Blue World Technologies ApS

Lavavej 16 9220 Aalborg Øst CVR No. 39931664

Annual report 2020

The Annual General Meeting adopted the annual report on 14.04.2021

Anders Risum Korsgaard Chairman of the general meeting

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Entity details

Entity

Blue World Technologies ApS Lavavej 16 9220 Aalborg Øst

CVR No.: 39931664 Registered office: Aalborg Financial year: 01.01.2020 - 31.12.2020

Board of Directors

Anders Risum Korsgaard Mads Bang Mads Friis Jensen

Executive Board

Anders Risum Korsgaard, CEO Mads Friis Jensen, CCO Mads Bang , CTO

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab Østre Havnepromenade 26, 4th floor 9000 Aalborg

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Blue World Technologies ApS for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Aalborg, 12.03.2021

Executive Board

Anders Risum Korsgaard CEO Mads Friis Jensen

Mads Bang CTO

Board of Directors

Anders Risum Korsgaard

Mads Bang

Mads Friis Jensen

Independent auditor's report

To the shareholders of Blue World Technologies ApS

Opinion

We have audited the financial statements of Blue World Technologies ApS for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
 that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aalborg, 12.03.2021

Deloitte Statsautoriseret Revisionspartnerselskab CVR No. 33963556

René Winther Pedersen State Authorised Public Accountant Identification No (MNE) mne34173 Sami Nikolai El-Galaly State Authorised Public Accountant Identification No (MNE) mne42793

Management commentary

Primary activities

The main activity of the company is to become world leading in terms of producing and selling HT PEM fuel cell stacks and systems.

Development in activities and finances

The income statement shows a loss of EUR 850t, compared to a loss of EUR 1,745t for 2018/19, and the balance sheet shows an equity of EUR 5,448t, compared to an equity of EUR 3,245t at the end of 2019. The result is as expected by the management, considering that the group was, and is still, developing the technology and have started limited production in September 2020.

The COVID-19 pandemic set its mark on the world during 2020, and still does for 2021, which also affected the Blue World Technologies Group. The progress in negotiations with potential investors was either cancelled or postponed, especially during the first half of 2020, due to the investor market in general being more careful with new investments. This also caused the Group to temporarily decrease the number of headcounts and become cash conservative, which in some cases has postponed the general development plans. On the other hand, the Group was able to limit focus down to some few specific areas, where the progress during 2020 has been far more efficient than expected. This means that even though COVID-19 has set its marks, the Blue World Technologies Group is still on track to become world leading within producing and selling HT PEM fuel cell stacks and systems. During 2020, the group raised equity capital of more than EUR 8m, whereof more than EUR 6m was raised during December 2020. The Group aims to raise further equity in 2021, which would enable further development of the Group and allow Blue World Technologies Group to reach its targets.

At the end of 2020, Blue World Technologies Holding ApS merged with Danish Power Systems ApS, which will help the Group to strengthen its market position, as Danish Power Systems ApS is a globally recognised manufacturer of fuel cell components. At year end Blue World Technologies ApS has received a contribution of assets from Blue World Technologies Holding APS, where the acitivity of Danish Power Systems ApS is transferred to Blue World Technologies ApS.

The Group sent the first prototypes to customers during the first half of 2020 from the facilities in Aalborg and has started limited production in the current facilities. Blue World Technologies Holding ApS has leased new production facilities from early 2021 to take further steps towards commercialisation of the products. As of publishing this annual report, new production machinery has already been ordered and delivery of the first machines will start during Q2 2021.

At year end 2020 the Group had a total cash deposit of more than EUR 5m, and is, as mentioned, looking for additional investors to join during 2021. The Group can see out the remainder of 2021 with the current liquidity available, although further liquidity is needed to increase the pace of technology development, production and market development.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2020

		2020	2018/19
	Notes	EUR	EUR
Gross profit/loss	2	105,427	0
Distribution costs		(316,860)	(275,798)
Administrative expenses		(1,076,407)	(1,895,591)
Operating profit/loss		(1,287,840)	(2,171,389)
Other financial income	5	11,772	3,249
Other financial expenses	6	(25,456)	(35,396)
Profit/loss before tax		(1,301,524)	(2,203,536)
Tax on profit/loss for the year	7	451,699	458,519
Profit/loss for the year		(849,825)	(1,745,017)
Proposed distribution of profit and loss			
Retained earnings		(849,825)	(1,745,017)
Proposed distribution of profit and loss		(849,825)	(1,745,017)

