A. Espersen A/S Fiskerivej 1, 3700 Rønne

Annual report 2017

The annual report 2017 was adopted by the Annual General Meeting on 23 April 2018

(chairman)

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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of A. Espersen A/S for the financial year 1 January – 31 December 2017.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Company's financial position at 31 December 2017 and of the results of the Group's and the Company's operations and consolidated cash flows for the financial year 1 January – 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Company's operations and financial matters and the results of the Group's and the parent company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Rønne, 23 March 2018

Executive Board:

Klaus B. Nielsen

CEO

Max Sørensen

COO

Board of Directors:

Sven-Gunnar Schoolgh

Chairman

Lars Holm Jensen

Turan Savas

Diane Hughes

Christopher Thomas

Klaus B. Nielsen

Olav Holst-Dyrnes

Niels Walther-Rasmusser

Independent auditor's report

To the shareholders of A. Espersen A/S

Opinion

We have audited the consolidated financial statements and the parent company financial statements of A. Espersen A/S for the financial year 1 January – 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies, for the Group and the Parent Company, and a consolidated cash flow statement. The consolidated financial statements and the parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2017 and of the results of the Group's and the Parent Company's operations as well as the consolidated cash flows for the financial year 1 January – 31 December 2017 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" (hereinafter collectively referred to as "the financial statements") section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

Management's responsibilities for the financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

Independent auditor's report

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, and fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Independent auditor's report

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Aarhus, 23 March 2018

ERNST & YOUNG

Godkendt Revisionspartnerselskab

CVR. No. 30700228

Morten Friis

State Authorised Public Accountant

MNE no: mne32732

Gert Foldager

State Authorised Public Accountant

MNE no: mne10871

Company details

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Fax: +45 5690 6001
Web site: www.espersen.dk
E-mail: espersen@espersen.dk

Registration No.: 38389912 Established: 23.02.1945

Registred office: Bornholm, Denmark

Board of Directors

Sven-Gunnar Schough (Chairman)
Lars Holm Jensen (employee representative)
Turan Savas (employee representative)
Christopher Thomas
Diane Hughes
Klaus B. Nielsen
Olav Holst-Dyrnes
Niels Walther-Rasmussen

Executive Board

Klaus B. Nielsen, CEO Max Sørensen, COO

Auditors

ERNST & YOUNG, Godkendt Revisionspartnerselskab, CVR. No. 30700228 Værkmestergade 25 Postboks 330 DK-8100 Aarhus C Denmark

Annual general meeting

The annual general meeting is to be held on 23 April 2018.

Financial highlights for the Group

| DKKm | 2017 | 2016 | 2015 | 2014 | 2013 |
|---|-------|----------|-------|-------|-------|
| Key figures | | | | | |
| Revenue | 2,431 | 2,159 | 2,067 | 1,913 | 1,881 |
| Ordinary operating profit | -4 | -10 | -52 | 6 | 39 |
| Interest income and expenses | -38 | -26 | -29 | -41 | -21 |
| Profit/loss before tax | -43 | -35 | -82 | -34 | 19 |
| Profit/loss for the year | -34 | -33 | -76 | -23 | 16 |
| | | | _ | | 244 |
| Non-current assets | 406 | 268 | 288 | 277 | |
| Current assets | 933 | 832 | 1,048 | 924 | 796 |
| Total assets | 1,339 | 1,100 | 1,336 | 1,201 | 1,040 |
| Share capital | 30 | 30 | 30 | 30 | 30 |
| Equity | 159 | 230 | 277 | 173 | 207 |
| Non-controlling shareholder's interest | 0 | 0 | 0 | 0 | 0 |
| Provisions | 21 | 11 | 11 | 8 | 8 |
| Non-current liabilities other than provi- | | | | | |
| sions | 32 | 84 | 92 | 76 | 46 |
| Current liabilities other than provisions | 1.126 | 775 | 956 | 944 | 779 |
| Cash flows from operating activities | -57 | 192 | 20 | -135 | 115 |
| Cash flows from investing activites, net | -155 | -29 | -51 | -82 | -48 |
| Hereof investing in tangible assets | -49 | -31 | -37 | -35 | -53 |
| Cash flows from financing activities | 242 | -153 | 34 | 207 | -67 |
| Total cash flows | 30 | 10 | 3 | -8 | 0 |
| Financial ratios | | | | | |
| Solvency ratio | 11,9 | 20,9 | 20,7 | 14,4 | 20,0 |
| Return on equity | -17,5 | -13,0 | -33,8 | -12,2 | 7,7 |
| Average number of full-time em- | | <u> </u> | _ | | |
| ployees | 3.116 | 2.374 | 2.163 | 1.955 | 1.524 |

Financial ratios are calculated in accordance with the Danish Finance Society.

Financial ratios

The financial ratios stated in the survey of financial highlights have been calculated as follows:

Solvency ratio: Equity at year end x 100/Total equity and liabilities at year end

Return on equity: Profit for the year after tax x 100/Average equity

Principal activities of the Group

Espersen's activities are production of frozen fish blocks and other white fish fillets, and breading of different fish species for retail and foodservice markets, primarily in Europe. The raw materials used are mostly imported frozen cod, and fresh cod from the Baltic Sea, as well as and other fish species and semi manufactured products from other parts of the world.

Customers

Espersen exports 98 % of its production. The majority of products are sold to a variety of large international customers with whom partnerships are made and new products are developed.

Suppliers

Espersen continuously works on strengthening its supplier relations. Our suppliers ensure a stable production in spite of considerable and often unpredictable fluctuations in the size of fishing quotas.

Development in activities and financial position

Profit/loss for the year

In 2017, the Group realized an operating loss of 4 mDKK which despite being an improvement of 6 mDKK over 2016 is considered highly unsatisfactory. Net loss was 34 mDKK, which was on level with 2016 among other things due to higher financing costs relating to the acquisition described below and refinancing of the entire group.

The Board and the Management have taken several actions in 2017 to change the unsatisfactory results in recent years and the most important are described below.

In April 2017, the Espersen Group announced the intent to close our production facility in Fredericia no later than the end of 2018 and move production to Poland. This decision was taken since we operate in a very competitive market and there are significant synergies in moving production to our newly acquired factory - described below - in Poland. Unfortunately, this marks the end of a long time history of production in Fredericia with a very competent and dedicated staff, which we will do our best to help find their next job.

September 1st 2017, Espersen acquired a large factory with approx. 1,000 employees in Poland producing mainly flatfish for the Royal Greenland Group and at the same time entered into a long-term supply agreement for the seller. The Company acquired, now named Espersen Koszalin, has performed better than planned and is an important strategic addition to the Espersen Group, and significant synergies from this acquisition are expected, not least when integrating the products from our Fredericia plant into the facility.

A project – Accelerated earnings Primary – has also been initiated with the purpose of changing the financial challenges in Primary that haves continued to undermine our overall performance. This project will be monumental for Primary operations in Poland.

