

# **Datamars Denmark A/S**

Søholtvej 20  
4930 Maribo

CVR no. 39 51 85 46

## **Annual report for 2020**

Adopted at the annual general meeting  
on 2 June 2021

---

Frederik von Lüttichau  
chairman

## Table of contents

	<b>Page</b>
<b>Company details</b>	1
<b>Statements</b>	
Statement by management on the annual report	2
Independent auditor's report	3
<b>Ledelsesberetning</b>	
Management's review	6
<b>Financial statements</b>	
Accounting policies	7
Income statement 1 January 2020 - 31 December 2020	10
Balance sheet at 31 December 2020	11
Notes to the annual report	13

## Company details

### **The company**

Datamars Denmark A/S  
Søholtvej 20  
4930 Maribo

CVR no.: 39 51 85 46

Reporting period: 1 January - 31 December 2020

Incorporated: 26 April 2018

Domicile: Lolland

### **Supervisory board**

Frederik von Lüttichau, chairman  
Daniele Della Libera  
Klaus Ackerstaff

### **Executive board**

Poul Henrik Jacobsen, director

### **Auditors**

Statsautoriseret revisor Ole Tønnesen  
Roskildevej 12 A  
3400 Hillerød

## **Statement by management on the annual report**

The supervisory and executive boards have today discussed and approved the annual report of Datamars Denmark A/S for the financial year 1 January - 31 December 2020.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2020 and of the results of the company's operations for the financial year 1 January - 31 December 2020.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Maribo, 21 May 2021

### **Executive board**

Poul Henrik Jacobsen  
Director

### **Supervisory board**

Frederik von Lüttichau  
Chairman

Daniele Della Libera

Klaus Ackerstaff

## **Independent auditor's report**

### ***To the shareholder of Datamars Denmark A/S***

#### **Opinion**

We have audited the financial statements of Datamars Denmark A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, notes and summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2020 and of the results of the company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## **Independent auditor's report**

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

## **Independent auditor's report**

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on management's review**

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Hillerød, 21 May 2021

**Statsautoriseret revisor Ole Tønnesen**  
***CVR no. 32 82 10 30***

Ole Tønnesen  
State Authorized Public Accountant  
***MNE no. mne10049***

## **Management's review**

### **Business review**

The activities of the company mainly consist of development, production and global sale of identification ear tags to pigs and cattle.

### **Financial review**

The company's income statement for the year ended 31 December 2020 shows a loss of DKK 43.980, and the balance sheet at 31 December 2020 shows negative equity of DKK 510.457.

Seen in the light of the Covid-19 situation that has hit most of the world and companies, we as a supplier to the agriculture has not felt any impact, as other segments has experienced, due to the fact that the use of ear tags for livestock animals is a very important part of securing safe food during these serious times, through identification, registration and data capture of the animals - securing animal welfare, animal health and healthy food.

### **Significant events occurring after the end of the financial year**

No events have occurred after the balance sheet date which could significantly affect the company's financial position.



## **Accounting policies**

The annual report of Datamars Denmark A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

The accounting policies applied are consistent with those of last year.

### **Income statement**

#### **Gross profit**

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

Gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less costs of raw materials and consumables and other external expenses.

#### **Revenue**

Income from the sale of goods for resale and finished goods is recognised in the income statement, provided that the transfer of risk, usually on delivery to the buyer, has taken place and that the income can be measured reliably and is expected to be received.

Revenue is measured at the fair value of the agreed consideration, excluding VAT and other indirect taxes. Revenue is net of all types of discounts granted.

#### **Raw materials and consumables**

Costs of raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

#### **Other external expenses**

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### **Amortisation, depreciation and impairment losses**

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### **Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, financial expenses relating to finance leases, realised and unrealised capital/exchange gains and losses on securities and foreign currency transactions, amortisation of mortgage loans.

## Accounting policies

### Tax on profit/loss for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

### Balance sheet

#### Tangible assets

Items of plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

Technical plants and machinery	3-5 years
Other fixtures and fittings, tools and equipment	3-5 years

Gains or losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses, respectively.

#### Stocks

Stocks are measured at cost price. Where the net realisable value is lower than the cost, inventories are recognised at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price and landing costs.

The cost of finished goods and work in progress includes the cost of raw materials.

The net realisable value of stocks is calculated as the expected selling price less direct costs of completion and expenses incurred to effect the sale. The net realisable value is determined taking into account marketability, obsolescence and expected selling price movements.

## **Accounting policies**

### **Receivables**

Debtors are measured at amortised cost which usually corresponds to face value. In order to meet expected losses, writedowns takes place at the net realisation value.

