

JFL Retail A/S

Østergade 9, 6950 Ringkøbing
CVR no. 39 68 80 18

Annual report for 2022

Årsrapporten er godkendt på den
ordinære generalforsamling, d. 21.06.23

Claus Borgensgaard
Dirigent



Company information etc.	3
Statement by the Executive Boards and Board of Directors on the annual report	4
Independent auditor's report	5 - 7
Management's review	8 - 9
Income statement	10
Balance sheet	11 - 12
Statement of changes in equity	13
Notes	14 - 22

The company

JFL Retail A/S
Østergade 9
6950 Ringkøbing

Tel.: 96 74 05 25
Fax: 96 74 05 24
Website: www.jflretail.com
E-mail: finans@jfl-retail.com
Registered office: Ringkøbing-Skjern Kommune
CVR no.: 39 68 80 18
Financial year: 01.01 - 31.12
5. financial year

Executive Boards

Jens Bratbjerg Hebroe

Board of Directors

Claus Borgensgaard, chairman
Jens Bratbjerg Hebroe
Henning Bro

Auditors

Beierholm
Statsautoriseret Revisionspartnerselskab

Bank

Landbobanken, Ringkøbing

Statement by the Executive Boards and Board of Directors on the annual report

We have on this day presented the annual report for the financial year 01.01.22 - 31.12.22 for JFL Retail A/S.

The annual report is presented in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

In our opinion, the financial statements give a true and fair view of the company's assets, liabilities and financial position as at 31.12.22 and of the results of the company's activities for the financial year 01.01.22 - 31.12.22.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Ringkøbing, June 21, 2023

Executive Boards

Jens Bratbjerg Hebroe

Board of Directors

Claus Borgensgaard
Chairman

Jens Bratbjerg Hebroe

Henning Bro

To the Shareholder of JFL Retail A/S**Opinion**

We have audited the financial statements of JFL Retail A/S for the financial year 01.01.22 - 31.12.22, which comprise the income statement, balance sheet, statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

In our opinion the financial statements give a true and fair view of the company's assets, liabilities and financial position at 31.12.22 and of the results of the company's operations for the financial year 01.01.22 - 31.12.22 in accordance with the the Danish Financial Statements Act (Årsregnskabsloven).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement regarding the management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of management's review.

Management's responsibility for the financial statements

The Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Furthermore the Management is responsible for the internal control as the Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Holstebro, June 21, 2023

Beierholm

Statsautoriseret Revisionspartnerselskab
CVR no. 32 89 54 68

Claus Bredvig

State Authorized Public Accountant
MNE-no. mne31404

FINANCIAL HIGHLIGHTS**Key figures**

Figures in DKK '000	2022	2021	2020	2019	29.06.18 31.12.18
<i>Profit/loss</i>					
Gross profit	2,702	2,674	3,032	1,783	4,239
Operating profit	519	244	175	-943	2,466
Total net financials	-174	-23	-109	-208	-266
Profit for the year	265	172	44	-915	1,673
<i>Balance</i>					
Total assets	9,111	7,427	6,394	6,447	10,554
Equity	2,089	1,423	1,402	1,358	2,273

Ratios

	2022	2021	2020	2019	29.06.18 31.12.18
<i>Profitability</i>					
Return on equity	15%	12%	3%	-50%	116%
<i>Equity ratio</i>					
Solvency ratio	23%	19%	22%	21%	22%
<i>Ratios definitions</i>					
Return on equity:	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$				
Solvency ratio:	$\frac{\text{Equity, end of year} \times 100}{\text{Total assets}}$				

Primary activities

The company's activities comprise trading in groceries and related business.

Development in activities and financial affairs

The income statement for the period 01.01.22 - 31.12.22 shows a profit/loss of DKK 265,491 against DKK 171,815 for the period 01.01.21 - 31.12.21. The balance sheet shows equity of DKK 2,088,926.

An very satisfactory increase in activity has been realized.

The company is still preparing for expected growth. To strengthen the company for the planned growth, the management this year has invested additional capital of DKK 750,000 in the company.