Outlook

Espersen expects a significantly improved result for 2018 stemming from below three main factors:

- Improving operations mainly in our Primary division by operational efficiencies and optimizing our product portfolio as well as continued strong growth in our Chilled segment
- Full year effect of the acquisition made September 1st 2017
- Realization of synergies from moving production from our Fredericia plant to the acquired factory in Poland though the major part of the synergies will only have full impact in 2019

It should be noted that when looking at the income statement of the parent company, Operating profit/loss is significantly impacted by a change of the Groups transfer pricing policy.

Particular risks

General risks

Espersen's main exposure is its dependence on raw material procurement. Espersen depends on a good development of whitefish stocks, especially cod, and is working both locally and globally to ensure sustainable fishing. A further risk could be an environmental disaster and its consequences for global fishing.

Currency and financial risks

A considerable part of Espersen's purchases and sales are performed in foreign currency, and fluctuations in the rates of exchange may have a short-term effect on the Company's results; in the long-term, these fluctuations are, however, included in the market. From beginning of 2016 Espersen has hedged strategical partners in connection to commercial agreement and approx. 50% of coming 12 months other currency cash flow according to decided staircase model end of 2015.

To ensure the expected profit on contracted orders, Espersen mainly uses foreign exchange forwards.

We have sufficient liquidity going forward as Espersen is financed through Insepa and the new long term financing structure established there in spring 2017 with two new banks.

Credit risks

The credit risks of the Company primarily relates to trade debtors. As a rule, an international credit insurance institution insures all debtors in order to minimise credit risks.

Intellectual capital

Espersen's staff has a high seniority.

Espersen's main activities are processed on standard production equipment, and the high seniority of the staff is a contributing factor to higher yields and profits.

Environmental issues

It is important for Espersen to act in an ethical correct way, to support and work for sustainable fishing and to have a good image towards our business partners and in the local communities.

Social responsibility

The Company's CSR policy is published on its website:

http://www.espersen.com/commitment/reports-awards

Subsequent events

No events have occurred after the year-end closing which could significantly affect the evaluation of the financial position of the Company.

Accounting policies

The annual report of A. Espersen A/S for 2017 has been prepared in accordance with the provisions applying to reporting class C large enterprises under the Danish Financial Statements Act.

Change in accounting policies

The company has changed the accounting policies related to the inventory. Previously the inventory was measured at cost in accordance with the FIFO method, which has been changed to cost in accordance with the weighted average cost method. The change is made as it gives a more true and fair view of the inventory in the Financial Statement.

The change in accounting policies has reduced prior year equity with DKK 2,835,000. The change has no effect in the current year.

The comparative information for the three oldest years has not been changed as this is not possible to estimate.

The financial statement has in addition to the above been prepared in accordance with the same accounting policies as last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be reliably measured.

Liabilities are recognised in the balance sheet when an outflow of economic benefits is probable and when the value of the liability can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described below for each individual item.

Certain financial assets and liabilities are measured at amortised cost implying the recognition of a constant effective interest rate to maturity.

In recognising and measuring assets and liabilities, any gains, losses and risks occurring prior to the presentation of the annual report that evidence conditions existing at the balance sheet date are taken into account.

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities measured at fair value or amortised cost. Equally, costs incurred to generate the year's earnings are recognised, including depreciation, amortisation, impairment losses and provisions as well as reversals as a result of changes in accounting estimates of amounts which were previously recognised in the income statement.

Consolidated financial statements

The consolidated financial statements comprise the Parent Company, A. Espersen A/S, and subsidiaries in which A. Espersen A/S directly or indirectly holds more than 50% of the voting rights or over which it otherwise exercises control. Entities in which the Group holds between 20% and 50% of the voting rights and over which it exercises significant influence, but which it does not control, are considered associates, see the group chart.

The consolidated financial statements have been prepared as a consolidation of the Parent Company's and the individual subsidiaries' financial statements, which are prepared according to the Group's accounting policies. On consolidation, intra-group income and expenses, shareholdings, intra-group balances and dividends, and realised and unrealised gains on intra-group transactions are eliminated. Unrealised gains on transactions with associates are eliminated in proportion to the Group's interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains in so far as they do not reflect impairment.

In the consolidated financial statements, the items of subsidiaries are recognised in full. Non-controlling interests' share of the profit/loss for the year and of the equity of subsidiaries which are not wholly-owned are included in the Group's profit/loss and equity, respectively, but are disclosed separately.

Business combinations

Recently acquired or formed entities are recognised in the consolidated financial statements from the date of acquisition or formation. Entities sold or otherwise disposed of are recognised in the consolidated income statement until the date of disposal. Comparative figures are not restated in respect of recently acquired or sold entities.

Gains or losses on disposal of subsidiaries and associates are made up as the difference between the sales price and the carrying amount of net assets at the date of disposal plus non-amortised goodwill and anticipated selling costs.

Corporate acquisitions are accounted for using the purchase method according to which the acquired entity identifiable assets and liabilities are measured at fair value at the date of acquisition. Restructuring costs recognised in the acquired entity before the date of acquisition and not agreed as part of the acquisition are part of the acquisition balance sheet and, hence, the calculation of goodwill. Costs relating to restructuring decided by the acquiring entity must be recognised in the income statement. The tax effect of the restatement of assets and liabilities is taken into account.

Any excess of the cost over the fair value of the identifiable assets and liabilities acquired (goodwill) is recognised as intangible assets and amortised on a systematic basis in the income statement based on an individual assessment of the useful life of the asset.

Business Combinations

Negative differences (negative goodwill) are recognised as income in the income statement at the time of acquisition when the general revenue recognition criteria are met.

Goodwill and negative goodwill from acquired entities may be adjusted until 12 months after the year of acquisition.

Intra-group business combinations

The book value method is applied to business combinations such as acquisition and disposal of investments, mergers, demergers, additions of assets and share conversions, etc. in which entities controlled by the Parent Company are involved, provided that the combination is considered completed at the time of acquisition without any restatement of comparative figures. Differences between the agreed consideration and the carrying amount of the acquired entity are recognised in equity.

Non-controlling interests

On initial recognition, non-controlling interests are measured at the fair value of the non-controlling interests' ownership share or at the non-controlling interests' proportionate share of the fair value of the acquired entity's identifiable assets, liabilities and contingent liabilities.

In the former scenario, goodwill relating to the non-controlling interests' ownership share in the acquired entity is thus recognised, while, in the latter scenario, goodwill relating to the non-controlling interests' ownership share is not recognised. Measurement of non-controlling interests is chosen on a transaction-by-transaction basis and is stated in the notes in connection with the description of acquired entities.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Foreign subsidiaries and associates are considered separate entities. The income statements are translated at the average exchange rates for the month, and the balance sheet items are translated at the exchange rates at the balance sheet date. Foreign exchange differences arising on translation of the opening equity of foreign subsidiaries at the exchange rates at the balance sheet date and on translation of the income statements from average exchange rates to the exchange rates at the balance sheet date are recognised directly in equity.

Foreign exchange adjustments of intra-group balances with independent foreign subsidiaries which are considered part of the investment in the subsidiary are recognised directly in equity. Foreign exchange gains and losses on loans and derivative financial instruments designated as hedges of foreign subsidiaries are also recognised directly in equity.

