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**INSANO GROS APS**  
**ERHVERVSPARKEN KLANK 3, 8464 GALTEN**  
**ANNUAL REPORT**  
**1 JANUARY - 31 DECEMBER 2021**

**The Annual Report has been presented and  
adopted at the Company's Annual General  
Meeting on 8 July 2022**

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**Brian Sørensen**

**CVR NO. 39 03 01 60**

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**COMPANY DETAILS**

<b>Company</b>	Insano Gros ApS Erhvervsparken Klank 3 8464 Galten
	CVR No.: 39 03 01 60 Established: 11 October 2017 Municipality: Skanderborg Financial Year: 1 January - 31 December
<b>Executive Board</b>	Jens Nygaard Andersen
<b>Auditor</b>	BDO Statsautoriseret revisionsaktieselskab Kystvejen 29 8000 Aarhus C
<b>Bank</b>	Danske Bank Åboulevarden 69 8000 Aarhus C

## MANAGEMENT'S STATEMENT

Today the Executive Board have discussed and approved the Annual Report of Insano Gros ApS for the financial year 1 January - 31 December 2021.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2021 and of the results of the Company's operations for the financial year 1 January - 31 December 2021.

The Management Commentary includes in my opinion a fair presentation of the matters dealt with in the Commentary.

I recommend the Annual Report be approved at the Annual General Meeting.

Galten, 6 July 2022

Executive Board

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Jens Nygaard Andersen

## INDEPENDENT AUDITOR'S REPORT

### To the Shareholder of Insano Gros ApS

#### Opinion

We have audited the Financial Statements of Insano Gros ApS for the financial year 1 January - 31 December 2021, which comprise income statement, Balance Sheet, statement of changes in equity, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2021 and of the results of the Company's operations for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

## INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on Management Commentary

Management is responsible for Management Commentary.

Our opinion on the Financial Statements does not cover Management Commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Commentary and, in doing so, consider whether Management Commentary is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management Commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management Commentary is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management Commentary.

Aarhus, 6 July 2022

BDO Statsautoriseret revisionsaktieselskab  
CVR no. 20 22 26 70

Thomas Nørgaard Christensen  
State Authorised Public Accountant  
MNE no. mne40048

## MANAGEMENT COMMENTARY

### **Principal activities**

The principal activities comprise of development, production and sale of e-cigarette articles as well as other activities that the management may decide.

### **Development in activities and financial and economic position**

Gross profits amount to DKK 3.055.034 this year, compared to DKK 2.281.768 last year. Profits after tax amount to DKK 2.474.179 compared to DKK 1.612.993 last year.

The management considers this years profits as satisfactory.

### **Significant events after the end of the financial year**

No events have occurred after the end of the financial year of material importance for the Company's financial position.

## INCOME STATEMENT 1 JANUARY - 31 DECEMBER

	Note	2021 DKK	2020 DKK
<b>GROSS PROFIT</b> .....		<b>3.055.034</b>	<b>2.281.768</b>
Depreciation, amortisation and impairment losses.....		-94.865	-42.669
<b>OPERATING PROFIT</b> .....		<b>2.960.169</b>	<b>2.239.099</b>
Other financial income.....		378.775	0
Other financial expenses.....	1	-165.315	-171.139
<b>PROFIT BEFORE TAX</b> .....		<b>3.173.629</b>	<b>2.067.960</b>
Tax on profit/loss for the year.....	2	-699.450	-454.967
<b>PROFIT FOR THE YEAR</b> .....		<b>2.474.179</b>	<b>1.612.993</b>
<b>PROPOSED DISTRIBUTION OF PROFIT</b>			
Retained earnings.....		2.474.179	1.612.993
<b>TOTAL</b> .....		<b>2.474.179</b>	<b>1.612.993</b>



