# AJ Vaccines A/S

Artillerivej 5, DK-2300 Copenhagen S Annual Report for 1 January - 31 December 2023

CVR No 37 91 11 43

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 28 June 2024

Chairman of the General Meeting Grant Lawrence, CFO

# Contents

|   | Page |
|---|------|
| Management's Statement and Auditor's report |      |
| Management's Statement                      | 1    |
| Auditor's report                            | 2    |
|   |      |
| Management's review                         |      |
| Company Information                         | 5    |
| Financial Highlights                        | 6    |
| Management's review                         | 7    |
|   |      |
| Financial Statements                        |      |
| Income Statement 1 January - 31 December    | 19   |
| Balance Sheet 31 December                   | 20   |
| Statement of Changes in Equity              | 22   |
| Notes to the Financial Statements           | 23   |

# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of AJ Vaccines A/S for the financial year 1 January - 31 December 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2023 of the Company and of the results of the Company operations for 2023.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 28 June 2024

### **Executive Board**

Ole Vahlgren CEO

### **Board of Directors**

| Abdulaziz Abdulhamid |
|----------------------|
| Abdulrhman Albassam  |
| Chairman             |

Shan-E-Abbas Ashary

Mustafa Nasir Farooki

Saddam Abdulqawi Hussein Alhumaikani

Muhammed Ali A. Alesayi

# **Independent Auditor's Reports**

To the Shareholder of AJ Vaccines A/S

### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of AJ Vaccines A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# **Independent Auditor's Reports**

### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required

# **Independent Auditor's Reports**

to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 28 June 2024 PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab CVR No 33 77 12 31

Torben Jensen State Authorised Public Accountant mne18651 Claus Carlsson State Authorised Public Accountant mne29461

# **Company Information**

AJ Vaccines A/S The company

Artillerivej 5 DK 2300 Copenhagen S

Telephone: +45 7229 7000 E-mail: info@AJVaccines.com Website: www.AJVaccines.com

CVR No: 37 91 11 43 Financial period: 1 January – 31 December Municipality of reg. office: Copenhagen

**Board of Directors** Abdulaziz Abdulhamid Abdulrhman Albassam,

Chairman

Shan-E-Abbas Ashary Mustafa Nasir Farooki

Saddam Abdulqawi Hussein Alhumaikani

Mohammed Ali A-Alesayi

**Executive Board** Ole Vahlgren, CEO

**Auditors** 

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup

# Financial Highlights

The development of the Company is described by the following financial highlights:

| Voy figures                  | 2023<br>TDKK | 2022<br>TDKK | 2021<br>TDKK | 2020<br>TDKK   | 2019<br>TDKK |
|------------------------------|--------------|--------------|--------------|----------------|--------------|
| Key figures                  | IDKK         | IDKK         | IDKK         | IDKK           | IDKK         |
| Revenue                      | 468.886      | 420.982      | 351.862      | 351.618        | 323.471      |
| Gross profit/loss*           | (30.723)     | (65.971)     | (248.719)    | (313.896)      | (224.533)    |
| Operating profit/loss        | (212.229)    | (226.829)    | (455.057)    | (433.564)      | (355.457)    |
| Profit/loss before financial |              |              |              |                |              |
| income and expenses          | (207.549)    | (222.965)    | (445.346)    | (419.367)      | (326.218)    |
| Net financials               | (36.162)     | (42.020)     | (37.981)     | (25.110)       | (36.888)     |
| Net profit/loss for the year | (242.974)    | (268.090)    | (486.387)    | (450.212)      | (288.603)    |
|                              |              |              |              |                |              |
| Balance sheet                |              |              |              |                |              |
| Total assets                 | 1.587.337    | 1.534.005    | 1.472.466    | 1.727.645      | 1.850.926    |
| Investments in property,     | 01.010       |              | 0.4.4.4      | <b>=</b> 0.906 | 146 = 90     |
| plant and equipment          | 21.318       | 39.559       | 34.141       | 72.836         | 146.580      |
| Equity                       | 1.020.362    | 994.663      | 815.875      | 1.052.358      | 1.185.744    |
| Number of employees          | 577          | 556          | 558          | 702            | 719          |

 $<sup>^*</sup>$ ) For 2019 and 2020 another principle was used for allocation of the cost by nature to cost by function

### **Key activities**

AJ Vaccines A/S ("AJV"), a biopharmaceutical company, specializes in developing and manufacturing innovative vaccines, diagnostics, and therapeutic solutions. The company's product portfolio includes stand-alone and combination vaccines for polio, tuberculosis control, and treatment for non-muscle invasive bladder cancer. AJV is involved in the entire manufacturing process, from sourcing supplies to filling and packaging the final products for global distribution.

### Our vision is becoming more relevant

AJV vision is "Together we keep the world safe." This powerful statement embodies our commitment to creating a world free from serious diseases, generation after generation, life by life. This vision profoundly influences all aspects of what we do, ensuring that every initiative undertaken supports the overarching goal of protecting and preserving lives.

### Progress in 2023 - A year focused on stability, growth and productivity

By horizontal alignment the company focused on the 3 main pillars, stability, growth and productivity. We delivered on improving the revenue with 11%. AJV delivered their short-term commitment, while being equally focused on building a plan towards sustainable growth and profitability. We will continue to stabilize manufacturing and grow our core business, and we expect to make progress on each of our potential growth initiatives to safeguard and accelerate AJV's short- and long-term value potential.

### **Strategy**

The company's immediate focus is on achieving continuous growth and improving profitability. Management has identified significant opportunities for growth by transforming AJV into a performance and commercially focused business, with a focus on achieving sustainable and profitable manufacturing output.

One such opportunity lies in the further expansion of the BCG Vaccine for tuberculosis immunization and BCG Culture for the standard treatment of bladder cancer. These products hold compelling commercial potential, and obtaining additional market authorization coverage would significantly expand the addressable market. In addition, the polio business – previously dominated by sale to pan-national health organizations, is expected to benefit from opportunities and bulk sales and direct market authorizations in selected strategic countries and regions.

