

Insife ApS

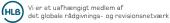
Gladsaxevej 384 A st. a, 2860 Søborg CVR no. 38 81 92 59

Annual report for the financial year 01.10.22 - 30.09.23

Årsrapporten er godkendt på den ordinære generalforsamling, d. 20.02.24

Martin Lavesen Dirigent





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The company

Insife ApS Gladsaxevej 384 A st. a 2860 Søborg Tel.: 53 60 89 83 Registered office: Søborg CVR no.: 38 81 92 59 Financial year: 01.10 - 30.09

Executive Board

Martin Holm-Petersen Peter Stroyer Pallesen

Board of Directors

Martin Lavesen Martin Holm-Petersen Peter Stroyer Pallesen Christian Rosenlund Petersen Flemming Andersen Wilfred Peter Gilich

Auditors

Beierholm Statsautoriseret Revisionspartnerselskab



Statement by the Executive Board and Board of Directors on the annual report

We have on this day presented the annual report for the financial year 01.10.22 - 30.09.23 for Insife ApS.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's assets, liabilities and financial position as at 30.09.23 and of the results of the company's activities for the financial year 01.10.22 - 30.09.23.

We believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Soeborg, Copenhagen, February 20, 2024

Executive Board

Martin Holm-Petersen Peter Stroyer Pallesen

Board of Directors

Martin Lavesen Martin Holm-Petersen Peter Stroyer Pallesen Chairman

Christian Rosenlund Petersen Flemming Andersen

Wilfred Peter Gilich



To the capital owner of Insife ApS

Conclusion

We have conducted an extended review of the financial statements of Insife ApS for the financial year 01.10.22 - 30.09.23, which comprise income statement, balance sheet, statement of changes in equity and notes to the financial statements, including significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on the work performed, in our opinion, the financial statements give a true and fair view of the company's financial position at 30.09.23 and of the results of the company's operations for the financial year 01.10.22 - 30.09.23 in accordance with the Danish Financial Statements Act.

Basis for conclusion

We conducted our extended review in accordance with the Danish Business Authority's Assurance Standard for Small Enterprises and FSR – Danish Auditors' standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act. Our responsibilities under those standards and requirements are further described in the 'Auditor's responsibilities for the extended review of the financial statements' section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our basis for conclusion.



Statement regarding the management's review

Management is responsible for the management's review.

Our conclusion on the financial statements does not cover the management's review, and we do not express any form of assurance conclusion there on.

In connection with our extended review of the financial statements, it is our responsibility to read the management's review and in doing so consider whether the management's review is materially inconsistent with the financial statements or our knowledge obtained during the extended review, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in the management's review.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.



Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures in order to obtain limited assurance for our conclusion on the financial statements and in addition perform specifically required supplementary procedures to obtain further assurance for our conclusion.

An extended review comprises procedures that primarily consist of inquiries to management and others within the company, as appropriate, analytical procedures, the specifically required supplementary procedures as well as evaluation of the evidence obtained.

The procedures performed in an extended review are less than those performed in an audit, and accordingly, we do not express an audit opinion on the financial statements.

Soeborg, Copenhagen, February 20, 2024

Beierholm Statsautoriseret Revisionspartnerselskab CVR no. 32 89 54 68

Louise Corneliussen

State Authorized Public Accountant MNE-no. mne34517



Primary activities

The company's activities comprise to develop, market, sel and implement software and related services, including consultancy, to companies and institutions whose activities are within or related to life science.

Development in activities and financial affairs

The income statement for the period 01.10.22 - 30.09.23 shows a profit/loss of DKK 454,485 against DKK 3,807,715 for the period 01.10.21 - 30.09.22. The balance sheet shows equity of DKK 9,161,447.

During the financial year, the company grew significantly in revenue and positioned itself in new important markets while executing planned strategic activities.

The company has successfully marketed and won significant new contracts to deliver the HALOPV software solution, which is now available in version 5.0. The number of pharmaceutical customers have grown and there has been an increase in sales of the company's software-as-a-service (SaaS) solutions.

During the year, a new subsidiary was established in Croatia.

HALOPV remains the only commercially available solution to a number of issues within pharmacovigilance, and the company continues to see significant market potential. Pharmacovigilance, which is the company's competence focus, is growing rapidly as a domain in life science.

During the financial year, consulting accounted for the majority of the company's revenue and will continue to be a central part of the business basis.

Subsequent events

No significant events have occurred after the end of the financial year.



