

## **Michael Holm Holding ApS**

Lindevangsvej 17  
8240 Risskov  
Central Business Registration  
No 39391996

## **Annual report 01.10.2018 - 30.09.2019**

The Annual General Meeting adopted the annual report on 28.02.2020

### **Chairman of the General Meeting**

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Name: Michael Holm

## Contents

	<b><u>Page</u></b>
Entity details	1
Statement by Management on the annual report	2
Independent auditor's report	3
Management commentary	6
Consolidated income statement for 2018/19	12
Consolidated balance sheet at 30.09.2019	13
Consolidated statement of changes in equity for 2018/19	15
Consolidated cash flow statement for 2018/19	16
Notes to consolidated financial statements	17
Parent income statement for 2018/19	23
Parent balance sheet at 30.09.2019	24
Parent statement of changes in equity for 2018/19	26
Notes to parent financial statements	27
Accounting policies	29

## Entity details

### Entity

Michael Holm Holding ApS  
Lindevangsvej 17  
8240 Risskov

Central Business Registration No (CVR): 39391996

Registered in: Aarhus

Financial year: 01.10.2018 - 30.09.2019

### Statutory reports on the entity's website

Statutory report on corporate social responsibility: <https://da.systematic.com/corporate-social-responsibility/>

### Executive Board

Michael Holm

### Auditors

Deloitte Statsautoriseret Revisionspartnerselskab  
City Tower, Værkmestergade 2  
8000 Aarhus C

## Statement by Management on the annual report

The Executive Board have today considered and approved the annual report of Michael Holm Holding ApS for the financial year 01.10.2018 - 30.09.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In my opinion, the financial statements give a true and fair view of the Entity's financial position at 30.09.2019 and of the results of its operations and cash flows for the financial year 01.10.2018 - 30.09.2019.

I believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

I recommend the annual report for adoption at the Annual General Meeting.

Aarhus, 28.02.2020

### Executive Board

Michael Holm

# Independent auditor's report

## To the shareholders of Michael Holm Holding ApS

### Opinion

We have audited the consolidated financial statements and the parent financial statements of Michael Holm Holding ApS for the financial year 01.10.2018 - 30.09.2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 30.09.2019, and of the results of their operations and the consolidated cash flows for the financial year 01.10.2018 - 30.09.2019 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements

## Independent auditor's report

can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and these parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Independent auditor's report

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 28.02.2020

### Deloitte

Statsautoriseret Revisionspartnerselskab  
Central Business Registration No (CVR) 33963556

Michael Bach  
State Authorised Public Accountant  
Identification No (MNE) mne19691

Søren Lassen  
State Authorised Public Accountant  
Identification No (MNE) mne18520

## Management commentary

	<b>2018/19</b> <b>DKK'000</b>	<b>2017/18</b> <b>DKK'000</b>
<b>Financial highlights</b>		
<b>Key figures</b>		
Revenue	1.013.779	964.919
Gross profit/loss	694.733	652.922
Operating profit/loss	90.411	127.017
Net financials	3.420	2.914
Profit/loss for the year	69.634	99.089
Total assets	923.444	813.491
Equity	543.675	484.352
Cash flows from (used in) operating activities	106.161	(36.743)
Cash flows from (used in) investing activities	(23.875)	(32.506)
Cash flows from (used in) financing activities	(12.000)	(105.000)
Average numbers of employees	926	805
<b>Ratios</b>		
Gross margin (%)	68,5	67,7
EBIT margin (%)	9,0	13,2
Net margin (%)	6,9	10,3
Return on equity (%)	13,5	20,5
Equity ratio (%)	58,9	59,5

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the Danish Society of Financial Analysts.

<b>Ratios</b>	<b>Calculation formula</b>	<b>Calculation formula reflects</b>
Gross margin (%)	$\frac{\text{Gross profit/loss} \times 100}{\text{Revenue}}$	The entity's operating gearing.
EBIT margin (%)	$\frac{\text{Operating profit/loss} \times 100}{\text{Revenue}}$	The entity's operating profitability excluding interest and tax.
Net margin (%)	$\frac{\text{Profit/loss for the year} \times 100}{\text{Revenue}}$	The entity's operating profitability.
Return on equity (%)	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$	The entity's return on capital invested in the entity by the owners.
Equity ratio (%)	$\frac{\text{Equity} \times 100}{\text{Total assets}}$	The financial strength of the entity.



## Management commentary

### Primary activities

The primary activity for Michael Holm Holding ApS is to hold shares in Michael Holm Holding II ApS, which through Systematic Holding ApS owns shares in Systematic A/S. Therefore, we have repeated the management commentary of Systematic A/S below.

Systematic is one of Denmark's leading IT software and systems integrators. Systematic provides a wide range of IT services and solutions to its customers, primarily in the healthcare and public sector in Denmark, and defence sector internationally.

### *Our business*

Systematic is Denmark's largest privately owned IT-company and one of Denmark's leading IT software and system integrators. Systematic provides a wide range of IT services and solutions to the public and private sectors in 50+ countries, where millions of people rely on the quality of our software.

