# Sjølund Management ApS

Skamlingvejen 146, DK-6093 Sjølund

Annual Report for 1 October 2020 - 30 September 2021

CVR No 39 13 85 65

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 30/3 2022

Zoran Aleksic Chairman of the General Meeting



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# **Management's Statement**

The Executive Board has today considered and adopted the Annual Report of Sjølund Management ApS for the financial year 1 October 2020 - 30 September 2021.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 September 2021 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2020/21.

In my opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

I recommend that the Annual Report be adopted at the Annual General Meeting.

Kolding, 30 March 2022

#### **Executive Board**

Zoran Aleksic CEO



# **Independent Auditor's Report**

To the Shareholder of Sjølund Management ApS

#### Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 September 2021 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 October 2020 - 30 September 2021 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Sjølund Management ApS for the financial year 1 October 2020 - 30 September 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



# **Independent Auditor's Report**

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the



# **Independent Auditor's Report**

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Trekantområdet, 30 March 2022 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

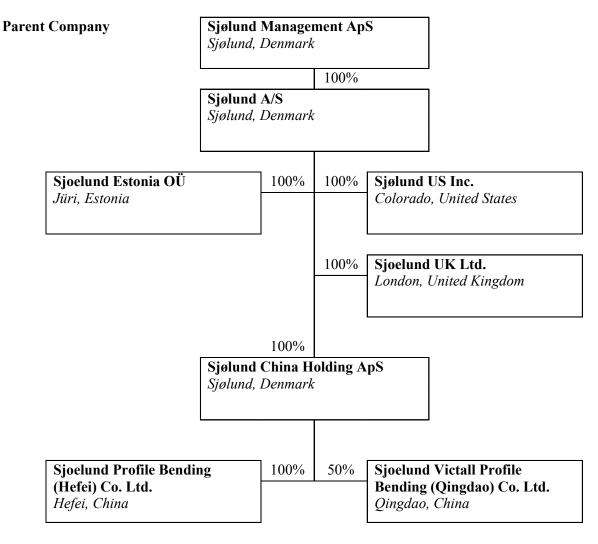
Jan Bunk Harbo Larsen State Authorised Public Accountant mne30224 Henrik Forthoft Lind State Authorised Public Accountant mne34169

# **Company Information**

The Company	Sjølund Management ApS Skamlingvejen 146 DK-6093 Sjølund		
	CVR No: 39 13 85 65 Financial period: 1 October - 30 September Municipality of reg. office: Kolding		
Executive Board	Zoran Aleksic		
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Herredsvej 32 DK-7100 Vejle		



# **Group Chart**





# **Financial Highlights**

Seen over a four-year period, the development of the Group is described by the following financial highlights:

	Group				
	2020/21	2019/20	2018/19	2017/18	
	TDKK	TDKK	TDKK	TDKK	
Key figures					
Profit/loss					
Gross profit/loss	53.912	97.578	106.300	60.962	
Profit/loss before financial income and expenses	-170.495	-4.293	8.178	9.639	
Net financials	-8.066	-9.457	-14.930	-7.999	
Net profit/loss for the year	-182.883	-15.496	-9.845	-1.641	
Delense chast					
Balance sheet Balance sheet total	89.579	302.163	322.963	334.834	
	-174.397				
Equity	-174.397	6.093	21.421	34.561	
Cash flows					
Cash flows from:					
- operating activities	-12.725	-9.344	34.694	9.197	
- investing activities	968	-4.546	-6.656	-244.266	
including investment in property, plant and equipment	5.359	-4.253	0	-970	
- financing activities	-14.330	-5.640	-4.357	273.812	
Change in cash and cash equivalents for the year	-26.087	-19.530	23.681	38.743	
Number of employees	181	205	220	124	
Ratios					
Return on assets	-190,3%	-1,4%	2,5%	2,9%	
Solvency ratio	-194,7%	2,0%	6,6%	10,3%	
Return on equity	-	-112,6%	-35,2%	-9,5%	

See the description under accounting policies.

