expedit
shop in mind

Expedit a/s

Toftegårdsvej 4
DK-8370 Hadsten

Annual report 2017

The annual report was presented and approved at the Company's annual general meeting

on 29/5 2018

Helen Wulff

chairman of the annual general meeting

Contents

Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Expedit a/s for the financial year 1 January – 31 December 2017.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2017 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January – 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Parent Company's activities and financial matters, of the results for the year and of the Group's and the Parent Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Hadsten, 14 March 2018
Executive Board:

Steen Agerbo Bødtker
CEO

Board of Directors:

Ib Mortensen
Chairman

Gottfried Wanzl

Bernhard Renzhofer

Bent Holm

Lars Karstenskov Andersen

Independent auditor's report

To the shareholders of Expedit a/s

Opinion

We have audited the consolidated financial statements and the parent company financial statements of Expedit a/s for the financial year 1 January – 31 December 2017 comprising income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies, for the Group as well as for the Parent Company. The consolidated financial statements and parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent company financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2017 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January – 31 December 2017 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the consolidated financial statements and the parent company financial statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of consolidated financial statements and parent company financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent company financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

KPMG

Independent auditor's report

Auditor's responsibilities for the audit of the consolidated financial statements and the parent company financial statements

Our objectives are to obtain reasonable assurance as to whether the consolidated financial statements and the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these consolidated financial statements and parent company financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

— identify and assess the risks of material misstatement of the consolidated financial statements and the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

— obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.

— evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

— conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent company financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

— evaluate the overall presentation, structure and contents of the consolidated financial statements and the parent company financial statements, including the disclosures, and whether the consolidated financial statements and the parent company financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

— obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent auditor's report

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the consolidated financial statements and the parent company financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent company financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the consolidated financial statements or the parent company financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the consolidated financial statements and the parent company financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 14 March 2018
KPMG
Statsautoriseret Revisionspartnerselskab
CVR no. 25 57 81 98

Steffen S. Hansen
State Authorised
Public Accountant
MNE no. 32737

Management's review

Company details

Expedit a/s
Toftegårdsvej 4
DK-8370 Hadsten

Telephone:	+45 87 612 200
Website:	www.expedit.dk
E-mail:	expedit@expedit.dk
CVR no.	37 75 25 17
Established:	1964
Registered office:	Favrskov, Denmark
Financial year:	1 January – 31 December

Board of Directors

Ib Mortensen, Chairman, Denmark
Gottfried Wanzl, Germany
Bernhard Renzhofer, Germany
Bent Holm, Denmark
Lars Karstenskov Andersen, Denmark

Executive Board

Steen Agerbo Bødtker, Denmark

Auditor

KPMG
Statsautoriseret Revisionspartnerselskab
Bredskifte Allé 13
DK-8210 Aarhus V

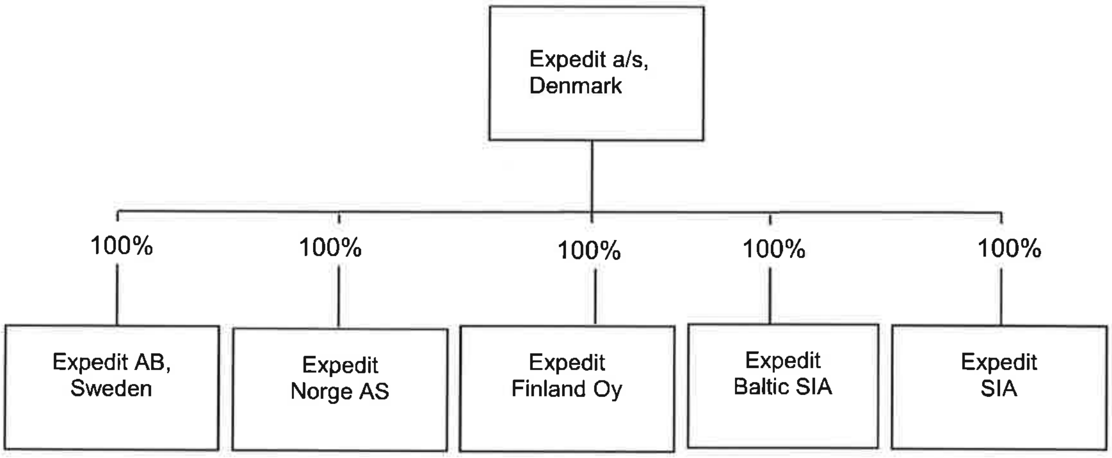
Annual general meeting

The annual general meeting will be held on 29 May 2018.

Management's review

Group chart

The Expedit Group consists of the following companies:



Expedit's focus lies with the following three customer groups within the retail trade:

- Food Retail, which comprises all customers within the groceries trade, including the convenience segment
- Specialist Trade, which comprises "heavier" specialist trade customers, including DIY shops, etc.
- Fashion & Lifestyle, which comprises the finer specialist trade, including clothing chains, etc.

As a common denominator for all customer segments, the Expedit Group's core competence is to supply complete shopfitting solutions where Expedit offers to take responsibility for the entire process – from concept development, design and project management to production, delivery and installation of customised shopfitting solutions as well as after-sale service.

The Parent Company Expedit a/s has, for many years, been among the most important players within Food Retail and Specialist Trade on the Danish market, and has also in the recent years had a platform within Fashion & Lifestyle. Expedit is primarily engaged in co-operation with the major chains in Denmark and has, over the past years, become a turnkey supplier to the retail trade for the purpose of shop openings. Expedit supplies both shopfitting equipment produced by the Group's factories in Denmark, Sweden and Latvia or sourced from sub-suppliers as well as supplementary equipment such as entrance systems, shopping trolleys, lightning, checkouts, etc. purchased from various business partners.

Management's review

Group chart

Production in Denmark comprises metal production as well as wood protection and handles all tasks right from production of prototypes or single units to production of major production batches on the Company's automated production lines.

Expedit AB provides the Swedish retail trade with shopfitting and shopfitting solutions. The company is capable of handling the entire shopfitting process for the customers and markets itself towards the three customer segments on the Swedish market.

The company's primary focus remains on the Swedish retail trade but is to an increasing degree engaged in business relationships with customers outside Sweden and remains focused on developing, meeting and servicing the need of Nordic retail chains for turnkey solutions at home and abroad. The company has a minor wood production to ensure proximity with customers and to be able to be flexible in terms of short delivery times, but sources the vast part of the goods and services from the Parent Company and external suppliers.

Expedit Norge AS services the Norwegian retail trade with shopfitting and shopfitting equipment. The company is capable of handling the entire shopfitting process for its customers, and the company markets itself towards all three customer segments on the Norwegian market.

Expedit Finland Oy markets shopfitting solutions and equipment for the total Finnish retail industry, and handles the entire shopfitting process for the customers, and the company markets itself towards all three customer segments on the Finnish market.

Expedit Baltic SIA, the Group's production company in Latvia, has in the recent years implemented investments in production facilities and equipment, so that the company today has a full production supplying finalised items to the other group companies.

Expedit Sia, is a sales company, which was established in the spring of 2017, and which is to cover the Baltic market.

Products manufactured in Denmark and Latvia are sold through all the Group's entities.

