# *P-Menu 2018 A/S*

Malmøgade 3, 1., DK-2100 København

# Annual Report for 1 January - 30 September 2020

CVR No 38 62 08 43

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 24/2 2021

Allan Bach Pedersen Chairman of the General Meeting



# Contents

Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Management's Review	
Company Information	5
Financial Highlights	6
Management's Review	7
Consolidated and Parent Company Financial Statements	
Income Statement 1 January - 30 September	13
Balance Sheet 30 September	14
Statement of Changes in Equity	17
Cash Flow Statement 1 January - 30 September	19
Notes to the Financial Statements	21



Page

# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of P-Menu 2018 A/S for the financial year 1 January - 30 September 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 September 2020 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

København, 24 February 2021

**Executive Board** 

Allan Bach Pedersen Executive Officer

# **Board of Directors**

Henrik Bonnerup Chairman Allan Bach Pedersen

Jan Johan Kühl



# **Independent Auditor's Report**

To the Shareholder of P-Menu 2018 A/S

# Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 September 2020 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 30 September 2020 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of P-Menu 2018 A/S for the financial year 1 January - 30 September 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



# **Independent Auditor's Report**

### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the



# **Independent Auditor's Report**

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 24 February 2021 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Martin Lunden statsautoriseret revisor mne32209 Michael Krath statsautoriseret revisor mne34155



# **Company Information**

The Company	P-Menu 2018 A/S Malmøgade 3, 1. DK-2100 København
	CVR No: 38 62 08 43 Financial period: 1 January - 30 September Municipality of reg. office: København
Board of Directors	Henrik Bonnerup, Chairman Allan Bach Pedersen Jan Johan Kühl
Executive Board	Allan Bach Pedersen
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup



# **Financial Highlights**

Seen over a three-year period, the development of the Group is described by the following financial highlights:

		Group	
	2020	2019	2018
	(9 months)	(12 months)	(12 months)
	TDKK	TDKK	TDKK
Key figures			
Profit/loss			
Gross profit/loss	44.679	79.016	55.783
Operating profit/loss	-17.544	-8.596	-1.188
Profit/loss before financial income and expenses	-16.749	-9.885	153
Net financials	-6.722	-6.865	-5.045
Net profit/loss for the year	-19.960	-15.485	-5.391
Balance sheet			
Balance sheet total	419.071	404.019	409.934
Equity	168.766	187.299	155.724
Cash flows			
Cash flows from:			
- operating activities	12.257	27.892	32.323
- investing activities	-5.634	-9.922	-342.196
including investment in property, plant and equipment	-4.086	-8.090	-5.868
- financing activities	43.446	-18.813	317.214
Change in cash and cash equivalents for the year	50.069	-843	7.341
Number of employees	79	81	61
Ratios			
Return on assets	-4,0%	-2,4%	0,0%
Solvency ratio	40,3%	46,4%	38,0%
Return on equity	-11,2%	-9,0%	-6,9%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

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# **Key activities**

The Group's primary activities are the design and sale of high-quality designer furniture, lighting, and home accessories developed together with reputable designers around the world.

# **COVID-19 impacts**

As a result of the Covid-19 pandemic, MENU business & The Audo was heavily impacted by the international lock downs around the world. The Audo restaurant, café and Hotel operation had to close in March, most MENU wholesale customers had to close their operations for months, and many larger scale projects were postponed.

Attributable to diversification across geography, sales channels and product groups and supported by strong management, the Group has realised strong results despite the pandemic.

Safety of our staff, customers and stakeholders was and remain our first priority under this pandemic.

# Expanding the MENU brand

During the past year, MENU's portfolio of high-quality designer furniture, lighting and home accessories has continued to draw attention from the international press as MENU have garnered international attention from editors across the world. Followers on our many different social media channels as well as traffic to our own webshop has shown strong increase during the year. The Audo as the hybrid international space it is, has continued to draw attention as a unique place to be seen and tried. New partners have joined, and many photoshoots has taken place.

In the spirit of the Audo vision we created a collaboration with several strong and creative partners, building a huge showroom in the centre of Stockholm, during the week of the Stock Furniture Fair in January. A great success with people queuing up to take part of the strong sense of community among creative brands and individuals.

Later in the year The Audo was a key attraction during the yearly 3 Days of Design fair in Copenhagen. Under the title "Mid-century Modernism" we introduced the American classic icon Arthur Umanoff. Despite the Covid-19 situation we saw a strong flow of customers, media and like-minded creatives passing by in our safe environment.

By allying ourselves with other international brands, we lift MENU to new heights. Partnerships with likeminded brands help us to create more relevant events and content.