On recognition of foreign subsidiaries which are integral entities, monetary items are translated at the exchange rates at the balance sheet date. Non-monetary items are translated at the exchange rates at the acquisition date or at the date of any subsequent revaluation or impairment of the asset. Income statement items are translated at the exchange rates at the transaction date, although items derived from non-monetary items are translated at the historical exchange rates applying to the non-monetary items.

Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at cost and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in other receivables and payables, respectively.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognised asset or liability are recognised in the income statement together with changes in the fair value of the hedged asset or liability.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of future assets and liabilities are recognised in other receivables or other payables and in equity.

Income statement

Revenue

Income from the sale of goods for resale and finished goods, comprising sale of fish is recognised in the income statement when delivery and transfer of risk to the buyer have taken place and provided that the income can be reliably measured and is expected to be received. Revenue is measured ex. VAT and taxes charged on behalf of third parties.

Raw materials and consumables

Costs of raw materials and consumables comprise purchases for the year and the change in the inventory of raw materials and consumables.

Other external costs

Other external costs comprise all other costs, among these administration, bad debts and fixed costs

Staff costs

Staff costs comprise wages and salaries, including holiday allowances and pensions, and other social security cost etc. for the Company's employees. Refund received from public authorities are deducted from staff costs.

Other operating income

Other operating income comprises items secondary to the activities of the Company, including gains on the disposal of intangible assets and property, plant and equipment.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses which comprise depreciation, amortisation and impairment losses regarding goodwill, intangible assets and property and equipment are provided on a straight-line basis over the expected useful lives of the assets, based on the assessed useful lives.

Profits/losses from investments in subsidiaries and associates

The proportionate share of the results after tax of the individual subsidiaries is recognised in the income statement of the parent company after full elimination of intra-group profits/losses.

The proportionate share of the results after tax of the associates is recognised in both the consolidated income statement and the parent company income statement after elimination of the proportionate share of intra-group profits/losses.

Financial income and expenses

Financial income and expenses comprise interest income and expense, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

Tax on profit/loss for the year

The Company is covered by the Danish rules on compulsory joint taxation of Insepa A/S Group's Danish subsidiaries. Subsidiaries form part of the joint taxation from the date when they are included in the consolidation of the consolidated financial statements and up to the date when they exit the consolidation.

The parent company Insepa A/S is the administrative company for the joint taxation and consequently settles all corporation tax payments with the tax authorities.

The current Danish corporation tax is allocated by settlement of joint taxation contribution between the jointly taxed companies in proportion to their taxable income. In this relation, companies with tax loss carry forwards receive joint taxation contribution from companies that have used these losses to reduce their own taxable profits.

Tax for the year comprises joint taxation contributions for the year and changes in deferred tax for the year – due to changes in the tax rate. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

Balance sheet Intangible assets

Acquired rights

Acquired rights are measured at cost amortised over the remaining period and adjusted for impairment losses.

Goodwill

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period, which is between 5 and 20 years. The amortisation period is fixed on the basis of the expected repayment horizon, longest for strategically acquired business enterprises with strong market positions and long-term earnings profiles.

Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, other plant and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight-line basis over the expected useful life. The expected useful lives are as follows:

Buildings 5-50 years
Plant and machinery 3-10 years
Fixtures and fittings, other plant and equipment 3-10 years

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

Investments in subsidiaries and associates

Investments in subsidiaries and associates are measured according to the equity method.

Investments in subsidiaries and associates are measured at the proportionate share of the entities' net asset value calculated in accordance with the Group's accounting policies minus or plus unrealised intra-group profits and losses and plus or minus any residual value of positive or negative goodwill determined in accordance with the purchase method of accounting.

Investments in subsidiaries and associates with negative net asset values are measured at DKK 0 (nil), and any amounts owed by such entities are written down in so far as the amount receivable is considered irrecoverable. If the Parent Company has a legal or constructive obligation to cover a deficit that exceeds the amount owed, the remaining amount is recognised under provisions.

Net revaluation of investments in subsidiaries and associates is recognised in the reserve for net revaluation according to the equity method in equity where the carrying amount exceeds cost. Dividends from subsidiaries which are expected to be declared before the annual report of A. Espersen A/S is adopted are not taken to the net revaluation reserve.

The purchase method of accounting is applied to corporate acquisitions, see the above description under "Consolidated financial statements".

Securities and investments

Listed securities and investments are measured at fair value at the balance sheet date.

Impairment of non-current assets

The carrying amount of intangible assets and property, plant and equipment and investments in subsidiaries and associates is subject to an annual test for indications of impairment other than the decrease in value reflected by amortisation or depreciation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the expected net cash flows from the use of the asset or the group of assets and expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Inventories

Inventories are measured at cost in accordance with the weighted average cost method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries and indirect production overheads.

Receivables

Receivables are measured at amortised cost. Write-down is made for expected bad debt losses.

Prepayments

Prepayments comprise costs incurred in relation to subsequent financial years.

Equity

Reserve for net revaluation according to the equity method

Net revaluation of investments in subsidiaries and associates is recognised at cost in the reserve for net revaluation according to the equity method.

The reserve may be eliminated in case of losses, realisation of investments or a change in accounting estimates.

The reserve cannot be recognised at a negative amount.

Dividends

Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. The change in deferred tax as a result of changes in tax rates is recognised in the income statement.

Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost, corresponding to the capitalised value using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

Consolidated cash flow statement

The cash flow statement shows the Group's cash flows from operating, investing and financing activities for the year, the year's changes in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non-cash operating items, changes in working capital and corporation tax paid.

Cash flows from investing activities

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of enterprises and activities and of intangible assets, property, plant and equipment and investments.

Cash flows from financing activities

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related costs as well as the raising of loans, repayment of interest-bearing debt.

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term marketable securities that are readily convertible to cash and are subject to an insignificant risk of changes in value.