	2022/23 DKK	2021/22 DKK
Gross profit	12,336,157	17,157,369
Staff costs	-12,758,167	-11,079,227
Profit/loss before depreciation, amortisation, write- downs and impairment losses	-422,010	6,078,142
Amortisation and impairments losses of intangible assets	-1,764,756	-4,706,821
Operating profit/loss	-2,186,766	1,371,321
Income from equity investments in group enterprises Financial income Financial expenses	1,635,392 249,151 -672,837	2,554,480 372,638 -624,592
Profit/loss before tax	-975,060	3,673,847
Tax on profit or loss for the year	1,429,545	133,868
Profit for the year	454,485	3,807,715

Proposed appropriation account

Total	454,485	3,807,715
Reserve for net revaluation according to the equity method Retained earnings	1,635,392 -1,180,907	3,817,772 -10,057



ASSETS

e		30.09.23 DKK	30.09.22 DKK
-			
(Completed development projects	7,059,022	8,823,779
	Development projects in progress	10,698,210	0
5	Total intangible assets	17,757,232	8,823,779
]	Equity investments in group enterprises	6,403,066	5,310,995
Ι	Deposits	188,690	120,379
(Other receivables	2,353,606	0
	Total investments	8,945,362	5,431,374
-	Total non-current assets	26,702,594	14,255,153
-	Trade receivables	5,005,827	4,484,450
ł	Receivables from group enterprises	1,363,308	0
Ι	Income tax receivable	1,235,531	1,238,531
(Other receivables	27,857	0
ł	Prepayments	597,083	557,787
	Total receivables	8,229,606	6,280,768
(Cash	719,594	1,539,303
	Total current assets	8,949,200	7,820,071
-	Total assets	35,651,794	22,075,224



EQUITY AND LIABILITIES

Total equity and liabilities	35,651,794	22,075,224
Total payables	23,539,518	11,180,831
Total short-term payables	23,222,656	10,874,684
Deferred income	6,306,467	3,147,259
Other payables	1,216,955	2,296,366
Payables to group enterprises	0	1,494,83
Trade payables	9,681,863	3,936,22
Prepayments received from customers	538,597	
Payables to other credit institutions	3,478,774	
Short-term part of long-term payables	2,000,000	
Total long-term payables	316,862	306,147
Other payables	316,862	306,147
Total provisions	2,950,829	1,832,836
Provisions for deferred tax	2,950,829	1,832,836
Total equity	9,161,447	9,061,557
Retained earnings	-11,023,171	-4,527,38
Reserve for development costs	13,850,641	6,882,548
Reserve for net revaluation according to the equity method	6,187,422	6,559,83
Share capital	146,555	146,55
	DKK	DKI
	30.09.23	30.09.2

9 Contingent liabilities

¹⁰ Charges and security



Figures in DKK	Share capital	Reserve for net revaluation according to the equity method	Reserve for developmen t costs	Retained earnings	Total equity
Statement of changes in equity for 01.10.22 - 30.09.23					
Balance as at 01.10.22	146,555	6,559,839	6,882,548	-3,081,577	10,507,365
Net effect of correction of material errors	0	-1,445,809	0	0	-1,445,809
Adjusted balance as at 01.10.22 Foreign currency translation adjustment	146,555	5,114,030	6,882,548	-3,081,577	9,061,556
of foreign enterprises Total depreciation, amortisation, impairment losses and write-downs during the	0	-354,594	0	0	-354,594
year	0	0	-1,764,756	1,764,756	0
Other changes in equity	0	-207,406		-10,490,804	0
Tax on changes in equity	0	, 0	-1,965,361	1,965,361	0
Net profit/loss for the year	0	1,635,392	0	-1,180,907	454,485
Balance as at 30.09.23	146,555	6,187,422	13,850,641	-11,023,171	9,161,447



	2022/23 DKK	2021/22 DKK
1. Staff costs		
Wages and salaries Other social security costs Other staff costs	12,542,618 73,030 142,519	10,801,500 67,001 210,726
Total	12,758,167	11,079,227
Average number of employees during the year	12	10

2. Income from equity investments in group enterprises

Share of profit or loss of group enterprises	1,635,392	2,554,480
Total	1,635,392	2,554,480

3. Financial income

Interest, group enterprises	35,006	41,613
Foreign exchange gains	214,145	330,825
Other financial income	0	200
Total	249,151	372,638



	2022/23 DKK	2021/22 DKK
4. Tax on profit or loss for the year		
Current tax for the year Adjustment of deferred tax for the year	0 -1,429,545	2,000 -135,868
Total	-1,429,545	-133,868

5. Intangible assets

Figures in DKK	Completed development projects	Development projects in progress
Cost as at 01.10.22 Additions during the year	15,074,543 0	0 10,698,210
Cost as at 30.09.23	15,074,543	10,698,210
Amortisation and impairment losses as at 01.10.22 Amortisation during the year	-6,250,765 -1,764,756	0 0
Amortisation and impairment losses as at 30.09.23	-8,015,521	0
Carrying amount as at 30.09.23	7,059,022	10,698,210

During the year, DKK 10,698k has been capitalised on one development project in progress. The development projects are often completed within 2 years, which is why depreciation of capitalized costs are started relatively shortly after the project has started. The projects are depreciated over 5 years.