# MENU's operational platform

Overall MENU has improved the entire operational platform. From improved product quality and higher delivery accuracy to relevant and timely customer service.

Digitalization has been the top priority during the year. Everything from improving the layout of the



website towards a new digital sales tool and opening of own webshop in Denmark and Germany.

MENU became ISO 14001 certified in July, defining our next major step towards our vision of becoming a strong sustainable interior supplier.

# Development in activities and finances

P-Menu 2018 A/S achieved an operating loss (EBIT) of DKK 16,7 million for 9 months compared to loss of DKK 9,8 million in 12 months for 2019. Considering the shorter period and the impact from COVID-19, the management considers the result as satisfactory.

# Outlook

Because of the continuing COVID-19 situation with high uncertainties including related to global economies including measures taken by governments to contain the outbreak around the world the Company foresees continued adverse impacts. Consequently, the Company is not able to provide guidance on growth and earnings for the coming year.

Ensuring the health and well-being of our employees and supporting our customer's needs remain our number one priority.

# Special risks - operating risks and financial risks

# Market risks

The company's products are primarily positioned in the high-end markets. The economic development in the professional and private consumer markets will affect the financial results.

# Foreign exchange risks

Due to sales activities in foreign markets, cash flow and equity might be influenced by changes in interest levels and exchange rates for several currencies. It is company policy to cover commercial exchange risks. Hedging is primarily used to cover open foreign exchange positions related to trading activities in foreigncurrencies, in the next twelve months based on the budget. The company does not use speculative hedging.

# Credit risks

The company's credit risks relate to trade receivables included in the balance sheet. The company has no vital risks related to a single customer or business partner. The company's credit risk policy involves assessing creditworthiness of all major customers and business partners. This is done on a regular basis.

# **Capital structure**

P-Menu 2018 A/S share capital is not divided into classes.



Management regularly assesses whether P-Menu 2018 A/S has an adequate capital structure, the Board of Directors continuously assesses that the company's capital structure is consistent with the company's and its stakeholders' interests. The overall objective is to ensure a capital structure that supports a profitable long-term growth.

Management believes that the current capital structure provides sufficient flexibility to address the future strategy of the Group.

# Intellectual capital resources

The employees are the Group's most important resource, with main emphasis on design and product development.

# **Research and development**

MENU continuously invests in development, updates and improvements of its product portfolio. Costs related to development of products are expensed in the income statement or accounted for as an asset following the accounting policies.

#### **External environment**

During 2020 the group management has implemented the adjustments, defined by the 2019 assessment according to the global minimum standard for responsible business conduct. In the assessment of Environmental, Social and Governance sustainability (ESG) no significant impact on external factors were found.

# **Group relations**

The Consolidated Annual Report of the P-Menu 2018 A/S Group is prepared by the parent company, P-Menu 2018 A/S.

The private equity fund Polaris owns the majority of Menu Holding A/S through P-Menu 2018 A/S. Polaris is a member of the Danish Venture and Private Equity Association ("DVCA") and hence compliant with the DVCA-guidelines; please see www.DVCA.dk. These guidelines, published in June 2015, recommend a thorough review regarding corporate governance, financial risks, employee relations and strategy.

Menu Group sales organisation is based throughout the world. The daily management is carried out from Denmark in a close cooperation between the executive management and the company's Board of Directors.

Menu Group has 89 employees, of whom 64 are employed in Menu A/S and 25 are employed in the subsidiaries. Circa 52% are female.



# Statement of corporate social responsibility

# Policies

During the before mentioned assessment of responsible business conduct, MENU has updated and published the Corporate Social Responsibility policy. This policy is developed with assistance of external experts and approved by the board of directors. The policy commitment is communicated both internally and externally. The policy will be reviewed and, if necessary, revised every second year reflecting our progress in implementation.

Our commitment is based on the internationally agreed core principles for sustainable development; human rights (including labour rights), environment (including climate), and anti-corruption. The principles are listed by the UN Global Compact and made operational through the UN Guiding Principles on Business and Human Rights (UNGPs) and the OECD Guidelines for Multinational Enterprises (OECD). We comply with regulations, wherever we operate. Distinct from this, our commitment means that MENU continuously identifies, prevents, or mitigates our risks of adverse impacts in relation to the core principles. We will communicate how we manage such impacts. We will seek to make a difference for sustainability, where it makes most sense for us.

