# Saga VII EUR K/S

c/o Bruun & Hjejle Nørregade 21 1165 Copenhagen K

Registration no. 39 37 46 25 AIF-no. 24471

# Annual Report 1 October 2018 – 30 September 2019

Approved at the partnership's annual general meeting on Chairman

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#### **Fund Summary**

Name Saga VII EUR K/S Adress, Zip code, city c/o Bruun & Hjejle

Nørregade 21

DK-1165 Copenhagen K

Registration no. 39 37 46 25 AIF no. 24471

Established 1 March 2018 Registered office Copenhagen

Financial year 1 October – 30 September

Management General Partner: Saga VII GP ApS with

Karsten Sivebæk Knudsen

Simon Krogh

Auditors Ernst & Young

Godkendt Revisionspartnerselskab

Dirch Passers Allé 36 2000 Frederiksberg

Denmark

Depositary PEA Depositary Services ApS (FT-no. 25701)

Manager Saga Private Equity ApS (FT-no. 23133)

Website: www.saga-pe.com

#### Management's statement on the annual report

The Management have today discussed and approved the annual report of Saga VII EUR K/S for the financial year 1 October 2018 - 30 September 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the partnership's financial position at 30 September 2019 and of the results of its operations for the financial year 1 October 2018 - 30 September 2019.

Furthermore, in our opinion, the Management's review includes a fair review of the developments in the partnership's activities and financial matters.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 18 December 2019	
Management:	
General Partner, Saga VII GP ApS	
Karsten Sivebæk Knudsen	Simon Krogh

#### Independent auditor's report

#### To the limited partners of Saga VII EUR K/S

#### Opinion

We have audited the financial statements of Saga VII EUR K/S for the financial year 1 October 2018 – 30 September 2019, which comprise accounting policies, income statement, balance sheet and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the partnership at 30 September 2019, and of the results of the partnership's operations for the financial year 1 October 2018 – 30 September 2019, in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the partnership or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

•Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

#### Independent auditor's report

•Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the partnership's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

- •Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- •Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statement Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 December 2019 Ernst & Young Godkendt revisionspartnerselskab CVR no. 30 70 02 28

Thomas Hjortkjær Petersen State Authorised Public Accountant MNE no.: mne33748

#### Management's review

#### Main activity of the partnership

Saga VII EUR K/S is a fund-of-funds with a geographical focus on investments in Western Europe. Investments are mainly made in micro, small and mid market buy-out funds.

#### Performance in the financial year

The financial year resulted in a loss of EUR 3.4 million. Losses on investments in portfolio funds amounted to EUR 1.3 million. Administrative expenses in the form of management fee and fund operating expenses amounted to EUR 2.1 million.

The result is in line with management's expectations.

In the financial year an amount of EUR 22.4 million was paid-in by the limited partners, bringing the accumulated paid-in capital to EUR 23.8 million, corresponding to 7.5% of the limited partners' committed capital. An amount of EUR 19.7 million was contributed to the portfolio funds and coinvestment during the financial year, corresponding to 14.4% of the commitments to the portfolio funds.

#### Special risk

#### Financial risk

The objective of Saga VII EUR is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in the European small and mid market. The highest factor of risk is therefore the changes in the value of the companies in which Saga VII EUR's portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is based on estimates and could therefore be connected with some degree of uncertainty.

#### Interest rate risk

Saga VII EUR is less sensitive to the changes in interest rate levels.

#### Foreign exchange currency risk

Saga VII EUR's investments in portfolio funds and co-investments have been made in EUR and CHF. As the capital in Saga VII EUR is in EUR, Saga VII EUR is influenced by currency fluctuations in CHF. The currency risk is therefore considered as material. In accordance with Saga VII EUR's investment policy Saga VII EUR does not hedge its exposure toward currency rate fluctuations.

#### **Investment Activity**

Saga VII EUR made four new commitments to portfolio funds and co-investment(s) in the financial year totalling EUR 137.2 million, corresponding to 43.3% of total commitments to Saga VII EUR.

