

# Baettr Sales & Services A/S

Smed Hansens Vej 27, 6940 Lem St.  
CVR no. 40 07 05 32

## Annual report for 2021

Årsrapporten er godkendt på den  
ordinære generalforsamling, d. 20.06.22

Claus Kousgaard Larsen  
Dirigent



---

Company information etc.	3
Statement by the Executive Board and Board of Directors on the annual report	4
Independent auditor's report	5 - 7
Management's review	8 - 13
Income statement	14
Balance sheet	15 - 16
Statement of changes in equity	17
Cash flow statement	18
Notes	19 - 32

---

---

## The Company

---

Baettr Sales & Services A/S  
Smed Hansens Vej 27  
6940 Lem St.  
Registered office: Ringkøbing-Skjern  
CVR no.: 40 07 05 32  
Financial year: 01.01 - 31.12

---

## Executive Board

---

Peter Christian Pallishøj

---

## Board of Directors

---

Thomas Rahbek, chairman  
Maria-Louise Schmidt Bjørkmann  
Peter Christian Pallishøj

---

## Auditors

---

Beierholm  
Statsautoriseret Revisionspartnerselskab

---

## Parent company

---

Baettr Holding GmbH, Germany

## Statement by the Executive Board and Board of Directors on the annual report

---

We have on this day presented the annual report for the financial year 01.01.21 - 31.12.21 for Baettr Sales & Services A/S.

The annual report is presented in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position as at 31.12.21 and of the results of the Company's activities and cash flows for the financial year 01.01.21 - 31.12.21.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Lem St., June 20, 2022

### **Executive Board**

Peter Christian Pallishøj

### **Board of Directors**

Thomas Rahbek  
Chairman

Maria-Louise Schmidt  
Bjørkmann

Peter Christian Pallishøj

**To the Shareholder of Baettr Sales & Services A/S****Opinion**

We have audited the financial statements of Baettr Sales & Services A/S for the financial year 01.01.21 - 31.12.21, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes to the financial statements, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

In our opinion the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31.12.21 and of the results of the Company's operations and cash flows for the financial year 01.01.21 - 31.12.21 in accordance with the the Danish Financial Statements Act (Årsregnskabsloven).

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Statement regarding the management's review**

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of management's review.

**Management's responsibility for the financial statements**

The Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Furthermore the Management is responsible for the internal control as the Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Soeborg, Copenhagen, June 20, 2022

**Beierholm**

Statsautoriseret Revisionspartnerselskab  
CVR no. 32 89 54 68

Lasse Rosenborg Petersen  
State Authorized Public Accountant  
MNE-no. mne42896

**FINANCIAL HIGHLIGHTS****Key figures**

Figures in DKK '000	2021	2020	2019	2018
<i>Profit/loss</i>				
Revenue	944,211	652,658	645,011	645,011
Gross profit	85,917	55,734	61,618	43,700
Profit before depreciation, amortisation, write-downs and impairment losses	26,155	2,057	5,567	3,064
Total net financials	-4,176	1,217	-1,181	-2,639
Profit/loss for the year	7,646	-9,719	-6,279	-9,793

*Balance*

Total assets	194,326	181,698	279,394	107,398
Investments in property, plant and equipment	3,431	3,566	1,215	3,135
Equity	37,673	30,027	39,745	46,028

**Ratios**

	2021	2020	2019	2018
<i>Profitability</i>				
Return on equity	23%	-28%	-15%	-43%
Gross margin	9%	9%	10%	9%
<i>Equity ratio</i>				
Solvency ratio	19%	17%	14%	43%

*Others*



---

Number of employees (average)	39	30	28	28
-------------------------------	----	----	----	----

---

*Ratios definitions*

Return on equity:	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$
-------------------	----------------------------------------------------------------------------

Gross margin:	$\frac{\text{Gross result} \times 100}{\text{Revenue}}$
---------------	---------------------------------------------------------

Solvency ratio:	$\frac{\text{Equity, end of year} \times 100}{\text{Total assets}}$
-----------------	---------------------------------------------------------------------

**Primary activities**

The Company's main activity is to be the sales company for Baettr factories in Europe. The Company supports the factories with sales, marketing, quality, IT, insurance and PE activities.

