

# Fayrefield Ingredients Holding A/S

Lysholt Allé 3, 7100 Vejle CVR no. 42 34 50 08

# **Annual report for 2023**

Årsrapporten er godkendt på den ordinære generalforsamling, d. 26.03.24

Frank Therkildsen Dirigent



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# The company

Fayrefield Ingredients Holding A/S Lysholt Allé 3 7100 Vejle

Registered office: Vejle CVR no.: 42 34 50 08 Financial year: 01.01 - 31.12

# **Executive Board**

Peter Nielsen

# **Board of Directors**

Lars Buhl
Peter Nielsen
Jens Søgaard Jacobsen
Susanne Hougaard Steffensen
Frank Therkildsen
Kunmei Lian
Rasmus Kjær Laursen

# **Auditors**

Beierholm

Statsautoriseret Revisionspartnerselskab



Fayrefield Ingredients Holding A/S

# Statement by the Executive Board and Board of Directors on the annual report

We have on this day presented the annual report for the financial year 01.01.23 - 31.12.23 for Fayrefield Ingredients Holding A/S.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and financial statements give a true and fair view of the group's and the parent's assets, liabilities and financial position as at 31.12.23 and of the results of the group's and parent's activities and of the group's cash flows for the financial year 01.01.23 - 31.12.23.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Vejle, March 26, 2024

# **Executive Board**

Peter Nielsen

# **Board of Directors**

Lars Buhl Peter Nielsen Jens Søgaard Jacobsen Chairman

Susanne Hougaard Steffensen Frank Therkildsen Kunmei Lian

Rasmus Kjær Laursen



# To the shareholders of Fayrefield Ingredients Holding A/S

### Opinion

We have audited the consolidated financial statements and financial statements of Fayrefield Ingredients Holding A/S for the financial year 01.01.23 - 31.12.23, which comprise income statement, balance sheet, statement of changes in equity and notes to the financial statements, including significant accounting policies for the group as well as for the parent company as well as the consolidated cash flow statement. The consolidated financial statements and financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion the consolidated financial statements and financial statements give a true and fair view of the group's and the company's financial position at 31.12.23 and of the results of the group's and the company's operations and consolidated cash flows for the financial year 01.01.23 - 31.12.23 in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and financial statements" section of our report. We are independent of the group and the company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Statement on the management's review

Management is responsible for the management's review.

Our opinion on the consolidated financial statements and financial statements does not cover the management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and financial statements, it is our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the consolidated financial statements or parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.



Based on the work we have performed, we conclude that the management's review is in accordance with the consolidated financial statements and financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management's review.

# Management's responsibilities for the consolidated financial statements and financial statements

Management is responsible for the preparation of consolidated financial statements and financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and financial statements, management is responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and financial statements unless management either intends to liquidate the group and the company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the consolidated financial statements and financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements and financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an

opinion on the effectiveness of the group's and the company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting

estimates and related disclosures made by management.

• Conclude on the appropriateness of management's use of the going concern basis of accounting in

preparing the consolidated financial statements and financial statements and, based on the audit

evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the company's ability to continue as a going concern. If

we conclude that a material uncertainty exists, we are required to draw attention in our auditor's

report to the related disclosures in the consolidated financial statements and financial statements

or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

audit evidence obtained up to the date of our auditor's report. However, future events or

conditions may cause the group and the company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and contents of the consolidated financial statements

and financial statements, including the disclosures, and whether the consolidated financial state-

ments and financial statements represent the underlying transactions and events in a manner that

gives a true and fair view.

· Obtain sufficient appropriate audit evidence regarding the financial information of the entities or

business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit.

We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned

scope and timing of the audit and significant audit findings, including any significant deficiencies in

internal control that we identify during our audit.

Horsens, March 26, 2024

Beierholm

Statsautoriseret Revisionspartnerselskab

CVR no. 32 89 54 68

Morten Klarskov Larsen

State Authorized Public Accountant

MNE-no. mne32736



# **GROUPS FINANCIAL HIGHLIGHTS**

# **Key figures**

Figures in DKK '000	2023	2022	2021	2020	2019
Profit/loss					
Revenue	1,612,556	1,286,783	1,064,922	1,091,022	1,240,481
Gross profit	104,793	108,482	66,889	53,833	73,255
Operating profit	50,981	57,051	24,838	13,378	30,797
Total net financials	-15,730	-10,979	-8,594	-317	-11,195
Profit for the year	27,593	35,999	12,782	10,653	15,242
Balance					
Total assets	445,402	446,249	439,554	410,809	425,216
Investments in property, plant and equipment	4,255	5,090	2,963	3,918	-5,830
Equity	111,113	100,495	68,711	60,998	51,048
Cashflow					
Net cash flow:					
Operating activities	104,913	98,129	-4,023	19,278	-22,132
Investing activities	-47,027	-5,090	-4,597	-3,891	-5,386
Financing activities	-46,216	-93,004	8,585	-15,338	27,241
Cash flows for the year	11,670	35	-35	49	-277



# Management's review

Ratios					
	2023	2022	2021	2020	2019
Profitability					
Gross margin	6%	8%	6%	5%	6%
Profit margin	3%	4%	2%	1%	3%
Return on equity	26%	43%	20%	19%	27%
Equity ratio					
Solvency ratio	25%	23%	16%	15%	12%
Equity ratio including subordinated loans	28%	27%	20%	21%	18%
Others					
Number of employees (average)	68	55	59	58	49
Ratios definitions					
Gross margin:			s result x 10 Revenue	00	
Profit margin:			g profit/loss Revenue	s x 100	
Return on equity:			for the yea		
Solvency ratio:		Equity,	end of year		
Solvency ratio, including subordinated loans:	Equity	+ subordina Te	ited loans, e	end of year :	x 100



# Primary activities

As in previous years the main object of the Group has been to conduct trading activities with goods and services primarily within the food industry.

# Development in activities and financial affairs

The income statement for the period 01.01.23 - 31.12.23 shows a profit/loss of DKK 27,593k against DKK 35,999k for the period 01.01.22 - 31.12.22. The balance sheet shows equity of DKK 111,113k.

In the Annual report for 2022 management stated the expectations for 2023 as revenues of DKK 1,300 million and profits before tax of DKK 29 million.

The group realized revenues of DKK 1.613 million which is DKK 313 million more than expected. Profits before tax was realized at DKK 35 million which is DKK 6 more than expected.

The main reason for the development in turnover and profits is the acquisition of Fayrefield USA as a fully consolidated enterprise.

On this basis management considers the Group's financial performance in the year satisfactory.

# Outlook

We expect a positive cash flow from our operations partly from profits generated partly from a lower working capital requirement. For 2024 we expect revenues of DKK 2,000 million and profits before tax of DKK 35 million.