Systematic's objective is simplifying critical decision-making.

A common denominator for our services is our ability to interoperate, manage, integrate, analyse and visualise large volumes of data into user-friendly information, empowering users to make critical decisions based on solid and relevant information.

Systematic's software products and solutions are deployed globally in the defence sector, in the health care sector, in the Danish police and national security services, in libraries and educational institutions in the Nordic countries, and in global marine coordination in the offshore energy sector – primarily in the construction and maintenance of offshore wind turbines. In addition, Systematic supplies various tailor-made systems and services to selected customers.

A significant proportion of our people and resources are allocated to innovation and the development of new products and services. It is our ambition to lead the way in those market segments where we are active, and to continuously add value for the benefit of our customers and the outcomes of their activities.

Systematic is dependent on being able to access highly qualified engineers and specialists. We would not be where we are today without our competent, dedicated and well-educated colleagues, who all demonstrate a strong passion for our customers' businesses as well as a high degree of commitment to our own enterprise.

In light of the demand for highly-educated people in the IT sector, Systematic also assumes responsibility for attracting and training employees with the aim of further developing their competences and skills in order to execute their job functions wherever they are in our organisation. We collaborate closely with universities and other educational institutions to be at the forefront of research and development to acquire new knowledge and remain competitive.

### *Vision*

Our vision is to be a leading global IT software product provider and systems integrator in specific mission and business-critical sectors. We aim to provide a full range of IT products, services and solutions in specific sectors, from ideation to full deployment and operations, and to partner with others to increase the value of our services and products for our customers.

## Management commentary

### *Values*

Systematic is guided by its values – our core values define our organisation, our identity, our decision-making processes and the basic principles by which we conduct our business. The following six core values are our DNA:

- *Making a Difference – We are a creative company that stands out from the crowd.*
- *People Centric – Our company is built on personal and professional integrity.*
- *Freedom with Responsibility – We believe and trust in people and that freedom with responsibility grows the best employees and creates the most agile organisation.*
- *Pervasive Quality – Often lives depend on our solutions, which is why we insist on the highest quality standards being met in everything we do.*
- *Cost Conscious – We use our resources wisely. We earn our own money, and we respect the freedom it gives to bring it into play for innovation and investments in new products and services.*
- *Contribution to Society – We contribute to the enrichment of society through actively participating in projects, training and educational activities. We respect the laws, local regulations, values and culture wherever we do business.*

We pursue these values every single day at all our locations.

### *A sustainable business model*

Systematic's business model is highly transparent and builds on three main revenue drivers: software products, product-related services, and project and professional services. These revenue drivers all derive from Systematic's investments in our own products within our five business areas. To ensure that these offerings are always up to date and at the forefront of our customers' needs, we are constantly investing and allocating significant resources to product innovation and development.

### **Development in activities and finances**

In the last five years, the Systematic Group has posted strong organic revenue growth of more than 19% annually while also significantly improving profitability – EBIT has grown by 19.1%. This long-term performance is very satisfactory.

Financial year 2016/17 was exceptional in that it was influenced by extraordinarily positive one-off events. Adjusted for these unique events, we have continued the robust underlying momentum with an increase in revenue and, in particular, the share of recurring revenue. For financial year 2018/19, our profitability has decreased, as we have decided to allocate relatively more resources to product development and investments in innovation compared with previous years, while at the same time making significant investments in brand-new HR and ERP systems.

Our market success has resulted in a very busy organisation, where growth is being realised by our committed and loyal employees, who have all shown considerable dedication and passion vis-à-vis our customers and the Systematic Group.

## Management commentary

During the financial year, we have employed 201 new employees across our various locations, and continued to build up our development centre in Romania, where we currently have more than 140 employees, as well as our US office near Washington DC, where we now have almost 50 employees.

Systematic has approx. 800 employees employed at its headquarters in Aarhus (Denmark), in addition to which we have offices in Copenhagen (Denmark), Canberra (Australia), Ottawa (Canada), Tampere (Finland), Cologne (Germany), Wellington (New Zealand), Stockholm (Sweden), Abu Dhabi (United Arab Emirates), Farnborough (UK), Bucharest (Romania) and in Washington DC (USA).

We are confident that our ongoing investments in software products and services combined with our robust organisation will maintain and strengthen the foundation for continued and sustainable international growth.

### *Financial year 2018/19*

In financial year 2018/19, Systematic Group posted revenue of EUR 135.8m, with an EBIT margin of 9.0%, equating to an EBIT of EUR 12.2m. Revenue grew by 5%, while EBIT decreased by 4.2%-point due to the high level of activity in innovation and product development in 2018/19.

We continue to see the results of changing our business model from a project and professional service business to one which sells, distributes, deploys and services our own software products and associated services.

With our current business model, we expect even more of our future revenue to be licensing revenue from our software products and associated services, where we are confident about our long-term strategic view combined with our commitment to execution with urgency.

