


## **Onyx Denmark Propco K/S**

**c/o M7 Real Estate ApS, Borbjergade 2, 6.,  
DK-1300 Copenhagen**

**CVR no. 38 39 89 62**

### **Annual report for 2017**

Adopted at the annual general meeting  
on 22 May 2018



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Diana Hoffmann  
chairman

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## Statement by management on the annual report

The management has today discussed and approved the annual report of Onyx Denmark Propco K/S for the financial year 7 February - 31 December 2017.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2017 and of the results of the company's operations and cash flows for the financial year 7 February - 31 December 2017.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved at the annual general meeting.

Copenhagen, 22 May 2018

**On behalf of the General Partner:**  
Onyx Denmark GP S.à.r.l. , represented by B&E / Management & S.A. , represented by:

  
Jean-Francois Bossy

  
Diana Hoffmann

  
Anissa Mediane

Paul Quinlan

  
Paul-Alexandre Rischard

  
Pierre-Yves Lefebvre

## **Independent auditor's report**

### ***To the shareholder of Onyx Denmark Propco K/S***

#### **Opinion**

We have audited the financial statements of Onyx Denmark Propco K/S for the financial year 7 February - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement, notes and summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 december 2017 and of the results of the company's operations and cash flows for the financial year 7 February - 31 December 2017 in accordance with the Danish Financial Statements Act.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## Independent auditor's report

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

## Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

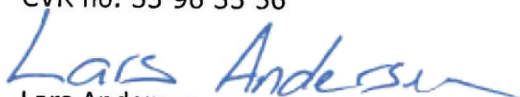
In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Copenhagen, 22 May 2018

Deloitte  
Statsautoriseret Revisionspartnerselskab  
CVR no. 33 96 35 56



Lars Andersen  
State Authorized Public Accountant  
MNE no. MNE34506

## Company details

Onyx Denmark Propco K/S  
c/o M7 Real Estate ApS  
Borgergade 2, 6.  
DK-1300 Copenhagen

CVR-no. 38 39 89 62

Financial year: 7 February - 31 December 2017

Domicile: Copenhagen

### Executive Board

Jean-Francois Bossy  
Diana Hoffmann  
Anissa Mediane  
Paul Quinlan  
Paul-Alexandre Rischard  
Pierre-Yves Lefebvre

### Auditors

Deloitte  
Statsautoriseret Revisionspartnerselskab  
Weidekampsgade 6  
DK-2300 Copenhagen

## Financial highlights

Seen over a 1-year period, the development of the Company may be described by means of the following financial highlights:

	<u>2017</u>
	TDKK
<b>Key figures</b>	
Gross profit/loss	55.734
Net financials	-51.131
Profit/loss for the year	4.603
Balance sheet total	1.048.882
Equity	14.375
<b>Financial ratios</b>	
Return on assets	10,6%
Solvency ratio	1,4%
ROIC	5,8%

The financial ratios are calculated in accordance with the Danish Finance Society's recommendations and guidelines. For definitions, see the summary of significant accounting policies.



## **Management's review**

### **Business activities**

The company's main activity is to hold, develop, manage and sale properties and business related to the same.

### **Recognition and measurement uncertainties**

The recognition and measurement of items in the financial statements is not subject to any uncertainty.

### **Unusual matters**

The Company's financial position at 31 December 2017 and the results of its operations and cash flows for the financial year ended 31 December 2017 are not affected by any unusual matters.

### **Business review**

The Company's income statement for the year ended 31 December shows a profit of TDKK 4.603, and the balance sheet at 31 December 2017 shows equity of TDKK 14.375.

### **Special risks apart from generally occurring risks in industry**

#### ***Currency risks***

The company's loan is denominated in Danish kroner, in addition, the majority of the company's transactions are in Danish kroner.

#### ***Interest-rate risks***

The company have a fixed interest for each of the loans hence no risks related to this.

### **Significant events occurring after end of reporting period**

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

## Income statement 7 February - 31 December

	<u>Note</u>	<u>2017</u> TDKK
<b>Gross profit</b>		<b>55.734</b>
<b>Profit/loss before financial income and expenses</b>		<b>55.734</b>
Financial income		11
Financial expenses	2	<u>-51.142</u>
<b>Net profit/loss for the year</b>		<b><u><u>4.603</u></u></b>
Distribution of profit	3	

## Balance sheet 31 December

	<u>Note</u>	<u>2017</u> TDKK
<b>Assets</b>		
Investment in property		964.161
<b>Tangible assets</b>	4	<u><b>964.161</b></u>
<b>Fixed assets total</b>		<u><b>964.161</b></u>
Trade receivables		3.297
Receivables from group companies		4
Prepayments		2.186
<b>Receivables</b>		<u><b>5.487</b></u>
<b>Cash at bank and in hand</b>		<u><b>79.234</b></u>
<b>Current assets total</b>		<u><b>84.721</b></u>
<b>Assets total</b>		<u><u><b>1.048.882</b></u></u>