# Management's Review

#### **Key activities**

Sjølund Management ApS group's main activity is profile bending, machining and welding of steel and aluminum profiles. We drive to create value for our customers with delivering quality products and innovative solutions.

#### Development in the year

The income statement of the Group for 2020/21 shows a loss of TDKK 182,883, and at 30 September 2021 the balance sheet of the Group shows negative equity of TDKK 174,397.

The main reasons for the decrease in the result is:

- Increasing prices for raw materials, surface treatment and subcontractors.
- All time high freight prices during the year.
- Continued high competition in the Wind segment resulting in reduced margins and continued underutilization of the facility in Estonia.
- Efficiency loss and high sickness rates due to Covid-19
- One-off amortization of goodwill related to the subsidiaries in the Group.

The result of the group is evaluated and considered as unsatisfactory even though market conditions have been very challenging during the fiscal year.

#### The past year and follow-up on development expectations from last year

The expectation going into this financial year was that the result would be at the 2018/19 level.

The result for 2020/21 is realized at a loss of TDKK 182.863 compared to positive result of TDKK -15.496 last year which is significantly below expectations as per last financial report.

This is due to one-off amortization, decrease in activity, increasing cost as mentioned above and development of market segments.

#### **Capital resources**

We refer to note 1 where the capital resources of the company is described in detail.

#### Foreign exchange risks

As per business model of the company there are no special risks neither commercially nor financially.

The group has a currency exposure with regard to fluctuations in USD, GBP and CNY and the business activities within these markets.



# Management's Review

#### Targets and expectations for the year ahead

For the year 2021/22 the Group result is expected to be a minor loss. This is based on adjusted sales price level, increasing activity within core business segments and reduced one-off costs in the coming year

#### **External environment**

It is the valuation of the management that the environment impact of the activities of the Sjølund Groupare limited. All production processes are powered by electricity with rec-certification. The productionfacility it heated with gas or electricity. Water is only used for sanitary purposes.

Furthermore, the group is certified in accordance with ISO 14001 standard and consequently monitoring and focusing on reduction and optimizing on the environment impact of the activities.

#### **Unusual events**

Due to the war in Ukraine the Group have faced increased prices on gas, energy, freight and on raw materials such as steel and aluminum as well as a challenging availability and lead time in the supply chain for these materials.

Furthermore, the Group is facing challenges in the Chinese market due to Covid-19 resulting in lock down of cities and travel restrictions.

# Income Statement 1 October - 30 September

		Grou	р	Parent co	mpany
	Note	2020/21	2019/20	2020/21	2019/20
		TDKK	TDKK	TDKK	TDKK
Gross profit/loss		53.912	97.578	4.513	6.024
Staff expenses Depreciation, amortisation and impairment of intangible assets and	3	-70.887	-75.385	-4.278	-5.728
property, plant and equipment		-153.520	-26.486	0	0
Profit/loss before financial income					
and expenses		-170.495	-4.293	235	296
Income from investments in					
subsidiaries		0	0	-175.675	-10.750
Financial income	4	622	1.388	359	1.153
Financial expenses	5	-8.688	-10.845	-4.716	-7.366
Profit/loss before tax		-178.561	-13.750	-179.797	-16.667
Tax on profit/loss for the year	6	-4.322	-1.746	-3.086	1.171
Net profit/loss for the year		-182.883	-15.496	-182.883	-15.496

