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# *Configit Holding A/S*

Midtermolen 3, DK-2100 Copenhagen

## Annual Report for 2023

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CVR No. 37 35 88 27

The Annual Report was  
presented and adopted  
at the Annual General  
Meeting of the  
company  
on 24/6 2024

Bjørn Jurjans  
Moosgaard  
Chairman of the  
general meeting



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# Management's statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Configit Holding A/S for the financial year 1 January - 31 December 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2023 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2023.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 24 April 2024

## Executive Board

Johan Carl Wilhelm Salenstedt

## Board of Directors

Allan Jensen Vestergaard

Max Sejbæk

Michael Moesgaard Andersen

Torben Brandt Munch

Allan Bach Pedersen

# Independent Auditor's report

To the shareholders of Configit Holding A/S

## Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2023 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Configit Holding A/S for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

# Independent Auditor's report

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Independent Auditor's report

Hellerup, 24 April 2024

**PricewaterhouseCoopers**  
Statsautoriseret Revisionspartnerselskab  
*CVR No 33 77 12 31*

Jacob F Christiansen  
State Authorised Public Accountant  
mne18628

Jakob Thisted Binder  
State Authorised Public Accountant  
mne42816

## Company information

<b>The Company</b>	Configit Holding A/S Midtermolen 3 2100 Copenhagen  CVR No: 37 35 88 27 Financial period: 1 January - 31 December Municipality of reg. office: Copenhagen
<b>Board of Directors</b>	Allan Jensen Vestergaard Max Sejbæk Michael Moesgaard Andersen Torben Brandt Munch Allan Bach Pedersen
<b>Executive Board</b>	Johan Carl Wilhelm Salenstedt
<b>Auditors</b>	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

## Financial Highlights

Seen over a 5-year period, the development of the Group is described by the following financial highlights:

	<b>Group</b>				
	2023	2022	2021	2020	2019
	TDKK	TDKK	TDKK	TDKK	TDKK
<b>Key figures</b>					
<b>Profit/loss</b>					
Gross profit	90,182	66,115	87,467	75,672	103,728
Profit/loss of primary operations	-48,632	-70,966	-61,080	-64,530	-63,319
Profit/loss of financial income and expenses	-21,969	-8,536	-7,763	-10,683	-7,216
Net profit/loss for the year	-70,739	-75,038	-64,482	-68,873	-59,108
<b>Balance sheet</b>					
Balance sheet total	354,091	378,424	440,809	426,207	473,866
Investment in property, plant and equipment	451	3,651	577	695	1,605
Investments in intangible assets	21,115	23,623	20,530	21,333	22,116
Invested capital	310,632	330,012	340,286	357,850	413,977
Equity	131,893	172,249	251,616	283,790	355,667
<b>Ratios</b>					
Return on assets	-13.7%	-18.8%	-13.9%	-15.1%	-13.4%
Solvency ratio	37.2%	45.5%	57.1%	66.6%	75.1%
Return on equity	-46.5%	-35.4%	-24.1%	-21.5%	-17.3%

A correction to equity has been made in 2020.



# Management's review

## The Group

During 2023, the annual recurring revenue grew even stronger compared to 2022 and the demand for Configit's Cloud services far exceeded expectations.

Furthermore, various industry analysts confirmed that Configuration Lifecycle Management (CLM) is being more and more accepted by the market and that it will become mainstream in the near future. The Gartner Hype Cycle report positions CLM as a trending sector of software inside the manufacturing market.

Configit extended the market leadership in CLM through a Cloud offering which became the strongest selling offering in 2023 and was a key factor in winning several key strategic new accounts. In combination with the continued strong subscription sales, the transformation from perpetual and on-prem sales to subscription and Cloud is now completed.

This strategy has resulted in our annual recurring revenue from subscription and SaaS licenses growing with a factor higher than four times over the last four years, with compounded annual growth of total annual recurring revenue (subscription, SaaS & maintenance) of close to 30%. We expect the growth rate to continue at this level over the coming years fueled by more customers adopting CLM in the Cloud, both new customers and existing customers.

Configit has also successfully retained their ISO 27001 certification and obtained an ISO 27017 certification. With the new ISO 27017 certification, Configit provides assurance to their customers that the information processed in the cloud is secure. The audit and certification processes were performed by Intertek Certification Ltd. and conforms with international standards.

The International Organization for Standardization (ISO) is an independent, non-governmental, international body that develops standards to ensure the quality, safety, and efficiency of products, services, and systems. Issued and maintained by the ISO, the ISO 27000 standards are some of the most widely recognized and internationally accepted information security standards, with ISO 27001:2013 considered the highest standard of information security as it relates to customer data and ISO 27017:2022 as it relates to keeping their cloud customers safer.