The Expedit Group is today part of the Wanzl Group. In January 2017, Wanzl Metallwarenfabrik GmbH announced that they had acquired a sufficiently high majority of shares in Expedit a/s to announce a takeover to the other shareholders. The process regarding redemption of the remaining shareholders was initiated immediately after, and in March, Wanzl Metallwarenfabrik GmbH announced that they had acquired a sufficient amount shares to execute a mandatory redemption of the remaining shareholders. On the same occasion, Expedit's shares were delisted from OMX Nasdaq Copenhagen. Wanzl Metallwarenfabrik GmbH has been a shareholder of Expedit for many years, but Expedit has not until the acquisition by Wanzl in 2017 been regarded as a Group company in the Wanzl Group.

Management's review

Financial highlights for the Group

DKKm	2017	2016	2015*	2014*	2013*
Revenue	491.8	482.2	425.9	432.9	442.0
Gross profit	126.4	127.3	105.3	96.2	88.5
Profit before interest, tax, depreciation, amortisation and specific items (normalized EBITDA)	28.9	30.7	29.0	26.5	19.3
Profit before interest, tax, depreciation and amortisation (EBITDA)	29.9	30.1	25.7	26.3	13.3
Operating profit/loss (EBIT)	16.4	17.0	12.0	10.5	-4.8
Profit/loss from financial income and expenses	-1.1	-2.3	-0.9	-4.0	-3.9
Profit/loss for the year before tax	15.2	14.7	11.1	6.5	-8.7
Total assets	256.5	230.0	223.7	232.0	240.1
Equity	108.3	97.5	104.4	96.3	94.5
Cash flows from operating activities	6.9	20.4	25.6	24.3	10.3
Cash flows from investing activities	-30.5	-21.5	-17.5	-4.6	-13.7
Hereof investments in property, plant and equipment	-30.8	-21.5	-17.5	-2.7	-11.6
Cash flows from financing activities	19.9	-5.4	-11.0	-7.9	5.6
Total cash flows	-3.7	-6.6	-3.0	-11.8	2.2
Gross margin	25.7%	26.3%	24.7%	22.2%	20.0%
EBITDA margin	6.1%	6.2%	6.0%	6.1%	3.0%
Operating margin	3.3%	3.6%	2.8%	2.4%	-1.1%
Return on invested capital	15.6%	16.8%	5.3%	4.5%	-2.0%
Return on equity	11.4%	10.2%	8.0%	4.9%	-8.2%
Solvency ratio	42.2%	42.4%	46.7%	41.5%	39.4%
Average number of full-time employees	379	361	322	302	342

*Figures for 2013-2015 are based on IFRS and have not been restated to comply with the Danish Financial Statements Act.

Management's review

Financial highlights for the Group

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Ratios". The financial ratios have been calculated as follows:

Gross margin	$\frac{\text{Gross profit x 100}}{\text{Revenue}}$
EBITDA margin	$\frac{\text{EBITDA x 100}}{\text{Revenue}}$
Operating margin	$\frac{\text{Operating profit x 100}}{\text{Revenue}}$
Return on invested capital	$\frac{\text{Operating profit x 100}}{\text{Average invested capital}}$
Invested capital	Operational intangible assets and property, plant and equipment as well as net working capital
Return on equity	$\frac{\text{Profit from ordinary activities after tax x 100}}{\text{Average equity}}$
Solvency ratio	$\frac{\text{Equity ex. non-controlling interests at year end x 100}}{\text{Total equity and liabilities at year end}}$
Results for analytical purposes	Profit/loss from ordinary activities after tax less non-controlling interests' share thereof

Management's review

Operating review

Strategy and goals

The headline of Expedit's strategy reads as follows:

**From manufacturer of steel and wood products
to knowledge-based total concept/solution provider
in selected markets**

The vision of the Expedit Group reads as follow:

**Expedit's vision is to be
the leading shopfitting supplier to the Nordic area,
recognized as "the expert" adding real value to our customers,
and
the best performing shopfitting company
delivery sound and stable financial results**

and its mission as follows:

**Expedit's mission is to
develop unique and functional customer-oriented shopfitting solutions,
and thereby to develop sustainable business,
while allowing each individual employee to thrive**

Through focus on selected strategic focus areas, the strategy is implemented as anticipated in the plan, and all the Group's employees are regularly informed about the progress of the implementation.

Expedit strives to be known in the market as a dynamic group with major development potential capable of supplying the turkey key solutions requested by the clients.

The overall target of Expedit's strategy is to foster profitable growth, and the financial targets are as follows:

— Organic growth of 3-5 % per year or at least above market average

— A return on investment of a minimum of 15 %

— Profit before tax of a minimum of 6 % of revenue.

Also in 2017 and in line with previous years, the Group invested in development of the entire Group and its employees. The development activities take place both in the individual companies and at Group level, with many initiatives being underway to rely on synergies and utilise the market opportunities offered by the size of the Group.

Management's review

Operating review

Outlook

Following the positive development in 2017, the outlook for 2018 is moderately positive. The continuous changes in the market continue to create uncertainty, which makes it difficult to foresee the development in activities for 2018.

The Expedit Group's order book at the beginning of 2018 was at a satisfactory level, which together with investments in both market and production in recent years as well as planned investments for 2018 provides the basis for the positive outlook for 2018.

Overall, for 2018 the Group is expected to realise a minor revenue increase and report a profit up on 2017.

Market conditions and financial performance

The activity level of the retail trade is yet again on the increase, although the shops remain under pressure from internet shopping. Expedit's customer base, which includes the largest retail chains in the Nordic countries, feels this pressure, but is not affected to the same extent as the minor chains and the individual shops.

Revenue

Revenue for 2017 came in at DKK 491.8 million, accounting for an increase of 2% on revenue for 2016 of DKK 482.2 million. In the Parent Company, revenue for 2017 came in at DKK 282.4 million, corresponding to an increase in revenue by 2.9% compared to revenue for 2016. The growth has mainly been generated through additional sales to existing customers within the customer group Specialist Trade.

Except for Expedit AB in Sweden, all subsidiaries have realized growth in revenue from both existing customers and influx of new customers in all entities. The lower activity in Sweden is attributable to the loss of a major customer.

The start-up of the newly established subsidiary Expedit Sia in Latvia has not affected the Group's revenue significantly, since, in accordance with the start-up plans, there has been limited activity in the company in 2017.

Management's review

Operating review

Earnings

Profit before tax shows a positive increase from DKK 14.7 million in 2016 to DKK 15.2 million.

The profit of the Parent Company as well as that of the Group has in 2017 been significantly affected by a strong increase in steel prices, which it has not been possible for the Group to pass on fully to the customers, and this is the main reason for the operating profit being at a lower level than in 2016.

Earnings are furthermore affected negatively by costs related to the delisting of the Expedit share, and significant costs have also been incurred in connection with trade fair participation. Earnings are moreover affected negatively by changed accounting policies.

A new financing structure has reduced financial costs compared to 2016.

Profit for 2017 is considered satisfactory, seen in relation to the development through the year, with the exception of the development in Expedit Finland, which did not succeed in turning the significant deficit from 2016 into a profit in 2017. The development throughout 2017 has, however, been positive, and is expected to lead to a positive result in 2018.

