Saga VII USD PD K/S

c/o Bruun & Hjejle Nørregade 21 1165 Copenhagen K

Registration no. 39 37 58 42 AIF-no. 24472

Annual Report 1 October – 30 September 2019

Approved at the partnership's annual general meeting on Chairman

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Fund Summary

Name Saga VII USD PD AIV K/S

Address, Zip code, city c/o Bruun & Hjejle Nørregade 21

DK-1165 Copenhagen K

Registration no. 39 37 58 42 AIF no. 24473

Established 1 March 2018 Registered office Copenhagen

Financial year 1 October – 30 September

Management General Partner: Saga VII GP ApS with

Karsten Sivebæk Knudsen

Simon Krogh

Auditors Ernst & Young

Godkendt Revisionspartnerselskab

Dirch Passers Allé 36 2000 Frederiksberg

Denmark

Depositary PEA Depositary Services ApS (FT-no. 25701)

Manager Saga Private Equity ApS (FT-no. 23133)

Website: www.saga-pe.com

Management's statement on the annual report

The Management have today discussed and approved the annual report of Saga VII USD PD AIV K/S for the financial year 1 October - 30 September 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the partnership's financial position at 30 September 2019 and of the results of its operations for the financial year 1 October - 30 September 2019.

Furthermore, in our opinion, the Management's review includes a fair review of the developments in the partnership's activities and financial matters.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 18 December 2019	
Management:	
General Partner, Saga VII GP ApS	
General Families, Gaga vii Gi Apo	
Karsten Sivebæk Knudsen	Simon Krogh

Independent auditor's report

To the limited partners of Saga VII USD PD AIV K/S

Opinion

We have audited the financial statements of Saga VII USD K/S for the financial year 1 October 2018 – 30 September 2019, which comprise accounting policies, income statement, balance sheet and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the partnership at 30 September 2019, and of the results of the partnership's operations for the financial year 1 October 2018 – 30 September 2019, in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the partnership or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the partnership's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statement Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 December 2019 Ernst & Young Godkendt revisionspartnerselskab CVR no. 30 70 02 28

Thomas Hjortkjær Petersen State Authorised Public Accountant MNE no.: mne33748

Management's review

Main activity of the partnership

Saga VII USD PD AIV K/S (Saga VII USD PD AIV) is a fund-of-funds with a geographical focus on investments in Northern America. Investments are mainly made in micro, small and mid-market buyout funds.

Performance in the financial year

The financial year resulted in a loss of USD 0.1 million. Gain on investments in portfolio funds amounted to USD 0.2 million. Administrative expenses in the form of management fee and fund operating expenses amounted to USD 0.2 million.

The result is in line with the management's expectations.

In the financial year an amount of USD 4.8 million was paid-in by the limited partners, bringing the accumulated paid-in capital to USD 5.5 million, corresponding to 7.0% of the limited partners' committed capital. An amount of USD 2.1 million was contributed to the portfolio funds and co-investment during the financial year bringing total contributions to USD 2.7 million, corresponding to 5.9% of the commitments to the portfolio funds.

Special risk

Financial risk

The objective of Saga VII USD PD AIV is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in Northern America micro, small and mid-market. The highest factor of risk is therefore the changes in the value of the companies in which Saga VII USD PD AIV's portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is based on estimates and could therefore be connected with some degree of uncertainty.

Interest rate risk

Saga VII USD PD AIV is less sensitive to the changes in interest rate levels.

Foreign exchange currency risk

Saga VII USD PD AIV's investments in portfolio funds and co-investments have been made in USD. As the capital in Saga VII USD PD AIV is in USD, the currency risk is therefore considered as insignificant.

Investment Activity

Saga VII USD PD AIV made three new commitments to portfolio funds and a co-investment in the financial year totalling USD 25.2 million and USD 23.7 million of previous years commitments were reallocated to Saga VII USD as a part of the final closing, bringing total commitments to portfolio funds and co-investments to USD 45.5 million, corresponding to 57.5% of total commitments as of 30 September 2019.