# Balance Sheet 30 September

### Assets

		Grou	ip	Parent co	mpany
	Note	2020/21	2019/20	2020/21	2019/20
		TDKK	ТДКК	TDKK	TDKK
Technology based assets		0	7.300	0	0
Customer related assets		0	25.900	0	0
Goodwill		0	109.587	0	0
Intangible assets	7	0	142.787	0	0
Plant and machinery Other fixtures and fittings, tools and		9.810	21.109	0	0
equipment		0	12	0	0
Property, plant and equipment in pro	)-				
gress		144	0	0	0
Property, plant and equipment	8	9.954	21.121	0	0
Investments in subsidiaries	9	0	0	0	173.717
Deposits		0	296	0	0
Fixed asset investments		0	296	0	173.717
Fixed assets		9.954	164.204	0	173.717
Raw materials and consumables		3.464	4.478	0	0
Work in progress		5.511	9.971	0	0
Finished goods and goods for resale	;	4.216	21.551	0	0
Inventories		13.191	36.000	0	0
Trade receivables		47.767	53.990	0	0
Receivables from group enterprises		0	0	4.332	22.501
Other receivables		1.617	865	0	0
Deferred tax asset	10	243	4.210	0	3.875
Receivables		49.627	59.065	4.332	26.376
Cash at bank and in hand		16.807	42.894	1.628	1.438
Currents assets		79.625	137.959	5.960	27.814
Assets		89.579	302.163	5.960	201.531

# Balance Sheet 30 September

# Liabilities and equity

		Grou	ıp	Parent co	mpany
	Note	2020/21	2019/20	2020/21	2019/20
		TDKK	TDKK	TDKK	TDKK
Share capital		745	745	745	745
Reserve for exchange adjustments		1.392	0	1.392	0
Retained earnings		-176.534	5.348	-176.534	5.348
Equity		-174.397	6.093	-174.397	6.093
Credit institutions		0	112.380	0	64.661
Lease obligations		1.033	1.349	0	0
Payables to group enterprises		104.584	104.584	104.584	104.584
Other payables		20.549	21.119	17.427	17.613
Long-term debt	12	126.166	239.432	122.011	186.858
Credit institutions	12	103.815	4.362	55.770	0
Lease obligations	12	338	1.425	0	0
Trade payables		18.220	26.547	0	0
Corporation tax		0	4.539	0	4.517
Other payables	12	15.437	19.765	2.576	4.063
Short-term debt		137.810	56.638	58.346	8.580
Debt		263.976	296.070	180.357	195.438
Liabilities and equity		89.579	302.163	5.960	201.531
Going concern	1				
Subsequent events	2				
Distribution of profit	11				
Contingent assets, liabilities and					

Contingent assets, liabilities and	
other financial obligations	15
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# **Statement of Changes in Equity**

#### Group

·		Reserve for exchange	Retained	
	Share capital	adjustments	earnings	Total
	TDKK	ТДКК	ТДКК	TDKK
Equity at 1 October	745	0	5.349	6.094
Exchange adjustments	0	1.392	0	1.392
Fair value adjustment of hedging				
instruments, beginning of year	0	0	3.925	3.925
Fair value adjustment of hedging				
instruments, end of year	0	0	-2.644	-2.644
Tax on adjustment of hedging instruments				
for the year	0	0	-281	-281
Net profit/loss for the year	0	0	-182.883	-182.883
Equity at 30 September	745	1.392	-176.534	-174.397
Parent company				
Equity at 1 October	745	0	5.349	6.094
Exchange adjustments	0	1.392	0	1.392
Fair value adjustment of hedging				
instruments, beginning of year	0	0	3.925	3.925
Fair value adjustment of hedging				
instruments, end of year	0	0	-2.644	-2.644
Tax on adjustment of hedging instruments				
for the year	0	0	-281	-281
Net profit/loss for the year	0	0	-182.883	-182.883
Equity at 30 September	745	1.392	-176.534	-174.397

# Cash Flow Statement 1 October - 30 September

		Grou	ıp
	Note	2020/21	2019/20
		TDKK	TDKK
Net profit/loss for the year		-182.883	-15.496
Adjustments	13	167.061	37.077
Change in working capital	14	16.400	-17.898
Cash flows from operating activities before financial income and			
expenses		578	3.683
Financial income		622	1.388
Financial expenses		-8.749	-10.774
Cash flows from ordinary activities		-7.549	-5.703
Corporation tax		-5.176	-3.641
Cash flows from operating activities		-12.725	-9.344
Purchase of intangible assets		-4.391	0
Purchase of property, plant and equipment		5.359	-4.253
Fixed asset investments made etc		0	-293
Cash flows from investing activities		968	-4.546
Repayment of loans from credit institutions		-12.927	-8.939
Reduction of lease obligations		-1.403	-716
Repayment of payables to group enterprises		0	4.015
Cash flows from financing activities		-14.330	-5.640
Change in cash and cash equivalents		-26.087	-19.530
Cash and cash equivalents at 1 October		42.894	62.424
Cash and cash equivalents at 30 September		16.807	42.894
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		16.807	42.894
Cash and cash equivalents at 30 September		16.807	42.894