### Market overview

Covid pandemic aside, 80% of the vaccine market is patent driven and dominated by five multinational pharmaceuticals, Pfizer Inc., Merck & Co., Inc., Sanofi, GlaxoSmithKline PLC, and Johnson & Johnson. The most significant production volumes however are supplied by vaccine dedicated companies, the largest of which located in countries where cost of manufacturing is more competitive like India (i.e., Serum Institute of India) and China (i.e., Sinovac, Sinopharm). AJV is not in competition with these big market players but rather complementing where the market needs exist. It's niche of generic products are well established and positioned with a portfolio of marketing authorizations and WHO prequalified status for 2 vaccines. Further room for strengthening and expansion for AJV is in planning and driven by the trending up of the overall vaccine market and additional opportunities with the BCG bladder cancer indication to leverage on a persisting global shortage.

Vaccine sales in high income countries ("HICs") is generally procured directly by government tendering, while vaccines sales to middle-income countries ("MICs") are sold through a mix of procurement agencies (e.g. PAHO for Latin America), government, distributers and private insurers. Vaccines to low-income countries ("LICs") are often sold through pooled international procurement agencies such as UNICEF and PAHO. AJV business is a mixture of all scenarios.

Long lead-time for technical transfer and burdensome regulations are a barrier to biosimilar product replacement risks. The development of improved vaccines normally stretches over several years and requires large investment with significant probability of failure yielding clear visibility of the competitor landscape over the medium term.

Over the past decades the generic vaccine market has been characterized by undersupply mainly due to big pharma companies focusing more on their new blockbusters. The current vaccine market offers a significant opportunity for AJV who hold a product portfolio of almost exclusively undersupplied vaccine products to make full use of unexploited capacity, be a supplier of bulk material and expand the non-vaccine indication while there is a significant pull from the global market.

# Statement of corporate social responsibility in accordance with the Danish Financial Statement Act 99a

Our business model is described under Key activities in this Management's review

AJV has in 2020 initiated the official certification process to comply with the requirement for containment of poliovirus in accordance with WHO's Global Action Plan to eradicate polio (GAPIII). The official Certificate of Participation (CP) was endorsed and issued to AJ Vaccines in July 2020 by the Global Certification Commission

for Polio Eradication. The WHO published a revised Global Action Plan (GAPIV) in 2022. AJV has initiated the implementation of GAPIV in 2022.

AJV collaborated until end of 2022 with The Bill & Melinda Gates Foundation on the development of a reduced dose Polio Vaccine aimed at providing affordable polio vaccines to the GAVI countries.

As a global pharmaceutical company we support the United Nation's Sustainable Development Goals that aim to ensure a sustainable future by addressing social, environmental and economic challenges across the globe. We contribute by protecting people from serious infectious diseases across generations, hence our support initiatives are focused on UN Goal 3 (Health) and 17 (Partnerships).

### 1. RESPONSIBLE MANUFACTURING

### 1.1 Policy

We endeavor to protect the environment and reduce our carbon footprint by monitoring and reducing the environmental impact of our business activities. Related to our manufacturing of vaccines, we comply with all regulatory requirements in this area. Furthermore, we strive to reduce the environmental impact of all our business activities.

### 1.2 Risks

AJ Vaccines acknowledges that there is an inherent risk of negatively impacting the environment and climate through our manufacturing. We have identified our main environmental impact to be release of infectious substances, energy consumption and noise emissions. How we control and reduce our impact is described below.

### 1.3 Actions

The environmental work is headed by our department for Environment, Health and Safety that facilitates the implementation and monitoring of our environmental permits and our environmental management system is anchored.

Our environmental management system in accordance with the CWW BREF ensure continuous environmental improvements and compliance with legislative requirements.

Examples of how we control and reduce our environmental impact:

- · Ensuring a systematic approach to monitor adherence to environmental permits
- Conducting internal audits to ensure legislative compliance
- Ensuring compliance regarding containment requirements
- Implementing a biorisk management system in compliance with WHO requirements (GAPIV)
- Continuously working on yield improvements and scrap reductions on API-production and finished products
- Reducing energy consumption by initiating energy-saving measures and define reduction targets on a continuous basis.

### 1.4 2023 Result's

Based on our continuing efforts in this area in 2023, it is our belief that we have succeeded in demonstrating that AJV is a responsible manufacturer as we have seen a reduction in the environmental impact of our business activities by reducing energy consumption and scrap.

Further regarding legislative compliance related to our handling and containment of polio virus, the National Authority of Polio-Containment commended our compliance and Management System following a three-day inspection assessing our Biorisk Management System.

### 2. RESPONSIBLE EMPLOYER

### 2.1 Policy

Health and Safety at work

We are committed to ensuring that our employees have a safe working environment. Thus, relevant training and protective equipment are provided to all employees. Furthermore, we have an electronic system for handling and mitigating accidents, incidents and observations related to our safety risks.

Having a highly skilled and engaged workforce is key to the success of our company and we believe that one of the most relevant factors in this regard is a combined focus on the physical and psychological working conditions for and the wellbeing of our employees.

In this regard we have implemented regular surveys to monitor employee satisfaction and engagement. The responses provide us with an indication as to how engaged and motivated our employees are as well as, how well-managed AJV is as a company. The results also assist us in identifying action areas in our drive for continuous improvements towards an attractive workplace.

In addition to the above we strongly support the "Universal Declaration of Human Rights" and the "ILO Declaration of Fundamental Principles and Rights at Work" and do not tolerate offensive behavior in any form. We do not consider any other risks in relation to human rights.

#### 2.2. Risks

Despite the above-mentioned efforts we acknowledge that there are risks within our activities that potentially can result in injuries and have a negative impact on the working environment of our employees. To ensure a safe working environment we encourage registration and mitigation to prevent work-related incidents, as well as prioritize to proactively conduct Workplace Assessments and Risk Assessments in close collaboration with the Safety Organization and management.

