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# ***Inga Acquisition ApS***

c/o Collectia CMS A/S, Abildager 11, DK-2605  
Brøndby

## **Annual Report for 1 January - 31 December 2017**

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CVR No 37 47 01 20

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
31/5 2018

Christian la Cour Valentin  
Chairman



**pwc**

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# Management's Statement

The Executive and Supervisory Boards have today considered and adopted the Annual Report of Inga Acquisition ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and the Group and of the results of the Company and Group operations and cash flows for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Brøndby, 30 January 2018

## Executive Board

Christian la Cour Valentin  
Executive Officer

## Supervisory Board

Wolfgang Ziegler  
Chairman

Stefan Andreas Walter Happak  
Deputy Chairman

Joachim Horst Scholz

# Independent Auditor's Report

To the Shareholders of Inga Acquisition ApS

## Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2017 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Inga Acquisition ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies, for both the Group and the Parent Company ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# Independent Auditor's Report

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

## Independent Auditor's Report

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 30 January 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Ulrik Ræbild  
State Authorised Public Accountant  
mne33262

Lasse Hartlev  
State Authorised Public Accountant  
mne34350

## Company Information

### **The Company**

Inga Acquisition ApS  
c/o Collectia CMS A/S  
Abildager 11  
DK-2605 Brøndby

CVR No: 37 47 01 20  
Financial period: 1 January - 31 December  
Incorporated: 22 February 2016  
Financial year: 2nd financial year  
Municipality of reg. office: Brøndby

### **Supervisory Board**

Wolfgang Ziegler, Chairman  
Stefan Andreas Walter Happak  
Joachim Horst Scholz

### **Executive Board**

Christian la Cour Valentin

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

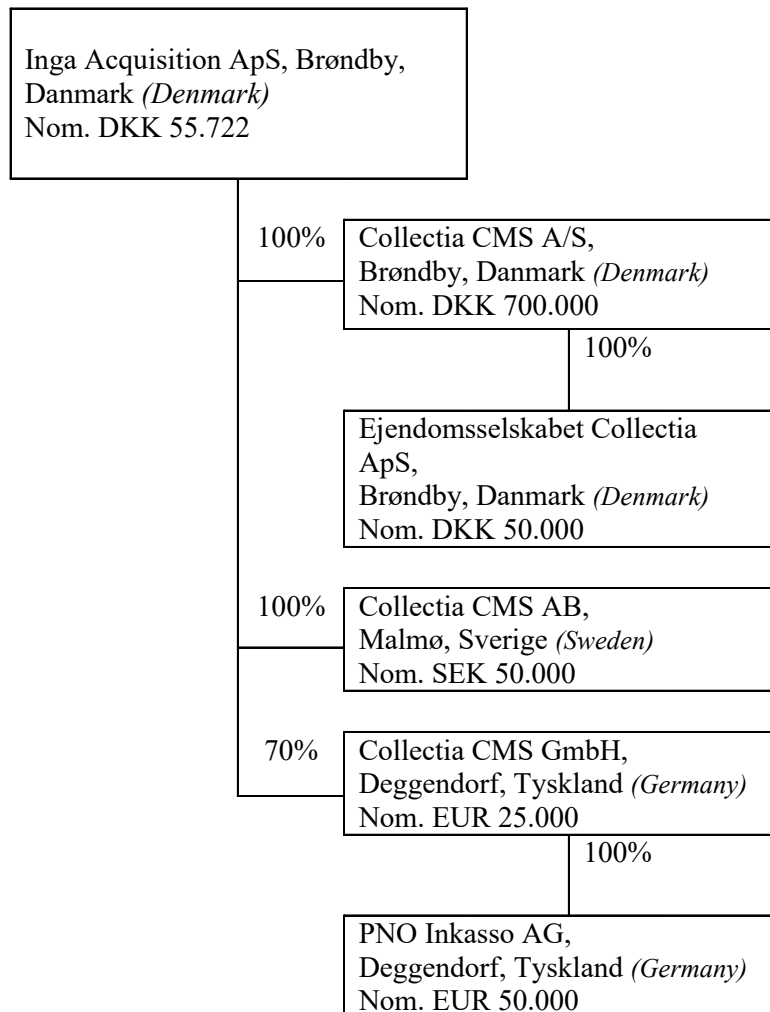
### **Bankers**

Sydbank A/S  
Kgs. Nytorv 30  
1050 København K

# Group Chart

**Moderselskab**  
*Parent Company*

**Konsoliderede  
dattervirksomheder**  
*Consolidated subsidiaries*





# Financial Highlights

Seen over a two-year period, the development of the Group is described by the following financial highlights:

