



CHRISTENSEN  
KJÆRULFF  
PERSONLIGT ENGAGEMENT

STATSAUTORISERET  
REVISIONSAKTIESELSKAB

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# Ecomal Denmark A/S

Kirke Værløsevej 18 C, 3500 Værløse

Company reg. no. 40 21 09 11

## Annual report

1 January - 31 December 2018

The annual report have been submitted and approved by the general meeting on the 21 February 2019.

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Henrik Fabrin  
Chairman of the meeting

Notes:

- To ensure the greatest possible applicability of this document, British English terminology has been used.
- Please note that decimal points have not been used in the usual English way. This means that for instance DKK 146,940 means the amount of DKK 146,940, and that 23,5 % means 23.5 %.





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## Management's report

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The board of directors and the managing director have today presented the annual report of Ecomal Denmark A/S for the financial year 1 January to 31 December 2018.

The annual report has been presented in accordance with the Danish Financial Statements Act.

We consider the accounting policies used appropriate, and in our opinion the annual accounts provide a true and fair view of the company's assets and liabilities and its financial position at 31 December 2018 and of the company's results of its activities in the financial year 1 January to 31 December 2018.

We are of the opinion that the management's review includes a fair description of the issues dealt with.

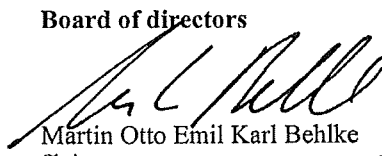
The annual report is recommended for approval by the general meeting.

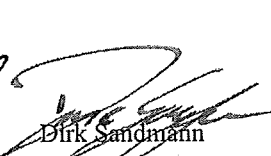
Værløse, 21 February 2019

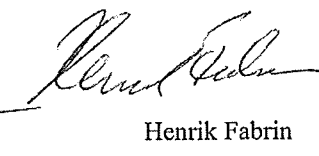
### Managing Director

Henrik Fabrin

### Board of directors

  
Martin Otto Emil Karl Behlke  
Chairman

  
Dirk Sandmann

  
Henrik Fabrin



## **Independent auditor's report**

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**To the shareholders of Ecomal Denmark A/S**

### **Opinion**

We have audited the annual accounts of Ecomal Denmark A/S for the financial year 1 January to 31 December 2018, which comprise accounting policies used, profit and loss account, balance sheet and notes. The annual accounts are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the annual accounts give a true and fair view of the company's assets, liabilities and financial position at 31 December 2018 and of the results of the company's operations for the financial year 1 January to 31 December 2018 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with international standards on auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the below section "Auditor's responsibilities for the audit of the annual accounts". We are independent of the company in accordance with international ethics standards for accountants (IESBA's Code of Ethics) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these standards and requirements. We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our opinion.

### **The management's responsibilities for the annual accounts**

The management is responsible for the preparation of annual accounts that give a true and fair view in accordance with the Danish Financial Statements Act. The management is also responsible for such internal control as the management determines is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts, the management is responsible for evaluating the company's ability to continue as a going concern, and, when relevant, disclosing matters related to going concern and using the going concern basis of accounting when preparing the annual accounts, unless the management either intends to liquidate the company or to cease operations, or if it has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the annual accounts**

Our objectives are to obtain reasonable assurance about whether the annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report including an opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with international standards on auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements may arise due to fraud or error and may be considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions made by users on the basis of the annual accounts.



## **Independent auditor's report**

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As part of an audit conducted in accordance with international standards on auditing and the additional requirements applicable in Denmark, we exercise professional evaluations and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the annual accounts, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a misstatement resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used by the management and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of the management's preparation of the annual accounts being based on the going concern principle and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may raise significant doubt about the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the annual accounts, including the disclosures in the notes, and whether the annual accounts reflect the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the internal control that we identify during our audit.

### **Statement on the management's review**

The management is responsible for the management's review.