To ensure that we adhere to our policies and act on identified risks, we have taken the following measures, among others:

- Ensure new employees receive safety related information and training targeted their specific tasks
- Use an electronic system to register all accidents and near miss incidents and perform mitigating actions
  by identifying root causes and establishing the needed action plans to ensure a proactive approach to
  accident prevention.
- Prioritize Risk Assessments targeted chemical- and biological safety

### 2.3. Actions

To ensure that we adhere to our policies and commitments to protects human and labor rights as well as to act on identified risks, we have taken the following measures, among others:

- We have conducted employee engagement surveys. Following up with workshops to ensure prioritization and alignment with the results of the survey.
- We have, as a part of our compliance efforts, implemented policies and processes to ensure adherence to the EU General Data Protection Regulation and thereby protection of personal data and the right to privacy.
- We have conceptualized Performance and Development Dialogue (PDD) ensuring a continuous focus on our employee's well-being, personal development and performance. The PDD naturally addresses the findings and key conclusions of the employee engagement surveys.
- We train our leaders to drive the transformation of our company, people and culture.

### 2.4. 2023 Results

Based on our continuing efforts in this area, in 2023 it is our belief that we have succeeded in showing that AJV is a responsible employer as we have seen a reduction in workplace related incidents and near-miss incidents. We have also increased our focus on the wellbeing of our employees.

AJV will continue to work and have focus on making actions to comply with the policies for human rights.

### 3. RESPONSIBLE BUSINESS

### 3.1 Policy

Business ethics and integrity are core values at AJV and we are committed to maintain high professional standards across all areas of our activities. We have a zero-tolerance policy with regard to corruption and bribery in all its forms. AJV is working with the UN sustainability development goals and are via this work supporting human rights. We take pride in complying with the regulations concerning "Good Manufacturing Practices". "Good Pharmacovigilance Practices" and "Good Distribution Practices" that apply to our products. We are also highly aware of our ability to contribute positively to the surrounding society with our specific skills and products.

### 3.2 Risks

We assess our risk of exposure to corruption in connection with our business to be low. However., we take corruption and bribery in all its forms very seriously. We have implemented policies and procedures to prevent our employees from being exposed to and engage in such activities. The handling of these risks is described in the sections below.

### 3.3. Actions

We have implemented ambitious standards for ethics and integrity through several instruments. Some examples are:

- Our "Company Rules of Procedures" provides employees with guidance on our strict practice on gifts and the risk of conflict of interest.
- We have clear procedures and controls in place regarding signing and approving contracts and invoices on behalf of AJV.
- We comply with regulations on human trials and animal trials and we are reducing our use of animal tests.

### 3.4. 2023 Results

The result of our ethical business practices is that no incidents related to corruption or human rights issues have been reported in 2023, and we continue to have a good reputation and legacy as being an ethical and trustworthy business partner.

AJV will continue to work proactive and make actions to comply with the policies for corruptions and bribery.

### 4. Outlook for the future

We plan to continue our efforts in these area's in the coming years:

- Formalizing our ESG-policies and strengthening the transparency by e.g. setting-up goals and KPIs for material topics.
- Further reducing our environmental impact by continuously setting objectives and targets for our environmental improvements
- Implement requirements from the revised EU Industrial Emissions Directive and the WGC BREF
- Supporting Global Polio Eradication Initiative by implementing WHO's requirements for containment of polio virus and obtaining certification of our Biorisk Management System according to GAPIV.
- Supporting United Nation's Sustainable Development Goals related to Health and Partnerships
- Further improving the health and safety of our employees by ensuring a proactive approach to accident prevention and continuously setting objectives and targets for health and safety related improvements
- Proactively conduct Workplace- and Risk Assessments and ensure legislative compliance.

### Statement on gender composition in accordance with the Danish Financial Statement Act 99b

AJV is proud to have a diverse workforce in relation to nationality, gender, age, education etc. We fully support gender equality at all levels of the organization and continuously strive to find the most competent individual for the job – regardless of gender. AJ Vaccines currently employs app. 39% men and 61% women.

In 2023, AJ Vaccine A/S reached 17% women in the Senior Leadership Team by the end of 2023. In addition to our current update, we are also working actively with succession planning and talent management to continue to improve our diversity at AJ Vaccines A/S.

Top Management - current composition and target figure

AJ Vaccines A/S' Board of Directors presently consists of five members of which all are men. The Board has agreed that while the company is not making profits the current Board structure that mirrors the ownership will stay intact.

We have updated our goal to have at least one female member of the Board of Directors by 2026. The CEO and Chairman have in 2023 started an interview process to include 1-2 female person's on the board, due to the current ownership structure the board expects to have a new structure approved and implemented by end 2026.

Other management levels (Executive Board and Senior Leadership Team) – current composition and target figure

AJ Vaccines A/S has a gender distribution on the other management levels with 83% men and 17% women across our business.

Executive Board consist of 1 man and AJ Vaccines A/S has one woman in the other management group, that include Executive Board – named Senior Leadership Team (SLT), by the end of 2023.

SLT is the management team lead by the CEO and who reports directly to the CEO, responsible for the daily operation. Ongoing it is still the goal to apply a mix of gender to the management group – also indicated in the table setting the goal.

In accordance with Danish Financial Statements Act §99b the table below show how the present state for AJV and goals for the gender composition going forward.

Top Management

|                        | 2023 |
|------------------------|------|
| Total # in board       | 5    |
| Females                | 0    |
| Males                  | 5    |
| Underrepresented       | 0%   |
| gender in %            | 070  |
| Goal in %              | 20%  |
| Year to fulfillment of | 2026 |
| expectation            | 2020 |
|                        | 2026 |

Other management, SLT

|                        | 2023 |
|------------------------|------|
| Total # in SLT         | 6    |
| Females                | 1    |
| Males                  | 5    |
| Underrepresented       | 17%  |
| gender in %            | 1//0 |
| Goal in %              | 25%  |
| Year to fulfillment of | 0005 |
| expectation            | 2025 |
|                        |      |

### Privacy in accordance with the Danish Financial Statements Act 99d

AJV is committed to transparency and ethical data practices, as outlined in our Data Ethics Policy. This policy underscores our values of dignity, privacy, self-determination, and equality as well as our commitment to being a trustworthy company for customers, suppliers, authorities, employees, and patients when it comes to data. The scope of this policy encompasses all data, especially personal data, across AJ Vaccines, ensuring a consistent approach to data ethics.