	Group		
	2017	2016	
	TDKK	TDKK	
<b>Key figures</b>			
<b>Profit/loss</b>			
Gross profit/loss	59.167	31.155	
Profit/loss before financial income and expenses	24.704	8.307	
Net financials	-1.311	-939	
Net profit/loss for the year	17.299	5.006	
<b>Balance sheet</b>			
Balance sheet total	205.575	140.441	
Equity	91.942	66.335	
<b>Cash flows</b>			
Cash flows from:			
- operating activities	36.924	31.064	
- investing activities	-72.125	-33.640	
including investment in property, plant and equipment	-20.414	0	
- financing activities	29.381	36.900	
Change in cash and cash equivalents for the year	-5.821	34.324	
Number of employees	111	53	
<b>Ratios</b>			
Return on assets	12,0%	5,9%	
Solvency ratio	44,7%	47,2%	
Return on equity	21,9%	7,6%	

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

# Management's Review

## Key activities

The Company's main activity is to act as a holding company of group subsidiaries as well as to exercise management activities in relation to these enterprises.

The Group's main activity is to offer services in outsourcing of debt management, debt collection and debt purchase. Today, we serve approximately 6,000 Danish and international clients, including several of Denmark's largest businesses within the fields of telecom, energy, media, parking and banking which makes us one of Denmark's largest debt collection companies. We have more than 19 years of experience and are ISO 9000:2008 certified. In addition, we strive to provide a professional, ethical and high quality treatment of our customers' collection cases. The Group work in accordance with our six values; respect, passion, honesty, excellence, innovation and fun. These values define who we are and help to determine how we act.

Specialties:

Debt collection, debt & credit management, reminder service, consulting, billing service, factoring, credit scoring and IT.

## Development in the year

The income statement of the Group for 2017 shows a profit of DKK 17,299,161, and at 31 December 2017 the balance sheet of the Group shows equity of DKK 91,941,974.

## The past year and follow-up on development expectations from last year

The Board of Directors considers the result achieved to be satisfactory and in line with our expectations.

## Special risks - operating risks and financial risks

### *Operating risks*

We see no material risks either operating, financial or credit risks.

### *Foreign exchange risks*

We see no material risks either operating, financial or credit risks.

### *Credit risks*

We see no material risks either operating, financial or credit risks.

# **Management's Review**

## **Targets and expectations for the year ahead**

Collectia is well positioned and expects to continue the positive development in revenue and earnings in 2018.

## **Research and development**

Collectia will continue to invest in developing our business especially in IT and big data.

## **External environment**

In Collectia, we care about the environment and strive to minimize any negative impact on the environment.

## **Intellectual capital resources**

We invest in our employees both in a continuous internal and external training, and we invest in attracting new relevant staff.

## **Subsequent events**

Subsequent the balance sheet date the Group has sold their only property. The sales price of the property is above book value.

## Income Statement 1 January - 31 December

	Note	Consolidated		Parent Company	
		2017 DKK	2016 DKK	2017 DKK	2016 DKK
<b>Gross profit/loss</b>		<b>59.167.070</b>	<b>31.154.992</b>	<b>4.693.067</b>	<b>3.381.955</b>
Staff expenses	2	-28.902.363	-20.045.012	-4.291.161	-3.099.631
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-5.560.555	-2.803.320	0	0
<b>Profit/loss before financial income and expenses</b>		<b>24.704.152</b>	<b>8.306.660</b>	<b>401.906</b>	<b>282.324</b>
Income from investments in subsidiaries		0	0	8.254.491	0
Financial income	3	2.019	9.561	1.245.719	8.793
Financial expenses		-1.312.849	-948.587	-873.854	-862.461
<b>Profit/loss before tax</b>		<b>23.393.322</b>	<b>7.367.634</b>	<b>9.028.262</b>	<b>-571.344</b>
Tax on profit/loss for the year	4	-6.094.161	-2.362.112	-171.380	125.695
<b>Net profit/loss for the year</b>		<b>17.299.161</b>	<b>5.005.522</b>	<b>8.856.882</b>	<b>-445.649</b>

