# **ProCon Group Aps** Klamsagervej 16, 1., DK-8230 Åbyhøj

Annual Report for 2021

CVR No. 40 10 70 10

The Annual report was presented and adopted at the Annual General Meeting of the Company on 31 May 2022.

Kristian Ravn Chair of the General meeting

## ProCon

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## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of ProCon Group ApS for the financial year 1 January - 31 December 2021.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position as of 31 December 2021 of the Company and the Group and of the results of the Company and Group operations and of the consolidated cash flows for 2021.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's and the Group's operations and financial matters, the results for the year and the Company's and the Group's financial position.

We recommend that the Annual Report be adopted at the Annual General Meeting.

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Åbyhøj, 31 May 2022		
Executive Board		
Claus Søgaard Poulsen		
Board of Directors		
Kristian Ravn Chair	Christopher Andersen Heidenreich	
Jesper Uhre Larsen	Carl Erik Skovgaard	Niels Brix

## **Independent Auditor's Report**

To the Shareholders of ProCon Group ApS

## **Opinion**

We have audited the consolidated financial statements and the parent company financial statements of ProCon Group ApS for the financial year 1 January – 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for the Group and the Parent Company, and a consolidated cash flow statement. The consolidated financial statements and the parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2021 and of the results of the Group's and the Parent Company's operations as well as the consolidated cash flows for the financial year 1 January – 31 December 2021 in accordance with the Danish Financial Statements Act.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Moreover, Management is responsible for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Esbjerg, 31 May 2022 EY Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

Morten Østergaard Koch State Authorised Public Accountant mne35420 Mads Klausen
State Authorised Public Accountant
mne46588

## **Company Information**

**The Company** ProCon Group ApS

Klamsagervej 16, 1.

DK-8230 Åbyhøj

CVR no. 40 10 70 10

Financial period: 1 January 2021 - 31 December 2021

Municipality of registered office: Aarhus

**Board of Directors** Kristian Ravn, chair

Christopher Andersen Heidenreich

Jesper Uhre Larsen

Carl Erik Skovgaard

Niels Brix

**Executive Board** Claus Søgaard Poulsen

**Auditors** EY

Bavnehøjvej 5

DK-6700 Esbjerg

## **Financial Highlights**

Seen over a three-year period, the development of the Group is described by the following financial highlights:

	2021	2020	2019
	TDKK	TDKK	TDKK
Key figures			
Profit/loss			
Gross profit/loss	29.369	29.083	28.558
EBITDA	3.367	4.367	7.860
Operating profit/loss	-185	931	4.764
Net financials	-3.495	-2.678	-2.916
Profit/loss from discontinuing activities	0	0	-1.304
Net profit/loss for the year	-2.865	-1.455	13
Balance Sheet			
Balance Sheet total	102.234	74.484	56.235
Equity	58.305	-2.376	-1.427
Cash flows			
Cash flows from:			
- operating activities	-16.300	9.655	-10.907
- investering activities including	-8	-299	-31.916
investement in property, plant and equipment	-26	-68	-2.663
- financing activities	34.755	-2.220	44.059
Change in cash and cash equivalents for the year	18.447	7.136	1.236
Number of employees	40	35	26
Ratios			
Return on assets	-0,2%	1,2%	8,5%
Solvency ratio	57,0%	-3,2%	-2,5%

For definitions, see under accounting policies.

## Management's Review

## **Group activities**

ProCon Group Aps' main activity is the ownership of ProCon Wind Energy A/s and ProCon Technic A/s.

ProCon Wind Energy A/S are specialists in providing custom-built electrical solutions and technical equipment to the global wind industry, both onshore and offshore.

ProCon Technic A/S are developing solar power projects as well as other activities within renewables.

## Departments & knowledge resources

The most important knowledge resources are related to considerable competence in the development, design and production and marketing of electrical engineering solutions for the global wind industry, solar power and other renewables.

## Development in the year

The income statement for the Group and Parent Company for 2021 shows a negative result of TDKK 2.865, and an equity at December 31, 2021 of TDKK 58.305.

During the financial year, IWS Services A/S provided a capital injection of TDKK 60.000.

Management considers revenue development and result to be satisfactory considering the Covid-19 pandemic impacts.

### Future Activities & Expectations for the coming year

ProCon Group ApS expects increased activity and revenue in 2022 compared to 2021 as well as a satisfactory and positive result.

