

Forbo Flooring A/S

Produktionsvej 14
2600 Glostrup
Denmark


CVR no. 51 47 54 10

Annual report 2018

The annual report was presented and approved at the
Company's annual general meeting on

31 May 2019

chairman



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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Forbo Flooring A/S for the financial year 1 January – 31 December 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

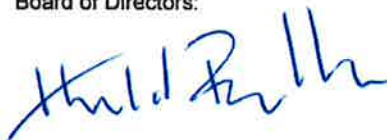
We recommend that the annual report be approved at the annual general meeting.

Glostrup, 31 May 2019
Executive Board:



Jens-Christian Holm Iversen

Board of Directors:



Harald Henrik Burgstaller
Chairman



Jelle Kroes



Jean-Michel Robert Henri
Ghislain Wins



Independent auditor's report

To the shareholder of Forbo Flooring A/S

Opinion

We have audited the financial statements of Forbo Flooring A/S for the financial year 1 January – 31 December 2018 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.



Independent auditor's report

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 31 May 2019

KPMG

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98

Kenn W. Hansen
State Authorised
Public Accountant
mne30154

Forbo Flooring A/S
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Management's review

Company details

Forbo Flooring A/S
Produktionsvej 14
2600 Glostrup
Denmark

CVR no.:	51 47 54 10
Established:	16 September 1974
Registered office:	Glostrup
Financial year:	1 January – 31 December

Board of Directors

Harald Henrik Burgstaller, Chairman
Jelle Kroes
Jean-Michel Robert Henri Ghislain Wins

Executive Board

Jens-Christian Holm Iversen

Auditor

KPMG
Statsautoriseret Revisionspartnerselskab
Dampfærgevej 28
2100 København Ø
Denmark

Management's review

Operating review

Principal activities

The Company's main activity is wholesale in Denmark of linoleum products including floors, walls, desks and other related products, which are produced at Forbo Group's own factories.

Development in activities and financial position

The Company's income statement for 2018 shows a profit of DKK 2,244 thousand (2017: DKK 1,894 thousand). The balance sheet at 31 December 2018 shows assets of DKK 16,127 thousand (2017: DKK 17,194 thousand) and an equity of DKK 3,017 thousand (2017: DKK 3,773 thousand).

Events after the balance sheet date

No events have occurred after the balance sheet date which could significantly affect the assessment of the Company's financial position.

Financial statements 1 January – 31 December

Income statement

DKK	Note	2018	2017
Gross profit		13,500,392	12,543,109
Staff costs	2	-10,427,973	-9,920,603
Depreciation, amortisation and impairment losses		-75,644	-41,859
Operating profit		2,996,775	2,580,647
Financial income		0	14,729
Financial expenses		-1,798	-3,678
Profit before tax		2,994,977	2,591,698
Tax on profit for the year	3	-750,577	-697,276
Profit for the year		2,244,400	1,894,422
Proposed profit appropriation			
Retained earnings		2,000,000	3,000,000
Retained earnings		244,400	-1,105,578
		2,244,400	1,894,422

Financial statements 1 January – 31 December

Balance sheet

DKK	Note	31/12 2018	31/12 2017
ASSETS			
Fixed assets			
Property, plant and equipment			
Fixtures and fittings, tools and equipment under construction		0	138,411
Fixtures and fittings, tools and equipment		175,943	113,177
		<u>175,943</u>	<u>251,588</u>
Investments			
Deposits		293,024	290,718
Total fixed assets		<u>468,967</u>	<u>542,306</u>
Current assets			
Inventories			
		41,189	12,295
Receivables			
Trade receivables		11,356,533	4,730,856
Deferred tax asset		1,866	2,771
Prepayments		373,548	223,454
		<u>11,731,947</u>	<u>4,957,081</u>
Cash at bank and in hand		<u>3,884,736</u>	<u>11,682,014</u>
Total current assets		<u>15,657,872</u>	<u>16,651,390</u>
TOTAL ASSETS		<u><u>16,126,839</u></u>	<u><u>17,193,696</u></u>

Financial statements 1 January – 31 December

Balance sheet

DKK	Note	31/12 2018	31/12 2017
EQUITY AND LIABILITIES			
Equity			
Contributed capital		500,000	500,000
Retained earnings		516,947	272,547
Proposed dividends for the financial year		<u>2,000,000</u>	<u>3,000,000</u>
Total equity		<u>3,016,947</u>	<u>3,772,547</u>
Liabilities			
Current liabilities other than provisions			
Trade payables		6,098,195	4,557,667
Payables to group entities		1,615,726	3,642,851
Corporation tax		1,388,995	1,552,515
Other payables		<u>4,006,976</u>	<u>3,668,116</u>
		<u>13,109,892</u>	<u>13,421,149</u>
Total liabilities		<u>13,109,892</u>	<u>13,421,149</u>
TOTAL EQUITY AND LIABILITIES		<u>16,126,839</u>	<u>17,193,696</u>
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Financial statements 1 January – 31 December