Our employees are key partners in helping us respect international principles for sustainable development. We expect all team members at MENU to assist us in honouring our commitment in their daily work. We will embed our CSR commitment in the daily work of both our employees and management through training, communication, and ongoing assessments. We always appreciate good ideas for how to prevent, mitigate or improve our impacts on sustainable development

# **Business Code of Conduct**

We will expect all our business relationships to meet the globally agreed minimum standard for responsible business conduct as expressed in this commitment. Business relationships shall implement the UNGPs/OECD, i.e., manage risks of causing or contributing to adverse impacts in relation to human rights, the environment, and anticorruption, and address actual impacts, share their results – and ask the same from their relationships. Management of severe impacts shall be communicated promptly. As an important part of MENU's business conduct, all our major business relations have received our Code of Conduct for Responsible Business Conduct.

#### Self-assessment:

MENU will continuously and minimum once a year conduct self-assessment according the Global ESG standards. Results and actions will be published to guide on progress. We will at the same time ask major business relations to be transparent and guide on progress on the same topics, according our Code of Conduct.

#### Statutory report on corporate governance

The Board of Directors and the Executive Board constantly strive to ensure that appropriate and sufficient control systems are in place managed by a robust management team structure. The Board of



Directors and the Executive Board have several duties being defined in, amongst others, the Companies Act, the Danish Financial Statements Act, the Articles of Association, and good practice for companies of the same size and with the same international scope as MENU A/S. On this basis, an ongoing series of internal procedures are developed and maintained to ensure active, reliable, and profitable management of the company.

# Statutory report on the underrepresented gender / diversity

MENU is committed to our membership of Global Compact and aim to report on our Sustainable business conduct during Q1 2021. Among our chosen relevant KPIs we report on diversity within MENU. From advertising to recruiting we are committed to provide a safe and healthy work environment that is free of unlawful discrimination including harassment that is based on any legally protected characteristics, including, but not limited to, race, colour, gender, sexual orientation, national origin, citizen status, disability, veteran status, height, weight, and religion. With app 50% share of men and women employed, we have the best possibility to ensure a good balance

# Audit Committee

No audit committee is established due to the modest size and complexity of the company.

in the leading positions in the future growth and development of the company.

# Remuneration to management

To attract and retain Menu Groups management competencies, the remuneration of management and senior employees is based on tasks, value creation and conditions in comparable companies. An incentive program is implemented in the form of bonus schemes and share and warrant-based incentive programs.

# **Board of directors**

The Board of Directors ensures that the Executive Board complies with the approved objectives, strategies, and business procedures. The information to the Executive Board is provided systematically before and during meetings as well as through written and oral reports. These reports include market development, the company's development, and profitability. The Board of Directors and Executive Management have overall responsibility for risk management and internal controls related to financial reporting.

The Board of Directors of the company meet at least four times a year. Furthermore, information about the company and the Group's results and financial position is shared with the Board of Directors on a regular basis (monthly). If relevant, extraordinary meetings are held.

# Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.



# **Unusual events**

The financial position at 30 September 2020 of the Group and the results of the activities and cash flows of the Group for the financial year for 2020 have not been affected by any unusual events.

#### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



# Income Statement 1 January - 30 September

		Group		Group Parent Compan		
	Note	2020	2019	2020	2019	
		DKK (9 months)	DKK (12 months)	DKK (9 months)	DKK (12 months)	
Gross profit/loss		44.679.237	79.015.804	-44.841	-44.511	
Staff expenses Depreciation, amortisation and impairment of intangible assets and	1	-41.288.647	-54.768.454	0	0	
property, plant and equipment	2	-19.986.396	-32.817.906	0	0	
Other operating expenses		-153.341	-1.314.492	0	0	
Profit/loss before financial income	l					
and expenses	3	-16.749.147	-9.885.048	-44.841	-44.511	
Income from investments in						
subsidiaries		0	0	-12.897.337	-9.999.674	
Financial income	4	495.644	690.655	0	0	
Financial expenses	5	-7.217.340	-7.555.936	0	-2.466	
Profit/loss before tax		-23.470.843	-16.750.329	-12.942.178	-10.046.651	
Tax on profit/loss for the year	6	3.511.046	1.265.396	9.866	10.335	
Net profit/loss for the year		-19.959.797	-15.484.933	-12.932.312	-10.036.316	

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# Balance Sheet 30 September

