

# DELIVERING THE DIFFERENCE

# **Nissens Cooling Solutions A/S**

Ormhøjgårdvej 9, 8700 Horsens

CVR no. 40 21 21 16

Annual report 1 May 2019 - 30 April 2020

> The Annual Report was presented and approved at the Annual General Meeting of the Company on / 2020

> > Alan Nissen Chairman

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# Statement by management on the annual report

The Board of Directors and the Executive Board have today discussed and approved the annual report of Nissens Cooling Solutions A/S for the financial year 1 May 2019 - 30 April 2020.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 30 April 2020 and of the results of the Company's operations for the financial year 1 May 2019 - 30 April 2020.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Horsens, 25 June 2020 Executive Board:

Mikkel Krogslund Andersen CEO Hans Erik Obling

Knud Valdemar Mørk Krægpøth

Board of Directors:

Alan Nissen Chairman Carl Jakob Backs

Mikkel Krogslund Andersen

# Independent auditor's report

#### To the shareholders of Nissens Cooling Solutions A/S

#### Opinion

We have audited the financial statements of Nissens Cooling Solutions A/S for the financial year 1 May 2019 - 30 April 2020, which comprise income statement, balance sheet, statement of changes in equity and notes including accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 30 April 2020 and of the results of the Company's operations for the financial year 1 May 2019 - 30 April 2020 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of the financial statements.

# Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

# Independent auditor's report

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Kolding, 25 June 2020 ERNST & YOUNG Godkendt Revisionspartnerselskab CVR no. 30 70 02 28

Søren Smedegaard Hvid State Authorised Public Accountant Mne31450 Morten Østergaard Koch State Authorised Public Accountant mne35420

# Management's review

# **Company details**

Name Address, postal code, city

CVR.no. Registered office Financial year

Board of Directors

Executive board

Auditors

Bankers

Mikkel Krogslund Andersen

Mikkel Krogslund Andersen

Nissens Cooling Solutions A/S

Ormhøjgårdvej 9, 8700 Horsens, Denmark

Hans Erik Obling Knud Valdemar Mørk Krægpøth

Ernst & Young Godkendt Revisionspartnerselskab

Nordea Nykredit

40 21 21 16

1 May -30 April

Alan Nissen / Chairman Carl Jakob Backs

Horsens

# Management's review

### **Financial highlights**

Seen over a 5-year period, the development of the Company may be described by means of the following financial highlights:

In DKK millions,	2019/2020	2018/2019	*2017/2018	*2016/2017	*2015/2016
Key figures					
Revenue	937,806	998,252	1,634,361	1,555,331	1,332,359
Profit/loss before financial income					
and expenses	-27,430	29,645	111,327	137,288	86,944
Net financials	-78	9,701	(37,912)	(2,019)	(7,075)
Profit/loss for the year	-21,432	989,923	58,254	106,885	63,229
Balance sheet total	537,219	544,230	831,363	869,457	842,363
Investment in property, plant and					
equipment	3,931	14,395	22,234	33,883	12,090
Equity	208,791	255,223	415,073	373,176	289,216
Average number of employees	293	285	403	362	349
Financial ratios					
Gross margin	14.2%	20.2%	21.7 %	23.1 %	21.9 %
EBIT margin	-2.9%	2.9%	6.8 %	8.8 %	6.5 %
Return on assets	-5.1%	4.3%	13.1 %	16.0 %	10.8 %
Current ratio	190.5%	229.7%	242.9 %	189.8 %	161.4 %
Solvency ratio	38,9%	47.0%	49.9 %	42.9 %	34.3 %
Return on equity	-10,3%	295.4%	14.8 %	32.3 %	23.6 %

\*Financial highlights from 2015/2016 to 2017/2018 are not adjusted for assets transferred to the group company Nissens Automotive A/S in 2018/2019.

Financial ratio are calculated in accordance with the Danish Finance Society's recommendations on the calculation of financial ratios "Recommendations and Financial Ratios". For terms and definitions, please see the accounting policies.

#### Management's review

#### **Business activities**

Nissens Cooling Solutions A/S manufactures quality cooling systems for the automotive spare parts business and develops, manufactures and markets customized thermal solutions for the wind industry as well as for a number of manufacturers of special vehicles.