Our opinion on the annual accounts does not cover the management's review, and we do not express any kind of assurance opinion on the management's review.



## Independent auditor's report

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In connection with our audit of the annual accounts, our responsibility is to read the management's review and in that connection consider whether the management's review is materially inconsistent with the annual accounts or our knowledge obtained during the audit, or whether it otherwise appears to contain material misstatement.

Furthermore, it is our responsibility to consider whether the management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we believe that the management's review is in accordance with the annual accounts and that it has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not find any material misstatement in the management's review.

Copenhagen, 21 February 2019

### Christensen Kjarulff

Company reg. no. 15 97 56 41

Anders Nielsen  
State Authorised Public Accountant  
mne42832



## Company data

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<b>The company</b>	Ecomal Denmark A/S Kirke Værløsevej 18 C 3500 Værløse
	Company reg. no. 40 21 09 11 Established: 1 March 1972 Domicile: Værløse Financial year: 1 January - 31 December
<b>Board of directors</b>	Martin Otto Emil Karl Behlke, Chairman Dirk Sandmann Henrik Fabrin
<b>Managing Director</b>	Henrik Fabrin
<b>Auditors</b>	Christensen Kjærulff Statsautoriseret Revisionsaktieselskab Store Kongensgade 68 1264 København K
<b>Parent company</b>	Vishay Europe GmbH



## **Management's review**

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### **The principal activities of the company**

The Company's activities comprise trading in electronic components.

### **Development in activities and financial matters**

The gross profit for the year is DKK 3.576.317 against DKK 2.871.849 last year. The results from ordinary activities after tax are DKK 784.527 against DKK -32.837 last year. The management consider the results satisfactory.

### **Events subsequent to the financial year**

No events occurred after the balance sheet date that affects the financial position of the Company materially.





## Profit and loss account 1 January - 31 December

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All amounts in DKK.

<u>Note</u>	<u>2018</u>	<u>2017</u>
<b>Gross profit</b>	<b>3.576.317</b>	<b>2.871.849</b>
1 Staff costs	-2.163.556	-2.532.429
2 Depreciation and writedown relating to tangible fixed assets	<u>-89.106</u>	<u>-89.106</u>
<b>Operating profit</b>	<b>1.323.655</b>	<b>250.314</b>
Other financial income	0	18.214
3 Other financial costs	<u>-299.537</u>	<u>-290.454</u>
<b>Results before tax</b>	<b>1.024.118</b>	<b>-21.926</b>
4 Tax on ordinary results	<u>-239.591</u>	<u>-10.911</u>
<b>Results for the year</b>	<b><u>784.527</u></b>	<b><u>-32.837</u></b>
<b>Proposed distribution of the results:</b>		
Allocated to results brought forward	784.527	0
Allocated from results brought forward	<u>0</u>	<u>-32.837</u>
<b>Distribution in total</b>	<b><u>784.527</u></b>	<b><u>-32.837</u></b>



## Balance sheet 31 December

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All amounts in DKK.

<b>Assets</b>			
<u>Note</u>		<u>2018</u>	<u>2017</u>
<b>Fixed assets</b>			
5	Other plants, operating assets, and fixtures and furniture	253.067	342.173
	Tangible fixed assets in total	<u>253.067</u>	<u>342.173</u>
	<b>Fixed assets in total</b>	<u>253.067</u>	<u>342.173</u>
<b>Current assets</b>			
	Trade debtors	9.240.451	6.593.870
	Amounts owed by group enterprises	41.345	55.870
	Deferred tax assets	0	211.059
	Receivable corporate tax	7.026	0
	Other debtors	121.819	88.603
	Debtors in total	<u>9.410.641</u>	<u>6.949.402</u>
	Available funds	<u>11.439.137</u>	<u>12.842.028</u>
	<b>Current assets in total</b>	<u>20.849.778</u>	<u>19.791.430</u>
	<b>Assets in total</b>	<u>21.102.845</u>	<u>20.133.603</u>



## Balance sheet 31 December

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All amounts in DKK.