In addition to our Data Ethics Policy, we have implemented comprehensive data protection policies, including technical and organizational measures, to safeguard personal data. Our commitment extends to inter alia raising awareness and providing training to employees involved in processing activities.

These policies aim to ensure that personal data is processed legally, transparently, and with utmost care, emphasizing its relevance, correctness, and limited retention.

All employees have received GDPR and data training and going forward all new employees will get trained as part of their introduction program. In -2024 AJ Vaccines will keep the same level of effort to secure that AJV complies with the above-mentioned policies and new employees receive the training in GDPR and data.

#### **Financial Statements**

In 2023 revenues were DKK469m (2022: DKK 421m). Loss for the year DKK-243m (2022: DKK-268m) which was just below expectations for the year due to timing of sales from end 2023 to beginning of 2024.

As of 31st December 2023, the Company had free cash and cash equivalents of DKK5m (2022: DKK 78 m).

#### Income Statement

### Revenue

Revenue for the period was DKK 469m (2022: DKK 421m). Revenue from vaccines sales was DKK 461m (2022: DKK 413m). Revenue other product sales and contract work amounted to DKK 7m (2022: DKK 8m).

### Cost of Sales

Cost of sales total DKK 500m (2022: DKK 487m). For the year 2023, the cost increased due to higher production volume.

### **Development Expenses**

The total research and development cost total 2023 DKK 17m (2022: DKK 9m) which relates to the other product development.

Sales and distribution expenses and Administrative expenses

The sale and administrative cost are in total DKK 164m (2022: DKK 151m). The cost for 2023 increased due to higher activities.

### Financial income and financial expenses

Financial income was DKK 0,7 m (2022: DKK 0,1m). Income was primarily due to FX gains on working capital.

Financial expenses amounted to DKK 37m (2022: DKK 42m) of which DKK 7m (2022: DKK 7m) was interest expense on loans and DKK 6m (2022: DKK 18m) due to FX loss and DKK 24m (2022: DKK 17m) was interest expenses related to lease liabilities.

### Other operating income

Other income was DKK 5m (2022: DKK 4m). Other income is compensation from insurance and funding from the Bill & Melinda Gates Foundation of the IPV Alum development project.

### Tax on loss for the year

Tax for the year was DKK -0.1m (2022: DKK 0.7m) corresponding to a tax rate under -1% (2022: under 1%)

### Liquidity and capital resources

As of 31 December 2023, AJ Vaccines had free cash and cash equivalents of DKK 5m (2022: DKK 78m).

### Currency risk

Currency risk include the risk arising from sales contracts being denominated in currencies other than Danish kroner. Contracts are primarily in DKK. USD and EUR. meaning that other currencies do not represent significant currency risks.

The exposure from fluctuations in USD is decreased because a significant part of the exposures relates to three USD denominated loans. These loans are not hedged.

### Balance Sheet

The balance sheet total was DKK 1.590m as of 31 December 2023 (2022: DKK 1.534m).

#### Assets

The intangible assets are DKK 234m (2022: DKK 260 m).

Tangible assets are DKK 676m (2022: DKK 655m).

Additions for the year are primarily related to investments related in Lab Information Systems, manufacturing equipment and extension of IFRS 16 right-of-use assets.

Inventories 31 December 2023 DKK 452m (2022: DKK 385m) of which finished goods amounted to DKK 53m (2022: DKK 37m) net of write-down.

Receivables and prepayment 31 December 2023 DKK 220m (2022: DKK 139m) of which trade receivables amounted to DKK 116m (2022: DKK 57m).

As of 31 December, 2023 cash and cash equivalents are DKK 5m (2022: DKK 78m) of which DKK 0m (2022: DKK 0,9m) is restricted cash related to funds received from The Bill and Melinda Gates Foundation.

### **Equity**

After the transfer of the loss for the year and the capital contribution for the year the equity is DKK 1.020m (2022: DKK 995m).

The reason for the net increase in equity is because of conversion of remaining loan balances to the immediate parent company as of 31 December 2023 to equity contribution to a total capital increase of DKK 267m.

### 2024 Outlook

AJV expects to continue its trajectory of high organic growth and earnings improvement in 2024. The growth will be mainly driven by an increase in sales of core products like Picovax®, BCG Vaccine and BCG Culture by expanding to new counties. BCG Culture is driven by the treatment of non-muscle invasive bladder cancer.

Due to planned capex and opex investments in 2024 the company is still on a journey to complete a full transformation of the business to a commercially orientated business with focus on increased output and profit maximization means that losses are still expected for 2024 and the year to come. Management estimates an improvement in EBIT in the range of DKK 50-80 million in 2024 versus EBIT 2023, due to normal business risks.

### Uncertainty relating to recognition and measurement

In connection with the preparation of the financial statements. Management has made a number of estimates and assumptions concerning carrying amounts. Management has made the following accounting judgments which significantly affect the amounts recognized in the financial statements.

- Impairment of assets
- Inventories. including impairment and production overheads

The carrying amounts of plant and equipment carried at cost or amortized costs are tested annually to determine whether there are indications of any impairment in excess of that expressed in normal depreciation. If that is the case the asset is written down to the recoverable amount, which is the higher of its fair value less costs to sell and its value in use. Impairment losses on property, plant and equipment are recognized under the same line items as depreciation of the assets.