**Development in activities and financial affairs**

The income statement for the period 01.01.21 - 31.12.21 shows a profit/loss of DKK 7,645,913 against DKK'000 -9,719 for the period 01.01.20 - 31.12.20. The balance sheet shows equity of DKK 37,672,502.

The expectations for 2021 were an increase of EBITDA compared to 2020.

The expectations were met as 2021 EBITDA is higher than reported for the 2020 accounts - this mainly due to higher sales volumes.

**Outlook**

The impacts of the coronavirus on the wind industry are extraordinarily dynamic. We are closely monitoring the customers, suppliers but also the governmental rules. Some of the risks are the high freight prices, higher material prices and delivery problems, which possibly can affect the result for 2022 as well.

Despite expected challenges described above, the expectation is to deliver a similar result for 2022

**Financial risks**

Baettr Sales & Services A/S business is exposed to several internal and external risks and uncertainties, among which the following:

All wind turbine OEMs are facing an increased competition and wind parks are often awarded by means of auctions. The resulting price pressure on wind turbines leads to cost-out measure requests from wind turbine OEMs towards their suppliers, such as Baettr.

The world-wide wind turbine business is partly still supported in some countries by subsidies, tax holidays and other public benefits and regulations, and thereby exposed to political and other changes in this area. The demand for wind turbines and subsequently for Baettr' products can be significantly influenced by fluctuations in the public and political support.

The US market is one of the largest markets for wind turbines in the Western world and large

castings are often imported from China and other countries. A change of the energy and/or trade policy by the US government towards China might have a significant impact on the wind turbine business and Baettr' sales to the US.

Vestas as one of the leading and strongest growing OEM's in the world is the main customer of Baettr. We are dependent upon the business relationship we have developed with this customer. In other global and sizeable accounts like Siemens-Gamesa and General Electric we have continued our business development efforts.

If the availability of any of our raw materials is limited, we may be unable to produce some of our products in the quantities demanded by our customers, which could have an adverse effect on plant utilization and our sales of product requiring such raw materials.

While the vast majority of our manufacturing costs are variable, a material amount of costs relating to our manufacturing operations are fixed costs. In periods of economic uncertainty and reduced demand for our products, we generally face a decline in the utilization rates of our manufacturing facilities.

Our success depends on meeting customer needs, and one of the ways in which we meet customer needs is through new product development. We aim to introduce products and new or improved production processes proactively.

We mainly use electricity in our manufacturing. This energy source is essential to our operation and we rely on their continuous supply to conduct our business.

The sale of our products involves a risk of product liability claims against us. We have ongoing strict control measures and systems to ensure that the maximum safety and quality of our products are observed. We are protected through a product liability insurance.

From time to time we are involved in labour, tax, commercial and other legal and arbitration proceedings, the outcomes are difficult to predict. We could become involved in legal arbitration, which may involve substantial claims for damage or other payment.

Baettr Sales & Services A/S manages these and other risks and uncertainties by several measures:

The utilization of the global footprint and unique position as an integrated casting-, machining-, surface treatment and assembly provider to optimize market supply between the different continents, continuous improvement activities at all facilities to increase efficiency and reduce own cost basis, broadening the customer base by expanding the business with new customers and doing cross sales with existing customers to achieve a more balanced customer portfolio and to reduce dependency, actively participating in the relevant markets and monitoring political situations to act and adjust proactively and

promptly, long term contracts with dedicated volumes on a global level and installing online measurement to prove that we are always in compliance with emissions and other relevant parameters.

Baettr Sales & Services A/S maintains a pragmatic and efficient information and risk management system. The ERP system and IT platforms have been expanded and will be further developed during the coming years. Internal control measures are in place in all facilities and will be integrated into the existing ERP-system where possible.

### **External environment**

The Company acts in accordance with the applicable environmental and security legislation, and is working according to the ISO 14001 standard.

### **Subsequent events**

No important events have occurred after the end of the financial year.

### **Corporate social responsibility**

Baettr Sales & Services A/S has ethical rules regarding employees and external business partners. Baettr Sales & Services A/S respect the corporate social responsibility (CSR) and support the principles for human rights, labour rights, the environment, anti-corruptions etc. according to the UN Guiding Principles on Business and Human Rights as presented in the Code of Conduct. Baettr Sales & Services A/S truly believes in "safety first".

