



CHRISTENSEN  
KJÆRULFF

PERSONLIGT ENGAGEMENT

STATSAUTORISERET  
REVISIONSAKTIESELSKAB

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# Mantle DK ApS

Rådhuspladsen 45, 1550 København V

Company reg. no. 43 04 46 05

## Annual report

1 January - 31 December 2023

The annual report was submitted and approved by the general meeting on the 1 August 2024.

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Michelle Ann Harrison  
Chairman of the meeting

Notes:

- To ensure the greatest possible applicability of this document, IAS/IFRS English terminology has been used.
- Please note that decimal points have not been used in the usual English way. This means that for instance DKK 146.940 means the amount of DKK 146,940, and that 23,5 % means 23.5 %.



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## **Management's statement**

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Today, the Executive Board has approved the annual report of Mantle DK ApS for the financial year 1 January - 31 December 2023.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

We consider the chosen accounting policy to be appropriate, and in our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January – 31 December 2023.

Further, in our opinion, the Management's review gives a true and fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the Annual General Meeting.

Copenhagen, 31 July 2024

### **Executive board**

Jonatan Wenno

Roelof Jan Molemaker

Michelle Ann Harrison



## **Independent auditor's report**

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### **To the Shareholders of Mantle DK ApS**

#### **Opinion**

We have audited the financial statements of Mantle DK ApS for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity, notes and a summary of significant accounting policies, for the Company. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023, and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

#### **Basis for conclusion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the “Auditor’s Responsibilities for the Audit of the Financial Statements” section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants’ International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Management’s Responsibilities for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### **Auditor’s Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



## Independent auditor's report

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As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.



## Independent auditor's report

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In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of Management's Review.

Copenhagen, 31 July 2024

### **Christensen Kjarulff**

Statsautoriseret Revisionsaktieselskab  
Company reg. no. 15 91 56 41

**Mads Kokholm**

State Authorised Public Accountant  
mne35395



## Company information

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### **The company**

Mantle DK ApS  
Rådhuspladsen 45  
1550 København V

Company reg. no. 43 04 46 05  
Domicile: Copenhagen  
Financial year: 1 January - 31 December

### **Executive board**

Jonatan Wenno  
Roelof Jan Molemaker  
Michelle Ann Harrison

### **Auditors**

Christensen Kjarulff  
Statsautoriseret Revisionsaktieselskab  
Østbanegade 123  
2100 København Ø

### **Parent company**

Mantle Netherlands Holdings B.V.



## Management's review

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### **Description of key activities of the company**

The company's objects are to provide work in an end to end capacity across the policy lifecycle for governments and public realm bodies and thus (1) the preparation of data, studies and/or reports based on large-scale national and international statistics, official statistics, longitudinal studies and other population studies, and also for multi country data collection and reports (2) the design, implementation, evaluation and optimisation of public policy and service delivery, across all areas of public policy, and including the improvement of service design (3) the creation, advisory, execution and evaluation of all aspects of external government and public communications, and the design and evaluation of behaviour change programmes, including their creative execution and (4) polling and forecasting public opinion and vote intentions, for media organisations, government bodies, political parties and associated entities.

### **Development in activities and financial matters**

The gross profit for the year totals DKK 8.135.342 against DKK 2.446.261 last year. Income or loss from ordinary activities after tax totals DKK -1.676.717 against DKK 39.052 last year. Management considers the net profit or loss for the year satisfactory.





## Income statement

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All amounts in DKK.

Note	1/1 - 31/12 2023	9/2 - 31/12 2022
<b>Gross profit</b>	<b>8.135.342</b>	<b>2.446.261</b>
1 Staff costs	-8.650.890	-2.129.849
Depreciation and amortisation	-700.844	-174.287
<b>Operating profit</b>	<b>-1.216.392</b>	<b>142.125</b>
Other financial income	29	3.491
2 Other financial expenses	-318.112	-95.549
<b>Pre-tax net profit or loss</b>	<b>-1.534.475</b>	<b>50.067</b>
Tax on net profit or loss for the year	-142.242	-11.015
<b>Net profit or loss for the year</b>	<b>-1.676.717</b>	<b>39.052</b>
<b>Proposed distribution of net profit:</b>		
Transferred to retained earnings	0	39.052
Allocated from retained earnings	-1.676.717	0
<b>Total allocations and transfers</b>	<b>-1.676.717</b>	<b>39.052</b>



## Balance sheet at 31 December

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All amounts in DKK.