INCOME STATEMENT DKK'000

| Note | | CONSOL | IDATED | PARI | ENT |
|------|---|----------------|------------|------------|------------|
| | | 2017 | 2016 | 2017 | 2016 |
| | | | | | |
| 1 | Revenue | 2.430.970 | 2.158.857 | 2.020.936 | 2.008.911 |
| | | | | | |
| | Changes in inventories of finished goods | 33.223 | -129.277 | 22.964 | -69.864 |
| | Other operating income | 8.613 | 11.325 | 41.883 | 48.436 |
| | | 2.472.806 | 2.040.905 | 2.085.783 | 1.987.483 |
| | Raw materials, consumables, etc. | -1.850.889 | -1.486.216 | -1.867.353 | -1.735.203 |
| | Other external costs | -237.674 | -224.420 | -126.827 | -123.183 |
| | Gross profit | 384.243 | 330.270 | 91.603 | 129.097 |
| 2 | Staff costs | -347.394 | -298.183 | -127.096 | -113.808 |
| 3,4 | Depreciation, amortisation and impairment losses of intangible assets and property, | | | | |
| | plant and equipment | -41.310 | -41.703 | -12.465 | -17.162 |
| | Operating profit/loss | -4.461 | -9.616 | -47.958 | -1.873 |
| | Operating profit/ loss | -4.401 | -9.010 | -47.930 | -1.0/5 |
| 5 | Income from investments in subsidiaries | 0 | 0 | 26,769 | -17.427 |
| 6 | Income from investments in associates | 507 | 467 | 507 | 467 |
| 7 | Interest income | 3.746 | 6.176 | 3.041 | 1.984 |
| 7 | Interest expense | -42.683 | -32.134 | -32.600 | -20.878 |
| | Profit/loss before tax | -42.891 | -35.107 | -50.241 | -37.727 |
| | | | | | |
| 8 | Corporation tax | 8.907 | 1.859 | 16.118 | 4.464 |
| | | | | | |
| | Profit/loss for the year | -33.984 | -33.248 | -34.123 | -33.263 |
| | | | _ | | _ |
| | Breakdown of Consolidated results of O | perations: | | | |
| | Shareholders, A. Espersen | -34.123 | -33.263 | | |
| | Non-controlling interests | 139 | 15 | | |
| | | -33.984 | -33.248 | | |
| | Proposed profit appropriation / distribu | ition of loss: | | | |
| | Proposed dividends | | | 3.000 | 3.000 |
| | Retained earnings | | | -37.123 | -36.263 |
| | | | | -34.123 | -33.263 |

BALANCE SHEET DKK'000

| Note | lote CONSOLIDATED | | PARENT | | |
|------|--|------------------------|-----------------|------------------------|-----------------|
| | | 2017 | 2016 | 2017 | 2016 |
| | <u>ASSETS</u> | | | | |
| | Non-current assets | | | | |
| 3 | Intangible fixed assets | | | | |
| | Acquired rights | 0 | 0 | 0 | 0 |
| | Goodwill | 46.348 | 26.761 | 23.046 | 10.750 |
| | Software | <u>1.238</u> 47.586 | 1.633 28.395 | <u>1.175</u> 24.221 | 1.525 12.275 |
| | | 47.380 | 28.393 | 24.221 | 12.2/5 |
| 4 | Tangible fixed assets | | | | |
| • | Buildings | 195.388 | 125.655 | 50.572 | 51.519 |
| | Plant and machinery | 110.493 | 86.897 | 13.582 | 17.521 |
| | Other fixtures and operating equipment | 9.835 | 8.719 | 1.128 | 1.726 |
| | Property, pland and equipment | | | | |
| | under construction | 30.882 | 6.658 | 256 | 701 |
| | | 346.598 | 227.929 | 65.538 | 71.467 |
| | Investments | | | | |
| 5 | Investments Investments in subsidiaries | 0 | 0 | 440.284 | 262.959 |
| 6 | Investments in associated | 9,277 | 9.088 | 9.277 | 9.088 |
| 9 | Other securities, investments | 1.069 | 858 | 1.069 | 858 |
| , | Other receivables | 1.577 | 2.186 | 1.576 | 2.186 |
| | | 11.923 | 12.133 | 452.206 | 275.092 |
| | | | | | , |
| | Non-current assets | 406.107 | 268.457 | 541.965 | 358.834 |
| | Current assets | | | | |
| | Inventories | | | | |
| | Raw materials and consumables | 151.279 | 173.098 | 64.908 | 60.213 |
| | Finished goods and goods for resale | 245.987 | 187.929 | 111.309 | 78.510 |
| | - | 397.266 | 361.027 | 176.217 | 138.723 |
| | | | | | |
| | Receivables | 362.037 | 375.279 | 247.498 | 297.224 |
| | Trade receivables Receivables from group enterprises | 43.835 | 575.279 54 | 130.972 | 77.994 |
| | Other receivables | 42.066 | 60.007 | 14.057 | 51.288 |
| 10 | Deferred tax | 27.869 | 5.463 | 10.014 | 0 |
| | Prepayments | 798 | 1.754 | 402 | 1.891 |
| | | 476.605 | 442.558 | 402.943 | 428.397 |
| | Securities | 0 | 0 | 0 | 0 |
| | | | | | |
| | Cash at bank and in hand | 59.038 | 28.605 | 16.666 | 4 |
| | Current assets | 932.909 | 832.189 | 595.826 | 567.123 |
| | TOTAL ASSETS | 1.339.016 | 1.100.646 | 1.137.791 | 925.958 |

BALANCE SHEET DKK'000

| Note | | CONSOLIDATED | | PARENT | | |
|------|---|------------------|------------------|------------------|------------------|--|
| | | 2017 | 2016 | 2017 | 2016 | |
| | EQUITY AND LIABILITIES | | | | | |
| | Equity | | | | | |
| | Equity | 30.000 | 30.000 | 30.000 | 30.000 | |
| | Retained earnings | 121.140 | 192.062 | 125.984 | 196.717 | |
| | Reserve for net revaluation under | | | | | |
| | the equity method | 4.844 | 4.655 | 0 | 2 000 | |
| | Proposed dividends | 3.000 158.984 | 3.000 229.717 | 3.000 158.984 | 3.000 229.717 | |
| | Shareholders, A. Espersen Non-controlling interests | 379 | 229.717 | 158.984 | 229./1/ | |
| | Non-controlling interests | 159.363 | 229.957 | 158.984 | 229.717 | |
| | | | | | | |
| | Provisions | | | | | |
| 10 | Deferred tax | 668 | 11.258 | 0 | 9.560 | |
| | Other provisions | 20.186 | 0 | 0 | 12.787 | |
| | | 20.854 | 11.258 | 0 | 22.347 | |
| 11 | Non-current liabilities | | | | | |
| | Mortgage debt | 32.478 | 84.086 | 28.930 | 33.095 | |
| | | 32.478 | 84.086 | 28.930 | 33.095 | |
| | Current liabilities Falling due in next financial year | | | | | |
| | Mortgage debt | 39.880 | 4.191 | 4.178 | 4.191 | |
| | Bank loans and overdrafts | 64.201 | 367.132 | 50.353 | 216.072 | |
| | Trade payables | 234.694 | 220.566 | 94.513 | 113.053 | |
| | Corporate tax | 3.907 | 0 | 0 | 0 | |
| | Other payables | 116.118 | 100.933 | 73.340 | 69.966 | |
| | Payables to group enterprises | 667.521 | 82.523 | 727.493 | 237.517 | |
| | | 1.126.321 | 775.345 | 949.877 | 640.798 | |
| | Total liabilities | 1.158.799 | 859.431 | 978.807 | 673.894 | |
| | TOTAL EQUITY AND LIABILITIES | 1.339.016 | 1.100.646 | 1.137.791 | 925.958 | |

¹² Distribution of profit

¹³ Contingent liabilities and collateral

¹⁴ Fees paid to the auditors appointed

¹⁵ Currency and interest rate risks and the use of derivative financial instruments