Nissens Cooling Solutions A/S strives to make a noticeable difference to our customers. Delivering the difference means that Nissens Cooling Solutions A/S' products and services must be the optimal solution to the customers' need.

#### **Business and Financial review**

The Company's income statement for the year ended 30 April 2020 shows a loss before tax of DKK 28 million and the balance sheet at 30 April 2020 shows equity of DKK 209 million.

The net revenue for the fiscal year 2019/2020 amounts to DKK 938 million, which is a decrease of DKK 60 million or 6% compared to last fiscal year. The net income for the year is DKK -21 million compared to net income of DKK 989 million last year. EBITDA in the year is negatively impacted by the transformation period into the new vacation pay scheme in Denmark with – 6.0 MDKK. The decrease in net Income is mainly explained by gain from sale of subsidiaries of DKK 883 million in 2018/19.

The year has been characterized by difficult market conditions, one-time events and an extensive global factory footprint transformation and investment program.

Market conditions are characterized by several new customer product platform introductions and a continued pressure on price levels within the Wind business. The Industrial business has been impacted by a general macro-economic slow-down of activity.

One-time events in the financial year are the loss of revenue to a bankrupt Wind customer, global supply chain disturbances originating from international duty schemes and partially from Covid-19.

Internally the year has been impacted by an extensive global footprint and investment program of adding global capacity and implementation of new manufacturing and product technologies to facilitate lower manufacturing costs long term.

Cost-outs on product platforms has been a key initiative in the financial year and will continue to be central in the coming years in Nissens Cooling Solutions A/S.

#### **Knowledge resources**

At Nissens Cooling Solutions A/S, we wish that all employees are able to live up to the constantly changing demands relating to our working processes. As a result, we attach great importance to the training and education of our employees in order for each of them to be able at all times to deliver a good effort and a flawless product. The training takes place in both internal and external courses, and in this way we have gained a profound know-how of all the processes concerning processing of aluminium and development of applications within thermal solutions.

#### Statutory report on corporate social responsibility

In pursuance of Section 99a (6) of the Danish Financial Statements Act, the Company has omitted information on corporate social responsibility. The parent has done so for the entire group. The report is reflected in the annual report for AX V Nissens ApS.

#### Statutory report on the underrepresented gender

The Company has a policy for diversity and equality. The supervisory board is thus monitoring the gender and cultural combination in as well the supervisory board as in other management levels.

It is our policy that regardless gender, race and religion, all employees must be treated equally, in order that everyone has equal opportunities for employment. We want to increase the representation of women in the group management team supporting the CEO and we therefore strive to have at least one of each gender among the final candidates. The share of women in the group management team supporting the CEO is 17%.

It was our aim that a minimum 20% of the supervisory board is represented by women compared to the current representation of 0%. The target has not been reached in 2019/2020 due to lack of experienced female board members with specific industrial sector knowledge. It is the target that at least one woman is represented in the Board of Directors by 2021.

#### Outlook

Due to the market conditions resulting from Covid-19, the Company is currently not able to provide guidance on the Revenue and EBITDA outlook for 2020/2021. However, our long term perspective on the financial expectations of both divisions has not changed significantly due to Covid-19.

As soon as reliable expectations for the financial year 2020/2021 can be established, a guidance will be announced.

#### Events after the balance sheet date

After the balance sheet date, no events have occurred that may have significant influence on the assessment of the financial statement for the year 1 May 2019 – 30 April 2020.

In the first month of the financial year 2020/2021 revenue has been impacted negatively by Covid-19 compared to the Financial year 2019/2020.

# Special risks apart from generally occurring risks in industry

#### Market risks

Customer and market related risks are assessed as limited, considering the large spread of both customers and markets.

Covid-19 has increased the general market risk as seen by national restrictions limiting both driven mileage, restrictions in how companies can operate and in the industrial activity level.

The Company is reliant on effective international trade relations between nations.

#### **Currency risks**

The majority of the Group's activities implies currency risks in connection with the purchase and sales of goods and services in foreign currencies. These currency risks are monitored and covered within the limitations of the financial policy approved by the Board of Directors.