During 2021 we in Baettr have been working on our Sustainability strategy towards 2030. The strategy defines targets and workstreams to improve Baettr sustainability performance linked to the UN SDG 4, 8, 12 and 13. As part of that strategy Baettr Sales & Services A/S will ensure that future electricity will be delivered from renewable energy sources.

The Baettr Sustainability report can be retrieved at the following link:  
<https://www.baettr.com/app/uploads/2022/05/Sustainability-Report-2021.pdf>

### **Gender diversity**

#### *Supreme management body*

At present, the Company has one female board member, which is the same compared to last year. The Board of Directors has set a target figure of 33% for the underrepresented gender on the Board of Directors, corresponding to 1 out of 3 board members, and the gender representation is thus regarded as balanced. The gender balance is expected to be maintained in future.

*Policy to increase the share of the underrepresented gender at other management levels*

The management has adopted a policy to increase the share of the underrepresented gender at the other management levels, including the company's department managers and team leaders. The policy contains a framework for the individual managers' career development and mentoring possibilities as well as internal target figures for the share of female managers. The policy also provides guidelines for recruitment and retention of female managers in the Company.

**Data ethics**

The Company's activities and business model do not include data processing to an extent where Management deems it necessary to establish a policy for the area. The Company does not process data and also does not use algorithms for data analysis, and thus this is not an integral part of the Company's strategy and business model.

The only data collection and processing is related to company websites, where cookies and basic analytics are used for statistics and insights on how visitors has found our site.

## Income statement

Note	2021 DKK	2020 DKK '000
<b>Revenue</b>	<b>944,211,002</b>	<b>652,658</b>
Other operating income	98,504,503	88,321
Costs of raw materials and consumables	-900,850,425	-632,795
Other external expenses	-55,948,090	-52,450
<b>Gross profit</b>	<b>85,916,990</b>	<b>55,734</b>
1 Staff costs	-59,762,364	-53,677
<b>Profit before depreciation, amortisation, write-downs and impairment losses</b>	<b>26,154,626</b>	<b>2,057</b>
Depreciation, amortisation and impairments losses of intangible assets and property, plant and equipment	-4,820,618	-3,363
<b>Operating profit/loss</b>	<b>21,334,008</b>	<b>-1,306</b>
2 Financial income	841,848	9,311
3 Financial expenses	-5,017,770	-8,094
<b>Profit/loss before tax</b>	<b>17,158,086</b>	<b>-89</b>
Tax on profit or loss for the year	-5,864,738	-142
Other taxes	-3,647,435	-9,488
<b>Total tax</b>	<b>-9,512,173</b>	<b>-9,630</b>
<b>Profit/loss for the year</b>	<b>7,645,913</b>	<b>-9,719</b>

4 Proposed appropriation account

<b>ASSETS</b>		31.12.21	31.12.20
Note		DKK	DKK '000
	Acquired rights	5,057,004	6,973
5	<b>Total intangible assets</b>	<b>5,057,004</b>	<b>6,973</b>
	Leasehold improvements	417,282	0
	Other fixtures and fittings, tools and equipment	4,127,946	4,118
	Property, plant and equipment under construction	1,201,235	326
6	<b>Total property, plant and equipment</b>	<b>5,746,463</b>	<b>4,444</b>
	<b>Total non-current assets</b>	<b>10,803,467</b>	<b>11,417</b>
	Prepayments for goods	1,195,197	0
	<b>Total inventories</b>	<b>1,195,197</b>	<b>0</b>
	Trade receivables	26,806,453	20,682
	Receivables from group enterprises	115,584,093	134,257
	Deferred tax asset	108,566	0
	Income tax receivable	0	450
	Other receivables	5,248,240	12,517
7	Prepayments	6,256,264	2,316
	<b>Total receivables</b>	<b>154,003,616</b>	<b>170,222</b>
	<b>Cash</b>	<b>28,324,032</b>	<b>59</b>
	<b>Total current assets</b>	<b>183,522,845</b>	<b>170,281</b>
	<b>Total assets</b>	<b>194,326,312</b>	<b>181,698</b>