International expansion is an ongoing focus area for us, and it is one that is growing in importance, with 44% of revenue now stemming from our international markets. The growing products business and the internationalisation of our activities is impacting our ability to forecast revenue, as it depends on when new contracts are signed, which is often difficult to accurately predict in some international markets.

Our cash position remains strong with EUR 30.7m in cash and cash equivalents.

Overall, our financial performance is as expected, and the management finds the company's performance for financial year 2018/19 satisfactory.

### **Outlook**

Systematic is entering financial year 2019/20 with a strong order book and a satisfactory number of identified and qualified market opportunities. However, the future financial results depend on licensing revenue, where the exact timing can be difficult to predict. Hence, there is some uncertainty regarding EBIT for the coming year, but the management expects an EBIT-margin slightly above financial year 2018/19, and is very confident about the long-term profitability of the company.

### **Particular risks**

Systematic's business entails a number of commercial and financial risks, but no more than what is considered normal for an IT software and systems integrator such as Systematic. Overall, Systematic's management believes that the company is sufficiently geared to mitigating and managing its potential risk challenges.

## Management commentary

### Intellectual capital resources

As a professional software and systems integrator, Systematic is a people business. We depend on having highly skilled and knowledgeable employees, of whom 78% hold an academic degree in IT, software engineering, economics or other relevant field. In 2018/19, we employed 201 new employees, excluding students and interns, bringing the total number of full-time employees to 1,016 as at 30 September 2019. Of these new employees, 13% were former Systematic employees re-joining the company.

We are completely dependent on our talented workforce. Our ability to attract, retain and develop our employees is key to our continuing success. Therefore, we invest in efficient onboarding programmes and ongoing professional development. We are therefore proud of being ranked the third most sought-after IT company in Denmark by young professionals in a Kantar Gallup survey when asked about their preferred place of employment.

For the fifth time, an external assessment has confirmed that Systematic ranks high among elite international IT companies – we have scored the top-level rating – ‘5’ – in the CMMI maturity model (Capability Maturity Model Integrated), an international standard for maturity in software development processes. A total of 360 European companies are CMMI-rated, of which only 26 have obtained a Level 5 rating in software development. We are the only Scandinavian IT company that has achieved an appraisal in this top category. Moreover, Systematic is one of only a handful of companies worldwide that has succeeded in maintaining its CMMI Level 5 rating since 2005. This rating is very important for us when operating in international markets.

We are recognised internationally for our ability to optimise and improve the efficiency of software development processes through a combination of the CMMI model and agile development methods based on lean and scrum. For our customers, the combination of CMMI, lean and scrum means that we can act flexibly and interactively, and apply a well-documented collaboration model to generate measurable results quickly and efficiently. We have repeatedly demonstrated that flexibility and agile methods can be combined with the CMMI framework for a positive impact on structure, predictability and credibility. In financial year 2018/19, we completed more than 98% of our software deliveries on or before time.

### Statutory report on corporate social responsibility

Our approach to CSR is firmly embedded in our corporate culture and core values. We respect the individual uniqueness of our employees, and offer equal opportunity for all job openings and for learning and professional and personal development. For a further description of our business model, please see the above section ‘A sustainable business model’.

In conducting our business, we aim to maintain high ethical standards, we strive to execute our activities with integrity and accountability, and we endeavour to comply with applicable legislation wherever we operate.

Systematic’s annual CSR report including the company’s position regarding CSR is described in detail on our website at [www.systematic.com/CSR](http://www.systematic.com/CSR) (statutory report on corporate social responsibility under Section 99a of the Danish Financial Statements Act).

## Management commentary

### **Statutory report on the underrepresented gender**

Our business – the software development industry – is in general a male-dominated field, unfortunately. Nevertheless, Systematic has for years focused on appointing 'the best qualified' people to its management positions regardless of gender.

The four current board members were reelected to the Board of Directors at the Annual General Meeting in 2018, all of them men. The objective for balanced representation is having 25% women no later than 2020. However, the key criteria for nominating candidates will be their competences and their ability to add value to Systematic's strategy and growth opportunities. Since no new members were elected at the Annual General Meeting, the target was not met in 2018/19.

At the operational levels of management, we aim to enhance diversity. Our values and culture appeal to anyone who sets store by flexible working hours as well as the company's focus on having a healthy work-life balance, flat hierarchy and transparency. In 2018/19, we employed six new female managers.

Our policy regarding the 'under-represented gender' states that our objective is that the relative percentage of females in management positions accounts for a minimum of half a percentage point of all the women employed at Systematic. We meet this objective. Currently, 30% of employees are women, and 16% of them hold management positions. Compared to last year, it represents an increase of one percentage point and a decrease of one percentage point, respectively. We find this development satisfactory, especially in light of the gender distribution among students at the universities where Systematic typically recruits. However, it is our ambition to continue to increase the proportion of women in management positions.

When recruiting, we encourage qualified female candidates to apply for vacant management positions, and during the recruitment process we invite these candidates for interview.

### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

## Consolidated income statement for 2018/19

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Revenue	1	1.013.778.936	964.918.788
Cost of sales		(185.186.130)	(179.528.963)
Other external expenses	2	(133.859.688)	(132.467.392)
<b>Gross profit/loss</b>		<b>694.733.118</b>	<b>652.922.433</b>
Staff costs	3	(579.279.081)	(503.707.692)
Depreciation, amortisation and impairment losses	4	(25.043.218)	(22.197.405)
<b>Operating profit/loss</b>		<b>90.410.819</b>	<b>127.017.336</b>
Other financial income		6.855.998	4.364.769
Other financial expenses		(3.436.072)	(1.450.466)
<b>Profit/loss before tax</b>		<b>93.830.745</b>	<b>129.931.639</b>
Tax on profit/loss for the year	5	(24.196.975)	(30.842.609)
<b>Profit/loss for the year</b>	6	<b>69.633.770</b>	<b>99.089.030</b>

## Consolidated balance sheet at 30.09.2019

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Completed development projects		30.415.784	29.095.789
Acquired intangible assets		3.541.141	343.308
Goodwill		891.464	2.442.365
<b>Intangible assets</b>	7	<b><u>34.848.389</u></b>	<b><u>31.881.462</u></b>
Other fixtures and fittings, tools and equipment		17.073.053	18.650.055
Leasehold improvements		7.514.531	8.208.313
<b>Property, plant and equipment</b>	8	<b><u>24.587.584</u></b>	<b><u>26.858.368</u></b>
Other investments		4.776.008	6.220.200
Other receivables		6.871.677	7.292.345
<b>Fixed asset investments</b>	9	<b><u>11.647.685</u></b>	<b><u>13.512.545</u></b>
<b>Fixed assets</b>		<b><u>71.083.658</u></b>	<b><u>72.252.375</u></b>
Trade receivables		206.758.303	194.879.337
Contract work in progress	10	127.172.494	135.750.591
Other receivables		109.543.276	89.430.787
Prepayments		17.423.072	0
<b>Receivables</b>		<b><u>460.897.145</u></b>	<b><u>420.060.715</u></b>
Other investments		77.783.340	91.270.584
<b>Other investments</b>		<b><u>77.783.340</u></b>	<b><u>91.270.584</u></b>
<b>Cash</b>		<b><u>313.680.308</u></b>	<b><u>229.906.892</u></b>
<b>Current assets</b>		<b><u>852.360.793</u></b>	<b><u>741.238.191</u></b>
<b>Assets</b>		<b><u>923.444.451</u></b>	<b><u>813.490.566</u></b>

## Consolidated balance sheet at 30.09.2019

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Contributed capital		1.000.000	1.000.000
Retained earnings		96.832.623	92.930.500
Proposed dividend		0	2.000.000
<b>Equity attributable to the Parent's owners</b>		<b>97.832.623</b>	<b>95.930.500</b>
<b>Share of equity attributable to minority interests</b>		<b>445.841.974</b>	<b>388.421.476</b>
<b>Equity</b>		<b>543.674.597</b>	<b>484.351.976</b>
Deferred tax	11	17.420.413	12.557.105
<b>Provisions</b>		<b>17.420.413</b>	<b>12.557.105</b>
Other payables	12	4.243.474	0
<b>Non-current liabilities other than provisions</b>		<b>4.243.474</b>	<b>0</b>
Contract work in progress	10	30.957.210	48.907.236
Trade payables		32.725.901	33.440.633
Income tax payable		14.568.201	40.116.994
Other payables	13	126.522.343	127.051.501
Deferred income	14	153.332.312	67.065.121
<b>Current liabilities other than provisions</b>		<b>358.105.967</b>	<b>316.581.485</b>
<b>Liabilities other than provisions</b>		<b>362.349.441</b>	<b>316.581.485</b>
<b>Equity and liabilities</b>		<b>923.444.451</b>	<b>813.490.566</b>
Unrecognised rental and lease commitments	16		
Contingent liabilities	17		
Transactions with related parties	18		
Subsidiaries	19		



## Consolidated statement of changes in equity for 2018/19

	<b>Contributed capital DKK</b>	<b>Retained earnings DKK</b>	<b>Proposed dividend DKK</b>
Equity beginning of year	1.000.000	93.930.500	2.000.000
Ordinary dividend paid	0	0	(2.000.000)
Exchange rate adjustments	0	(898.629)	0
Profit/loss for the year	0	3.800.752	0
<b>Equity end of year</b>	<b>1.000.000</b>	<b>96.832.623</b>	<b>0</b>

  

	<b>Share of equity attributable to minority interests DKK</b>	<b>Total DKK</b>
Equity beginning of year	388.421.476	485.351.976
Ordinary dividend paid	(10.000.000)	(12.000.000)
Exchange rate adjustments	1.587.480	688.851
Profit/loss for the year	65.833.018	69.633.770
<b>Equity end of year</b>	<b>445.841.974</b>	<b>543.674.597</b>