#### **Credit risks**

The Company's activities imply a credit risk in connection with sales to customers in a number of countries throughout the world. We take measures to cover these outstanding debts in the best possible way – for instance by taking out credit insurances.

Covid-19 may impact customers ability maintain agreed payment schedules and delays in payments may occur as a result of this.

#### **Covid-19 risks**

We have experienced a number of supply chain related disturbances both on the supplier side and on the customer side relating to Covid-19. These risk elements may arise again if Covid-19 re-escalates and suppliers and customers are impacted by this.

# Income statement

# For the period 1 May 2019 - 30 April 2020

Note	DKK'000	2019/2020	2018/2019
2	Revenue	937,806	998,252
	Change in inventories of finished goods and work in pro-		
	gress	18,951	2,859
	Cost of sales	-741,164	-722,893
	Other operating income	15,433	15,019
	Other external costs	-98,090	-91,095
	Gross margin	132,936	202,142
3	Staff costs	-151,439	-163,563
	Depreciation, amortization and impairment of intangible		
	fixed assets and property, plant and equipment	-8,927	-8,934
	Profit/loss before financial income and expenses	-27,430	29,645
	Income from investments in group entities	0	76,223
	Income from sale of entities	0	883,053
4	Financial income	6,376	15,834
5	Finance expenses	-6,454	-6,133
	Profit/loss before tax	-27,508	998,622
6	Tax on profit/loss for the year	6,076	-8,699
	Net profit/loss for the year	-21,432	989,923

# Balance sheet at 30 April 2020

Note	DKK'000	2019/20	2018/19
	<b>Assets</b> Development projects Acquired intangible assets Development projects in progress	3,908 1,865 8,841	2,614 0 0
7	Total intangible fixed assets	14,614	2,614
	Land and buildings Plant and machinery Other fixtures and fittings, tools and equipment Property, plant and equipment in progress	31,902 26,137 76 4,633	33,311 26,150 116 8,240
8	Total tangible fixed assets	62,748	67,817
9 10	Investments in group entities Receivables from group entities	0 6,318	0 6,325
	Fixed asset investments	6,318	6,325
	Total fixed assets	83,680	76,756
	Raw materials and consumables Work in progress Finished goods and goods for resale Prepayments for goods	14,488 71,781 9,929 1,724	17,996 50,326 9,827 4,329
	Stocks	97,922	82,478
11	Trade receivables Receivables from group entities Other receivables Corporation tax Prepayments	145,903 194,624 4,480 9,025 96	156,641 216,540 804 0 53
	Receivables	354,128	374,038
	Cash	1,489	10,958
	Total current assets	453,539	467,474
	Total assets	537,219	544,230

Balan	ce sheet at 30 April 2020		
Note	DKK'000	2019/20	2018/19
	Equity and liabilities Equity		
12	Share capital	1,000	1,000
	Reserve for development projects	9,944	2,039
13	Retained earnings	197,847	227,184
	Proposed dividend	0	25,000
	Total equity	208,791	255,223
	Provisions		
14	Provision for deferred tax	5,713	2,874
15	Other provisions	5,008	1,247
	Total provisions	10,721	4,121
	Mortgage debt	81,320	81,399
	Other payables	10,707	0
16	Long-term debt	92,027	81,399
16	Short-term portion of long-term liabilities	10	0
	Trade payables	79,236	55,935
	Prepayments	449	45,086
	Payables to group entities	104,233	63,372
	Corporation tax	0	9,373
	Other payables	41,752	29,721
	Short-term debt	225,680	203,487
	Total liabilities	328,428	289,007
	Total equity and liabilities	537,219	544,230

17 Hedging

18 Contingent assets, liabilities and other financial obligations19 Charges and securities

20 Related parties and ownership21 Fee to auditors appointed at the general meeting

# Statement of changes in equity

DKK'000	Share capital	Reserve for develop- ment pro- jects	Retained earnings	Proposed dividend for the year	Total
Equity 1 May 2019	1,000	2,039	227,184	25,000	255,223
Ordinary dividend paid Net profit/loss for the	0	0	0	-25.000	-25.000
year	0	7,905	-29,337	0	-21,432
Equity at 30 April 2020	1,000	9,944	197,847	0	208,791