# Balance Sheet 31 December

## Assets

	Note	Consolidated		Parent Company	
		2017 DKK	2016 DKK	2017 DKK	2016 DKK
Completed development projects		7.544.107	0	0	0
Goodwill		70.470.160	30.836.522	0	0
<b>Intangible assets</b>	<b>5</b>	<b>78.014.267</b>	<b>30.836.522</b>	<b>0</b>	<b>0</b>
Land and buildings		17.820.193	0	0	0
Other fixtures and fittings, tools and equipment		784.473	0	0	0
Leasehold improvements		782.203	0	0	0
<b>Property, plant and equipment</b>	<b>6</b>	<b>19.386.869</b>	<b>0</b>	<b>0</b>	<b>0</b>
Investments in subsidiaries	7	0	0	68.435.750	100.181.259
<b>Fixed asset investments</b>		<b>0</b>	<b>0</b>	<b>68.435.750</b>	<b>100.181.259</b>
<b>Fixed assets</b>		<b>97.401.136</b>	<b>30.836.522</b>	<b>68.435.750</b>	<b>100.181.259</b>
Trade receivables		12.721.524	10.053.651	0	0
Contract work in progress	8	16.291.024	16.048.907	0	0
Receivables from group enterprises		983.255	0	33.740.827	679.000
Other receivables	9	25.906.607	35.641.486	0	8.315
Corporation tax		40.336	66.450	0	125.695
<b>Receivables</b>		<b>55.942.746</b>	<b>61.810.494</b>	<b>33.740.827</b>	<b>813.010</b>
<b>Cash at bank and in hand</b>		<b>52.231.031</b>	<b>47.794.082</b>	<b>186.983</b>	<b>26.357</b>
<b>Currents assets</b>		<b>108.173.777</b>	<b>109.604.576</b>	<b>33.927.810</b>	<b>839.367</b>
<b>Assets</b>		<b>205.574.913</b>	<b>140.441.098</b>	<b>102.363.560</b>	<b>101.020.626</b>

# Balance Sheet 31 December

## Liabilities and equity

	Note	Consolidated		Parent Company	
		2017 DKK	2016 DKK	2017 DKK	2016 DKK
Share capital		55.722	54.419	55.722	54.419
Reserve for development costs		7.544.107	0	0	0
Retained earnings		77.574.205	66.280.805	71.153.722	60.829.634
<b>Equity attributable to shareholders of the Parent Company</b>		<b>85.174.034</b>	<b>66.335.224</b>	<b>71.209.444</b>	<b>60.884.053</b>
Minority interests		6.767.940	0	0	0
<b>Equity</b>	10	<b>91.941.974</b>	<b>66.335.224</b>	<b>71.209.444</b>	<b>60.884.053</b>
Provision for deferred tax	12	4.919.621	3.399.847	0	0
<b>Provisions</b>		<b>4.919.621</b>	<b>3.399.847</b>	<b>0</b>	<b>0</b>
Credit institutions		41.274.967	0	20.700.000	0
<b>Long-term debt</b>	13	<b>41.274.967</b>	<b>0</b>	<b>20.700.000</b>	<b>0</b>
Credit institutions	13	16.644.036	36.900.000	8.000.000	36.900.000
Trade payables		4.452.117	3.131.275	23.000	0
Payables to group enterprises		125.178	0	125.178	0
Corporation tax		4.714.822	0	176.693	0
Other payables		41.502.198	30.674.752	2.129.245	3.236.573
<b>Short-term debt</b>		<b>67.438.351</b>	<b>70.706.027</b>	<b>10.454.116</b>	<b>40.136.573</b>
<b>Debt</b>		<b>108.713.318</b>	<b>70.706.027</b>	<b>31.154.116</b>	<b>40.136.573</b>
<b>Liabilities and equity</b>		<b>205.574.913</b>	<b>140.441.098</b>	<b>102.363.560</b>	<b>101.020.626</b>
Subsequent events	1				
Distribution of profit	11				
Contingent assets, liabilities and other financial obligations	16				
Related parties	17				
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# Statement of Changes in Equity