<b>EQUITY AND LIABILITIES</b>		31.12.21	31.12.20
Note		DKK	DKK '000
8	Share capital	400,000	400
	Retained earnings	37,272,502	29,627
	<b>Total equity</b>	<b>37,672,502</b>	<b>30,027</b>
9	Provisions for deferred tax	0	84
	<b>Total provisions</b>	<b>0</b>	<b>84</b>
10	Lease commitments	815,469	197
	<b>Total long-term payables</b>	<b>815,469</b>	<b>197</b>
10	Short-term part of long-term payables	1,112,841	517
	Payables to other credit institutions	50,670,969	59,939
	Trade payables	6,032,817	2,462
	Payables to group enterprises	76,669,390	65,379
	Income taxes	2,928,862	0
	Other payables	18,423,462	23,093
	<b>Total short-term payables</b>	<b>155,838,341</b>	<b>151,390</b>
	<b>Total payables</b>	<b>156,653,810</b>	<b>151,587</b>
	<b>Total equity and liabilities</b>	<b>194,326,312</b>	<b>181,698</b>
11	Contingent liabilities		
12	Charges and security		
13	Related parties		



**Statement of changes in equity**

Figures in DKK	Share capital	Retained earnings
Statement of changes in equity for 01.01.21 - 31.12.21		
Balance as at 01.01.21	400,000	29,626,589
Net profit/loss for the year	0	7,645,913
Balance as at 31.12.21	400,000	37,272,502

## Cash flow statement

Note	2021 DKK	2020 DKK '000
<b>Profit/loss for the year</b>	<b>7,645,913</b>	<b>-9,719</b>
14 Adjustments	18,508,713	11,776
Change in working capital:		
Inventories	-1,195,197	76,453
Receivables	-6,923,389	-6,061
Trade payables	48,127,171	-197,262
Other payables relating to operating activities	-377,142	4,917
<b>Cash flows from operating activities before net financials</b>	<b>65,786,069</b>	<b>-119,896</b>
Interest income and similar income received	841,848	7,798
Interest expenses and similar expenses paid	-5,017,770	-6,581
Income tax paid	-6,325,912	-10,735
<b>Cash flows from operating activities</b>	<b>55,284,235</b>	<b>-129,414</b>
Purchase of intangible assets	-775,633	-5,228
Purchase of property, plant and equipment	-3,408,779	-3,585
Sale of property, plant and equipment	0	74
<b>Cash flows from investing activities</b>	<b>-4,184,412</b>	<b>-8,739</b>
Arrangement of payables to credit institutions	2,098,658	59,786
Repayment of payables to credit institutions	-9,268,385	0
Repayment of lease commitments	-884,075	-355
Arrangement of payables to group enterprises	-14,780,513	65,062
<b>Cash flows from financing activities</b>	<b>-22,834,315</b>	<b>124,493</b>
<b>Total cash flows for the year</b>	<b>28,265,508</b>	<b>-13,660</b>
Cash, beginning of year	58,524	13,719
<b>Cash, end of year</b>	<b>28,324,032</b>	<b>59</b>
Cash, end of year, comprises:		
Cash	28,324,032	59
<b>Total</b>	<b>28,324,032</b>	<b>59</b>

	2021	2020
	DKK	DKK '000

### 1. Staff costs

Wages and salaries	30,784,700	26,822
Pensions	2,270,422	1,691
Other social security costs	164,214	115
Other staff costs	26,543,028	25,049
<b>Total</b>	<b>59,762,364</b>	<b>53,677</b>

Average number of employees during the year	39	30
---------------------------------------------	----	----

Remuneration for the management:

Salaries for the Executive Board	5,968,304	3,778
<b>Total remuneration for the Executive Board</b>	<b>5,968,304</b>	<b>3,778</b>

### 2. Financial income

Interest, group enterprises	845,727	9,311
Other interest income	-3,879	0
<b>Total</b>	<b>841,848</b>	<b>9,311</b>