Cash flow and balance sheet

Cash flows from operating activities were positive at DKK 6.9 million against DKK 20.4 million in 2016. Cash flows from operating activities are most strongly affected by a planned increase in the Group's inventories. Over the years 2016 and 2017, cash flows from operating activities were on a level with the results of the years.

Cash flows from investing activities for the year amount to DKK 30.5 million, which is an increase of DKK 8.9 million compared to the investments in 2016. The investments in 2017 have mainly taken place in the Parent Company, but also to a minor extent in Latvia.

The setting-up of new long-term financing of DKK 25.9 million entails that cash flows from financing activities were positive at DKK 19.9 million, which results in total negative cash flows for 2017 amounting to DKK 3.7 million against negative cash flows last year amounting to DKK 6.6 million.

The Expedit Group's balance sheet total amounted to DKK 256.5 million at 31 December 2017 against DKK 230.0 million last year. The increase is partly attributable to the high level of investment in property, plant and equipment, and partly to the development in the Group's inventories compared to last year.

Equity stood at DKK 108.3 million at 31 December 2017, equivalent to a solvency ratio of 42.2% as against a solvency ratio of 42.4% at 31 December 2016. The solvency ratio was negatively affected by the change in accounting policies.

Production, investments and quality

The high level of investment from 2016 continued 2017, where the Group has invested a total of DKK 30.8 million in property, plant and equipment. Most of the investments have been made in Denmark, and investments in the Group's properties amount to DKK 15.2 milion, the major part of which is made up of the completion of the new warehouse and dispatch facilities in Hadsten, Investments in the machine park amount to a total of 12.4 million, the major part of which is made up of the investment in a new painting line for the factory in Hadsten.

It is Expedit's objective that the name, Expedit, both, in terms of products and services and on all markets and within all areas, is to be associated with high quality. As a consequence, Expedit strives to continuously develop quality management systems directed at proactively preventing and repeating errors. Also in 2017, Expedit focused on educating its employees in processes and self-control to ensure a continuously high quality level.

With production in both Denmark and Latvia, the Group's flexibility has increased, and at the same time the operating risk posed by only one production facility has been reduced.

Management's review

Operating review

Intellectual capital and organisation

Competent staff members are the most important asset for the strategic development of the Group, and Expedit has continuous focus on strengthening and developing the organisation as a whole as well as the individuals.

Also in 2017, Expedit a/s has focused on offering training within relevant areas, at the end of the financial year, the company has five trainees and apprentices were employed at the factory in Hadsten.

As an important part of the Company's social responsibility, and in compliance with the health and safety policies of the Expedit Group, it is, see the description in the section on corporate social responsibility, Expedit's intention, through continued, focused and systematic efforts, to offer all its employees a safe and sound working environment, and efforts are continuously made to improve health among its employees and protect them against occupational deceases and accidents at work.

Expedit wants to practice social responsibility in the community in which the Group operates. As part thereof, the Parent Company in Denmark has set up a flex department for employees with special needs. In addition, Expedit strives to place vulnerable employees in positions accommodating his/her specific challenges. The Expedit Group has defined the target that 3-5% of its employees in 2018 are to be employed on special terms. It may be in the form of traineeship, light jobs or reduced-hours job. At year end 2017, 3% of the Group's employees were employed on special terms.

Development activities

The development activities primarily involve product development in the companies in Denmark and in Sweden. In addition to the development of Expedit's standard product range, development engagements are typically undertaken in cooperation with the customers in accordance with the increasing need for individual shopfitting solutions.

Furthermore, all entities participate in ad hoc development work with suppliers of goods for resale in order to customise the Group's products in the Nordic countries to the relevant customers.

Management's review

Operating review

Special risks

Operating risks

Earnings of the Expedit Group are sensitive to the development in the prices of the Group's raw materials, primarily steel and wood. To counter this risk, Expedit's trading agreements with major customers contain a proviso for the development in steel prices. On the basis of international indexes, Expedit regularly adjusts its prices towards the customers in the case of unforeseen developments in the prices of one or several raw materials.

Financial risks

The Expedit Group is exposed to movements in the exchange rates of SEK and NOK and, to a certain extent, interest rate fluctuations, since part of the Group's interest-bearing debt is floating-rate debt.

Events after the balance sheet date

No material events have occurred after the balance sheet date considerably affecting the consolidated financial statements and parent company financial statements for 2017.

Corporate social responsibility, cf. the Danish Financial Statements Act, section 99a

In addition to acting decently and responsibly in its own name, the Expedit Group intends to encourage suppliers and other business partners to engage in decent and responsible behaviour.

Expedit will serve as an active and committed enterprise in the local community, from where the Group runs its business, and on its domestic and foreign markets.

Being a player in the global community, Expedit has therefore decided to operate in accordance with the UN Global Compact and has prepared the Code of Conduct" of the Expedit Group, setting out the ethical guidelines and values on which the Group's conduct is based, including the Group's position on human rights, employee rights, environment and anti-corruption.

By means of various policies, Expedit has defined its position on the responsibility that the Expedit Group and its employees have for its community and the markets on which the Expedit Group operates.

In association with its Code of Conduct, a number of policies have been prepared and implemented - policies which the Expedit Group internally finds it important to comply with in order to meet customer expectations and needs and to ensure the well-being of its employees. Everything must take place in a way allowing Expedit to conduct business with a minimum of environmental impact. Policies have been worked out for Environment, Purchasing, Market Behaviour and HR, which are available on the Group's website.

Expedit has moreover a policy for gender quota of Management.

The following sections describe policy/targets, actions and results regarding gender quotation of Management, Market Behaviour and collaboration with suppliers (Market Behaviour and Purchasing), environment/climate (Environment) and working environment/health (HR).

Management's review

Operating review

Market behavior

Expedit's policy for proper market behaviour describes how the Group's employees are to act when in the market, including in problematic situations and moral dilemmas. It has overall been decided that:

It is the policy of Expedit,

— that the Expedit Group and its employees are always to comply with local legislation and act in a professional manner towards business partners, including customers and suppliers.

— that no bribery, in any form whatsoever, is acceptable, and that entertainment is only acceptable as part of common courtesy.

— that Expedit is not to act in an anti-competitive way in the market and is not to enter into price or market agreements with competitors.

— that Expedit is not to tolerate or contribute to any money laundering

— that Expedit is not to violate any human rights and is not to accept any compulsion, exploitation or child labour.

Code of Conduct – collaboration with suppliers

Expedit's Code of Conduct refers to the responsibility of the Group – both with the individual company and with the individual person –when the Group acts and behaves in the countries and on the markets where Expedit is present and does business.

Expedit wants to send a message to its customers, suppliers and employees, authorities and local communities about the ethical values, on which the Expedit Group is based.

Each day the companies and employees are faced with challenges and difficult choices as a natural part of conducting business. These choices and day-to-day decisions are to be based on the Expedit Group's joint ethics as set out in Expedit's Code of Conduct.

Expedit strives to ensure that its business relies on respect and compliance with the UN's Global Compact's ten principles within human rights, employee rights, environment and anti-corruption. Accordingly, these ten principles are addressed in Expedit's Code of Conduct.