Balance sheet at 31.12.2020

Assets

		2020	2018/19
	Notes	EUR	EUR
Acquired intangible assets		59,565	76,997
Development projects in progress	9	6,278,807	3,562,866
Intangible assets	8	6,338,372	3,639,863
Land and buildings		0	94,802
Other fixtures and fittings, tools and equipment		9,570	35,000
Prepayments for property, plant and equipment		70,858	70,858
Property, plant and equipment	10	80,428	200,660
Deposits		38,067	0
Other financial assets	11	38,067	0
Fixed assets		6,456,867	3,840,523
Trade receivables		180,010	0
Receivables from group enterprises		0	4,207
Other receivables		145,391	110,363
Joint taxation contribution receivable		597,507	736,308
Prepayments		24,886	19,905
Receivables		947,794	870,783
Other investments		86,413	0
Other investments		86,413	0
Cash		218,023	268,238
Current assets		1,252,230	1,139,021
Assets		7,709,097	4,979,544

Equity and liabilities

Equity and natifices		2020	2018/19
	Notes	EUR	EUR
Contributed capital		6,694	6,694
Reserve for development expenditure		4,897,469	2,779,035
Retained earnings		543,734	459,572
Equity		5,447,897	3,245,301
Deferred tax		424,672	277,789
Provisions		424,672	277,789
Other payables		320,460	84,382
Non-current liabilities other than provisions	12	320,460	84,382
Bank loans		0	126
Lease liabilities		0	99,306
Prepayments received from customers		811,714	829,987
Trade payables		115,236	245,610
Payables to group enterprises		2,827	0
Other payables		368,776	197,043
Deferred income		217,515	0
Current liabilities other than provisions		1,516,068	1,372,072
Liabilities other than provisions		1,836,528	1,456,454
Equity and liabilities		7,709,097	4,979,544
Going concern	1		
Staff costs	3		
Amortisation, depreciation and impairment losses	4		
Unrecognised rental and lease commitments	14		
Contingent liabilities	15		
Assets charged and collateral	16		
Non-arm's length related party transactions	17		
Group relations	18		
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Statement of changes in equity for 2020

	Contributed capital EUR	Reserve for development expenditure EUR	Retained earnings EUR	Total EUR
Equity beginning of year	6,694	2,779,035	459,572	3,245,301
Group contributions etc	0	0	3,052,421	3,052,421
Transfer to reserves	0	2,118,434	(2,118,434)	0
Profit/loss for the year	0	0	(849,825)	(849,825)
Equity end of year	6,694	4,897,469	543,734	5,447,897

Notes

1 Going concern

The Blue World Group completed an investment round in December 2020, and based on the capital injection from this round, the Group can continue for the entire 2021. The Group wishes to increase the development pace further but has shown already in 2020 that a cost conservation mode is possible to do if needed. The Group will look for further capital in 2021, to support an increased development pace. The Group will continue to distribute liquidity to Blue World Technologies ApS through group contributions as needed.

2 Gross profit/loss

Gross profit/loss contains other income as a consequence of recieved public grants. The public grants amounts to K.EUR 227 for 2020.

3 Staff costs

	2020	2018/19
	EUR	EUR
Wages and salaries	2,596,204	2,339,097
Pension costs	177,191	92,174
Other social security costs	42,218	20,480
	2,815,613	2,451,751
Staff costs classified as assets	(1,587,275)	(1,454,654)
	1,228,338	997,097
Average number of full-time employees	32	23

Staff costs classified as assets contain costs transfered to development projects in progress.

4 Depreciation, amortisation and impairment losses

	2020 EUR	2020 2018/19
		EUR EUR
Amortisation of intangible assets	17,433	10,169
Depreciation of property, plant and equipment	69,763	86,898
Impairment losses on property, plant and equipment	0	2,308
	87,196	99,375

5 Other financial income

	2020 EUR	2020 2018/19
		EUR EUR
Financial income from group enterprises	0	647
Exchange rate adjustments	11,772	2,602
	11,772	3,249

6 Other financial expenses

	2020 EUR	2018/19
		EUR
Financial expenses from group enterprises	0	7,922
Exchange rate adjustments	18,658	16,049
Other financial expenses	6,798	11,425
	25,456	35,396

7 Tax on profit/loss for the year

	2020	2018/19
	EUR	EUR
Current tax	(597,507)	(736,308)
Change in deferred tax	145,808	277,789
	(451,699)	(458,519)

8 Intangible assets

	Acquired intangible assets	•	
		progress EUR	
	EUR		
Cost beginning of year	87,167	3,562,866	
Additions	0	2,715,941	
Cost end of year	87,167	6,278,807	
Amortisation and impairment losses beginning of year	(10,169)	0	
Amortisation for the year	(17,433)	0	
Amortisation and impairment losses end of year	(27,602)	0	
Carrying amount end of year	59,565	6,278,807	

9 Development projects

Development projects in progress include development and test of methanol fuel cells considered a realistic green alternative to the internal combustion engine. The purpose of the project is to establish commercial production of methanol fuel cells for global distribution.

The development process was temporarily delayed during 2020, compared to the business plan, as the financing round was postponed, mainly due to the COVID-19 situation. In some areas the progress has exceeded the business plan though, as there has been time to narrow down focus on specific areas during cost conservation

mode.