¹⁶ Related parties

CASH FLOW STATEMENT

DKK'000

| | 2017 | 2016 |
|--|----------|----------|
| Operating profit/loss | -4.462 | -9.616 |
| Depreciations | 41.310 | 41.703 |
| Adjustment from other non cash transactions | -12.492 | -8.276 |
| Cash flows from operations (operative activities) before | | 0.270 |
| changes in working capital | 24.356 | 23.811 |
| Changes in inventories | -28.551 | 116.359 |
| Changes in receivables | 22.879 | 32.791 |
| Changes in trade and other payables | -26.483 | 37.266 |
| Cash flows from operations (operating activities) | -7.799 | 210.227 |
| Interest income and expense | -39.172 | -20.347 |
| Corporation tax paid | -9.726 | 2.470 |
| Cash flows from operating activities | -56.697 | 192.350 |
| | | |
| Acquisition of subsidiaries | -108.394 | 0 |
| Acquisition of property, plant and equipment | -49.327 | -31.133 |
| Disposal of property, plant and equipment | 2.892 | 2.116 |
| Acquisition of non-tangible assets | | 0 |
| Cash flow from investing activities | -154.829 | -29.017 |
| External financing | | |
| Mortgage | -15.919 | -7.993 |
| Group loans | 550.995 | 142.269 |
| Bank loans and overdrafts | -290.117 | -284.527 |
| Dank loans and overdrates | 250.117 | 204.327 |
| Shareholders | | 0 |
| Dividends paid/recieved | -3.000 | -3.000 |
| Cash flows from financing activities | 241.959 | -153.251 |
| Net cash flows for the year | 30.433 | 10.082 |
| Cash and cash equivalents at 1 January | 28.605 | 18.523 |
| | | |
| Cash and cash equivalents at 31 December | 59.038 | 28.605 |

Cash and cash equivalents represent the total of cash and securities.

The cash flow statement cannot be directly derived from the other components of the consolidated financial statements and the parent company financial statements as exchange rate adjustment is included in the individual balance sheet components.

STATEMENT OF CHANGES IN EQUITY

DKK'000

Equity - Consolidated

| | | for net revaluatio n under | | | | Non- | |
|--|---------|----------------------------------|----------|----------|---------|-----------|---------|
| | | the equity method | Retained | Dividend | Total | contr. | Total |
| | capitai | meenoa | carmings | Dividend | Total | interests | Total |
| Equity at 1 January 2016 | 30.000 | 4.089 | 239.932 | 3.000 | 277.021 | 300 | 277.321 |
| Dividends paid | 0 | 0 | 0 | -3.000 | -3.000 | -75 | -3.075 |
| Dividends proposed | 0 | 0 | -3.000 | 3.000 | 0 | 0 | 0 |
| Transf. from profit/loss for the year | 0 | 467 | -33.730 | 0 | -33.263 | 15 | -33.248 |
| Foreign exchange rate adj.associated | 0 | 99 | 0 | 0 | 99 | 0 | 99 |
| Foreign exchange rate adj. subsidiaries | 0 | 0 | -4.582 | 0 | -4.582 | 0 | -4.582 |
| Derivative financial instr. at 1 January | 0 | 0 | 6.412 | 0 | 6.412 | 0 | 6.412 |
| Derivative financial instr. at 31 Dec | 0 | 0 | -10.135 | 0 | -10.135 | 0 | -10.135 |
| Other Equity postings | 0 | 0 | -2.835 | 0 | -2.835 | 0 | -2.835 |
| Equity at 1 January 2017 | 30.000 | 4.655 | 192.062 | 3.000 | 229.717 | 240 | 229.957 |
| Dividends paid | 0 | 0 | 0 | -3.000 | -3.000 | 0 | -3.000 |
| Dividends proposed | 0 | 0 | -3.000 | 3.000 | 0 | 0 | 0 |
| Transf.from profit/loss for the year | 0 | 507 | -34.630 | 0 | -34.123 | 139 | -33.984 |
| Foreign exchange rate adj. associated | 0 | -318 | 0 | 0 | -318 | 0 | -318 |
| Foreign exchange rate adj. subsidiaries | 0 | 0 | 6.043 | 0 | 6.043 | 0 | 6.043 |
| Derivative financial instr. at 1 January | 0 | 0 | 10.723 | 0 | 10.723 | 0 | 10.723 |
| Derivative financial instr. at 31 Dec | 0 | 0 | -50.058 | 0 | -50.058 | 0 | -50.058 |
| Equity at 31 December 2017 | 30.000 | 4.844 | 121.140 | 3.000 | 158.984 | 379 | 159.363 |

Reserve

The share capital is broken down as follows:

30.000 shares of DKK 1,000 each

Share capital during the latest 5 years:

| Share capital until 2011 | 20.448 |
|-----------------------------------|--------|
| Increase of share capital in 2011 | 9.552 |
| | 30.000 |

STATEMENT OF CHANGES IN EQUITY

DKK'000

Equity - Parent

| | Share capital | Retained earnings | Dividend | Total |
|---|------------------|-------------------|----------|---------|
| • | | | | |
| Equity at 1 January 2016 | 30.000 | 244.021 | 3.000 | 277.021 |
| Dividends paid | 0 | 0 | -3.000 | -3.000 |
| Dividends proposed | 0 | -3.000 | 3.000 | 0 |
| Transferred from profit/loss for the year | 0 | -33.263 | | -33.263 |
| Foreign exchange rate adjustments associated | 0 | 99 | 0 | 99 |
| Foreign exchange rate adjustments subsidiaries | 0 | -4.582 | 0 | -4.582 |
| Derivative financial instruments at 1 January | 0 | 6.412 | 0 | 6.412 |
| Derivative financial instruments at 31 December | 0 | -10.135 | 0 | -10.135 |
| Other Equity postings | 0 | -2.835 | 0 | -2.835 |
| Equity at 1 January 2017 | 30.000 | 196.717 | 3.000 | 229.717 |
| Dividends paid | 0 | 0 | -3.000 | -3.000 |
| 12 Dividends proposed | 0 | -3.000 | 3.000 | 0 |
| Transferred from profit/loss for the year | 0 | -34.123 | 0 | -34.123 |
| Foreign exchange rate adjustments associated | 0 | -319 | 0 | -319 |
| Foreign exchange rate adjustments subsidiaries | 0 | 6.043 | 0 | 6.043 |
| Derivative financial instruments at 1 January | 0 | 10.723 | 0 | 10.723 |
| Derivative financial instruments at 31 December | 0 | -50.057 | 0 | -50.057 |
| Equity at 31 December 2017 | 30.000 | 125.984 | 3.000 | 158.984 |

The share capital is broken down as follows:

30.000 shares of DKK 1,000 each

Share capital during the latest 5 years:

 Share capital until 2011
 20.448

 Increase of share capital in 2011
 9.552

 30.000
 30.000

| NOTES | DKK'000 |
|-------|---------|
| | |

| Note | | | | |
|------|---|-----------------|-------|------------------------|
| 1 | Segment information | Consol dated | i- | Parent |
| | Revenue in fish products to the domestic market Revenue in fish products to the | 61 | .351 | 61.351 |
| | export market | 2.369 2.430 | | 1.959.585 2.020.936 |
| | | 2.430 | 1.9/0 | 2.020.936 |

2 Staff costs

| | Consolidated | | Pare | nt | | |
|---|-----------------------------|-----------------------------|---------------------------|---------------------------|------|------|
| | 2017 2016 | | 2017 2016 2017 | | 2017 | 2016 |
| Wages and salaries Pensions Other social security costs | 293.031 30.753 23.610 | 251.494 28.913 17.777 | 115.835 9.173 2.088 | 103.190 8.642 1.976 | | |
| | 347.394 | 298.183 | 127.096 | 113.808 | | |

During the year under review the Group had 3.116 full-time employees (2.374 in 2016) of which 233 were employed in the parent company (232 in 2016).

| | Consolidated | Consolidated | Parent | Parent |
|---|--------------|--------------|-------------|--------------|
| | 2017 | 2016 | 2017 | 2016 |
| Remuneration Executive Board Remuneration Board of Directors | 7.930 70 | 7.032 712 | 7.930 70 | 7.032 565 |
| | 8.000 | 7.744 | 8.000 | 7.597 |

A part of the remuneration for the Executive Board is covered by the ultimate parent company, Insepa A/S.