Management's review

Operating review

To ensure compliance with the policies, all suppliers of the Expedit Group whose trading with Expedit exceed DKK 0.5 million must, prior to initiating the business relationship, sign Expedit's "Code of Conduct", and thereby confirm that as a minimum they will live up to the requirements set out therein. Accordingly, Expedit is vested with the right to check at any time that the individual supplier complies with the Group's "Code of Conduct", either through Expedit's own checking or through the assistance of external partners, and at the regular follow-up meetings with the suppliers, compliance with Expedit's "Code of Conduct" is a permanent item on the agenda. At the end of 2016, 124 suppliers including the most important suppliers of the Group had signed Expedit's "Code of Conduct". Today, signing of the "Code of Conduct" by the suppliers has become a natural part of the procedures regarding supplier approval prior to initiating a business relationship, and regular follow-up takes place at meetings with the suppliers.

Expedit's Code of Conduct is available at Expedit's website: www.expedit.dk.

Environment/climate

The Expedit Group considers its environmental impact an important part of corporate social responsibility and therefore strives to reduce its environmental impact, primarily from the factories in Denmark and Sweden.

The focus is primarily on the following three areas:

- Reduction in energy consumption, primarily in production, but also by sound practices in the administrative functions in all entities
- Continuous focus on reducing consumption of materials and lowering waste and reuse of equipment in co-operation with the customers
- Through new investments to reduce energy consumption in as many processes as possible.

Expedit considers the environment in the way the companies are run. By focused development of new products and processes and implementation of relevant contingency plans and procedures, continuous efforts are made to minimise the consumption of resources and the environmental impact within financially justifiable frameworks. Expedit takes regularly initiatives to optimise energy consumption through selected production processes, heating and administrative aspects. Employees are encouraged to take environmental aspects into account in their daily work.

When new investments are decided, the energy consumption forms part of the basis of decision, and experience from investments in recent years show that much can be gained from these efforts. The new painting line in the Danish production has 50% higher capacity than the old one, with an energy consumption at the same level as the old painting line.

Management's review

Operating review

As part of its environmental focus, Expedit a/s is a FSC certified manufacturer of wooden products to the sustainability standards FSC-STD-40-004 and FSC-STD-40-003.

Expedit commits itself as a minimum to comply with all applicable legislation and regulations, and implements the required standards, procedures, contingency measures and control systems to ensure that the companies are run in a safe and justifiable manner. Expedit keeps strict track with all substances and chemicals used at its factories, and in cooperation with its suppliers the different products are regularly assessed to identify more environmentally friendly products.

Expedit has an ongoing focus on optimising its consumption of materials and its environmental impact, both through the choice of materials and through reduction in process scrapping and waste.

Expedit strives to improve sustainability of its products, e.g. through its choice of materials. The Group's steel products traditionally come with a long useful life and, as such, do not perish. As shopfitting is dynamic all depending on season, fashion and trends, Expedit has, in co-operation with selected customers, set up a reuse scheme for steel products, where customers may return used equipment, which Expedit records in inventory, possibly resprays, and subsequently sends to the customer when needed.

Key figures for process scrapping and waste as well as energy consumption are regularly assessed, and each year target figures are defined for the development in key figures. In 2017, the process scrapping percentage was reduced by around 10 percent, and the energy consumption percentage has achieved the same reduction.

Human rights

Expedit has continuous focus on human rights both in relation to the co-operation with suppliers and its employees in the individual companies. Reference is made to the sections on the Group's Code of Conduct and HR.

HR – working environment, health and social commitment

Working environment/health

Expedit sees it as an important and ongoing task to protect its employees against accidents at work and occupational deceases, ensure a sound working environment in all the Expedit Group's entities and at all times, as a minimum, comply with the legal requirements applying in this field.

Management's review

Operating review

Expedit commits itself to contribute actively and proactively to improvements and development of the companies' layouts, procedures, processes, standards and products, so that the preconditions are in place for all employees to work in a safe and healthy environment. Expedit is of the opinion that the employees must be involved so that sound and lasting solutions can be implemented, and at the same time all employees are expected to take responsibility and learn from their own experiences as well as the experiences of others.

Expedit continuously targets zero working accidents, and the employee committee is attentive to this aspect relying on i.a. workplace assessments. The situation in 2017 was unfortunately not as planned, as we have experienced an increase in accidents from 14 in 2016 to 16 in 2017. .

Expedit strives to optimise job security of the individual employee and to ensure that all employees are treated in a proper and consistent manner based on a joint personnel policy. The culture illustrates that Expedit wants to an attractive workplace with a sound working environment with mutual confidence, respect, openness and not least professional skills. Expedit promotes freedom with responsibility as well as care of the individual while still maintaining a holistic view on things.

Expedit wants to give priority to the well-being of its employees and has adopted a health policy and different health instructions, in which corporate policy to handle sick days and employee well-being is defined. The policy lays down instructions on how to handle stress as well as alcohol and smoking at the workplace. In addition, the health policy lays down that bullying at the workplace is not tolerated by Expedit. All policies and instructions are known by the employees.

Business partners working within one of the Expedit Group's areas are subject to the same requirements of the working environment as those applying to the Expedit's own employees.

Social responsibility

Expedit wants to practice social responsibility in the community in which the Group operates. As part thereof, the Parent Company in Denmark has a flex department for employees with special needs. In addition, Expedit regularly strives to place vulnerable employees in positions accommodating the challenges of the given employee. The Expedit Group has defined the target that 3-5% of the Group's employees should be employed on special terms. It may be in form of traineeship, light jobs or reduced-hours jobs. At year end 2017, 3% of the Group's employees were employed on special terms.

Additionally, the Group strives to offer training within the Group's professional areas and will set up apprenticeships as required. Finally, the Parent Company in Denmark has laid down a policy on the employment of refugees, and in interaction with Favrskov Municipality, the Company had employed 5 refugees at the end of 2017.

Management's review

Operating review

Gender quota for Expedit's management, cf. the Danish Financial Statements Act, section 99b

In accordance with the policy adopted, it is the opinion of Expedit that all jobs in the Group are to be occupied by the candidates best qualified, including also the positions at the top managerial levels. In addition to this, Expedit strives to secure diversity and equal opportunities for both genders, in all parts of the Group's organisation, including Management.

Expedit has defined the target that female representation on its Board of Directors is to account for at least 33% in 2017, equivalent to one board member. At the annual general meeting in April 2017, the shareholders reelected the board members. Accordingly, the ratio remains unchanged from last year, and the target was not achieved. For FY17, the Board of Directors consists of 5 members, all of whom are males. Therefore, the target remains the same: to have 33% female representation of the Board of Directors by 2018. The gender of potential candidates to serve on the Board of Directors will be an important factor when electing new board members.

It is the opinion of Expedit that an equal balance between genders creates the best working conditions in all departments and functions and at all levels in the Group's organisation.

At the present point of time, the share of women in the management of the Expedit Group makes up 22%, accounting for a minor increase on last year.

To foster an equal balance, the gender of potential executives will be a decisive factor in future hiring and promotions. The strong focus on increasing the share of female executives will be based on the consideration that employees, including executives, are always employed on the basis of professional and personal competencies.