<b>Assets</b>			
<u>Note</u>		<u>2023</u>	<u>2022</u>
<b>Non-current assets</b>			
3	Goodwill	4.531.453	5.054.313
	Total intangible assets	4.531.453	5.054.313
4	Other fixtures, fittings, tools and equipment	0	177.984
	Total property, plant, and equipment	0	177.984
	<b>Total non-current assets</b>	<b>4.531.453</b>	<b>5.232.297</b>
<b>Current assets</b>			
	Trade receivables	2.452.250	789.948
	Receivables from group enterprises	283.119	286.271
	Other receivables	4.236.573	0
	Prepayments	30.996	0
	Total receivables	7.002.938	1.076.219
	Cash and cash equivalents	970.259	1.431.145
	<b>Total current assets</b>	<b>7.973.197</b>	<b>2.507.364</b>
	<b>Total assets</b>	<b>12.504.650</b>	<b>7.739.661</b>



## Balance sheet at 31 December

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All amounts in DKK.

<u>Note</u>	<u>2023</u>	<u>2022</u>
<b>Equity and liabilities</b>		
<b>Equity</b>		
Contributed capital	50.000	40.000
Retained earnings	1.861.425	39.052
<b>Total equity</b>	<b><u>1.911.425</u></b>	<b><u>79.052</u></b>
<b>Provisions</b>		
Provisions for deferred tax	153.257	11.015
<b>Total provisions</b>	<b><u>153.257</u></b>	<b><u>11.015</u></b>
<b>Liabilities other than provisions</b>		
Trade payables	320.522	1.091.757
Payables to group enterprises	3.773.931	4.404.639
Other payables	5.451.288	1.439.995
Deferred income	894.227	713.203
Total short term liabilities other than provisions	<u>10.439.968</u>	<u>7.649.594</u>
<b>Total liabilities other than provisions</b>	<b><u>10.439.968</u></b>	<b><u>7.649.594</u></b>
<b>Total equity and liabilities</b>	<b><u>12.504.650</u></b>	<b><u>7.739.661</u></b>



## Statement of changes in equity

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All amounts in DKK.

	<u>Contributed capital</u>	<u>Share premium</u>	<u>Retained earnings</u>	<u>Total</u>
Equity 9 February 2022	40.000	0	0	40.000
Retained earnings for the year	0	0	39.052	39.052
Equity 1 January 2023	40.000	0	39.052	79.052
Cash capital increase	10.000	3.499.090	0	3.509.090
Retained earnings for the year	0	0	-1.676.717	-1.676.717
Transferred to retained earnings	0	-3.499.090	3.499.090	0
	<b>50.000</b>	<b>0</b>	<b>1.861.425</b>	<b>1.911.425</b>



## Notes

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All amounts in DKK.

	1/1 - 31/12 2023	9/2 - 31/12 2022
<b>1. Staff costs</b>		
Salaries and wages	8.084.005	1.941.693
Pension costs	520.406	173.675
Other costs for social security	46.479	14.481
	<b>8.650.890</b>	<b>2.129.849</b>
Average number of employees	14	13
<b>2. Other financial expenses</b>		
Financial costs, group enterprises	266.914	95.549
Other financial costs	51.198	0
	<b>318.112</b>	<b>95.549</b>
<b>3. Goodwill</b>		
Cost 1 January 2023	5.228.600	0
Additions during the year	0	5.228.600
<b>Cost 31 December 2023</b>	<b>5.228.600</b>	<b>5.228.600</b>
Amortisation and write-down 1 January 2023	-174.287	0
Amortisation and depreciation for the year	-522.860	-174.287
<b>Amortisation and write-down 31 December 2023</b>	<b>-697.147</b>	<b>-174.287</b>
<b>Carrying amount, 31 December 2023</b>	<b>4.531.453</b>	<b>5.054.313</b>



## Notes

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All amounts in DKK.