# Income Statement 1 January – 31 December

|  | <u>Note</u> | <u>2023</u><br>TDKK | <u>2022</u><br>TDKK |
|--|-------------|---------------------|---------------------|
| Revenue  | 2           | 468.886             | 420.982             |
| Cost of sales                                    | 3           | (499.609)           | (486.953)           |
| Gross loss                                       |             | (30.723)            | (65.971)            |
| Sales and distributions expenses                 | 3           | (18.021)            | (23.319)            |
| Development expenses                             | 3           | (17.484)            | (9.403)             |
| Administrative expenses                          | 3           | (146.001)           | (128.136)           |
| Operating profit/loss                            |             | (212.229)           | (226.829)           |
| Other operating income                           |             | 4.680               | 3.864               |
| Profit before financial income and expenses      |             | (207.549)           | (222.965)           |
| Income/expenses from Investments in subsidiaries | 4           | 788                 | (3.826)             |
| Finance income                                   | 5           | 686                 | 110                 |
| Finance expenses                                 | 6           | (36.848)            | (42.130)            |
| (Loss)/Profit before tax                         |             | (242.923)           | (268.810)           |
| Taxation   | 7           | (51)                | 721                 |
| Net (loss)/Profit for the financial year         | 14          | (242.974)           | (268.090)           |

# Balance Sheet 31 December

| <u>Assets</u>                                    | <u>Note</u> | <u>2023</u><br>TDKK | <u>2022</u><br>TDKK |
|--|-------------|---------------------|---------------------|
| Technology                                       |             | 223.231             | 239.866             |
| Software   |             | 5.265               | 19.894              |
| Development projects in progress                 |             | 5.249               | 0                   |
| Intangible assets                                | 8           | 233.745             | 259.760             |
| Right-of-use assets                              |             | 236.068             | 193.498             |
| Leasehold Improvements                           |             | 123.570             | 132.675             |
| Plant and machinery                              |             | 235.920             | 219.770             |
| Other fixtures and fittings, tools and equipment |             | 8.435               | 11.103              |
| Property, plant and equipment in progress        |             | 72.471              | 97.524              |
| Property, plant and equipment                    | 9           | 676.464             | 654.570             |
| Investments in subsidiaries                      | 10          | 755                 | 17.492              |
| Fixed assets investments                         |             | 755                 | 17.492              |
|  |             |                     |                     |
| Total non-current assets                         |             | 910.964             | 931.822             |
| Inventories                                      | 11          | 451.850             | 384.956             |
| Trade receivables                                |             | 115.652             | 57.024              |
| Receivables from group enterprises               |             | 76.034              | 51.061              |
| Other receivables                                |             | 21.075              | 23.249              |
| Prepayments                                      |             | 6.990               | 7.519               |
| Receivables                                      |             | 219.751             | 138.853             |
| Cash at Bank and in hand                         |             | 4.772               | 78.374              |
| Current assets                                   |             | 676.373             | 602.183             |
| Assets   |             | 1.587.337           | 1.534.005           |

# Balance Sheet 31 December

| <u>Liabilities and equity</u>                                  | <u>Note</u> | <u>2023</u><br>TDKK | <u>2022</u><br>TDKK |
|--|-------------|---------------------|---------------------|
|  |             | IDKK                | IDKK                |
| Share capital  |             | 43.646              | 41.228              |
| Share premium account  |             | 2.647.461           | 2.380.441           |
| Accumulated losses   |             | (1.670.745)         | (1.427.006)         |
| Equity   | 12          | 1.020.362           | 994.663             |
| Lease Liabilities  | 13          | 265.509             | 215.154             |
| Other provisions   |             | 61.153              | 60.503              |
| Total non-current liabilities                                  |             | 326.662             | 275.657             |
| Lease Liabilities  | 13          | 13.827              | 13.310              |
| Trade payables   | Ü           | 27.341              | 24.065              |
| Payables to group enterprises                                  |             | 143.144             | 140.964             |
| COVID Loan from Government                                     |             | -                   | 19.888              |
| Other payables   |             | 56.001              | 64.794              |
| Deferred income  |             | <u> </u>            | 664                 |
| Current liabilities  |             | 240.313             | 263.685             |
| Total liabilities  |             | 566.975             | 539.342             |
| Liabilities and equity   |             | 1.587.337           | 1.534.005           |
| Letter of support  | 1           |                     |                     |
| Distribution of loss   | 1<br>14     |                     |                     |
| Contingent assets, liabilities and other financial obligations | 15          |                     |                     |
| Related parties  | 16          |                     |                     |
| Accounting policies  | 17          |                     |                     |

# Statement of Changes in Equity

|                              |               | Share<br>promium          | Accumulated        |              |
|------------------------------|---------------|---------------------------|--------------------|--------------|
|                              | Share capital | <u>premium</u><br>account | Accumulated losses | <u>Total</u> |
|                              | TDKK          | TDKK                      | TDKK               | TDKK         |
| Equity at 1 January 2023     | 41.228        | 2.380.441                 | (1.427.006)        | 994.663      |
| Capital increase             | 2.418         | 267.020                   | Ó                  | 269.438      |
| Exchange rate adjustments    | 0             | 0                         | (765)              | (765)        |
| Net profit/loss for the year | 0             | 0                         | (242.974)          | (242.974)    |
|                              |               |                           |                    |              |
| Equity at 31 December 2023   | 43.646        | 2.647.461                 | (1.670.745)        | 1.020.362    |
|                              |               |                           |                    |              |
|                              |               | <u>Share</u>              |                    |              |
|                              |               | <u>premium</u>            | <u>Accumulated</u> |              |
|                              | Share capital | <u>account</u>            | losses             | <u>Total</u> |
|                              | TDKK          | TDKK                      | TDKK               | TDKK         |
| Equity at 1 January 2022     | 37.220        | 1.937.788                 | (1.159.133)        | 815.875      |
| Capital increase             | 4.008         | 442.653                   | Ó                  | 446.661      |
| Exchange rate adjustments    | 0             | 0                         | 217                | 217          |
| Net profit/loss for the year | 0             | 0                         | (268.090)          | (268.090)    |
| Equity at 31 December 2022   | 41.228        |                           | (1.427.006)        |              |
|                              |               | 2.380.441                 |                    | 994.663      |

### Note 1 - Letter of Support

The Company is still in a turnaround phase and need further liquidity to finance the turnaround and investments in accordance with business plan.

The Company has received a letter of support from the owners of the Company, in which it is guaranteed that the Company will be supported with sufficient liquidity, to support the current investment program, and to finance expected losses until 30 June 2025. Hence the annual report is prepared on going concern basis

AJ Vaccines Group is committed to settle all their financial obligations when they fall due. The Board of Directors are determined to address any delays in settlement arising due to temporary issue that can occur. The owners have since acquisition of AJ Vaccines Group demonstrated their full support to fund the AJ Vaccines Group.