## Consolidated

	Share capital	Share premium account	Reserve for development costs	Retained earnings	Equity excl. minority interests	Minority interests	Total
	DKK	DKK	DKK	DKK	DKK	DKK	DKK
Equity at 1 January	54.419	0	0	66.280.805	66.335.224	0	66.335.224
Cash capital increase	1.303	1.467.206	0	0	1.468.509	0	1.468.509
Exchange adjustments relating to foreign entities	0	0	0	71.140	71.140	0	71.140
Other equity movements	0	0	0	0	0	6.767.940	6.767.940
Development costs for the year	0	0	7.544.107	-7.544.107	0	0	0
Net profit/loss for the year	0	0	0	17.299.161	17.299.161	0	17.299.161
Transfer from share premium account	0	-1.467.206	0	1.467.206	0	0	0
<b>Equity at 31 December</b>	<b>55.722</b>	<b>0</b>	<b>7.544.107</b>	<b>77.574.205</b>	<b>85.174.034</b>	<b>6.767.940</b>	<b>91.941.974</b>

## Parent Company

Equity at 1 January	54.419	0	0	60.829.634	60.884.053	0	60.884.053
Cash capital increase	1.303	1.467.206	0	0	1.468.509	0	1.468.509
Net profit/loss for the year	0	0	0	8.856.882	8.856.882	0	8.856.882
Transfer from share premium account	0	-1.467.206	0	1.467.206	0	0	0
<b>Equity at 31 December</b>	<b>55.722</b>	<b>0</b>	<b>0</b>	<b>71.153.722</b>	<b>71.209.444</b>	<b>0</b>	<b>71.209.444</b>

## Cash Flow Statement 1 January - 31 December

	Note	Consolidated		Parent Company	
		2017 DKK	2016 DKK	2017 DKK	2016 DKK
Net profit/loss for the year		17.299.161	5.005.522	8.856.882	-445.649
Adjustments	14	13.036.686	6.104.458	-8.454.976	727.973
Change in working capital	15	7.731.948	23.102.303	-34.137.840	3.393.992
<b>Cash flows from operating activities before financial income and expenses</b>		<b>38.067.795</b>	<b>34.212.283</b>	<b>-33.735.934</b>	<b>3.676.316</b>
Financial income		2.017	-844.173	1.245.719	-844.941
Financial expenses		-1.312.849	-939.587	-873.854	-853.461
<b>Cash flows from ordinary activities</b>		<b>36.756.963</b>	<b>32.428.523</b>	<b>-33.364.069</b>	<b>1.977.914</b>
Corporation tax paid		166.549	-1.364.287	131.008	0
<b>Cash flows from operating activities</b>		<b>36.923.512</b>	<b>31.064.236</b>	<b>-33.233.061</b>	<b>1.977.914</b>
Purchase of intangible assets		-51.711.463	-33.639.842	0	0
Purchase of property, plant and equipment		-20.413.706	0	0	0
Fixed asset investments made etc		0	0	8.254.491	-100.181.259
Dividends received from subsidiaries		0	0	31.745.509	0
<b>Cash flows from investing activities</b>		<b>-72.125.169</b>	<b>-33.639.842</b>	<b>40.000.000</b>	<b>-100.181.259</b>
Repayment of loans from credit institutions		28.770.198	36.900.000	-8.200.000	36.900.000
Repayment of payables to group enterprises		-858.077	0	125.178	0
Cash capital increase		1.468.509	0	1.468.509	61.329.702
<b>Cash flows from financing activities</b>		<b>29.380.630</b>	<b>36.900.000</b>	<b>-6.606.313</b>	<b>98.229.702</b>
<b>Change in cash and cash equivalents</b>		<b>-5.821.027</b>	<b>34.324.394</b>	<b>160.626</b>	<b>26.357</b>
Cash and cash equivalents at 1 January		47.794.082	13.469.688	26.357	0
Acquired cash and cash equivalents		10.257.974	0	0	0



## Pengestrømsopgørelse 1. januar - 31. december

	<u>Note</u>	<u>2017</u> DKK	<u>2016</u> DKK	<u>2017</u> DKK	<u>2016</u> DKK
<b>Cash and cash equivalents at 31 December</b>		<b><u>52.231.031</u></b>	<b><u>47.794.082</u></b>	<b><u>186.983</u></b>	<b><u>26.357</u></b>
Cash and cash equivalents are specified as follows:					
Cash at bank and in hand		<u>52.231.031</u>	<u>47.794.082</u>	<u>186.983</u>	<u>26.357</u>
<b>Cash and cash equivalents at 31 December</b>		<b><u>52.231.031</u></b>	<b><u>47.794.082</u></b>	<b><u>186.983</u></b>	<b><u>26.357</u></b>

# Notes to the Financial Statements

## 1 Subsequent events

Subsequent the balance sheet date the Group has sold their only property. The sales price of the property is above book value.

