

Tel.: +45 39 15 52 00 koebenhavn@bdo.dk www.bdo.dk BDO Statsautoriseret revisionsaktieselskab Havneholmen 29 DK-1561 København V CVR no. 20 22 26 70

# TRAEGER PELLET GRILLS EUROPE APS NELSON MANDELAS ALLÉ 14, 2450 KØBENHAVN SV ANNUAL REPORT

1 JANUARY - 31 DECEMBER 2023

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 5 July 2024

Andrew Christian Rust

The English part of this document is an unofficial translation of the original Danish text, and in case of any discrepancy between the Danish text and the English translation, the Danish text shall prevail.



# CONTENTS

	Page
Company Details	
Company Details	3
Statement and Report	
Management's Statement	4
Independent Auditor's Report	5-6
Management Commentary	
Management Commentary	7
Financial Statements 1 January - 31 December	
Income Statement	8
Balance Sheet	9-10
Equity	11
Notes	12
Accounting Policies	13-14



# **COMPANY DETAILS**

Company Traeger Pellet Grills Europe ApS

Nelson Mandelas Allé 14 2450 Copenhagen S

CVR No.: 39 66 84 67 Established: 18 June 2018 Municipality: Copenhagen

Financial Year: 1 January - 31 December

**Board of Directors** Jeremy Brent Andrus

Joann Kate McDonald Dominic Bruno Blosil Andrew Christian Rust Courtland Riley Astill

**Executive Board** Andrew Christian Rust

Auditor BDO Statsautoriseret revisionsaktieselskab

Havneholmen 29 1561 Copenhagen V

Bank Jyske Bank

Law Firm Bech-Bruun

Langelinie Allé 35 2100 Copenhagen Ø



# MANAGEMENT'S STATEMENT

Andrew Christian Rust

Today the Board of Directors and Executive Board have discussed and approved the Annual Report of Traeger Pellet Grills Europe ApS for the financial year 1 January - 31 December 2023.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023.

The Management Commentary includes in our opinion a fair presentation of the matters dealt with in the Commentary.

We recommend the Annual Report be approved at the Annual General Meeting.

Copenhagen, 5 July 2024

Executive Board

Andrew Christian Rust

Board of Directors

Jeremy Brent Andrus

Joann Kate McDonald

Dominic Bruno Blosil

Courtland Riley Astill



# INDEPENDENT AUDITOR'S REPORT

# To the Shareholder of Traeger Pellet Grills Europe ApS

# Opinion

We have audited the Financial Statements of Traeger Pellet Grills Europe ApS for the financial year 1 January - 31 December 2023, which comprise income statement, Balance Sheet, statement of changes in equity, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

# Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.



# INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Statement on Management Commentary

Management is responsible for Management Commentary.

Our opinion on the Financial Statements does not cover Management Commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Commentary and, in doing so, consider whether Management Commentary is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management Commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management Commentary is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management Commentary.

Copenhagen, 5 July 2024

BDO Statsautoriseret revisionsaktieselskab CVR no. 20 22 26 70

Ole C. K. Nielsen State Authorised Public Accountant MNE no. mne23299



# MANAGEMENT COMMENTARY

# Principal activities

The principal activity of the company is to market and sell wood fueled barbeque grills, wood pellets used to fuel the grills, rubs, sauces, and other grill accessories.

# **Unusual matters**

No unusual circumstances have affected the company's activities during the year.

# Recognition and measurement uncertainty

The company has no uncertainty relating to recognition and measurement

# Development in activities and financial and economic position

The company's financial position and the result of the year will be shown in the following income statement of the financial year 1 January 2023 - 31 December 2023 and the balance sheet as of 31 December 2023.

It is the company's 6th financial year. The annual report is prepared in DKK.

The result for the period shows a profit of DKK 1.127.010 as of 31 December 2023 the company has a total share capital of 7.700.649.

# Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the Company's financial position.

# **Future expectations**

The company expects a profit for the coming year.



# **INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	<b>2023</b> DKK	<b>2022</b> DKK
GROSS PROFIT		17.168.662	23.099.164
Staff costs  Depreciation, amortisation and impairment losses	1	-14.926.446 -631.352	-19.861.411 -631.352
OPERATING PROFIT		1.610.864	2.606.401
Other financial income Other financial expenses	2	17.105 -81.728	19.786 -243.207
PROFIT BEFORE TAX		1.546.241	2.382.980
Tax on profit/loss for the year	3	-419.231	-327.301
PROFIT FOR THE YEAR		1.127.010	2.055.679
PROPOSED DISTRIBUTION OF PROFIT			
Retained earnings		1.127.010	2.055.679
TOTAL		1.127.010	2.055.679



# **BALANCE SHEET AT 31 DECEMBER**

ASSETS	Note	<b>2023</b> DKK	<b>2022</b> DKK
Other plant, machinery tools and equipment		0	0
Leasehold improvements		110.554	741.906
Property, plant and equipment	4	110.554	741.906
NON-CURRENT ASSETS		110.554	741.906
Receivables from group enterprises		3.726.160	912.108
Deferred tax assets		503.235	540.190
Other receivables		971.202	1.293.874
Corporation tax receivable		29.724	0
Prepayments		105.751	321.355
Receivables		5.336.072	3.067.527
Cash and cash equivalents		3.954.582	6.591.787
CURRENT ASSETS		9.290.654	9.659.314
ASSETS		9.401.208	10.401.220