# Assets

		Group		Parent Company		
	Note	30/9 2020	31/12 2019	30/9 2020	31/12 2019	
		DKK	DKK	DKK	DKK	
Completed development projects		4.926.703	5.051.666	0	0	
Acquired patents		16.584.125	18.233.375	0	0	
Acquired trademarks		59.711.501	62.150.546	0	0	
Acquired other similar rights		25.661.737	29.163.629	0	0	
Goodwill		170.792.891	178.358.427	0	0	
Intangible assets	7	277.676.957	292.957.643	0	0	
Other fixtures and fittings, tools and						
equipment		7.193.063	7.004.829	0	0	
Leasehold improvements		6.720.487	6.684.470	0	0	
Prepayments for property, plant and						
equipment		498.000	0	0	0	
Property, plant and equipment	8	14.411.550	13.689.299	0	0	
Investments in subsidiaries	9	0	0	109.160.631	121.134.499	
Deposits	10	1.318.640	1.294.454	0	0	
Fixed asset investments		1.318.640	1.294.454	109.160.631	121.134.499	
Fixed assets		293.407.147	307.941.396	109.160.631	121.134.499	
Raw materials and consumables		0	123.692	0	0	
Finished goods and goods for resale	•	43.585.773	59.946.982	0	0	
Prepayments for goods		555.519	412.424	0	0	
Inventories		44.141.292	60.483.098	0	0	

# Balance Sheet 30 September

# Assets

		Group		Parent Co	ompany
	Note	30/9 2020	31/12 2019	30/9 2020	31/12 2019
		DKK	DKK	DKK	DKK
Trade receivables		22.293.076	24.912.198	0	0
Other receivables	11	695.322	701.007	0	50.000
Deferred tax asset	14	0	0	13.636	3.770
Corporation tax		0	0	19.627	19.627
Prepayments	12	1.467.505	2.984.112	0	0
Receivables		24.455.903	28.597.317	33.263	73.397
Cash at bank and in hand		57.067.032	6.997.565	132.735	126.827
Currents assets		125.664.227	96.077.980	165.998	200.224
Assets		419.071.374	404.019.376	109.326.629	121.334.723



# **Balance Sheet 30 September**

# Liabilities and equity

		Group		Parent Company		
	Note	30/9 2020	31/12 2019	30/9 2020	31/12 2019	
		DKK	DKK	DKK	DKK	
Share capital		1.836.756	1.836.756	1.836.756	1.836.756	
Reserve for hedging transactions		923.469	0	0	0	
Retained earnings		106.526.280	119.458.592	107.449.749	119.458.592	
Equity attributable to shareholder	s					
of the Parent Company		109.286.505	121.295.348	109.286.505	121.295.348	
Minority interests		59.479.305	66.003.611	0	0	
Equity		168.765.810	187.298.959	109.286.505	121.295.348	
Provision for deferred tax	14	14.592.841	17.779.601	0	0	
Other provisions	15	42.707	41.585	0	0	
Provisions		14.635.548	17.821.186	0	0	
Credit institutions		123.218.402	90.000.000	0	0	
Lease obligations		16.034	43.239	0	0	
Other payables		37.872.836	38.093.520	0	0	
Long-term debt	16	161.107.272	128.136.759	0	0	
Credit institutions	16	22.932.575	26.574.023	0	0	
Lease obligations	16	32.066	30.263	0	0	
Prepayments received from						
customers		5.746.435	5.217.735	0	0	
Trade payables		28.801.339	24.216.483	40.125	39.375	
Corporation tax	44.40	83.866	129.706	0	0	
Other payables	11,16	16.966.463	14.594.262	-1	0	
Short-term debt		74.562.744	70.762.472	40.124	39.375	
Debt		235.670.016	198.899.231	40.124	39.375	
Liabilities and equity		419.071.374	404.019.376	109.326.629	121.334.723	
Distribution of profit	13					
Contingent assets, liabilities and						
other financial obligations	19					
Related parties	20					
Accounting Policies	21					



# **Statement of Changes in Equity**

Group

		Reserve for net					
		revaluation	Reserve for		Equity excl.		
		under the	hedging	Retained	minority	Minority	
	Share capital	equity method	transactions	earnings	interests	interests	Total
	DKK	DKK	DKK	DKK	DKK	DKK	DKK
Equity at 1 January	1.836.756	0	0	119.458.592	121.295.348	66.003.611	187.298.959
Exchange adjustments	0	0	129.733	0	129.733	0	129.733
Fair value adjustment of hedging							
instruments, beginning of year	0	0	1.148.543	0	1.148.543	0	1.148.543
Fair value adjustment of hedging							
instruments, end of year	0	0	514.169	0	514.169	0	514.169
Tax on adjustment of hedging instruments							
for the year	0	0	-365.797	0	-365.797	0	-365.797
Other equity movements	0	0	0	0	0	503.179	503.179
Transfers, reserves	0	0	-503.179	0	-503.179	0	-503.179
Net profit/loss for the year	0	0	0	-12.932.312	-12.932.312	-7.027.485	-19.959.797
Equity at 30 September	1.836.756	0	923.469	106.526.280	109.286.505	59.479.305	168.765.810