	Consolidated		Parent Company	
	2017 DKK	2016 DKK	2017 DKK	2016 DKK
<b>2 Staff expenses</b>				
Wages and salaries	33.149.087	16.552.584	4.181.517	3.046.935
Pensions	1.719.326	1.317.100	100.575	22.800
Other social security expenses	417.189	329.774	9.069	5.296
Other staff expenses	1.601.829	1.845.554	0	24.600
	<b>36.887.431</b>	<b>20.045.012</b>	<b>4.291.161</b>	<b>3.099.631</b>
Transfer to production wages	-7.985.068	0	0	0
	<b>28.902.363</b>	<b>20.045.012</b>	<b>4.291.161</b>	<b>3.099.631</b>
Including remuneration to the Executive Board of:				
Executive Board	4.291.161	3.099.631	4.291.161	3.099.631
	<b>4.291.161</b>	<b>3.099.631</b>	<b>4.291.161</b>	<b>3.099.631</b>
<b>Average number of employees</b>	<b>111</b>	<b>53</b>	<b>2</b>	<b>2</b>
<b>3 Financial income</b>				
Income from fixed asset investments	0	8.793	0	8.793
Interest received from group enterprises	0	0	1.245.719	0
Other financial income	2.019	768	0	0
	<b>2.019</b>	<b>9.561</b>	<b>1.245.719</b>	<b>8.793</b>

## Notes to the Financial Statements

	Consolidated		Parent Company	
	2017	2016	2017	2016
	DKK	DKK	DKK	DKK
<b>4 Tax on profit/loss for the year</b>				
Current tax for the year	4.532.716	1.297.837	171.380	-125.695
Deferred tax for the year	1.519.774	1.064.275	0	0
Adjustment of tax concerning previous years	41.671	0	0	0
	<b>6.094.161</b>	<b>2.362.112</b>	<b>171.380</b>	<b>-125.695</b>

### 5 Intangible assets

#### Consolidated

	Completed development projects	Goodwill
	DKK	DKK
Cost at 1 January	0	33.639.842
Additions for the year	7.985.068	43.726.395
Cost at 31 December	7.985.068	77.366.237
Impairment losses and amortisation at 1 January	0	2.803.320
Amortisation for the year	440.961	4.092.757
Impairment losses and amortisation at 31 December	440.961	6.896.077
<b>Carrying amount at 31 December</b>	<b>7.544.107</b>	<b>70.470.160</b>
Amortised over	10 years	10 years

Development projects relate to the development of new versions of the Group's existing software products. The projects are progressing according to plan through the use of the resources allocated by Management to the development. The software is expected to be used in the present market to the Group's existing customers, and furthermore contribute to efficiency and high margins in core business activities. Prior to the initiation of the projects, the Group inquired of its customers as to the need for an updated programme, which was well received.

## Notes to the Financial Statements

### 6 Property, plant and equipment

#### Consolidated

	Land and buildings	Other fixtures and fittings, tools and equipment	Leasehold improvements
	DKK	DKK	DKK
Cost at 1 January	0	0	0
Additions for the year	18.651.479	784.473	977.754
Cost at 31 December	<u>18.651.479</u>	<u>784.473</u>	<u>977.754</u>
Impairment losses and depreciation at 1 January	0	0	0
Depreciation for the year	831.286	0	195.551
Impairment losses and depreciation at 31 December	<u>831.286</u>	<u>0</u>	<u>195.551</u>
<b>Carrying amount at 31 December</b>	<b><u>17.820.193</u></b>	<b><u>784.473</u></b>	<b><u>782.203</u></b>
Depreciated over	<u>10 years</u>	<u>5 years</u>	<u>5 years</u>

