# Eli Lilly Danmark A/S

Lyskær 3 E, 2. tv.

2730 Herlev

CVR No. 51619811

# Annual Report 2023

46. financial year

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 28 June 2024

> Jose Daniel Lucas Guerrero Chairman

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# **Management's Statement**

Today, Management has considered and adopted the Annual Report of Eli Lilly Danmark A/S for the financial year 1 January 2023 - 31 December 2023.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January 2023 - 31 December 2023.

In our opinion, the Management's Review includes a true and fair account of the matters addressed in the review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Herlev, 28 June 2024

**Executive Board** 

Lone Rosenørn Jakobsen Man. Director

**Board of Directors** 

Jose Daniel Lucas Guerrero Chairman Lone Rosenørn Jakobsen Member Helene Rathkjen Member

# Independent auditor's report

#### To the shareholders of Eli Lilly Danmark A/S

#### Opinion

We have audited the financial statements of Eli Lilly Danmark A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity, and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- \* Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- \* Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are

### Independent auditor's report

appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- \* Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- \* Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- \* Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 28 June 2024

EY Godkendt Revisionspartnerselskab CVR-no. 30700228

Mikkel Sthyr State Authorised Public Accountant mne26693 Simon Blendstrup State Authorised Public Accountant mne44060

# **Company details**

Company Telephone Telefax email Website CVR No. Date of formation Registered office Board of Directors	Eli Lilly Danmark A/S Lyskær 3 E, 2. tv. 2730 Herlev 45 45 26 60 00 45 45 26 60 01 Danmark@lilly.com www.eli-lilly.dk 51619811 31 January 1975 Herlev Jose Daniel Lucas Guerrero Lone Rosenørn Jakobsen Helene Rathkjen
Executive Board	Lone Rosenørn Jakobsen, Man. Director
Auditors	EY Godkendt Revisionspartnerselskab c/o Postboks 250 Dirch Passers Allé 36 2000 Frederiksberg CVR-no.: 30700228
Bank	BNP Paribas

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# Management's Review

#### Business activities and mission

Eli Lilly and Company discovers, develops, manufactures, and markets products in the business segment of human pharmaceuticals. Our purpose is to unite caring with discovery to create medicines that make life better for people around the world. Most of the products we sell today were discovered or developed by our own scientists, and our long-term success depends on our ability to continually discover or acquire, develop, and commercialize innovative new medicines. Our products are sold in approximately 105 countries and globally, Lilly medicines helped 53 million people manage serious and challenging illnesses last year, including diabetes, cancer, migraine, and autoimmune conditions.

The activities of Eli Lilly Danmark A/S include the prioritized therapeutic areas Diabetes, Oncology, Neuroscience, and Immunology in Denmark, Finland, Norway, and Iceland.

#### Significant events during the financial year

2023 saw Lilly's product portfolio continue to grow across several key therapeutic areas across the Northern European hub. In Denmark product approvals occurred in our Neurology, Gastroenterology, Hematology and Metabolic portfolios.

After the global COVID-19 pandemic, that had significant impact on Lilly's ability to conduct business through in-person channels, we experienced in 2023 a full year of re-engagement of in-person interactions and resuming normality in our activities.

In 2023 Eli Lilly Denmark acquired Immunitrack APS and its subsidiaries IASO Aps and Epitopia APS. The Immunitrack group are focused within biotechnology and pharmaceutical research technology with a primary focus of developing technology with applications across immune oncology, vaccine development and deimmunization.

#### **Unusual matters**

Other to what is mentioned above, the financial statements are not affected by any material unusual matters in 2023.

#### Post financial year events

The company's business operations have not been affected by any material adjusting or non-adjusting events after the reporting period.

#### **Expected future development**

Our internal pharmaceutical research focuses primarily on the areas of diabetes, oncology, immunology, neurodegeneration, and pain. In addition to discovering and developing new medicines, we seek to expand the value of existing products through new uses and formulations to provide additional value to patients. Our focus will be to continue the collaboration with authorities to secure patient access to our new molecules and lines extensions.

Management expects a positive result for 2024 with profit before tax estimated around DKK 30.000 thousand and forecasted revenue around DKK 642.000 thousand.

#### **General risks**

Eli Lilly's most important operating risks are our ability to get access for new medicines, to protect our IP rights and work successfully with our key stakeholders.