#### 1 Going concern

The Annual Report for 2020/21 is prepared under the assumption of going concern.

Sjølund Management ApS has realised a loss of DKK 182.8m in 2020/21. The equity of the company amounts to TDKK -174,397 at 30th of September 2021.

The consolidated result for the Sjølund group in 2020/21 is a loss of DKK 182,8m and the consolidated equity at 30th of September amount to DKK -174,397.

The result of Sjølund management is materially affected by amotization of goodwill of totally DKK 101m as the impairment test of goodwill at 30th of September the value have been estimated to DKK 0,0m based on present forecasts for Sjølund A/S.

The subsidiary Sjølund A/S has realised a loss of DKK 57.6m in 2020/21. The equity of the company amounts to TDKK -100 at 30th of September 2021. During the first 5 month of the financial year 2021/22 Sjølund A/S has also realized a loss.

Sjølund A/S forecasted result and figures for 2021/22 shows an expected loss whereas forecast in the subsequent years shows positive figures. The forecasts have been prepared on the basis of several assumptions of positive developments where growth in turnover and improved profitability is the main targets. As the assumptions rely on expectations to the future they may be subject to uncertainty.

Furthermore, the Estonian subsidiary have realized a material loss during the first 5 months of the financial year 2021/22 and the subsidiary do not have any credit facilities available. Thus, there is a risk for insolvency of the Estonian subsidiary. Based on this risk goodwill and equity value of the Sjølund Estonia OÜ have been valued to DKK 0,0m in the annual report of Sjølund A/S. The consequences on the equity of Sjølund A/S is a reduction of totally DKK 40m whereof DKK 26.7m relates to goodwill and DKK 13.3m to write down of equity value of Sjølund Estonia OÜ.

The Chinese subsidiary have realised a profit during the first 5 months of the financial year 2021/22 and the forecast for the financial year also shows a positive result.

However, the forecasted consolidated result for the Sjølund Group for the financial year 2021/22 shows a loss.

To cover the capital and liquidity need of the Sjølund group credit facilities with Nykredit totaling DKK 105.0m have been approved. Of this amount DKK 9.3m constitutes a revolving facility in Sjølund A/S and DKK 95.7m is un-committed facilities for the Sjølund Group with no amortization before 31st of March 2023. The credit facilities are subject for a re-negotiation before 31st of December 2022. According to the forecast for 2021/22 the credit facilities is sufficient to secure the planned operations.

The original credit facility is subject to financial covenants which are determined on the Sjølund Groups original budgets and forecast for 2020/21 and going forward. However, Nykredit have issued a waiver for all covenants until 31st of December 2022.

Management expect that the forecast will be realized and that the required financing according to the above is available. Consequently, the financial Statements are prepared under the assumption of going concern.



#### 2 Subsequent events

See note 1, going concern. No further events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

		Grou	р	Parent co	mpany
		2020/21	2019/20	2020/21	2019/20
0	Staff expenses	TDKK	TDKK	TDKK	TDKK
3	Stan expenses				
	Wages and salaries	67.097	65.125	4.260	5.712
	Pensions	2.336	2.516	0	0
	Other social security expenses	1.436	7.728	0	0
	Other staff expenses	18	16	18	16
		70.887	75.385	4.278	5.728
	Including remuneration to the				
	Executive Board of:				
	Executive Board	3.816	5.712	0	0
		3.816	5.712	0	0
	Average number of employees	181	205	4	4
4	Financial income				
	Interest received from group				
	enterprises	0	0	301	716
	Other financial income	622	1.388	58	437
		622	1.388	359	1.153
5	Financial expenses				
	Other financial expenses	8.688	10.845	4.716	7.366
		8.688	10.845	4.716	7.366