# **Statement of Changes in Equity**

# Parent Company

Equity at 30 September	1.836.756	020.100	0	107.449.749	109.286.505	0	109.286.505
Net profit/loss for the year	0	-923,469	0	-12.008.843	-12.932.312	0	-12.932.312
Other equity movements	0	923.469	0	0	923.469	0	923.469
Equity at 1 January	1.836.756	0	0	119.458.592	121.295.348	0	121.295.348

# Cash Flow Statement 1 January - 30 September

		Grou	qı
	Note	2020	2019
		DKK (9 months)	DKK (12 months)
Net profit/loss for the year		-19.959.797	-15.484.933
Adjustments	17	23.480.120	39.741.130
Change in working capital	18	17.131.401	11.366.902
Cash flows from operating activities before financial income and			
expenses		20.651.724	35.623.099
Financial income		530.840	655.471
Financial expenses		-7.217.332	-7.555.923
Cash flows from ordinary activities		13.965.232	28.722.647
Corporation tax paid		-1.708.070	-830.536
Cash flows from operating activities		12.257.162	27.892.111
Purchase of intangible assets		-1.523.860	-1.949.092
Purchase of property, plant and equipment		-4.086.132	-8.090.276
Fixed asset investments made etc		-32.518	-102.548
Sale of property, plant and equipment		0	67.200
Sale of fixed asset investments etc		8.333	152.594
Cash flows from investing activities		-5.634.177	-9.922.122
Repayment of loans from credit institutions		0	-54.679.294
Reduction of lease obligations		-25.402	0
Repayment of payables to group enterprises		0	-12.312.464
Raising of loans from credit institutions		43.471.884	0
Lease obligations incurred		0	73.502
Minority interests		0	20.754.821
Sale of warrants		0	150.020
Cash capital increase		0	27.200.000
Cash flows from financing activities		43.446.482	-18.813.415



# Pengestrømsopgørelse 1. januar - 30. september

	Note	2020 DKK (9 months)	2019 DKK (12 months)
Change in cash and cash equivalents		50.069.467	-843.426
Cash and cash equivalents at 1 January		6.997.565	7.840.991
Cash and cash equivalents at 30 September		57.067.032	6.997.565
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		57.067.032	6.997.565
Cash and cash equivalents at 30 September		57.067.032	6.997.565

		Group		Parent Co	ompany
		2020	2019	2020	2019
1	Staff expenses	DKK (9 months)	DKK (12 months)	DKK (9 months)	DKK (12 months)
	Wages and salaries	38.648.217	49.969.860	0	0
	Pensions	1.577.780	2.285.430	0	0
	Other social security expenses	326.305	622.567	0	0
	Other staff expenses	736.345	1.890.597	0	0
		41.288.647	54.768.454	0	0
	Including remuneration to the				
	Executive Board and Board of Direc-				
	tors	2.761.224	3.497.608	0	0
	Average number of employees	79	81	0	0

At 10 April 2018, an incentive scheme was established comprising both the Board of Directors, the Executive Board and other executives and the scheme is made to maintain the management. The registered management has subscribed warrants for 5,7 % of the total amount. The scheme runs from 10 April 2018 to 31 December 2027. There have been no sales of warrents during the year. When an option has vested, the option holder may subscribe for one new share in Menu Holding A/S at a exercise price of DKK 100 with addition of 10% p.a. from the date of subscription.

As it is the Company's practice to settle the schemes by way of shares (equity-settled share-based payment arrangements), no costs have been recognised in 2020.

		Group		Parent Co	Parent Company	
		2020	2019	2020	2019	
		DKK (9 months)	DKK (12 months)	DKK (9 months)	DKK (12 months)	
2	Depreciation, amortisation and impairment of intangible					
	assets and property, plant and					
	equipment					
	Amortisation of intangible assets	16.651.205	27.973.988	0	0	
	Depreciation of property, plant and					
	equipment	3.335.191	3.696.730	0	0	
	Impairment of intangible assets	0	1.147.188	0	0	
		19.986.396	32.817.906	0	0	
3	Special items					
	Reduncancies	368.998	556.348	0	0	
	Other expenses	14.505	205.738	0	0	
	AUDO, establisment costs	0	392.001	0	0	
	Cybersecurity breach with supplier	0	312.507	0	0	
		383.503	1.466.594	0	0	
4	Financial income					
	Other financial income	22.916	102.634	0	0	
	Exchange adjustments	470.242	538.528	0	0	
	Exchange gains	2.486	49.493	0	0	
		495.644	690.655	0	0	
5	Financial expenses					
	Interest paid to group enterprises	0	2.466	0	2.466	
	Other financial expenses	4.722.713	6.894.374	0	0	
	Exchange adjustments, expenses	2.493.242	657.059	0	0	
	Exchange loss	1.385	2.037	0	0	
		7.217.340	7.555.936	0	2.466	