## Balance sheet 31 December

	<u>Note</u>	<u>2017</u> TDKK
<b>Liabilities and equity</b>		
Share capital		100
Share premium account		9.672
Retained earnings		<u>4.603</u>
<b>Equity</b>		<b><u>14.375</u></b>
Mortgage loans		645.176
Payables to group enterprises		<u>333.608</u>
<b>Long-term debt</b>	5	<b><u>978.784</u></b>
Trade payables		3.048
Payables to group enterprises		26.073
Other payables		3.438
Deferred income		78
Deposits		<u>23.086</u>
<b>Short-term debt</b>		<b><u>55.723</u></b>
<b>Debt total</b>		<b><u>1.034.507</u></b>
<b>Liabilities and equity total</b>		<b><u>1.048.882</u></b>
Subsequent events	6	
Charges and securities	7	
Related parties	8	

## Statement of changes in equity

	<u>Share capital</u>	<u>Share premium account</u>	<u>Retained earnings</u>	<u>Total</u>
Equity at 7 February 2017	100	9.672	0	9.772
Net profit/loss for the year	0	0	4.603	4.603
<b>Equity at 31 December 2017</b>	<b><u>100</u></b>	<b><u>9.672</u></b>	<b><u>4.603</u></b>	<b><u>14.375</u></b>

## Cash flow statement 7 February - 31 December

	<u>Note</u>	<u>2017</u> TDKK
Net profit/loss for the year		4.603
Net financials		<u>51.131</u>
<b>Cash flows from operating activities before financial income and expenses</b>		<b>55.734</b>
Interest income and similar income		11
Interest expenses and similar charges		<u>-51.142</u>
<b>Cash flows from operating activities</b>		<b>4.603</b>
Purchase of property		<u>-964.161</u>
<b>Cash flows from investing activities</b>		<b>-964.161</b>
Mortgage loans		645.176
Payables to group enterprises		359.682
Receivables		-5.487
Debt		29.649
Cash capital increase		<u>9.772</u>
<b>Cash flows from financing activities</b>		<b>1.038.792</b>
<b>Change in cash and cash equivalents</b>		<b>79.234</b>
Cash and cash equivalents		<u>0</u>
<b>Cash and cash equivalents</b>		<b>79.234</b>
Cash and cash equivalents are specified as follows:		
Cash at bank and in hand		<u>79.234</u>
<b>Cash and cash equivalents</b>		<b>79.234</b>

## Notes

	<u>2017</u> TDKK
<b>1 Staff expenses</b>	
Average number of employees	<u>0</u>
	<u>2017</u> TDKK
<b>2 Financial expenses</b>	
Financial expenses, group entities	39.845
Other financial costs	10.919
Gain on financial instruments	<u>378</u>
	<b><u>51.142</u></b>
	<u>2017</u> TDKK
<b>3 Distribution of profit</b>	
Retained earnings	<u>4.603</u>
	<b><u>4.603</u></b>

## Notes

### 4 Tangible assets

	Investment in property
Cost at 7 February 2017	0
Additions for the year	<u>964.161</u>
Cost at 31 December 2017	<u>964.161</u>
Revaluations at 7 February 2017	<u>0</u>
Revaluations at 31 December 2017	<u>0</u>
Impairment losses and depreciation at 7 February 2017	<u>0</u>
Impairment losses and depreciation at 31 December 2017	<u>0</u>
<b>Carrying amount at 31 December 2017</b>	<b><u><u>964.161</u></u></b>



## Notes

### 4 Tangible assets (continued)

#### Valuation method and techniques

The fair value of investment properties is determined by using a capitalisation model. The calculation is based on the budgeted net earnings for the coming year. The trade is conducted between independent parties in February 2017.

#### Key assumptions for determining fair value

The company's investment properties comprise of a mix of office and residential. The investment properties are measured at fair value using the capitalisation model. The required rates of return are in the interval 8.1 % - 9.8%.

#### Fair value estimation

- Adjustment is made of the existing rent to expected market rent
- Correction is made in regard to idle leases and expected rental period
- Estimates are made of the properties' own share of operating expenses and heating costs
- All vacant units comprise of 60,210 sqm out of a total of 347,355 sqm, which is 17% of vacancy
- The companies properties cover a span of 3,853 sqm – 98,288 sqm, where the smallest is situated in Zealand and the biggest in the Triangle area (Jutland)
- The companies prices start from 1,442 kr. per sqm – 5,354 kr. of which the cheapest is situated in the Triangle area and the most expensive is on Zealand.

#### Properties

The companies investment properties consist of 25 light industrial – and logistic properties, which covers a total of 347,355 sqm situated in Denmark, 14 properties spread out on Zealand, 1 on Funen, 6 in the Triangle area and south Jutland, 1 in north Jutland and 3 in mid Jutland. The investment properties are cf. the description of the applied accounting policies. The fair value of investment properties is determined by using a capitalisation model. The calculation is based on the budgeted net earnings for the coming year.

- The companies investment properties have an average NOI yield on 8.8%.

