Ricoh Danmark A/S

Delta Park 37, DK-2665 Vallensbæk

Annual Report for 1 April 2022 - 31 March 2023

CVR No 56 47 04 17

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 15/9- 2023

David Mills Chairman of the General Meeting

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Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Ricoh Danmark A/S for the financial year 1 April 2022 - 31 March 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 March 2023 of the Company and of the results of the Company operations for 1 April 2022 - 31 March 2023.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Vallensbæk Strand, 15 September 2023

Executive Board

Søren Krogh-Nielsen CEO

Board of Directors

David Mills Søren Krogh-Nielsen Nicola Clare Downing Chairman

Torben Lønnqvist Frederiksen

Independent Auditor's Report

To the Shareholder of Ricoh Danmark A/S

Opinion

We have audited the Financial Statements of Ricoh Danmark A/S for the financial year 1 April 2022 - 31 March 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 March 2023 and of the results of the Company's operations for the financial year 1 April 2022 - 31 March 2023 in accordance with the Danish Financial Statements Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

Independent Auditor's Report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

Independent Auditor's Report

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

København, 15 September 2023 **Deloitte** Statsautoriseret Revisionspartnerselskab *CVR No 33 96 35 56*

Jan Larsen statsautoriseret revisor State Authorised Public Accountant mne16541

Ulrik Winkler Jakobsen statsautoriseret revisor State Authorised Public Accountant mne47242

Company Information

The Company Ricoh Danmark A/S

Delta Park 37

DK-2665 Vallensbæk

CVR No: 56 47 04 17

Financial period: 1 April 2022 - 31 March 2023

Municipality of reg. office: Vallensbæk

Board of Directors David Mills, Chairman

Søren Krogh-Nielsen Nicola Clare Downing

Torben Lønnqvist Frederiksen

Executive Board Søren Krogh-Nielsen

Auditors Deloitte

Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6 DK-2300 København S

Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2022/23 TDKK	2021/22 TDKK	2020/21 TDKK	2019/20 TDKK	2018/19 TDKK
Key figures					
Profit/loss					
Revenue	320.999	277.634	226.626	272.220	291.271
Operating profit/loss	5.316	3.770	-4.071	-549	-1.953
Net financials	-874	-1.418	-1.061	157	406
Net profit/loss for the year	2.208	2.130	-4.024	-379	-1.370
Balance sheet					
Balance sheet total	164.255	168.497	178.874	166.595	176.353
Equity	83.018	103.120	100.990	114.872	115.251
Investment in property, plant and equipment	3.962	3.468	5.377	634	242
Number of employees	121	108	106	115	137
Ratios					
Profit margin	1,7%	1,4%	-1,8%	-0,2%	-0,7%
Return on assets	3,2%	2,2%	-2,3%	-0,3%	-1,1%
Solvency ratio	50,5%	61,2%	56,5%	69,0%	65,4%
Return on equity	2,4%	2,1%	-3,7%	-0,3%	-1,2%

In connection with changes to accounting policies, the comparative figures back from 2017/18 to 2019/20 have not been restated.

Key activities

The principal activities of Ricoh Danmark A/S are to provide services, technology and work smarter solutions to large and small businesses that will transform their business transactions and document management processes. The Company does this through its core capabilities in Managed Document, Services, Production Printing, Office Solutions, AV and IT Services. The Group has continued the strive for introduction of innovative and environmentally responsible products to the overall gain of the customers and societies. The activity services mentioned can be offered to the customers via finance leasing contracts in the subsidiary (Ricoh Capital Danmark A/S).

In Denmark, Ricoh's head office is located in Vallensbæk Strand, there are offices in Horsens and Brøndby, as well as we are represented throughout Denmark via partners and distributors. We have a strong nationwide service organization with highly and specialized service engineers.

Ricoh clients, partners and employees can stay up-to-date with the latest views from Ricoh at:

Facebook: www.facebook.com/ricoheurope
 Twitter: www.twitter.com/ricoheurope
 YouTube: www.voutube.coin/ricoheurope

- Home page: www.ricoh.com

Ricoh Danmark A/S is part of Ricoh Europe in London, which is part of the ultimate global Ricoh parent company in Tokyo.

