



ADVANTAGE PE 2018 A K/S

Bredgade 40
1260 Copenhagen
CVR No. 39824973

Annual report 2021

The Annual General Meeting adopted the
annual report on 16.05.2022

A handwritten signature in blue ink, appearing to read 'Anders Stubkjær Dalhoff'. The signature is fluid and cursive, with a distinct 'A' at the start and a long, sweeping tail.

Anders Stubkjær Dalhoff
Chairman of the General Meeting

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Entity details

Entity

ADVANTAGE PE 2018 A K/S

Bredgade 40

1260 Copenhagen

Business Registration No.: 39824973

Date of foundation: 29.08.2018

Registered office: Copenhagen

Financial year: 01.01.2021 - 31.12.2021

Executive Board

Advantage Club GP ApS, Anders Stubkjær Dalhoff

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

Statement by Management

The Executive Board has today considered and approved the annual report of ADVANTAGE PE 2018 A K/S for the financial year 01.01.2021 - 31.12.2021.

The annual report is presented in accordance with the Danish Financial Statements Act.

In my opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021.

I believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

I recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 25.04.2022

Executive Board

Advantage Club GP ApS

Anders Stubkjær Dalhoff

Independent auditor's report

To the Limited Partners of ADVANTAGE PE 2018 A K/S

Opinion

We have audited the financial statements of ADVANTAGE PE 2018 A K/S for the financial year 01.01.2021 - 31.12.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2021 and of the results of its operations for the financial year 01.01.2021 - 31.12.2021 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 25.04.2022

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556

Michael Thorø Larsen

State Authorised Public Accountant
Identification No (MNE) mne35823

Management commentary

Primary activities

ADVANTAGE PE 2018 A K/S (ADVANTAGE 2018) is a fund-of-funds with a geographical focus on investments in North America. Commitments are made to mid-market buy-out funds only. ADVANTAGE 2018 is fully committed to four portfolio funds.

Development in activities and finances

The financial year resulted in a profit of USD 5.36 million which is substantially higher than management expectations. Even though the result was burdened by management fee and other fund expenses, the result was strongly affected by the overall positive results of the portfolio funds – see below.

The overall result on investments in portfolio funds was positive by USD 6.21 million net of carried interest. Other administrative expenses in the form of management fee and fund operating expenses amounted to USD 0.64 million whereafter the overall result of USD 5.57 million is higher than management expectations and better than the anticipated so-called J-curve shape of a private equity portfolio return profile. Since inception the portfolio funds have in general performed according to plan.

Advantage 2018's own external expenses in the form of management fee, fund operating expenses and financial items amounted to USD 0.21 million.

In the financial year an aggregate amount of USD 6.9 million was paid-in by the limited partners corresponding to 20.0% of the limited partners' committed capital. An aggregate amount of USD 7.9 million was contributed to the portfolio funds during the financial year corresponding to 24.7% of the commitments to the portfolio funds. An amount of USD 0.6 million was distributed from portfolio funds during the financial year.

Particular risks

Financial risk

The objective of ADVANTAGE 2018 is to provide capital to portfolio funds, and thereby finance the underlying investments in competitive companies in the North American mid-market. The highest factor of risk is the changes in the valuations of the companies in which ADVANTAGE 2018's portfolio funds invest in, which are based on both the development in earnings and the valuations of comparable listed companies. The portfolio valuations are based on an estimate and therefore subject to some degree of uncertainty.

Interest rate risk

ADVANTAGE 2018 is less sensitive to the changes in interest rate levels.

Foreign exchange currency risk

ADVANTAGE 2018's portfolio fund commitments are all made in USD. As the capital in ADVANTAGE 2018 is also in USD, the currency risk is considered insignificant.

Liquidity risk

ADVANTAGE 2018's cash resources as of 31 December 2021, include cash and cash equivalents and outstanding commitments from the limited partners and are deemed sufficient to cover ADVANTAGE 2018's current liabilities.

Outlook

The recent development in Ukraine marks a historical event that has and further will redefine the global markets. The situation is unpredictable, but most likely will be prolonged and increase in severity. The situation has resulted in increased volatility for the global economy in terms of commodity prices, supply chain issues, inflation, interest rates etc. The ongoing conflict does not affect the valuations per 31 December 2021 and furthermore, management is not aware of any substantial effect on valuations after the balance sheet date.