Note

3 Intangible fixed assets consolidated 2017

| | Acquired rights | Goodwill | Software | In cour- se of constru. | Total |
|---|-----------------------|-----------------------------|----------|-------------------------------|--------------------------------|
| Cost at 1 January 2017 | 21.773 | 33.745 | 5.523 | 0 | 61.041 |
| Value adjustment in foreign companies | 0 | -2.246 | 59 | 0 | -2.187 |
| Additions acquisitions | 0 | 25.330 | 436 | 0 | 25.766 |
| Additions | 0 | 0 | 14 | 0 | 14 |
| Transfer to other assets | 0 | 0 | 194 | 0 | 194 |
| Cost at 31 December 2017 | 21.773 | 56.829 | 6.226 | 0 | 84.828 |
| Depreciation at 1 January 2017 Value adjustment in foreign companies Additions acquisitions Depreciation | 21.773 0 0 0 | 6.984 -374 0 3.871 | | 0 0 0 | 32.647 -318 380 4.533 |
| Depreciation at 31 December 2017 | 21.773 | 10.481 | 4.988 | 0 | 37.242 |
| Carrying amount at 31 December 2017 | 0 | 46.348 | 1.238 | 0 | 47.586 |

3 Intangible fixed assets parent 2017

| | | | | In cour- | |
|-------------------------------------|----------|----------|----------|----------|--------|
| | Acquired | Goodwill | Software | se of | Total |
| | rights | | | constru. | |
| Cost at 1 January 2017 | 21.773 | 15.000 | _ | 0 | 41.218 |
| Additions acquisitions | 0 | 15.296 | 0 | 0 | 15.296 |
| Additions | 0 | 0 | 0 | 0 | 0 |
| Transfer to other assets | | | 194 | | 194 |
| | | | | | |
| Cost at 31 December 2017 | 21.773 | 30.296 | 4.639 | 0 | 56.708 |
| Depreciation at 1 January 2017 | 21.773 | 4.250 | 2.920 | 0 | 28.943 |
| Depreciation | 0 | 3.000 | 544 | 0 | 3.544 |
| Depreciation at 31 December 2017 | 21.773 | 7.250 | 3.464 | 0 | 32.487 |
| Carrying amount at 31 December 2017 | 0 | 23.046 | 1.175 | 0 | 24.221 |

Note

4 Tangible fixed assets consolidated 2017

| | | Plant | Opera- | In cour- | |
|---------------------------------------|---------|---------|-----------|----------|-----------|
| | | and | ting | se of | |
| | | | equipment | constru. | Total |
| Cost at 1 January 2017 | 356.488 | 468.421 | 63.314 | 6.658 | 894.881 |
| Value adjustment in foreign companies | 5.371 | 8.302 | 16 | -179 | 13.510 |
| Additions acquisitions | 102.138 | 158.446 | 1.200 | 3.849 | 265.633 |
| Additions | 1.119 | 2.424 | 1.876 | 43.894 | 49.313 |
| Disposals | -1.321 | -4.656 | -1.502 | 0 | -7.479 |
| Transfer to other assets | 2.006 | 18.399 | 2.741 | -23.340 | -194 |
| Total cost at 31 December 2017 | 465.801 | 651.336 | 67.645 | 30.882 | 1.215.664 |
| Depreciation at 1 January 2017 | 230.833 | 381.524 | 54.595 | 0 | 666.952 |
| Value adjustment in foreign companies | 3.315 | 6.892 | 106 | 0 | 10.313 |
| Additions acquisitions | 27.608 | 131.523 | 528 | 0 | 159.659 |
| Depreciation of disposed assets | -68 | -3.319 | -1.248 | 0 | -4.635 |
| Depreciation of the year | 8.725 | 24.223 | 3.829 | 0 | 36.777 |
| Total depreciation 31 December 2017 | 270.413 | 540.843 | 57.810 | 0 | 869.066 |
| Carrying amount 31 December 2017 | 195.388 | 110.493 | 9.835 | 30.882 | 346.598 |

4 Tangible fixed assets parent 2017

| | | Plant | Opera- | In cour- | |
|-------------------------------------|------------------|-----------|-----------|----------|---------|
| | | and | ting | se of | |
| | Buildings | machinery | equipment | constru. | Total |
| Cost at 1 January 2017 | 204.048 | 246.783 | 38.693 | 701 | 490.225 |
| Additions | 0 | 0 | 0 | 3.185 | 3.185 |
| Disposals | 0 | -4.032 | 0 | 0 | -4.032 |
| Transfer to/from other assets | 179 | 3.197 | 60 | -3.630 | -194 |
| | | | | | |
| Total cost at 31 December 2017 | 204.227 | 245.948 | 38.753 | 256 | 489.184 |
| | | | | | |
| Depreciation 1 January | 152.529 | 229.262 | 36.967 | 0 | 418.758 |
| Depreciation disposed assets | 0 | -4.032 | 0 | 0 | -4.032 |
| Depreciation | 1.126 | 7.136 | 658 | 0 | 8.920 |
| | | | | | |
| Total depreciation 31 December 2017 | 153.655 | 232.366 | 37.625 | 0 | 423.646 |
| Carrying amount 31 December 2017 | 50.572 | 13.582 | 1.128 | 256 | 65.538 |