	2021 DKK	2020 DKK '000
<b>3. Financial expenses</b>		
Interest, group enterprises	0	1,512
Other interest expenses	6,110,859	4,311
Foreign currency translation adjustments	-1,157,217	2,218
Other financial expenses	64,128	53
Other financial expenses total	5,017,770	6,582
Total	5,017,770	8,094

**4. Proposed appropriation account**

Retained earnings	7,645,913	-9,719
Total	7,645,913	-9,719

**5. Intangible assets**

Figures in DKK	Acquired rights
Cost as at 01.01.21	26,237,288
Additions during the year	775,633
Cost as at 31.12.21	27,012,921
Amortisation and impairment losses as at 01.01.21	-19,263,922
Amortisation during the year	-2,691,995
Amortisation and impairment losses as at 31.12.21	-21,955,917
Carrying amount as at 31.12.21	5,057,004

**6. Property, plant and equipment**

Figures in DKK	Leasehold improvements	Other fixtures and fittings, tools and equipment	Property, plant and equipment under construction
Cost as at 01.01.21	0	9,349,839	325,990
Additions during the year	420,789	2,054,308	955,675
Transfers during the year to/from other items	0	80,430	-80,430
Cost as at 31.12.21	420,789	11,484,577	1,201,235
Depreciation and impairment losses as at 01.01.21	0	-5,231,516	0
Depreciation during the year	-3,507	-2,125,115	0
Depreciation and impairment losses as at 31.12.21	-3,507	-7,356,631	0
Carrying amount as at 31.12.21	417,282	4,127,946	1,201,235
Carrying amount of assets held under finance leases as at 31.12.21	0	1,940,854	0

31.12.21	31.12.20
DKK	DKK '000

**7. Prepayments**

Other prepayments	6,256,264	2,316
Total	6,256,264	2,316

**8. Share capital**

The share capital consists of:

	Quantity	Total nominal value
Share capital	400	400,000
	31.12.21	31.12.20
	DKK	DKK '000

**9. Deferred tax**

Provisions for deferred tax as at 01.01.21	-83,765	452
Deferred tax recognised in the income statement	192,331	-536
Provisions for deferred tax as at 31.12.21	108,566	-84

**10. Long-term payables**

	Repayment first year DKK	Outstanding debt after 5 years DKK	Total payables at 31.12.21 DKK	Total payables at 31.12.20 DKK '000
Lease commitments	1,112,841	0	1,928,310	714
Total	1,112,841	0	1,928,310	714

## 11. Contingent liabilities

### *Other contingent liabilities*

The company is taxed jointly with the other Danish companies in the group and has joint, several and unlimited liability for income taxes and any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies. The liability also includes any subsequent corrections to the calculated tax liability as a consequence of changes made to the jointly taxable income etc.

## 12. Charges and security

The Company has not provided any security over assets.

## 13. Related parties

Controlling influence	Basis of influence
Baettr Holding GmbH, Germany	Parent company
Baettr Canopy GmbH, Germany	Parent company
Global Castings GmbH & Co. KG, Germany	Parent company
VTC Industriebeteiligungen GmbH & Co. KG., Germany	Parent company

Related party transactions are not disclosed, as all transactions are entered into in the ordinary course of business at arms' length.

Remuneration for the management is specified in note 1. Staff costs.

The Company is included in the consolidated financial statements of the parent VTC Industriebeteiligungen GmbH & Co. KG., Germany.

	2021 DKK	2020 DKK '000
<b>14. Adjustments for the cash flow statement</b>		
Depreciation, amortisation and impairments losses of intangible assets and property, plant and equipment	4,820,618	3,363
Financial income	-841,848	-9,311
Financial expenses	5,017,770	8,094
Tax on profit or loss for the year	5,864,738	142
Other taxes	3,647,435	9,488
<b>Total</b>	<b>18,508,713</b>	<b>11,776</b>



## 15. Accounting policies

### GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act (*Årsregnskabsloven*) for large enterprises in reporting class C.

The accounting policies have been applied consistently with previous years.

### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the Company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

### CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets, inventories and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.

**15. Accounting policies** - continued -**LEASES**

Leases relating to assets where the Company has substantially all the risks and benefits incidental to the ownership of the asset (finance leases) are recognised in the balance sheet. On initial recognition, assets held under finance leases and related lease commitments are measured at the lower of the fair value of the leased asset and the present value of future lease payments. Subsequently, assets held under finance leases are treated like other similar assets.