There is a certain amount of insecurity connected to the fixation of the yield. As the geographical area, where the properties are situated, has a limited number of transaction. An increase of the yield with 0.50% in average will reduce the total fair value with 52.4 m.DKK. and corresponding a decrease of the yield with 0.50% in average, will increase the total fair value with 58.8 m.DKK.

## Notes

### 5 Long term debt

	Debt at 7 February 2017	Debt at 31 December 2017	Payment within 1 year	Debt after 5 years
Mortgage loans	0	645.176	0	645.176
Payables to group enterprises	0	359.681	26.073	333.608
	<b>0</b>	<b>1.004.857</b>	<b>26.073</b>	<b>978.784</b>

### 6 Subsequent events

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

## Notes

2017

TDKK

### 7 Charges and securities

As security for the Company's debt, the Company have provided security in its properties.

The value of the properties as of 31.12.2017 is tDKK 964.161

### 8 Related parties

#### Transactions

The Company have had interest expense with group companies worth TDKK 39.803 based on arms length principle (also see note 2). In addition the Company have taken net loans against group companies worth TDKK 359.681

## Accounting policies

The annual report of Onyx Denmark Propco K/S for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The annual report for 2017 is presented in TDKK

As 2017 is the company's first reporting period, no comparatives have been presented.

### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any instalments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

## Income statement

### Gross profit

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

### Revenue

Rental income is measured at the fair value of the agreed consideration, excluding VAT and other indirect taxes. Rental income is net of all types of discounts granted.

## Accounting policies

### Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

### Value adjustments of investment properties

Value adjustments of investment property comprise the year's changes in the fair value of investment property and relating payables.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, financial expenses relating to finance leases, realised and unrealised capital/exchange gains and losses on securities and foreign currency transactions, amortisation of mortgage loans and surcharges and allowances under the advance-payment-of-tax scheme, etc.

### Tax on profit/loss for the year

The company is not independently liable to tax and consequently tax has not been recognized.

## Balance sheet

### Investment property

On initial recognition, investment property is measured at cost. Investment property is subsequently measured at fair value, and the value adjustment for the year is recognized in the income statement under the item "Fair value adjustment of investment property". The fair value is based on the expected future cash flows for the investment property.

The fair value is calculated using the capitalization model as the calculated capital value of the expected cash flows from the individual properties.

The determination of the expected cash flows is based on the budgeted cash flows of the individual property for the coming years, including rental and price increases, as well as a calculated term value that expresses the value of the normalized cash flows that the property is expected to generate after the budget period. The cash flows thus calculated are discounted at present value using a discount factor which is judged to reflect the market's current rate of return for corresponding properties including expected inflation.

### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in subsidiaries and associates is reviewed for impairment, other than what is reflected through normal amortisation and depreciation, on an annual basis.

## Accounting policies

Where there are indications of impairment, an impairment test is performed for each individual asset or group of assets, respectively. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The value in use is determined as the present value of the anticipated net cash flows from the use of the asset or group of assets and the anticipated net cash flows from the disposal of the asset or group of assets after the end of their useful life.

### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable is impaired, an impairment loss for that individual asset is recognised.

Receivables for which there is no objective indication of individual impairment are reviewed for impairment on a portfolio basis. The portfolios are primarily composed on the basis of debtors' domicile and credit ratings in accordance with the Company's credit risk management policy. The objective indicators used for portfolios are determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received, using the effective interest rate of individual receivables or portfolios of receivables as discount rate.

### Prepayments

Prepayments comprise costs incurred concerning subsequent financial years.

### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

### Liabilities

Financial liabilities are recognised on the raising of the loan at the proceeds received net of transaction costs incurred. On subsequent recognition, the financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest method. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

## Accounting policies

Liabilities, which include trade liabilities, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign-exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency transactions are considered cash flow hedges, the value adjustments are taken directly to equity.

### Cash flow statement

The cash flow statement shows the company's cash flows for the year, broken down under cash flows from operating, investing and financing activities, the year's changes in cash and cash equivalents and the company's cash and cash equivalents at the beginning and at the end of the year.

The cash flow effect of additions and disposals of entities is shown separately under cash flows from investing activities. The cash flow statement includes cash flows from acquired entities from the time of acquisition, and cash flows from sold entities are included until the date of sale.

### Cash flows from operating activities

Cash flows from operating activities are stated as the profit or loss for the year, adjusted for non-cash operating items, changes in working capital and paid income taxes.

### Cash flows from investing activities

Cash flows from investing activities comprise payments related to the acquisition and sale of entities and activities, intangible assets, property, plant and equipment and investments.

### Cash flows from financing activities

Cash flows from financing activities comprise changes in the size or composition of the share capital and related costs, as well as the raising of loans, repayment of interest-bearing debt and payment of dividends to shareholders.

### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

## Accounting policies

### Financial Highlights

Definitions of financial ratios.

$$\text{Return on assets} = \frac{\text{Profit/loss before financials} \times 100}{\text{Total assets}}$$

$$\text{Solvency ratio} = \frac{\text{Equity at year end} \times 100}{\text{Total assets}}$$

$$\text{ROIC} = \frac{\text{EBITA} \times 100}{\text{Average invested capital excluding goodwill}}$$