<b>Equity and liabilities</b>			
<u>Note</u>		<u>2018</u>	<u>2017</u>
<b>Equity</b>			
6	Contributed capital	1.000.000	1.000.000
7	Results brought forward	17.109.744	16.325.217
	<b>Equity in total</b>	<b>18.109.744</b>	<b>17.325.217</b>
<b>Provisions</b>			
	Provisions for deferred tax	21.558	0
	Other provisions	16.000	0
	<b>Provisions in total</b>	<b>37.558</b>	<b>0</b>
<b>Liabilities</b>			
	Trade creditors	1.972.409	1.765.038
	Other debts	983.134	1.043.348
	Short-term liabilities in total	2.955.543	2.808.386
	<b>Liabilities in total</b>	<b>2.955.543</b>	<b>2.808.386</b>
	<b>Equity and liabilities in total</b>	<b>21.102.845</b>	<b>20.133.603</b>

### 8 Contingencies



## Notes

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All amounts in DKK.

	<u>2018</u>	<u>2017</u>
<b>1. Staff costs</b>		
Salaries and wages	2.007.318	2.361.641
Other costs for social security	156.238	170.788
	<u>2.163.556</u>	<u>2.532.429</u>
Average number of employees	<u>5</u>	<u>5</u>
<b>2. Depreciation and writedown relating to tangible fixed assets</b>		
Amortisation of concessions, patents and licences	3.680	3.680
Depreciation on plants, operating assets, fixtures and furniture	85.426	85.426
	<u>89.106</u>	<u>89.106</u>
<b>3. Other financial costs</b>		
Other financial costs	299.537	290.454
	<u>299.537</u>	<u>290.454</u>
<b>4. Tax on ordinary results</b>		
Tax of the results for the year, parent company	6.974	0
Adjustment for the year of deferred tax	232.617	10.911
	<u>239.591</u>	<u>10.911</u>



## Notes

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All amounts in DKK.

	<u>31/12 2018</u>	<u>31/12 2017</u>
<b>5. Other plants, operating assets, and fixtures and furniture</b>		
Cost 1 January 2018	653.139	708.598
Disposals during the year	<u>0</u>	<u>-55.459</u>
<b>Cost 31 December 2018</b>	<b><u>653.139</u></b>	<b><u>653.139</u></b>
Amortisation and writedown 1 January 2018	-310.966	-277.319
Depreciation for the year	-89.106	-89.106
Reversal of depreciation, amortisation and writedown, assets disposed of	<u>0</u>	<u>55.459</u>
<b>Amortisation and writedown 31 December 2018</b>	<b><u>-400.072</u></b>	<b><u>-310.966</u></b>
<b>Book value 31 December 2018</b>	<b><u>253.067</u></b>	<b><u>342.173</u></b>
<b>6. Contributed capital</b>		
Contributed capital 1 January 2018	<u>1.000.000</u>	<u>1.000.000</u>
	<b><u>1.000.000</u></b>	<b><u>1.000.000</u></b>
<b>7. Results brought forward</b>		
Results brought forward 1 January 2018	16.325.217	16.358.054
Profit or loss for the year brought forward	<u>784.527</u>	<u>-32.837</u>
	<b><u>17.109.744</u></b>	<b><u>16.325.217</u></b>
<b>8. Contingencies</b>		
<b>Contingent liabilities</b>		
		DKK in thousands
Contingent liabilities in total		<u>122</u>



## **Accounting policies used**

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The annual report for Ecomal Denmark A/S is presented in accordance with those regulations of the Danish Financial Statements Act concerning companies identified as class B enterprises. Furthermore, the company has chosen to comply with some of the rules applying for class C enterprises.

The accounting policies used are unchanged compared to last year, and the annual accounts are presented in Danish kroner (DKK).