Our corporate strategy was updated to reflect our leadership of CLM. The strategy highlights our ambition to extend the successes Configit has enjoyed in North America, and it makes sure that Configit executes to its full potential through having both a strong direct sales team as well by building a first-class partner network.

In 2023, we further experienced keen interest from partners, including some of the world's leading System Integrators, more specialized partners, as well as several leading software vendors wanting to partner with Configit to enhance their offering based on the Configit technology.

The CLM Summit held in May 2023 was a huge success and attracted more than 300 leading individuals within the CLM universe. It was especially encouraging to experience the increased interest of analysts from Gartner, IDC and others, taking part both as delegates and guest speakers. Like at previous CLM Summits, many customers shared insightful and interesting stories on how they have implemented CLM in their organizations, their realized business gains, and the many improvements they have enjoyed as a result.

Revenues for 2023 were up compared to 2022. The transformation of moving from perpetual licensing to subscription is now, as earlier mentioned, completed and this will be reflected in the increased revenue growth expected from 2024 and beyond.

A further sign of the important role that Configit plays in our customers' digital transformation is the high net revenue retention rate (NRR). During 2023 Configit had +110% NRR which is strong evidence of the loyalty and strong relationships Configit builds with our customers.

Overall, the Annual Recurring Revenue (ARR) grew +25% during 2023, giving Configit a strong foundation for future success.

At the end of 2022, Configit released our SaaS-enabled Cloud offering of CLM with the product name Ace. Overall, in 2023, the vast majority of new Ace customers chose Configit's "Ace in the Cloud" offering, and it is expected that this trend will continue in the coming years.

## Management's review

During 2023, Configit also experienced a growing interest from existing customers to move from historical on-prem solutions to Cloud. This is further evidence that the efforts and strategy to be a 'Cloud First Company' have proven right.

Being cloud-based allows for quicker deployment and more effective adaptation of technology, and for some customers, this is a pre-requisite before entering into a long-term vendor relationship.

With the improved macro economy, the technical debt of many customers, our growing partner landscape, and our expanding Cloud offering, Configit looks forward to 2024 with further improved offerings and to support the growing number of customers in need of complex configuration solutions.

### Key activities

#### *The Group and parent company*

The main activities of the Configit Group remain development and sale of business software for configuration of products and services.

During 2023, the Group increased its research and development efforts in software that enables the implementation of true CLM solutions where the core of the software comprises the Virtual Tabulation® Technology patented by Configit. The Group further improved the Ace product in the Cloud (SaaS) offering which will strengthen Configit's market position going forward.

Configuration Lifecycle Management continues to be the center of all marketing and sales activities in Configit and is expected to experience significant growth over the coming years. While CPQ, with its mature market, is still an important element in many CLM solutions, including being a lead generator for Configit, it only fulfills part of the needs of customers. Configit's full CLM solution covers not only the sales side (CPQ), but also the engineering, production, and the services side. This "full-circle" CLM offering is unique to Configit.

### Development in the year

#### *The Group*

The loss before tax for 2023 shows a result of DKK -70,600,746/ EUR -9,492,923 and an EBITDA of DKK-7,792,440/ EUR -1,045,572. The Group balance sheet as of 31 December 2023 shows an equity of DKK 131,892,761/ EUR 17,696,838, and an aggregate asset of DKK 354,090,587/ EUR 47,511,081. (The exchange rate used for DKK versus EUR is based on the official exchange rate from the Danish National Bank as published on 31st of December 2023.)

Management considers the financial result to be as originally expected at the start of the year. Although EBITDA did come in 9m DKK below the expected result due to lower than expected revenues and additional cost in connection with the introduction of the new SaaS offering, Configit increased its recurring revenues during 2023, and overall managed the cost to deliver as expected net result for 2023.

#### *Parent company*

The parent company's loss before tax for 2023 shows a result of DKK -70,738,676/ EUR -9,491,430 and an EBITDA of DKK-1,897,720/ EUR -254,628. The parent balance sheet as of 31 December 2023 shows an equity of DKK 131,892,761/ EUR 17,696,838 and an aggregate balance sum of DKK 278,504,881/ EUR 37.368.659. (The exchange rate used for DKK versus EUR is based on the official exchange rate from the Danish National Bank as published on 31st of December 2023.)

# Management's review

## Outlook

### *The Group*

Management expects the investments and initiatives already executed to result in a positive trend in revenue and activity growth as Configit is transitioning to a subscription-based license model.