		Group		Parent Company	
		2020 2019		2020	2019
		DKK (9 months)	DKK (12 months)	DKK (9 months)	DKK (12 months)
6	Tax on profit/loss for the year				
	Current tax for the year	-329.156	576.466	0	0
	Deferred tax for the year	-3.181.890	-1.841.862	-9.866	-10.335
		-3.511.046	-1.265.396	-9.866	-10.335

# 7 Intangible assets

Group						
-	Completed			Acquired		
	development	Acquired pa-	Acquired	other similar		
	projects	tents	trademarks	rights	Goodwill	Total
	DKK	DKK	DKK	DKK	DKK	DKK
Cost at 1 January	8.913.918	21.990.000	67.924.922	42.264.208	195.922.770	337.015.818
Additions for the year	1.365.465	0	158.395	0	0	1.523.860
Disposals for the year	-219.999	0	0	0	0	-219.999
Cost at 30 September	10.059.384	21.990.000	68.083.317	42.264.208	195.922.770	338.319.679
Impairment losses and amortisation at 1						
January	3.862.252	3.756.625	5.774.376	13.100.579	17.564.343	44.058.175
Amortisation for the year	1.337.087	1.649.250	2.597.440	3.501.892	7.565.536	16.651.205
Impairment and amortisation of sold						
assets for the year	-66.658	0	0	0	0	-66.658
Impairment losses and amortisation at						
30 September	5.132.681	5.405.875	8.371.816	16.602.471	25.129.879	60.642.722
Carrying amount at 30 September	4.926.703	16.584.125	59.711.501	25.661.737	170.792.891	277.676.957

The Group's development activities is mainly related to Design and development of new products as well asdevelopment of tools for the actual production. The value of the recognized development projects is comparedwith expected earnings from the products.



# 8 Property, plant and equipment

Group

30 September	12.190.452	1.000.821	0	13.191.273
Impairment losses and depreciation at				
depreciation of sold assets	0	-996	0	-996
Reversal of impairment and				
Depreciation for the year	2.738.635	596.556	0	3.335.191
1 January	9.451.817	405.261	0	9.857.078
Impairment losses and depreciation at				
Cost at 30 September	19.383.515	7.721.308	498.000	27.602.823
Disposals for the year	0	-29.686	0	-29.686
Additions for the year	2.926.869	661.263	498.000	4.086.132
Cost at 1 January	16.456.646	7.089.731	0	23.546.377
	DKK	DKK	DKK	DKK
	equipment	improvements	equipment	Total
	tools and	Leasehold	plant and	
	and fittings,		for property,	
	Other fixtures		Prepayments	

		Parent Company	
		30/9 2020	31/12 2019
9	Investments in subsidiaries	DKK	DKK 106.448.500 27.941.600 -458.300
	Cost at 1 January	133.931.800	106.448.500
	Additions for the year	0	27.941.600
	Disposals for the year	0	-458.300
	Cost at 30 September	133.931.800	133.931.800
	Value adjustments at 1 January	-12.797.301	-2.497.496
	Net profit/loss for the year	-12.897.337	-9.999.674
	Fair value adjustment of hedging instruments for the year	923.469	-300.131
	Value adjustments at 30 September	-24.771.169	-12.797.301
	Carrying amount at 30 September	109.160.631	121.134.499

Investments in subsidiaries are specified as follows:

	Place of		Votes and		Net profit/loss
Name	registered office	Share capital	ownership	Equity	for the year
Menu Holding A/S	Copenhagen	2.069.188	64,73%	168.639.936	-19.924.822

#### 10 Other fixed asset investments

	Group
	Deposits
	DKK
Cost at 1 January	1.294.454
Additions for the year	32.518
Disposals for the year	-8.332
Cost at 30 September	1.318.640
Carrying amount at 30 September	1.318.640

# **11** Derivative financial instruments

Derivative financial instruments contracts in the form of forward exchange contracts have been concluded. At the balance sheet date, the fair value of derivative financial instruments amounts to:

	Gro	Group		Parent Company	
	30/9 2020 DKK	31/12 2019 	30/9 2020 DKK	31/12 2019 	
Assets	514.169	0	0	0	
Liabilities	0	1.148.545	0	0	