	<u>31/12 2023</u>	<u>31/12 2022</u>
<b>4. Other fixtures, fittings, tools and equipment</b>		
Cost 1 January 2023	177.984	0
Additions during the year	<u>0</u>	<u>177.984</u>
<b>Cost 31 December 2023</b>	<b><u>177.984</u></b>	<b><u>177.984</u></b>
Amortisation and depreciation for the year	<u>-177.984</u>	<u>0</u>
<b>Depreciation and write-down 31 December 2023</b>	<b><u>-177.984</u></b>	<b><u>0</u></b>
<b>Carrying amount, 31 December 2023</b>	<b><u>0</u></b>	<b><u>177.984</u></b>



## Accounting policies

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The annual report for Mantle DK ApS has been presented in accordance with the Danish Financial Statements Act regulations concerning reporting class B enterprises. Furthermore, the company has decided to comply with certain rules applying to reporting class C enterprises.

The accounting policies are unchanged from last year, and the annual report is presented in DKK.

### Income statement

#### Gross profit

Gross profit comprises the revenue, changes in inventories of finished goods, and work in progress, own work capitalised, other operating income, and external costs.

The enterprise will be applying IAS 18 as its basis of interpretation for the recognition of revenue.

Revenue comprises the value of services provided during the year, including outlay for customers less VAT and price concessions directly associated with the sale.

Revenue is recognised in the income statement on the completion of sales. This is generally considered to be the case when:

- The service has been provided before the end of the financial year
- A binding sales agreement exists
- The sales price has been determined
- Payment has been received, or is anticipated with a reasonable degree of certainty.

This ensures that recognition does not take place until the total income and costs and stage of completion at the reporting date can be reliably validated and it seems probable that the economic benefits, including payments, will flow to the enterprise.

Cost of sales comprises direct costs less discounts and changes in inventories.

Other external expenses comprise expenses incurred for distribution, sales, advertising, administration, premises, loss on receivables, and operational leasing costs.

#### Staff costs

Staff costs include salaries and wages, including holiday allowances, pensions, and other social security costs, etc., for staff members.

#### Depreciation, amortisation, and writedown for impairment

Depreciation, amortisation, and writedown for impairment comprise depreciation on, amortisation of, and writedown for impairment of intangible and tangible assets, respectively.



## Accounting policies

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### Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts concerning the financial year. Financial income and expenses comprise interest income and expenses, financial expenses from financial leasing, realised and unrealised capital gains and losses relating to securities, debt and transactions in foreign currency, amortisation of financial assets and liabilities as well as surcharges and reimbursements under the advance tax scheme, etc.

### Tax on net profit or loss for the year

Tax for the year comprises the current income tax for the year and changes in deferred tax and is recognised in the income statement with the share attributable to the net profit or loss for the year and directly in equity with the share attributable to entries directly in equity.

## Statement of financial position

### Intangible assets

#### Goodwill

Acquired goodwill is measured at cost less accumulated amortisation. Given that it is impossible to make a reliable estimate of the useful life, the amortisation period is set at 10 years.

#### Property, plant, and equipment

Equipment are measured at cost less accrued depreciation and write-down for impairment. Land is not subject to depreciation.

The depreciable amount is cost less any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the carrying amount, the depreciation is discontinued.

If the amortisation period or the residual value is changed, the effect on amortisation will, in future, be recognised as a change in the accounting estimates.

The cost comprises acquisition cost and costs directly associated with the acquisition until the time when the asset is ready for use.

The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing, and the individual component representing a material part of the total cost.