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Income statement

DKK'000	Note	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
Revenue		491,792	482,171	282,356	274,275
Production costs		-365,431	-354,858	-219,214	-209,402
Gross profit		126,361	127,313	63,142	64,873
Sales and distribution costs		-80,684	-79,164	-35,683	-34,121
Administrative expenses	2	-28,994	-31,297	-16,208	-16,674
Ordinary operating profit		16,683	16,852	11,251	14,078
Other operating income		0	733	0	1,168
Other operating costs		-321	-569	-321	-569
Operating profit		16,362	17,016	10,930	14,677
Income from equity investments in subsidiaries		0	0	6,780	1,326
Other financial income	3	767	345	794	424
Other financial expenses	4	-1,900	-2,685	-1,682	-2,211
Profit before tax		15,229	14,676	16,822	14,216
Tax on profit for the year	5	-3,531	-4,355	-2,054	-3,008
Profit for the year	6	11,698	10,321	14,768	11,208

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Balance sheet

		Group		Parent Company	
DKK'000	Note	2017	2016	2017	2016
Assets					
Fixed assets					
Intangible assets					
Goodwill	7	2,974	3,965	0	0
		2,974	3,965	0	0
Property, plant and equipment	8				
Land and buildings		79,052	63,921	64,180	47,585
Plant and machinery		35,168	29,915	26,080	20,948
Fixtures and fittings, tools and equipment		5,127	4,323	3,799	3,168
Property, plant and equipment under construction		126	3,979	38	3,979
		119,473	102,138	94,097	75,680
Investments					
Equity investments in subsidiaries	9	0	0	56,848	54,097
		0	0	56,848	54,097
Total fixed assets		122,447	106,103	150,945	129,777
Current assets					
Inventories					
Raw materials and consumables		21,130	18,112	15,452	15,025
Work in progress		5,986	3,621	3,707	2,794
Finished goods and goods for resale		49,431	40,343	25,724	18,781
		76,547	62,076	44,883	36,600

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Balance sheet

		Group		Parent Company	
DKK'000	Note	2017	2016	2017	2016
ASSETS (continued)					
Receivables					
Trade receivables		47,297	42,792	24,513	21,912
Receivables from group entities		0	0	22,204	18,996
Deferred tax assets	10	2,508	4,135	5	2,009
Prepaid corporation tax		50	0	0	0
Other receivables		1,336	2,846	1,079	1,430
Prepayments		5,495	6,385	3,691	5,177
		56,686	56,158	51,492	49,524
Cash at bank and in hand		806	5,676	18	12
Total current assets		134,039	123,910	96,393	86,136
TOTAL ASSETS		256,486	230,013	247,338	215,913

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Balance sheet

DKK'000	Note	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
EQUITY AND LIABILITIES					
Equity					
Contributed capital		15,400	15,400	15,400	15,400
Retained earnings		92,899	82,142	115,105	100,506
Total equity		108,299	97,542	130,505	115,906
Provisions					
Provisions for deferred tax	10	1,108	1,148	0	0
Warranty provisions		369	634	50	50
Total provisions		1,477	1,782	50	50
Liabilities other than provisions					
Non-current liabilities other than provisions					
Mortgage debt and credit institutions	11	45,959	25,262	44,386	22,109
		45,959	25,262	44,386	22,109
Current liabilities other than provisions					
Mortgage debt and credit institutions	11	26,351	27,869	24,343	23,076
Trade payables		35,316	41,061	21,725	27,273
Trade payables to group entities		2,419	0	3,729	3,610
Corporation tax		708	833	0	0
Other payables		35,957	35,664	22,600	23,889
		100,751	105,427	72,397	77,848
Total liabilities other than provisions		146,710	130,689	116,783	99,957
TOTAL EQUITY AND LIABILITIES		256,486	230,013	247,338	215,913

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Statement of changes in equity

	Group			
DKK'000	Contributed capital	Retained earnings	Proposed dividends	Total
Equity at 1 January 2017	15,400	82,142	0	97,542
Transferred over the profit appropriation	0	11,698	0	11,698
Exchange rate adjustment, foreign subsidiary	0	-772	0	-772
Value adjustment of hedging instruments:				
Value adjustment for the year	0	-217	0	-217
Tax on items under equity	0	48	0	48
Equity at 31 December 2017	15,400	92,899	0	108,299

	Parent Company			
DKK'000	Contributed capital	Retained earnings	Proposed dividends	Total
Equity at 1 January 2017	15,400	100,506	0	115,906
Distributed dividends	0	0	0	0
Transferred over the profit appropriation	0	14,768	0	14,768
Value adjustment of hedging instruments:				
Value adjustment for the year	0	-217	0	-217
Tax on items under equity	0	48	0	48
Equity at 31 December 2017	15,400	115,105	0	130,505

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Cash flow statement

		Group		Parent Company	
DKK'000	Note	2017	2016	2017	2016
Profit before tax for the year		15,229	14,676	16,822	14,216
Depreciation, amortisation and impairment losses and gains on disposals on fixed assets		13,527	12,608	8,471	8,087
Other adjustments of non-cash operating items	13	1,133	2,340	888	461
Cash generated from operations before changes in working capital		29,889	29,624	26,181	22,764
Changes in working capital	14	-20,087	-5,668	-19,188	-9,823
Cash generated from operations		9,802	23,956	6,993	12,941
Interest income		767	345	794	1,750
Interest expense		-1,900	-2,685	-1,682	-2,211
Corporation tax paid		-1,798	-1,172	0	0
Cash flows from operating activities		6,871	20,444	6,105	12,480
Acquisition of property, plant and equipment	8	-30,806	-18,910	-27,231	-11,369
Disposal of property, plant and equipment	8	344	3,825	344	879
Acquisition of subsidiaries and activities	9	0	-6,472	0	-11,140
Capital increase in subsidiaries		0	0	-2,752	0
Cash flows from investing activities		-30,462	-21,557	-29,639	-21,630
External financing:					
Repayment of long-term debt		-6,040	-16,922	-4,833	-18,423
Proceeds from incurring mortgage debt		25,933	11,478	25,933	11,478
Cash flows from financing activities		19,893	-5,444	21,100	-6,945
Cash flows for the year		-3,698	-6,557	-2,434	-2,434
Cash and cash equivalents at the beginning of the year		-17,501	-10,790	-19,423	-3,328
Unrealised value adjustments for the year		-456	-154	0	0
Cash and cash equivalents at year end		-21,655	-14,642	-21,857	-5,762

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies

The annual report of Expedit a/s for 2017 has been prepared in accordance with the provisions applying to reporting class C large entities under the Danish Financial Statements Act.

The accounting policies used in the preparation of the consolidated financial statements and the parent company financial statements are consistent with those of last year.

Change in accounting policies

The annual report for 2017 has been prepared in accordance with the provisions applying to the Danish Financial Statements Act, whereas it has been prepared in accordance with International Financial Reporting Standards as adopted by EU in previous years.

As a consequence, the accounting policies have been changed as follows:

Goodwill is amortised on a straight-line basis over the estimated useful life determined on the basis of Management's experience within the individual business areas.

In accordance with the previous accounting policies (IFRS), goodwill has not been amortised but was impairment tested on an annual basis.