**BALANCE SHEET AT 31 DECEMBER**

ASSETS	Note	2021 DKK	2020 DKK
Other plant, machinery tools and equipment.....		512.114	401.564
<b>Property, plant and equipment.....</b>	<b>3</b>	<b>512.114</b>	<b>401.564</b>
Rent deposit and other receivables.....		270.925	270.925
<b>Financial non-current assets.....</b>	<b>4</b>	<b>270.925</b>	<b>270.925</b>
<b>NON-CURRENT ASSETS.....</b>		<b>783.039</b>	<b>672.489</b>
Finished goods and goods for resale.....		9.135.521	7.758.044
Prepayments.....		1.721.259	3.405.707
<b>Inventories.....</b>		<b>10.856.780</b>	<b>11.163.751</b>
Trade receivables.....		66.602	245.943
Receivables from group enterprises.....		632.000	0
Other receivables.....		2.884.538	21.515
Prepayments.....		275.544	0
<b>Receivables.....</b>		<b>3.858.684</b>	<b>267.458</b>
<b>Cash and cash equivalents.....</b>		<b>1.459.266</b>	<b>4.283.262</b>
<b>CURRENT ASSETS.....</b>		<b>16.174.730</b>	<b>15.714.471</b>
<b>ASSETS.....</b>		<b>16.957.769</b>	<b>16.386.960</b>
<b>EQUITY AND LIABILITIES</b>			
Share capital.....		50.000	50.000
Retained earnings.....		4.755.976	2.281.797
<b>EQUITY.....</b>		<b>4.805.976</b>	<b>2.331.797</b>
Provision for deferred tax.....		90.100	22.650
<b>PROVISIONS.....</b>		<b>90.100</b>	<b>22.650</b>
Payables to group enterprises.....		3.226.470	766.621
Other non-current liabilities.....		402.500	483.000
<b>Non-current liabilities.....</b>	<b>5</b>	<b>3.628.970</b>	<b>1.249.621</b>
Trade payables.....		927.381	1.301.995
Debt to Group companies.....		6.072.043	10.306.058
Corporation tax payable.....		632.000	442.467
Other liabilities.....		801.299	732.372
<b>Current liabilities.....</b>		<b>8.432.723</b>	<b>12.782.892</b>
<b>LIABILITIES.....</b>		<b>12.061.693</b>	<b>14.032.513</b>
<b>EQUITY AND LIABILITIES.....</b>		<b>16.957.769</b>	<b>16.386.960</b>
Contingencies etc.	6		
Charges and securities	7		

## EQUITY

	Share capital	Retained earnings	Total
Equity at 1 January 2021.....	50.000	2.281.797	2.331.797
Proposed profit allocation.....		2.474.179	2.474.179
<b>Equity at 31 December 2021.....</b>	<b>50.000</b>	<b>4.755.976</b>	<b>4.805.976</b>

## NOTES

	2021 DKK	2020 DKK	Note	
<b>Other financial expenses</b>			<b>1</b>	
Group enterprises.....	150.072	50.072		
Other interest expenses.....	15.243	121.067		
	<b>165.315</b>	<b>171.139</b>		
<b>Tax on profit/loss for the year</b>			<b>2</b>	
Calculated tax on taxable income of the year.....	632.000	442.467		
Adjustment of deferred tax.....	67.450	12.500		
	<b>699.450</b>	<b>454.967</b>		
<b>Property, plant and equipment</b>			<b>3</b>	
		Other plant, machinery tools and equipment		
Cost at 1 January 2021.....		474.324		
Additions.....		205.415		
Cost at 31 December 2021.....		<b>679.739</b>		
Depreciation and impairment losses at 1 January 2021.....		72.760		
Depreciation for the year.....		94.865		
Depreciation and impairment losses at 31 December 2021.....		<b>167.625</b>		
Carrying amount at 31 December 2021.....		<b>512.114</b>		
<b>Financial non-current assets</b>			<b>4</b>	
		Rent deposit and other receivables		
Cost at 1 January 2021.....		270.925		
Cost at 31 December 2021.....		<b>270.925</b>		
Carrying amount at 31 December 2021.....		<b>270.925</b>		
<b>Long-term liabilities</b>			<b>5</b>	
	31/12 2021 total liabilities	Repayment next year	Debt outstanding after 5 years	31/12 2020 total liabilities
Payables to group enterprises.....	5.622.383	2.395.913	0	2.458.305
Other non-current liabilities.....	402.500	0	0	483.000
	<b>6.024.883</b>	<b>2.395.913</b>	<b>0</b>	<b>2.941.305</b>

**NOTES****Note****Contingencies etc.****6****Contingent liabilities**

The company has signed a rent agreement that is irrevocable until 30 May 2024. Commitment represents a total of DKK 1.373k. The year commitment for rent is DKK 558k.