Note

5 Investments in subsidiaries

| | 2017 | 2016 |
|---|---------|---------|
| Cost at 1 January | 324.426 | 324.426 |
| Disposal | 0 | 0 |
| Additions | 144.513 | 0 |
| Cost at 31 December | 468.939 | 324.426 |
| | , | |
| Value adjustments at 1 January | -61.467 | -67.253 |
| Negative equity offset against I/C loan | 0 | 15.305 |
| Adjustments exchange rates | 6.043 | -4.581 |
| Profit/loss for the year after tax | 26.769 | -17.427 |
| Dividends paid | 0 | -298 |
| Ensurance net investment | 0 | 12.787 |
| Value adjustments at 31 December | -28.655 | -61.467 |
| | | |
| Carrying amount at 31 December | 440.284 | 262.959 |
| | | |

| | Reg. Office | Stake % | Share Cap. | Part of equity | Profit/ loss |
|---------------------------------------|-------------|---------|---------------|----------------|-----------------|
| A Feneraco II C | Dueie | 1000/ | TDUC 100 | 16 255 | 7 260 |
| A. Espersen LLC | Rusia | 100% | TRUC 100 | 16.255 | 7.269 |
| UAB Espersen Lietuva | Lithuania | 100% | TLTL 12,700 | 45.626 | -6.000 |
| Espersen Asia Ltd. | Hong Kong | 100% | THKD 32,024 | 23.461 | -2.202 |
| Baltic Fish AB | Sweden | 100% | TSEK 100 | 73 | 19 |
| Espersen Seafood S.A. | Spain | 80% | TEUR 123 | 0 | -310 |
| Espersen France | France | 80% | TEUR 130 | 1.516 | 554 |
| Espersen UK | UK | 100% | TGBP 1 | 310 | 102 |
| Espersen Koszalin | Poland | 100% | TPLN 77,000 | 150.912 | 6.894 |
| Espersen Polska Sp. z o.o. | Poland | 100% | TPLN 65,500 | 202.274 | 18.763 |
| | | | | 440.427 | 25.089 |
| Adjustment internal profit inventory | , | | | 0 | 1.630 |
| Adjustment internal profit fixed asse | ets | | | -143 | 50 |
| | | | | 440.284 | 26.769 |

Note

6 Investments in associates

| | 2017 | 2016 |
|----------------------------------|-------|-------|
| Cost at 1 January | 4.433 | 4.433 |
| Cost at 31 December | 4.433 | 4.433 |
| | | |
| Value adjustments at 1 January | 4.655 | 4.089 |
| Adjustments exchange rates | -318 | 99 |
| Profit for the year | 507 | 467 |
| Dividend | 0 | 0 |
| Value adjustments at 31 December | 4.844 | 4.655 |
| | | |
| Carrying amount at 31 December | 9.277 | 9.088 |

| | Reg. Office | Stake % | Share capital | Part of Equity | Profit/ loss |
|-------------------------|-------------|---------|------------------|-------------------|-----------------|
| Scanfish AS | Norway | 49% | TNOK 500 | 5.290 | 929 |
| Bornholm Fisk A/S | Denmark | 50% | TDKK 500 | 1.118 | -46 |
| Sweryb International AB | Sweden | 50% | TSEK 200 | 116 | 1 |
| Espan Sp. z o.o. | Poland | 50% | TPLN 4000 | 2.753 | -377 |
| | | | | | |
| | | | | 9.277 | 507 |

Note

7 Financial income and expenses

| | Consolidated | | Parent | |
|--|--------------|---------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| Financial income | | · | | |
| Interest income | 85 | 104 | 27 | 81 |
| Interest income from group enterprises | 2.774 | 2.062 | 2.779 | 1.723 |
| Foreign exchange adjustments | 652 | 3.830 | 0 | 0 |
| Capital gains on securities and adjustments | 235 | 180 | 235 | 180 |
| | 3.746 | 6.176 | 3.041 | 1.984 |
| Financial expenses | | | | |
| Interest expense | 8.900 | 16.320 | 3.139 | 8.886 |
| Interest expense to group enterprises | 14.059 | 6.193 | 11.593 | 4.470 |
| Foreign exchange adjustments | 11.489 | 883 | 9.918 | 0 |
| Capital losses on securities and adjustments | 6.603 | 8.256 | 6.603 | 7.173 |
| Other financial costs | 1.632 | 482 | 1.347 | 349 |
| | 42.683 | 32.134 | 32.600 | 20.878 |
| | -38.937 | -25.958 | -29.559 | -18.894 |

8 Tax on profit/loss for the year

The corporate tax for the year:

| Consolidated | | Parent | |
|--------------|----------------------------|---|---|
| 2017 | 2016 | 2017 | 2016 |
| | | | |
| -4.089 | -3.369 | -9.359 | -4.481 |
| -6 | 746 | -6 | 746 |
| -4.616 | 1.035 | -6.760 | -729 |
| 0 | 0 | 0 | 0 |
| -196 | -271 | 7 | 0 |
| 0.007 | 1.050 | 46.440 | 4 46 4 |
| -8.907 | -1.859 | -16.118 | -4.464 |
| | | | |
| -42.891 | -35.107 | -50.241 | -37.727 |
| -891 | -1.426 | 32 | 0 |
| 2.789 | 27.616 | 11.221 | 477 |
| 507 | 467 | -34.276 | 16.960 |
| -40.486 | -8.450 | -73.264 | -20.290 |
| 22,0% | 22,0% | 22,0% | 22,0% |
| | -42.891 -891 -40.486 | 2017 2016 -4.089 -3.369 -6 746 -4.616 1.035 0 0 -196 -271 -8.907 -1.859 -42.891 -35.107 -891 -1.426 2.789 27.616 507 467 -40.486 -8.450 | 2017 2016 2017 -4.089 -3.369 -9.359 -6 746 -6 -4.616 1.035 -6.760 0 0 0 -196 -271 7 -8.907 -1.859 -16.118 -42.891 -35.107 -50.241 -891 -1.426 32 2.789 27.616 11.221 507 467 -34.276 -40.486 -8.450 -73.264 |

Note

9 **Investments - Consolidated**

Other securities and investments

| | 2017 | 2016 |
|---|------------|--------------------|
| Cost at 1 January Sale of investments | 69 | <u>481</u> -412 |
| Total cost at 31 December | 69 | 69 |
| Value adjustment to fair value at 1 January Value adjustments for the year to fair value | 789 211 | 5.167 -4.378 |
| Value adjustments to fair value at 31 December | 1.000 | 789 |
| Carrying amount at 31 December | 1.069 | 858 |

9 **Investments - Parent**

Other securities and investments

| | 2017 | 2016 |
|---|------------|--------------------|
| Cost at 1 January Sale of investments | <u>69</u> | <u>481</u> -412 |
| Total cost at 31 December | 69 | 69 |
| Value adjustmeth to fair value at 1 January Value adjustments for the year to fair value | 789 211 | 5.167 -4.378 |
| Value adjustments to fair value at 31 December | 1.000 | 789 |
| Carrying amount at 31 December | 1.069 | 858 |

Note

10 Provisions for deferred tax

The amount relating to debtors, foreign exchange contracts, properties, plant and machinery is provided at the expected tax rate for 2018.

At 31 December 2017, the Group recognised an asset totalling DKK 27.869 thousand. The tax asset consists of tax loss carry-forwards totalling DKK 13.892 thousand and non-utilised tax deductions in form of timing differences totalling DKK 13.597 thousand.

Based on the budgets until 2020, Management considers it likely that there will be future taxable income against which non-utilised tax losses and tax deductions can be offset.