Development in the year

The financial year 2022/23 was a solid year for Ricoh Danmark A/S. The company further strengthened its competitive position. The high growth activity areas are respectively within Office work smarter Solutions and Services, followed by Production Printing including Quadient Products and Services, then a stable development within its core Office Printing capabilities.

Ricoh Danmark A/S made a net positive result for the financial year 2022/23 of DKK 2.208 thousand (2021/22 DKK 2.130 thousand) that has been transferred to reserves, and at 31 March 2023 the balance sheet of the Company shows an equity of DKK 83.018 thousand (31 March 2022 DKK 103.120 thousand).

An extraordinary dividend of DKK 22.310 thousand was paid out in the financial year.

Management considers the results to be satisfactory.

Expectation and outlook

A strong foundation for the development of Ricoh Danmark has been created. Management expects to further increase development efforts and investment initiatives.

The Group's objective is to profitably grow sales by offering first class, high quality products and services for the business environment, clearly differentiating and pre-empting the competition with total document solutions- and smart office offerings, while making customers' businesses more productive, efficient and ultimately more profitable.

The key strategies employed by the Company is to support this objective including:

- To become a relations-based group, seen as a partner of customers, offering tailored hardware and software solutions to add value to their Business. Management's Review
- To have the right people, with the right skills to sell, service and support the Group's products.
- To draw on support from the Group's internal partners within the Ricoh Group in areas of research and development, manufacturing, supply chain management and central service support to help achieve the objective.
- To strengthen the corporate brand and position of the Group to support the introduction of new products to new market segments.

The Company expects to continue to develop relationships with significant customers, maintain and enhance its competitive product range, leverage strategic relationships with other business partners and develop revenue and profit opportunities.

Based on the latest Budget and Forecast, Management expects that the development will continue with positive net result in the financial year 2023/24 on level with 2022/23 achievement of DKK 2.200 thousand.

Risks and uncertainties

The key risks and uncertainties facing the Company are:

Competitor risk: Failure to compete with competitors on areas including price, product range, quality and service could have an adverse effect on the Group's financial results.

People risk: Failure to attract, retain and motivate the best people with the right capabilities at all levels of the operation would be detrimental to the success of the Group.

Global delivery shortages within electronic industry: some key electronic components have longer lead time than usual but for the moment stabilized.

Covid-19 pandemic risk: If businesses and society close down again, Ricoh's customers will be negatively impacted and so will Ricoh Danmark.

Climate and Environment

Group policies

In line with the Group's commitment to the environment and climate, it has established an Environmental Policy, which sees it making constant efforts to reduce the climate and environmental impact of the Group's operations. The Group continually seeks out and investigates alternative methods of performing its services. When more environmentally sound methods are identified, we will move promptly, when economic circumstances allow, adopting these practices.

The Group meets and exceeds key current European regulations and guidance standards, which complement our long-term objectives for:

- Energy Conservation and the Prevention of Global Warming (Energy Star, Blue Angel, EuP directive)
- Resource Conservation and Recycling (WEEE regulations, Battery Directive)
- Pollution Prevention (RoHS, REACH, Hazardous waste regulations)

On our national website http://www.ricoh.dk it is possible to view details on our environmental policy, read about our ISO14001 international environmental certification and our implementation of WEEE / RoHS regulations on the environment recycling area.

Local group policies

Based on the overall Ricoh Group policies, the Danish entities has since 2015/16 initiated various activities to reduce CO2 emission. Visual Communication to reduce travel cost, default eco power saving mode on all sold units, and company cars are continuously being exchanged to diesel engines that are more efficient when leasing car contracts are renewed. These activities have resulted in being on track with the overall goal to reduce our CO2 emissions and impact on climate.

Use of paper has also dropped in general, and we expect that this improvement will continue due to our

New Ways of Working (NWOW) concept.