**Joint liabilities**

The company is jointly and severally liable together with the Parent Company and the other group companies in the joint taxable group for tax on the group's joint taxable income and for certain possible withholding taxes, such as dividend tax, etc.

Tax payable on the Group's joint taxable income is stated in the annual report of JENS N ANDERSEN HOLDING ApS, which serves as management company for the joint taxation.

**Charges and securities****7**

As security for the sister company GEJSER ApS balances with banks, the company has given unlimited guarantee for payments. The sister company's debt with the bank is DKK 0 as per 31 December 2021.

**ACCOUNTING POLICIES**

The Annual Report of Insano Gros ApS for 2021 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B and certain provisions applying to reporting class C.

The Annual Report is prepared consistently with the accounting principles applied last year.

**INCOME STATEMENT**

**Net revenue**

Net revenue from the sale of merchandise and finished goods is recognised in the Income Statement if supply and risk transfer to purchaser has taken place before the end of the year and if the income can be measured reliably and is expected to be received.

**Other operating income**

Other operating income includes items of a secondary nature in relation to the Group’s and the Company’s activities, including profit from sale of intangible and tangible fixed assets. In addition, profit from sale of intangible and tangible fixed assets as well as business interruption and conflict compensations are included. Compensations are recognised when the income is deemed to be realisable.

**Cost of sales**

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

**Other external expenses**

Other external expenses include other production, sales, delivery and administrative costs, including costs of energy, marketing, premises, loss on bad debts, lease expenses, etc

**Financial income and expenses**

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from securities, debt and transactions in foreign currencies, as well as charges and allowances under the tax-on-account scheme, etc. Financial income and expenses are recognised by the amounts that relate to the financial year. Interest income and expenses are calculated on amortised cost prices.

**Tax**

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the Income Statement by the share that may be attributed to the profit for the year, and is recognised directly in equity by the share that may be attributed to entries directly to equity.

**BALANCE SHEET**

**Tangible fixed assets**

Land and buildings, production plant and machinery, other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life	Residual value
Other plant, fixtures and equipment.....	5 years	0%

## ACCOUNTING POLICIES

Profit or loss on sale of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the date of sale. Profit or loss is recognised in the Income Statement as other operating income or other operating expenses.

### **Financial non-current assets**

Deposits include rental deposits which are recognised and measured at cost. Deposits are not depreciated.

### **Impairment of fixed assets**

The carrying amount of tangible assets together with fixed assets, which are not measured at fair value, are assessed annually for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the recoverable amount is lower than the carrying amount, the asset is written down to the recoverable amount.

The recoverable amount is calculated at the higher of the capital value and the sales value less expected costs of a sale. The capital value is determined as the Company's share in the current value of the net cash flows which the subsidiary is expected to generate through its activities and from sale of assets after the end of their useful lives. A discount rate is used which reflects the risk-free market rate and the owners' minimum return on interest requirements for similar assets. The growth rate in the terminal period is determined in accordance with the standards within the industry.

### **Inventories**

Inventories are measured at cost using the FIFO-principle. If the net realisable amount is lower than cost, the inventories are written down to the lower amount.

The cost of merchandise as well as raw materials and consumables is calculated at acquisition price with addition of transportation and similar costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct payroll cost and other direct production cost.

The net realisable value of inventories is stated at the expected sales price less direct completion costs and costs incurred to execute the sale and is determined with due regard to marketability, obsolescence and development in expected sales price of the inventories.

### **Receivables**

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is written down to meet expected losses.

### **Accruals, assets**

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

## ACCOUNTING POLICIES

### **Tax payable and deferred tax**

Current tax liabilities and receivable current tax are recognised in the Balance Sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

The Company is subject to joint taxation with Danish Group companies. The current corporation tax is distributed among the joint taxable companies in proportion to their taxable income and with full allocation and refund related to tax losses. The joint taxable companies are included in the tax-on-account scheme. Joint taxation contributions receivable and payable are recognised in the Balance Sheet under current assets and liabilities, respectively.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the amount at which the asset is expected to be used within a reasonable number of years, either by setoff against tax on future earnings or by setoff against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the Balance Sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

### **Liabilities**

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less transaction costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the Income Statement over the loan period.

The amortised cost of current liabilities corresponds usually to the nominal value.