



# Den Sociale Kapitalfond Invest Management ApS

Vester Voldgade 108, 1., DK-1552 Copenhagen CVR no. 38 42 80 47

# **Annual report for 2022**

Adopted at the annual general meeting on 29 March 2023

Cathrine Moesgaard Albertsen chairman



# Table of contents

	Page
Statements	
Statement by management on the annual report	1
ndependent Auditor's Report	2
Management´s review	
Company details	5
Management's review	6
Financial statements	
ncome statement 1 January - 31 December	12
Balance sheet 31 December	13
Statement of changes in equity	15
Notes	16
Accounting policies	17



# Statement by management on the annual report

The supervisory board and executive board have today discussed and approved the annual report of Den Sociale Kapitalfond Invest Management ApS for the financial year 1 January - 31 December 2022.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2022 and of the results of the company's operations for the financial year 1 January - 31 December 2022.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Copenhagen, 29 March 2023

#### **Executive board**

Lars Jannick Johansen

#### **Supervisory board**

Torben Agerup chairman

Lars Jannick Johansen

Stine Kjær Lomholt

Mads Aaen



#### Independent Auditor's Report

# To the shareholders of Den Sociale Kapitalfond Invest Management ApS Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2022, and of the results of the Company's operations for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Den Sociale Kapitalfond Invest Management ApS for the financial year 1 January - 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



#### Independent Auditor's Report

#### **Management's Responsibilities for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.



#### **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 29 March 2023

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab

CVR no. 33 77 12 31

Niels Henrik B. Mikkelsen

State Authorised Public Accountant

MNE no. mne16675

Martin Birch

State Authorised Public Accountant

MNE no. mne42825

Mat: Bil



# Company details

The company Den Sociale Kapitalfond Invest Management ApS

Vester Voldgade 108, 1. DK-1552 Copenhagen

CVR no.: 38 42 80 47

Reporting period: 1 January - 31 December 2022

Domicile: Copenhagen

**Supervisory board** Torben Agerup, chairman

Lars Jannick Johansen Stine Kjær Lomholt

Mads Aaen

**Executive board** Lars Jannick Johansen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup

For more information about Den Sociale Kapitalfond Invest and the

activities performed, please visit:

www.skfinvest.dk



#### **Business review**

Den Sociale Kapitalfond Invest Management ApS is the management company of Den Sociale Kapitalfond Invest I K/S (the "Fund"), Denmark's first social impact investment fund focusing on Small and Medium Sized Enterprises ("SMEs") creating new opportunities for marginalised persons.

Den Sociale Kapitalfond Invest I K/S was established as a Limited Partnership in 2017, with the purpose and objective to generate social impact and financial returns on the capital by investing in small and medium sized companies in Denmark or Southern Sweden with economic growth potential and positive social impact on people and society. The Fund had final closing on 12 October 2018 with a total commitment of DKK 289.3 million. The Fund is owned by Danish and international professional investors. The investors have entered into a limited partnership agreement.

The purpose of Den Sociale Kapitalfond Invest Management (the "management company") is to provide management services in relation to investments, development and subsequent exits for the Fund's portfolio of investments.

Den Sociale Kapitalfond Invest Management is part of Den Sociale Kapitalfond group – a specialised, value-driven, and professional investment management organization focused on developing and scaling impact investment products with the potential to combine financial returns and social impact for the benefit of marginalised groups in our society.

Please visit the group homepage for an introduction to the background and investment philosophy of Den Sociale Kapitalfond group: www.socialkapitalfond.dk.

Please visit the homepage of Den Sociale Kapitalfond Invest for information about the Fund and the management company: www.skfinvest.dk.

#### **Financial review**

The company's income statement for the year ended 31 December 2022 shows a loss of TDKK 260, and the balance sheet at 31 December 2022 shows equity of TDKK 3.064.

#### **Development in activities and financial position**

Focus in 2022 has continued to be on strengthening the deal flow network and company contacts, on further developing the value creation for the Fund's portfolio companies, and on completing attractive social impact investments and exits in line with the Fund's strategy. In 2022, the Fund closed investments in Watercare ApS, BM Silo ApS and Tolstrup A/S, and successfully divested HITSA A/S and Refurb A/S.



#### Significant events occurring after the end of the financial year

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

#### Expected development of the company, including specific prerequisites and uncertainties

For 2023, the management expects a negative result in line with the management budget as the Fund is in the last year of the Fund's investment phase.