#### 12 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

	Group		Parent Company	
	2020	2019	2020	2019
	DKK (9 months)	DKK (12 months)	DKK (9 months)	DKK (12 months)
Distribution of profit	(a monuta)		(a monuta)	
Reserve for net revaluation under the				
equity method	0	0	-923.469	300.13
Minority interests' share of net				
profit/loss of subsidiaries	-7.027.485	-5.448.617	0	(
Retained earnings	-12.932.312	-10.036.316	-12.008.843	-10.336.44
	-19.959.797	-15.484.933	-12.932.312	-10.036.31
Provision for deferred tax				
Provision for deferred tax at 1 January Amounts recognised in the income	17.779.601	19.796.954	-3.770	-13.062
statement for the year	-3.181.890	-1.841.862	-9.866	-10.33
Amounts recognised in equity for the				
year	-4.870	-175.491	0	19.62
Provision for deferred tax at 30				
September	14.592.841	17.779.601	-13.636	-3.77
Intangible assets	18.163.314	18.611.769	0	
Property, plant and equipment	1.621.558	1.052.098	0	
Inventories	382.145	902.674	0	
Intercompany profit on inventories	-1.530.305	-2.663.353	0	
Borrowing costs	-92.906	-172.641	0	
Other items	242.580	0	0	
Tax loss carry-forward	-4.193.545	49.054	-13.636	-3.77
Transferred to deferred tax asset	0	0	13.636	3.77
	14.592.841	17.779.601	0	
Deferred tax asset				
Calculated tax asset	0	0	13.636	3.77
Carrying amount	0	0	13.636	3.770

The recognised tax asset comprises tax loss carry-forwards expected to be utilised within the next three to four years.



Group			Parent Company			
30/9 2020	31/12 2019		30/9 2020	31/12 2019		
DKK	DKK		DKK	DKK		

#### **15 Other provisions**

The Company has some obligations to replace goods. Based on previous experience in respect of the level of repairs and returns, other provisions of kDKK 43 (2019: kDKK 42) have been recognised for expected warranty claims.

Other provisions	42.707	41.585	0	0
	42.707	41.585	0	0

#### 16 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

#### **Credit institutions**

After 5 years	6.666.667	0	0	0
Between 1 and 5 years	116.551.735	90.000.000	0	0
Long-term part	123.218.402	90.000.000	0	0
Within 1 year	21.666.667	15.000.000	0	0
Other short-term debt to credit				
institutions	1.265.908	11.574.023	0	0
Short-term part	22.932.575	26.574.023	0	0
	146.150.977	116.574.023	0	0
Lease obligations				
Between 1 and 5 years	16.034	43.239	0	0
Long-term part	16.034	43.239	0	0
Within 1 year	32.066	30.263	0	0
	48.100	73.502	0	0



# 16 Long-term debt (continued)

	Group		Parent Company	
	30/9 2020	31/12 2019	2020	31/12 2019
Other payables	DKK	DKK	DKK	DKK
After 5 years	32.540.565	32.106.082	0	0
Between 1 and 5 years	5.332.271	5.987.438	0	0
Long-term part	37.872.836	38.093.520	0	0
Other short-term payables	16.966.463	14.594.262	-1	0
	54.839.299	52.687.782	-1	0

	Group	
	2020	2019
17 Cash flow statement - adjustments	DKK (9 months)	DKK (12 months)
Financial income	-495.644	-690.655
Financial expenses	7.217.340	7.555.936
Depreciation, amortisation and impairment losses, including losses and		
gains on sales	20.139.737	34.132.398
Tax on profit/loss for the year	-3.511.046	-1.265.396
Other adjustments	129.733	8.847
	23.480.120	39.741.130

# 18 Cash flow statement - change in working capital

Change in inventories	16.341.806	-16.613.804
Change in receivables	-8.139.316	9.755.606
Change in other provisions	1.122	-73.700
Change in trade payables, etc	7.265.077	19.650.103
Fair value adjustments of hedging instruments	1.662.712	-1.351.303
	17.131.401	11.366.902



Gro	Group		Parent Company		
30/9 2020	31/12 2019	30/9 2020	31/12 2019		
DKK	DKK	DKK	DKK		

#### 19 Contingent assets, liabilities and other financial obligations

#### **Charges and security**

The following assets have been placed as security with bankers:

Floating company charge DKK 25 mio. in Trade receivables, stocks, plantand machinery, goodwill.	64.607.028	77.489.291	0	0
Rental and lease obligations				
Lease obligations under operating				
leases. Total future lease payments:				
Within 1 year	898.349	828.226	0	0
Between 1 and 5 years	1.807.416	2.188.871	0	0
	2.705.765	3.017.097	0	0
Rental obligations, non-cancellable				
period	41.779.466	45.490.234	0	0

#### Other contingent liabilities

The group has secured the Norwegian customs authorities NOK 1.0 million.