## Notes to the Financial Statements

	<b>Parent Company</b>	
	2017	2016
	DKK	DKK
<b>7 Investments in subsidiaries</b>		
Cost at 1 January	100.181.259	0
Additions for the year	0	100.181.259
Cost at 31 December	<u>100.181.259</u>	<u>100.181.259</u>
Value adjustments at 1 January	0	0
Dividend to the Parent Company	-31.745.509	0
Value adjustments at 31 December	<u>-31.745.509</u>	<u>0</u>
<b>Carrying amount at 31 December</b>	<b><u>68.435.750</u></b>	<b><u>100.181.259</u></b>

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership	Equity	Net profit/loss for the year
Collectia CMS A/S	Brøndby	700.000	100%	55.795.134	20.999.227

	<b>Consolidated</b>		<b>Parent Company</b>	
	2017	2016	2017	2016
	DKK	DKK	DKK	DKK
<b>8 Contract work in progress</b>				
Selling price of work in progress	16.291.024	16.048.907	0	0
	<b><u>16.291.024</u></b>	<b><u>16.048.907</u></b>	<b><u>0</u></b>	<b><u>0</u></b>

# Notes to the Financial Statements

## 9 Other receivables

Other receivables comprise payments to customers concerning so-called warranty portfolios and upfront agreements which are returned as the portfolios are collected. The receivable in question is thus recognised as money is collected from the debtors. The receivable has been calculated on the basis of the payments made under warranty schemes and upfront agreements and reflects the amounts which the Group expects to collect in the foreseeable future.

Receivables from warranty schemes and upfront agreements are measured at cost. Provisions for bad debts are made based on an impairment assessment of a group of receivables. The receivables are written down to net realisable value if lower than carrying amount.

## 10 Equity

The share capital is broken down as follow:

	<u>Number</u>	<u>Nominal value</u> DKK
A-shares	121.380	12.138
B-shares	435.840	43.584
		<u>55.722</u>

## 11 Distribution of profit

	<u>Consolidated</u>		<u>Parent Company</u>	
	<u>2017</u> DKK	<u>2016</u> DKK	<u>2017</u> DKK	<u>2016</u> DKK
Retained earnings	17.299.161	5.005.522	8.856.882	-445.649
	<u>17.299.161</u>	<u>5.005.522</u>	<u>8.856.882</u>	<u>-445.649</u>

## Notes to the Financial Statements

	Consolidated		Parent Company	
	2017 DKK	2016 DKK	2017 DKK	2016 DKK
<b>12 Provision for deferred tax</b>				
Provision for deferred tax at 1 January	3.399.847	2.335.572	0	0
Amounts recognised in the income statement for the year	1.519.774	1.064.275	0	0
<b>Provision for deferred tax at 31 December</b>	<b>4.919.621</b>	<b>3.399.847</b>	<b>0</b>	<b>0</b>

### 13 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

#### Credit institutions

Between 1 and 5 years	41.274.967	0	20.700.000	0
Long-term part	41.274.967	0	20.700.000	0
Other short-term debt to credit institutions	16.644.036	36.900.000	8.000.000	36.900.000
	<b>57.919.003</b>	<b>36.900.000</b>	<b>28.700.000</b>	<b>36.900.000</b>

### 14 Cash flow statement - adjustments

Financial income	-2.019	-9.561	-1.245.719	-8.793
Financial expenses	1.312.849	948.587	873.854	862.461
Depreciation, amortisation and impairment losses, including losses and gains on sales	5.560.555	2.803.320	0	0
Income from investments in subsidiaries	0	0	-8.254.491	0
Tax on profit/loss for the year	6.094.161	2.362.112	171.380	-125.695
Exchange adjustment	71.140	0	0	0
	<b>13.036.686</b>	<b>6.104.458</b>	<b>-8.454.976</b>	<b>727.973</b>

## Notes to the Financial Statements

	Consolidated		Parent Company	
	2017	2016	2017	2016
	DKK	DKK	DKK	DKK
<b>15 Cash flow statement - change in working capital</b>				
Change in receivables	-4.416.339	16.328.413	-33.053.512	-687.315
Change in trade payables, etc	12.148.287	6.773.890	-1.084.328	4.081.307
	<b>7.731.948</b>	<b>23.102.303</b>	<b>-34.137.840</b>	<b>3.393.992</b>

### 16 Contingent assets, liabilities and other financial obligations

#### Charges and security

The following assets have been placed as security with bankers:

Share capital, DKK 700 thousands, of Collectia CMS A/S.