### **Prepayments**

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

### **Income tax and deferred tax**

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deffered tax is measured according to the liability method in respect of temorary differences between the carrying amounts of assets and liabilities and their tax base calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

### **Liabilities**

Liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency instruments are considered cash flow hedges, any unrealised value adjustments are taken directly to a fair value reserve under 'Equity'.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Fixed assets acquired in foreign currencies are translated at the exchange rate at the transaction date.

## Income statement 1 January 2020 - 31 December 2020

	Note	2020 DKK	2019 DKK
<b>Gross profit</b>		<b>3.330.704</b>	<b>3.644.602</b>
Staff costs	1	-2.270.653	-2.392.741
<b>Resultat før af- og nedskrivninger</b>		<b>1.060.051</b>	<b>1.251.861</b>
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-924.441	-884.541
<b>Profit/loss before net financials</b>		<b>135.610</b>	<b>367.320</b>
Financial costs	2	-179.590	-179.064
<b>Profit/loss before tax</b>		<b>-43.980</b>	<b>188.256</b>
Tax on profit/loss for the year		0	0
<b>Profit/loss for the year</b>		<b>-43.980</b>	<b>188.256</b>
 <b>Recommended appropriation of profit/loss</b>			
Retained earnings		-43.980	188.256
		<b>-43.980</b>	<b>188.256</b>

## Balance sheet at 31 December 2020

	Note	2020 DKK	2019 DKK
<b>Assets</b>			
Plant and machinery		684.618	1.619.885
<b>Tangible assets</b>		<b>684.618</b>	<b>1.619.885</b>
<b>Total non-current assets</b>		<b>684.618</b>	<b>1.619.885</b>
Raw materials and consumables		1.798.219	1.293.883
Goods in progress		732.802	839.668
Finished goods and goods for resale		146.519	47.930
<b>Stocks</b>		<b>2.677.540</b>	<b>2.181.481</b>
Trade receivables		1.300.649	1.902.099
Prepayments		22.735	21.431
<b>Receivables</b>		<b>1.323.384</b>	<b>1.923.530</b>
<b>Cash at bank and in hand</b>		<b>917.139</b>	<b>91.718</b>
<b>Total current assets</b>		<b>4.918.063</b>	<b>4.196.729</b>
<b>Total assets</b>		<b>5.602.681</b>	<b>5.816.614</b>

## Balance sheet at 31 December 2020

	Note	2020 DKK	2019 DKK
<b>Equity and liabilities</b>			
Share capital		500.000	500.000
Retained earnings		-1.010.457	-966.477
<b>Equity</b>		<b>-510.457</b>	<b>-466.477</b>
Debt to related companies		3.923.543	3.923.543
<b>Total non-current liabilities</b>	3	<b>3.923.543</b>	<b>3.923.543</b>
Prepayments received from customers		0	4.022
Trade payables		487.754	658.737
Debt to related companies		626.709	1.148.301
Other payables		1.075.132	548.488
<b>Total current liabilities</b>		<b>2.189.595</b>	<b>2.359.548</b>
<b>Total liabilities</b>		<b>6.113.138</b>	<b>6.283.091</b>
<b>Total equity and liabilities</b>		<b>5.602.681</b>	<b>5.816.614</b>
Contingent assets, liabilities and other financial obligations.	4		

## Notes

	2020 DKK	2019 DKK
<b>1 Staff costs</b>		
Wages and salaries	2.088.225	2.172.969
Pensions	138.600	132.525
Other social security costs	33.936	31.322
Other staff costs	9.892	55.925
	<b>2.270.653</b>	<b>2.392.741</b>
Average number of employees	5	5

<b>2 Financial costs</b>		
Financial costs related companies	152.233	152.233
Other financial costs	27.357	26.831
	<b>179.590</b>	<b>179.064</b>

<b>3 Long term debt</b>	Debt at 1 January 2020	Debt at 31 December 2020	Instalment next year	Debt outstanding after 5 years
Debt to related companies	3.923.543	3.923.543	0	0
	<b>3.923.543</b>	<b>3.923.543</b>	<b>0</b>	<b>0</b>

#### **4 Contingent assets, liabilities and other financial obligations.**

The company has rental commitments T.DKK 126 as at the balance sheet date.

The company has an obligation to pay a further purchase price (earn out) relating to the purchase of activities from TraceCompany A/S. The earn out is depending on sales income in the financial year 2022. The maximum obligation is an amount of CHF 1.000.000.