Statement of changes in equity

DKK	Contributed capital	Retained earnings	Proposed dividends for the financial year	Total
Equity at 1 January 2018	500,000	272,547	3,000,000	3,772,547
Ordinary dividends paid	0	0	-3,000,000	-3,000,000
Transferred over the profit appropriation	0	244,400	2,000,000	2,244,400
Equity at 31 December 2018	500,000	516,947	2,000,000	3,016,947

Financial statements 1 January – 31 December

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1 Accounting policies

The annual report of Forbo Flooring A/S for 2018 has been prepared in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act with opt-in from higher reporting classes.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Income statement

Gross Profit

Pursuant to section 32 of the Danish Financial Statements Act, the Company has decided only to disclose gross profit.

Revenue

Income from the sale of goods, comprising the sale of linoleum products, is recognised in revenue when delivery and transfer of risk to the buyer have taken place, and the income may be measured reliably and is expected to be received. The date of transfer of the most significant benefits and risks is determined using standard Incoterms ® 2010.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

Cost of sales

Cost of sales comprises costs incurred to generate revenue for the year. This item also comprises direct costs for goods for resale and changes to inventory of goods for resale.

Other external costs

Other external costs comprise distribution costs and costs related to sales, sales campaigns, administration, office premises, operating leases, etc.

Financial statements 1 January – 31 December

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1 Accounting policies (continued)

Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding reimbursements from public authorities.

Financial income and expenses

Financial income and expenses comprise interest income and expense, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

Tax on profit for the year

The Company is subject to the Danish rules on compulsory joint taxation of the Group's Danish entities.

The Company is the administrative company for the joint taxation and accordingly settles all payments of corporation tax to the tax authorities.

On payment of joint taxation contributions, current Danish corporation tax is allocated between the jointly taxed entities in proportion to their taxable income. Entities with tax losses receive joint taxation contributions from entities that have used the losses to reduce their own taxable profit.

Tax for the year comprises current corporation tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

Balance sheet

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation is cost less any projected residual value after the end of the useful life. Depreciation is provided on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Fixtures and fittings, tools and equipment	5 years
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Financial statements 1 January – 31 December

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1 Accounting policies (continued)

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Fixed assets under construction are recognised and measured at cost at the balance sheet date. Upon entry into service, the cost is transferred to the relevant group of property, plant and equipment.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

Inventories

Inventories are measured at cost. Where the net realisable value is lower than cost, inventories are written down to this lower value. Inventories consists of demo products and sales samples.

Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Prepayments

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term marketable securities with a term of three months or less which are easily convertible into cash and which are subject to only an insignificant risk of changes in value.

Equity

Dividends

The expected dividend payment for the year is disclosed as a separate item under equity.

Corporation tax and deferred tax

The Company is the administrative company in the joint taxation group.

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities based on the planned use of the asset or settlement of the liability. However, deferred tax is not recognised on temporary differences relating to goodwill non-deductible for tax purposes and on office premises and other items where the temporary

Financial statements 1 January – 31 December

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1 Accounting policies (continued)

differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

Liabilities

Other liabilities are measured at amortised cost, which usually corresponds to nominal value.

2 Staff costs

DKK	2018	2017
Wages and salaries	9,468,627	9,037,703
Pension	846,021	800,967
Other security costs	113,325	81,933
	<u>10,427,973</u>	<u>9,920,603</u>
 Average number of full-time employees	 <u>14</u>	 <u>14</u>

3 Tax on profit for the year

DKK	2018	2017
Current tax for the year	749,672	693,990
Deferred tax for the year	905	3,286
	<u>750,577</u>	<u>697,276</u>

4 Contractual obligations, contingencies, etc.

Contingent liabilities

The Group's Danish entities are jointly and severally liable for tax on the Group's jointly taxed income and for certain withholding taxes such as dividend tax and royalty tax as well as for the joint registration for VAT. Any subsequent corrections of the taxable income subject to joint taxation or withholding taxes on dividends, etc., may entail an increase in the entities' liability.

Operating lease obligations

Remaining operating lease obligations and rent commitment at the balance sheet date falling due within five years amounts to DKK 2,763 thousand (2017: DKK 2,746 thousand).

Financial statements 1 January – 31 December

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5 Related party disclosures

Forbo Flooring A/S' related parties comprise the group entities as well as their Board of Directors and Executive Board.

Control

Forbo Flooring A/S is a subsidiary of Forbo Finanz AG, Lindenstrasse 8, 6340 Baar, Schweiz.

The consolidated financial statements of Forbo Group can be obtained by contacting the Company or at the following website:

<https://www.forbo.com/corporate/en-gl/investors/investors/p3wwu3>