The portfolio funds have performed as expected.

#### Cash resources

Saga VII EUR's cash resources as of 30 September 2019, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the limited partners and are estimated as satisfactory to cover Saga VII EUR's liabilities.

#### Management's review

#### Expectation for 2019/20

Saga VII EUR is expected to be fully committed to portfolio funds in 2019/20.

Following a strong 2018, European companies experienced a significant reduction in earnings growth in 2019 amid increased macroeconomic and geopolitical uncertainty. The private equity market followed suit with a slowdown in investment and exit activity this year. Nevertheless, the private equity market remains active and robust, and returns are solid – especially compared to other asset classes. The expectation is that this will continue into 2020.

Due to the nature of a fund-of-fund a loss is expected in the beginning of the fund's life time mainly due to management fee and fund operating expenses on Saga VII EUR and portfolio funds level. The above-mentioned will affect the result for 2019/20 which is expected to be lower than the current year.

# Disclosure requirements in respect of § 61 section 3 stated in the law of managers of alternative investment funds

We can inform, that during the financial year have there been no changes in §§ 62, 64 and 65 regarding the disclosures.

In respect of the requested disclosures of total remunerations paid to the employees and the management of Saga Private Equity ApS, this can be found on www.saga-pe.com. The disclosures are given on manager level and are neither allocated nor shown per individually managed fund.

#### Events after the end of the accounting period

There have been no events after the end of the financial year and to the signing of the annual report which are considered of significance to the annual report.

#### **Accounting policies**

The annual report of Saga VII EUR K/S has been prepared in accordance with the Danish Financial Statements Act for a reporting class B entity with the adjustments following the legal form and operating activities of the partnership.

The accounting policies applied are consistent with those of last year.

The annual report has been prepared in the functional currency EUR.

#### **Income Statement**

#### Gains/losses on portfolio funds' investments etc.

Gains/losses on portfolio funds' investments include income from investments (dividend and interest), realised and unrealised revaluations or depreciations of investments in portfolio funds as well as realised and unrealised exchange rate profit margins and losses related to the investment in portfolio funds etc.

#### Management fees and carried interest

The management fees and carried interest include management fee and carried interest for the period to the Manager according to the Limited Partnership Agreement.

#### **Fund operating expenses**

Fund operating expenses include cost incurred by the partnership.

#### Financial income and expenses

Financial income and expenses include interest as well as exchange gains and losses related to accounts receivable and payable.

#### Tax

The partnership is not independently liable to tax, and therefore no tax is charged to the profit and loss account.

#### **Accounting policies**

#### **Balance sheet**

#### Investments assets

Investments in portfolio funds are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

#### **Prepayments**

Prepayments include paid costs relating to subsequent financial years. Prepayments primarily relates to prepaid management fee to the manager. Prepayments are measured at cost.

#### Other liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at fair value.

Other payables include a potential performance fee to the Manager and fund operating expenses due. Liabilities are measured at net realised value.

#### Foreign currency translation

Transaction in foreign currency are translated into Euro (EUR) according to the currency exchange rate at the transaction date.

Investments, accounts receivable or payable in foreign currency are translated into EUR according to the currency rate at the balance sheet date.

### Income statement

Note EUR 1,000	1/10 2018 - 30/9 2019	1/3 2018 - 30/9 2018
1 Gains/losses on portfolio funds investments	-1,301	0
Profit/losses in portfolio funds etc.	-1,301	0
Management fees etc.	-1,835	-326
2 Fund operating expenses	-252	-223
Operating profit/losses	-3,388	-549
Financial expenses	-55	-2
PROFIT/LOSS	-3,443	-551
PROPOSED DISTRIBUTION OF THE PROFIT/LOSS		
Transferred to retained earnings	-3,443	-551
TOTAL RETAINED EARNINGS	-3,443	-551