Significant efforts to expand the company's market areas as well as the development of the organization has been made during the financial year.

The result is negatively affected by increased costs for financing the build-up of inventory to counter rising raw material prices and for reasons of security of delivery to customers.

Based on this, based on price increases on raw materials and general turmoil in the market, the management considers the result for the year to be satisfactory.

Income statement

Note	2022 DKK	2021 DKK
Gross profit	2,702,269	2,673,547
1 Staff costs	-2,183,615	-2,356,427
Profit before depreciation, amortisation, write-downs and impairment losses	518,654	317,120
Depreciation, amortisation and impairments losses of intangible assets and property, plant and equipment	0	-72,692
Operating profit	518,654	244,428
Financial income	4,795	6,342
Financial expenses	-178,352	-29,089
Profit before tax	345,097	221,681
Tax on profit for the year	-79,606	-49,866
Profit for the year	265,491	171,815
Proposed appropriation account		
Extraordinary dividend for the financial year	350,000	150,000
Retained earnings	-84,509	21,815
Total	265,491	171,815

ASSETS		31.12.22	31.12.21
		DKK	DKK
Note			
4	Other receivables	198,545	0
	Total investments	198,545	0
	Total non-current assets	198,545	0
	Manufactured goods and goods for resale	6,046,215	4,664,423
	Prepayments for goods	61,388	0
	Total inventories	6,107,603	4,664,423
	Trade receivables	2,661,311	2,486,525
	Deferred tax asset	79,644	159,250
	Other receivables	47,719	43,156
	Prepayments	11,011	73,900
5	Total receivables	2,799,685	2,762,831
	Cash	4,915	0
	Total current assets	8,912,203	7,427,254
	Total assets	9,110,748	7,427,254

EQUITY AND LIABILITIES		31.12.22	31.12.21
		DKK	DKK
Note			
	Share capital	600,000	600,000
	Retained earnings	1,488,926	823,435
	Total equity	2,088,926	1,423,435
6	Payables to other credit institutions	1,660,229	832,625
	Total long-term payables	1,660,229	832,625
6	Short-term part of long-term payables	163,460	115,225
	Payables to other credit institutions	1,324,333	152,684
	Trade payables	2,041,533	513,225
	Other payables	1,832,267	4,390,060
	Total short-term payables	5,361,593	5,171,194
	Total payables	7,021,822	6,003,819
	Total equity and liabilities	9,110,748	7,427,254
7	Contingent liabilities		
8	Charges and security		

Statement of changes in equity

Figures in DKK	Share capital	Retained earnings	Total equity
Statement of changes in equity for 01.01.22 - 31.12.22			
Balance as at 01.01.22	600,000	823,435	1,423,435
Group contribution	0	750,000	750,000
Extraordinary dividend paid	0	-350,000	-350,000
Net profit/loss for the year	0	265,491	265,491
Balance as at 31.12.22	600,000	1,488,926	2,088,926

	2022 DKK	2021 DKK
1. Staff costs		
Wages and salaries	1,874,887	2,067,395
Pensions	183,691	176,549
Other social security costs	29,266	24,231
Other staff costs	95,771	88,252
Total	2,183,615	2,356,427
Average number of employees during the year	4	4

2. Intangible assets

Figures in DKK	Goodwill
Cost as at 01.01.22	100,000
Cost as at 31.12.22	100,000
Amortisation and impairment losses as at 01.01.22	-100,000
Amortisation and impairment losses as at 31.12.22	-100,000
Carrying amount as at 31.12.22	0
Carrying amount of assets held under finance leases as at 31.12.22	0

3. Property, plant and equipment

Figures in DKK	Other fixtures and fittings, tools and equipment
Cost as at 01.01.22	330,962
Cost as at 31.12.22	330,962
Depreciation and impairment losses as at 01.01.22	-330,962
Depreciation and impairment losses as at 31.12.22	-330,962
Carrying amount as at 31.12.22	0