#### **Financial risks**

Due to our solidity and financial preparedness, Eli Lilly Danmark A/S has a limited exposure to changes in interest rates. However, Eli Lilly Danmark A/S is exposed to currency risks related to sales to other Nordic countries.

# Management's Review

### **Currency risks**

As Eli Lilly Danmark A/S invoices our customers in DKK, NOK, and EUR, while a substantial part of the purchase is in DKK, the company is exposed to currency fluctuations and to some currency risks. But the risk is considerate to be non-material to the overall performance.

## Credit risks

Eli Lilly Danmark A/S credit risks primarily relate to financial assets recognized in the balance sheet Accounts Receivables (AR). Eli Lilly Danmark A/S only invoices a few high value customers. To mitigate this risk, all major customers and other collaborators are credit rated on a regular basis.

## Investments - Research and development activities

No major capital investments in Eli Lilly Danmark A/S, besides our ongoing investment in R&D activities, where we conduct multiple studies within Oncology, Diabetes, Neuroscience & autoimmune diseases. These studies are conducted either in-house or outsourced to 'Contract Research Organizations (CROs)', and we contribute to Eli Lilly's overall clinical program. The research is carried out on behalf of the Eli Lilly Group, from which the company received payments on ordinary market terms. In 2023, the company's research and development costs in Denmark was DKK 10.340 thousand.

## **Working Capital**

The equity ratio is 18% at the end of 2023, compared to 42% end of 2022, corresponding to an equity of DKK 56.239 thousand December 31, 2023, against DKK 69,916 end of 2022.

At the end of the financial year total liabilities was DKK 253,255 thousand, hereof DKK 183,705 thousand to group enterprises. DKK 97,748 is precented as short term liabilities, as the expectation is to repay this during 2024. DKK 155,507 is presented as long term liabilities and is expected to be repaid in 2025.

A dividend of DKK 30.000 thousand was paid out in 2023. The Supervisory Board propose no dividend to be paid out in 2024.

### Net profit/loss for the year compared with previously expressed expectations

The annual report for 2023 show a profit before tax of DKK 21,023 thousand compared to a profit before tax of DKK 27,208 thousand in 2022.

Revenue increased to DKK 662,560 thousand, compared to revenue for 2022 of DKK 605,577 thousand. The increase in revenue arose from the business segments Diabetes, Oncology and Neuroscience and was due to market initiatives for the resent launched products within these segments. However, at the same time we saw an increase in staff costs, and net financial expense increased due to currency rate fluctuations, which resulted in the decrease in profit before tax.

The expected revenue for 2023 was DKK 700,000 thousand, and despite the before mentioned market initiatives, the revenue did not meet the expectations within the segments Immunology, Neuroscience and Oncology. The expected profit before tax for 2023 was DKK 35,000 thousand.

We are overall satisfied with the result for 2023.

# Environmental, Social & Governance cf. §99a

The activities of Eli Lilly Danmark A/S consist primarily of distributor of ethical pharmaceutical products developed, patented, and manufactured by other related parties. In addition, Lilly Denmark sells pharmaceutical products to wholesalers in Finland and Norway. Marketing and associated support for these sales is provided by the Lilly enterprises in those countries.

As a distributor of ethical pharmaceutical products, Lilly Denmark is responsible for the distribution, logistics, selling and detailing, marketing, and promotion of products.

## Management's Review

Based on a risk assessment, Eli Lilly Denmark A/S has not identified significant risks regarding human rights, climate impact, environment, social conditions, and employee relations, as well as anti-corruption. As a result, no local policies have been drawn up for the respective areas.

#### Data ethics

With reference to the requirements under section 99(d) of the Danish Financial Statements Act Eli Lilly Danmark A/S does not have a separate local policy on Data ethics. The reason we do not have a separate policy on Data ethics is that Eli Lilly & Company have several policies describing different aspect of Data ethics such as the use of Real-World Data, Respecting Privacy, Records Management, Publishing Scientific Information, GDPR etc.

#### Gender distribution in management cf. §99b

Empowering a diverse workforce, continues to be a key focus area for Lilly, and we are committed to creating and sustaining an open, inclusive, and diverse environment, where all employees feel valued, respected, and heard. Embracing diversity at Lilly means understanding, respecting, and valuing differences, including race, religion, sexual orientation, gender identity, disability status, work style, national origin, and age.