DKK'000	Share capital	Reserve for net revalua- tion un- der the equity method	Reserve for devel- opment projects	Retained earnings	Proposed dividend for the year	Total
Equity 1 May 2018	1,000	4,729	851	358,493	50,000	415,073
Ordinary dividend paid Extra ordinary dividend	0	0	0	0	-50,000	-50,000
paid Exchange adjustment,	0	0	0	0	-1,100,000	-1,100,000
foreign Net profit/loss for the	0	227	0	0	0	227
year	0	-4,956	1,188	-131,309	1,125,000	989,923
Equity at 30 April						
2019	1,000	0	2,039	227,184	25,000	255,223

#### Notes

#### 1 Accounting policies

The annual report of Nissens Cooling Solutions A/S for 2019/20 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied are consistent with those of last year.

The annual report for 2019/20 is presented in DKK'000.

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any instalments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

#### Leases

The Group has chosen IAS 17 as interpretation for classification and recognition of leases. The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset (or assets), even if that asset (or those assets) is not explicitly specified in an arrangement.

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Group is classified as a finance lease.

Finance leases are capitalized at the commencement of the lease at the inception date's fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and a reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in finance costs in the statement of profit or loss.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

An operating lease is a lease other than a finance lease. Operating lease payments are recognized as an operating expense in the statement of profit or loss on a straight-line basis over the lease term.

#### Notes

#### 1 Accounting policies (continued)

#### **Income statement**

#### **Derivative financial instruments**

On initial recognition, derivative financial instruments are recognised at cost in the balance sheet and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in "Other receivables" and "Other payables", respectively.

Fair value adjustments of derivative financial instruments designated as and qualifying for hedging of future assets or liabilities are recognised in other receivables or other payables, respectively, and in equity. If the hedged forecast transaction results in the recognition of assets or liabilities, amounts previously recognised in equity are transferred to the cost of the asset or liability, respectively. If the hedged forecast transaction results in income or expenses, amounts previously deferred in equity are transferred to the period in which the hedged item affects the profit/loss for the year.

#### Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition. Income from the sale of finished goods is recognised in revenue when the most significant rewards and risks have been transferred to the buyer and provided the income can be measured reliably and payment is expected to be received.

Revenue is measured net of all types of discounts/rebates granted. Also, revenue is measured net of VAT and other indirect taxes charged on behalf of third parties.

#### Costs of sales

Cost of sales includes the cost of goods used in generating the year's revenue.

#### Other operating income

Other operating income comprises items of a secondary nature relative to the Company's core activities, including gain on sale of fixed assets.

#### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pensions as well as other social security contributions, etc. made to the Company's employees. The item is net of refunds made by public authorities.

#### Notes

#### 1 Accounting policies (continued)

#### Amortisation, depreciation and impairment losses

The item comprises depreciation of property, plant and equipment.

The basis of amortisation, which is calculated as cost less any residual value, is amortised on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Acquired intangible assets	2-5 years
Development projects	5 years
Buildings	20-25 years
Plant and machinery	5-10 years
Other fixtures and fittings, tools and equipment	2-5 years

The residual value is determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognised. In case of changes in the residual value, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

Land is not depreciated.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. from group entities and associates, financing costs from factoring agreements, dividends declared from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

#### Profit/loss from investments in group entities

The item includes the company's proportionate share of the profit/loss for the year in subsidiaries after elimination of intra group income or losses and net of amortisation and impairment of goodwill and other excess values at the time of acquisition.

#### Tax on profit/loss for the year

The company is subject to the Danish rules on compulsory joint taxation of the group's Danish subsidiaries. Subsidiaries participate in the joint taxation arrangement from the time when they are included in the consolidated financial statements and until the time when they withdraw from the consolidation.

The company is subject to the Danish rules on compulsory joint taxation.

On payment of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed entities in proportion to their taxable income. Entities with tax losses receive joint taxation contributions from entities that have been able to use tax losses to reduce their own taxable profits.

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, including changes arising from changes in tax rates, is recognised in the income statement as regards the portion that relates to entries directly in equity.