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable by the Group amounts to DKK 0. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### 20 Related parties

Basis

#### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

Polaris Private Equity IV K/S, København



# 21 Accounting Policies

The Annual Report of P-Menu 2018 A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The company has changed its fiscal year from 1/1 - 31/12 to 1/10 - 30/9 with a conversion period from 1/1 = 2020 - 30/9 = 2020. The Income statement thus comprises a 9 month period and the comparative figures a 12 month period.

The Consolidated and Parent Company Financial Statements for 2020 are presented in DKK.

# **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

# **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, P-Menu 2018 A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Compa-



# 21 Accounting Policies (continued)

ny's share of the net asset value of subsidiaries stated at the time of consolidation.

#### **Business combinations**

### Business acquisitions carried through on or after 1 July 2018

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

# Business acquisitions carried through before 1 July 2018

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July 2018. The most material exemptions are:

• Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.



# 21 Accounting Policies (continued)

- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.
- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

# **Minority interests**

Minority interests form part of the Group's total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

# Business acquisitions carried through before 1 July 2018

Minority interests are recognised at the carrying amounts of the acquired assets and liabilities at the time of acquisition of subsidiaries.

# Business acquisitions carried through on or after 1 July 2018

Minority interests are initially measured at their proportionate share of the fair value of the acquired entity's identifiable net assets. In this way, only goodwill related to the Parent Company's share of the entity acquired is recognised.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.

# 21 Accounting Policies (continued)

### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

# **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

# **Derivative financial instruments**

Derivative financial instruments are initially recognised in the balance sheet at cost and are subsequently remeasured at their fair values. Positive and negative fair values of derivative financial instruments are classified as "Other receivables" and "Other payables", respectively.

Changes in the fair values of derivative financial instruments are recognised in the income statement unless the derivative financial instrument is designated and qualify as hedge accounting, see below.



# 21 Accounting Policies (continued)

# Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

# **Incentive schemes**

The value of share-based payment, including share option and warrant plans that do not involve an outflow of cash and cash equivalents, offered to the Executive Board and a number of senior employees is not recognised in the income statement. The most significant conditions of the share option plans are disclosed in the notes.

# **Income Statement**

# Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

# Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.



# 21 Accounting Policies (continued)

# Other external expenses

Other external expenses comprise production costs and expenses for premises, sales and distribution as well as office expenses, etc.

# Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

# Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish subsidiaries. The tax effect of the joint taxation



# 21 Accounting Policies (continued)

is allocated to enterprises in proportion to their taxable incomes.

# **Balance Sheet**

Intangible assets

# Development projects, patents and licences

Costs of development projects comprise salaries, amortisation and other expenses directly or indirectly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable and in respect of which technical feasibility, sufficient resources and a potential future market or development opportunity in the Group can be demonstrated, and where it is the intention to manufacture, market or use the project, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover cost of sales, distribution and administrative expenses involved as well as the development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Capitalised development costs are measured at cost less accumulated amortisation and impairment losses or at a lower recoverable amount. An amount corresponding to the recognised development costs is allocated to the equity item "Reserve for development costs". The reserve comprises only development costs recognised in financial years beginning on or after 1 January 2016. The reserve is reduced by amortisation of and impairment losses on the development projects on a continuing basis.

As of the date of completion, capitalised development costs are amortised on a straight-line basis over the period of the expected economic benefit from the development work. The amortisation period is 3-5 years.

Patents and licences are measured at cost less accumulated amortisation and less any accumulated impairment losses or at a lower value in use.

Patents are amortised over the remaining patent period or a shorter useful life. The amortisation period is years. Software licences are amortised over the period of the agreement, which is 10 years.

# Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life of 5-20 years. determined on the basis of Management's experience with the individual business areas.



# 21 Accounting Policies (continued)

# Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools	
and equipment	3-10 years
Leasehold improvements	5-20 years

Depreciation period and residual value are reassessed annually.

# Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

# Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.



# 21 Accounting Policies (continued)

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Other fixed asset investments

Other fixed asset investments consist of deposits.

#### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

# Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

# Equity

# Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

# Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period of 1-2 years. Provisions are measured and recognised based on experience with guarantee work.



# 21 Accounting Policies (continued)

# Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

# Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

# **Financial debts**

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

# **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

# Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items



# 21 Accounting Policies (continued)

included in cash and cash equivalents.

# Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

# Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

# Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

# **Financial Highlights**

# **Explanation of financial ratios**

Return on assets

Solvency ratio

Return on equity

Profit before financials x 100 Total assets

Equity at year end x 100 Total assets at year end

 $\frac{\text{Net profit for the year x 100}}{\text{Average equity}}$ 

