# Heimdal Security Export ApS

Vester Farimagsgade 1, 3. 1606 København V Denmark

CVR no. 37 62 75 93

**Annual report 2022** 

The annual report was presented and approved at the Company's annual general meeting on

24 May 2023

Kieran Rafter

Chairman of the annual general meeting

**Heimdal Security Export ApS** Annual report 2022 CVR no. 37 62 75 93

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# **Statement by the Executive Board**

The Executive Board has today discussed and approved the annual report of Heimdal Security Export ApS for the financial year 1 January – 31 December 2022.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In my opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2022 and of the results of the Company's operations for the financial year 1 January – 31 December 2022.

Further, in my opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

I recommend	that the	annual r	eport be	approved	l at the	annual	general	meeting.
Copenhagen, Executive Boa	,	2023						

Morten k	(jærsgaar	d



# Independent auditor's report

### To the shareholder of Heimdal Security Export ApS

### **Opinion**

We have audited the financial statements of Heimdal Security Export ApS for the financial year 1 January – 31 December 2022 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2022 and of the results of the Company's operations for the financial year 1 January – 31 December 2022 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also



### Independent auditor's report

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 24 May 2023

**KPMG** 

Statsautoriseret Revisionspartnerselskab CVR no. 25 57 81 98

Henrik Y. Jensen State Authorised Public Accountant mne35442

### **Heimdal Security Export ApS**

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# **Management's review**

### **Company details**

Heimdal Security Export ApS Vester Farimagsgade 1, 3. 1606 København V Denmark

CVR no.: 37 62 75 93
Established: 14 April 2016
Registered office: Copenhagen

Financial year: 1 January – 31 December

### **Executive Board**

Morten Kjærsgaard

### **Auditor**

KPMG Statsautoriseret Revisionspartnerselskab Dampfærgevej 28 DK-2100 København Ø CVR no. 25 57 81 98

#### **Heimdal Security Export ApS**

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### **Management's review**

### **Operating review**

### **Principal activities**

The purpose of the Company is to conduct business related to the IT security system Heimdal, primarily outside Denmark.

### **Development in activities and financial position**

The Company's income statement for 2022 shows a result of DKK 376,711 as against DKK -1,278,751 in 2021. Equity in the Company's balance sheet at 31 December 2022 stood at DKK -807,297 as against DKK -1,184,008 at 31 December 2021.

### Material uncertainties regarding going concern

Following on from the performance in 2021, the Group continued to grow its annual recurring revenue and customer base. The Group is generating significant cash from sales, has committed external debt facilities in place to manage working capital requirements and is expecting to transition to EBITDA profitability during the second half of FY23. Therefore the Group can continue as a going concern and is expected to re-establish its share capital though future earnings.

### **Capital loss**

As at 31 December 2022 the company has a negative equity. Management has assessed that the capital can be re-established from future income. Management have also assessed that the company has sufficient liquidity to finance operations for the coming year, and on this basis have prepared the financial statement for the year 31 December 2022 under the assumption of the company's continued operation.

### **Outlook**

It is expected that there will be a positive development in the Company's financial position in the coming year. Therefore it is expected that the equity will be restored in the coming years.

### **Events after the balance sheet date**

No events have occured after the balance sheet date which could significantly affect the Company's financial position.

### **Income statement**

DKK	Note	2022	2021
Revenue		7,059,206	3,963,638
Cost of sales		-6,349,560	-3,566,398
Other external costs		-543,218	-1,640,696
Gross profit/loss		166,428	-1,243,456
Other financial income		273,648	56,413
Other financial expenses		-63,365	-91,708
Profit/loss before tax		376,711	-1,278,751
Tax on profit/loss for the year		0	0
Profit/loss for the year		376,711	-1,278,751
Proposed profit appropriation/distribution of loss			
Retained earnings		376,711	-1,278,751
		376,711	-1,278,751

### **Balance sheet**

DKK	Note	31/12 2022	31/12 2021
ASSETS			
Current assets			
Receivables			
Trade receivables		7,576,762	1,608,478
Receivables from group entities		6,454,881	2,132,404
Other receivables		1,122,781	517,393
Prepayments		40	0
		15,154,464	4,258,275
Cash at bank and in hand		10,706	386,880
Total current assets		15,165,170	4,645,155
TOTAL ASSETS		15,165,170	4,645,155

### **Balance sheet**

DKK	Note	31/12 2022	31/12 2021
EQUITY AND LIABILITIES Equity			
Contributed capital		50,000	50,000
Retained earnings		-857,297	-1,234,008
Total equity		-807,297	-1,184,008
Liabilities Current liabilities			
Trade payables		42,975	23,239
Payables to group entities		5,076,271	0
Deferred income		10,853,221	5,805,924
		15,972,467	5,829,163
Total liabilities		15,972,467	5,829,163
TOTAL EQUITY AND LIABILITIES		15,165,170	4,645,155
Average number of full-time employees	2		
Contractual obligations, contingencies, etc.	3		
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# Statement of changes in equity

DKK	-	Contributed capital	Retained earnings	Total
Equity at 1 January 2022		50,000	-1,234,008	-1,184,008
Transferred over the distribution of loss		0	376,711	376,711
Equity at 31 December 2022		50,000	-857,297	-807,297

### **Notes**

### 1 Accounting policies

The annual report of Heimdal Security Export ApS for 2022 has been prepared in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act with opt-in from higher reporting classes.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### Income statement

### Revenue

Income from the sale of services is recognised in revenue when delivery and transfer of risk to the buyer have taken place, and the income may be measured reliably and is expected to be received. Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### Cost of sales

Cost of sales comprises costs incurred to generate revenue for the year. This item also comprises direct costs for hosting.

#### Other external costs

Other external costs comprise costs of administrative expenses, costs of premises, etc.

#### Financial income and expenses

Financial income and expenses comprise interest income and expense, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

### **Notes**

### 1 Accounting policies (continued)

### Tax on profit/loss for the year

Tax for the year comprises current corporation tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

### **Balance sheet**

#### Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

### **Prepayments**

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

#### Cash at bank and in hand

Cash at bank and in hand comprise cash and bank deposits.

### Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities based on the planned use of the asset or settlement of the liability. However, deferred tax is not recognised on temporary differences relating to goodwill non-deductible for tax purposes and on office premises and other items where the temporary differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

### **Notes**

### 1 Accounting policies (continued)

#### Liabilities

Financial liabilities are recognised at cost at the date of borrowing, corresponding to the proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost using the effective interest method. Accordingly, the difference between cost and the nominal value is recognised in the income statement over the term of the loan together with interest expenses.

Other liabilities are measured at amortised cost.

#### **Deferred income**

Deferred income comprises advance invoicing regarding income in subsequent years.

	DKK	2022	2021	
2	Average number of full-time employees			
	Average number of full-time employees		0	0

### 3 Contractual obligations, contingencies, etc.

### **Contingent liabilities**

The Company is jointly taxed with the other Danish companies in the group. Therefore the Company is liable for income taxes on a pro rata basis and must comply with any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies.

The total amount appears in the annual report for Thor Bidco ApS which is the administrative Company for the Danish tax consolidation group.

### 4 Related party disclosures

Heimdal Security Export ApS' related parties comprise the following:

### Control

**Notes** 

Heimdal Security Export ApS is part of the consolidated financial statements of Thor Bidco ApS, Vester Farimagsgade 1, 2., which is the smallest group, in which the Company is included as a subsidiary.