### **Recognition and measurement in general**

Income is recognised in the profit and loss account concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs, these including depreciation, amortisation, writedown, provisions, and reversals which are due to changes in estimated amounts previously recognised in the profit and loss account are recognised in the profit and loss account.

Assets are recognised in the balance sheet when the company is liable to achieve future, financial benefits and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the company is liable to lose future, financial benefits and the value of the liability can be measured reliably.

At the first recognition, assets and liabilities are measured at cost. Later, assets and liabilities are measured as described below for each individual accounting item.

Certain fixed asset investments and liabilities are measured at amortised cost, by which method a fixed, effective interest is recognised during the useful life of the asset or the liability. Amortised cost is recognised as the original cost with deduction of any payments and additions/deductions of the accrued amortisation of the difference between cost and nominal amount. In this way capital losses and capital profits are spread over the useful life.

At recognition and measurement, such predictable losses and risks are taken into consideration, which may appear before the annual report is presented, and which concerns matters existing on the balance sheet date.

### **Translation of foreign currency**

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials.

Debtors, creditors, and other monetary items in foreign currency are translated by using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or the recognition in the latest annual accounts of the amount owed or the liability is recognised in the profit and loss account under financial income and expenses.



## **Accounting policies used**

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Fixed assets and other non-monetary assets acquired in foreign currency and which are not considered to be investment assets purchased in foreign currencies are measured at the exchange rate on the transaction date.

In case the foreign group enterprises and associated enterprises meet the criteria for being independent units, the profit and loss accounts are translated by using an average exchange rate for the period in question, and the balance sheet items are translated by using the closing rate. Differences arising in connection with the translation of the equity of foreign group enterprises at the beginning of the year to the closing rate are recognised directly in the equity. The same goes for differences arising in connection with translation of the profit and loss accounts from average exchange rate to the closing rate.

### **The profit and loss account**

#### **Gross profit**

The gross profit comprises the net turnover, cost of raw material and external costs.

The net turnover is recognised in the profit and loss account if delivery and risk transfer to the buyer have taken place before the end of the year, and if the income can be determined reliably and is expected to be received. The net turnover is recognised exclusive of VAT and taxes and with the deduction of any discounts granted in connection with the sale.

Costs of sales includes costs for the purchase of raw materials and consumables less discounts and changes in inventories.

Other external costs comprise costs for distribution, sales, advertisement, administration, premises, loss on debtors, and operational leasing costs.

#### **Staff costs**

Staff costs include salaries and wages including holiday allowances, pensions and other costs for social security etc. for staff members. Staff costs are less public reimbursements.

#### **Depreciation, amortisation and writedown**

Depreciation, amortisation and writedown comprise depreciation, amortisation and writedown for the year and gains and losses on disposal of intangible and tangible fixed assets.

#### **Net financials**

Net financials comprise interest, realised and unrealised capital gains and losses concerning financial assets and liabilities, amortisation of financial assets and liabilities, additions and reimbursements under the Danish tax prepayment scheme, etc. Financial income and expenses are recognised in the profit and loss account with the amounts that concerns the financial year.



## Accounting policies used

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### Tax of the results for the year

The tax for the year comprises the current tax for the year and the changes in deferred tax, and it is recognised in the profit and loss account with the share referring to the results for the year and directly in the equity with the share referring to entries directly on the equity.

### The balance sheet

#### Tangible fixed assets

Other tangible fixed assets are measured at cost with deduction of accrued depreciation and writedown.

The basis of depreciation is cost with deduction of any expected residual value after the end of the useful life of the asset. The amortisation period and the residual value are determined at the acquisition date and reassessed annually. If the residual value exceeds the book value, the amortisation discontinues.

If the amortisation period or the residual value is changed, the effect on amortisation will in the future be recognised as a change in the accounting estimates.

The cost comprises the acquisition cost and costs directly attached to the acquisition until the time when the asset is ready for use.

The cost of a total asset is divided into separate components. These components are depreciated separately, the useful lives of each individual components differing.