## Consolidated cash flow statement for 2018/19

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Operating profit/loss		93.830.745	127.017.336
Amortisation, depreciation and impairment losses		25.043.218	22.197.405
Working capital changes	15	28.550.631	(113.195.113)
<b>Cash flow from ordinary operating activities</b>		<b>147.424.594</b>	<b>36.019.628</b>
Financial income received		6.855.998	4.364.769
Financial expenses paid		(3.436.072)	(1.450.466)
Income taxes refunded/(paid)		(44.683.848)	(75.676.850)
<b>Cash flows from operating activities</b>		<b>106.160.672</b>	<b>(36.742.919)</b>
Acquisition etc of intangible assets		(16.093.581)	(12.359.997)
Acquisition etc of property, plant and equipment		(10.392.406)	(15.606.268)
Sale of property, plant and equipment		746.627	0
Acquisition of fixed asset investments		(2.217.552)	(4.539.858)
Sale of fixed asset investments		4.082.412	0
<b>Cash flows from investing activities</b>		<b>(23.874.500)</b>	<b>(32.506.123)</b>
Dividend paid		(12.000.000)	(105.000.000)
<b>Cash flows from financing activities</b>		<b>(12.000.000)</b>	<b>(105.000.000)</b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>70.286.172</b>	<b>(174.249.042)</b>
Cash and cash equivalents beginning of year		321.177.476	495.426.518
<b>Cash and cash equivalents end of year</b>		<b>391.463.648</b>	<b>321.177.476</b>
Cash and cash equivalents at year-end are composed of:			
Cash		313.680.308	229.906.892
Securities		77.783.340	91.270.584
<b>Cash and cash equivalents end of year</b>		<b>391.463.648</b>	<b>321.177.476</b>

## Notes to consolidated financial statements

### 1. Revenue

The Group's segments are business segments and geographical markets.

The Group's primary business segment in general consist of delivery of reliable and straightforward IT solutions and products. Secondary business segments are immaterial. Management wishes with regard to the Danish Financial Statements Act § 96 not to give additional information about the business and geographical breakdown of revenue ad a detailed breakdown of Group sales will be significantly harm the competitive situation.

The Group has no discontinued operations.

	<b>2018/19</b>	<b>2017/18</b>
	<b>DKK</b>	<b>DKK</b>
<b>2. Fees to the auditor appointed by the Annual General Meeting</b>		
Statutory audit services	751.378	835.635
Other assurance engagements	34.586	295.632
Tax services	147.002	289.823
Other services	461.934	86.450
	<b>1.394.900</b>	<b>1.507.540</b>
	<b>2018/19</b>	<b>2017/18</b>
	<b>DKK</b>	<b>DKK</b>
<b>3. Staff costs</b>		
Wages and salaries	535.203.706	464.515.601
Pension costs	26.747.751	24.360.633
Other social security costs	16.369.636	14.005.050
Other staff costs	957.988	826.408
	<b>579.279.081</b>	<b>503.707.692</b>
Average number of employees	<b>926</b>	<b>805</b>
	<b>2018/19</b>	<b>2017/18</b>
	<b>DKK</b>	<b>DKK</b>
<b>4. Depreciation, amortisation and impairment losses</b>		
Amortisation of intangible assets	13.126.655	13.719.724
Depreciation of property, plant and equipment	11.581.950	8.477.681
Profit/loss from sale of intangible assets and property, plant and equipment	334.613	0
	<b>25.043.218</b>	<b>22.197.405</b>

## Notes to consolidated financial statements

	<b>2018/19</b>	<b>2017/18</b>
	<b>DKK</b>	<b>DKK</b>
<b>5. Tax on profit/loss for the year</b>		
Current tax	19.126.227	45.587.169
Change in deferred tax	4.863.308	(14.541.522)
Adjustment concerning previous years	207.440	(203.038)
	<b>24.196.975</b>	<b>30.842.609</b>

	<b>2018/19</b>	<b>2017/18</b>
	<b>DKK</b>	<b>DKK</b>
<b>6. Proposed distribution of profit/loss</b>		
Ordinary dividend for the financial year	0	2.000.000
Retained earnings	3.800.752	4.377.905
Minority interests' share of profit/loss	65.833.018	92.711.125
	<b>69.633.770</b>	<b>99.089.030</b>

	<b>Completed develop- ment projects DKK</b>	<b>Acquired intangible assets DKK</b>	<b>Goodwill DKK</b>
<b>7. Intangible assets</b>			
Cost beginning of year	107.054.293	18.169.071	10.052.657
Additions	12.681.998	3.411.583	0
<b>Cost end of year</b>	<b>119.736.291</b>	<b>21.580.654</b>	<b>10.052.657</b>
Amortisation and impairment losses beginning of year	(77.958.504)	(17.825.763)	(7.610.292)
Amortisation for the year	(11.362.003)	(213.750)	(1.550.901)
<b>Amortisation and impairment losses end of year</b>	<b>(89.320.507)</b>	<b>(18.039.513)</b>	<b>(9.161.193)</b>
<b>Carrying amount end of year</b>	<b>30.415.784</b>	<b>3.541.141</b>	<b>891.464</b>

### 7. Intangible assets

#### Development projects

Completed development projects relates to software for the Defense segment. Revenue and earnings on the product marketed and sold worldwide have since the launch exceeded expectations in budgets and forecasts, and thus there are no identified indicators of impairment.