The turnover in the company has increased significantly compared to last financial year, which indicates that the company's development projects have substantial potential in the market. The market for the projects is life science and especially software solutions within this segment.



6. Equity investments in group enterprises

	Equity invest- ments in group
Figures in DKK	enterprises
Chart an at 01 10 00	100.004
Cost as at 01.10.22 Additions during the year	196,964 18,680
Cost as at 30.09.23	215,644
Revaluations as at 01.10.22	6,559,839
Foreign currency translation adjustment of foreign enterprises	-354,594
Net profit/loss from equity investments	1,635,355
Other equity adjustments relating to equity investments	-1,445,809
Revaluations as at 30.09.23	6,394,791
Negative equity value impaired in receivables	-207,369
Depreciation and impairment losses as at 30.09.23	-207,369
Carrying amount as at 30.09.23	6,403,066
	Ownership
Name and registered office:	interest
Subsidiaries:	
Insife India Private Limited, Bangalore, Indien	99%
Insife Inc., Delaware, USA	100%
Insife Germany GmbH, Flensborg, Tyskland	100%
Insife UK Ltd., Cambridge, England	100%
Insife D.O.O., Kroatien	100%



7. Other non-current financial assets

Figures in DKK	Deposits	Other receivables
Cost as at 01.10.22 Additions during the year	120,379 68,311	0 2,353,606
Cost as at 30.09.23	188,690	2,353,606
Carrying amount as at 30.09.23	188,690	2,353,606

8. Long-term payables

		Outstanding	Total	Total
		debt after 5		1 9
Figures in DKK	first year	years	30.09.23	30.09.22
Subordinate loan capital	2,000,000	0	2,000,000	0
Other payables	0	316,862	316,862	306,147
Total	2,000,000	316,862	2,316,862	306,147

The full amount of the subordinate loan capital ranks after the company's existing and future creditors. The subordinate loan capital carries interest at a rate of 8% p.a. and falls due for payment in full on 31.03.24. There are no other terms associated with the subordination.



9. Contingent liabilities

Lease commitments

The company has concluded lease agreements with terms to maturity of 7 months and total lease payments of DKK 140k.

10. Charges and security

As security for debt to credit institutions of DKK 3,479k, a company charge has been provided comprising goodwill, intellectual property rights, motor vehicles, other plant, fixtures and fittings, tools and equipment, inventories and trade receivables as well as fuels and other ancillary materials. The total carrying amount of the comprised assets is DKK 5,000k.



11. Accounting policies

GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act (*Årsregnskabsloven*) for enterprises in reporting class B with application of provisions for a higher reporting class.

The accounting policies have been applied consistently with previous years.

In accordance with section 110 of the Danish Financial Statements Act, the company has not prepared consolidated financial statements.

Material error

The company has identified a material error in the financial statements for 2021/22.

Material error in a subsidiary

A material error has been identified in the previous year's financial statements of the subsidiary Insife Inc. as the profit for the year has been overstated by DKK 1,446k.

As at 30.09.22, equity investments in subsidiaries are negatively impacted by the error by DKK 1,446k. This correction has a negative impact on the net profit or loss for 2021/22. As at 30.09.22, equity is reduced by DKK 1,446k and the balance sheet total is reduced by DKK 1,446k.

Comparative figures for 2021/22 have been restated in the income statement, balance sheet and notes. The accumulated effect of materiel errors has been recognised directly in equity at the beginning of the comparative year.

Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.



On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.



On recognition of independent foreign entities, the income statements are translated at the exchange rates applicable at the transaction date or approximate average exchange rates. The balance sheet items are translated using the exchange rates applicable at the balance sheet date. Foreign currency translation adjustments arising from the translation of equity at the beginning of the year using the exchange rates applicable at the balance sheet date and from the translation of income statements from average exchange rates to the exchange rates applicable at the balance sheet date are recognised directly in equity under the reserve for net revaluation according to the equity method in respect of investments measured according to the equity method, and otherwise under the foreign currency translation reserve.

Translation adjustments of intercompany balances with independent foreign entities, measured using the equity method and where the balance is considered to be part of the overall investment, are recognised directly in equity under the foreign currency translation reserve. On the divestment of foreign entities, accumulated exchange differences are recognised in the income statement.

LEASES

Lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.

INCOME STATEMENT

Gross profit

Gross profit comprises revenue, work performed for own account and capitalised and raw materials and consumables and other external expenses.

