

Dyson Denmark ApS
c/o Mazanti-Andersen Korsø Jensen
1256 København K

Telephone +45 80 70 58 43

Dyson Denmark ApS
Annual report 2018

The annual report was presented and adopted at the
Company's annual general meeting

on 25th June 20 19



chairman

CVR no. 38 03 95 47

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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Dyson Denmark ApS for the financial year 1 January 2018 - 31 December 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January 2018 - 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

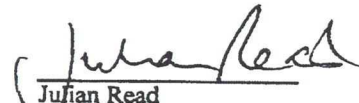
We recommend that the annual report should be approved at the annual general meeting.

København, 2019-

Executive Board:


Andrew Cy Hepworth



Steven John Wichary


Julian Read

Board of Directors:


Andrew Cy Hepworth


Steven John Wichary


Julian Read

Independent Auditor's Report

To the shareholders of Dyson Denmark ApS

Opinion

We have audited the financial statements of Dyson Denmark ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity, and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

Emphasis of matter regarding the audit

With effect from the current financial year, the Company is subject to statutory audit. As shown in the financial statements, the comparative figures in the financial statements have therefore not been audited.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists.

Independent Auditor's Report (continued)

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Independent Auditor's Report (continued)


Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, June 2019
ERNST & YOUNG
Godkendt Revisionspartnerselskab
CVR no. 30 70 02 28



Mogens Andreasen
State Authorised
Public Accountant
mne28603



Dennis Dupont
State Authorised
Public Accountant
mne36192

Management's review

Company details

Dyson Denmark ApS
c/o Mazanti-Andersen
Korsø Jensen
1256 København K

Telephone: +45 80 70 58 43

CVR no.: 38 03 95 47

Established: 23 September 2016

Registered office: Copenhagen

Financial year: 1 January 2018 - 31 December 2018

Board of Directors

Andrew Cy Hepworth,
Steven John Wichary,
Julian Read

Executive Board

Andrew Cy Hepworth,
Steven John Wichary,
Julian Read

Auditors

Ernst & Young Godkendt Revisionspartnerselskab
Osvold Helmuths Vej 4
Postboks 250
2000 Frederiksberg

Management's review (continued)

Operating review

Principal activities

The purpose of the Company is retail sale of Dyson products in specialised stores throughout Denmark.

Development in activities and finances

The profit for the year amounts to DKK 162 thousand.

The development of the year is consistent with the expectations. For next year the management expect a similar result.

Events after the balance sheet date

A corporate re-structure of the Dyson group was effected on 9 May 2019 which resulted in a change in controlling entity to Dyson Home Technologies Pte Ltd. No other significant events that may materially influence the Company's financial position have occurred after the balance sheet date.

Uncertainty regarding recognition and measurement

In our opinion there is no uncertainty related to recognition and measurement.

Outlook

With reference to parent company website: www.dyson.com

Financial statements 1 January 2018 - 31 December 2018

Income statement

	Note	2018	Unaudited 2017
		DKK	DKK
Gross profit		6,309,190	8,631,611
Distribution costs		-2,516,820	-6,027,653
Administrative expenses		-3,562,470	-2,390,042
Profit before financial income and expenses		229,900	213,916
Financial income	3	130,735	315,071
Financial expenses	4	-152,861	-361,888
Profit before tax		207,774	167,099
Tax on profit for the year		-45,710	-36,740
Net profit for the year		162,064	130,359
 Proposed profit appropriation			
Retained earnings		162,064	130,359
		162,064	130,359

Financial statements 1 January 2018 - 31 December 2018 (continued)

Balance sheet

	Note	2018	2017
		DKK	DKK
ASSETS			
Current assets			
Trade receivables		2,605,714	1,474,504
Receivables from group entities		3,233,476	2,783,022
Tax receivables		417,870	67,493
Receivables		<u>6,257,060</u>	<u>4,325,019</u>
Cash at bank and in hand		<u>149,212</u>	<u>451,999</u>
Total current assets		<u>6,406,272</u>	<u>4,777,018</u>
TOTAL ASSETS		<u>6,406,272</u>	<u>4,777,018</u>
EQUITY AND LIABILITIES			
Equity			
Share capital		50,000	50,000
Retained earnings		292,422	130,358
Total equity	5	<u>342,422</u>	<u>180,358</u>
Current liabilities other than provisions			
Trade payables		1,775,554	237,864
Debt on affiliated companies		1,436,494	1,918,518
Other payables		2,386,045	2,054,748
Accruals and deferred income	6	465,757	385,530
		<u>6,063,850</u>	<u>4,596,660</u>
Total liabilities other than provisions		<u>6,063,850</u>	<u>4,596,660</u>
TOTAL EQUITY AND LIABILITIES		<u>6,406,272</u>	<u>4,777,018</u>

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes

1 Accounting policies

The annual report of Dyson Denmark ApS for 2018 has been presented in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act.