#### Notes

#### 1 Accounting policies (continued)

#### **Balance sheet**

#### Intangible assets

Intangible assets comprise software licences and other acquired rights and development projects.

Other intangible assets are measured at cost less accumulated amortisation and impairment losses.

#### Property, plant and equipment

Property, plant and equipment comprise land and buildings, leasehold improvements, production equipment, machinery and other fixtures, fittings, tools and equipment. Property, plant and equipment are measured at cost less accumulated depreciation and write-downs.

The cost of self constructed assets includes the cost of direct materials and labour, etc. directly used in the production process and a portion of the relating production overheads.

#### Impairment of fixed assets

The carrying amount of intangible fixed assets, property, plant and equipment and investments in subsidiaries and associates is reviewed for impairment, other than what is reflected through normal amortisation and depreciation, on an annual basis.

Where there are indications of impairment, an impairment test is performed for each individual asset or group of assets, respectively. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The residual value is determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognised. In case of changes in the residual value, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

Land is not depreciated.

#### Stocks

Stocks are measured using the FIFO method. Where the net realisable value is lower than the cost, inventories are recognised at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct cost of labour and indirect cost of production.

Production overheads include the indirect cost of materials, wages and salaries as well as maintenance and depreciation of production machinery, buildings and equipment and expenses relating to plant administration and management. Borrowing costs are not recognised in the cost.

#### Notes

#### 1 Accounting policies (continued)

#### Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value. Provisions are made for bad debts on the basis of objective evidence that a receivable or a group of receivables are impaired. Provisions are made to the lower of the net realisable value and the carrying amount.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable is impaired, an impairment loss for that individual asset is recognised.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received, using the effective interest rate of individual receivables or portfolios of receivables as discount rate.

#### Prepayments

Prepayments, recognised in current assets, comprise costs incurred concerning subsequent financial years.

#### Securities and investments

Investments not admitted to trading on an active market are measured at fair value.

#### Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

#### Equity

#### **Proposed dividends**

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

#### Reserve for development costs

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

#### Provisions

Provisions comprise expected expenses relating to guarantee commitments, losses on work in progress, reconstructions etc. Provisions are recognised when as a result of a past event the company has a legal or constructive obligation and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Warranty commitments include expenses for remedial action in respect of the contract work within the warranty period. Provisions for warranty commitments are measured at net realisable value and recognised based on past experience.

#### Notes

#### 1 Accounting policies (continued)

Provisions expected to be settled after more than one year after the balance sheet date are measured at the net present value of the expected payments. Other provisions are measured at net realisable value.

#### Income tax and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss allowed for carry forward are measured at the value to which the asset is expected to be realised, either by elimination in tax on future income or by offsetting against deferred tax liabilities within the same legal tax entity. Any deferred net tax assets are measured at net realisable value.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax adjustments resulting from changes in tax rates are recognised in the income statement, with the exception of items taken directly to equity.

#### Liabilities

Financial liabilities are recognised on the raising of the loan at the proceeds received net of transaction costs incurred. On subsequent recognition, the financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest method. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Foreign subsidiaries and associates are considered separate entities. Items in such entities' income statements are translated at an average exchange rate for the month, and balance sheet items are translated at closing rates. Foreign exchange differences arising on translation of the opening equity of foreign subsidiaries to closing rates and on translation of the income statements from average exchange rates to closing rates are taken directly to equity.

### Notes

#### 1 Accounting policies (continued)

# Omission of a cash flow statement

With reference to §86, subsection 4 of the Danish Financial Statements Act, no cash flow statement has been prepared. The entity's cash flow is part of the consolidated cash flow statement for the parent company.

### **Financial highlights**

Definitions of financial ratios

Gross margin ratio	Gross margin x 100 Revenue		
EBIT-margin	Profit/loss before financials x 100 Revenue		
Return on assets	Profit/loss before financials x 100 Average assets		
Solvency ratio	Equity at year end x 100 Total assets		
Return on equity	Net profit for the year x 100 Average equity		
Current ratio	Current assets total x 100 Short-term liabilities		

## Notes

#### 2 Segment information

# Activities - primary segment

The company has one operating segment only and therefore solely provides information on geographical segment.