Revenue

Income from the sale of services is recognised in the income statement as delivery takes place (delivery method). Revenue is measured at the selling value of the agreed consideration exclusive of VAT and other taxes collected on behalf of third parties and less discounts.



Work performed for own account and capitalised

Work performed for own account and capitalised comprises cost of sales, wages and salaries and other internal expenses incurred during the year and included in the cost of selfconstructed or self-produced intangible assets.

Costs of raw materials and consumables

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

Other external expenses

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.

Amortisation and impairment losses

The amortisation of intangible assets aim at systematic amortisation over the expected useful lives of the assets. Assets are amortised according to the straight-line method based on the following expected useful lives and residual values:

	Useful Residua	Useful Residual		
	life, value	;,		
	year per cen	year per cent		
Completed development projects	5 ()		

The basis of amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.

Income from equity investments in group entreprises

For equity investments in equity investments in subsidiaries, measured using the equity method, the share of the enterprises' profit or loss is recognised in the income statement after elimination of unrealised intercompany profits and losses and less any goodwill amortisation and impairment losses.

Income from equity investments in equity investments in subsidiaries also comprises gains and losses on the sale of equity investments.

Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies etc. are recognised in other net financials.

Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

BALANCE SHEET

Intangible assets

Completed development projects and development projects in progress

Development projects are recognised in the balance sheet where the project aims at developing a specific product or a specific process, intended to be produced or used, respectively, by the company in its production process. On initial recognition, development projects are measured at cost. Cost comprises the purchase price plus expenses resulting directly from the purchase, including wages and salaries directly attributable to the development projects until the asset is ready for use. Interest on loans arranged to finance development projects in the development period is not included in the cost. Other development projects and development costs are recognised in the income statement in the year in which they are incurred.

Development projects in progress are transferred to completed development projects when the asset is ready for use.



Development projects are subsequently measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Completed development projects are amortised using the straight-line method based on useful lives, which are stated in the 'Amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

Equity investments in group entreprises

Equity investments in subsidiaries are recognised and measured according to the equity method. For equity investments in subsidiaries, the equity method is considered a measurement method.

On initial recognition, equity investments measured according to the equity method are measured at cost. Transaction costs directly attributable to the acquisition are recognised in the cost of equity investments.

Under subsequent recognition and measurement of equity investments according to the equity method, equity investments are measured at the proportionate share of the enterprises' equity value, determined according to the accounting policies of the parent, adjusted for the remaining value of goodwill and gains and losses on transactions with the enterprises in question. Equity investments, where information for recognition according to the equity method is not known, are measured at cost.

Equity investments with a negative carrying amount are measured at DKK 0. Receivables that are considered part of the combined investment in the enterprises in question are impaired by any remaining negative equity value. Other receivables from such enterprises are impaired to the extent that such receivables are considered uncollectible. Provisions to cover the remaining negative equity value are recognised to the extent that the company has a legal or constructive obligation to cover the liabilities of the enterprise in question.

Gains or losses on disposal of equity investments are determined as the difference between the disposal consideration and the carrying amount of net assets at the time of sale, including non-amortised goodwill, as well as the expected costs of divestment or discontinuation. Gains and losses are recognised in the income statement under income from equity investments.

Impairment losses on fixed assets

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in amortisation.

If the company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.

The higher of net selling price and value in use is used as the recoverable amount. The value in use is determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist.

Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Deposits recognised under assets comprise deposits paid to the lessor under leases entered into by the company.



Prepayments

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

Cash

Cash includes deposits in bank account.

Equity

The net revaluation of equity investments measured according to the equity method is recognized in the net revaluation reserve in equity according to the equity method to the extent that the carrying amount exceeds the cost.

An amount equivalent to internally generated development costs in the balance sheet is recognised in equity under reserve for development costs. The reserve is measured less deferred tax and reduced by amortisation and impairment losses on the asset. If impairment losses on development costs are subsequently reversed, the reserve will be restored with a corresponding amount. The reserve is dissolved when the development costs are no longer recognized in the balance sheet, and the remaining amount will be transferred to retained earnings.

Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities or elimination in tax on future earnings.



Deferred tax is measured on the basis of the tax rules and at the tax rates which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

Payables

With subordinate loan capital, the creditor has subordinated its claim to those of all other creditors of the company.

Long-term payables are measured at cost at the time of contracting such liabilities (raising of the loan). The payables are subsequently measured at amortised cost where capital losses and loan expenses are recognised in the income statement as a financial expense over the term of the payable on the basis of the calculated effective interest rate in force at the time of contracting the liability.

Short-term financial payables are measured at amortised cost, normally corresponding to the nominal value of such payables. Other short-term payables are measured at net realisable value.

Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to the time and date of delivery of the agreed product or completion of the agreed service.

Deferred income

Deferred income under liabilities comprises payments received in respect of income in subsequent financial years.