	Group		Parent company	
	2020/21	2019/20	2020/21	2019/20
6 Tax on profit/loss for the year	TDKK	ТДКК	ТДКК	ТДКК
Current tax for the year	728	1.012	-508	-1.171
Deferred tax for the year	0	734	0	0
Adjustment of deferred tax concerning				
previous years	3.875	0	3.875	0
	4.603	1.746	3.367	-1.171
which breaks down as follows:				
Tax on profit/loss for the year	4.322	1.746	3.086	-1.171
Tax on changes in equity	281	0	281	0
	4.603	1.746	3.367	-1.171

#### 7 Intangible assets

Group	Technology based assets TDKK	Customer related assets TDKK	Goodwill TDKK
Cost at 1 October	10.000	35.000	146.967
Cost at 30 September	10.000	35.000	146.967
Impairment losses and amortisation at 1 October Impairment losses for the year Amortisation for the year Impairment losses and amortisation at 30 September	2.700 6.300 1.000 10.000	9.100 22.400 <u>3.500</u> 35.000	37.380 94.912 14.675 146.967
Carrying amount at 30 September	0	0	0
Amortised over	10 years	10 years	10 years



#### 8 Property, plant and equipment

Group

Group	Plant and machinery TDKK	Other fixtures and fittings, tools and equipment TDKK	Property, plant and equipment in progress TDKK
Cost at 1 October	39.798	112	0
Additions for the year	1.561	0	144
Disposals for the year	-1.588	0	0
Cost at 30 September	39.771	112	144
Impairment losses and depreciation at 1 October	18.689	100	0
Impairment losses for the year	7.064	0	0
Depreciation for the year	5.227	12	0
Impairment and depreciation of sold assets for the year	-287	0	0
Reversal of impairment and depreciation of sold assets	-732	0	0
Impairment losses and depreciation at 30 September	29.961	112	0
Carrying amount at 30 September	9.810	0	144
Including assets under finance leases amounting to	671	0	0

		Parent company	
		2020/21	2019/20
9	Investments in subsidiaries	ТДКК	ТДКК
	Cost at 1 October	214.479	214.479
	Cost at 30 September	214.479	214.479
	Value adjustments at 1 October	-40.762	-29.848
	Exchange adjustment	1.376	-612
	Net profit/loss for the year	-57.600	6.352
	Amortisation of goodwill	-17.102	-17.102
	Impairment goodwill	-100.391	0
	Other adjustments	0	448
	Value adjustments at 30 September	-214.479	-40.762
	Carrying amount at 30 September	0	173.717
	Positive differences arising on initial measurement of subsidiaries at net asset value	118.176	118.176

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share canital	Votes and ownership
Sjølund A/S	Kolding	500.000	100%

		Group		Parent company	
		2020/21	2019/20	2020/21	2019/20
10	Deferred tax asset	TDKK	ТДКК	ТДКК	ТДКК
	Deferred tax asset at 1 October	4.210	4.029	3.875	2.960
	Amounts recognised in the income				
	statement for the year	0	-734	0	0
	Amounts recognised in equity for the				
	year	-3.967	915	-3.875	915
	Deferred tax asset at 30 September	243	4.210	0	3.875

The recognised tax asset comprises mainly on deferred tax on interest expenses which is expected to be utilised in four years.