# Geographic – secondary segment

Revenue from external customer

DKK'000	1 May 2019 – 30 April 2020	1 May 2018 – 30 April 2019
	152 271	224 151
Denmark	153,371	234,151
Europe	572,523	635,133
Rest of the world	211,912	128,968
	937,806	998,252

#### 3 Staff costs

	1 May 2019 - 30 April 2020	1 May 2018 – 30 April 2019
DKK'000		
Wages and salaries	142,644	155,209
Pensions	6,647	6,233
Other social security costs	2,148	2,121
Total employee benefit expense	151,439	163,563
Average number of full time employee	293	285

#### 4 Financial income

	1 May 2019 – 30 April 2020	1 May 2018 – 30 April 2019
DKK'000		
Interest income, group entities	6,165	10,835
Other financial income	211	210
Foreign exchange rate gains	0	4,789
	6,376	15,834

### 5 Financial expenses

	1 May 2019 – 30 April 2020	1 May 2018 – 30 April 2019
DKK'000		
Interest expenses, group entities	2,318	3,252
Other finance expenses	2,559	2,881
Foreign exchange rate loss	1,577	0
	6,454	6,133

## Notes

# 6 Tax on profit/loss for the year

	1 May 2019 – 30 April 2020	1 May 2018 – 30 April 2019
DKK'000		
Estimated tax charge for the year	-8,986	9,373
Adjustments in respect of current income tax of previous year	71	0
Deferred tax for the year	2,928	-838
Adjustments in respect of deferred income tax of previous year	-89	164
	-6,076	8,699

# 7 Intangible fixed assets

Develop- ment projects	Acquired intangible assets	Develop- ment projects in progress	Total
2,669	0	0	2,669
1,294	1,865	8,841	12,000
3,963	1,865	8,841	14,669
55	0	0	55
55	0	0	55
3,908	1,865	8,841	14,614
	ment   projects   2,669   1,294   3,963   55   55	ment projects intangible assets   2,669 0   1,294 1,865   3,963 1,865   55 0   55 0	Develop- ment projectsAcquired intangible assetsment projects in progress2,669001,2941,8658,8413,9631,8658,84155005500

Development projects comprise of development cost for new technology and products. New technology and products are expected to strengthen the Company's market position.

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# Notes

# 8 Tangible fixed assets

DKK'000	Land and buildings	Plant and machin- ery	Other fix- tures and fittings, tools and equipment	Property, plant and equip- ment in progress	Total
Cost 1 May 2019	131,919	152,759	6,997	8,240	299,915
Additions for the year	0	0	0	3,970	3,970
Disposals for the year	0	-8,380	-359	0	-8,739
Transfers for the year	768	6,809	0	-7,577	0
Cost 30 April 2020	132,687	151,188	6,638	4,633	295,146
Impairment losses and depreci-					
ation at 1 May 2019	98,608	126,609	6,881	0	232,098
Depreciation for the year	2,177	6,710	40	0	8,927
Disposals	0	-8,268	-359	0	-8,627
Impairment losses and depreci-					
ations at 30 April 2020	100,785	125,051	6,562	0	232,398
Carrying amount 30 April					
2020	31,902	26,137	76	4,633	62,748

# 9 Investments in group entities DKK'000

DKK'000	2019/20	2018/19
Cost at 1 May 2019	0	1,228
Additions during the year	0	146,162
Disposal during the year	0	-147,390
Cost at 30 April 2020	0	0
Revaluations at 1 May 2019	0	4,729
Exchange rate adjustments	0	227
Share of profit/loss for the year	0	76,223
Disposal during the year	0	-81,179
Revaluations at 30 April 2020	0	0
Carrying amount at 30 April 2020	0	0

Investments in subsidiaries are sold during 2018/2019.

## Notes

#### 10 Fixed asset investments

DKK'000	Receivables from group entities
Cost at 1 May 2019	6,325
Exchange adjustment	-6
Additions for the year	227
Disposals for the year	-228
Cost at 30 April 2020	6,318
Carrying amount at 30 April 2020	6,318

# 11 Prepayments

Prepayments recognised under assets comprise prepaid expenses regarding subsequent financial reporting years.

