

---

# ***Lorenz Technology ApS***

Sivlandvænget 3, 1., DK-5260 Odense S

## **Annual Report for 3 March 2017 - 30 June 2018**

---

CVR No 38 45 92 28

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
30/11 2018

Peter Smedegaard  
Chairman of the General  
Meeting



**pwc**

# Contents

	<u>Page</u>
<b>Management's Statement and Auditor's Report</b>	
Management's Statement	1
Independent Auditor's Report	2
<b>Company Information</b>	
Company Information	5
Management's Review	6
<b>Financial Statements</b>	
Income Statement 3 March - 30 June	7
Balance Sheet 30 June	8
Statement of Changes in Equity	10
Notes to the Financial Statements	11

# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Lorenz Technology ApS for the financial year 3 March 2017 - 30 June 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 30 June 2018 of the Company and of the results of the Company operations for 2017/18.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Odense, 30 November 2018

## Executive Board

Lars Kristian Skaarup

## Board of Directors

Helge Munk  
Chairman

Lars Lorenzt

Peter Smedegaard

# Independent Auditor's Report

To the Shareholders of Lorenz Technology ApS

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 30 June 2018 and of the results of the Company's operations for the financial year 3 March 2017 - 30 June 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Lorenz Technology ApS for the financial year 3 March 2017 - 30 June 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-

# Independent Auditor's Report

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events

# Independent Auditor's Report

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Odense, 30 November 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Poul Erik Jacobsen

statsautoriseret revisor

mne10086

## Company Information

### The Company

Lorenz Technology ApS  
Sivlandvænget 3, 1.  
DK-5260 Odense S

Telephone: + 45 61337073  
E-mail: [info@lorenztechnology.dk](mailto:info@lorenztechnology.dk)  
Website: [www.lorenztechnology.com](http://www.lorenztechnology.com)

CVR No: 38 45 92 28  
Financial period: 3 March 2017 - 30 June 2018  
Financial year: 1st financial year  
Municipality of reg. office: Odense

### Board of Directors

Helge Munk, Chairman  
Lars Lorenzt  
Peter Smedegaard

### Executive Board

Lars Kristian Skaarup

### Auditors

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Rytterkasernen 21  
DK-5000 Odense C

## **Management's Review**

Financial Statements of Lorenz Technology ApS for 2017/18 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

### **Key activities**

The purpose of the company is development and sale of technological products, software and drones for security and inspection.

### **Development in the year**

The income statement of the Company for 2017/18 shows a loss of DKK 3,059,507, and at 30 June 2018 the balance sheet of the Company shows equity of DKK 1,240,073.

The company has incurred research and development costs of approx MDKK 3.6 during 2017/18. Management has chosen not to capitalize a development asset, although it is the assessment that the conditions for recognition of a development asset are met.

### **Capital resources**

The company's liquidity reserve is limited at 30th June 2018. The general assembly has adopted a cash capital increase of TDKK 4,846 on 30th November 2018. It is management's assessment that this is sufficient to fund the company's operations in 2018/19 including the research and development projects. Reference is made to Note 1 to the annual report.

### **Uncertainty relating to recognition and measurement**

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

### **Unusual events**

The financial position at 30 June 2018 of the Company and the results of the activities of the Company for the financial year for 2017/18 have not been affected by any unusual events.

### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



## Income Statement 3 March - 30 June

	<u>Note</u>	<u>2017/18</u> DKK
<b>Gross profit/loss</b>		<b>-1.852.262</b>
Staff expenses	2	-1.943.852
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	<u>-49.260</u>
<b>Profit/loss before financial income and expenses</b>		<b>-3.845.374</b>
Financial expenses	4	<u>-1.249</u>
<b>Profit/loss before tax</b>		<b>-3.846.623</b>
Tax on profit/loss for the year	5	<u>787.116</u>
<b>Net profit/loss for the year</b>		<b><u>-3.059.507</u></b>

## Distribution of profit

### Proposed distribution of profit

Retained earnings		<u>-3.059.507</u>
		<b><u>-3.059.507</u></b>

## Balance Sheet 30 June

### Assets

	<u>Note</u>	<u>2017/18</u> DKK
Other fixtures and fittings, tools and equipment		377.055
<b>Property, plant and equipment</b>	6	<b>377.055</b>
<b>Fixed assets</b>		<b>377.055</b>
Other receivables		260.973
Corporation tax		787.116
<b>Receivables</b>		<b>1.048.089</b>
<b>Cash at bank and in hand</b>		<b>1.097.949</b>
<b>Currents assets</b>		<b>2.146.038</b>
<b>Assets</b>		<b>2.523.093</b>

