

## Europart Danmark A/S

Kokmose 14  
6000 Kolding  
CVR No. 46629310

## Annual report 2020

The Annual General Meeting adopted the  
annual report on 02.03.2021

**Erik Nørgaard Graversen**  
Chairman of the General Meeting

# Contents

Entity details	2
Statement by Management	3
Independent auditor's report	4
Management commentary	7
Income statement for 2020	9
Balance sheet at 31.12.2020	10
Statement of changes in equity for 2020	12
Cash flow statement for 2020	13
Notes	14
Accounting policies	17

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# Entity details

## Entity

Europart Danmark A/S

Kokmose 14

6000 Kolding

CVR No.: 46629310

Registered office: Kolding

Financial year: 01.01.2020 - 31.12.2020

## Board of Directors

Erik Nørgaard Graversen, Chairman

Mogens Bjerggaard Olesen

Kenneth Hansen, Employee representative

Anders Alslev, Employee representative

Olaf Theo Giesen

## Executive Board

Mogens Bjerggaard Olesen

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

City Tower, Værkmestergade 2

8000 Aarhus C

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# Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Europart Danmark A/S for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations and cash flows for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Kolding, 02.03.2021

## Executive Board



**Mogens Bjerggaard Olesen**

## Board of Directors



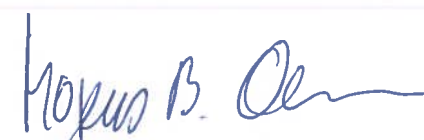
**Erik Nørgaard Graversen**  
Chairman



**Kenneth Hansen**  
Employee representative



**Olaf Theo Giesen**



**Mogens Bjerggaard Olesen**



**Anders Alslev**  
Employee representative

# Independent auditor's report

## To the shareholder of Europart Danmark A/S

### Opinion

We have audited the financial statements of Europart Danmark A/S for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations and cash flows for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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**Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 02.03.2021

**Deloitte**

Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

**Henrik Vedel**

State Authorised Public Accountant  
Identification No (MNE) mne10052

**Tommy Schormand Johansen**

State Authorised Public Accountant  
Identification No (MNE) mne44080

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# Management commentary

## Financial highlights

	2020 DKK'000	2019 DKK'000	2018 DKK'000	2017 DKK'000	2016 DKK'000
<b>Key figures</b>					
Gross profit/loss	44,398	46,934	47,444	47,854	48,238
Operating profit/loss	6,846	8,624	9,725	10,683	12,558
Net financials	162	(4)	(488)	(385)	(461)
Profit/loss for the year	5,454	6,691	7,167	7,997	9,407
Total assets	76,991	79,546	94,395	90,568	87,233
Investments in property, plant and equipment	0	280	956	241	431
Equity	52,512	53,558	50,867	48,700	45,702
<b>Ratios</b>					
Return on invested capital incl goodwill (%)	10.3	10.8	10.5	11.8	14.4
Return on equity (%)	10.3	12.8	14.4	16.4	20.6
Equity ratio (%)	68.2	67.3	53.9	53.8	52.4

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

### Return on invested capital incl goodwill (%):

$\frac{\text{EBITA} * 100}{\text{Average invested capital incl goodwill}}$

Average invested capital incl goodwill

### Return on equity (%):

$\frac{\text{Profit/loss for the year} * 100}{\text{Average equity}}$

Average equity

### Equity ratio (%):

$\frac{\text{Equity} * 100}{\text{Total assets}}$

Total assets



### **Primary activities**

The Company trades in spare parts, tools and vehicle parts for trucks, busses, trailers and industry use as well as structure components for coach and body works.

### **Development in activities and finances**

The company has, to some degree, been affected by the growth experienced by large customers and the high number of newly registered trucks and trailers without a significant increase in the total vehicle population. This has had the outcome that a large number of old vehicles part of the company's core product area are no longer on the market. Furthermore the market has, to some extent, been affected by the global economic uncertainty. The Company's customer defection rate was at an expected level.

Profit of the year was DKK 7,008 thousands before tax and may, in the circumstances, be characterised as satisfactory.

### **Outlook**

For the coming year, Management expects to increase sales with 4% compared to 2020, as 2020 growth was hit negatively by COVID-19.

### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Income statement for 2020

	Notes	2020 DKK'000	2019 DKK'000
<b>Gross profit/loss</b>		<b>44,398</b>	<b>46,934</b>
Staff costs	1	(37,115)	(37,857)
Depreciation, amortisation and impairment losses	2	(437)	(453)
<b>Operating profit/loss</b>		<b>6,846</b>	<b>8,624</b>
Other financial income	3	251	289
Other financial expenses	4	(89)	(293)
<b>Profit/loss before tax</b>		<b>7,008</b>	<b>8,620</b>
Tax on profit/loss for the year	5	(1,554)	(1,929)
<b>Profit/loss for the year</b>	6	<b>5,454</b>	<b>6,691</b>

# Balance sheet at 31.12.2020

## Assets

	Notes	2020 DKK'000	2019 DKK'000
Other fixtures and fittings, tools and equipment		1,355	1,732
Leasehold improvements		80	140
<b>Property, plant and equipment</b>	7	<b>1,435</b>	<b>1,872</b>
<b>Fixed assets</b>		<b>1,435</b>	<b>1,872</b>
Manufactured goods and goods for resale		40,910	42,013
<b>Inventories</b>		<b>40,910</b>	<b>42,013</b>
Trade receivables		24,725	28,268
Receivables from group enterprises		2,228	4,965
Other receivables		772	772
Prepayments	8	422	50
<b>Receivables</b>		<b>28,147</b>	<b>34,055</b>
<b>Cash</b>		<b>6,499</b>	<b>1,606</b>
<b>Current assets</b>		<b>75,556</b>	<b>77,674</b>
<b>Assets</b>		<b>76,991</b>	<b>79,546</b>

**Equity and liabilities**

	Notes	2020 DKK'000	2019 DKK'000
Contributed capital		8,075	8,075
Retained earnings		44,437	45,483
<b>Equity</b>		<b>52,512</b>	<b>53,558</b>
Deferred tax	9	65	84
<b>Provisions</b>		<b>65</b>	<b>84</b>
Bank loans		0	7,653
Trade payables		8,043	6,859
Payables to group enterprises		6,521	2,882
Tax payable		190	216
Other payables		9,660	8,294
<b>Current liabilities other than provisions</b>		<b>24,414</b>	<b>25,904</b>
<b>Liabilities other than provisions</b>		<b>24,414</b>	<b>25,904</b>
<b>Equity and liabilities</b>		<b>76,991</b>	<b>79,546</b>
Contingent liabilities	11		
Related parties with controlling interest	12		
Non-arm's length related party transactions	13		

## Statement of changes in equity for 2020

	Contributed capital DKK'000	Retained earnings DKK'000	Proposed extraordinary dividend DKK'000	Total DKK'000
Equity beginning of year	8,075	45,483	0	53,558
Extraordinary dividend paid	0	0	(6,500)	(6,500)
Profit/loss for the year	0	(1,046)	6,500	5,454
<b>Equity end of year</b>	<b>8,075</b>	<b>44,437</b>	<b>0</b>	<b>52,512</b>

## Cash flow statement for 2020

	Notes	2020 DKK'000	2019 DKK'000
Operating profit/loss		6,846	8,624
Amortisation, depreciation and impairment losses		437	453
Working capital changes	10	12,784	1,226
<b>Cash flow from ordinary operating activities</b>		<b>20,067</b>	<b>10,303</b>
Financial income received		251	289
Financial expenses paid		(89)	(293)
Taxes refunded/(paid)		(1,183)	(1,501)
<b>Cash flows from operating activities</b>		<b>19,046</b>	<b>8,798</b>
Acquisition etc of property, plant and equipment		0	(279)
<b>Cash flows from investing activities</b>		<b>0</b>	<b>(279)</b>
<b>Free cash flows generated from operations and investments before financing</b>		<b>19,046</b>	<b>8,519</b>
Repayments of loans etc		(7,653)	(14,904)
Dividend paid		(6,500)	(4,000)
<b>Cash flows from financing activities</b>		<b>(14,153)</b>	<b>(18,904)</b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>4,893</b>	<b>(10,385)</b>
Cash and cash equivalents beginning of year		1,606	11,991
<b>Cash and cash equivalents end of year</b>		<b>6,499</b>	<b>1,606</b>
Cash and cash equivalents at year-end are composed of:			
Cash		6,499	1,606
<b>Cash and cash equivalents end of year</b>		<b>6,499</b>	<b>1,606</b>

# Notes

## 1 Staff costs

	2020 DKK'000	2019 DKK'000
Wages and salaries	33,102	34,043
Pension costs	2,699	2,651
Other social security costs	270	282
Other staff costs	1,044	881
	<b>37,115</b>	<b>37,857</b>
Average number of full-time employees	71	74

	Remuneration of management 2020 DKK'000	Remuneration of management 2019 DKK'000
Total amount for management categories	1,755	1,603
	<b>1,755</b>	<b>1,603</b>

## 2 Depreciation, amortisation and impairment losses

	2020 DKK'000	2019 DKK'000
Depreciation of property, plant and equipment	437	453
	<b>437</b>	<b>453</b>

## 3 Other financial income

	2020 DKK'000	2019 DKK'000
Financial income from group enterprises	9	150
Other financial income	242	139
	<b>251</b>	<b>289</b>