## **Operating risks**

ProCon Group's sales are mainly order sales though own channels in Europe. Geographically, the risk is sought to be spread through an increased focus on acquiring knowledge of the ProCon Wind Energy and ProCon Technic brands by building and developing good relationships with the leading players in renewables globally.

## Foreign exchange risks

Foreign currency purchases and sales are primarily in EUR, USD and GBP. Exchange rate developments are estimated to have some influence on the company's results. ProCon Group currently uses some financial instruments to hedge this risk.

## Interest rate risks

It is the company's policy to identify all significant financial risks. ProCon Group uses financial instruments to hedge against significant interest rate increases where relevant and significant.

## Credit risks

Credit risk is linked to trade receivables. The amounts with which the said balance sheet items are included in the annual report are identical to the maximum risk.

## Research and development

In addition to the continuous development of electrical engineering solutions for the global wind industry, there is considerable activity in connection with technical product adaptation to specific customer requirements.

## **External environment**

ProCon Group considers environmentally responsible behavior as one of the prerequisites for future business success. ProCon Group constantly develops products and processes to minimize the impact on the external environment.

## Uncertainty relating to recognition and measurement

There are no circumstances that have led to significant uncertainty in recognition and measurement.

## Events after the balance sheet date

No circumstances have occurred after the balance sheet date that have a material impact on the assessment of the annual report.

## Income statement 1 January - 31 December 2021

	Group Pare			Paren	<u>ent</u>	
	Note	2021	2020	2021	2020	
		DKK	DKK	DKK	DKK	
Gross profit/loss		29.369.309	29.082.507	-52.425	-68.987	
Staff expenses	1	-26.002.716	-24.715.409	0	0	
EBITDA	_	3.366.593	4.367.098	-52.425	-68.987	
Depreciation, amortisation and impairment of intangible assets and property, plant and						
equipment	_	-3.551.929	-3.435.607	0	0	
Profit/loss before financial income						
and expenses	_	-185.336	931.491	-52.425	-68.987	
Income from investments in						
subsidiaries		0	0	-1.904.381	-200.391	
Financial income	2	723.009	186.873	0	0	
Financial expenses	3	-4.218.345	-2.864.566	-1.178.497	-1.504.822	
Profit/loss before tax	_	-3.680.672	-1.746.202	-3.135.303	-1.774.200	
Tax on profit for the year	4	816.171	290.741	270.802	318.739	
Net profit/loss for the year	_	-2.864.501	-1.455.461	-2.864.501	-1.455.461	
Proposed distribution of profit Reserve for net revaluation under						
the equity method		0	0	4.195.629	-419.410	
Retained earnings		-2.864.501	-1.455.461	-7.060.130	-1.036.051	
	_	-2.864.501	-1.455.461	-2.864.501	-1.455.461	

## Balance Sheet 31 December 2021

## **Assets**

		Grou	р	Parer	nt
	Note	2021	2020	2021	2020
		DKK	DKK	DKK	DKK
Acquired licenses		276.072	434.566	0	0
Goodwill		20.116.667	22.956.667	0	0
Intangible assets	5	20.392.739	23.391.233	0	0
Other fixtures and fittings, tools and	d				
equipment		990.400	1.530.281	0	0
Leasehold improvements		49.931	56.485	0	0
Property, plant and equipment	6	1.040.331	1.586.766	0	0
Investments in subsidiaries	7	0	0	56.899.990	28.153.175
Deposits	8	107.935	106.648	0	0
Fixed asset investments	_	107.935	106.648	56.899.990	28.153.175
Fixed assets	-	21.541.005	25.084.647	56.899.990	28.153.175
Materials		150.000	193.312	0	0
Inventories	_	150.000	193.312	0	0
Trade receivables		26.507.332	15.804.294	0	0
Contract work in progress	9	22.669.629	21.342.999	0	0
Other receivables		1.611.670	2.977.502	0	0
Deferred tax	11	2.476.826	399.705	963.085	692.283
Prepayments	10	457.614	309.207	0	0
Receivables	_	53.723.071	40.833.707	963.085	692.283
Cash at bank and in hand	-	26.819.946	8.372.798	10.521.723	262
Current assets	- -	80.693.017	49.399.817	11.484.808	692.545
Assets	<u>-</u>	102.234.022	74.484.464	68.384.798	28.845.720