The changes for the year are specified as follows:

| | Consolidated | | Parent | |
|---|--------------|--------|---------|--------|
| | 2017 | 2016 | 2017 | 2016 |
| Deferred tax liabilities at 1 January | 11.258 | 11.449 | 9.560 | 10.593 |
| Deferred tax assets at 1 January | -5.463 | -6.266 | 0 | 0 |
| Deferred tax net liability at 1 January | 5.795 | 5.183 | 9.560 | 10.593 |
| Adjustments in respect of previous years | 0 | 40 | 0 | 0 |
| Opening adjustment, foreign exchange rates | 79 | -159 | 0 | 0 |
| Deferred taxes acquired in business combination | -15.645 | 0 | 0 | 0 |
| Deferred tax, equity items | -12.814 | -304 | -12.814 | -304 |
| Adjustments for the year, income statement Impact of changed tax per cent, income statement | -4.616 | 1.035 | -6.760 | -729 |
| Deferred tax net at 31 December | -27.201 | 5.795 | -10.014 | 9.560 |
| | | | | |
| Deferred tax liabilities at 31 December | 668 | 11.258 | 0 | 9.560 |
| Deferred tax assets at 31 December | -27.869 | -5.463 | -10.014 | 0 |
| | -27.201 | 5.795 | -10.014 | 9.560 |

11 Non-current liabilities

| | Consolidated | | Parent | |
|--|--------------|--------|--------|--------|
| | 2017 | 2016 | 2017 | 2016 |
| Mortage debt falling due between 2 and 5 years after expiry of the financial year | 19.305 | 67.676 | 15.758 | 16.685 |
| Mortgage debt falling due after more than 5 years after expiry of the financial year | 13.173 | 16.410 | 13.172 | 16.410 |
| | 32.478 | 84.086 | 28.930 | 33.095 |

| NOTES | | DKK'000 |
|---|--------------------------|--------------------------|
| Note | | |
| 12 Proposed profit appropriation/distribution of loss Proposed dividends Retained earnings | 2017 3.000 -37.123 | 2016 3.000 -36.263 |
| | -34.123 | -33.263 |

Note

13 Contingent liabilities and collateral

Contingent liabilities Operationel leasing - Consolidated

| | Sites | Cars | Equipment | Total |
|--|--------|-------|-----------|--------|
| Falling due within one year after | | | | |
| expiry of the financial year | 3.420 | 1.136 | 224 | 4.780 |
| Falling due between 1-5 years | | | | |
| after expiry of the financial year | 3.724 | 1.027 | 1.282 | 6.033 |
| Falling due after more than 5 year after | | | | |
| expiry of the financial year | 11.886 | 0 | 0 | 11.886 |
| | 19.030 | 2.163 | 1.506 | 22.699 |
| | | | | |

Contingent liabilities

Operationel leasing - Parent

| | Sites | Cars | Equipment | Total |
|--|--------|-------|-----------|--------|
| Falling due within one year after | | | · · · | |
| expiry of the financial year | 2.863 | 731 | 0 | 3.594 |
| Falling due between 1-5 years | | | | |
| after expiry of the financial year | 3.724 | 646 | 0 | 4.370 |
| Falling due after more than 5 year after | | | | |
| expiry of the financial year | 11.500 | 0 | 0 | 11.500 |
| | 18.087 | 1.377 | 0 | 19.464 |
| | | | | |

Contingent liabilities

The company is unlimited and jointly liable with other group campanies for corparate tax and withholding tax on dividends and interest within the lointly taxed group.

As colleral for the company's mortgage lending, amounting to DKK 33,108 thousand. A. Espersen has provided guarantees in its buildings with a carrying amount of DKK 54,083 thousand at the 31 December 2017.

Note

13 Contingent liabilities and collateral

| Collateral | Consolidated | Parent |
|---------------------------------|--------------|--------|
| Bank guarantee for costums duty | 381 | 381 |
| | 381 | 381 |

Note

14 Fees paid to the auditors appointed at the general meeting

| | Consolidated | | Parent | |
|------------------------|--------------|-------|--------|------|
| ERNST & YOUNG | 2017 | 2016 | 2017 | 2016 |
| Audit fees | 1.078 | 1.082 | 650 | 768 |
| Opinions with security | 279 | 0 | 0 | 0 |
| Tax consultancy | 122 | 148 | 122 | 135 |
| Non-audit fees | 3.469 | 252 | 3.469 | 57 |
| | 4.948 | 1.482 | 4.241 | 959 |
| Others | | | | |
| Audit fees | 1.152 | 394 | 0 | 0 |
| | 1.152 | 394 | 0 | 0 |
| Total fees | 6.100 | 1.876 | 4.241 | 959 |

Note

15 Currency and interest rate risks and the use of derivative financial instruments More than 2/3 of revenue is invoiced in foreign currencies, primarily in GBP, EUR and USD. A significant part of raw material purchases is made in USD and NOK and in the local currency in which the subsidiaries are located. In addition, the Company also has trading in EUR and SEK. Fluctuations in these currencies vis-à-vis Danish kroner have affected the Company's income statement.

| | | | | Fair | |
|----------|-----|-----------|--------|---------|--|
| Currency | | Principal | Months | value | |
| Sale | GBP | 16.354 | 0-13 | 655 | |
| Sale | USD | 13.818 | 0-6 | 1.452 | |
| Sale | SEK | 15.239 | 0-2 | 131 | |
| Sale | EUR | 714 | 0-6 | 105 | |
| Purchase | USD | 98.894 | 0-18 | -29.640 | |
| Purchase | NOK | 290.446 | 0-11 | -8.556 | |
| Purchase | PLN | 6.500 | 0-3 | 430 | |
| Purchase | EUR | 702 | 0-9 | -127 | |
| Total | | | | -35.550 | |

Hedging is made in accordance with the Company's finance policy.

Interest rate risks primarily relate to interest-bearing liabilities.

To control the interest rate risk, the Company uses interest instruments such as interest swaps

Drawing rights in credit institutions are based on variable interest rates, which means that interest changes are rapidly reflected in the income statement. On the other hand, interest rate changes will not result in any significant changes in the fair value of interest-bearing debt.

Note

15 Currency and interest rate risks and the use of derivative financial instuments (continued)

As regards mortgage debts, interest swap has been made on DKK 14,8 million with expiry end of December 2023 at 5.43 % p.a. The market value at 31 December 2017 totalled a negative DKk 2,426 thousand which has been recognised in equity.

DKK 1,9 million with expiry December 2020 at 2.53 % p.a. The market value at 31 December 2017 totalled a negative DKK 84 thousand which has been recognised in equity.

DKK 18,7 million with expiry December 2030 at 3.10 % p.a. The marked value at 31 December 2017 totalled a negative DKK 2,873 thousand which has been recognised in equity.

Note

16 Related party disclosures

A. Espersen A/S is a wholly-owned subsidiary of:

INSEPA A/S Kalvebod Brygge 39-41 1560 København V

Insepa A/S holds the majority of the share capital in the entity.

Insepa A/S' related parties exercising significant influence comprise group enterprices and associates and the companies' Board of Directors, Executive Boards, executive employees and their family members.

Further, related parties comprise companies in which the above persons have substantial interests.

Related party transactions are entered into and settled on an arm's length basis.

17 Events after the balance sheet date

No events materially affecting the Group's financial position have occurred subsequent to the financial year-end.