, eg. the handling industry. Furthermore Airlines have increased their focus on quality, where ground handlers are important partners. This means that Aviators in 2017 has focused on reducing cost and improving quality at the same time to be able to meet Airline demands.

## The past year and follow-up on development expectations from last year

The income statement of Aviator for 2017 shows a loss for the year of DKK thousand 18,458, which is an improvement of DKK thousand 9,726 compared to the loss of thousand DKK 28,184 in 2016.

The result is in line with the expectations in the turn around plan, that was launched after losing significant market shares at Copenhagen Airport in 2015.

## Capital resources

During 2017 the owners have increased equity with a shareholder deposit of DKK thousand 150,000. At 31 December 2017 the balance sheet of Aviator shows an equity of DKK thousand 18,108 (2016: DKK thousand -114,034). Total assets amount to thousand DKK 93,667 (2016: 65,112).

Aviator is a part of the cashpool in the Aviator Group.

Company management estimates that based on the group cashpool and expectations to 2018, the Company has sufficient cash resources available to continue its operation in 2018 and thereby being going concern.

## Special risks

Aviator is exposed to a number of risk factors that are fully or partially beyond the company's control but that may impact earnings.

# Management's Review

## ***General economic situation***

Demand for Aviators services is not significantly affected by the general economic situation.

## ***Political risks***

The aviation industry may be severely affected by external events such as terrorist threats or political instability.

Strikes can affect Aviators capability to deliver negatively over shorter periods of time.

## ***Credit risks***

Credit risk is limited to accounts receivable. Today's increasing competition in the airline industry could result in airlines collapsing, which may affect Aviator in the form of losses.

## **Targets and expectations for the year ahead**

The expectations for 2018 are that the increasing focus on efficiency will continue and that this will lead to improved financial results compared to 2017.

## **External environment**

Aviator works systematically to reduce negative effects on both environment and working environment under the conditions that Aviator operate.

Copenhagen Airport has set out a strategy to reduce negative environmental impact. Aviator goes along that strategy and will during 2018 replace a part of our diesel-tractors with electrical-tractors.

## **Intellectual capital resources**

Aviators services are subject to significant quality and security demands. Training of staff in these areas is therefore a significant cost.

# Management's Review

## Uncertainty relating to recognition and measurement

Impairment tests of fixed assets have been made – and no need for write-downs are identified by management. Furthermore management has assessed that future cash flow is sufficient to avoid future write-downs.

Aviator has included a deferred tax asset of DKK thousand 5,000 due to expectations of positive taxable income over the coming 4 years. In this is included the use of tax loss carried forward and positive taxable income in Danish sister companies that are part of the joint taxation.

The deferred tax asset is subject to significant uncertainties, but as valuation is based on Management's best evaluation of future taxable income in Aviator and their Danish sister companies.

## Unusual events

The financial position at 31 December 2017 of the Company and the results of the activities of the Company for the financial year for 2017 have not been affected by any unusual events.

## Income Statement 1 January - 31 December

	Note	2017 TDKK	2016 TDKK
<b>Gross profit/loss</b>		<b>187,579</b>	<b>183,491</b>
Staff expenses	2	-199,377	-208,256
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-3,263	-5,796
<b>Profit/loss before financial income and expenses</b>		<b>-15,061</b>	<b>-30,561</b>
Financial income		487	457
Financial expenses	3	-5,188	-2,242
<b>Profit/loss before tax</b>		<b>-19,762</b>	<b>-32,346</b>
Tax on profit/loss for the year	4	1,304	4,162
<b>Net profit/loss for the year</b>		<b>-18,458</b>	<b>-28,184</b>

## Balance Sheet 31 December

### Assets

	Note	2017 TDKK	2016 TDKK
Plant and machinery		9,461	9,840
Other fixtures and fittings, tools and equipment		7	55
Leasehold improvements		2,770	3,582
<b>Property, plant and equipment</b>	5	<b>12,238</b>	<b>13,477</b>
Deposits		2,469	2,563
<b>Fixed asset investments</b>	6	<b>2,469</b>	<b>2,563</b>
<b>Fixed assets</b>		<b>14,707</b>	<b>16,040</b>
<b>Inventories</b>		<b>0</b>	<b>142</b>
Trade receivables		27,904	31,045
Receivables from group enterprises		40,894	4,500
Other receivables		632	2,444
Deferred tax asset	17	5,000	5,000
Prepayments	8	2,446	4,929
<b>Receivables</b>		<b>76,876</b>	<b>47,918</b>
<b>Cash at bank and in hand</b>		<b>2,084</b>	<b>1,012</b>
<b>Currents assets</b>		<b>78,960</b>	<b>49,072</b>
<b>Assets</b>		<b>93,667</b>	<b>65,112</b>