Land and buildings was revalued at deemed cost in connection with first-time adoption of IFRS. The revaluation was depreciated over a straight-line basis.

The revaluation is reversed and land and buildings are recognised at original cost price.

The comparative figures have been restated accordingly.

As a consequence, profit before tax in the consolidated financial statements has been adjusted by a negative of DKK 331 thousand (2016: a negative of DKK 501 thousand) and profit after tax in the consolidated financial statements has been adjusted by a negative of DKK 476 thousand (2016: a negative of DKK 609 thousand). Equity in consolidated financial statements has been adjusted by a negative of DKK 18,451 thousand (2016: a negative of DKK 17,975 thousand).

Further, as a consequence, profit before tax in the parent company financial statements has been adjusted by DKK 660 thousand (2016: DKK 490 thousand) and profit after tax for the parent company financial statements has been adjusted by DKK 515 thousand (2016: DKK 382 thousand). Equity in the parent company financial statements has been adjusted by a negative of DKK 4,912 thousand (2016: a negative of DKK 5,427 thousand).

Consolidated financial statements

The consolidated financial statements comprise the Parent Company, Expedit a/s, and subsidiaries in which Expedit a/s directly or indirectly holds more than 50% of the votes or in some other way exercises control.

On consolidation, intra-group income and expenses, shareholdings, intra-group balances and dividends and realised and unrealised gains and losses on intra-group transactions are eliminated.

Equity investments in subsidiaries are set off against the proportionate share of subsidiaries' fair value of net assets and liabilities at the date of acquisition.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Business combinations

When acquiring new entities, the purchase method is applied under which identifiable assets and liabilities are measured at fair value at the date of acquisition. Restructuring costs recognised in the acquirer at the acquisition date that are not a part of the acquisition are included in the pre-acquisition balance sheet and thus the determination of goodwill. Restructuring that is adopted after the acquisition is recognised in the income statement. The tax effect of revaluations is recognised as deferred tax.

Positive differences (goodwill) between cost and the fair value of identifiable assets and liabilities acquired, including restructuring provisions, are recognised as intangible assets and amortised systematically in the income statement based on an individual assessment of the useful life. Negative goodwill is recognised as income in the income statement at the acquisition date when the usual conditions for recognition of income are met.

Goodwill and negative goodwill from acquired entities may be adjusted until 12 months after the acquisition date.

Newly acquired or newly established entities are recognised in the consolidated financial statements at the date of acquisition or establishment. Divested or wound-up entities are recognised in the consolidated income statement up to the date of divestment or winding-up. Comparative figures are not restated to reflect acquisitions, divestments or windings-up.

The uniting-of-interests method is applied to business combinations such as the acquisition and disposal of equity investments, mergers, demergers, contribution of assets, share exchanges, etc., between entities controlled by the Parent Company. The uniting of interests is considered to have been completed at the date of the merger without restatement of comparative figures. Differences between the agreed consideration and the carrying amount of the acquired entity is recognised in equity.

Gains or losses on the divestment of subsidiaries and associates are calculated as the difference between the sales amount and the carrying amount of net assets at the date of disposal, including non-amortised goodwill and projected costs of divestment or winding-up.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Upon recognition of foreign subsidiaries and associates which are independent entities, the income statements are translated into Danish kroner at average exchange rates for the month, and balance sheet items are translated at the exchange rates at the balance sheet date. Foreign exchange differences arising upon translation of foreign subsidiaries' opening equity and results at the exchange rates at the balance sheet date are recognised directly in equity.

Foreign exchange adjustments of balances with independent foreign subsidiaries considered part of the total investment in the subsidiary are recognised directly in equity. Similarly, foreign exchange gains and losses on loans and derivative financial instruments taken out for the purpose of hedging investments in foreign subsidiaries are recognised directly in equity.

Upon recognition of foreign subsidiaries which are integrated entities, monetary items are translated at the exchange rates at the balance sheet date. Non-monetary items are translated at the exchange rates at the date of acquisition or the date of subsequent revaluations of the asset. Income statement items are translated at the exchange rates at the transaction date, whereas items derived from non-monetary items are translated at historical exchange rates for the non-monetary item.

Derivative financial instruments

On initial recognition, derivative financial instruments are recognised at cost and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are recognised as other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments designated as or qualifying for recognition as a fair value hedge of a recognised asset or liability are recognised in the income statement together with changes in the fair value of the hedged asset or liability.

Changes in the fair value of derivative financial instruments designated as or qualifying for recognition as a hedge of future transactions are recognised as other receivables or other payables and in equity until the realisation of the hedged transactions. If the future transaction results in the recognition of assets or liabilities, amounts that were previously recognised in equity are transferred to the cost of the assets or liabilities. If the future transaction results in income or costs, amounts that were previously recognised in equity are transferred to the income statement for the period when the hedged item affects the income statement.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

For derivative financial instruments not qualifying for treatment as hedging instruments, changes in fair value are recognised in the income statement on an ongoing basis.

Changes in the fair value of derivative financial instruments used for hedging of net investments in separate foreign subsidiaries or associates are recognised directly in equity.

Income statement

Revenue

Income from the sale of goods is recognised in revenue when delivery and transfer of risk to the buyer have taken place, and the income may be measured reliably and is expected to be received. The date of transfer of the most significant benefits and risks is determined using standard Incoterms ® 2010.

Revenue from the sale of goods where installation is a condition for major risks being considered transferred to the buyer is recognised as revenue when installation has been completed.

Revenue from the sale of goods where delivery has been postponed upon the buyer's request is recognised as revenue when ownership of the goods has been transferred to the buyer.

Revenue from the sale of services is recognised on a straight-line basis in the income statement as the services are provided.

Services based on time spent are recognised in revenue as the work is performed.

Production costs

Production costs comprise costs, including depreciation, amortisation, wages and salaries incurred to generate revenue for the year. Commercial entities recognise their cost of sales, whereas production entities recognise production costs incurred to generate revenue for the year. Such costs include direct and indirect costs for raw materials and consumables, wages and salaries, rent and leases and depreciation of production plant.

Production costs also comprise research and development costs that do not qualify for capitalisation and amortisation of capitalised development costs.

In addition, provisions for bad debts on contract work are recognised.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Distribution costs

Distribution costs comprise costs incurred to distribute goods sold during the year and to conduct sales campaigns, etc., including costs relating to sales staff, advertising and exhibitions as well as depreciation.

Administrative expenses

Administrative expenses comprise expenses incurred during the year for management and administration of the Group, including expenses for administrative staff, management, office premises, office expenses and depreciation.

Other operating income

Other operating income comprises items secondary to the activities of the Group, including gains on the disposal of intangible assets and property, plant and equipment.

Other operating costs

Other operating costs comprise items secondary to the activities of the Group, including losses on the disposal of intangible assets and property, plant and equipment.

Income from subsidiaries

Dividends from equity investments in subsidiaries measured at cost are recognised as income in the income statement in the financial year when the dividends are declared.

Financial income and expenses

Financial income and expenses comprise interest income and expense, financial costs regarding finance leases, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

In case of indication of impairment, an impairment test is conducted. Indication of impairment exists if distributed dividend exceeds profit for the year or if the carrying amount of equity investments exceeds the consolidated carrying amounts of the net assets in the subsidiary.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 **Accounting policies (continued)**

Tax on profit for the year

Tax for the year comprises current tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement at the amount attributable to the profit/loss for the year and directly in equity at the amount attributable to entries directly in equity.