#### Profit/(loss) for the year relative to the expectations most recently expressed

The result of the year is not in line with the management's expectations expressed in last year's annual report. This is mainly driven by additional business development costs and activities.



#### Organization and governance

Den Sociale Kapitalfond Invest Management ApS is led by the three partners Lars Jannick Johansen (Managing Partner), Torben Agerup (Partner) and Mads Aaen (Partner), who together with Stine Lomholt from Den Sociale Kapitalfond Management group form the Board of Directors. The remuneration of the three partners totaled 3.348.330 kr. in 2022.

The management company is owned 26% by Social First Holding ApS (Lars Jannick Johansen), 26% by MLAW ApS (Mads Aaen), 26% by W&F Holding ApS (Torben Agerup) and 22% by Den Sociale Kapitalfond Management ApS.

The management company is registered with the Danish Financial Supervisory Authority as manager of alternative investment funds pursuant to § 9 section 1, cf. § 4 section 1, in the Act on managers of alternative investment funds (the AIFM Act), etc. The company is only to a limited extent subject to the AIFM Act and has thus not been affiliated with a depositary.

The management company follows the guidelines of Brancheforeningen for Aktive Ejere i Danmark for responsible ownership and good corporate governance for private equity funds.

The Fund uses its commercially best efforts to adhere to article 9 of the EU Sustainable Finance Disclosure Regulation ("SFDR"), by complying with the anticipated EU Social Taxonomy and currently available guidelines and recommendations from EU's Platform on Sustainable Finance as presented in the Final Report on Social Taxonomy. The Fund's annual disclosure in accordance with SDFR is included in the Fund's Annual Report and will also be available on www.skfinvest.dk.

An Investor Advisory Board with representatives from the Fund's 7 largest investors among others validate the social impact targets of the Fund's portfolio investments.

The management company collaborates with Jeppe Christiansen, Mads Øvlisen, Per Agger Nielsen and Peter Nørgaard as Senior Advisors on ad hoc advice in relation to investments. The management company also has a cooperation agreement with Den Sociale Kapitalfond Management ApS on, among other things, shared office facilities, in accordance with arms' length principles.



#### Social and environmental responsibility and impact

The management company is a specialised, value driven and professional investment manager who seeks to create attractive financial returns with a positive social impact, and accordingly in the best possible way strengthen positive effects as well as reduce any negative impacts on sustainability in general that the Fund's investments may have.

The management company has an investment policy based on this specific strategy and a policy of social impact and sustainability that helps the management company to optimise the potential for positive impact in the work with portfolio companies for the Fund and integrate sustainability risks into the investment decisions, and comply with international goals and guidelines for environmental, social, and economic sustainability (ESG) in general in its work.



The management company has developed sustainability policies for its own operations as an investment management company. Together, these policies set out the framework for the management company's efforts for responsible and positively impactful corporate conduct.

The targeted investment policy as a specialised investment manager e.g. includes:

- Exclusively investing in companies with special potential for positive social impact in the society surrounding them.
- Integration of specific social effects in the due diligence of possible investment topics, followed by integration of specific social impact goals and measurement methods in investment terms and agreements.
- Integration of environmental and governance sustainability issues, including special contributions to the realisation of the UN Global Goals for Sustainable Development, are included in due diligence, followed by, e.g., requirements for compliance with the UN Global Compact's 10 principles and commitment to the Science Based Targets initiative during the investment phase in investment terms and agreements.
- Focus on general environmental and governance sustainability conditions are included in the work with portfolio companies to achieve high industry standards for sustainable and responsible behaviour.
- Active ownership and management of the Fund's investments including monitoring compliance with the agreed social impact goals and continuously assessing the development in environmental and governance conditions as well as ongoing assessment of potential sustainability risks.
- A negative list to ensure that the Fund avoids financing activities that are assessed to be unsustainable in the long term.

Den Sociale Kapitalfond group is a signatory to UN PRI (Principles for Responsible Investment) and to UN Global Compact and as such follows and complies with the principles set out by these institutions, as well as the norms and conventions of the UN Declaration of Human Rights and UN Global Goals for Sustainable Development.

In 2022, the management company implemented an ESG impact management and measurement regime and "platform" initiative begun in 2021, to ensure the Fund's portfolio companies having a state-of-the-art approach to measure and manage ESG impact and, among others, reduce CO2 emissions. This has been part of a larger ESG-impact project by which the Fund has developed an extended and more holistic impact management and measurement regime and ESG reporting for the portfolio companies and for the management company. Thus, all portfolio companies acquired before the end of 2021 and the management company for the Fund published their first Impact Reports during 2022 (available on the respective websites). This work has been further developed in 2022, which will be reflected in the Impact Reports to be published in 2023.