The portfolio funds have performed as expected.

Cash resources

Saga VII USD PD AIV's cash resources as of 30 September 2019, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the limited partners and are estimated as satisfactory to cover Saga VII USD PD AIV's liabilities.

Management's review

Expectation for 2019/20

American companies continue to experience solid growth in revenue and earnings. The private equity market is still characterized by relatively high investment activity and purchase price multiples. The exit market, however, has recently slowed down, following a number of very strong years. The private equity market is expected to remain stable in 2019, although the economic and political outlook is currently more uncertain.

Saga VII USD PD AIV is expected to make further commitments to portfolio funds in 2019/20.

Due to the nature of a fund-of-fund a loss is expected in the beginning of the fund's lifetime mainly due to management fee and fund operating expenses on Saga VII USD PD AIV and portfolio funds level. The above-mentioned will affect the result for 2019/20 which is expected to be lower than the current year.

Disclosure requirements in respect of § 61 section 3 stated in the law of managers of alternative investment funds

We can inform, that during the financial year have there been no changes in §§ 62, 64 and 65 regarding the disclosures.

In respect of the requested disclosures of total remunerations paid to the employees and the management of Saga Private Equity ApS, this can be found on www.saga-pe.com. The disclosures are given on manager level and are neither allocated nor shown per individually managed fund.

Events after the end of the accounting period

Saga VII USD PD made a commitment of USD 14.4 million to a portfolio fund, bringing total commitment to portfolio funds to USD 59.8 million corresponding to 75.6% of total commitments.

There have been no other events after the end of the financial year and to the signing of the annual report which are considered of significance to the annual report.

Accounting policies

The annual report of Saga VII USD PD AIV K/S has been prepared in accordance with the Danish Financial Statements Act for a reporting class B entity. With the adjustment following the legal form and operating activities of the partnership.

The presentation of the income statement, the balance sheet and the description of entries has been adjusted according to the partnership's activity as an investment company in private equity.

The accounting policies applied are consistent with those of last year.

The annual report has been prepared in the functional currency USD.

Income Statement

Gains/losses on portfolio funds' investments etc.

Gains/losses in portfolio fund investments include income from investments (dividend and interest), realised and unrealised revaluations or depreciations of investments in portfolio funds.

Management fees and carried interest

The management fees and carried interest include management fee and carried interest for the period to the manager according to the Limited Partnership Agreement.

Fund operating expenses

Fund operating expenses include cost incurred by the partnership.

Fund operating expenses

Financial income and expenses include interest income and -expenses.

Tax

The partnership is not independently liable to tax, and therefore no tax is charged to the profit and loss account.

Accounting policies

Balance sheet

Investments assets

Investments in portfolio funds and co-investments are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at the fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

Other receivables

Other receivables are measured at amortised cost after deduction of write-down for anticipated losses.

Prepayments

Prepayments include paid costs relating to subsequent financial years. Prepayments primarily relates to prepaid management fee to the manager. Prepayments are measured at cost.

Other liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at fair value.

Other payables include a potential performance fee to the manager and fund operating expenses due. Liabilities are measured at net realized value.

Foreign currency translation

Transactions in foreign currency are translated into US Dollars (USD) according to the currency exchange rate at the transaction date.

Investments, accounts receivable and accounts payable in foreign currency are translated into USD according to the currency rate at the balance sheet date.