Depreciation takes place on a straight line basis and based on an evaluation of the expected useful life and the residual value of the individual assets:

	<i>Useful life</i>	<i>Residual value</i>
<i>Other plants, operating assets, fixtures and furniture</i>	<i>3-5 years</i>	<i>0-20 %</i>

Minor assets with an expected useful life of less than 1 year are recognised as costs in the profit and loss account in the year of acquisition.

Profit or loss deriving from the sales of tangible fixed assets is measured as the difference between the sales price reduced by the selling costs and the book value at the time of the sale. Profit or loss is recognised in the profit and loss account under depreciation.

As regards assets of own production, the cost comprises direct costs for materials, components, deliveries from sub-suppliers, payroll costs, and borrowing costs form specific and general borrowing concerning the construction of each individual asset.





## **Accounting policies used**

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### **Leasing contracts**

At the first recognition in the balance sheet, leasing contracts concerning tangible fixed assets by which the company holds all essential risks and advantages attached to the proprietary right (financial leasing) are measured either at fair value or at the present value of the future leasing services, whichever value is lower. When calculating the present value, the internal interest rate of the leasing contract or alternatively the borrowing rate of the enterprise is used as discount rate. Afterwards, financially leased assets are treated in the same way as other similar tangible assets.

The capitalised residual leasing liability is recognised in the balance sheet as a liability, and the interest part of the leasing contract is recognised in the profit and loss account over the term of the contract.

All other leasing contracts are considered operational leasing. Payments in connection with operational leasing and other rental agreements are recognised in the profit and loss account over the term of the contract. The company's total liabilities concerning operational leasing and rental agreements are recognised under contingencies etc.

### **Decoration of rented premises**

Decoration of rented premises are measured at cost with deduction of accrued depreciation. Depreciation takes place on a straight-line basis over the estimated useful life of the asset, which is set at 5 years.

### **Debtors**

Debtors are measured at amortised cost which usually corresponds to face value. In order to meet expected losses, writedown takes place at the net realisable value.

### **Available funds**

Available funds comprise cash at bank and in hand.

### **Corporate tax and deferred tax**

Current tax receivable and tax liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable income for the year adjusted for tax on previous years' taxable income and prepaid taxes. Tax receivable and tax liabilities are set off to the extent that legal right of set-off exists and if the items are expected to be settled net or simultaneously.

Deferred tax is measured on the basis of all temporary differences in assets and liabilities with a balance sheet focus.

Deferred tax assets, including the tax value of tax losses eligible for carry over, are recognised at the value at which they are expected to be realisable, either by settlement against tax of future earnings or by set-off in deferred tax liabilities within the same legal tax unit.

Deferred tax is measured based on the tax rules and tax rates applying under the legislation on the balance sheet date and prevailing when the deferred tax is expected to be released as current tax.



## **Accounting policies used**

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### **Other provisions**

Provisions comprise expected costs for guarantee liabilities, loss on work in progress, restructuring, etc. Provisions are recognised when the company has a legal or actual liability which is due to a previous event and when it is likely that the settlement of the liability will result in expenditure of the financial resources of the company.

If the settlement of the liability is expected to take place in some remote future, provisions are measured at the net realisable value or at fair value.

Guarantee liabilities comprise liabilities for repairs within the guarantee period of 1-5 years. The provisions are measured at the net realisable value and recognised on basis of the obtained experience with guarantee work. If provisions have an expected due date later than 1 year from the balance sheet date, they are discounted at the average bond interest.

On the acquisition of enterprises, provisions for restructuring within the acquired enterprise is included in the acquisition cost, and thereby in the goodwill or the consolidated goodwill, to the extent that they have been approved and announced on the date of acquisition at the latest.

When it is likely that the total costs will exceed the total income of work in progress for the account of others, provisions are made for the total loss expected on the contract. Provisions are recognised as costs under production costs.

### **Liabilities**

Other liabilities are measured at amortised cost which usually corresponds to the nominal value.