# **BALANCE SHEET AT 31 DECEMBER**

EQUITY AND LIABILITIES	Note	<b>2023</b> DKK	<b>2022</b> DKK
Share Capital		186.406	186.406
Retained earnings		7.514.243	6.387.233
EQUITY		7.700.649	6.573.639
Bank debt		96.959	116.258
Trade payables		1.285.600	1.071.097
Debt to Group companies		47.534	2.346.818
Corporation tax payable		0	121.663
Other liabilities		270.466	171.745
Current liabilities		1.700.559	3.827.581
LIABILITIES		1.700.559	3.827.581
EQUITY AND LIABILITIES		9.401.208	10.401.220
Contingencies etc.	5		
Charges and securities	6		



# **EQUITY**

DKK	Share Capital	Retained earnings	Total
Equity at 1 January 2023	186.406	6.387.233	6.573.639
Proposed profit allocation		1.127.010	1.127.010
Equity at 31 December 2023	186.406	7.514.243	7.700.649

6



# **NOTES**

			Note
	<b>2023</b> DKK	<b>2022</b> DKK	
Staff costs			1
Average number of full time employees	8	12	•
Wages and salaries	14.404.586	18.584.945	
Pensions	523.565	864.502	
Social security costs	-224.339	65.914	
Other staff costs	222.634	346.050	
	14.926.446	19.861.411	
Other financial expenses			2
Other interest expenses	81.728	243.207	_
	81.728	243.207	
Tax on profit/loss for the year			3
Calculated tax on taxable income of the year	382.276	231.663	
Adjustment of deferred tax	36.955	95.638	
	419.231	327.301	
Property, plant and equipment			4
	Other plant,		
	machinery tools	Leasehold	
DKK	and equipment	improvements	
Cost at 1 January 2023	5.685.870	3.156.760	
Cost at 31 December 2023	5.685.870	3.156.760	
Depreciation and impairment losses at 1 January 2023	5.685.870	2.414.854	
Depreciation for the year	0	631.352	
Depreciation and impairment losses at 31 December 2023	5.685.870	3.046.206	
Carrying amount at 31 December 2023	0	110.554	
Contingencies etc.			5
Contingent liabilities The Company has a rental agreement for office premisses, wh notice equal to DKK 158.550	nich entails 3 m	onths term of	

Charges and securities
Bank securities amounting to a total of DKK ('000) 575 was given at year end.



# ACCOUNTING POLICIES

The Annual Report of Traeger Pellet Grills Europe ApS for 2023 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B and certain provisions applying to reporting class C.

The Annual Report is prepared consistently with the accounting principles applied last year.

# **INCOME STATEMENT**

#### Net revenue

Revenues are recognized in the income statement as earned when the services is delivered.

Net revenue is recognised exclusive of VAT and less duties and discounts related to the sale.

# Other external expenses

Other external expenses include other production, sales, delivery and administrative costs, including costs of energy, marketing, premises, loss on bad debts, lease expenses, etc

# Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions, and other costs of social security etc., for the Company's employees. Repayments from public authorities are deducted from staff costs.

# Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from securities, debt and transactions in foreign currencies, as well as charges and allowances under the tax-on-account scheme, etc. Financial income and expenses are recognised by the amounts that relate to the financial year. Interest income and expenses are calculated on amortised cost prices.

# Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the Income Statement by the share that may be attributed to the profit for the year, and is recognised directly in equity by the share that may be attributed to entries directly to equity.

# **BALANCE SHEET**

# Tangible fixed assets

Other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life	Residual value
Other plant, fixtures and equipment	3-5 years	0%
Leasehold improvements	3-5 vears	0%

Profit or loss on sale of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the date of sale. Profit or loss is recognised in the Income Statement as other operating income or other operating expenses.



# **ACCOUNTING POLICIES**

# Impairment of fixed assets

The carrying amount of tangible assets, are assessed annually for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the recoverable amount is lower than the carrying amount, the asset is written down to the recoverable amount.

The recoverable amount is calculated at the higher of the capital value and the sales value less expected costs of a sale. The capital value is determined as the Company's share in the current value of the net cash flows which the subsidiary is expected to generate through its activities and from sale of assets after the end of their useful lives. A discount rate is used which reflects the risk-free market rate and the owners' minimum return on interest requirements for similar assets. The growth rate in the terminal period is determined in accordance with the standards within the industry.

# Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is written down to meet expected losses.

Write-off is performed to provide for losses when an objective indication has been assessed to have incurred that a receivable or a portfolio of receivables are impaired. If there is an objective indication that an individual receivable is impaired, the write-off is performed at individual level.

Receivables for which there are no objective indication of impairment at individual level are assessed at portfolio level for objective indication of impairment. The portfolios are primarily based on the debtors' registered office and credit rating in accordance with the Company's policy for credit risk management. The objective indicators, which are applied for portfolios, are determined based on the historical loss experiences.

Write-off is determined as the difference between the carrying amount of receivables and the present value of the expected cash flows, including realisable value of any received collaterals. The effective interest rate is used as discount rate for the single receivable or portfolio.

# Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

# Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the Balance Sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the amount at which the asset is expected to be used within a reasonable number of years, either by setoff against tax on future earnings or by setoff against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the Balance Sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

# Liabilities

The amortised cost of current liabilities corresponds usually to the nominal value.