## Balance Sheet 31 December 2021

## Liabilities and equity

. ,		Group		Parent		
	Note	2021	2020	2021	2020	
•		DKK	DKK	DKK	DKK	
Share capital		400.000	50.000	400.000	50.000	
Revaluation reserve		-20.086	-30.680	0	0	
Reserve for net revaluation under						
the equity method		0	0	0	153.175	
Hedging reserve		-3.790.539	568.859	0	0	
Retained earnings		61.716.073	-2.964.458	57.905.448	-2.579.454	
Equity	_	58.305.448	-2.376.279	58.305.448	-2.376.279	
Otherneyables		10 2/0 200	21 200 207	7 050 704	27.042.057	
Other payables  Long-term liabilities	12	10.360.389 10.360.389	31.299.397 31.299.397	7.250.784 7.250.784	27.043.957 <b>27.043.957</b>	
Long-lerm liabililes	12 _	10.360.367	31.277.377	7.230.764	27.043.757	
Credit institutions		344.870	12.824.696	0	0	
Trade payables		19.962.159	15.898.310	0	0	
Contract work in progress, liabilities	9	226.081	8.955.969	0	0	
Payables to group enterprises		0	0	0	1.518.405	
Corporation tax		31.377	0	0	0	
Other payables	12	13.003.698	7.882.371	2.828.566	2.659.637	
Short-term liabilities	_	33.568.185	45.561.346	2.828.566	4.178.042	
Liabilities	-	43.928.574	76.860.743	10.079.350	31.221.999	
Liabilities and equity	_	102.234.022	74.484.464	68.384.798	28.845.720	

Contingent assets, liabilities and other financial obligations 15
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## Statement of Changes in Equity - Group

			Revalu-			
	Share	Share	ation	Hedging	Retained	
	capital	premium	reserve	reserve	earnings	Total
_	DKK	DKK	DKK	DKK	DKK	DKK
Equity at 1 January 2021	50.000	0	-30.680	568.859	-2.964.458	-2.376.279
Capital increases	350.000	67.545.032	0	0	0	67.895.032
Transfer	0	-67.545.032	0	0	67.545.032	0
Exchange adjustments	0	0	10.594	0	0	10.594
Fair value adjustment of						
hedging instruments, end of						
year	0	0	0	-5.588.971	0	-5.588.971
Tax on adjustment of hedging						
instruments for the year						
	0	0	0	1.229.573	0	1.229.573
Net profit/loss for the year	0	0	0	0	-2.864.501	-2.864.501
Equity at 31 December 2021	400.000	0	-20.086	-3.790.539	61.716.073	58.305.448

## Statement of Changes in Equity - Parent

			Reserve for net revaluation under the		
	Share	Share	equity	Retained	
	<u>capital</u>	premium	method	earnings	Total
	DKK	DKK	DKK	DKK	DKK
Equity at 1 January 2021	50.000	0	153.175	-2.579.454	-2.376.279
Capital increases	350.000	67.545.032	0	0	67.895.032
Transfer	0	-67.545.032	0	67.545.032	0
Exchange adjustments	0	0	10.594	0	10.594
Fair value adjustment of hedging					
instruments, end of year	0	0	-5.588.971	0	-5.588.971
Tax on adjustment of hedging					
instruments for the year	0	0	1.229.573	0	1.229.573
Net profit/loss for the year	0	0	4.195.629	-7.060.130	-2.864.501
Equity at 31 December 2021	400.000	0	0	57.905.448	58.305.448
Changes in the share capital:	DKK				
Establishment 19 December 2018	50.000				
Capital increases 17 September 2021	350.000				
	400.000				