The Group also expects the CLM market to expand and grow, both in terms of market recognition and sales opportunities. The Configit Group will continue to prioritize maintaining its leadership within the CLM space and further advance Configit's position as the preferred supplier of complex configuration solutions to the world's most demanding configuration challenges.

Configit Group will further invest in the North American and European markets.

Configit continues to balance costs with the current revenue levels and the performance outlook and expect a positive EBITDA result for 2024. As 2024 is expected to see significant improvement on the annual result, the annual result is expected to be positive. The result in 2024 is expected to be between 1 mDKK to 5 mDKK.

### Parent company:

Management expects a positive trend in the activity growth in 2024, both in the parent company as well as in its international subsidiaries.

## Operating risks

### *The Group and parent company*

The growth of Configit's business is based on a number of success criteria. Management believes the Group performs well in respect to these criteria. However, certain factors can impact the success of the Group and therefore represent a potential risk. Configit's management and board of directors consider the potential effects of the war in Ukraine and other international conflicts to be the most important.

The customers of Configit operate within the complex manufacturing space and in many different regions and countries across the globe. Therefore, there is a potential risk to our business in the situation where the war in Ukraine continues and other international conflicts escalate. The risk consists mainly of three different scenarios:

- 1) A slowdown in demand whereby the revenue for our customers decreases.
- 2) Continued challenges with high energy prices in Europe.
- 3) Delays in supplies of goods from areas affected by the conflicts or transportation through areas affected by the conflicts

The solution that Configit delivers is mission critical and will normally be prioritized, even during challenging periods, which has been proven during the last few years. While these conflicts have an effect on the business for Configit, it is hard to estimate the specific details of such an impact.

## Market risks

- 1) The risk that the market for CLM and CPQ software is impacted by general market conditions limiting the opportunities for growth for the Group.
- 2) The risk of competitors anticipating trends in the markets earlier than Configit, affecting a more structured expansion of their international distribution networks.

Through detailed market research and cooperation with analysts, Configit aims to be on the forefront of the development in the market in which Configit operates.

# Management's review

## Corporate culture and know-how

1)The risk of failure to continue to attract, retain, and develop the best employees and failure to identify and incentivize the best management talent.

2)The risk of failure, in connection with acquisitions and expansion of new business areas, to integrate new employees into the organization and to maintain, protect, and continue Configit's strong corporate values as a fundamental element of business development.

Configit works to constantly be an attractive place to work with a clear value set and strategic direction.

## Products

1)The risk that competitors' product innovation is better able to meet market requirements.

2)The risk of inadequate quality control and testing of the Group's products prior to the release of new software versions.

Through a clear product direction that is aligned with the market through customer forums and input from market analysts, Configit maintains a roadmap which is attractive to existing and potential customers alike.

## Contract risks

The risk that the Group's customer contracts, or other agreements, impose abnormal obligations on Configit. This is the risk of failure to draft customer contracts and other agreements in a balanced way, taking into account local business practices, customers' legitimate requirements, as well as protection of the Group's material business interests.

## IT environment

The risk of breakdown or temporary interruption of IT systems not adequately backed up by technical infrastructure that restores critical business IT services immediately.

## Financial risk

The risk comprises currency risk, liquidity risk, and credit risk. The Group manages financial risk by ensuring sufficient procedures and controls are in place to ensure that potential losses from these risks are identified as early as possible.

Management continuously monitors the development of the identified risk factors and reports on these to the Board of Directors. This enables the Board to support management with their tasks and make the required decisions to handle the identified risks.

## Research and development

### *The Group*

The Group has capitalized DKK 21,114,890 relating to the Group's research and development activities within the Company's normal product range. This corresponds to c. 23.4% of the Groups' gross profit. These activities are depreciated from the time of completion in a period corresponding to the expected time in which the activities will contribute positively to the Group's growth and earnings.

As the Group continues to invest in improvements of the Group's product portfolio, the depreciation period is estimated to be 5 years on average.

The value of the capitalized research and development activities is evaluated continuously. It is the Management's view that the value that is stated in the Annual report for 2023 is fair.

The Group expects these activities to contribute to the Group's continued growth and earnings.

# Management's review

## Intellectual capital resources

### *The Group and parent company*

The most significant knowledge resources are primarily the employees of the Group. The employees are generally highly educated specialists within software development, project management, and IT implementation, specifically focusing on configuration. The employees continue to contribute significantly to the Groups results in the coming years.

## Statement of corporate social responsibility

### *Our Business*

At Configit, our core mission is to empower our customers with cutting-edge software-as-a-service solutions that drive efficiency and innovation throughout their production processes. As manufacturing landscapes evolve, we recognize the increasing importance of configurable products and demand for customization options across various industries, from automobiles to industrial machinery.