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as payables. Subsequent to initial recognition, lease commitments are measured at amortised cost according to which the interest element of the lease payment is recognised in the income statement over the lease term.

Effective from 1 January 2019, the company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the company's incremental borrowing rate. Generally, the company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the company is reasonably certain to exercise, lease payments in an optional renewal period if the company is reasonably certain to exercise an extension option, and penalties for early termination of a lease

**15. Accounting policies** - continued -

unless the company is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the company's estimate of the amount expected to be payable under a residual value guarantee, or if the company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The company has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

In 2018 lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.

**INCOME STATEMENT****Revenue**

Income from the sale of goods is recognised in the income statement if delivery has taken place and the risk has passed to the buyer before the end of the financial year and where the selling price can be determined reliably and is expected to be paid. Revenue is measured at fair value and is determined exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

Income from the sale of services is recognised in the income statement as delivery takes place (delivery method). Revenue is measured at the selling value of the agreed consideration exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

**Other operating income**

Other operating income comprises income of a secondary nature in relation to the enterprise's activities, including rental income, negative goodwill and gains on the sale of intangible assets and property, plant and equipment.

**15. Accounting policies** - continued -**Costs of raw materials and consumables**

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

**Other external expenses**

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

**Staff costs**

Staff costs comprise wages and salaries as well as other staff-related costs.

**Depreciation, amortisation and impairment losses**

The depreciation and amortisation of intangible assets and property, plant and equipment aim at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:

	Useful lives, years	Residual value, per cent
Acquired rights	5	0
Leasehold improvements	5	0
Other plant, fixtures and fittings, tools and equipment	5	0

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets and property, plant and equipment are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.

**15. Accounting policies** - continued -**Other net financials**

Interest income and interest expenses, the interest element of finance lease payments, foreign exchange gains and losses on transactions denominated in foreign currencies etc. are recognised in other net financials.

**Tax on profit/loss for the year**

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The Company is jointly taxed with Danish consolidated enterprises. The parent is the administration company for the joint taxation and thus settles all income tax payments with the tax authorities.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes. This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.

**Other taxes**

Other taxes comprises tax amounts that are calculated on a basis other than the income for the year.

**BALANCE SHEET****Intangible assets***Acquired rights*

Acquired rights are measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Acquired rights are amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

**15. Accounting policies** - continued -**Property, plant and equipment**

Property, plant and equipment comprise leasehold improvements as well as other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.

Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

*Property, plant and equipment under construction*

Property, plant and equipment under construction are measured at cost. Costs incurred on property, plant and equipment under construction are transferred to the relevant asset category when the asset is ready for use.

*Gains and losses on the disposal of property, plant and equipment*

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.

**Impairment losses on fixed assets**

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

If the Company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

**15. Accounting policies** - continued -

The higher of net selling price and value in use is used as the recoverable amount. The value in use is determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist.

**Inventories**

Inventories are measured at cost calculated according to . Inventories are written down to the lower of cost and net realisable value.

The net realisable value of inventories is determined as the selling price less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and the expected development in the selling price.

**Receivables**

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

**Prepayments**

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

**Cash**

Cash includes deposits in bank accounts as well as operating cash.

**Current and deferred tax**

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.

**15. Accounting policies** - continued -

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities or elimination in tax on future earnings.

Deferred tax is measured on the basis of the tax rules and at the tax rates which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

**Payables**

Short-term payables are measured at amortised cost, normally corresponding to the nominal value of such payables.

**CASH FLOW STATEMENT**

The cash flow statement is prepared using the indirect method, showing cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities comprise the net profit or loss for the year, adjusted for non-cash operating items, income tax paid and changes in working capital.

Cash flows from investing activities comprise payments in connection with the acquisition and divestment of companies and financial assets as well as the purchase, development, improvement and sale of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the Company's share capital and associated costs and financing from and dividends paid to shareholders as well as the arrangement and repayment of long-term payables. Cash flows from financing activities also comprise finance lease payments.

Cash and cash equivalents at the beginning and end of the year comprise cash.