Balance sheet

Intangible assets

Development projects

Development costs comprise costs, wages, salaries and amortisation directly and indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are evidenced, and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses as well development costs. Other development costs are recognised in the income statement as incurred.

Development costs recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

Upon completion of development work, development costs are amortised on a straight-line basis over the estimated useful lives. The amortisation period is usually 3 years.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life determined on the basis of Management's experience within the individual business areas. The amortisation period is 5 and 10 years.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use. Indirect production overheads and borrowing costs are not recognised in cost.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation is cost less any projected residual value after the end of the useful life. Depreciation is provided on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Buildings	20-40 years
Installations	5-10 years
Plant and machinery	5-10 years
Fixtures and fittings, tools and equipment	3-5 years

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Land is not depreciated.

Fixed assets under construction are recognised and measured at cost at the balance sheet date. Upon entry into service, the cost is transferred to the relevant group of property, plant and equipment.

Depreciation is recognised in the income statement as production costs, distribution costs and administrative expenses, respectively.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Leases

On initial recognition, leases for fixed assets that transfer substantially all risks and rewards incident to ownership to the Company (finance leases) are recognised in the balance sheet at the lower of fair value and the net present value of future lease payments. When the net present value is calculated, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently depreciated as the Company's other fixed assets.

The capitalised lease obligation is recognised in the balance sheet as a liability at amortised cost, allowing the interest element of the lease payment to be recognised in the income statement over the term of the lease.

All other leases are operating leases. Payments relating to operating leases and other leases are recognised in the income statement over the term of the lease. The Company's total obligation relating to operating leases and other leases is disclosed as contractual obligations and contingencies, etc.

Investments

Equity investments in group entities are measured at cost. In case of indication of impairment, an impairment test is conducted. When the cost exceeds the recoverable amount, write-down is made to this lower value.

Other receivables and deposits are recognised at amortised cost.

Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment as well as equity investments in group entities and associates is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the forecast net cash flows from the use of the asset or the group of assets, including forecast net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised write-downs are reversed when the basis for the write-down no longer exists. Write-down of goodwill is not reversed.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries as well as indirect production costs. Indirect production overheads comprise indirect materials and wages and salaries as well as the maintenance of depreciation of production machinery, buildings and equipment as well as factory administration and management. Borrowing costs are not included in cost.

The net realisable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected selling price.

Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

Prepayments

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Equity

Dividends

The expected dividend payment for the year is disclosed as a separate item under equity.

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities measured on the planned use of the asset or settlement of the liability, respectively. However, deferred tax is not recognised on temporary differences relating to goodwill non-deductible for tax purposes and on office premises and other items where the temporary differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a

Liabilities other than provisions

Financial liabilities are recognised at the date of borrowing at cost, corresponding to the proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost, corresponding to the capitalised value using the effective interest rate. Accordingly, the difference between cost and the nominal value is recognised in the income statement over the term of the loan together with interest expenses.

Finance lease obligation comprise the capitalised residual lease obligation of finance leases.

Other liabilities are measured at net realisable value.

Consolidated financial statements and parent company financial statements 1 January – 31 December

Notes

1 **Accounting policies (continued)**

Cash flow statement

The cash flow statement shows the Group's cash flows from operating, investing and financing activities for the year, the year's changes in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

The cash flow effect of acquisitions and divestment of entities is shown separately in cash flows from investing activities. Cash flows relating to acquired entities are recognised in the cash flow statement from the date of acquisition, and cash flows relating to divested entities are recognised up to the date of divestment.

Cash flows from operating activities

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non-cash operating items, changes in working capital and corporation tax paid.

Cash flows from investing activities

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of entities and activities, intangible assets, property, plant and equipment and investments.

Cash flows from financing activities

Cash flows from financing activities comprise changes in size or composition of the Company's contributed capital and costs in this respect as well as raising of loans, instalments on interest-bearing debt and distribution of dividend to owners.

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term marketable securities with a term of three months or less which are easily convertible into cash and which are subject to only an insignificant risk of changes in value.

Segment information

In accordance with section 96 of the Danish Financial Statements Act, segment information is not disclosed.

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		Group		Parent Company	
	DKK'000	2017	2016	2017	2016
2	**Fees to auditor appointed at the general meeting**				
	Total fees to KPMG	580	897	325	514
	Audit	438	506	230	296
	Tax assurance and advisory services	50	142	25	90
	Non-audit services	92	249	70	128
		580	897	325	514
3	**Other financial income**				
	Interest income from group entities	0	0	520	339
	Other interest income	767	345	274	85
		767	345	794	424
4	**Other financial expenses**				
	Foreign exchange losses	64	681	154	657
	Value adjustments transferred from equity	0	64	0	64
	Other interest expense	1,836	1,940	1,528	1,490
		1,900	2,685	1,682	2,211
5	**Tax on profit for the year**				
	Current tax for the year	1,896	1,389	0	0
	Deferred tax adjustment for the year	1,635	2,966	2,054	3,008
		3,531	4,355	2,054	3,008

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6 Proposed profit appropriation

DKK'000	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
Retained earnings	11,698	10,321	14,768	11,208

7 Intangible assets (group)

DKK'000	Goodwill
Cost at 1 January 2017	7,599
Cost at 31 December 2017	7,599
Amortisation at 1 January 2017	3,634
Amortisation	991
Amortisation at 31 December 2017	4,625
Carrying amount at 31 December 2017	2,974

Management has performed impairment test on goodwill. The impairment test has not resulted in any need for impairment. The impairment test is based on expected future cash flow from the cash generating unit.

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8 Property, plant and equipment

	Group				
DKK'000	Land and buildings	Plant and machin-ery	Fixtures and fit-tings, tools and equip-ment	Property, plant and equip-ment un-der con-struction	Total
Cost at 1 January 2017	133,622	136,504	29,122	3,979	303,227
Foreign exchange adjustments in foreign entities	-812	-450	-621	0	-1883
Additions	15,214	12,432	3,034	126	30,806
Transferred	3,904	75	0	-3,979	0
Disposals	-602	-1,627	-36	0	-2,265
Cost at 31 December 2017	151,326	146,934	31,499	126	329,885
Depreciation at 1 January 2017	69,713	106,758	24,796	0	201,267
Foreign exchange adjustments in foreign entities	-478	-398	-571	0	-1447
Depreciation	3,641	7,033	2,157	0	12,831
Depreciation on disposals	-602	-1,627	-10	0	-2,239
Depreciation at 31 December 2017	72,274	111,766	26,372	0	210,412
Carrying amount at 31 December 2017	79,052	35,168	5,127	126	119,473
Assets held under finance leases	1,436	12,393	226	0	14,055

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8 Property, plant and equipment (continued)