Policies and guidelines to act responsibly and with respect for relevant guidelines and good practice in the industry for internal operations as an investment management company include:



- Policies on risk management and prevention of money laundering, insider trading and ensuring proper handling of confidential material and data.
- Policies for conflicts of interest management and related party cooperation.
- A remuneration policy, including the principle that the payment of special bonuses for successful investments is conditional on both financial and social objectives being achieved.
- A climate policy the operations as investment management company (see below).
- Policies for promoting diversity and gender equality and for social responsibility as an employer.

A more detailed description of the social impact assessment, management and measurement methodology is included in the Fund's Annual Report and Annual Social Impact report.

#### Socially responsible operations

The management company continuously seeks to be a responsible workplace, with a good working environment where consideration is given to the employees' needs and wishes, and with social inclusion, flexibility, openness, development, and contribution to the purpose in mind and a focus on ensuring equal opportunities and conditions for applicants and employees regardless of gender, ethnic background, religion, nationality, sexual orientation, and age. Where appropriate, the management company strives to the greatest extent possible to trade with socially responsible companies. The three partners have signed a manifesto on the core idea, mission and values of Den Sociale Kapitalfond group, as part of their partnership contract (available on www.socialkapitalfond.dk).

#### Climate impact of operations

The management company has adopted a climate policy, seeking to minimise the negative impact on the environment and climate from its operations. Among other things the policy entails conscious purchasing and use of subcontractors, a conscious choice of transport, and an annual calculation of CO2 emissions. In 2022 the management company has continued its focus on CO2 compensation in the form of two main sources:

- CO2 emissions in transportation by car based on our total annual mileage calculated on the basis of "mileage allowance" on an annual basis.
- CO2 emissions on air travel based on our annual flights calculated at the turn of the year.

For 2022 the total CO2 emissions related to transport and office use (incl. heat and electricity) have been calculated to 12.32 tons CO2 and the management company has bought CO2 compensation (off-setting) via www.myclimate.org. The compensation bought is made as a supplement - not as a substitute for our personal and collective efforts to reduce our greenhouse gas emissions.

The management company continues to use on-line communication platforms when possible, to keep travel activities as low as possible, and in cooperate with Den Sociale Kapitalfond Management group to seek to keep the climate impact of its office operations as low as possible.



# Income statement 1 January - 31 December

	Note	2022	2021
		TDKK	TDKK
Revenue		8.427	8.514
Other external expenses		-2.343	-2.039
Gross profit		6.084	6.475
Staff expenses	1	-6.345	-5.548
Profit/loss before net financials		-261	927
Financial income		1	0
Financial expenses		-17	-28
Profit/loss before tax		-277	899
Tax on profit/loss for the year	2	17	-225
Profit/loss for the year		-260	674
Distribution of profit			
Retained earnings		-260	674
		-260	674



# Balance sheet 31 December

	Note	2022 TDKK	2021 TDKK
Assets			
Deposits, long term		58	58
Fixed asset investments		58	58
Total non-current assets		58	58
Trade receivables		1.953	153
Other receivables		313	0
Prepayments		977	841
Receivables		3.243	994
Cash at bank and in hand		1.463	3.336
Total current assets		4.706	4.330
Total assets		4.764	4.388



# Balance sheet 31 December

	Note	2022 TDKK	2021 TDKK
Equity and liabilities			
Share capital		50	50
Retained earnings		3.014	3.274
Equity		3.064	3.324
Provision for deferred tax		19	185
Total provisions		19	185
Trade payables		996	130
Corporation tax		58	113
Other payables		627	636
Total current liabilities		1.681	879
Total liabilities		1.681	879
Total equity and liabilities		4.764	4.388

3

Other contingent liabilities not recognised in the balance sheet



# Statement of changes in equity

	Share capital	Retained earnings	Total
Equity at 1 January 2022	50	3.274	3.324
Net profit/loss for the year	0	-260	-260
Equity at 31 December 2022	50	3.014	3.064



# Notes

1	Staff expenses	2022 TDKK	
	Wages and salaries	4.975	4.516
	Pensions	154	126
	Other social security costs	48	30
	Other staff costs	1.168	876
		6.345	5.548
	Average number of employees	6	4
2	Tax on profit/loss for the year		
	Current tax for the year	148	215
	Deferred tax for the year	-166	10
	Adjustment of tax concerning previous years	1	0
		-17	225

# 3 Other contingent liabilities not recognised in the balance sheet

The company has assumed rent commitments which at the balance sheet date amount to a total of 52 TDKK.