#### **Balance sheet**

Note EUR 1,000	30/9 2019	30/9/2018
ASSETS FIXED ASSETS Investment assets Investments in portfolio funds Total investment assets	18,440 18,440	0 0
Total Fixed assets	18,440	0
CURRENT ASSETS Receivables		
Prepayments	329	130
Total receivables	329	130
Cash and cash equivalents	1,085	810
Total current assets	1,414	940
TOTAL ASSETS	19,854	940
LIMITED PARTNERS' CAPITAL AND LIABILITIES LIMITED PARTNERS' CAPITAL  3 Limited partners' paid-in capital Distributions limited partners Retained earnings	23,773 0 -3,993	1,400 0 -551
Total limited partners' capital	19,780	849
LIABILITIES SHORT-TERM LIABILITIES		
Other liabilities	74	91
Total short-term liabilities	74	91
Total liabilities	74	91
TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES	19,854	940

<sup>4</sup> Related parties

<sup>5</sup> Contingent liabilities

#### **Notes**

#### 1 Investments in portfolio funds

EUR 1,000	30/9 2019	30/9/2018
Investments in portfolio funds		
Cost at 1 October	0	0
Additions in the year	19,741	0
Disposals in the year	0	0
Cost at 30 September	19,741	0
Revaluations at 1 October	0	0
Revaluations on disposals in the year	0	0
Revaluation in the year	-1,301	0
Revaluations at 30 September	-1,301	0
Carrying amount at 30 September	18,440	0
Specification of revaluations in the year		
Realised gains/losses on investments	-1,418	0
Unrealised gains/losses on investments	-98	0
	-1,516	0
Exchange gains/losses on investments	215	0
Gains/losses on investments	-1,301	0

#### Investments in portfolio funds

The partnership has through investments in portfolio funds ownership of mainly unquoted investments. The partnership has no controlling or significant influence on the portfolio funds in which the partnership has invested.

The portfolio funds in which the partnership has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the partnership has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies.

The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) the peer group multiple, i.e. the market value of comparable listed companies,

#### **Notes**

(ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company

is publicly traded, and (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company.

The partnership invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted priced for identical assets and liabilities in active markets.

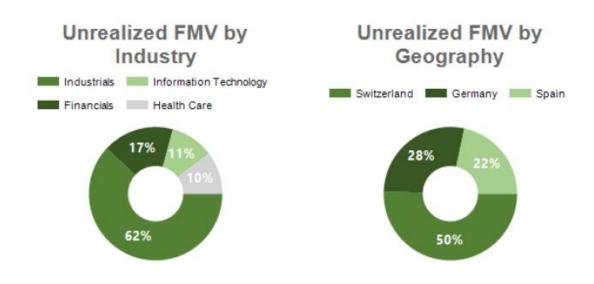
Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 – Unobservable input

#### Fair market value measurements as of 30 September 2019

	Quoted prices Level 1	Observable input Level 2	U	nobservable input Level 3	Total
Investments in portfolio funds	0		0	18,440	18,440
Total	0		0	18,440	18,440

The investments divided by Industry and Geography and, based on fair market value as of 30 September 2019:



#### **Notes**

#### 2 Fund operating expenses

The partnership has no employees.

#### 3 Limited partners

EUR 1,000	Commitment	Paid-in	Outstanding commitment
Limited Partners	316,975	23,773	293,202

#### 4 Related parties

#### Manager

Saga Private Equity ApS, Amaliegade 24, 1256 Copenhagen K

Transactions: Management fee and possible carried interest.

#### **General Partner**

Saga VII GP ApS, c/o Bruun & Hjejle, Nørregade 21, 1165 Copenhagen K

Transactions: Partnership interest and reimbursement of expenses.

#### 5 Contingent liabilities

Investment obligations

	Commitment		Outstanding commitment	
EUR 1,000	Currency	EUR	Currency	EUR
Commitment EUR	130,000	130,000	117,419	117,419
Commitment CHF	8,000	7,161	0	0
Total commitment, EUR		137,161		117,419

The partnership has no other contingent liabilities as of 30 September 2019.