# Balance Sheet 30 June

## Liabilities and equity

	<u>Note</u>	<u>2017/18</u> DKK
Share capital		159.994
Retained earnings		<u>1.080.079</u>
<b>Equity</b>		<b><u>1.240.073</u></b>
Other payables		<u>800.000</u>
<b>Long-term debt</b>	7	<b><u>800.000</u></b>
Trade payables		127.564
Payables to associates		39.877
Deposits		26.000
Other payables	7	<u>289.579</u>
<b>Short-term debt</b>		<b><u>483.020</u></b>
<b>Debt</b>		<b><u>1.283.020</u></b>
<b>Liabilities and equity</b>		<b><u>2.523.093</u></b>
Going concern	1	
Key activities		
Contingent assets, liabilities and other financial obligations	8	
Accounting Policies	9	

## Statement of Changes in Equity

	Share capital	Share premium	Retained	Total
	<u>DKK</u>	<u>account</u>	<u>earnings</u>	<u>DKK</u>
	DKK	DKK	DKK	DKK
Equity at 3 March	100.000	0	0	100.000
Cash capital increase	59.994	4.139.586	0	4.199.580
Transfer from share premium account	0	-4.139.586	4.139.586	0
Net profit/loss for the year	0	0	-3.059.507	-3.059.507
<b>Equity at 30 June</b>	<b>159.994</b>	<b>0</b>	<b>1.080.079</b>	<b>1.240.073</b>

# Notes to the Financial Statements

## 1 Going concern

The net result for 2017/18 is TDKK -3,060 and equity at 30th June 2018 is TDKK 1,240.

In 2017/18 multiple cash capital increases have been made, totalling TDKK 4,200.

The company's liquidity reserve is limited at 30th June 2018. The general assembly has adopted a cash capital increase of TDKK 4,846 on 30th November 2018. It is management's assessment that this is sufficient to fund the company's operations in 2018/19 including the research and development projects.

Accordingly, the management presents the annual report under the assumption of going concern.

	<u>2017/18</u>
	DKK
<b>2 Staff expenses</b>	
Wages and salaries	1.843.546
Pensions	38.066
Other social security expenses	19.014
Other staff expenses	43.226
	<u>1.943.852</u>
<b>Average number of employees</b>	<u>3</u>
<b>3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment</b>	
Depreciation of property, plant and equipment	49.260
	<u>49.260</u>
<b>4 Financial expenses</b>	
Other financial expenses	787
Exchange loss	462
	<u>1.249</u>

## Notes to the Financial Statements

	2017/18 DKK
<b>5 Tax on profit/loss for the year</b>	
Current tax for the year	-787.116
	<b>-787.116</b>

### 6 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK
Cost at 3 March	0
Additions for the year	426.315
Cost at 30 June	426.315
Impairment losses and depreciation at 3 March	0
Depreciation for the year	49.260
Impairment losses and depreciation at 30 June	49.260
<b>Carrying amount at 30 June</b>	<b>377.055</b>
Depreciated over	3-5 years

### 7 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2017/18 DKK
<b>Other payables</b>	
Between 1 and 5 years	800.000
Long-term part	800.000
Other short-term payables	289.579
	<b>1.089.579</b>

# Notes to the Financial Statements

2017/18

DKK

## 8 Contingent assets, liabilities and other financial obligations

### Rental and lease obligations

Rent, non-cancellation period 6 months

79.800

# Notes to the Financial Statements

## 9 Accounting Policies

The Annual Report of Lorenz Technology ApS for 2017/18 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

The Financial Statements for 2017/18 are presented in DKK.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.



# Notes to the Financial Statements

## 9 Accounting Policies (continued)

### Income Statement

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Company. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses other than production wages.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

# Notes to the Financial Statements

## 9 Accounting Policies (continued)

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## Balance Sheet

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	3-5	years
--	-----	-------

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

# Notes to the Financial Statements

## 9 Accounting Policies (continued)

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### Equity

#### *Dividend*

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Loans, such as mortgage loans and loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the

## **Notes to the Financial Statements**

### **9 Accounting Policies** (continued)

loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.