Ricoh Danmark A/S are committed to follow UN Global Compact rules https://www.unglobalcompact.org and the overall CSR's commitments by Ricoh Group, as per above.

As such, we are aspired to conduct all our business activities in a sustainable matter, by creating value to society, employees and being a reliable partner to our customer. We enhance our corporate value by ensuring that societal and environmental considerations are integrated in our core business strategies.

Subsequent events

No major events have occurred after the reporting date that may significantly affect the annual report.

Income Statement 1 April - 31 March

	Note	2022/23 DKK	2021/22 DKK
Revenue		320.998.984	277.634.480
Other operating income		4.516.777	1.926.740
Cost of Sales		-182.796.873	-158.849.171
Other external expenses		-41.936.757	-34.879.565
Gross profit/loss		100.782.131	85.832.484
Staff expenses	1	-90.984.860	-78.440.434
Depreciation		-4.481.339	-3.621.758
Profit/loss before financial income and expenses		5.315.932	3.770.292
Financial income		3.464	0
Financial expenses		-877.674	-1.417.967
Profit/loss before tax		4.441.722	2.352.325
Tax on profit/loss for the year	2	-2.234.164	-222.229
Net profit/loss for the year		2.207.559	2.130.096

Balance Sheet 31 March

Assets

	Note	2022/23	2021/22
		DKK	DKK
		050.000	•
Acquired intangible assets		958.800	0
Intangible assets	3	958.800	0
Land and buildings		341.407	332.346
Other fixtures and fittings, tools and equipment		4.857.660	4.880.029
Leasehold improvements		0	0
·	4		
Property, plant and equipment	4	5.199.067	5.212.375
Investments in subsidiaries	5	15.468.000	500.000
Deposits	6	722.410	707.410
Fixed asset investments		16.190.410	1.207.410
Fixed assets		22.348.277	6.419.785
Manufactured goods and goods for resale		17.256.489	14.634.551
Inventories		17.256.489	14.634.551
Trade receivables		64.639.558	66.755.699
Receivables from group enterprises		30.584.178	14.103.835
Finance lease receivables		8.268.185	1.008.564
Other receivables		1.487.285	0
Corporation tax		1.816.102	855.949
Prepayments	7	14.168.803	12.544.300
Receivables		120.964.111	95.268.347
Cash and cash equivalents		3.686.418	52.174.203
Currenta acceta		141 007 010	160 077 404
Currents assets		141.907.018	162.077.101
Assets		164.255.295	168.496.886

Balance Sheet 31 March

Liabilities and equity

	<u>Note</u>	2022/23 DKK	2021/22 DKK
Share capital		23.501.000	23.501.000
Retained earnings		59.517.402	79.619.343
Equity		83.018.402	103.120.343
• ,			
Provision for deferred tax	9	374.573	195.864
Provisions for other obligations		7.642.000	5.765.488
Provisions		8.016.573	5.961.352
Lease obligations		2.519.410	2.764.337
Long-term debt	10	2.519.410	2.764.337
•			
Credit institutions		3.353.949	0
Lease obligations	10	2.128.353	2.077.666
Trade payables		18.762.729	17.128.289
Payables to group enterprises		19.219.233	15.696.818
Other payables		19.009.586	13.808.647
Deferred income	11	8.227.060	7.939.434
Short-term debt		70.700.910	56.650.854
Debt		73.220.320	59.415.191
Liabilities and equity		164.255.295	168.496.886
Distribution of profit	8		
Contingent assets, liabilities and other financial obligations	12		
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Accounting Policies	14		

Statement of Changes in Equity

	Share capital	Proposed extraordinary dividend DKK	Retained earnings DKK	Total DKK
Equity at 1 April	23.501.000	0	79.619.343	103.120.343
Extraordinary dividend distributed In the financial year		-22.309.500		-22.309.500
Net profit/loss for the year		22.309.500	-20.101.941	2.207.559
Equity at 31 March	23.501.000	0	59.517.402	83.018.402