#### Note 2 - Revenue

| Geographical revenue Denmark The European Union Other | 2023<br>TDKK<br>147.150<br>143.913<br>177.823 | 2022<br>TDKK<br>194.539<br>113.911<br>112.532<br>420.982 |
|---|---|--|
| Business Segments Vaccine sale                        | <b>2023 TDKK</b> 461.478                      | 2022<br>TDKK<br>412.495                                  |
| Other Product sale<br>Contract work                   | 3.164<br>4.244<br><b>468.886</b>              | 3.123<br>5.364<br><b>420.982</b>                         |

### Note 3 - Staff

|                                | 2023      | 2022      |
|--------------------------------|-----------|-----------|
|                                | TDKK      | TDKK      |
| Wages and salaries             | (341.024) | (313.905) |
| Pensions                       | (39.798)  | (37.018)  |
| Other social security expenses | (5.424)   | (5.295)   |
| Other staff expenses           | (18.743)  | (16.367)  |
|                                | (404.989) | (372.585) |

Wages and salaries, pensions, other social security expenses and other staff expenses are recognised in the following items:

| Cost of sales Sales and distribution expenses Development expenditure Administrative expenses | (307.929)<br>(11.317)<br>(11.889)<br>(73.854) | (282.338)<br>(9.329)<br>(6.235)<br>(74.683) |
|---|---|---|
|   | (404.989)                                     | (372.585)                                   |
| Remuneration of Executive board and Board of Directors  | (-*)  | (13.464)                                    |

<sup>\*</sup>Remuneration to the Executive Board has not been disclosed for 2023 in accordance with section 98 B(3) of the Danish Financial Statements Act, as there has only been one member of the Executive Board during 2023.

No remuneration is paid to the Board of Directors.

| Average number of employees  | 577                                     | 556                                      |
|--|---|--|
| Note 4 – Share of profit/loss from subsidiaries  |   |  |
| Share of profit/loss of subsidiaries   | 788                                     | (3.826)                                  |
| Note 5 – Financial income  |   |  |
| Exchange gains   | 686                                     | 110                                      |
| Note 6 – Financial expenses  |   |  |
| Interest expense to group enterprises Interest expenses for lease liabilities Other financial expenses Exchange loss | (7.257)<br>(23.482)<br>(273)<br>(5.836) | (7.152)<br>(17.285)<br>(109)<br>(17.585) |
|  | (36.848)                                | (42.130)                                 |
| Note 7 – Tax on loss for the year  |   |  |
| Current tax for the year<br>Adjustment of tax concerning previous year   | 0<br>(51)                               | 774<br>(53)                              |
|  | (51)                                    | 721                                      |

# Notes to Financial Statements Note 8 - Intangible assets

| <u>Costs</u>  | Technology<br>TDKK                 | Software TDKK                      | ment projects in progress TDKK   | Total<br>TDKK                      |
|---|------------------------------------|------------------------------------|----------------------------------|------------------------------------|
| At 1 January 2023 Additions for the year Cost at 31 December 2023   | 342.075<br>0<br>342.075            | 193.200<br>394<br>193.594          | 5.249<br>5.249                   | 535.275<br>5.643<br><b>540.918</b> |
| Accumulated amortization and impairment lossses   |                                    |                                    |                                  |                                    |
| At 1 January 2023<br>Amortization for the year<br>Impairment losses and amortization at 31. December 2023 | (102.209)<br>(16.635)<br>(118.844) | (173.306)<br>(15.023)<br>(188.329) | 0<br>0<br><b>0</b>               | (275.515)<br>(31.658)<br>(307.173) |
| Carrying amount at 31 December 2023   | 223.231                            | 5.265                              | 5.249                            | 233.745                            |
| Amortization and impairment of property, plant and equipment are  | e recognised in the fo             | ollowing items:                    | 2023<br>TDKK                     | 2022<br>TDKK                       |
| Cost of sales<br>Administrative expenses  |                                    |                                    | (12.544)<br>(19.114)<br>(31.658) | (12.520)<br>(18.708)<br>(31.228)   |
| Impairment  |                                    |                                    | (3.11000)                        | (31123)                            |

### **Impairment**

AJ Vaccines has not generated profits since acquisition of activities in 2017. For 2023 AJ Vaccines has performed an impairment test of all assets. Management considers AJ Vaccines as a single cash-generating unit as this is how Management makes decisions and assess business performance. Subsidiaries is excluded as no subsidiary is significant or have identical cash flows at the end of 2023.

#### Method

The impairment test of AJ Vaccines is based on a discounted cash-flow model. The net present value is compared to the carrying value of assets. The discounted cash flow includes a budget period of eight years. The WACC used in the impairment test are based on benchmarked data and compared to peers. Historical trends have been used for estimate for key parameters such as revenue, productivity improvements, working capital. Significant assumptions and estimates are applied to the discounted expected future cash flows. WACC used in the impairment test was 11,5% after tax and growth in terminal period 2%. The test showed no indication of impairment.