	Parent company	
	2020/21	2019/20
11 Distribution of profit	ТДКК	TDKK
Retained earnings	-182.883	-15.496
	-182.883	-15.496

#### 12 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Grou	Group Paren		mpany
	2020/21	2019/20	2020/21	2019/20
Credit institutions	TDKK	TDKK	TDKK	ТДКК
Between 1 and 5 years	0	112.380	0	64.661
Long-term part	0	112.380	0	64.661
Within 1 year	55.770	4.362	55.770	0
Other short-term debt to credit				
institutions	48.045	0	0	0
Short-term part	103.815	4.362	55.770	0
	103.815	116.742	55.770	64.661
Lease obligations				
Between 1 and 5 years	1.033	1.349	0	0
Long-term part	1.033	1.349	0	0
Within 1 year	338	1.425	0	0
	1.371	2.774	0	0
Payables to group enterprises				
After 5 years	104.584	104.584	104.584	104.584
Long-term part	104.584	104.584	104.584	104.584
Within 1 year	0	0	0	0
	104.584	104.584	104.584	104.584
Other payables				
Between 1 and 5 years	20.549	21.119	17.427	17.613
Long-term part	20.549	21.119	17.427	17.613
Other short-term payables	15.437	19.765	2.576	4.063
	35.986	40.884	20.003	21.676



		Group	
		2020/21	2019/20
		TDKK	TDKK
13	Cash flow statement - adjustments		
	Financial income	-622	-1.388
	Financial expenses	8.688	10.845
	Depreciation, amortisation and impairment losses, including losses and		
	gains on sales	153.520	26.486
	Tax on profit/loss for the year	4.322	1.746
	Other adjustments	1.153	-612
		167.061	37.077
14	Cash flow statement - change in working capital		
	Change in inventories	22.809	-20.428
	Change in receivables	5.471	-341
	Change in trade payables, etc	-13.161	1.875
	Fair value adjustments of hedging instruments	1.281	996



16.400

-17.898

		Group		Parent co	mpany
		2020/21	2019/20	2020/21	2019/20
15	Contingent assets, liabilities and	токк other financia	TDKK I obligations	ТДКК	ТДКК
	Rental and lease obligations				
	Lease obligations under operating				
	leases. Total future lease payments:				
	Within 1 year	38	1.387	0	0
	Between 1 and 5 years	603	301	0	0
		641	1.688	0	0
	Lease commitments, non-cancellation period up to 111 months (2019/2020: 123 months)	30.480	33,526	0	0
	123 months)	30.460	33.520	0	0

#### Other contingent liabilities

The company has issued gurantee to bank as part of the group finance facility agreement in Sjølund A/S which is limited to DKK 122,990k

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable by the Group amounts to DKK 0. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### 16 Related parties

Basis

#### **Controlling interest**

Ultimate Parent Company

DBAG CELERO Invest S.á.rl. 8 Rue Lou Hemmer 1748 Findel Luxembourg

#### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

#### **17** Accounting Policies

The Annual Report of Sjølund Management ApS for 2020/21 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2020/21 are presented in TDKK.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, Sjølund Management ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.



#### 17 Accounting Policies (continued)

#### **Business combinations**

#### Business acquisitions carried through on or after 1 July 2018

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.



#### 17 Accounting Policies (continued)

#### Business acquisitions carried through before 1 July 2018

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July 2018. The most material exemptions are:

- Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.
- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.
- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

#### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.



#### 17 Accounting Policies (continued)

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### Hedge accounting

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

### **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.



#### 17 Accounting Policies (continued)

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

### **Balance Sheet**

#### Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 years.



#### 17 Accounting Policies (continued)

Customer related assets and technology based assets are measured at the lower of cost less accumulatedamortisation and recoverableamount. Client relationships are amortised on a straight-line basis over itsuseful life, which is assessed at 10 years.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Plant and machinery	5-10 years		
Other fixtures and fittings, tools a	nd equipment	3-10	years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.



#### 17 Accounting Policies (continued)

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Other fixed asset investments

Other fixed asset investments consist of deposits.

#### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.



#### 17 Accounting Policies (continued)

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Financial debts**

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

### **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

#### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

#### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.



17 Accounting Policies (continued)

#### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

### **Financial Highlights**

#### **Explanation of financial ratios**

Return on assets

Profit before financials x 100 Total assets

Solvency ratio

Return on equity

Total assets at year end

Equity at year end x 100

Net profit for the year x 100 Average equity