The annual report is presented in DKK.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Income statement

Gross profit/loss

In accordance with section 32 of the Danish Financial Statements Act, Management has chosen to summarise the accounting items revenue, cost of sales in the item Gross profit as Management considers the provisions of section 32 fulfilled.

Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Income from the sale of goods is recognised in revenue when the most significant rewards and risks have been transferred to the buyer and provided the income can be measured reliably and payment is expected to be received. The date of the transfer of the most significant rewards and risks is based on standardised terms of delivery based on Incoterms® 2010.

Revenue is measured at the fair value of the agreed consideration exclusive of VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes (continued)

1 Accounting policies (continued)

Cost of goods sold

The Cost of goods sold comprises costs incurred to achieve revenue for the year.

Distribution costs

Distribution costs comprise costs incurred to distribute goods sold during the year and to conduct sales campaigns, etc., including costs relating to sales staff, advertising and exhibitions as well as depreciation.

Administrative expenses

Administrative expenses comprise expenses incurred during the year for management and administration of the Company, including expenses for administrative staff, management, office premises, office expenses and depreciation.

Financial income and expenses

Financial income and expenses comprise interest income and expense, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

Tax on profit for the year

Tax for the year comprises current tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit for the year is recognised in the income statement at the amount attributable to the profit for the year and directly in equity at the amount attributable to entries directly in equity.

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes (continued)

1 Accounting policies (continued)

Balance sheet

Receivables

Receivables are measured at amortised cost, which substantially corresponds to nominal value.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a portfolio of receivables has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Receivables with no objective indication of individual impairment are assessed for objective indication of impairment on a portfolio basis. The portfolios are primarily based on the debtors' registered offices and credit rating in accordance with the Company's credit risk management policy. The objective indicators used in relation to portfolios are determined on the basis of historical loss experience.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

Prepayments

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term marketable securities with a term of three months or less which are easily convertible into cash and which are subject to only an insignificant risk of changes in value.

Equity

Dividends

Proposed dividends are recognised as a liability at the date on which they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes (continued)

1 Accounting policies (continued)

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities measured on the planned use of the asset or settlement of the liability, respectively. However, deferred tax is not recognised on temporary differences relating to office buildings non-deductible for tax purposes and other items where temporary differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

Debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

Prepayments and deferred income

Deferred income comprises payments received regarding income in subsequent years.

Presentation of the comparative balances

In these financial statements several comparative balances have been restated so as to be comparable with the current year classifications.

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes (continued)

		2018	2017
		<u> </u>	<u> </u>
2	Staff		
	Average number of full-time employees	2	0
		<u> </u>	<u> </u>
		2018	2017
		<u> </u>	<u> </u>
		DKK	DKK
3	Financial income		
	Interest income to group entities	1,354	0
	Foreign exchange gains	125,646	309,884
	Other financial income	3,735	5,187
		<u> </u>	<u> </u>
		130,735	315,071
		<u> </u>	<u> </u>
		2018	2017
		<u> </u>	<u> </u>
		DKK	DKK
4	Financial expenses		
	Interest expense to group entities	1,791	10,933
	Foreign exchange losses	151,070	350,955
		<u> </u>	<u> </u>
		152,861	361,888
		<u> </u>	<u> </u>
5	Equity		
		Share capital	Retained earnings
		<u> </u>	<u> </u>
		DKK	DKK
	Balance at 1 January 2018	50,000	130,358
	Issue of share capital	0	0
	Net profit for the year	0	162,064
		<u> </u>	<u> </u>
	Balance at 31 December 2018	<u>50,000</u>	<u>292,422</u>
		<u> </u>	<u> </u>

The Company's share capital consists of 500 shares of DKK 100 nominal value. All shares rank equally.

Financial statements 1 January 2018 - 31 December 2018 (continued)

Notes (continued)

6 Accruals and deferred income

Accruals and deferred income consist primarily of accrued expenses.

7 Related parties

Dyson Denmark ApS' related parties comprise the following:

Control

Dyson Home Technologies Pte. Ltd., 2 Science Park Drive, Singapore

Consolidation

Dyson Denmark ApS is included in the December 2018 consolidated financial statements of Dyson James Group Limited, with registered office at Tetbury Hill, Malmesbury, Wiltshire, SN16 0RP, United Kingdom.

The consolidated financial statements of Dyson James Group Limited will be available from the Company Secretary at Tetbury Hill, Malmesbury, Wiltshire, SN16 0RP, United Kingdom.