# 12 Equity

The share capital consists of:

Nominal value
100
520
25
4
14
13
11
7
306
1,000

There have been no changes in the share capital during the last 5 years.

# 13 Proposed distribution of profit

DKK'000	2019/20	2018/19
Proposed dividend for the year	0	25,000
Extra ordinary dividend for the year	0	1,100,000
Reserve for net revaluation under the equity method	0	-4,956
Reserve for development projects	7,905	1,188
Retained earnings	-29,337	-131,309
	-21,432	989,923

#### Notes

# 14 Provisions for deferred tax

DKK'000	2019/20	2018/19
Provision for deferred tax at 1 May	2,874	4,517
Tax related to the income statement	2,839	-838
Tax on shareholders' equity items	0	0
Transfer of liabilities to Nissens Automotive A/S	0	-805
Provision for deferred tax at 30 April	5,713	2,874
Intangible assets	3,214	575
Property, plant and equipment	1,775	1,501
Inventories	923	736
Other taxable temporary differences	-199	62
	5,713	2,874

#### 15 Other provisions

Provisions comprise anticipated expenses relating to warranty commitments, pending disputes etc.

DKK'000	2019/20	2018/19
Balance at beginning of year at 1 May	1,247	10,213
Provision in year	761	356
Transfer of liabilities to Nissens Automotive A/S	0	-9,322
Balance at 30 April	2,008	1,247

#### 16 Long-term debt

DKK'000	Debt at 1 May 2019	Debt at 30 April 2020	Payment within 1 year	Payment between 1 – 5 years	Debt after 5 years
Mortgage debt	81,399	81,330	10	22,186	59,134
Other payables	0	10,707	0	0	10,707
	81,399	92,037	10	22,186	69,841

### 17 Contingent assets, liabilities and other financial obligations

#### Contingent liabilities to the parent company and group entities

#### Recourse and non-recourse guarantee commitments

The Company is jointly taxed with its parent company, AX V Nissens III ApS (management company), and is jointly and severally liable with the other jointly taxed entities for the payment of income taxes as well as withholding taxes on interest, royalties and dividends.

#### Notes

#### 17 Contingent assets, liabilities and other financial obligations

#### Other contingent liabilities

The Company is party to a minor number of pending disputes. The outcome of these cases is not expected to have any material impact on the financial position of the Company, neither individually nor in the aggregate.

Rent liabilities and payments under operating leases concerning cars, gas, plant and computer equipment amount to DKK 6,516 thousand (30 April 2019 DKK 2,108 thousand).

The remaining terms are 0-6 years.

The Company has provided payment guarantees through a credit institution. The guarantees amounts to DKK 500 thousand at 30 April 2020.

The Company is jointly liable for guarantees issued by K. Nissen International A/S. The guarantees amounts to DKK 3,968 thousand at 30 April 2020.

Nissens Cooling Solutions A/S has issued a guarantee in respect of 100% of KNI International A/S' debt to credit institutions. The debt amounts to DKK 0 at 30 April 2020.

#### 18 Charges and securities

As security for mortgage debt totaling DKK 81,330 thousand, the Company has granted charges on land and buildings, carried at DKK 24,167 thousand at 30 April 2020 (30 April 2019 DKK 27,352 thousand).

#### 19 Related parties and ownership

#### **Controlling interest**

NCS International A/S, Horsens, Denmark

K. Nissen International A/S, Horsens, Denmark

AX V Nissens ApS, Horsens, Denmark

AX V Nissens I ApS, Horsens, Denmark

AX V Nissens II ApS, Horsens, Denmark

AX V Nissens III ApS, Horsens, Denmark

#### Transactions

All intercompany transactions have been carried out through normal market terms.

#### **Consolidated financial statements**

The Company is included in the group annual report of

Ultimate:

AX V Nissens III ApS, CVR no. 38 64 73 50

Immediate:

K. Nissen International A/S, Horsens, CVR no. 70 60 69 17

# Notes

# 20 Fee to auditors appointed at the general meeting

Audit fees are not disclosed with reference to §96, subsection 3 of the Danish Financial Statements Act. The fee is specified for the group in the consolidated financial statements for the parent company.