## Notes to consolidated financial statements

	<b>Other fixtures and fittings, tools and equipment DKK</b>	<b>Leasehold improve- ments DKK</b>
<b>8. Property, plant and equipment</b>		
Cost beginning of year	67.354.984	17.907.902
Additions	8.625.186	1.767.220
Disposals	(2.537.246)	(81.322)
<b>Cost end of year</b>	<b>73.442.924</b>	<b>19.593.800</b>
Depreciation and impairment losses beginning of year	(48.704.928)	(9.699.589)
Depreciation for the year	(9.161.655)	(2.420.296)
Reversal regarding disposals	1.496.712	40.616
<b>Depreciation and impairment losses end of year</b>	<b>(56.369.871)</b>	<b>(12.079.269)</b>
<b>Carrying amount end of year</b>	<b>17.073.053</b>	<b>7.514.531</b>
	<b>Other investments DKK</b>	<b>Other receivables DKK</b>
<b>9. Fixed asset investments</b>		
Cost beginning of year	6.220.200	7.292.345
Additions	1.805.440	412.112
Disposals	(3.249.632)	(832.780)
<b>Cost end of year</b>	<b>4.776.008</b>	<b>6.871.677</b>
<b>Carrying amount end of year</b>	<b>4.776.008</b>	<b>6.871.677</b>
	<b>2018/19 DKK</b>	<b>2017/18 DKK</b>
<b>10. Contract work in progress</b>		
Contract work in progress	826.110.884	666.669.118
Progress billings regarding contract work in progress	(729.895.600)	(572.342.654)
Transferred to liabilities other than provisions	30.957.210	41.424.127
	<b>127.172.494</b>	<b>135.750.591</b>

## Notes to consolidated financial statements

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	<u>2018/19</u> DKK	<u>2017/18</u> DKK
<b>11. Deferred tax</b>		
Intangible assets	7.463.846	6.400.454
Property, plant and equipment	(879.436)	(607.460)
Receivables	12.042.003	6.764.111
Liabilities other than provisions	(1.206.000)	0
	<u><b>17.420.413</b></u>	<u><b>12.557.105</b></u>

### Changes during the year

Beginning of year	12.557.105
Recognised in the income statement	4.863.308
<b>End of year</b>	<u><b>17.420.413</b></u>

	<u>2018/19</u> DKK	<u>2017/18</u> DKK
<b>12. Other long-term payables</b>		
Holiday pay obligation	4.243.474	0
	<u><b>4.243.474</b></u>	<u><b>0</b></u>

	<u>2018/19</u> DKK	<u>2017/18</u> DKK
<b>13. Other short-term payables</b>		
VAT and duties	11.692.772	10.018.024
Wages and salaries, personal income taxes, social security costs, etc payable	27.041.837	19.568.800
Holiday pay obligation	64.240.559	67.125.309
Other costs payable	23.547.175	30.339.368
	<u><b>126.522.343</b></u>	<u><b>127.051.501</b></u>

### 14. Short-term deferred income

Prepayments and accrued income related to service contracts.

	<u>2018/19</u> DKK	<u>2017/18</u> DKK
<b>15. Change in working capital</b>		
Increase/decrease in receivables	(40.836.470)	(93.205.360)
Increase/decrease in trade payables etc	69.387.101	(19.989.753)
	<u><b>28.550.631</b></u>	<u><b>(113.195.113)</b></u>

## Notes to consolidated financial statements

	<u>2018/19</u> <u>DKK</u>	<u>2017/18</u> <u>DKK</u>
<b>16. Unrecognised rental and lease commitments</b>		
Liabilities under rental or lease agreements until maturity in total	<b>94.077.652</b>	<b>30.930.616</b>
	<u>2018/19</u> <u>DKK</u>	<u>2017/18</u> <u>DKK</u>
<b>17. Contingent liabilities</b>		
Recourse and non-recourse guarantee commitments	6.196.700	6.194.009
<b>Contingent liabilities in total</b>	<b>6.196.700</b>	<b>6.194.009</b>

The company is part of a Danish joint taxation with Michael Holm Holding ApS as the tax principal. According to the joint taxation provisions of the Danish Corporation Tax Act, the company is liable for income taxes etc. for the jointly taxed enterprises and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for these enterprises. The total net tax liability is incorporated in the accounts for Michael Holm Holding ApS.

### 18. Transactions with related parties

The annual report only discloses transactions with related parties that have not been completed on market terms. No such transactions have been completed during the financial year.