The result for 2022 is expected to be positive as a function of the so-called J-curve shape of a private equity portfolio but substantial below current financial year.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2021

	Notes	2021 USD	2020 USD
Fair value adjustments of other investment assets	2	5,570,454	1,526,347
Other external expenses	3	(182,902)	(180,375)
Gross profit/loss		5,387,552	1,345,972
Other financial income		0	879
Other financial expenses		(25,129)	(2,074)
Profit/loss for the year		5,362,423	1,344,777
Proposed distribution of profit and loss:			
Retained earnings		5,362,423	1,344,777
Proposed distribution of profit and loss		5,362,423	1,344,777

Balance sheet at 31.12.2021

Assets

	Notes	2021 USD	2020 USD
Other investments		22,524,217	9,639,891
Financial assets	4	22,524,217	9,639,891
Fixed assets		22,524,217	9,639,891
Other receivables		0	63,837
Contributed capital in arrears		0	435,634
Receivables		0	499,471
Cash		2,608,591	2,740,242
Current assets		2,608,591	3,239,713
Assets		25,132,808	12,879,604

Equity and liabilities

	Notes	2021 USD	2020 USD
Contributed capital		19,680,741	12,351,357
Unpaid contributed capital		0	435,634
Retained earnings		5,439,955	77,532
Equity		25,120,696	12,864,523
Other payables		12,112	15,081
Current liabilities other than provisions		12,112	15,081
Liabilities other than provisions		12,112	15,081
Equity and liabilities		25,132,808	12,879,604
Events after the balance sheet date	1		
Contingent liabilities	5		
Related parties with controlling interest	6		

Statement of changes in equity for 2021

	Contributed capital USD	Unpaid contributed capital USD	Retained earnings USD	Total USD
Equity beginning of year	12,351,357	435,634	77,532	12,864,523
Increase of capital	7,329,384	0	0	7,329,384
Share capital receivable, paid	0	(435,634)	0	(435,634)
Profit/loss for the year	0	0	5,362,423	5,362,423
Equity end of year	19,680,741	0	5,439,955	25,120,696

The investors have agreed upon a total commitment of USD 34.47 million. As of 31.12.2021 the total remaining commitment amount to USD 14.79 million.

There are special dividend rights attached to specific share classes when dividend exceeds a determined minimum return.

Notes

1 Events after the balance sheet date

Refer to management commentary for a description of the current development in Ukraine.

2 Fair value adjustments of other investment assets

The unrealised gain on investments in the financial year consist of a total of USD 5,570 thousand.

3 Other external expenses

The Company has no employees.

Management has not received remuneration.

4 Financial assets

Investment in portfolio funds

The Company has through investments in portfolio funds ownership of mainly unquoted investments. The Company has no controlling or significant influence on the portfolio funds in which the Company has invested.

The portfolio funds in which the Company has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the Company has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies. The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) the peer group multiple, i.e. the market value of comparable listed companies, (ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company is publicly traded or (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company.

The Company invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted prices for identical assets and liabilities in active markets.

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 – Unobservable input.

Fair market value as of 31 december 2020

USD	Level 1: Quoted prices	Level 2: Observable input	Level 3: Unobservable input	Total
Investment in portfolio funds	0	0	9,639,891	9,639,891
Total	0	0	9,639,891	9,639,891

Fair market value as of 31 december 2021

USD	Level 1: Quoted prices	Level 2: Observable input	Level 3: Unobservable input	Total
Investment in portfolio funds	0	0	22,524,217	22,524,217
Total	0	0	22,524,217	22,524,217

5 Contingent liabilities

There is a remaining investment commitment of a total of USD 15.7 million.

In addition there are no guarantees or other contingent liabilities of the Company.

6 Related parties with controlling interest

Manager

Manager from 29.08.2018:

ADVANTAGE Investment Partners A/S, Bredgade 40, 1260 Copenhagen.

Transactions: Management fee.

General Partner

General Partner from 29.08.2018:

Advantage Club GP ApS, Bredgade 40, 1260 Copenhagen.

Transactions: General partner fee.

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

Reporting currency is U.S. Dollars (USD).

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Income statement

Fair value adjustments of other investment assets

Fair value adjustments of other investment assets comprise adjustments for the financial year of the Entity's investment assets measured at fair value at the balance sheet date.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including management fee, general partner fee, etc.

Other financial income

Other financial income comprises interest, and net exchange rate adjustments on transactions in foreign currencies.

Other financial expenses

Other financial expenses comprises interest, and net exchange rate adjustments on transactions in foreign currencies.

Balance sheet**Contributed capital in arrears**

Contributed capital in arrears consists of capital subscribed, but not paid up, which is recognised as a separate amount receivable in assets and a separate reserve in equity (gross method). The amount receivable is measured at amortised cost.

Other investments

Other current asset investments comprise unlisted investments measured at fair value and are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at the fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets. Refer to note 4 for further.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

The Company only holds investments in unlisted equity.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Cash

Cash comprises cash in bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

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Anders Stubkjær Dalhoff

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