# **Knowledge resources**

The group relies on well-educated employees. The company provides ongoing training where necessary. Further reference is made to the section "Social and employee conditions" in the statutory CSR report referenced below.

# Financial risks

The most significant operating risks facing the group relate to its ability to be strongly positioned in the markets in which it buys and sells products.

Due to its operations, investments and financing, the group is exposed to changes in exchange rates and interest rates. It is the group's policy not to engage in active speculation in financial risks. Thus, the group's financial management activities are aimed only at managing risks already assumed.

# Foreign currency risks

The group's activities are affected by exchange rate fluctuations, as its revenue and cost of sales are primarily generated in foreign currency, whereas expenses, including wages and salaries are paid in



DKK. The group's currency risks are primarily hedged through a distribution of income and expenses in the same currency and through financial instruments. In accordance with the policy approved by the Board of Directors, risks on recognised financial assets and liabilities are hedged by way of financial agreements. Hedging takes place using forward exchange contracts, which are to hedge minimum 80% of the risks. Loan transactions in foreign currency are hedged through interest swaps, based on an individual assessment.

#### Interest rate risks

The group's interest bearing debt, made up as mortgage debt and bank debt net of the group's portfolio of negotiable securities and cash balances, is at the primary bank deducted with DKK 12 million to DKK 213 million at end of the year. At a secondary bank a limit of EUR 16 million has been expanded to EUR 20 million. In total the bank limits at year end sums up to DKK 363 million. The Group's interest rate is variable.

#### Credit risks

The group's credit risks partly relate to financial assets and partly to derivative financial instruments with a positive fair value. Credit risks related to financial assets correspond to the value recognised in the statement of financial position. The group is not exposed to any significant risks relating to any particular customer or business partner. The group's policy in respect of credit risks implies that all major customers and other business partners are credit rated on an ongoing basis. Transactions with customers outside Denmark, except for immaterial agreements, are insured at Allianz.

## External environment

The group is environmentally conscious and constantly strives at reducing its environmental impact from its operations. The group has no formal policy for this. Although there is no formal policy we have agreed the following guidelines. Since, it is guidelines no actions to follow-up are tracked or compared.

# Corporate social responsibility

#### Business model

As in previous years the main object of the Group has been to conduct trading activities with goods and services primarily within the food industry.

Fayrefield Foods A/S was founded in 1998 by Scotsman John D. Kerr and Peter Nielsen.

Fayrefield Ingredients' HQ is located in Vejle but is represented with offices and partners in most of the world and is thus a global partner.

The activities in Denmark are located at 3 addresses:

- Headoffice: Food Innovation House, Lysholt Allé 3, 2., Vejle
- Production and warehouse: Rostrup Byvej 3, Arden and Kastanievej 4, Glamsbjerg Besides above we have own Fayrefield offices in USA and France.



We are approximately 65 employees of which approximately 35 are employed in production.

Our primary activities today are based on following global business areas:

- Sales of dairy ingredients and functional blends for the food industry
- Sales of cheese and butter for the food industry and foodservice
- Sales of nutritional and pediatric ingredients
- Imports of dairy products into the EU
- Global trade in dairy products to the Middle East, Asia and South and Central America

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Fayrefield Foods A/S has a yearly turnover of approximately DKK 1,613 mio.

#### Environmental matters

The process was started in 2019 and continued in 2023. Our focus is on how our core competencies can be used to make a difference for others who also work sustainably. Our ambition for our contribution to the environment and climate is to minimize resource use and optimize sustainable workflows.

In connection with our building expansions, solar panels were installed. These installations occurred at our Glamsbjerg factory in December 2022 and at our Rostrup facility in 2024. Furthermore, our electricity consumption at the Glamsbjerg location in 2023 accounts for 66% of the consumption in 2022.

In terms of negative impact on the environment and climate, we do not have significant major direct risks, as our production represents only a minor part of the total activity. However, we are aware of the lower risk of e.g., resource consumption, and therefore efforts are also made to deal with this, see below.

Less consumption with the introduction of various digital alternatives and specific settings on our printers, we strive for less paper consumption. The effort to reduce paper consumption in 2023 has helped us to maintain the expected low consumption of paper. We have not yet started collecting data in this area, but based on purchase, we estimate that consumption has been reduced by 8%.

We are also working on energy optimization by, for example, minimizing resource use by continually replacing electronics, light bulbs, etc. to more environmentally correct alternatives. As a result of the increased activity, the group has not realized a measurable effect of energy improvements.

In addition to solar panels, as mentioned above, we are working on the 'intelligent' use of electricity in the freezer room. The cheese blocks can be considered 'freezing elements,' so efforts are being made to ensure that the freezer room is adequately cooled when production machines start, allowing us to use as much solar energy as possible for our own processes. When the temperature rises, the freezer is turned back on.

In the future, we seek to further optimize our energy consumption, thus reducing our environmental footprint. As mentioned, we are in a process of setting up solar cells at the factories.

Regarding organic products, we purchase and supply the share of organic products that our customers demand. We only produce partially based on customer requests.



# Social and employee matters

The biggest risks to our employee's well-being are potential harassment and stress.

## Diversity policy

We are actively working to ensure that employee composition reflects the workforce in Denmark. The main areas of action to ensure diversity are recruitment and career development. Everyone, regardless of age, gender, ethnicity, nationality and sexual, political, or religious orientation, is encouraged to apply for vacancies with us. We focus on inclusiveness, tolerance, respect for diversity, and do not tolerate discrimination. We want a workplace with high wellbeing and work to promote a good working environment.

We assess that we achieve the desired results with our diversity policy. We have employed staff with different religious backgrounds and assisted a former foreign resident in returning to the Danish labor market.

#### Donation to Red Cross

Throughout Fayrefield's 25-year history, we have each year donated to charity organizations with a focus on those affected by illness in particular children and their families. But also, for other purposes such as the general well-being of vulnerable groups and the fight against cancer and mental disorders. In connection with the marking of our 25-year company anniversary in the spring of 2023, we decided to donate DKK 25,000 to Red Cross. It is both an obligation but also a great pleasure to be able to support the great work that these organizations are doing.

# Bullying and harassment policy

As part of our focus on high well-being and promoting a good working environment at work, our employees can expect to be treated properly and respectfully. Harassment has been an important focus area for a long time in terms of wellbeing and working conditions.

We are not obligated to have a whistleblower scheme, but we follow an open-door policy. No incidents were reported in 2023.

# Stress policy

Our stress policy must help to ensure knowledge of the concept of stress among all employees. We want to have dialogue and openness about stress so that the danger signals are detected, and they are responded to before stress develops into a disease. In order to evaluate the impact of stress policy on an ongoing basis, it is important that stress is part of the discussion of the psychological working environment in connection with employee interviews.

In 2023 there has been an employee meeting in September with a focus on well-being, etc. Follow-up to this will take place during 2024. The result of meeting showed that most of our workers are doing well at work. In the future we expect to continue our efforts within employee well-being.

In 2023, there have been no cases of stress. The employees responsible have discussed this topic during staff meetings and have confirmed that there have been no incidents. Unfortunately, there have been 4 work-related accidents, all occurring in our factories.



## Consumer safety

We hold a wide range of certificates that contribute to ensuring food safety for consumers and allow us to sell to various Muslim countries. Throughout 2023, there have been no instances of product recalls or withdrawn goods.

## Respect for human rights

A fundamental element of our social responsibility is the commitment to living the principles of human rights. Our ambition is to support and respect the protection of internationally proclaimed human rights and to ensure that we do not contribute to the violation of human rights, including the right to privacy. Our ambition for our contribution to society is to take social responsibility through education and knowledge sharing and use core competencies to make a difference. With our geographical location and business model, we do not consider that there are any particular risks regarding human rights, in addition to the protection of the circumstances of our own employees as described above and the right to privacy, which is addressed by our GDPR policy. In 2018, a GPDR procedure was designed.

We do not directly obtain confirmations from suppliers regarding human rights compliance. However, we regularly visit our major suppliers to assess their day-to-day practices. Our supplier base primarily consists of companies in Europe and the USA. Additionally, we have one significant supplier in Argentina, which we plan to visit later this year.

In 2023, all new employees were introduced and trained in the group's GDPR procedure. No breaches of the group's GDPR policies were observed during the year. In the future, we seek to continue to introduce and train employees in GPDR procedures.

## Anti-corruption and bribery matters

Our Code of ethics expresses our expectations of our and our employees' ethical behavior and establishes the framework for our dialogue with business relations and other stakeholders. The aim is to ensure the highest possible integrity. The group is aware of its exposure to corruption and bribery as some of the group's clients and partners operates in areas with a risk of corruption and bribery. Consequently, we have a zero-tolerance policy against bribery and corruption, and we conduct business honestly and ethically. Our clients and partners must always be able to rely on us to act fairly and ethically. Ethical conduct is essential to our success.

All new employees in 2023 were introduced and trained in the group's anti-corruption policies. No breaches of the group's anti-corruption policy were observed during the year. In the future, we will continue to introduce and train our employees to our anti-corruption policy.



# Gender composition of the management

Supreme management body

The company sees gender diversity on the Board of Directors as important to ensure that both genders are represented and can contribute to the company being viewed from different angles.

	31.12.23	31.12.22	31.12.21	31.12.20	31.12.19
Number of members	7	*)	*)	*)	*)
Underrepresented sex (%)	29%	*)	*)	*)	

<sup>\*)</sup> The table does not contain information for 2022 and earlier, in line with section 99 b(7) of the Danish Financial Statements Act.

### Gender balance

The company's Board of Directors consists of 2 women (29%) and 5 men (71%), as shown in the table above. The goal of gender balance has thus been achieved. This gender balance is expected to be maintained in future.

## Accounting policies

The gender diversity ratio in the supreme management body is calculated as the proportion of female board members on the Board of Directors. It only includes board members elected by the general meeting.

# Other management levels

Other levels of management include the Executive Board, and people with responsibility for personnel who report directly to the Executive Board.

	31.12.23	31.12.22	31.12.21	31.12.20	31.12.19
Number of managers Underrepresented sex (%)	1 0%	*) *)	*) *)	*) *)	*)

<sup>\*)</sup> The table does not contain information for 2022 and earlier, in line with section 99 b(7) of the Danish Financial Statements Act.

Exempt from the requirement to set targets due to having less than three people in other management levels

The company's other management levels consist of 1 manager, including the company's CEO. Since the company has less than the statutory minimum of three managers at other management levels, there is no need to report on gender distribution at the other management levels. However, the company is not exempt from having to state the total number of people at the other management levels, and the proportion of the underrepresented sex (see the table above).



# Accounting policies

The gender diversity ratio at other management levels is calculated as the proportion of female managers with responsibility for personnel out of the total number of managers with responsibility for personnel at the other management levels.

#### Data ethics

Our work with data ethics has been based on the Data Ethics Compass from the Data Ethics Council with the following areas: Self-determination, Dignity, Accountability, Equality and Justice, Progressiveness and Diversity.

Our goal for data ethics behavior is to have a responsible use of data at all times, as well as to create transparency in the company's data collection, data management and data development.

We have prepared a policy for the area that the employees comply with.

The Board of Directors is responsible for continuously, and at least once a year, assessing whether the policy on data ethics needs to be updated. The Executive Board is responsible for ensuring that the policy is implemented in the company's day-to-day operations and informs the Board of Directors at least once a year about the work with data ethics.

Statement on data ethics can be found on the website of the company https://www.fayrefield.dk/persondatapolitik.



		G	roup	Pa	rent
Note		2023 DKK '000	2022 DKK '000	2023 DKK '000	2022 DKK '000
1	Revenue	1,612,556	1,286,783	1,314	971
	Change in inventories of finished goods and				
	work in progress	9,244	1,575	0	0
	Other operating income	405	778	0	0
	Costs of raw materials and consumables	-1,493,965	-1,157,340	0	0
	Other external expenses	-23,447	-23,314	-990	-782
	Gross profit	104,793	108,482	324	189
2	Staff costs	-48,646	-46,567	0	0
	Depreciation, amortisation and impairments losses of intangible assets				
	and property, plant and equipment	-5,165	-4,864	0	0
	Other operating expenses	-1	0	0	0
	Operating profit	50,981	57,051	324	189
4	Income from equity investments in group				
	enterprises	0	0	21,911	36,242
5	Income from participating interests	4,078	1,908	3,338	0
6	Financial income	6,246	7,667	1,155	22
7	Financial expenses	-26,054	-20,554	-2,048	-464
	Profit before tax	35,251	46,072	24,680	35,989
	Tax on profit for the year	-7,658	-10,073	68	8
	Profit for the year	27,593	35,999	24,748	35,997

<sup>8</sup> Proposed appropriation account



# **ASSETS**

ASSETS	Gı	oup	Parent		
	31.12.23 DKK '000	31.12.22 DKK '000	31.12.23 DKK '000	31.12.22 DKK '000	
Goodwill	6,235	6,684	0	C	
Total intangible assets	6,235	6,684	0	0	
Land and buildings Other fixtures and fittings, tools and	41,059	39,077	0	0	
equipment	8,308	9,673	0	0	
Total property, plant and equipment	49,367	48,750	0	0	
Equity investments in group enterprises Equity investments in participating	0	0	106,284	116,086	
interests	14,612	8,308	14,611	0	
Other investments Deposits	9 337	1 333	0	0	
Total investments	14,958	8,6 <b>42</b>	120,895	116,086	
Total non-current assets	70,560	64,076	120,895	116,086	
Raw materials and consumables	157,192	220,007	0		
Manufactured goods and goods for resale	15,659	6,415	0	0	
Total inventories	172,851	226,422	0	0	
Trade receivables	156,987	145,299	0	0	
Receivables from group enterprises	0	0	0	44	
Receivables from participating interests	30,703	158	30,703	0	
Income tax receivable	0	0	4,318	11,254	
Other receivables Prepayments	2,502 45	10,170 40	260 0	2	
Total receivables	190,237	155,667	35,281	11,300	
Other investments	59	59	0	0	
Total securities and equity					
investments	59	59	0	0	
Cash	11,695	25	25	17	
Total current assets	374,842	382,173	35,306	11,317	
Total assets	445,402	446,249	156,201	127,403	



# **EQUITY AND LIABILITIES**

	Gi	oup	Parent		
	31.12.23 DKK '000	31.12.22 DKK '000	31.12.23 DKK '000	31.12.22 DKK '000	
Contributed genital	E 000	5,000	E 000	5,000	
Contributed capital	5,000 0	5,000	5,000	5,000 52,000	
Share premium Reserve for net revaluation according to the	U	U	52,000	52,000	
equity method	3,331	5,295	29,575	38,745	
Foreign currency translation reserve	-453	3, <u>2</u> 33	29,575	00,740	
Cash flow hedging reserve	131	1,149	0	0	
Retained earnings	92,143	89,051	13,576	4,750	
Equity attributable to owners of the					
parent	100,152	100,495	100,151	100,495	
Non-controlling interests	10,961	0	0	0	
Total equity	111,113	100,495	100,151	100,495	
Provisions for deferred tax	4,924	4,879	0	0	
Total provisions	4,924	4,879	0	0	
Subordinate loan capital	5,809	17,762	0	5,000	
Payables to other credit institutions	13,765	5,481	13,765	5,481	
Total long-term payables	19,574	23,243	13,765	10,481	
Short-term part of long-term payables	11,317	3,370	3,700	1,300	
Payables to other credit institutions	141,789	138,133	0	0	
Trade payables	135,420	149,447	76	34	
Payables to group enterprises	0	0	34,220	3,886	
Income taxes	6,555	10,626	4,251	11,198	
Other payables	14,710	15,853	38	9	
Deferred income	0	203	0	0	
Total short-term payables	309,791	317,632	42,285	16,427	
Total payables	329,365	340,875	56,050	26,908	
Total equity and liabilities	445,402	446,249	156,201	127,403	

<sup>17</sup> Fair value information



<sup>18</sup> Derivative financial instruments

<sup>19</sup> Contingent liabilities

<sup>20</sup> Charges and security

<sup>21</sup> Related parties

# Statement of changes in equity

Figures in DKK '000	Contributed capital Share		Reserve for net revaluation according to the equity method	Foreign currency translation reserve	Cash flow hedging reserve	Retained earnings	Equity attributable to owners of the parent	Non- controlling interests	Total equity
Group:									
Statement of changes in equity for 01.01.22 - 31.12.22									
Balance as at 01.01.22 Fair value adjustment of	5,000	0	11,645	0	-708	52,773	68,710	0	68,710
hedging instruments	0	0	0	0	2,527	0	2,527	0	2,527
Extraordinary dividend paid	0	0	0	0	0	-6,500	-6,500	0	-6,500
Other changes in equity	0	0	0	0	0	429	429	0	429
Tax on changes in equity	0	0	0	0	-670	0	-670	0	-670
Net profit/loss for the year	0	0	-6,350	0	0	42,349	35,999	0	35,999
Balance as at 31.12.22	5,000	0	5,295	0	1,149	89,051	100,495	0	100,495
Statement of changes in equity for 01.01.23 - 31.12.23									
Balance as at 01.01.23 Net effect of mergers and	5,000	0	5,294	0	1,149	89,052	100,495	0	100,495
acquisition of enterprises	0	0	-6,034	0	0	6,034	0	8,320	8,320
Adjusted balance as at 01.01.23	5,000	0	-740	0	1,149	95,086	100,495	8,320	108,815
Capital increase	200	0	0	0	0	0	200	0	200
Capital reduction	-200	0	0	0	0	-6,198	-6,398	0	-6,398
Fair value adjustment of									
hedging instruments	0	0	0	0	-1,305	0	-1,305	0	-1,305
Extraordinary dividend paid	0	0	0	0	0	-17,000	-17,000	0	-17,000
Other changes in equity	0	0	0	-453	0	-422	-875	-204	-1,079
Tax on changes in equity	0	0	0	0	287	0	287	0	287
Net profit/loss for the year	0	0	4,071	0	0	20,677	24,748	2,845	27,593
Balance as at 31.12.23	5,000	0	3,331	-453	131	92,143	100,152	10,961	111,113



# Statement of changes in equity

Figures in DKK '000	Contributed capital Sha		Reserve for net revaluation according to the equity method	Foreign currency translation reserve	Cash flow hedging reserve	Retained earnings	Equity attributable to owners of the parent	Total equity
Parent:								
Statement of changes in equity for 01.01.22 - 31.12.22								
Balance as at 01.01.22	5,000	52,000	11,645	0	0	66	68,711	68,711
Extraordinary dividend paid	0	0	0	0	0	-6,500	-6,500	-6,500
Other changes in equity	0	0	0	0	0	2,287	2,287	2,287
Net profit/loss for the year	0	0	27,100	0	0	8,897	35,997	35,997
Balance as at 31.12.22	5,000	52,000	38,745	0	0	4,750	100,495	100,495
Statement of changes in equity for 01.01.23 - 31.12.23								
Balance as at 01.01.23	5,000	52,000	38,745	0	0	4,750	100,495	100,495
Capital increase	200	. 0	0	0	0	0	200	200
Capital reduction	-200	0	0	0	0	-6,198	-6,398	-6,398
Extraordinary dividend paid	0	0	0	0	0	-17,000	-17,000	-17,000
Other changes in equity	0	0	0	0	0	-1,894	-1,894	-1,894
Net profit/loss for the year	0	0	-9,170	0	0	33,918	24,748	24,748
Balance as at 31.12.23	5,000	52,000	29,575	0	0	13,576	100,151	100,151



# Consolidated cash flow statement

	Group		
	2023 DKK '000	2022 DKK '000	
Profit for the year	27,593	35,999	
Adjustments	28,554	25,916	
Change in working capital:			
Inventories	72,659	-14,746	
Receivables	75,109	11,835	
Trade payables	-60,564	51,820	
Other payables relating to operating activities	-6,072	0	
Cash flows from operating activities before net financials	137,279	110,824	
Interest income and similar income received	6,246	7,667	
Interest expenses and similar expenses paid	-26,054	-20,554	
Income tax paid	-12,558	192	
Cash flows from operating activities	104,913	98,129	
Purchase of property, plant and equipment	-4,255	-5,090	
Purchase of securities and equity investments	-12,227	0	
Loans	-30,545	0	
Cash flows from investing activities	-47,027	-5,090	
Raising of additional capital	200	0	
Capital reduction (payment to capital owner)	-6,398	0	
Dividend paid	-17,000	-6,500	
Arrangement of payables to credit institutions	12,000	0	
Repayment of payables to credit institutions	-27,296	-93,002	
Arrangement of other long-term payables	0	6,498	
Repayment of other long-term payables	-7,722	0	
Cash flows from financing activities	-46,216	-93,004	
Total cash flows for the year	11,670	35	
Cash, beginning of year	25	8	
Securities with no significant price risk, beginning of year	59	41	
Cash, end of year	11,754	84	
Cash, end of year, comprises:			
Cash	11,695	25	
Securities with no significant price risk	59	59	



_	Gr	coup	Pa	rent
	2023	2022	2023	2022
	DKK '000	DKK '000	DKK '000	DKK '000

#### 1. Revenue

Information about the distribution of revenue by activities and geographical markets is provided below. The segment information is prepared in accordance with the company's accounting policies and follows the company's internal financial management.

Revenue comprises the following activities:

Cheese	135,625	180,522	0	0
Powder	389,913	423,539	0	0
Export	1,087,018	682,722	0	0
Other	0	0	1,314	971
Total	1,612,556	1,286,783	1,314	971
Revenue comprises the following geogra	phical markets:			
Scandinavia	358,612	392,987	1,314	971
Europe - outside Scandinavia	92,574	147,623	0	0
Other	1,161,370	746,173	0	0
Total	1,612,556	1,286,783	1,314	971
2. Staff costs				
Wages and salaries	43,248	41,055	0	0
Pensions	3,949	4,086	0	0
Other social security costs	584	700	0	0
	865	726	0	0
Other staff costs	960			

Remuneration for the management:

Average number of employees during the

Remuneration for the Executive Board and
Board of Directors 3,

3,766

68

55

By reference to section 98b(3), (ii), of the Danish Financial Statements Act, remuneration to the group Management is not disclosed for 2022.

Remuneration of management of the parent is based on an estimated allocation of DKK 1,550k. The remuneration is expensed in Fayrefield Foods A/S.



year

0

_	Group		Parent	
	2023 DKK '000	2022 DKK '000	2023 DKK '000	2022 DKK '000
3. Fees to auditors appointed by the ge- meeting	neral			
Statutory audit of the financial statements Other assurance engagements Tax advice Other services	78 11 111 69	74 10 64 69		
Total	269	217		
4. Income from equity investments in genterprises  Share of profit or loss of group enterprises  Amortisation of goodwill  Depreciation of other excess values	0 0 0	0 0 0	23,770 -1,379 -480	37,939 -1,697 (
Total	0	0	21,911	36,242
5. Income from participating interests  Share of profit or loss of participating				
interests	4,078	1,908	3,338	(
6. Financial income				
Interest, group enterprises Other financial income	0 6,246	0 7,667	176 979	22 (
Total	6,246	7,667	1,155	22



	Group		Pa	rent
	2023 DKK '000	2022 DKK '000	2023 DKK '000	2022 DKK '000
7. Financial expenses				
Interest, group enterprises Other financial expenses	0 26,054	0 20,554	864 1,184	36 428
Total	26,054	20,554	2,048	464
8. Proposed appropriation account				
Reserve for net revaluation according to the equity method  Extraordinary dividend for the financial	4,071	-6,350	-9,170	27,100
year	17,000	6,500	17,000	6,500

2,845

3,677

27,593

0

35,849

35,999

0

16,918

24,748

0

2,397

35,997

Goodwill

# 9. Intangible assets

Figures in DKK '000

Non-controlling interests

Retained earnings

Total

13,669 1,080
14,749
-6,985 -1,529
-8,514
6,235



# 10. Property, plant and equipment

Figures in DKK '000	Land and a	Other fixtures and fittings, tools and equipment
Group:		
Cost as at 01.01.23 Additions during the year Disposals during the year	50,498 3,795 0	26,154 459 -1
Cost as at 31.12.23	54,293	26,612
Depreciation and impairment losses as at 01.01.23 Depreciation during the year	-11,421 -1,813	-16,481 -1,823
Depreciation and impairment losses as at 31.12.23	-13,234	-18,304
Carrying amount as at 31.12.23	41,059	8,308

# 11. Investments

		Equity	
	Equity invest-	investments in	
	ments in group	participating	Other invest-
Figures in DKK '000	enterprises	interests	ments
Group:			
Cost as at 01.01.23		3,013	9
Additions during the year		11,279	0
Disposals during the year		-3,013	0
Cost as at 31.12.23		11,279	9
Revaluations as at 01.01.23		5,294	0
Foreign currency translation adjustment of			
foreign enterprises		-192	0
Reversal of revaluations of disposed assets		-5,537	0
Net profit/loss from equity investments		4,078	0
Dividend relating to equity investments		-304	0
Other equity adjustments relating to equity			
investments		-6	0
Revaluations as at 31.12.23		3,333	0
Carrying amount as at 31.12.23		14,612	9



# 11. Investments - continued -

Figures in DKK '000	Equity invest- ments in group enterprises	Equity investments in participating interests	Other invest- ments
Parent:			
Cost as at 01.01.23 Additions during the year	77,342 2,698	0 11,279	0
Cost as at 31.12.23	80,040	11,279	0
Revaluations as at 01.01.23  Net profit/loss from equity investments  Dividend relating to equity investments  Other equity adjustments relating to equity  investments	38,745 21,911 -32,525 -1,887	0 3,338 0 -6	0 0 0
Revaluations as at 31.12.23	26,244	3,332	0
Carrying amount as at 31.12.23	106,284	14,611	0
The item comprises goodwill as at 31.12.23 of	5,785	0	0
Positive balances ascertainable on initial recognition of equity investments measured at equity value	1,080	0	0



# 11. Investments - continued -

Name and registered office:	Ownership interest
Subsidiaries:	
Fayrefield Foods A/S, Vejle	100%
Lacto Foods A/S, Vejle	100%
AB Foods Aps, Vejle	100%
AKH Foods Aps, Vejle	100%
Avanti ApS, Vejle	100%
Avlscenter Vest ApS, Vejle	100%
Bamsemælk ApS, Vejle	100%
Biolat ApS, Vejle	100%
BVQ Foods ApS, Vejle	100%
Caesin ApS, Vejle	100%
Dan Dairy ApS, Vejle	100%
Dairy Management ApS, Vejle	100%
Danzai ApS, Vejle	100%
DNR Imports ApS, Vejle	100%
Grating Ingredients ApS, Vejle	100%
JGP Imports ApS, Vejle	100%
Serost ApS, Vejle	100%
Skimmeloste ApS, Vejle	100%
Smørimportøren ApS, Vejle	100%
P. B. Foods ApS, Assens	100%
Fayrefield Foods LLC, Chapel Hill, USA	55%
Fayrefield Foods France, Paris, Frankrig	100%
Participating interests:	
Milchwerk Holding GmbH, Thierhaupten, Tyskland	50%



# 12. Other non-current financial assets

Figures in DKK '000	Deposits
Group:	
Cost as at 01.01.23 Additions during the year	333 4
Cost as at 31.12.23	337
Carrying amount as at 31.12.23	337

# 13. Share capital

The share capital consists of:

	Quantity	Total nominal value DKK'000
Share class A Share class B	4,800 200	4,800 200
Total		5,000
Capital increase during the financial year	200	200

_	Group		Parent	
	31.12.23 DKK '000	31.12.22 DKK '000	31.12.23 DKK '000	31.12.22 DKK '000
14. Non-controlling interests				
Net effect of mergers and acquisition of				
enterprises	8,320	0	0	0
Other changes in equity	-204	0	0	0
Net profit/loss for the year (distribution of				
net profit)	2,845	0	0	0
Total	10,961	0	0	0



_	Group		Parent	
	31.12.23 DKK '000	31.12.22 DKK '000	31.12.23 DKK '000	31.12.22 DKK '000
15. Deferred tax				
Deferred tax as at 01.01.23 Deferred tax recognised in the income	4,879	4,814	0	0
statement	45	65	0	0
Deferred tax as at 31.12.23	4,924	4,879	0	0

The provision for deferred tax primarily relates to timing differences in respect of intangible assets and property, plant and equipment.

# 16. Long-term payables

	Repayment first Total payables at Total payables at		
Figures in DKK '000	year	31.12.23	31.12.22
Group:			
Subordinate loan capital	7,617	13,426	19,832
Payables to credit institutions	3,700	17,465	6,781
Total	11,317	30,891	26,613
Parent:			
Subordinate loan capital	0	0	5,000
Payables to credit institutions	3,700	17,465	6,781
Total	3,700	17,465	11,781

Loans of DKK 7,617k has been granted by the parent companies and are subordinated in relation to all other creditors.



The loan of DKK 8,714k term to maturity over 6 years when the entity has solvency ratio of 20 %.

The loan of DKK 5,500k term to maturity is December 31, 2028 at the latest.

The interest is added to the principal and does fall annually and will be added to the principal until payment.

#### 17. Fair value information

Figures in DKK '000	Listed securities and equity investments	Derivative financial instruments
Group:		
Fair value as at 31.12.23	59	1,505
Unrealised changes of fair value recognised in the income		
statement for the year	0	0
Unrealised changes of fair value recognised in equity for the year	0	-1,305

# 18. Derivative financial instruments

Group:

The Board of Directors lays down the framework for the conclusion of contracts for derivative financial instruments. The company concludes contracts for the sole purpose of hedging the currency risk on the future sale of goods in foreign currency. At the end of 2023, a future sale of goods in USD, equalling DKK 50,900k was secured for a period of up to 3 months. The fair value of the forward exchange contracts amounts to DKK 50,900k as at 31.12.23, and the unrealised net gain before tax recognised in equity as at 31.12.23 also constitutes DKK 1,504k. Forward exchange contracts are only concluded with counterparties (Danish banks) with a good credit score from a reputable credit rating agency.

# 19. Contingent liabilities

Group:

Lease commitments

The group has concluded lease agreements with terms to maturity of 5 - 23 months and total lease payments of DKK 735k.

Guarantee commitments

The group has provided a guarantee of DKK 372k in relation to import guarantees.



# 19. Contingent liabilities - continued -

Parent:

Recourse guarantee commitments

The company has provided a guarantee whereby the guarantor assumes primary liability for group enterprises' debt to credit institutions. The guarantee is unlimited. The group enterprises' debt to the credit institutions concerned amounts to DKK 129k at the balance sheet date.

Other contingent liabilities

The company is taxed jointly with the other Danish companies in the group and has joint, several and unlimited liability for income taxes and any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies. The total known tax liability for the jointly taxed companies is DKK 3,306k at the balance sheet date. The liability also includes any subsequent corrections to the calculated tax liability as a consequence of changes made to the jointly taxable income etc.

# 20. Charges and security

Group:

The group has issued mortgage deeds registered to the mortgagor in the total amount of DKK 2,200k secured upon land and buildings with a carrying amount of DKK 18,333k.

The group has provided a company charge of DKK 125,000k as security for debt to credit institutions. As at 31.12.23, the company charge comprises the following assets with the following carrying amounts:

- Other plant, fixtures and fittings, tools and equipment, DKK 6,498k
- Inventories, DKK 157,192k
- Trade receivables, DKK 128,158k

The group has signed non-pledge statements regarding shares in fully owned subsidiaries.

The group has issued transfer of recieveables to Sydbank

Parent:

The company has provides shares in fully owned subsidiaries in the amount of DKK 5,000k as security for subsidiaries' debt to credit institutions. Payables to credit institutions constituted DKK 129k at the balance sheet date. The carrying amount of the assets provide as security totals DKK 86,275k.



# 21. Related parties

Controlling influence	Basis of influence	
Peter Nielsen	Member of the executive board and	
	supervisory board	
Jens Søgaard Jacobsen	Member of the supervisory board	
Susanne Hougaard Steffensen	Member of the supervisory board	
Frank Therkildsen	Member of the supervisory board	
Kunmei Lian	Member of the supervisory board	
Lars Buhl	Chairman of the supervisory board	
Rasmus Kjær Laursen	Member of the supervisory board	
Nielsen og Steffensen Invest ApS, Fredericia	Shareholder	
MBP Group Holding SA, Schweiz	Shareholder	
Frank Finest Invest ApS, Odense	Shareholder	
Rasmus KL Holding ApS, Hedensted	Shareholder	
SanCap DK ApS, Veile	Shareholder	

Related party transactions are not disclosed, as all transactions are entered into in the ordinary course of business at arms' length.

Remuneration for the management is specified in note 2. Staff costs.

_	Group	
	2023 DKK '000	2022 DKK '000
22. Adjustments for the cash flow statement		
Depreciation, amortisation and impairments losses of intangible assets		
and property, plant and equipment	5,165	4,864
Other operating expenses	1	0
Income from participating interests	-4,078	-1,908
Financial income	-6,246	-7,667
Financial expenses	26,054	20,554
Tax on profit or loss for the year	7,658	10,073
Total	28,554	25,916



# 23. Accounting policies

#### **GENERAL**

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act for large groups and enterprises in reporting class C.

The accounting policies have been applied consistently with previous years.

# Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and writedowns, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

# CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements comprise the parent and its subsidiaries in which the parent directly or indirectly holds more than 50% of the voting rights or by way of agreements exercises control. Enterprises held by the group for the purpose of furthering its own activities through a permanent affiliation, and in which the group does not exercise significant influence or control, are considered participating interests.

All financial statements used for consolidation are prepared in accordance with the accounting policies of the group.

The consolidated financial statements consolidate the financial statements of the parent and its subsidiaries by adding together items of a uniform nature, eliminating intercompany income and expenditure, equity investments, intercompany balances and dividends as well as gains and losses resulting from transactions between the consolidated enterprises to the extent that the underlying assets and liabilities are not realised.



# Non-controlling interests

The financial items of the subsidiaries are recognised in full in the consolidated financial statements. The non-controlling interests' proportionate share of the subsidiaries' equity is classified as a part of consolidated equity. The subsidiaries' results are distributed proportionately to non-controlling interests and the parent's equity interest.

Purchase and sale of non-controlling interests in a subsidiary which do not result in changes in control of the subsidiary are treated in the consolidated financial statements as equity transactions, and the difference between the consideration and the carrying amount is allocated to the parent's equity interest.

### **BUSINESS COMBINATIONS**

Newly acquired or newly founded enterprises are recognised as from the date of acquisition and the date of foundation, respectively. The date of acquisition is the date at which control of the enterprise is obtained. Divested or discontinued enterprises are recognised until the date of divestment or discontinuation. The date of discontinuation is the date at which control of the enterprise passes to a third party.

Acquired enterprises are recognised in accordance with the acquisition method, according to which the identifiable assets and liabilities of the newly acquired enterprises are measured at fair value at the date of acquisition.

Significant assets and liabilities in acquired companies are primarily recievables from sales, inventories and short term debts. The fair value inventories are determined as reacquisition costs and the fair value of reciveables and short term debts are determined as cost price.

The cost of the equity investments in the acquired enterprises is offset against the proportionate share of the fair value of the enterprises' net assets at the acquisition date.

On acquisition of subsidiaries, goodwill is recognised on a proportionate basis based on the actual ownership interest in the acquired equity investments.

The goodwill (positive difference) determined at the date of acquisition is recognised under intangible assets in the consolidated financial statements and under equity investments in subsidiaries in the parent's balance sheet. Goodwill from acquired enterprises is adjusted until 12 months after the acquisition date.

On acquisitions of subsidiaries in stages, the cost of acquired equity investments is added to the carrying amount of existing equity investments in the balance sheet of the parent. In the consolidated financial statements, the value of existing equity investments is remeasured at fair value at the date



control is obtained, and the difference between the carrying amount of existing equity investments and fair value is recognised in the income statement.

## CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets, inventories and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.

On recognition of independent foreign entities, the income statements are translated at the exchange rates applicable at the transaction date or approximate average exchange rates. The balance sheet items are translated using the exchange rates applicable at the balance sheet date. Foreign currency translation adjustments arising from the translation of equity at the beginning of the year using the exchange rates applicable at the balance sheet date and from the translation of income statements from average exchange rates to the exchange rates applicable at the balance sheet date are recognised directly in equity under the reserve for net revaluation according to the equity method in respect of investments measured according to the equity method, and otherwise under the foreign currency translation reserve.

Translation adjustments of intercompany balances with independent foreign entities, measured using the equity method and where the balance is considered to be part of the overall investment, are recognised directly in equity under the foreign currency translation reserve. On the divestment of foreign entities, accumulated exchange differences are recognised in the income statement.

# DERIVATIVE FINANCIAL INSTRUMENTS

On initial recognition, derivative financial instruments are measured at cost. Subsequently, they are measured at fair value and recognised under other receivables and other payables, respectively.

Fair value adjustment of derivative financial instruments classified as and meeting the criteria for hedging future cash flows (cash flow hedging) are recognised in equity under the cash flow hedging reserve. In the event that the hedged transaction results in the recognition of an asset or a liability, the



accumulated fair value adjustment of the hedging instrument, which was previously recognised in equity, will be included in the cost of the asset or the liability. In the event that the hedged transaction results in the recognition of an income or an expense, the accumulated fair value adjustment of the hedging instrument, which was previously recognised in equity, will be recognised together with the hedged income or expense.

If the hedged transaction is no longer expected to occur, the cash flow hedging treatment is discontinued, and the accumulated fair value adjustment of the hedging instrument is transferred to other net financials in the income statement. If the hedged transaction is still expected to occur, but the criteria for cash flow hedging are no longer met, the hedging treatment is discontinued, and the accumulated fair value adjustment of the hedging instrument remains in equity until the transaction occurs.

Fair value adjustments of derivative financial instruments that do not meet the criteria for hedge accounting treatment are recognised under other net financials in the income statement on an ongoing basis.

# LEASES

Lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.

# INCOME STATEMENT

# Revenue

Income from the sale of goods is recognised in the income statement if delivery has taken place and the risk has passed to the buyer before the end of the financial year and where the selling price can be determined reliably and is expected to be paid. Revenue is measured at fair value and is determined exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

# Change in inventories of finished goods and work in progress

Change in inventories of finished goods and work in progress comprises adjustments in inventories of finished goods for the year, including write-downs of inventories of finished goods and work in progress to the extent that these do not exceed normal write-downs.



# Other operating income

Other operating income comprises income of a secondary nature in relation to the enterprise's activities, including rental income, negative goodwill and gains on the sale of intangible assets and property, plant and equipment.

#### Costs of raw materials and consumables

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

#### Cost of sales

Cost of sales comprises cost of sales for the year measured at cost plus any changes in inventories, including write-downs to the extent that these do not exceed normal write-downs.

# Other external expenses

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

# Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.



# Depreciation, amortisation and impairment losses

The depreciation and amortisation of intangible assets and property, plant and equipment aim at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:

	Useful	Residual
	lives,	value
	years	DKK '000
Goodwill	5-10	0
Buildings	30-40	0
Other plant, fixtures and fittings, tools and equipment	3-10	0

The goodwill is related to the acquisition of Lacto Foods A/S, P.B. Foods ApS and Fayrefield Foods USA. Taking into consideration Lacto Foods A/S' and P.B. Foods ApS' market positions, Management has assessed that goodwill should be amortised over 10 years. Taking the market position of Fayrefield Foods USA into consideration, Management has assessed that goodwill should be amortised over 5 years.

Land is not depreciated.

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets and property, plant and equipment are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.

# Other operating expenses

Other operating expenses comprise costs of a secondary nature in relation to the enterprise's activities, including costs relating to rental activities and losses on the sale of intangible assets and property, plant and equipment.



# Income from equity investments in group entreprises as well as participating interests

For equity investments in participating interests and in the parent also equity investments in subsidiaries that are measured using the equity method, the share of the enterprises' profit or loss is recognised in the income statement after elimination of unrealised intercompany profits and losses and less any goodwill amortisation and impairment losses. For participating interests only the proportionate share of intercompany gains and losses is eliminated.

Income from equity investments in equity investments in subsidiaries as well as participating interests also comprises gains and losses on the sale of equity investments.

#### Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies, gains and losses on other securities and equity investments etc. are recognised in other net financials.

# Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The company is jointly taxed with Danish consolidated enterprises. The parent is the administration company for the joint taxation and thus settles all income tax payments with the tax authorities.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes. This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.

# **BALANCE SHEET**

# Intangible assets

Goodwill

Goodwill is measured in the balance sheet at cost less accumulated amortisation and impairment losses

Goodwill is amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.



Gains or losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

### Property, plant and equipment

Property, plant and equipment comprise land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.

The total cost of an asset is decomposed into separate components that are depreciated separately if the useful lives of the individual components vary.

Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.

# Equity investments in group entreprises as well as participating interests

Equity investments in group enterprises

Equity investments in subsidiaries are recognised and measured according to the equity method in the balance sheet of the parent. For equity investments in subsidiaries, the equity method is considered a measurement method, and reference is made to the 'Equity method' section for further details.

Accounting policies for the acquisition of subsidiaries are stated in the 'Business combinations' section.

### Participating interests

In the balance sheet, participating interests are recognised and measured according to the equity method. For participating interests, the equity method is considered a measurement method, and reference is made to the 'Equity method' section for further details.



Accounting policies for the acquisition of participating interests are subject to the same accounting policies as for business combinations, see the description in the 'Business combinations' section.

## Equity method

On initial recognition, equity investments measured according to the equity method are measured at cost. Transaction costs directly attributable to the acquisition are recognised in the cost of equity investments. However, transaction costs on the acquisition of subsidiaries are recognised in the income statement in the consolidated financial statements at the date incurred.

On subsequent recognition and measurement of equity investments according to the equity method, equity investments are measured at the proportionate share of the enterprises' equity value, determined according to the accounting policies of the parent, adjusted for the remaining value of goodwill and gains and losses on transactions with the enterprises in question. Equity investments, where information for recognition according to the equity method is not known, are measured at cost.

Goodwill recognised under equity investments is amortised according to the straight-line method based on an individual assessment of the useful life of the asset. The useful life of goodwill has been determined at 5 - 10 years for equity investments in subsidiaries. The useful life has been determined in consideration of the expected future net earnings of the enterprise to which the goodwill relates.

# Gains or losses on disposal of equity investments

Gains or losses on disposal of equity investments are determined as the difference between the disposal consideration and the carrying amount of net assets at the time of sale, including non-amortised goodwill, as well as the expected costs of divestment or discontinuation. Gains and losses are recognised in the income statement under income from equity investments.

# Impairment losses on fixed assets

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

If the company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

The higher of net selling price and value in use is used as the recoverable amount. The value in use is



determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist. Impairment losses on goodwill are not reversed, unless goodwill is included in the carrying amount of equity investments

#### **Inventories**

Inventories are measured at cost calculated according to the FIFO-method. Inventories are written down to the lower of cost and net realisable value.

The cost of raw materials and consumables as well as goods for resale is determined as purchase prices plus expenses resulting directly from the purchase.

The cost of manufactured finished goods and work in progress is determined as the value of direct material and labour costs. Interest on loans arranged to finance production is not included in the cost.

The net realisable value of inventories is determined as the selling price less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and the expected development in the selling price.

# Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Receivables for which there is no objective evidence of individual impairment are assessed for objective evidence of impairment at portfolio level. The objective indicators used at portfolio level are based on historical experience.

Deposits recognised under assets comprise deposits paid to the lessor under leases entered into by the company.



## **Prepayments**

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

#### Other investments

Other securities are measured at fair value, equivalent to the market value at the balance sheet date.

# Cash

Cash includes deposits in bank accounts as well as operating cash.

## **Equity**

The net revaluation of equity investments measured according to the equity method is recognized in the financial statements of the parent in the net revaluation reserve in equity according to the equity method to the extent that the carrying amount exceeds the cost.

Unrealised foreign currency gains and losses from the translation of the net investment in independent foreign entities are recognised in equity under the foreign currency translation reserve. The reserve is dissolved when the independent foreign entities are disposed of.

Unrealised gains and losses on financial instruments classified as and meeting the criteria for hedging of future cash flows (cash flow hedging) are recognised in equity under the cash flow hedging reserve. The reserve is measured less deferred tax. The reserve is dissolved when the hedged transaction occurs, or it is no longer expected to occur.

#### Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value



can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities within the same tax jurisdiction or elimination in tax on future earnings.

Deferred tax is measured on the basis of the tax rules and at the tax rates in the respective countries which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

## Payables

With subordinate loan capital, the creditor has subordinated its claim to those of all other creditors of the company.

Long-term payables are measured at cost at the time of contracting such liabilities (raising of the loan). The payables are subsequently measured at amortised cost where capital losses and loan expenses are recognised in the income statement as a financial expense over the term of the payable on the basis of the calculated effective interest rate in force at the time of contracting the liability.

Short-term financial payables are measured at amortised cost, normally corresponding to the nominal value of such payables. Other short-term payables are measured at net realisable value.

#### Deferred income

Deferred income under liabilities comprises payments received in respect of income in subsequent financial years.

### CASH FLOW STATEMENT

The cash flow statement is prepared using the indirect method, showing cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities comprise the net profit or loss for the year, adjusted for non-cash operating items, income tax paid and changes in working capital.

Cash flows from investing activities comprise payments in connection with the acquisition and divestment of companies and financial assets as well as the purchase, development, improvement and sale of intangible assets and property, plant and equipment.



Cash flows from financing activities comprise changes in the parent's share capital and associated costs and financing from and dividends paid to shareholders as well as the arrangement and repayment of long-term payables.

Cash and cash equivalents at the beginning and end of the year comprise cash and short-term securities with no significant price risk.

Referring to section 86(4) of the Danish Financial Statements Act a cash flow statement has not been prepared for the parent as the parent is included in the consolidated cash flow statement.