Depreciation is done on a straight-line basis according to an assessment of the expected useful life and the residual value of the individual assets:

	Useful life	Residual value
Other fixtures and fittings, tools and equipment	3-5 years	0-20 %





## Accounting policies

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Minor assets with an expected useful life of less than 1 year are recognised as costs in the income statement in the year of acquisition.

Profit or loss derived from the disposal of property, land, and equipment is measured as the difference between the sales price less selling costs and the carrying amount at the date of disposal. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

### **Impairment loss relating to non-current assets**

The carrying amount of both intangible and tangible fixed assets are subject to annual impairment tests in order to disclose any indications of impairment beyond those expressed by amortisation and depreciation respectively.

If indications of impairment are disclosed, impairment tests are carried out for each individual asset or group of assets, respectively. Writedown for impairment is done to the recoverable amount if this value is lower than the carrying amount.

The recoverable amount is the higher value of value in use and selling price less expected selling cost. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the asset group and expected net cash flows from the sale of the asset or the asset group after the end of their useful life.

Previously recognised impairment losses are reversed when conditions for impairment no longer exist. Impairment relating to goodwill is not reversed.

### **Receivables**

Receivables are measured at amortised cost, which usually corresponds to nominal value.

In order to meet expected losses, impairment takes place at the net realisable value. The company has chosen to use IAS 39 as a basis for interpretation when recognising impairment of financial assets, which means that impairments must be made to offset losses where an objective indication is deemed to have occurred that an account receivable or a portfolio of accounts receivable is impaired. If an objective indication shows that an individual account receivable has been impaired, an impairment takes place at individual level.

Accounts receivable for which there is no objective indication of impairment at the individual level are evaluated at portfolio level for objective indication of impairment. The portfolios are primarily based on the debtors' domicile and credit rating in accordance with the company's and the group's credit risk management policy. Determination of the objective indicators applied for portfolios are based on experience with historical losses.

Impairment losses are calculated as the difference between the carrying amount of accounts receivable and the present value of the expected cash flows, including the realisable value of any securities received. The effective interest rate for the individual account receivable or portfolio is used as the discount rate.



## Accounting policies

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### **Prepayments**

Prepayments recognised under assets comprise incurred costs concerning the following financial year.

### **Cash and cash equivalents**

Cash and cash equivalents comprise cash at bank and on hand.

### **Income tax and deferred tax**

Current tax liabilities and current tax receivable are recognised in the statement of financial position as calculated tax on the taxable income for the year, adjusted for tax of previous years' taxable income and for tax paid on account.

Deferred tax is measured on the basis of temporary differences in assets and liabilities with a focus on the statement of financial position. Deferred tax is measured at net realisable value.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation prevailing in the respective countries on the reporting date when the deferred tax is expected to be released as current tax. Changes in deferred tax due to changed tax rates are recognised in the income statement, except for items included directly in the equity.

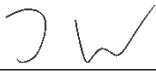
Deferred tax assets, including the tax value of tax losses allowed for carryforward, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit. Any deferred net tax assets are measured at net realisable value.

### **Liabilities other than provisions**

Other liabilities concerning payables to suppliers, group enterprises, and other payables are measured at amortised cost which usually corresponds to the nominal value.

### **Deferred income**

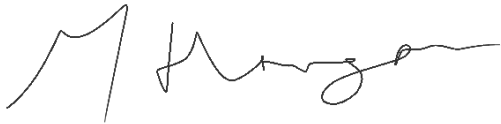
Payments received concerning future income are recognised under deferred income.



**Jonatan Wenno**  
Direktør  
IP-address: 83.185.45.118:17964  
Time of signature: 01-08-2024 at: 15:17:50  
Signed with esignatur EasySign



**Roelof Jan Molemaker**  
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**Michelle Ann Harrison**  
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**Michelle Ann Harrison**  
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## Mads Kokholm

The name returned by Danish MitID was:  
**Mads Kokholm**  
Revisor  
On behalf of Christensen Kjørulff Statsautoriseret Revision...  
ID: 5120a41e-d2a0-4104-a73c-51ec9617765e  
Time of signature: 01-08-2024 at: 20:28:04  
Signed with MitID



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