# Balance Sheet 31 December

## Liabilities and equity

	Note	2017 TDKK	2016 TDKK
Share capital		700	600
Retained earnings		17,408	-114,034
<b>Equity</b>	9	<b>18,108</b>	<b>-113,434</b>
Lease obligations		594	2,307
Payables to group enterprises		1,333	64,000
<b>Long-term debt</b>	11	<b>1,927</b>	<b>66,307</b>
Credit institutions		5,736	10,400
Lease obligations	11	890	1,239
Trade payables		13,830	11,999
Payables to group enterprises	11	2,833	43,916
Other payables		48,732	44,685
Deferred income	12	1,611	0
<b>Short-term debt</b>		<b>73,632</b>	<b>112,239</b>
<b>Debt</b>		<b>75,559</b>	<b>178,546</b>
<b>Liabilities and equity</b>		<b>93,667</b>	<b>65,112</b>
Uncertainty relating to recognition and measurement	1		
Distribution of profit	10		
Contingent assets, liabilities and other financial obligations	13		
Related parties and group relation	14		
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## Statement of Changes in Equity

	<u>Share capital</u> TDKK	<u>Retained earnings</u> TDKK	<u>Total</u> TDKK
Equity at 1 January	600	-114,034	-113,434
Cash capital increase	100	149,900	150,000
Net profit/loss for the year	0	-18,458	-18,458
<b>Equity at 31 December</b>	<b>700</b>	<b>17,408</b>	<b>18,108</b>

# Notes to the Financial Statements

## 1 Uncertainty relating to recognition and measurement

Management has recognised a deferred tax asset of DKK 5,000k based on Management's expectations for future positive taxable incomes and the jointly taxed companies' expected utilisation of joint taxation losses. Management's expectations for future positive taxable incomes are based on budgets and forecasts for the years 2018-2021.

The recognition of the deferred tax asset of DKK 5,000k is subject to uncertainty as the recognition is based on Management's best estimate of budgeted taxable incomes and the jointly taxed companies' expected utilisation of joint taxation losses.

	2017 TDKK	2016 TDKK
<b>2 Staff expenses</b>		
Wages and salaries	178,076	181,138
Pensions	14,972	14,784
Other social security expenses	4,556	5,048
Other staff expenses	1,773	7,286
	<b>199,377</b>	<b>208,256</b>
Including remuneration to the Executive Board of: Executive Board	1,470	1,898
	<b>1,470</b>	<b>1,898</b>
<b>Average number of employees</b>	<b>413</b>	<b>391</b>
<b>3 Financial expenses</b>		
Interest paid to group enterprises	3,897	1,151
Other financial expenses	897	869
Exchange loss	394	222
	<b>5,188</b>	<b>2,242</b>



## Notes to the Financial Statements

	2017	2016
	TDKK	TDKK
<b>4 Tax on profit/loss for the year</b>		
Current tax for the year	-916	-3,233
Deferred tax for the year	-4,540	-7,290
Adjustment of tax concerning previous years	-388	-929
Adjustment of deferred tax for the year	4,540	7,290
	<b>-1,304</b>	<b>-4,162</b>

### 5 Property, plant and equipment

	Plant and machinery	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total
	TDKK	TDKK	TDKK	TDKK
Cost at 1 January	82,306	28,737	22,815	133,858
Additions for the year	4,534	0	0	4,534
Disposals for the year	-73,091	-28,506	-15,198	-116,795
Cost at 31 December	<u>13,749</u>	<u>231</u>	<u>7,617</u>	<u>21,597</u>
Impairment losses and depreciation at 1 January	72,466	28,682	19,233	120,381
Depreciation for the year	1,569	45	811	2,425
Impairment and depreciation of sold assets for the year	1,370	3	0	1,373
Reversal of impairment and depreciation of sold assets	-71,117	-28,506	-15,197	-114,820
Impairment losses and depreciation at 31 December	<u>4,288</u>	<u>224</u>	<u>4,847</u>	<u>9,359</u>
<b>Carrying amount at 31 December</b>	<b><u>9,461</u></b>	<b><u>7</u></b>	<b><u>2,770</u></b>	<b><u>12,238</u></b>
Including assets under finance leases amounting to	<u>7,315</u>	<u>0</u>	<u>0</u>	<u>7,315</u>

# Notes to the Financial Statements

## 6 Fixed asset investments

	Deposits TDKK
Cost at 1 January	2,563
Additions for the year	0
Disposals for the year	-94
Cost at 31 December	<u>2,469</u>
<b>Carrying amount at 31 December</b>	<b><u>2,469</u></b>

## 7 Deferred tax asset

	2017 TDKK	2016 TDKK
Deferred tax asset at 1 January	5,000	5,000
Amounts recognised in the income statement for the year	4,540	7,290
Amounts recognised in equity for the year	-4,540	-7,290
<b>Deferred tax asset at 31 December</b>	<b><u>5,000</u></b>	<b><u>5,000</u></b>