	<u>Registered in</u>	<u>Corpo- rate form</u>	<u>Equity inte- rest %</u>
<b>19. Subsidiaries</b>			
Systematic Software Engineering Ltd.	Surrey, England	Ltd.	100,0
Systematic Software Engineering Inc.	Virginia, USA	Inc.	100,0
Systematic OY Finland	Tampere, Finland	OY	100,0
Systematic Sweden AB	Stockholm, Sweden	AB	100,0
Systematic GmbH	Cologne, Germany	GmbH	100,0
Systematic Canada Inc.	Ottawa, Canada	Inc.	100,0
Systematic France SAS	Paris, France	SAS	100,0
Systematic New Zealand Ltd.	Wellington, New Zealand	Ltd.	100,0
Systematic Development Center SRL	Bucharest, Romania	SRL	100,0
Systematic Library & Learning Holding A/S	Aarhus, Denmark	A/S	100,0
Systematic Library & Learning A/S	Aarhus, Denmark	A/S	100,0
Dantek AB	Växjö, Sweden	AB	100,0
Dantek GmbH	Cologne, Germany	GmbH	100,0
Michael Holm Holding II ApS	Aarhus, Denmark	ApS	20,0
Systematic Holding ApS	Aarhus, Denmark	ApS	50,0
Systematic A/S	Aarhus, Denmark	A/S	60,0

## Parent income statement for 2018/19

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Other external expenses		(59.375)	(25.000)
<b>Operating profit/loss</b>		<b>(59.375)</b>	<b>(25.000)</b>
Income from investments in group enterprises		3.823.171	6.397.405
Other financial income	1	30.633	0
<b>Profit/loss before tax</b>		<b>3.794.429</b>	<b>6.372.405</b>
Tax on profit/loss for the year		6.323	5.500
<b>Profit/loss for the year</b>	2	<b>3.800.752</b>	<b>6.377.905</b>



## Parent balance sheet at 30.09.2019

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Investments in group enterprises		74.401.000	95.950.000
<b>Fixed asset investments</b>	3	<b>74.401.000</b>	<b>95.950.000</b>
<b>Fixed assets</b>		<b>74.401.000</b>	<b>95.950.000</b>
Receivables from group enterprises		23.444.760	0
Joint taxation contribution receivable		11.823	5.500
<b>Receivables</b>		<b>23.456.583</b>	<b>5.500</b>
<b>Current assets</b>		<b>23.456.583</b>	<b>5.500</b>
<b>Assets</b>		<b>97.857.583</b>	<b>95.955.500</b>

## Parent balance sheet at 30.09.2019

	<u>Notes</u>	<u>2018/19 DKK</u>	<u>2017/18 DKK</u>
Contributed capital		1.000.000	1.000.000
Reserve for net revaluation according to the equity method		3.924.502	6.474.000
Retained earnings		92.908.081	86.456.500
Proposed dividend		0	2.000.000
<b>Equity</b>		<b><u>97.832.583</u></b>	<b><u>95.930.500</u></b>
Trade payables		25.000	25.000
<b>Current liabilities other than provisions</b>		<b><u>25.000</u></b>	<b><u>25.000</u></b>
<b>Liabilities other than provisions</b>		<b><u>25.000</u></b>	<b><u>25.000</u></b>
<b>Equity and liabilities</b>		<b><u>97.857.583</u></b>	<b><u>95.955.500</u></b>
Contingent liabilities	4		
Related parties with controlling interest	5		
Transactions with related parties	6		

## Parent statement of changes in equity for 2018/19

	<b>Contributed capital DKK</b>	<b>Reserve for net revaluation according to the equity method DKK</b>	<b>Retained earnings DKK</b>
	<u>          </u>	<u>          </u>	<u>          </u>
Equity beginning of year	1.000.000	6.474.000	86.456.500
Ordinary dividend paid	0	0	25.473.502
Exchange rate adjustments	0	101.331	0
Dividends from group enterprises	0	(25.473.502)	0
Transfer to reserves	0	18.999.502	(18.999.502)
Profit/loss for the year	0	3.823.171	(22.419)
<b>Equity end of year</b>	<b><u>1.000.000</u></b>	<b><u>3.924.502</u></b>	<b><u>92.908.081</u></b>
		<b>Proposed dividend DKK</b>	<b>Total DKK</b>
		<u>          </u>	<u>          </u>
Equity beginning of year		2.000.000	95.930.500
Ordinary dividend paid		(2.000.000)	23.473.502
Exchange rate adjustments		0	101.331
Dividends from group enterprises		0	(25.473.502)
Transfer to reserves		0	0
Profit/loss for the year		0	3.800.752
<b>Equity end of year</b>		<b><u>0</u></b>	<b><u>97.832.583</u></b>