Our flagship technology product Configit Ace - Configuration Lifecycle Management (CLM) - stands at the forefront of this trend, offering not only enhanced operational efficiency but also a pathway towards sustainable manufacturing practices. Through the concept of "green configuration" we empower our clients to enable their customers to make informed choices that prioritize environmental sustainability. By visualizing the ecological impact of configuration decisions, our technology aids businesses in aligning with their sustainability objectives, paving the way for a greener future.

Over the past year, we have redoubled our efforts to raise awareness of green configuration through a multifaceted approach, including insightful articles and blogs. Our dedication to promoting sustainable transformation in manufacturing underscores our belief in the pivotal role technology plays in fostering responsible production practices.

Transparency lies at the heart of what we do, as we strive to connect the benefits in our products to the environmental benefits and how they catalyze businesses on their journey towards sustainability. Collaborating closely with a diverse network of partners, Configit extends its reach across the globe, with headquarters in Denmark and subsidiaries in key regions such as the United Kingdom, Germany, and the United States.

As we embark on the next phase of our sustainability journey, Configit remains focused in our commitment to driving positive change within the manufacturing landscape.

At Configit, we also take responsibility for the way we operate our own business through focus on:

# Management's review

## *Our Responsibility*

As the leader in Configuration Lifecycle Management, Configit is committed to providing global manufacturers transformative, business-critical solutions for the configuration of complex products in a sustainable, responsible way.

Our commitment is based on a fundamental respect for internationally recognized principles for sustainable development, human rights (including labor rights), the environment (including climate change), and economic sustainability (including anti-corruption).

We believe that Configit is among the first companies in our industry that implements the internationally agreed standard for responsible business conduct: The UN Guiding Principles for Business and Human Rights (UNGPs), covering social sustainability, and the OECD Guidelines for Multinational Enterprises (OECD), covering environmental and economic sustainability.

As part of our sustainability due diligence, we conduct annual impact assessments covering all our operations to identify our risks against the key elements of social, environmental, and economic sustainability, to outline our actions to prevent or mitigate identified risks, and to develop indicators to track the effectiveness of our actions.

Our responsibility for sustainable development is embedded in our “Commitment” that fulfills the requirements from UNGPs/OECD and the expectations of the Annual Accounts Act for a policy on human rights, that, per definition, covers labor rights and ‘social issues’, a policy for the environment, also covering climate change, and a policy for economic sustainability, including anti-corruption. Similarly, our Commitment and sustainability due diligence processes cover “data ethics” defined as risks of adverse impacts on basic rights stemming from handling and processing data.

In addition to implementing the international standard for responsible business conduct, Configit expects the same from our business relationships. As we, per definition, are responsible for the adverse impacts of our business relationships, the most effective way to seek to prevent or mitigate such impacts, will be that our business relationships also meet the standard. And that they raise a similar demand to their business relationships.

For this purpose, we have adopted and published our Code of Conduct for Business Relationships

## **Social Sustainability - Respect for Human Rights**

Configit’s Corporate Commitment to sustainability is aligned with the UNGPs. As part of our efforts to demonstrate human rights due diligence, we prepared an update of our human rights impact assessment covering our Headquarters in Copenhagen and our Danish activities.

In our draft impact assessment, we identified 21 risks of impacts on 14 of the 48 human rights in the International Bill of Human Rights. Not surprisingly, our risks of severe impact were identified in relation to three human rights: right to privacy, intellectual property rights, and freedom of information.

We continuously work to prevent or mitigate our impact in these essential areas. In addition, we are preventing or mitigating our risks in the other identified areas to ensure that such risks do not evolve into severe impacts.

We welcome persons that may be at risk of experiencing impacts, or business relationships, that would have an interest in looking into our actions and how we measure effectiveness of our actions, to contact us.

In addition, we found that our products hold the capacity to contribute considerably to the human right of ‘freedom of information’. We intend, in 2024, to better explore, how our products contribute to the fulfilment of freedom of information. We will approach this task by considering our contribution to three of the key elements defining human rights, namely: Availability, Accessibility and Quality.

# Management's review

## Social and Staff Matters

Configit's employees are the backbone of the company, and their well-being, health, and safety in the workplace are crucial to our success as a business. All these areas are covered by our human rights impact assessments and thus covered by our Commitment and annual sustainability due diligence process.

Dignity and respect are core concepts in Configit. For all our employees, the Global Staff Manual is an essential part of the employment contract. It includes all our policies, which are reviewed annually as a minimum. The Staff Manual also includes our values and is available on our intranet.