## 4 Other financial expenses

	2020 DKK'000	2019 DKK'000
Other interest expenses	89	293
	<b>89</b>	<b>293</b>

**5 Tax on profit/loss for the year**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Current tax	1,574	1,920
Change in deferred tax	(20)	9
	<b>1,554</b>	<b>1,929</b>

**6 Proposed distribution of profit and loss**

	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Extraordinary dividend distributed in the financial year	6,500	4,500
Retained earnings	(1,046)	2,191
	<b>5,454</b>	<b>6,691</b>

**7 Property, plant and equipment**

	<b>Other fixtures and fittings, tools and equipment</b>	<b>Leasehold improvements</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Cost beginning of year	9,288	959
<b>Cost end of year</b>	<b>9,288</b>	<b>959</b>
Depreciation and impairment losses beginning of year	(7,556)	(819)
Depreciation for the year	(377)	(60)
<b>Depreciation and impairment losses end of year</b>	<b>(7,933)</b>	<b>(879)</b>
<b>Carrying amount end of year</b>	<b>1,355</b>	<b>80</b>

**8 Prepayments**

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

**9 Deferred tax**

<b>Changes during the year</b>	<b>2020</b>	<b>2019</b>
	<b>DKK'000</b>	<b>DKK'000</b>
Beginning of year	84	75
Recognised in the income statement	(19)	9
<b>End of year</b>	<b>65</b>	<b>84</b>



**10 Changes in working capital**

	2020	2019
	DKK'000	DKK'000
Increase/decrease in inventories	1,103	1,625
Increase/decrease in receivables	5,486	2,462
Increase/decrease in trade payables etc	6,195	(2,861)
	<b>12,784</b>	<b>1,226</b>

**11 Contingent liabilities**

The company has a non-cancellable lease obligation related to rent up until 31 of august 2029 of DKK 34,317 thousand.

Further the company has e leasing agreement, where the remaining term of the lease is 84 months. The company's total obligation represents DKK 1,883 thousand.

**12 Related parties with controlling interest**

Europart Danmark A/S' related parties comprise the following:

Europart International GmbH, Martinstrasse 13, D-58135, Hagen

Europart International GmbH holds the majority of the contributed capital in the Company.

Europart Danmark A/S is included in the consolidated financial statements of Europart International GmbH, Hagen Germany and the con-solidated financial statements of Efeu Group GmbH, which is the smallest and largest group, respectively, in which the Company is included as a subsidiary.

**13 Non-arm's length related party transactions**

Only related party transactions not conducted on an arm's length basis are disclosed in the annual report. No such transactions have been conducted in the financial year

# Accounting policies

## Reporting class

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

## Income statement

### Gross profit or loss

Gross profit or loss comprises revenue, other operating income, cost of raw materials and consumables and external expenses.

### Revenue

Income from sale of goods and finished goods is recognised in revenue at the time of delivery and when the risk passes to the buyer, provided that the income can be made up reliably and is expected to be received.

Revenue is measured net of all types of discounts/rebates granted. Furthermore, revenue is measured net of VAT and other indirect taxes charged on behalf of third parties.

The date of the transfer of the main benefits and risks is based on standardized terms of delivery based on Incoterms ® 2010.

### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

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### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

### Other external expenses

Other external costs include the year's costs relating to the entity's core activities, including costs relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

### Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding refunds from public authorities.

### Depreciation, amortisation and impairment losses

The item comprises depreciation of and impairment losses on property, plant and equipment.

### Other financial income

Financial income are recognised in the income statement at the amounts that concern the financial year and comprise include interest income as well as allowances and surcharges under the advance payment of tax scheme, etc.

**Other financial expenses**

Other financial and expenses are recognised in the income statement at the amounts that concern the financial year and comprise include expenses as well as allowances and surcharges under the advance payment of tax scheme, etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

**Balance sheet****Property, plant and equipment**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the purchase price and costs directly related to the acquisition until the time at which the asset is ready for use.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The depreciable amount, which is calculated as cost less any projected residual values after the end of the useful life, is depreciated on a straightline basis over the estimated useful life.

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

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Other fixtures and fittings, tools and equipment	9-11 years
Leasehold improvements	3-8 years

Estimated useful lives and residual values are reassessed annually.

**Inventories**

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected selling price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other costs directly attributable to the acquisition.

**Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

**Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

**Cash**

Cash comprises cash in hand and bank deposits.

**Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

**Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the taxbase is calculated based on the planned use of each asset or the planned settlement of each liability. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets

**Operating leases**

Lease payments on operating leases are recognised on a straightline basis in the income statement over the term of the lease.

**Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

**Tax receivable or payable**

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

**Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities, and cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for noncash operating items, working capital changes and taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments, and purchase, development, improvement and sale, etc. of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs, and the raising of loans, inception of finance leases, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.