## Notes to parent financial statements

	<b>2018/19 DKK</b>	<b>2017/18 DKK</b>
<b>1. Other financial income</b>		
Financial income arising from group enterprises	30.633	0
	<b>30.633</b>	<b>0</b>
	<b>2018/19 DKK</b>	<b>2017/18 DKK</b>
<b>2. Proposed distribution of profit/loss</b>		
Ordinary dividend for the financial year	0	2.000.000
Transferred to reserve for net revaluation according to the equity method	3.823.171	6.397.405
Retained earnings	(22.419)	(2.019.500)
	<b>3.800.752</b>	<b>6.377.905</b>
		<b>Invest- ments in group enterprises DKK</b>
<b>3. Fixed asset investments</b>		
Cost beginning of year		89.476.000
Transfers		(18.999.502)
Additions		70.476.498
Disposals		(70.476.498)
<b>Cost end of year</b>		<b>70.476.498</b>
Revaluations beginning of year		6.474.000
Exchange rate adjustments		101.331
Share of profit/loss for the year		3.823.171
Dividend		(25.473.502)
Other adjustments		18.999.502
<b>Revaluations end of year</b>		<b>3.924.502</b>
<b>Carrying amount end of year</b>		<b>74.401.000</b>

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.  
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#### 4. Contingent liabilities

The company is the tax principal of a Danish joint taxation. According to the joint taxation provisions of the Danish Corporation Tax Act, the company is liable for income taxes etc. for the jointly taxed enterprises and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for these enterprises. The total tax liability is incorporated in the accounts for Michael Holm Holding ApS.

## Notes to parent financial statements

### **5. Related parties with controlling interest**

Michael Holm, Lindevangsvej 17, 8240 Risskov possess majority of votes at the general meeting, and has therefore controlling interest.

### **6. Transactions with related parties**

The annual report only discloses transactions with related parties that have not been completed on market terms. No such transactions have been completed during the financial year.

## Accounting policies

### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year, though with few reclassifications.

### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

### Consolidated financial statements

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence are regarded as associates.

### Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

For the foreign subsidiaries, the items in the income statement have been included at the exchange rate on the transaction date. The balance sheet is converted at the rate of exchange at year end. The exchange rate adjustments arising from the translation of the subsidiaries' equity at the beginning of the financial year to the exchange rate at the end of the financial year, and the exchange rate difference arising from the Translation of the income statement from the exchange rate ruling on the transaction date to the exchange rate

## Accounting policies

at end of the financial year, are dealt with in the equity for the Group.

### Business combinations

Newly acquired or newly established enterprises are recognised in the consolidated financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the consolidated income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities taken over are recognised under intangible assets, and they are amortised systematically over the income statement based on an individual assessment of their useful life. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful life is reassessed annually.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. equipment, intangible assets and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries which are considered part of the total investment in the subsidiary in question are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate of the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

## Accounting policies

### Income statement

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### Cost of sales

Cost of sales includes direct project costs incurred for achieving the revenue. Project costs concerning contract work in progress is recognized as incurred and is measured at cost.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, as well as gains and losses from the sale of intangible assets as well as equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of internal profits or losses.

#### Other financial income

These items comprise interest income realised and unrealised capital gains on securities, payables and transactions in foreign currencies as well as tax relief under the Danish Tax Prepayment Scheme.

#### Other financial expenses

These items comprise interest expenses, the interest portion of finance lease payments, realised and unrealised capital losses on securities, payables and transactions in foreign currencies as well as tax surcharge under the Danish Tax Prepayment Scheme.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by



## Accounting policies

the portion attributable to entries directly in equity.

### Balance sheet

#### Goodwill

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. Useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile, and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful lives are reassessed annually. The amortisation periods used are 5 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

#### Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum amortisation period is the remaining duration of the relevant rights. The amortisation periods used are 5 years.

Intellectual property rights acquired are measured at cost less accumulated amortisation.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of

## Accounting policies

the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	3-7 years
Leasehold improvements	5-20 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### Investments in group enterprises

In the parent financial statements, investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits and losses, and with addition of calculated fair value of advance dividend rights. Refer to the above section on business combinations for more details about the accounting policies used on acquisitions of investments in group enterprises.

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. Useful life is determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. If the useful life cannot be estimated reliably, it is fixed at 10 years. Useful lives are reas-sessed annually. The amortisation periods used are 5 years..

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### Other investments

Other investments comprise unlisted investments measured at the lower of cost and net realisable value.

### Contract work in progress

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

The selling price is measured based on the stage of completion and the total estimated income from the

## Accounting policies

individual contracts in progress. Usually, the stage of completion is determined as the ratio of actual to total budgeted consumption of resources.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

Costs of sales work and of securing contracts as well as finance costs are recognised in the income statement as incurred.

### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### Other investments

Other current asset investments comprise listed securities measured at fair value (market price) at the balance sheet date.

### Cash

Cash comprises cash in hand and bank deposits.

### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

### Minority interests

Minority interests consist of non-controlling interests' share of equity in subsidiaries not 100% owned by the Parent.

### Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset or the planned settlement of each liability.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

### Operating leases

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

## Accounting policies

### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

### Income tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

### Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

### Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.