4. Non-current financial assets

Figures in DKK	Other receivables
Additions during the year	198,545
Cost as at 31.12.22	198,545
Carrying amount as at 31.12.22	198,545

5. Receivables

Receivables which fall due for payment more than 1 year after the end of the financial year	159,795	0
--	---------	---

6. Long-term payables

Figures in DKK	Repayment first year	Outstanding debt after 5 years	Total payables at 31.12.22	Total payables at 31.12.21
Payables to credit institutions	163,460	1,000,000	1,823,689	947,850
Total	163,460	1,000,000	1,823,689	947,850

7. Contingent liabilities

Lease commitments

The company has concluded the following lease agreements:

Remaining maturity of 24 months and average lease payment of DKK 10,650, a total of DKK 255,600.

Remaining maturity of 6 months and average lease payment of DKK 13.799, a total of DKK 82,794.

Remaining maturity of 39 months and average lease payment of DKK 1,639, a total of DKK 62,921.

Other contingent liabilities

The company has entered into a lease agreement that can only be terminated with 6 months' notice.

8. Charges and security

As security for debt to credit institutions of DKK 1,324,333 a company charge at DKK 10,600,000 has been provided comprising goodwill, intellectual property rights, motor vehicles, other plant, fixtures and fittings, tools and equipment, inventories, trade receivables as well as fuels and other ancillary materials. The total carrying amount of the comprised assets is DKK 8,768,914.

9. Accounting policies

GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act (*Årsregnskabsloven*) for enterprises in reporting class B with application of provisions for a higher reporting class.

The accounting policies have been applied consistently with previous years.

Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets, inventories and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.

9. Accounting policies - continued -**LEASES**

Lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.

INCOME STATEMENT**Gross profit**

Gross profit comprises revenue, other operating income and cost of sales and other external expenses.

Revenue

Income from the sale of goods is recognised in the income statement if delivery has taken place and the risk has passed to the buyer before the end of the financial year and where the selling price can be determined reliably and is expected to be paid. Revenue is measured at fair value and is determined exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

Other operating income

Other operating income comprises income of a secondary nature in relation to the enterprise's activities, including rental income, negative goodwill and gains on the sale of intangible assets and property, plant and equipment.

Cost of sales

Cost of sales comprises cost of sales for the year measured at cost plus any changes in inventories, including write-downs to the extent that these do not exceed normal write-downs.

Other external expenses

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

9. Accounting policies - continued -

Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.

Depreciation, amortisation and impairment losses

The depreciation and amortisation of intangible assets and property, plant and equipment aim at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:

	Useful lives, years	Residual value, per cent
Goodwill	3	0
Other plant, fixtures and fittings, tools and equipment	3	0

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies etc. are recognised in other net financials.

Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The company is jointly taxed with Danish consolidated enterprises.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes. This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.

9. Accounting policies - continued -

BALANCE SHEET

Intangible assets

Goodwill

Goodwill is measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Goodwill is amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

Property, plant and equipment

Property, plant and equipment comprise other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.

Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.

Impairment losses on fixed assets

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

9. Accounting policies - continued -

If the company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

The higher of net selling price and value in use is used as the recoverable amount. The value in use is determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist.

Inventories

Inventories are measured at cost calculated according to the FIFO-method. Inventories are written down to the lower of cost and net realisable value.

The cost of raw materials and consumables as well as goods for resale is determined as purchase prices plus expenses resulting directly from the purchase.

The net realisable value of inventories is determined as the selling price less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and the expected development in the selling price.

Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Prepayments

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

9. Accounting policies - continued -

Cash

Cash includes deposits in bank account.

Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities or elimination in tax on future earnings.

Deferred tax is measured on the basis of the tax rules and at the tax rates which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

Payables

Long-term payables are measured at cost at the time of contracting such liabilities (raising of the loan). The payables are subsequently measured at amortised cost where capital losses and loan expenses are recognised in the income statement as a financial expense over the term of the payable on the basis of the calculated effective interest rate in force at the time of contracting the liability.

Short-term payables are measured at amortised cost, normally corresponding to the nominal value of such payables.