Develop-

# Notes to Financial Statements Note 9 – Property, plant and equipment

| Costs   | Right-of-<br>use assets<br>TDKK | Leasehold<br>improve-<br>ment<br>TDKK | Plant and<br>machinery<br>TDKK | Other equipment and plant TDKK | Assets under construction TDKK | Total<br>TDKK |
|---|---------------------------------|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------|
| <u>00313</u>                                    |                                 |                                       |                                |                                |                                |               |
| At 1 January 2023                               | 312.573                         | 165.179                               | 414.127                        | 18.039                         | 125.761                        | 1.035.679     |
| Remeasurement for the year                      | 61.783                          | 0                                     | 0                              | 0                              | 0                              | 61.783        |
| Additions for the year                          | 0                               | 0                                     | 1.788                          | 1.416                          | 18.113                         | 21.317        |
| Transfers for the year                          | 0                               | 0                                     | 43.167                         | 0                              | (43.167)                       | 0             |
| At 31 December 2023                             | 374.356                         | 165.179                               | 459.082                        | 19.455                         | 100.707                        | 1.118.779     |
| Accumulated depreciation and impairment loss    |                                 |                                       |                                |                                |                                |               |
| At 1 January 2023                               | (119.075)                       | (32.504)                              | (194.357)                      | (6.936)                        | (28.236)                       | (381.108)     |
| Depreciation                                    | (19.213)                        | (9.105)                               | (28.805)                       | (4.084)                        | 0                              | (61.207)      |
| At 31 December 2023                             | (138.288)                       | (41.609)                              | (223.162)                      | (11.020)                       | (28.236)                       | (442.315)     |
| Net book value<br>At 31 December 2023           | 236.068                         | 123.570                               | 235.920                        | 8.435                          | 72.471                         | 676.464       |
| Depreciation and impairment of following items: | of property, plant a            | nd equipment are                      | recognised in the              |                                | 2023                           | 2022          |
| ionowing items.                                 |                                 |                                       |                                |                                | TDKK                           | TDKK          |
| Cost of sales                                   |                                 |                                       |                                |                                | (55.107)                       | (60.376)      |
| Development costs                               |                                 |                                       |                                |                                | (1.002)                        | (1.029)       |
| Administrative expenses                         |                                 |                                       |                                |                                | (5.098)                        | (2.550)       |
| •   |                                 |                                       |                                |                                | (61.207)                       | (63.955)      |

### Note 10 - Investments in subsidiaries

|                                  | 2023      | 2022      |
|----------------------------------|-----------|-----------|
|                                  | TDKK      | TDKK      |
| Cost at 1 January                | 173.261   | 173.261   |
| Redemption of invested capital   | (16.760)  | 0         |
| Cost at 31 December              | 156.501   | 173.261   |
| Value adjustments at 1 January   | (155.769) | (151.922) |
| Impairment                       | ` (4.040) | -         |
| Adjustment currency              | ` (765)   | 217       |
| Intra-group eliminations         | · -       | 1.216     |
| Net profit/loss for the year     | 4.828     | (5.280)   |
| Value adjustments at 31 December | (155.746) | (155.769) |
| Carrying amount at 31 December   | 755       | 17.492    |

### Note 11 - Inventories

|                                     | 2023    | 2022    |  |
|-------------------------------------|---------|---------|--|
|                                     | TDKK    | TDKK    |  |
| Raw materials and consumables       | 53.570  | 46.227  |  |
| Semi finished goods                 | 345.159 | 301.957 |  |
| Finished goods and goods for resale | 53.121  | 36.772  |  |
| Inventory at 31 December            | 451.850 | 384.956 |  |

# Note 12 – Equity

The share capital consists of 43.645,768 shares of nominal value of DKK 1. No shares carry any special rights.

### Note 13 - Lease liabilities

|   |                | 2023<br>TDKK |            |
|---|----------------|--------------|------------|
|   | Lease payments | Interest     | Accounting |
|   |                |              | value      |
| Under 1 year                              | 33.626         | (19.799)     | 13.827     |
| Between 1 and 5 years                     | 163.968        | (81.697)     | 82.271     |
| Above 5 years                             | 242.893        | (59.655)     | 183.238    |
| Lease liabilities                         | 440.487        | (161.151)    | 279.336    |
| Lease liability recognised in the balance |                | 2023         | 2022       |
| ,   |                | TDKK         | TDKK       |
| Non-current                               |                | (265.509)    | (215.154)  |
| Current                                   |                | (13.827)     | `(13.310)  |
| Total lease liabilities                   |                | (279.336)    | (228.464)  |
| Note 14 – Distribution of profit/loss     |                |              |            |
|   |                | 2023         | 2022       |
|   |                | TDKK         | TDKK       |
| Accumulated losses                        |                | (242.974)    | (268.090)  |
|   |                | (242.974)    | (268.090)  |
|   |                |              |            |

### Note 15 - Contingent assets, liabilities and other financial obligations

|                       | 2023    | 2022  |
|-----------------------|---------|-------|
|                       | TDKK    | TDKK  |
| Within 1 year         | (1.263) | (607) |
| Between 1 and 5 years | (730)   | (97)  |
| After 5 years         | 0_      | 0     |
|                       | (1.993) | (704) |

### Other contingent liabilities

The AJ Vaccines Holding group companies are jointly and severally liable for tax on the jointly taxed incomes etc. of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of AJ Vaccines Holding ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

### Note 16 - Related parties

| Controlling interest   | Basis  |
|--|--|
| AJ Vaccines Holding ApS AJ Intech Sdn. Bhd. AJ Pharma Ltd. II White Crystal Limited Pergola Holding Inc. | Parent<br>Parent<br>Parent<br>Parent<br>Parent |

### Other related parties

Abdulaziz Abdulhamid Abdulrhman Albassam Chairman of Board of Directors Shan-E-Abbas Asharv **Board of Directors** Mustafa Nasir Farooki Board of Directors Saddam Abdulqawi Hussein Alhumaikani Board of Directors Mohammed Ali A Alesayi Board of Directors Maha Investment Company Limited Non-controlling owner Topaz Hub Holding Company Non-controlling owner Golden Edge Ltd, Cayman Islands Affiliate

### Transactions

All transactions with related parties have been carried out at arm's length principle.

There have been no transactions with the Executive Board, the Board of Directors, senior officers, significant shareholders, group enterprises or other related parties, except for intercompany transactions and normal management remuneration.

### **Consolidated Financial Statements**

The Company is included in the Group Annual Report of the Parent Company of the largest and smallest group:

| Name                    | Place of registered office |
|-------------------------|----------------------------|
| Pergola Holding Inc.    | British Virgin Islands     |
| AJ Vaccines Holding ApS | Denmark                    |

The Group Annual Report of AJ Vaccines Holding ApS can be obtained at the following address:

Artillerivej 5 2300 Copenhagen Denmark

### 17 Accounting Policies

The Annual Report of AJ Vaccines A/S for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C including use of IFRS 9, 15 and 16 with respect to recognition and measurement.

The Financial Statements for 2023 are presented in TDKK.

### **Consolidated Financial Statements**

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of AJ Vaccines Holding ApS, the Company has not prepared consolidated financial statements.