## Cash Flow Statement 1 January - 31 December

		Group		
	Note	2021	2020	
		DKK	DKK	
Net profit/loss for the year		-2.864.501	-1.455.461	
Adjustments	13	6.241.688	5.791.879	
Change in working capital	14	-16.181.458	7.996.466	
Cash flows from operating activities before financial	_			
income and expenses		-12.804.271	12.332.884	
Financial income		723.009	186.873	
Financial expenses		-4.218.345	-2.864.565	
Cash flows from ordinary activities	_	-16.299.607	9.655.192	
Corporation tax paid	_	0	-427	
Cash flows from operating activities	<del>-</del>	-16.299.607	9.654.765	
Purchase of intangible assets		-28.000	-313.006	
Purchase of property, plant and equipment		-25.500	-68.008	
Fixed asset investments made etc.		-1.287	-82.692	
Sale of property, plant and equipment	_	46.500	164.900	
Cash flows from investing activities	<u>-</u>	-8.287	-298.806	
Repayment of other long-term debt		-12.765.132	-3.513.575	
Termination of discontinued activities		0	-291.240	
Repayment/raising of loans from credit institutions		-12.479.826	1.585.292	
Cash capital increase	_	60.000.000	0	
Cash flows from financing activities	_	34.755.042	-2.219.523	
Change in cash and cash equivalents		18.447.148	7.136.436	
Cash and cash equivalents at 1 January 2021		8.372.798	1.236.362	
Cash and cash equivalents at 31 December 2021	<del>-</del>	26.819.946	8.372.798	
Cash and cash equivalents are specified as follows:				
Cash at bank and in hand		26.819.946	8.372.798	
Cash and cash equivalents at 31 December 2021	<del>-</del>	26.819.946	8.372.798	
•	-			

	Group		Parent	
-	2021	2020	2021	2020
-	DKK	DKK	DKK	DKK
Staff expenses				
Wages and salaries	22.149.697	20.660.507	0	0
Pensions	2.058.788	2.058.788	0	0
Other social security expenses	218.820	218.820	0	0
Other staff expenses	1.575.411	1.777.294	0	0
-	26.002.716	24.715.409	0	0
Average number of employees	40	35	0	0
Financial income				
	722 000	107 072	0	0
One indicancome				0
-	723.007	100.073		
Financial expenses				
Interest paid to group enterprises	0	0	0	17.405
Other financial expenses	4.218.345	2.864.566	1.178.497	1.487.417
-	4.218.345	2.864.566	1.178.497	1.504.822
•				
		0	0	0
Deferred tax for the year				318.739
	816.171	290.741	270.802	318.739
	Wages and salaries Pensions Other social security expenses Other staff expenses  Average number of employees  Financial income Other financial income  Financial expenses Interest paid to group enterprises	Staff expenses Wages and salaries Pensions Other social security expenses Other staff expenses Other staff expenses Other staff expenses  Average number of employees  Financial income Other financial income Other financial expenses Interest paid to group enterprises Other financial expenses Other financial expenses  Other financial expenses  Other financial expenses  Other financial expenses  A.218.345  4.218.345  Tax on profit/loss for the year Current tax for the year Deferred tax for the year  Staff expenses  22.149.697  24.058.788  24.8.20  25.002.716   Average number of employees  4.23.009  723.009  723.009  Tax on profit/loss for the year  -31.377  -31.377  -31.377  -31.377  -31.377  -31.377	Z021         Z020           DKK         DKK           Staff expenses         DKK           Wages and salaries         22.149.697         20.660.507           Pensions         2.058.788         2.058.788           Other social security expenses         218.820         218.820           Other staff expenses         1.575.411         1.777.294           26.002.716         24.715.409           Average number of employees         40         35           Financial income         723.009         186.873           723.009         186.873         186.873           Financial expenses         0         0           Other financial expenses         4.218.345         2.864.566           4.218.345         2.864.566           Tax on profit/loss for the year         -31.377         0           Deferred tax for the year         -31.377         0           Deferred tax for the year         847.548         290.741	2021   2020   2021

## 5 Intangible assets

	Grou	ıρ
	Acquired	
	licenses	Goodwill
	DKK	DKK
Cost at 1 January 2021	555.608	28.400.000
Additions for the year	28.000	0
Cost at 31 December 2021	583.608	28.400.000
Impairment losses and amortisation at 1 January 2021	121.042	5.443.333
Amortisation for the year	186.494	2.840.000
Impairment losses and amortisation at 31 December 2021	307.536	8.283.333
Carrying amount at 31 December 2021	276.072	20.116.667
Amortised over	3 years	10 years