	Parent Company				
DKK'000	Land and buildings	Plant and machinery	Fixtures and fittings, tools and equipment	Property, plant and equipment under construction	Total
Cost at 1 January 2017	98,739	93,432	19,956	3,979	216,106
Foreign exchange adjustments in foreign entities	0	0	0	0	0
Additions on acquisition of subsidiary	0	0	0	0	0
Additions	14,811	10,084	2,298	38	27,231
Transferred	3,904	75	0	-3,979	0
Disposals	-602	-1,627	-36	0	-2,265
Cost at 31 December 2017	116,852	101,964	22,218	38	241,072
Depreciation at 1 January 2017	51,155	72,496	16,796	0	140,447
Foreign exchange adjustments in foreign entities	0	0	0	0	0
Depreciation	2,119	5,015	1,632	0	8,766
Depreciation on disposals	-602	-1,627	-9	0	-2,238
Depreciation at 31 December 2017	52,672	75,884	18,419	0	146,975
Carrying amount at 31 December 2017	64,180	26,080	3,799	38	94,097
Assets held under finance leases	0	12,393	226	0	12,619

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DKK'000	Parent Company 2017	Parent Company 2016
9 Investments		
Equity investments in group entities		
Cost at 1 January	54,096	42,957
Additions	2,752	11,140
Disposals	0	0
Carrying amount at 31 December	56,848	54,097

Name/legal form	Registered office	Equity interest
Subsidiaries:		
Expedit AB	Nässjö	100%
Expedit Norge AS	Oslo	100%
SIA Expedit Baltic	Liepaja	100%
Expedit Finland Oy	Vantaa	100%
SIA Expedit	Liepaja	100%

Acquisition of subsidiary in Finland in 2016

On 4 January 2016, Expedit a/s acquired the shares in the Finish company, New Store Europe Oy (now operating under the name of Expedit Finland Oy), which is a supplier of shop equipment and fittings to the Finish market.

The cost price for New Store Europe Oy of DKK 6 million was recognised in 2016.

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		Group		Parent Company	
	DKK'000	2017	2016	2017	2016
10	**Deferred tax**				
	Deferred tax at 1 January	-2,987	-5,869	-2,009	-5,021
	Deferred tax adjustment for the year in the income statement	1,635	2,878	2,052	3,008
	Tax on equity transactions	-48	4	-48	4
		-1,400	-2,987	-5	-2,009

Deferred tax assets arise primarily from tax loss carryforwards. Tax loss carryforwards are attributable to Finland. The losses are expected to be realisable within the foreseeable future.

An impairment test is performed for the finish subsidiary and is also supporting the carrying amount of deferres tax assets.

11 Non-current liabilities other than provisions

Non-current liabilities other than provisions can be specified as follows:

	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
Mortgage debt and credit institutions:				
0-1 years	21,928	24,291	21,880	18,180
1-5 years	9,087	4,550	12,184	4,553
>5 years	25,522	4,786	21,895	7,152
Finance lease obligations:				
0-1 years	4,423	3,578	2,463	4,896
1-5 years	7,723	11,030	6,680	7,874
>5 years	3,627	4,896	3,627	2,530
	72,310	53,131	68,729	45,185

Collateral is disclosed in note 16.

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		Group		Parent Company	
	DKK'000	2017	2016	2017	2016
12	**Staff costs**				
	Wages and salaries	137,078	130,731	96,329	93,537
	Pensions	11,935	11,107	8,079	7,786
	Other social security costs	10,954	10,401	2,161	2,156
		159,967	152,239	106,569	103,479
	Average number of full-time employees	379	361	238	236

Total remuneration of the Management and Executive Board represents DKK 3,568 thousand, including pension of DKK 21 thousand (2016: DKK 3,442 thousand, including pension of DKK 21 thousand).

		Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
13	**Other adjustments**				
	Other financial income	-767	-345	-794	-1,750
	Financial expenses	1,900	2,685	1,682	2,211
		1,133	2,340	888	461
14	**Changes in working capital**				
	Change in inventories	-14,471	-1,539	-8,283	-5,672
	Change in receivables	-2,105	-3,354	-3,972	-7,158
	Change in trade and other payables	-3,511	-775	-6,933	3,007
		-20,087	-5,668	-19,188	-9,823

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15 Contractual obligations, contingencies, etc.

Operating leases
Interminable operating leases are as follows:

DKK'000	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
Lessor				
0-1 year	406	398	1,059	1,448
1-5 years	0	0	2,612	2,612
> 5 years	0	0	871	1,524
	406	398	4,542	5,584

Operating lease liabilities comprise sublease of parts of the building for both the Group and the Parent Company and lease of machinery for the Parent Company. Derived income is recognised as operating income.

DKK'000	Group 2017	Group 2016	Parent Company 2017	Parent Company 2016
Lessee				
0-1 year	7,234	7,924	2,960	3,266
1-5 years	13,777	11,627	7,111	3,817
> 5 years	3,353	0	2,500	0
	24,364	19,551	12,571	7,083

Operating lease liabilities comprise lease of operating equipment (term of up to three years) and rent agreements with a term of up to four years.

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16 Mortgages and collateral

In addition to mortgage loans of DKK 6.8 million (2016: DKK 6.8 million) secured upon land and buildings and related property, plant and equipment with a carrying amount of DKK 64.2 million, the following assets have been provided as collateral for the Group's and the Parent Company's bank loans, etc.:

	Group		Parent Company	
DKKm	2017	2016	2017	2016
Mortgage deed registered to the mortgagor of DKK 48.5 million (2016: DKK 64.5 million) secured on property, plant and equipment with a carrying amount of:	94.1	80.3	94.1	80.3
Company charge of DKK 39.0 million (2016: DKK 39.0 million) secured on the Parent Company's assets (receivables, inventories, plant and machinery, fixtures and fittings, other plant and equipment as well as assets under construction) with a carrying amount of:	122.5	103.4	122.5	103.4

Assets held under finance leases are disclosed in note 8.

The Parent Company has provided collateral for subsidiaries' bank loans, which at 31 December 2017 came in at DKK 0.6 million (2016: DKK 3.7 million).

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17 Interest rate risks and the use of derivative financial instruments

As part of the hedging of recognised and unrecognised transactions, the Expedit Group makes use of hedging instruments such as interest swaps. The Group's hedging instruments corresponds to those of the Parent Company.

Interest rate risks

The Group hedges interest rate risks by means of interest rate swaps whereby floating interest payments are converted to fixed interest payments. The hedged cash flows are expected to be realised and will affect results over the remaining term of the swap.

	2017			
DKK'000	Notional amount	Value adjustment recognised in equity	Fair value	Remaining term
Interest rate swaps	30,867	1,165	32,032	8-19 years

18 Related parties

Expedit A/S' related parties comprise the following:

Control

Wanzl Metallwarenfabrik GmbH, Rudolf-Wanzl Strasse 4, 89340 Leipheim Germany

Wanzl Metallwarenfabrik GmbH holds the majority of the contributed capital in the Company.

Expedit A/S is part of the consolidated financial statements of Wanzl Metallwarenfabrik GmbH, Leipheim Germany, which is the smallest and largest groups, respectively, in which the Company is included as a subsidiary.

Related party transactions

Pursuant to section 98c(7) of the Danish Financial Statements Act, the Group and the Parent Company have not disclosed related party transactions as they have been carried out on an arm's length basis.

19 Events after the balance sheet date

No events have occurred after the balance sheet date to this date which may influence the evaluation of this annual report.