		2022/23 DKK	2021/22 DKK
1	Staff expenses	DKK	DKK
	Salaries and remuneration	82.030.375	70.105.999
	Defined contribution plans	6.325.443	5.552.468
	Other staff costs	1.190.381	1.190.643
	Other staff expenses	1.438.661	1.591.324
		90.984.860	78.440.434
	Average number of employees	121	108
	Remuneration to the Executive Board has not been disclosed in accordance w Financial Statements Act.	ith section 98 B(3) o	of the Danish

2 Tax on profit/loss for the year

	2.234.164	222.229
Adjustment of tax concerning previous years	1.163.233	-324.657
Deferred tax for the year	178.709	290.002
Current tax for the year	892.222	256.884

3 Intangible assets

	Aquired intangible assets
Cost at 1 April Additions for the year	0 1.534.080
Cost at 31 March	1.534.080
Impairment losses and depreciation at 1 April	0
Depreciation for the year	575.280
Impairment losses and depreciation at 31 March	575.280
Carrying amount at 31 March	958.800

4 Property, plant and equipment

		Other fixtures		
		and fittings,		
	<u>Land and</u>	tools and	<u>Leasehold</u>	
	<u>buildings</u>	equipment	improvements	Total
	DKK	DKK	DKK	DKK
Cost at 1 April	343.568	9.870.757	828.063	11.042.388
Additions for the year	1.365.628	2.595.995	0	3.961.623
Disposals for the year	0	-993.998	0	-993.998
Cost at 31 March	1.709.196	11.472.755	828.063	14.010.013
Impairment losses and depreciation at				
1 April	11.222	4.990.729	828.063	5.830.014
Depreciation for the year	1.356.566	2.549.493	0	3.906.059
Impairment and depreciation of sold				
assets for the year	0	-925.127	0	-925.127
Impairment losses and depreciation at				
31 March	1.367.788	6.615.095	828.063	8.810.946
Carrying amount at 31 March	341.407	4.857.660	0	5.199.067

Financial leasing assets amounts to DKK 4,600 thousand (2021/22 4,785 thousand).

5	Investments in subsidiaries	<u>2022/23</u> DKK	2021/22 DKK
	Cost at 1 April	500.000	500.000
	Additions for the year	14.968.000	0
	Cost at 31 March	15.468.000	500.000
	Carrying amount at 31 March	15.468.000	500.000

Investments in subsidiaries are specified as follows:

	Place of		Votes and		Net profit/loss
Name	registered office	Share capital	ownership	Equity	for the year
Ricoh Capital Denmark A/S	Vallensbæk	500.000	100%	25.715.612	4.681.381
Audio-Visuelt Centrum A/S	Horsens	500.000	100%	1.129.100	-2.973.935

The Annual report for AVC covers the period May 1, 2022 - March 31, 2023. The accounting year for AVC has been changed to match the Group reporting period.

6 Deposits

Deposits	<u>Deposits</u> DKK
Cost at 1 April	707.410
Additions for the year	31.500
Disposal for the year	
Cost at 31 March	722.410
Carrying amount at 31 March	722.410

7 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest etc.

		2022/23 DKK	2021/22 DKK
8	Distribution of profit	Bill	Billi
	Extraordinary dividend distributed in the financial year	22.309.500	0
	Retained earnings	-20.101.941	2.130.096
		2.207.559	2.130.096
9	Provision for deferred tax		
	Provision for deferred tax at 1 April	195.864	-94.140
	Amounts recognised in the income statement for the year	178.709	290.004
	Provision for deferred tax at 31 March	374.573	195.864

10 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

Lease obligations

Between 1 and 5 years	2.519.410	2.764.337
Long-term part	2.519.410	2.764.337
Within 1 year	2.128.353	2.077.666
	4.647.763	4.842.003

11 Deferred income

Deferred income consists of payments received in respect of income in subsequent years.

12 Contingent assets, liabilities and other financial obligations

Contingent liabilities

The Company is jointly registered for VAT with Ricoh Capital Danmark A/S and severally liable for the payment thereof, amounting to DKK 5,965 thousand at 31 March 2023 (31 March 2022: DKK 6,842 thousand).