## 6 Property, plant and equipment

		Gro	oup
		Other fixtures	
		and fittings,	
		tools and	Leasehold
		equipment	improvements
		DKK	DKK
Cost at 1 January 2021		2.495.758	65.520
Additions for the year		25.500	0
Disposals for the year		-25.500	0
Cost at 31 December 2021		2.495.758	65.520
Impairment losses and depreciation at 1 January	2021	965.477	9.035
Depreciation for the year	2021	542.006	6.554
Reversals of impairment losses and amortisation f	or the year	-2.125	0.554
Impairment losses and depreciation at 31 Decen		1.505.358	15.589
Carrying amount at 31 December 2021		990.400	49.931
Depreciated over		3-5 years	10 years
		Par	ent
		2021	2020
		DKK	DKK
7 Investment in subsidiaries			
Cost at 1 January 2021		28.000.000	27.967.742
Additions for the year		35.000.000	32.258
Cost at 31 December 2021		63.000.000	28.000.000
Value adjustments at 1 January 2021		153.175	-188.339
Exchange adjustment for the year		10.594	-30.680
Net profit/loss for the year		-1.904.381	-200.391
Fair value adjustment of hedging instruments for	the year	-4.359.398	572.585
Value adjustments at 31 December 2021	,	-6.100.010	153.175
Carrying amount at 31 December 2021		56.899.990	28.153.175
Investments in subsidiaries are specified as follow	•		
investments in sobstatatios are specifica as follow.			Votes and
Name	Place of register	ed office	ownership
ProCon Technic A/S	Aarhus, Denmar	k	100%
ProCon Wind Energy A/S	Aarhus, Denmar	K	100%
ProCon Wind Energy Ltd.	UK		100%
ProCon Wind Energy GmbH	Germany		100%
ProCon Wind Energy Sp. z o.o.	Poland		100%
ProCon Wind Energy Taiwan Co., Ltd.	Taiwan		100%
ProCon Wind Energy USA Inc.	USA		100%
· · · · · · · · · · · · · · · · ·	<del>=</del> -		

## 8 Other fixed asset investments

	Group
	Deposits
	DKK
Cost at 1 January 2021	106.648
Additions for the year	1.287
Disposals for the year	0
Cost at 31 December 2021	107.935
Carrying amount at 31 December 2021	107.935

		Group		Parent	
	•	2021	2020	2021	2020
	•	DKK	DKK	DKK	DKK
9	Contract work in progress				
	Selling price of work in progress	71.511.363	36.055.999	0	0
	Payments received on account	-49.067.815	-23.668.969	0	0
	•	22.443.548	12.387.030		0
	Recognised in the balance sheet as f	ollows:			
	Contract work in progress recognised in assets  Prepayments received recognised	22.669.629	21.342.999	0	0
	in debt	-226.081	-8.955.969	0	0
	•	22.443.548	12.387.030		0

## 10 **Prepayments**

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

## 11 Deferred tax asset

Deferred tax asset at 1 January 2021	399.705	269.411	692.283	373.544
Amounts recognised in the income statement for the year Amounts recognised in equity for	847.548	290.741	270.802	318.739
the year	1.229.573	-160.447	0	0
Deferred tax asset at 31 December				
2021	2.476.826	399.705	963.085	692.283

Deferred tax assets mainly comprise deferred tax relating to goodwill and tax losses.

The deferred tax is expected to crystalise within the coming 3-5 years.

Gro	oup	Par	rent
2021	2020	2021	2020
DKK	DKK	DKK	DKK

## 12 Long-term liabilities

Payments due within 1 year are recognised in short-term liabilities. Other debt is recognised in long-term liabilities.

The debt falls due for payment as specified below:

After 5 years Other debt between 1 and 5 years Long-term part	0 10.360.389 <b>10.360.389</b>	17.125.787 14.173.610 <b>31.299.397</b>	7.250.784 <b>7.250.784</b>	17.125.787 9.918.170 <b>27.043.957</b>
Other debt within 1 year Other short-term payables Short-term part	3.682.770 9.320.928 <b>13.003.698</b>	3.403.926 4.478.445 <b>7.882.371</b>	2.579.192 249.374 <b>2.828.566</b>	2.382.967 276.670 <b>2.659.637</b>
- -	23.364.087	39.181.768	10.079.350	29.703.594

	Group	
_	2021	2020
	DKK	DKK
13 Cash flow statement - adjustments		
Financial income	-723.009	-186.873
Financial expenses	4.218.345	2.864.566
Depreciation, amortisation and impairment of intangible assets and		
property, plant and equipment	3.551.929	3.435.607
Tax on profit/loss for the year	-816.171	-290.741
Other adjustments	10.594	-30.680
- -	6.241.688	5.791.879
14 Cash flow statement - change in working capital		
Change in inventories	43.312	0
Change in receivables, contract works, etc.	-10.812.243	-13.522.964
Change in trade payables, contract works, etc.	176.444	20.790.124
Fair value adjustments of hedging instruments	-5.588.971	729.306
·	-16.181.458	7.996.466