In order to foster a strong culture of belonging, there are five employee resource groups actively engaged across the Northern European Hub, including the Gender Inclusion Network which works to remove obstacles that prevent women and men at Lilly from achieving their full potential; Generation-Lilly whose purpose is to promote and embrace a multi-generational culture; ENABLE which has the objective of creating a disability-confident culture; LGBT+Allies which promotes the equal experience, treatment and safety for Lesbian, Gay, Bi and Trans people; and embRACE, which has the purpose of creating an environment where people of colour are empowered to be their authentic selves and a culture where we celebrate differences.

At Lilly, our commitment to diversity spans our workplace, but also shapes our understanding of the marketplace, and our relationships with suppliers. A focus on diversity and inclusion is built into our workplace culture. From recruiting and hiring to talent management processes and supervisor coaching, we see direct benefit when our workforce is representative of the customers we serve. We also benefit from each employee's diverse views and ideas. A strong emphasis has been placed on inclusive leadership, unconscious bias education and psychological safety to assist employees to be the best they can be. Gender distribution is part of the workplace diversity commitment, and our goal is to keep a good balance between the genders in all management layers.

As per December 31, 2023, the other managerial position consists of the managing director, which is one woman, counted by head count. The Supervisory Board persists of three members, two females and one male. The underrepresented gender is 33,33%. According to §99b we have reached an equal gender distribution.

Supervisory Board	
Total number of members	3
Underrepresented gender in percent	33,33%
Other management levels	
Total number of members	1
Underrepresented gender in percent	0%

# **Key Figures and Financial Ratios**

The development in the Company's key figures and financial ratios can be described as follows:

	2023	2022	2021	2020	2019
In T.DKK					
Revenue from continued operations	662.560	605.577	581.520	531.908	527.956
Operating profit/loss from continued					
operations	32.475	34.186	21.538	17.915	24.015
Net financial income and expenses					
from continued operations	-11.452	-6.978	338	-4.888	-1.087
Net result from continued operations	16.323	21.095	17.045	10.105	17.826
Net result from discontinued					
operations	0	0	0	0	244.811
Total assets from continued					
operations	309.494	168.467	139.954	183.982	183.165
Total equity from continued					
operations	56.237	69.915	48.820	91.775	81.670
Avg. number of full-time employees	51	49	51	49	46
Ratios					
Return on assets (%)	14	22	12	10	11
Return on equity (ROE) (%)	26	34	24	12	268
Equity ratio (%)	18	42	27	50	45

For definitions of key ratios, see Accounting and Valuation Principles

#### **Reporting Class**

The Annual Report of Eli Lilly Danmark A/S for 2023 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### **Accounting policies Cash Flow Statement**

According to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared.

The cash flow statement is part of the cash flow statement in the consolidated financial statements for Lilly Holding, BV.

#### **Consolidated Financial Statements**

With reference to § 112, stk 2 of the Danish Financial Statements Act, no Consolidated Financial Statement have been prepared because the Group enterprises are subsidiaries of a higher-ranking group.

The company's financial statements are included in the consolidated financial statements of the parent company, Eli Lilly and Company.

#### **Reporting currency**

The Annual Report is presented in Danish kroner.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rate at the transaction date and the rate at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at closing rates. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

#### **Income Statement**

#### Revenue

The company has chosen IAS 11 / IAS 18 as interpretation for revenue recognition.

On the conclusion of sales contracts which consist of several, separate sales transactions, the contract price is split up into the individual sales transactions based on the relative fair value approach. The separate sales transactions are recognised as revenue when the criteria for sale of goods and services are met.

Revenue is measured at fair value of the agreed consideration exclusive of VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### Cost of sales

Cost of sales includes the cost used in generating the year's revenue.

#### Other operating income

Other operating income comprises items of a secondary nature to the activities of the enterprises, including profits on sale of intangible and tangible assets.

Other operating income also includes Service Fees Income from group enterprises.

#### **Other external expenses**

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

#### Amortisation and impairment of tangible assets

Leasehold improvements and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers, and wages and salaries as well as borrowing costs relating to specific and general borrowing directly attributable to the construction of the individual asset.

Interest expenses on loans to finance the production of items of property, plant and equipment, and which relate to the production period, are recognised in cost. All other borrowing costs are recognised in the income statement.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight-line basis over the expected useful life.

The expected useful lives of the assets are as follows:

		Residual
	Useful life	value
Other fixtures and fittings, tools and equipment	4-5 years	0%
Leasehold improvements	5 years	0%

Depreciation is recognised in the income statement as Depreciation of intangible and tangible assets.