Taking everything in to consideration, including adjustments of the business plan, the development of the fuel cell and the company in general is still highly satisfactory compared to the Management's expectations. The management has not found that the development projects in progress show sign on impairment. Development projects in progress are estimated to be completed within 3-5 years.

The company has not held research costs.

10 Property, plant and equipment

		Other fixtures and fittings,	Prepayments for property,
	Land and	tools and	plant and
	buildings	equipment	equipment
	EUR	EUR	EUR
Cost beginning of year	184,106	35,000	70,858
Transfers	(25,737)	0	0
Additions	0	10,169	0
Disposals	(158,369)	(35,000)	0
Cost end of year	0	10,169	70,858
Depreciation and impairment losses beginning of year	(89,205)	0	0
Depreciation for the year	(69,164)	(599)	0
Reversal regarding disposals	158,369	0	0
Depreciation and impairment losses end of year	0	(599)	0
Carrying amount end of year	0	9,570	70,858

11 Financial assets

	Deposits
	EUR
Addition through business combinations etc	12,580
Transfers	25,487
Cost end of year	38,067
Carrying amount end of year	38,067

12 Non-current liabilities other than provisions

	Due after	
	more than 12	Outstanding
	months	after 5 years
	2020	2020
	EUR	EUR
Other payables	320,460	320,460
	320,460	320,460

Other payables comprises frozen holiday pay obligation.

13 Fair value measurement

Fair value end of year	86,413
	EUR
	investments
	Other

The company has recieved a contribution of assets from the parent company Blue World Technologies Holding ApS at the end of December 2020. There are no regulations of assets held to fair value in the income statement for 2020.

14 Unrecognised rental and lease commitments

	2020	2018/19
	EUR	EUR
Liabilities under rental or lease agreements until maturity in total	93,458	0

15 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where AMM Holding af 2018 ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore secondarily liable for income taxes etc for the jointly taxed entities, which is limited to the equity interest by which the entity participates in the Group, and also secondarily liable for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

16 Assets charged and collateral

Collateral provided for group enterprises

The Entity has guaranteed Blue World Technologies Holding ApS' debt with Vækstfonden. The maximum limit of the guarantee is EUR 806,528. Bank loan to Vækstfonden in Blue World Technologies Holding ApS amounts to EUR 1,256,644.

17 Non-arm's length related party transactions

The company has recieved group contribution of K.EUR 3,052 for the financial year 2020. Apart from the recieved group contributions there has not been transactions with related parties on non-arm's length.

18 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Blue World Technologies Holding ApS, Aalborg CVR-nr. 39931621.

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

Non-comparability

This is the company's second annual report and the first annual report contains a period of 15 months and therefore the comparative figures are non-compareable.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Business combinations

The uniting-of-interests method is applied on contributions of assets where the enterprises concerned are controlled by the Parent. Under the uniting-of-interests method, the acquiree's assets and liabilities are recognised at their carrying amounts, adjusted for any differences in accounting policies. The difference between the consideration agreed and the carrying amount of the acquiree is recognised in equity. The comparative figures are restated.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

Public grants

Public grants are recognised when a final commitment has been received from the grantor and it is probable that the conditions of the grant will be fulfilled. Grants are recognised as income in the income statement as earned.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, production costs and other operating income.

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Production costs

Production costs comprise expenses incurred to earn revenue for the financial year. Production costs comprise direct and indirect costs for raw materials and consumables, wages and salaries, rent and lease, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment included in the production process.

Distribution costs

Distribution costs comprise costs incurred for sale and distribution of the Entity's products, including wages and salaries for sales staff, advertising costs, travelling and entertainment expenses, etc.

Administrative expenses

Administrative expenses comprise expenses incurred for the Entity's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies, and amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment used for administration of the Entity.

Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Intellectual property rights etc

Intellectual property rights etc comprise development projects in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised on a straight-line basis over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	2 years
Other fixtures and fittings, tools and equipment	5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Joint taxation contributions receivable or payable

Current joint taxation contributions payable or joint taxation contributions receivable are recognised in the balance sheet, calculated as tax computed on the taxable income for the year, which has been adjusted for prepaid tax. For tax losses, joint taxation contributions receivable are only recognised if such losses are expected to be used under the joint taxation arrangement.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Other investments

Other current asset investments comprise listed securities measured at fair value (market price) at the balance sheet date.

Cash

Cash comprises bank deposits.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset or the planned settlement of each liability. However, no deferred tax is recognised for amortisation of goodwill disallowed for tax purposes and temporary differences arising at the date of acquisition that do not result from a business combination and that do not have any effect on profit or loss or on taxable income.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Deferred tax relating to retaxation of previously deducted losses in foreign subsidiaries is recognised on the basis of an actual assessment of the purpose of each subsidiary.

Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.