#### Accounting policies

The annual report of Den Sociale Kapitalfond Invest Management ApS for 2022 has been prepared in accordance with the provisions of the Danish Financial Statements Act for class B-virksomheder, as well as provisions applying to reporting class C entities.

The accounting policies applied are consistent with those of last year.

The annual report for 2022 is presented in TDKK.

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

#### **Income statement**

#### Revenue

Revenue is measured at the fair value of the agreed consideration, excluding VAT and other indirect taxes. Revenue is net of all types of discounts granted.

Revenue from semianually management fee is recognized in the income statement in the financial period.

#### Other external expenses

Other external expenses include expenses related to administration etc.



# Accounting policies

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, realised and unrealised capital/exchange gains and losses on foreign currency transactions.

#### Tax on profit/loss for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

#### **Balance sheet**

#### Other securities and investments, fixed assets

Investments are measured at fair value.

#### **Receivables**

Receivables are measured at amortised cost. Write-downs for bad debt are based on individual assessment of receivables.

#### **Prepayments**

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and deposits at banks.

#### Income tax and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively. Deferred tax is measured at net realisable value.



# Accounting policies

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax adjustments resulting from changes in tax rates are recognised in the income statement, with the exception of items taken directly to equity.

#### Liabilities

Liabilities, which include trade payables, payables to subsidiaries and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency instruments are considered cash flow hedges, any unrealised value adjustments are taken directly to a fair value reserve under 'Equity'.

# PENN30

Underskrifterne i dette dokument er juridisk bindende. Dokumentet er underskrevet via Penneo™ sikker digital underskrift. *Underskrivernes identiteter er blevet registereret, og informationerne er listet herunder.* 

"Med min underskrift bekræfter jeg indholdet og alle datoer i dette dokument."

#### **Torben Agerup**

#### Bestyrelsesmedlem

Serienummer: 55cf81cb-a315-4ca8-9ef2-439b5c35d663 IP: 87.50.xxx.xxx 2023-03-29 13:40:03 UTC



#### Mads Aaen

#### Bestyrelsesmedlem

Serienummer: d684a106-24c9-4d45-a6a2-b603ef32be9c IP: 152.115.xxx.xxx 2023-03-30 07:18:30 UTC



#### Lars Jannick Johansen

#### Bestyrelsesmedlem

Serienummer: 85690a9f-f1b9-4424-8060-0f6de6c2c164 IP: 152.115.xxx.xxx 2023-03-30 10:47:06 UTC



#### Lars Jannick Johansen

#### Direktør

Serienummer: 85690a9f-f1b9-4424-8060-0f6de6c2c164 IP: 152.115.xxx.xxx 2023-03-30 10:47:56 UTC



#### Lars Jannick Johansen

#### Bestyrelsesmedlem

Serienummer: 85690a9f-f1b9-4424-8060-0f6de6c2c164 IP: 152.115.xxx.xxx 2023-03-30 10:47:56 UTC



#### Stine Kjær Lomholt

#### Bestyrelsesmedlem

Serienummer: d0aa2aa2-4eb8-4ae3-8a58-008d58100006 IP: 93.161.xxx.xxx 2023-03-31 11:04:36 UTC



#### **Cathrine Moesgaard Albertsen**

#### Dirigent

Serienummer: CVR:21625744-RID:17785576 IP: 20.61.xxx.xxx 2023-03-31 11:09:04 UTC





Dette dokument er underskrevet digitalt via **Penneo.com**. Signeringsbeviserne i dokumentet er sikret og valideret ved anvendelse af den matematiske hashværdi af det originale dokument. Dokumentet er låst for ændringer og tidsstemplet med et certifikat fra en betroet tredjepart. Alle kryptografiske signeringsbeviser er indlejret i denne PDF, i tilfælde af de skal anvendes til validering i fremtiden.

#### Sådan kan du sikre, at dokumentet er originalt

Dette dokument er beskyttet med et Adobe CDS certifikat. Når du åbner dokumentet

i Adobe Reader, kan du se, at dokumentet er certificeret af Penneo e-signature service <penneo@penneo.com>. Dette er din garanti for, at indholdet af dokumentet er uændret.

Du har mulighed for at efterprøve de kryptografiskes igneringsbeviser i ndlejret i dokumentet ved at anvende Penneos validator på følgende websted: https://penneo.com/validator