Income statement

USD 1,000	1/10 2018 - 30/9 2019	1/3 2018 - 30/9 2018
Gains/losses on portfolio funds' investments	201	-571
Profit/losses in portfolio funds etc.	201	-571
Management fees etc.	-173	-105
Fund operating expenses	8	-155
Operating profit/losses	36	-831
Financial expenses	-119	0
PROFIT/LOSS	-83	-831
PROPOSED DISTRIBUTION OF THE PROFIT/LOSS		
Transferred to retained earnings	-83	-831
TOTAL RETAINED EARNINGS	-83	-831
	Management fees etc. Fund operating expenses Operating profit/losses Financial expenses PROFIT/LOSS PROPOSED DISTRIBUTION OF THE PROFIT/LOSS Transferred to retained earnings	Gains/losses on portfolio funds' investments Profit/losses in portfolio funds etc. Management fees etc173 Fund operating expenses 8 Operating profit/losses Financial expenses -119 PROFIT/LOSS -83 PROPOSED DISTRIBUTION OF THE PROFIT/LOSS Transferred to retained earnings -83

Balance sheet

Note USD 1,000	30/9/2019	30/9/2018
ASSETS FIXED ASSETS Investment assets Investments in portfolio funds Total investment assets	2,303 2,303	<u>0</u> 0
Total Fixed assets	2,303	0
CURRENT ASSETS Receivables		
Other receivables	16	0
Prepayments	40	42
Total receivables	56	42
Cash and cash equivalent	2,293	510
Total current assets	2,349	552
TOTAL ASSETS	4,652	552
LIMITED PARTNERS' CAPITAL AND LIABILITIES LIMITED PARTNERS' CAPITAL		
3 Limited partners' paid-in capital	5,538	791
Distributions limited partners	0	0
Retained earnings Total limited partners' capital	<u>-914</u> 4,624	-831 -40
Total lillited partiers capital	4,024	-40
LIABILITIES SHORT-TERM LIABILITIES		
Other liabilities	28	592
Total short-term liabilities	28	592
Total liabilities	28	592
TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES	4,652	552

⁴ Related parties

⁵ Contingent liabilities

Notes

1 Investments in portfolio funds

USD 1,000	30/9 2019	30/9 2018
Cost at 1 October	571	0
Additions in the year	2,102	571
Disposals in the year	0	0
Cost at 30 September	2,673	571
Revaluations at 1 October	-571	0
Revaluations on disposals in the year	0	0
Revaluation in the year	201	-571
Revaluations at 30 September	-370	
Carrying amount at 30 September	2,303	0
Specification of revaluations in the year		
Realised gains/losses on investments	-236	-571
Unrealised gains/loss on investments	437	0
Gains/losses on investments	201	-571

Investments in portfolio funds

The partnership has through investments in portfolio funds ownership of mainly unquoted investments. The partnership has no controlling or significant influence on the portfolio funds in which the partnership has invested.

The portfolio funds in which the partnership has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the partnership has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies.

The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) peer group multiple, i.e. the market value of comparable listed companies, (ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company is publicly traded or (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company.

Notes

1 Investments in portfolio funds (continued)

The partnership invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted priced for identical assets and liabilities in active markets.

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 - Unobservable input

Fair market value measurements as of 30 September 2019

USD 1.000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	0	2,303	2,303
Total	0	0	2,303	2,303

The investments divided by Industry and Geography and, based on fair market value as of 30 September 2019:



Notes

2 Fund operating expenses

The partnership has no employees.

3 Limited partners

USD 1,000	Commitment	Paid-in	commitment
Limited Partners	79,112	5,538	73,574

Note USD 1,000

4 Related parties

Manager

Saga Private Equity ApS, Amaliegade 24, 1., 1256 Copenhagen K

Transactions: Management fee and possible performance fee

General Partner

Saga VII GP ApS, c/o Bruun & Hjejle, Nørregade 21, 1165 Copenhagen K

Transactions: Partnership interest and reimbursement of expenses.

5 Contingent liabilities

	Commitment		Outstanding commitment	
USD 1,000	<u>Currency</u>	USD	Currency	USD
Commitment USD	45,455	45,455	42,782	42,782
Total commitment, USD		45,455		42,782

The partnership has no other contingent liabilities as of 30 September 2019.