Group			Parent		
	2021	2020	2021	2020	
	TDKK	TDKK	TDKK	TDKK	

## 15 Contingent assets, liabilities and other financial obligations

## Charges and security

The following assets have been placed as security with credit institutions and other payables:

Ownership mortgages totalling TDKK 17.500, providing mortgages on trade receivables, inventory, intellectual property rights and other tangible fixed assets at a 34.106 30.793 0 0 total carrying amount of TDKK Rental and lease obligations The Company has entered into rent and lease commitments with remaining contract terms up to 3 966 1.630 0 0 years for a total of TDKK: Other contingent liabilities Bank guarantees TDKK: 26.531 23.831 0 0

The parent has issued a letter of unlimited surety in favour of the bank draft facilities in ProCon Wind Energy A/S and ProCon Technic A/S.

A Group company has entered into forward exchange contracts in USD. The notional amount is TDKK 79.059 and the fair value as of 31 December 2021 is TDKK -4.860 at the expense of the Company. The maturity date is 12 April 2023. The fair value of forward exchange contracts are measured at fair value level 2.

The Company is jointly taxed with IWS Services A/S, which acts as management company, and is jointly and severally liable with other jointly taxed group entities for payment of income taxes as well as withholding taxes on interest, royalties and dividends.

#### 16 **Related parties**

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act. No such transactions have been carried out in 2021 besides tax-free group contributions to ProCon Wind Energy A/S and ProCon Technic A/S of TDKK 35.000 and a debt conversion of TDKK 7.895 from shareholders.

## **Consolidated Financial Statements**

The Company is included in the consolidated financial statements for Integrated Wind Solutions AS, Norway. The consolidated financial statements of Integrated Wind Solutions AS is available at www.integratedwind.com.

## 17 Accounting policies

The Annual Report of ProCon Group ApS for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The Group has in the financial year reclassified cost for subcontractors in the Income Statement to gross profit. Cost for subcontractors were previously presented as part of the company's staff cost. Comparative figures for 2020 have been updated and amounts to TDKK 14.755. The reclassification has no effect on the result, total assets nor equity

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2021 are presented in DKK.

## Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

## **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, ProCon Group ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

## Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

## 17 Accounting policies (continued)

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## **Hedge accounting**

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

### **Income Statement**

## Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Contract work in progress (construction contracts) is recognised at the rate of completion, which means that revenue equals the selling price of the work completed for the year (percentage-of-completion method). This method is applied when total revenues and expenses in respect of the contract and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Group. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the contract.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

## 17 Accounting policies (continued)

## Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

## Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

## Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.

## **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

## Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

## Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The entity is jointly taxed with other group entities. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

## 17 Accounting policies (continued)

#### **Balance Sheet**

### Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 years.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 3 years.

## Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 3-5 years

Leasehold improvements 10 years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 30,000 are expensed in the year of acquisition.

## Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

## 17 Accounting policies (continued)

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

### Other fixed asset investments

Other fixed asset investments consist of deposits.

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

#### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

## Contract work in progress

Contract work in progress is measured at selling price of the work performed calculated on the basis of the stage of completion. The stage of completion is measured by the proportion that the contract expenses incurred to date bear to the estimated total contract expenses. Where it is probable that total contract expenses will exceed total revenues from a contract, the expected loss is recognised as an expense in the income statement.

Where the selling price cannot be measured reliably, the selling price is measured at the lower of expenses incurred and net realisable value.

Payments received on account are set off against the selling price. The individual contracts are classified as receivables when the net selling price is positive and as liabilities when the net selling price is negative.

Expenses relating to sales work and the winning of contracts are recognised in the income statement as incurred.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

## Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject to minor risks of changes in value.

## 17 Accounting policies (continued)

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### Liabilities

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

## **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

## Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

## 17 Accounting policies (continued)

## Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

## Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

## Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

## **Financial Highlights**

## **Explanation of financial ratios**

Return on assets Profit before financials x 100 / Total assets

Solvency ratio Equity at year end x 100 / Total assets at year end

Return on equity Net profit for the year x 100 / Average equity