The basis of depreciation is based on the residual value of the asset and is reduced by impairment losses, if any. The depreciation period and the residual value are determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognised.

In case of changes in the amortisation period or the residual value, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

Gains and losses on the disposal of items of property, plant and equipment are calculated as the difference between the selling price less costs to sell and the carrying amount at the date of disposal. The gains or losses are recognised in the income statement as other operating income or other operating expenses, respectively.

#### Financial income and expenses

Financial income and expenses are recognised in the Income Statement with the amounts that concern the financial year. Financial income and expenses include interest income and expenses, realised and unrealised capital gains and losses regarding debt and foreign currency transactions as well as surcharges and allowances under the tax repayment scheme.

#### Tax on net profit for the year

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax less the part of the tax of the year that relates to changes in equity. Current and deferred tax regarding changes in equity is recognised directly in equity.

## **Balance Sheet**

#### **Fixed** assets

Fixed assets are measured at cost and less accumulated amortisation and impairment losses. Cost comprises the purchase price and costs directly attributable to the purchase until the date when the asset is available for use.

The depreciation basis is measured as the cost with deductions of the expected scrap value. The depreciation period and the scrap value are estimated at the time of purchase and reestimated yearly. If the scrap value is estimated to be higher than the tangible assets booked value then no depreciation will take place.

An impairment test of tangible assets is performed in the event of indications of a decrease in value. The impairment test is performed for each individual asset and group of assets, respectively. The assets are written down to the higher of the asset's or asset group's value in use and the net selling price (recoverable amount) in the event that this one is lower than the carrying amount.

### Equity investments in group enterprises

Equity investments in group enterprises are measured at cost. Cost includes the consideration measured at fair value plus direct acquisition costs.

In case of indication of impairment, an impairment test is conducted. Equity investments are written down to the lower of the carrying amount and the recoverable amount.

Dividends received that exceed accumulated earnings in the group entity or associate or equity interest during the period of ownership are treated as a reduction in the cost of acquisition.

#### Deposits

Deposits are measured at cost.

### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are assessed for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the country of domicile and credit ratings of the debtors in accordance with the Group's credit risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the net present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

The company has chosen IAS 39 as interpretation for impairment of financial receivables

#### **Prepaid expenses**

Prepaid expenses recognised in assets comprises prepaid costs regarding subsequent financial years.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand. Due to the nature of the agreement, deposits on the Group's cash pool agreement are not considered cash and cash equivalents, but are included in the annual report as receivables from and payables to group enterprises.

#### Equity

Dividend proposed for the year is recognised as a liability at the date when it is adopted at the annual general meeting (declaration date). Dividend expected to be distributed for the financial year is presented as a separate line item under "Equity".

#### Income tax and deferred tax

Current tax payables and receivables are recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on prior-year taxable income and tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to office premises and other items where temporary differences arise at the date of acquisition without affecting neither the profit/loss for the year nor the taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax assets, including the tax value of tax loss carry-forwards, are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

Adjustment is made to deferred tax resulting from elimination of unrealised intra-group profits and losses.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax.

#### **Financial liabilities**

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate.

Other liabilities are measured at net realisable value.

#### **Other payables**

Other payables are measured at amortised cost, which usually corresponds to the nominal value.

#### **Contingent assets and liabilities**

Contingent assets and liabilities are not recognised in the Balance Sheet but appear only in the notes.

#### Segment information

Segment information is provided about activity and geographically. Segmentation is in accordance with the Company's internal reporting and responsibilities. The segment figures are prepared according to the same policies as the Corporate Financial Statements.

#### **Explanation of financial ratios**

The financial ratios stated in the survey of financial highlights have been calculated as follows:

Return on equity (%)	=	Profit/loss for the year	
		Avg. equity	
Return on assets (%)	= _	Operating profit (EBIT) X 100	
		Avg. assets	
Equity ratio (%)	=	Total equity x 100	
	_	Total assets	

# **Income Statement**

	Note	2023 TDKK	2022 TDKK
Revenue	1	662.560	605.577
Cost of sales	_	-470.256	-424,740
Other operating income		22.496	12.531
Other external expenses		-120.014	-110.151
Gross profit	_	94.786	83.217
Staff costs	2	-62.310	-49.031
Profit before net financials	£	32.476	34.186
Finance income	3	4.569	3.591
Finance expences	4	-16.020	-10.569
Profit before tax	·	21.025	27.208
Tax expense on ordinary activities	5	-4.701	-6.113
Profit for the year	6	16.324	21.095
Proposed distribution of results			
Proposed dividend recognised in equity		0	30.000
Retained earnings		16.324	-8.905
Distribution of profit		16.324	21.095