The Company is jointly taxed with other Danish companies in the Ricoh Group. As the administrative company, together with the other companies included in the joint taxation, the Company has joint and several unlimited liabilities for Danish corporation taxes and withholding taxes on dividends and interest. Corporation tax and withholding tax payable within the joint taxation group amounted to 0 thousand at 31 March 2023 (31 March 2022: DKK 2.507 thousand).

In connection with an adjustment to the tax return and related tax computations in prior year, the Danish tax authorities have followed up and put forward questions regarding the company's Transfer Pricing policy. These questions have been answered in full and supported by underlying documentation. The Danish tax authorities have done their preliminary conclusion in which the company disagree with. Therefore, Ricoh Management and tax consultants has filed a complaint to the Tax Tribunal awaiting MAP - due to the quickest possible avenue for resolvement. It is still Ricoh assessment that there is a potential low risk. The raised tax claim amounts to DKK 2,3 Mio excluding interest and minor charges. As of 31 March 2023 the company has reserved an accrual of DKK 1,2 Mio as a provision.

13 Related parties

	Basis
Controlling interest	
Ricoh Europe Holdings PLC, London, UK	Parent Company

Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

Consolidated Financial Statements

The Company is included in the consolidated financial statements for the Parent Company.

13 Related parties (continued)

Name	Place of registered office		
Ricoh Europe Holdings PLC	London, United Kingdom		
The Group Annual Report of Ricoh Europe Holdings PLC may be obtained at the following address:			
20, Triton Street, London NW1 3Bf, UK			
The Company is included in the consolidated financial statements of Ricoh Europe Holdings PLC, UK, and			

The Company is included in the consolidated financial statements of Ricoh Europe Holdings PLC, UK, and ultimately in the consolidated financial statements of the ultimate parent company Ricoh Company Ltd., Japan. The consolidated financial statements of the ultimate parent company are available at https://www.ricoh.com/-

/Media/Ricoh/Sites/com/IR/financial data/securities report/pdf/AnnualSecuritiesReport 123rd.pdf#page=2

14 Accounting Policies

The Annual Report of Ricoh Danmark A/S for 1 April 2022 - 31 March 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C. The accounting policies applied to these financial statements are consistent with those applied last year.

The Financial Statements for 2022/23 are presented in DKK.

A few reclassifications have been made in income statement and balance sheet numbers for financial year 2021/22 with no effect on profit/loss and equity.

Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of Ricoh Europe Holdings PLC, the Company has not prepared consolidated financial statements.

Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Ricoh Europe Holdings PLC, the Company has not prepared a cash flow statement.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

14 Accounting Policies (continued)

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Income Statement

Revenue

Revenue is recognised in accordance with the following standards:

- IFRS 15 "Revenue from contracts with customers"

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenues comprise rental from lease contracts and lease services. The rental cover interest income related to the entered lease agreements, document fees etc. and any gains related to entered agreements

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

Cost of Sales

Cost of Sales comprise the raw materials and consumables consumed to achieve revenue for the year.

14 Accounting Policies (continued)

Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of property, plant and equipment.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with other Danish Ricoh companies. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes

14 Accounting Policies (continued)

Balance Sheet

Intangible assets

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents areamortised on a straight-line basis over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant an equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools

and equipment 3-7 years

Other buildings 2-5 years

Leasehold improvements 5 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there are any indication of impairment other than that expressed by amortization and depreciation. If so, the asset is written down to its lower recoverable amount.

Leases are recognized in accordance with the following standards:

IFRS 16 "Leases"

14 Accounting Policies (continued)

Investments in subsidiaries

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale equals landed cost.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

14 Accounting Policies (continued)

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest

Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Provisions comprise of a provision for a restructuring initiative as well as an earn-out. Both provisions are recognized with the expected amounts needed to settle the obligation.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

14 Accounting Policies (continued)

Financial Highlights

Explanation of financial ratios

Profit margin Profit before financials x 100

Revenue

Return on assets <u>Profit before financials x 100</u>

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity