



FDB Møbler A/S

Vallensbæk Torvevej 9
2620 Albertslund
CVR No. 41018178

Annual report 2021

The Annual General Meeting adopted the
annual report on 28.04.2022

Rasmus Brunbjerg Muff

Chairman of the General Meeting

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Entity details

Entity

FDB Møbler A/S

Vallensbæk Torvevej 9

2620 Albertslund

Business Registration No.: 41018178

Registered office: Brøndby

Financial year: 01.01.2021 - 31.12.2021

Board of Directors

Jan Madsen, chairman

Torben Sæderup Frandsen, vice chairman

Ellen Johanna Dixdotter, board member

Executive Board

Ole Kiel, CEO

Marianne Kildahl Olsen

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of FDB Møbler A/S for the financial year 01.01.2021 - 31.12.2021.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Albertslund, 02.03.2022

Executive Board

Ole Kiel
CEO

Marianne Kildahl Olsen

Board of Directors

Jan Madsen
chairman

Torben Sæderup Frandsen
vice chairman

Ellen Johanna Dixdotter
board member

Independent auditor's report

To the shareholders of FDB Møbler A/S

Opinion

We have audited the financial statements of FDB Møbler A/S for the financial year 01.01.2021 - 31.12.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 02.03.2022

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556

Jens Sejer Pedersen

State Authorised Public Accountant
Identification No (MNE) mne14986

Henrik Hartmann Olesen

State Authorised Public Accountant
Identification No (MNE) mne34143

Management commentary

Financial highlights

	2021 DKK'000	2019/20 DKK'000
Key figures		
Revenue	195,215	152,452
Gross profit/loss	37,777	29,570
Operating profit/loss	11,470	8,881
Net financials	(115)	(53)
Profit/loss for the year	8,446	7,054
Total assets	86,267	72,010
Investments in property, plant and equipment	1,152	7,717
Equity	54,661	46,215
Ratios		
Gross margin (%)	19.35	19.40
EBIT margin (%)	5.88	5.83
Net margin (%)	4.33	4.63
Equity ratio (%)	63.36	64.18

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

Gross margin (%):

$\frac{\text{Gross profit/loss} * 100}{\text{Revenue}}$

Revenue

EBIT margin (%):

$\frac{\text{Operating profit/loss} * 100}{\text{Revenue}}$

Revenue

Net margin (%):

$\frac{\text{Profit/loss for the year} * 100}{\text{Revenue}}$

Revenue

Equity ratio (%):

$\frac{\text{Equity} * 100}{\text{Total assets}}$

Total assets

Primary activities

The company's activities consist of operating a design company, sales to external wholesale customers and physical stores.

Development in activities and finances

The development in the financial year has been very positive. The Corona pandemic has affected the stores' operations, as they have been hit by closure in the first two months of the year. However, seen over the entire year, the revenue has been realized satisfactorily for both stores and other sales channels. We have grown over 50% on our export, even though Covid19 has limited the opportunities to visit wholesale customers to the desired extent.

During the year, the company has endured missing deliveries, as well as high shipping costs. There have been major challenges with deliveries from suppliers due to Covid19's impact on production. The freight of the goods has also been challenged by both Covid19 and the general international situation in the transport market. This has led to both delays and higher costs. In addition, oak, which is our main type of wood, has risen approximately 70% in price, which significantly affects our profits.

Throughout the year, there has been a significant focus on ensuring the position as the most responsible design furniture brand in Denmark. Several new designs have also been launched, with more on the way, in order to ensure products that can create growth in the coming years.

FDB Møbler has not received compensation from the public Covid 19 support schemes.

Profit/loss for the year in relation to expected developments

The result of the year amounted to DKK 8.4 million, which is very satisfactory.

Uncertainty relating to recognition and measurement

There has been no uncertainty relating to recognition and measurement.

Unusual circumstances affecting recognition and measurement

There have been no unusual circumstances affecting recognition and measurement.

Outlook

Management expects that 2022 will be characterized by growth in exports, further business openings in DK and a strengthening of the range, including breadth of the assortment. As a result of these initiatives as well as investments in further responsibility projects, the result for 2022 is expected to be realized at a positive level slightly below the result for 2021.

2022 has started very good and better than expected. There is still a great demand for the company's products and Covid19 is not expected to have a significant impact on the profit development of FDB Møbler in 2022.

Knowledge resources

FDB Møbler has the right knowledge resources and are hiring people with the right skills, when needed for the further development of the company.

Environmental performance

In relations to CSR initiatives and results, we have had a number of new Nordic Ecolabelled products on the market during the year. In addition, all of our wooden products are FSC certified, and all of our textiles and

furniture foam are Oeko-Tex certified. We are continuing to calculate Co2 measurements on all products, which is a complicated process, but we expect to be through all the furniture by the end of 2022.

Research and development activities

FDB Møbler spends a lot of resources on developing new products, and on improving not only our responsibility profile, but on making everything we do more responsible.

Income statement for 2021

	Notes	2021 DKK'000	2019/20 DKK '000
Revenue		195,215	152,452
Cost of sales		(126,581)	(89,618)
Other external expenses		(30,857)	(33,264)
Gross profit/loss		37,777	29,570
Staff costs	2	(22,553)	(17,429)
Depreciation, amortisation and impairment losses		(3,754)	(3,260)
Operating profit/loss		11,470	8,881
Other financial income	3	321	491
Other financial expenses	4	(436)	(544)
Profit/loss before tax		11,355	8,828
Tax on profit/loss for the year	5	(2,909)	(1,774)
Profit/loss for the year	6	8,446	7,054

Balance sheet at 31.12.2021

Assets

	Notes	2021 DKK'000	2019/20 DKK'000
Acquired licences		607	1,161
Acquired rights		6,070	6,938
Intangible assets	7	6,677	8,099
Other fixtures and fittings, tools and equipment		2,217	2,692
Leasehold improvements		2,459	2,805
Property, plant and equipment in progress		80	117
Property, plant and equipment	8	4,756	5,614
Deposits		910	1,268
Financial assets	9	910	1,268
Fixed assets		12,343	14,981
Manufactured goods and goods for resale		33,374	26,801
Prepayments for goods		4,461	3,039
Inventories		37,835	29,840
Trade receivables		10,149	9,533
Receivables from group enterprises		7,357	7,494
Deferred tax	10	472	198
Prepayments	11	1,655	553
Receivables		19,633	17,778
Cash		16,456	9,411
Current assets		73,924	57,029
Assets		86,267	72,010

Equity and liabilities

	Notes	2021 DKK'000	2019/20 DKK'000
Contributed capital		1,001	1,001
Share premium		0	38,160
Retained earnings		53,660	7,054
Equity		54,661	46,215
Other provisions	12	2,298	738
Provisions		2,298	738
Other payables	13	0	1,444
Non-current liabilities other than provisions		0	1,444
Prepayments received from customers		6,153	4,692
Trade payables		16,685	12,745
Payables to group enterprises		217	64
Joint taxation contribution payable		3,183	1,972
Other payables		3,070	4,140
Current liabilities other than provisions		29,308	23,613
Liabilities other than provisions		29,308	25,057
Equity and liabilities		86,267	72,010
Events after the balance sheet date	1		
Unrecognised rental and lease commitments	14		
Contingent liabilities	15		
Related parties with controlling interest	16		
Non-arm's length related party transactions	17		
Group relations	18		

Statement of changes in equity for 2021

	Contributed capital DKK'000	Share premium DKK'000	Retained earnings DKK'000	Total DKK'000
Equity beginning of year	1,001	38,160	7,054	46,215
Transferred from share premium	0	(38,160)	38,160	0
Profit/loss for the year	0	0	8,446	8,446
Equity end of year	1,001	0	53,660	54,661

Notes

1 Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

2 Staff costs

	2021 DKK'000	2019/20 DKK'000
Wages and salaries	20,037	15,125
Pension costs	1,792	1,339
Other social security costs	419	822
Other staff costs	305	143
	22,553	17,429
Average number of full-time employees	44	33

	Remuneration of Management 2021 DKK'000	Pension liabilities 2021 DKK'000
Total amount for management categories	1,853	141
	1,853	141

According to The Danish Financial Statements Act section 98 b, subsection 3 (2) information on management remuneration has been indicated together for 2021 and left out for the comparison year.

3 Other financial income

	2021 DKK'000	2019/20 DKK'000
Exchange rate adjustments	321	491
	321	491

4 Other financial expenses

	2021 DKK'000	2019/20 DKK'000
Other interest expenses	4	14
Exchange rate adjustments	342	459
Other financial expenses	90	71
	436	544

5 Tax on profit/loss for the year

	2021 DKK'000	2019/20 DKK'000
Current tax	3,183	1,972
Change in deferred tax	(670)	(198)
Adjustment concerning previous years	396	0
	2,909	1,774

6 Proposed distribution of profit and loss

	2021 DKK'000	2019/20 DKK'000
Retained earnings	8,446	7,054
	8,446	7,054

7 Intangible assets

	Acquired licences DKK'000	Acquired rights DKK'000
Cost beginning of year	1,742	11,251
Additions	41	300
Cost end of year	1,783	11,551
Amortisation and impairment losses beginning of year	(581)	(4,313)
Amortisation for the year	(595)	(1,168)
Amortisation and impairment losses end of year	(1,176)	(5,481)
Carrying amount end of year	607	6,070

8 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK'000	Leasehold improvements DKK'000	Property, plant and equipment in progress DKK'000
Cost beginning of year	3,693	4,567	117
Transfers	0	117	(117)
Additions	359	713	80
Cost end of year	4,052	5,397	80
Depreciation and impairment losses beginning of year	(1,001)	(1,762)	0
Depreciation for the year	(812)	(1,176)	0
Depreciation and impairment losses end of year	(1,813)	(2,938)	0
Carrying amount end of year	2,239	2,459	80

9 Financial assets

	Deposits DKK'000
Cost beginning of year	1,268
Additions	18
Disposals	(376)
Cost end of year	910
Carrying amount end of year	910

10 Deferred tax

	2021 DKK'000	2019/20 DKK'000
Intangible assets	(73)	(184)
Property, plant and equipment	(4)	(177)
Inventories	43	0
Provisions	506	559
Deferred tax	472	198

	2021 DKK'000	2019/20 DKK'000
Changes during the year		
Beginning of year	198	0
Recognised in the income statement	670	198
Adjustment concerning previous years	(396)	0
End of year	472	198

Deferred tax assets

Deferred tax comprise temporary differences between the financial statement and tax value of assets. The tax asset has been recognised because expectations are that it will be possible to deduct it from the Company's future taxable income.

11 Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

12 Other provisions

Other provisions comprise ordinary warranty obligations to the company's customers on sold products including a buy-back provision on sold products towards intragroup companies.

13 Other payables

	2021 DKK'000	2019/20 DKK'000
Holiday pay obligation	0	1,444
	0	1,444

14 Unrecognised rental and lease commitments

	2021 DKK'000	2019/20 DKK'000
Liabilities under rental or lease agreements until maturity in total	12,058	15,338
Of this, liabilities under rental or lease agreements with participating interests	1,153	1,432

15 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Coop Amba serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities since establishment at 17.12.2019. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

16 Related parties with controlling interest

Coop Invest A/S, Vallensbæk Torvevej 9, 2620 Albertslund owns 62 % of all shares in the Entity, thus exercising control.

17 Non-arm's length related party transactions

Only related party transactions not conducted on an arm's length basis are disclosed in the annual report. No such transactions have been conducted in the financial year.

18 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group:
Coop Amba, Roskildevej 45, 2620 Albertslund

Copies of the consolidated financial statements may be ordered at the following address:
www.coop.dk/årsrapport

Accounting policies

Reporting class

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

Non-comparability

The comparative figures comprise the financial period since establishment 17.12.2019 - 31.12.2020.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Business combinations

The uniting-of-interests method is applied on acquisition of enterprises, mergers, demergers, contributions of assets and exchanges of shares, etc where the enterprises concerned are controlled by the Parent, under which method the combination is considered completed at the date of acquisition without restatement of comparative figures. Under the uniting-of-interests method, the acquiree's assets and liabilities are recognised at their carrying amounts, adjusted for any differences in accounting policies and accounting estimates. The difference between the consideration agreed and the carrying amount of the acquiree is recognised in equity.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

Income statement

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, and tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish tax income is allocated among jointly taxed entities proportionally to their taxable income (full allocation with refund concerning tax losses).

Balance sheet

Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised

on a 10-year basis over their remaining duration, and licences are amortised over 3 years.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Inventories

Inventories are measured at the lower of cost using the average-price method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand, bank deposits and cash-in-transit.

Other provisions

Other provisions comprise anticipated costs of non-recourse guarantee commitments, returns and buy-back guarantees on sold goods.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

Joint taxation contributions payable or receivable

Current joint taxation contributions receivable or joint taxation contributions payable are recognised in the balance sheet, calculated as tax computed on the taxable income of the year, which has been adjusted for prepaid tax.

Cash flow statement

According to The Danish Financial Statement Act §86 para. 4 is it omitted to perform a cash flow statement, as it is performed by the administration company.