# Balance Sheet as of 31 December

	Note	2023 ТDКК	2022 TDKK
Assets			
Fixtures, fittings, tools and equipment	7	0	0
Leasehold improvements	8	0	0
Property, plant and equipment		0	0
Equity investments in group enterprises	9, 10	154.934	0
Deposits	11	570	570
Investments		155.504	570
Fixed assets		155.504	570
Trade receivables		145.400	137.387
Receivables from group enterprises		2.152	25.613
Deferred tax	12	8	11
Tax receivables		4.302	0
Other short-term receivables		22	0
Prepaid expenses	13	2.106	4.886
Receivables		153.990	167.897
Current assets		153.990	167.897
Assets		309.494	168.467

# **Balance Sheet as of 31 December**

	Note	2023 ТDКК	2022 ТDКК
Liabilities and equity			
Contributed capital		10.000	10.000
Retained earnings		46.239	29.915
Proposed dividend recognised in equity		0	30.000
Equity		56.239	69.915
Payables to group enterprises		141.337	0
Other payables		14.170	0
Long-term liabilities other than provisions	14	155.507	0
Trade payables		3.998	3.361
Payables to group enterprises		42.368	57.906
Tax payables		0	109
Other payables		51.382	37.176
Short-term liabilities other than provisions		97.748	98.552
Liabilities other than provisions within the business		253.255	98.552
Liabilities and equity		309.494	168.467
Contingent liabilities	15		
Collaterals and assets pledges as security	15		
Parent company	10		
Related parties	18		
Fees for auditors elected on the general meeting	19		
Significant events occurring after end of reporting period	20		

## Eli Lilly Danmark A/S

# Statement of changes in Equity

			Proposed dividend	
	Contributed	Retained	recognised	
	capital	earnings	in equity	Total
Equity 1 January 2023	10.000	29.915	30.000	69.915
Dividend distributed Transfer through appropiration	0	0	-30.000	-30.000
of loss	0	16.324	0	16.324
Equity 31 December 2023	10.000	46.239	0	56.239

The share capital has remained unchanged for the last 5 years.

The company's share capital consists of 10,000 shares of DKK 1,000 each, totalling DKK 10,000.

	2023	2022
1. Segment information		
Activities		
Diabetes	125.953	82.900
Oncology	106.657	89.568
Neuroscience	181.421	175.524
Immunology	248.529	257.585
Total	662.560	605.577
Geographical		
Denmark	171.150	168.505
Iceland	6.333	6.610
Norway	174.509	193.599
Finland	310.568	236.863
Total	662.560	605.577

The company has in the comparative figures reclassified tDKK 121.586 to Neuroscience from Immunology due to changed mapping in classification of product categories, to ensure comparable figures in last years classification.

# 2. Staff costs

	2023	2022
Wages and salaries	57.921	45.876
Post-employement benefit expense	4.039	2.765
Social security contributions	350	390
	62.310	49.031
Hereof remuneration to management		
Executive Board and Board of Directors	2.637	1.753
	2.637	1.753
Average number of employees	51	49
3. Finance income		
	2023	2022
Finance income from group enterprises	1.046	32
Other finance income	3.523	3.559
	4.569	3.591
4. Finance costs		
	2023	2022
Finance expences from group enterprises	-1.366	-7
Other finance expences	-14.654	-10.562
	-16.020	-10.569
5. Tax for the year		

Tax expense	2023	2022
Tax for the year	4.698	6.109
Deferred tax assets adjustment	3	4
Balance at 31 December	4.701	6.113
Tax payable		
Balance at 1 January	109	-1.374
Tax received/paid	-109	1.374
Prepaid tax	-9.000	-6.000
Tax for the year	4.698	6.109
Balance at 31 December	-4.302	109
Deferred tax, Total	44	45
Balance at 1 January	-11	-15
Deferred tax liability adjustment on Income statement	<u> </u>	4 11
Balance at 31 December	<u>-ð</u>	-11
C. Distribution of profit		
6. Distribution of profit	2022	2022
Proposed dividend	<b>2023</b> 0	<b>2022</b> 30.000
Retained earnings	16.324	-8.905
Retained carnings	16.324	21.095
7. Fixtures, fittings, tools and equipment		
	2023	2022
Cost at the beginning of the year	539	539
Cost at the end of the year	539	539
Depreciation and amortisation at the beginning of the year	-539	-539
Impairment losses and amortisation at the end of the year	-539	-539
Carrying amount at the end of the year	0	0
8. Leasehold improvements		
	2023	2022
Cost at the beginning of the year	1.147	1.147
Cost at the end of the year	1.147	1.147
Depreciation and amortisation at the beginning of the year	-1.147	-1.147
Impairment losses and amortisation at the end of the year	-1.147	-1.147
· · · · · · · · · · · · · · · · · · ·		
Carrying amount at the end of the year	0	0
carrying amount at the end of the year		_

# 9. Equity investments in group enterprises

	2023	2022
Cost at the beginning of the year	0	0
Addition during the year, incl. improvements	154.934	0
Cost at the end of the year	154.934	0
Carrying amount at the end of the year	154.934	0

# **10.** Disclosure in Equity investments in group enterprises

Group enterprises

	hare held in			
Name	Registered office	%	Equity	Profit
IMMUNITRACK ApS	Copenhagen	100,00	12.846	-194
			12.846	-194

The figures come from the Annual Report for 2022/2023 as of 31 May 2023.

# 11. Deposits, investments

	2023	2022
Cost at the beginning of the year	570	570
Cost at the end of the year	570	570
Carrying amount at the end of the year	570	570
12. Deferred tax		
	2023	2022
Deferred tax beginning of the year	11	15
Current deferred tax	-3	-4
Balance at the end of the year	8	11

# Balance at the end of the year

Deferred tax consist of operating equipment.

# 13. Prepaid expenses

Prepaid expenses includes: Prepaid expenses and balance on client account at salary provider.

# 14. Long-term liabilities

	Due	Due	Due
	after 1 year	within 1 year	after 5 years
Payables to group enterprises	141.337	0	0
Other payables	14.170	0	0
	155.507	0	0

# 15. Contingent liabilities

	2023	2022
Rent liability	923	902
Operating lease liability concerning cars and computer equipment	769	1.867
	1.692	2.769

Apart from the above, the company has not undertaken any other lease liabilities.

The Company is jointly taxed with the other enterprises in the group and are jointly and severally liable for the taxes that concern the joint taxation.

The company is the administration company in the joint taxation that started on 2nd of October 2023.

# 16. Collaterals and securities

No collaterals or securities exist at the balance sheet date.

The company enters into a cashpool agreement in which Eli Lilly Group is the cashpool administrator. The balance sheet as of 31.12.2023 is presented as a payable of DKK 141.337 thousand to group enterprises.

# 17. Parent company

The company is fully owned by Lilly Holding, BV. The parent company and the controlling influence of the entire group is Eli Lilly and Company.

The company's financial statements are included in the consolidated financial statements of the parent company Lilly Holding, BV, and Eli Lilly and Company. The annual report for Lilly Holding, BV is available at the company's office at Paperdorpseweg 83, 3528 BJ, Utrecht, Netherlands.

The parent company of the entire group is Eli Lilly and Company, P.O. Box 88665, Indianapolis, Indiana 46208-0665, and the annual report is available at www.lilly.com.

# 18. Related parties

Related parties include the parent, group enterprises and associates.

The company purchases goods and services from related parties.

In addition, the company sells administrative services to related parties.

In addition to the ordinary intra-group transactions the company moved from a deposit to a withdrawal on the cashpool agreement related to the equity investment in group enterprises. The withdrawal is considered a long term payable.

Intra-group transactions in Income Statement	2023	2022
Other operating income	21.419	12.531
Cost of sales	468.488	422.927
Other external expenses	96.658	87.107
Recharge pass-through expenses	1.637	1.779
Net Interest	-320	25
Intra-group transactions in Balance Sheet		
Short term trade receivables from group enterprises	2.152	25.613
Short term payables to group enterprises	42.368	57.906
Long term payables to group enterprises	141.337	0
19. Fees for auditors elected on the general meeting		
	2023	2022
Statutory audit	402	383
Other assurance reports	25	18
Tax consultancy	0	0
Other services	0	0
	427	401

# 20. Significant events occurring after end of reporting period

The company's business operations have not been affected by any material adjusting or non-adjusting events after the reporting period.