## 8 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

## 9 Equity

The share capital has developed as follows:

	2017 TDKK	2016 TDKK	2015 TDKK	2014 TDKK	2013 TDKK
Share capital at 1 January	600	600	600	600	600
Capital increase	100	0	0	0	0
Capital decrease	0	0	0	0	0
<b>Share capital at 31 December</b>	<b><u>700</u></b>	<b><u>600</u></b>	<b><u>600</u></b>	<b><u>600</u></b>	<b><u>600</u></b>

## Notes to the Financial Statements

	2017 <u>TDKK</u>	2016 <u>TDKK</u>
<b>10 Distribution of profit</b>		
Retained earnings	-18,458	-28,184
	<u>-18,458</u>	<u>-28,184</u>

### 11 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2017 <u>TDKK</u>	2016 <u>TDKK</u>
<b>Lease obligations</b>		
Between 1 and 5 years	594	2,307
Long-term part	594	2,307
Within 1 year	890	1,239
	<u>1,484</u>	<u>3,546</u>
<b>Payables to group enterprises</b>		
Between 1 and 5 years	1,333	64,000
Long-term part	1,333	64,000
Other short-term debt to group enterprises	2,833	43,916
	<u>4,166</u>	<u>107,916</u>

### 12 Deferred income

Deferred income comprises payments received in respect of income relating to financial lease to be recognised in subsequent years.

	2017 <u>TDKK</u>	2016 <u>TDKK</u>
<b>13 Contingent assets, liabilities and other financial obligations</b>		
<b>Rental and lease obligations</b>		
Lease obligations under operating leases. Total future lease payments:		
Within 1 year	4,583	4,012
Between 1 and 5 years	1,539	0
	<u>1,539</u>	<u>0</u>

# Notes to the Financial Statements

## 13 Contingent assets, liabilities and other financial obligations (continued)

6,122

4,012

# Notes to the Financial Statements

## 13 Contingent assets, liabilities and other financial obligations (continued)

### Other contingent liabilities

Trade receivables recognised with DKK 27,904k are part of a group factoring agreement and is pledged for debt according to the group agreement to credit institutions. According to the factoring agreement the Company has issued a guarantee to jointly and severally to indemnify credit institutions any loss suffered.

The Company is jointly taxed with other Danish Companies of the Aviator group. The Company and the other Companies subject to joint taxation have unlimited joint and several liability for Danish corporation taxes.

## 14 Related parties and group relation

### Transactions

The Company's intercompany transactions and normal management remunerations has during the year been entered into at arm's length.

### Consolidated Financial Statements

The Company is included in the Group Annual Report of:

<u>Name</u>	<u>Place of registered office</u>
Aviator Airport Alliance Europe AB, ultimate parent	Arlandastad, Sverige
Aviator Airport Alliance AB, direct parent	Arlandastad, Sverige

The Company's direct parent does not prepare consolidated financial statements. The Company's ultimate parent, which prepares consolidated financial statements into which the Company is incorporated as a subsidiary, is Aviator Airport Alliance Europe AB.

The Group Annual Report of Aviator Airport Alliance Europe AB, ultimate parent may be obtained at the following address:

Generatorgatan 11, 195 60 Arlandastad, Sweden

# Notes to the Financial Statements

## 15 Accounting Policies

The Annual Report of Aviator Airport Services Denmark A/S for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2017 are presented in TDKK.

### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Aviator Airport Alliance AB, direct parent, the Company has not prepared a cash flow statement.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

# Notes to the Financial Statements

## 15 Accounting Policies (continued)

### Leases

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Income Statement

### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

### Revenue

Revenue from rendering of services is recognised when the risks and rewards relating to the services have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

# Notes to the Financial Statements

## 15 Accounting Policies (continued)

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses other than production wages.

### Depreciation and impairment losses

Depreciation and impairment losses comprise depreciation and impairment of property, plant and equipment.

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish Aviator Group entities. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## Balance Sheet

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.



# Notes to the Financial Statements

## 15 Accounting Policies (continued)

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Production buildings	5-10 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	3-10 years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,200 are expensed in the year of acquisition.

### Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Fixed asset investments

Fixed asset investments consist of deposits.

### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

# Notes to the Financial Statements

## 15 Accounting Policies (continued)

### Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

### Deferred income

Deferred income comprises payments received in respect of income relating to financial lease to be recognised in subsequent years.

## Financial Highlights

### Explanation of financial ratios

Return on assets

$$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$$

# Notes to the Financial Statements

## 15 Accounting Policies (continued)

Solvency ratio

$$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$$

Return on equity

$$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$$