#### Rental and lease obligations

Lease obligations under operating leases. Total future lease payments:

Within 1 year	679.882	1.046.983	0	0
Between 1 and 5 years	623.153	628.292	0	0
	<b>1.303.035</b>	<b>1.675.275</b>	<b>0</b>	<b>0</b>
Rental obligation within 6 months	0	888.269	0	0

#### Guarantee obligations

Inga Acquisition ApS and Collectia CMS A/S has issued a guarantee of payment of all balances between the subsidiary Collectia CMS GmbH and Sydbank A/S. The balance amounts to DKK 22,35 million at the balance sheet date.

Furthermore Inga Acquisition ApS has issued a guarantee of payment of all balances between the subsidiary Collectia CMS A/S and Sydbank A/S. The balance amounts to DKK 0 million at the balance sheet date.



## Notes to the Financial Statements

	Consolidated		Parent Company	
	2017	2016	2017	2016
	DKK	DKK	DKK	DKK
<b>16 Contingent assets, liabilities and other financial obligations</b> (continued)				

### Other contingent liabilities

Payment guarantee	5.000.000	5.000.000	0	0
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The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable by the Group amounts to DKK 4.674 thousands. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

## 17 Related parties

### Basis

#### Controlling interest

Findos Investor Fund II GmbH & Co. KG	Capital owner (Majority)
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#### Transactions

All transactions with related parties have occurred on market terms.

# Notes to the Financial Statements

## 18 Accounting Policies

The Annual Report of Inga Acquisition ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2017 are presented in DKK.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Inga Acquisition ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### **Business combinations**

#### ***Acquisitions***

On acquisition of subsidiaries, the difference between cost and net asset value of the enterprise acquired is determined at the date of acquisition after the individual assets and liabilities having been adjusted to fair value (the purchase method). Cost comprises the fair value of the consideration paid as well as expenses for consultants etc directly related to the acquisition. Any remaining positive differences are recognised in intangible assets in the balance sheet as goodwill, which is amortised in the income statement on a straightline basis over its estimated useful life. Any remaining negative differences are recognised as income in the income statement at the date of acquisition.

Positive and negative differences from enterprises acquired may, due to changes to the recognition and measurement of net assets, be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made. Moreover, any change in contingent consideration is adjusted in the value of goodwill or negative goodwill.

Amortisation of goodwill is recognised in “Amortisation, depreciation and impairment losses”.

#### **Minority interests**

Minority interests form part of the Group’s total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Income Statement

### Revenue

The Company's services comprise outsourcing services, including credit rating, debt management, debt purchase and debt collection. Income from services is recognised as revenue as the service is delivered.

Services in progress is recognised at the rate of expected recovery rates. This method is applied when total expenses and expected recovery rates at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Company. The expected recovery rates is determined on the basis of historical data.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Income from investments in subsidiaries

Dividends from subsidiaries are recognised as income in the income statement when adopted at the General Meeting of the subsidiary. However, dividends relating to earnings in the subsidiary before it was acquired by the Parent Company are set off against the cost of the subsidiary.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish subsidiaries. The tax effect of the joint taxation is allocated to Danish enterprises in proportion to their taxable incomes.

## Balance Sheet

### Intangible assets

Development costs and costs relating to rights developed by the Company are recognised in the balance sheet as costs in the year of acquisition.

Development costs and costs relating to rights are measured at cost less accumulated amortisation and less any accumulated impairment losses.

Development costs and costs relating to rights are amortised on a straight-line basis over the expected useful lives of the assets, which is assessed at 10 years.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other buildings	10	years
Other fixtures and fittings, tools and equipment	5	years
Leasehold improvements	5	years

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Investments in subsidiaries

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

### Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

### Contract work in progress

Services in progress are measured at the selling price of costs incurred on projects which are expected to be recovered in the future. The expected recovery rates is determined on the basis of historical data.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

## Cash Flow Statement

The cash flow statement shows the Group's and the Parent Company's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's and the Parent Company's cash and cash equivalents at the beginning and end of the year.

No cash flow statement has been prepared for the Parent Company as the Parent Company cash flows are included in the Consolidated Cash Flow Statement.

### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

### Financial Highlights

#### Explanation of financial ratios

Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$