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# ***SDGlead ApS***

Hellerupvej 8, DK-2900 Hellerup

## **Annual Report for 2017**

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CVR No 37 38 55 22

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
25/5 2018

Anne-Louise Thon Schur  
Chairman



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## **Management's Statement**

The Executive Board has today considered and adopted the Annual Report of SDGlead ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

I recommend that the Annual Report be adopted at the Annual General Meeting.

Hellerup, 25 May 2018

### **Executive Board**

Anne-Louise Thon Schur

The Annual General Meeting has decided that the Financial Statements for next year are not to be subject to any audit.

# Independent Auditor's Report

To the Shareholders of SDGlead ApS

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of SDGlead ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Material Uncertainty Related to Going Concern

It should be noted that a material uncertainty exists which may cast significant doubt on the Company's ability to continue as a going concern. We refer to note 1 in the Financial Statements disclosing that this year, it is uncertain whether the Company will be able to pay all obligations as they may fall due. Management however expects that the future cash flow from operations and restructuring of the Company's loans will be sufficient for the company to continue throughout 2018. Accordingly, the Financial Statements have been prepared on the assumption of the Company continuing as a going concern.

Our opinion has not been modified in respect of this matter.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

## Independent Auditor's Report

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Independent Auditor's Report

Hellerup, 25 May 2018

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Troels Majlund Harder

statsautoriseret revisor

mne35685

## **Company Information**

### **The Company**

SDGlead ApS  
Hellerupvej 8  
DK-2900 Hellerup

CVR No: 37 38 55 22

Financial period: 1 January - 31 December

Incorporated: 7 January 2016

Municipality of reg. office: Gentofte

### **Executive Board**

Anne-Louise Thon Schur

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

## Income Statement 1 January - 31 December

	Note	2017 DKK	2016 DKK
<b>Gross profit/loss</b>		<b>1.715.658</b>	<b>1.624.140</b>
Staff expenses	3	-1.839.145	-1.226.624
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		-8.001	-6.135
<b>Profit/loss before financial income and expenses</b>		<b>-131.488</b>	<b>391.381</b>
Financial income		1.025	248
Financial expenses	4	-116.846	-3.405
<b>Profit/loss before tax</b>		<b>-247.309</b>	<b>388.224</b>
Tax on profit/loss for the year	5	0	-94.732
<b>Net profit/loss for the year</b>		<b>-247.309</b>	<b>293.492</b>

## Distribution of profit

### Proposed distribution of profit

Proposed dividend for the year		0	20.000
Retained earnings		-247.309	273.492
		<b>-247.309</b>	<b>293.492</b>



# Balance Sheet 31 December

## Assets

	Note	2017 DKK	2016 DKK
Other fixtures and fittings, tools and equipment		16.002	18.405
<b>Property, plant and equipment</b>		<b>16.002</b>	<b>18.405</b>
Other investments		18.013	0
Deposits		71.963	66.300
<b>Fixed asset investments</b>		<b>89.976</b>	<b>66.300</b>
<b>Fixed assets</b>		<b>105.978</b>	<b>84.705</b>
Trade receivables		551.723	262.536
Other receivables		30.299	0
Corporation tax		0	105.373
Prepayments		48.672	42.183
<b>Receivables</b>		<b>630.694</b>	<b>410.092</b>
<b>Cash at bank and in hand</b>		<b>110.043</b>	<b>160.753</b>
<b>Currents assets</b>		<b>740.737</b>	<b>570.845</b>
<b>Assets</b>		<b>846.715</b>	<b>655.550</b>

# Balance Sheet 31 December

## Liabilities and equity

	Note	2017 DKK	2016 DKK
Share capital		50.000	50.000
Retained earnings		26.183	273.492
Proposed dividend for the year		0	20.000
<b>Equity</b>	6	<b>76.183</b>	<b>343.492</b>
Trade payables		105.124	10.913
Payables to associates		20.000	0
Payables to owners and Management		327.760	0
Other payables		317.648	301.145
<b>Short-term debt</b>		<b>770.532</b>	<b>312.058</b>
<b>Debt</b>		<b>770.532</b>	<b>312.058</b>
<b>Liabilities and equity</b>		<b>846.715</b>	<b>655.550</b>
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# Notes to the Financial Statements

## 1 Going concern

The Company's current capital resources are not sufficient to fully fund the company's operations in 2018.

Management assesses that the Company is dependent on positive income from its operations in 2018 and a reduction of debt during 2018, to be able to fulfill the obligations as they fall due.

Management expect the Company will commence a financial restructuring of the Company's loans during 2018. Furthermore, management has implemented initiatives to improve the Company's financials and assess on this basis, that the Company in the future will be able to generate a positive operating profit.

Management assesses that the Company with its current liquidity and with a reduction of the Company's loans, will have sufficient capital resources to fulfill the Company's continued operations in 2018, and thus servicing obligations as they fall due.

Accordingly, the management present the Annual Report under the assumption of the company's continued operations.

Management has not yet obtained definite commitments in relation to financing the company's future resulting in significant uncertainty which can raise considerable doubt regarding the Company's ability to continue its operations.

## 2 Key activities

The consultancy works with private investors, companies and public sector in the area of impact, sustainability and business ethics.

## 3 Staff expenses

	2017 DKK	2016 DKK
Wages and salaries	1.743.472	1.163.868
Pensions	9.887	18.643
Other social security expenses	28.630	1.917
Other staff expenses	57.156	42.196
	<u>1.839.145</u>	<u>1.226.624</u>
<b>Average number of employees</b>	<u>4</u>	<u>3</u>

## Notes to the Financial Statements

### 4 Special items

Impairment of fixed asset investments	108.189	0
	<u>108.189</u>	<u>0</u>

### 5 Tax on profit/loss for the year

Current tax for the year	0	94.732
	<u>0</u>	<u>94.732</u>

### 6 Equity

	Share capital DKK	Retained earnings DKK	Proposed dividend for the year DKK	Total DKK
Equity at 1 January	50.000	273.492	20.000	343.492
Ordinary dividend paid	0	0	-20.000	-20.000
Net profit/loss for the year	0	-247.309	0	-247.309
<b>Equity at 31 December</b>	<u>50.000</u>	<u>26.183</u>	<u>0</u>	<u>76.183</u>

### 7 Contingent assets, liabilities and other financial obligations

The company has a rental obligation at 31 December 2017 of DKK 74.121.

# Notes to the Financial Statements

## 8 Accounting Policies

The Annual Report of SDGlead ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

The Financial Statements for 2017 are presented in DKK.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

### Income Statement

#### Revenue

Revenue from services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Company. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## Balance Sheet

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment      4      years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,200 are expensed in the year of acquisition.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Fixed asset investments

Fixed asset investments consist of deposits and investments in shares.

# Notes to the Financial Statements

## 8 Accounting Policies (continued)

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### Equity

#### *Dividend*

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Debts

Debts are measured at amortised cost, substantially corresponding to nominal value.