### **Cash Flow Statement**

Pursuant to section 86(4) of the Danish Financial Statement Act, the cash flow statement is included in the consolidated financial statements of AJ Vaccines Holding ApS, and the company has not prepared a cash flow statement.

### Note for fees of the statutory auditors

With reference to section 96(3) of the Danish Financial Statements Act and to note for fees for the statutory auditors included in the consolidated financial statements of AJ Vaccines Holding ApS, the company has decided not to disclose the fees to statutory auditors.

### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably. Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### Business segments and geographical segments

Information on business segments and geographical segments based on the Companys risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

### **Income Statement**

### Revenue

Revenue comprises the fair value of the consideration received or receivable for sales of goods. Revenue is measured net of value added tax, duties, etc collected on behalf of a third party and discounts. The revenue is recognised when control of the products has transferred, and there is no unfulfilled obligation that could affect customer's acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the customer and either the customer has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed or the group has objective evidence that all criteria for acceptance have been satisfied

Agreements with commercial partners generally include non-refundable upfront license and collaboration fees, milestone payments, the receipt of which is dependent upon the achievement of certain clinical, regulatory or commercial milestones, as well as royalties on product sales of licensed products, if and when such product sales occur, and revenue from the supply of products. For these agreements that include multiple elements, total contract consideration is attributed to separately identifiable components on a reliable basis that reasonably reflects the selling prices that might be expected to be achieved in standalone transactions provided that each

component has value to the partner on a standalone. The allocated consideration is recognized as revenue in accordance with the principles described above.

Sales of goods and licenses that transfer the rights associated with ownership of an intangible asset are recognized at a point in time when control is transferred. Revenue from development services and licenses that do not transfer the right of ownership to an intangible asset are recognized over time in line with the execution and delivery of the work. If multiple components are not separable, they are combined into a single component and recognized over the period where the company is actively involved in development and deliver significant services to the collaboration partner.

### Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labour costs and indirect production costs such as maintenance and depreciation, etc, as well as operation, administration and management of factories.

Cost of sales also includes research and development costs that do not qualify for capitalisation as well as amortisation of capitalised technology costs.

### **Distribution expenses**

Distribution expenses comprise costs in the form of salaries to sales and distribution staff, advertising and marketing expenses.

### **Development expenditure**

Development expenditure indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### Administrative expenses

Administrative expenses comprise expenses for Management, administrative staff, office expenses, depreciation, etc.

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including badwill and income related to the Bill & Melinda Gates Foundation.

### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognized in the income statement, whereas the tax attributable to equity transactions is recognized directly in equity.

The company are using the possibility to apply for the tax credit scheme.

The Company is jointly taxed with the parent company. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

**Balance Sheet** 

**Intangible assets** 

Intangible assets include Software, Technology (include completed development projects), development projects

in progress and lease agreement.

Intangible assets are measured at historic cost less accumulated amortization and impairment losses.

Software

3-8 years

**Technology** 

20 years

Acquired other similar rights

4 years

The carrying amounts of plant and equipment carried at cost or amortized costs are tested annually to determine whether there are indications of any impairment in excess of that expressed in normal depreciation. If that is the case, the asset is written down to the recoverable amount, which is the higher of its fair value less costs to sell and its value in use. Impairment losses on property, plant and equipment are recognized under the same

line items as depreciation of the assets.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated

impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the

asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are

recognized in cost over the period of construction. All indirectly attributable borrowing expenses are recognized

in the income statement.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the

expected useful lives of the assets, which are:

Plant and machinery

3-18 years

Other fixtures and fittings, tools and equipment 3-10 years

Leasehold improvements

5-14 years

34

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 125,000 are expensed in the year of acquisition.

### Right of use assets

AJ Vaccines A/S mainly leases office buildings, warehouses, laboratories and vehicles.

For contracts which are, or contain, a lease, the Group recognises a right-of-use asset and a lease liability. The right-of-use asset is initially measured at cost, being the initial amount of the lease liability. The right-of-use asset is subsequently depreciated using the straight-line method over the lease term. The right-of-use asset is periodically adjusted for certain remeasurements of the lease liability and reduced by any impairment losses.

The lease is the non-cancellable period of a lease.

When determining the term, Management considers multiple factors that create economic incentives to exercise an option to extend the lease or not to terminate the lease, including termination penalties, potential relocation costs and whether significant leasehold improvements have been capitalised on the lease, with a remaining useful life which exceeds the fixed minimum duration of the lease.

The lease liability is initially measured at the present value of the lease payments outstanding at the commencement date, discounted using the incremental borrowing rate. Lease payments consist of fixed payments from commencement date.

The lease liability is measured using the effective interest method.

The lease liability is remeasured when there is a change in future lease payments, typically due to a change in index or rate (e.g. inflation) on property leases.

Residual value guarantees that are expected to be paid are included in the initial measurement of the lease liability.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### **Investments in subsidiaries**

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries. Subsidiaries with a negative net asset value are recognized at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognized in provisions.

The acquisition method of accounting is used to account for business combinations. In case on group internal acquisition, difference between the net book value in the company acquired from a group company and the acquisition price paid is recognized directly on equity under Accumulated losses.

### **Inventories**

Inventories except for raw materials are measured at the standard cost method less write-downs for obsolescence and net realizable value. Raw materials are measured at moving average.

For raw materials, cost is determined as direct acquisition costs incurred. The cost of finished goods produced in-house and work in progress includes raw materials, consumables, filling cost, QC testing and direct payroll costs plus indirect costs of production.

Indirect cost of production include indirect materials and labour as well as maintenance of and depreciation on the machinery used in production processes, rent for factory buildings and equipment used and cost of production administration and management. The net realisable value is the estimated sales price in the ordinary course of business less relevant sales costs determined on the basis of marketability, obsolescence and changes in the expected sales price.

### Receivables

Trade receivables are recognized initially at the amount of consideration that is unconditional. They are subsequently measured to amortised cost.

Group balances and other receivables are recognized to amortised cost.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively. Deferred tax assets, including the tax base of tax loss carryforwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Trade and other payables represent liabilities for goods and services provided to the group prior to the end of the financial year which are unpaid. The amounts are unsecured. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost.

### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.