All new employees are introduced to our Commitment, and to the Global Staff Manual during onboarding training. This is also checked as part of our external ISO Audit. Furthermore, Configit carries out an engagement survey annually for all employees to maintain and further develop a safe and healthy working environment.

## Statutory Report on the Gender Composition of Management

We are committed to respecting human rights. This implies that we shall ensure equal opportunities for promotion for our employees at all levels of our business. We are aware that women are underrepresented on the Board of Directors and in the Executive Management Team. As of 31 December 2023, we have no women and five men on the Board of Directors. With our owners' focus on women in management, Configit has the target to have at least one representative of the underrepresented gender on the Board of Directors before the end of 2024.

Our focus has enabled that the representation of women in the top management has grown since 2019. Thus, Configit currently has two women and five men in the Executive Management Team. To mitigate underrepresentation, we strive to find suitable female candidates when recruiting for open positions at Configit. While qualification is the highest priority, we ensure that candidates of all genders are equally considered during the hiring process through dialogue between management, HR, and the hiring manager. At the end of 2023, 26% of the total staff were women, a decrease of 1% since 2023. In 2023, we added 2 female managers to the middle manager level – which is an increase from 2022 of 11%.

## Environmental Sustainability – including the Climate

Configit's commitment to responsible business conduct encompasses due diligence for environmental impacts, including impacts on the climate. Our commitment to implement the OECD Guidelines means that we continuously identify where we are at risk of impacting the environment.

We found that we are not at risk of causing or contributing to material impacts, but, as all businesses should, we have a focus on reducing CO2 emissions. We are also proud that our products hold the potential to contribute to reducing CO2 emissions for our customers, e.g., by enabling more efficient communication between sales and production and by eliminating manufacturing errors resulting from faulty configurations.

## Economic Sustainability – including Anti-corruption

Responsible business conduct entails that Configit also commits to due diligence in relation to economic sustainability, hereunder "anti-corruption." We implement the OECD Guidelines in all areas of our business. In our first impact assessments, and our draft re-assessment, we covered our activities in Denmark and identified few risks related to economic sustainability, hereunder "corruption and bribery."

Like other businesses, we prevent and mitigate risks in relation to, e.g., cronyism and nepotism, as well as risks associated with disproportionately large gifts. During 2020 we implemented appropriate procedures in this area, and we have not met any challenges in this area during our annual impacts assessments.

# Management's review

## Key Performance Indicators

Results of Key Performance Indicators for 2023:

1. Conduct impact assessments for one new location as part of our due diligence.  
-We prepared our updated re-assessments covering 2022 for our Danish operations but decided to postpone the inclusion of all our international operations for the re-assessments to be conducted in 2024 covering both 2023 and 2024.
2. Establish reduction targets for GHG emissions.  
-Achieved
3. Establish Key Performance Indicator (KPI) for "Freedom of Information."  
-KPI: Prepare brief to top management on how our products contribute to the fulfilment of 'freedom of information' in relation to the key parameters: Availability, Accessibility and Quality.
4. Carry through annual re-assessments in Denmark as part of our due diligence.  
-The annual re-assessments in 2023, covering 2022, were prepared in draft form.

## Key Performance indicators for 2024

1. Conduct impact re-assessments for Denmark for 2023 and 2024 covering our global operations.
2. Prepare brief to top management on 'freedom of information' as strategic opportunity.
3. Prepare plan for communication and involvement of internal stakeholders
4. Start preparing for reporting against the EU Corporate Sustainability Reporting Directive

## Company information

The primary owners are Polaris Private Equity, who have the majority vote and who are represented at the Board of Directors.

The Board of Directors held 5 ordinary board meetings during the financial year. These have been held both virtually through video conference and in person. Furthermore, a number of meetings have been held during the year covering specific topics including strategy updates, various oversight of projects, and general business updates.

The Group Management makes monthly financial reports and follows up on recorded differences to the forecast and budget on a regular basis. Periodic cashflow forecasts are made based on current expectations for receipts and payments in order to manage and follow up on liquidity. This work is reviewed by the Board of Directors.

The Board has not established any separate formal committees (e.g., remuneration committee or audit committee) due to the size of the company. The Board regularly assesses whether such committees are required in order to ensure adequate focus on e.g. risk management.

## Ownership

Configit Holding A/S is owned approx. 57% by Polaris Private Equity. The following companies own more than 5% of the share capital:

- Andersen Advisory Group A/S, CVR-no. 15 27 37 71
- Damgaard Company A/S, CVR- no. 25 53 83 15
- HRA ApS, CVR- no. 33 39 05 64

Polaris Private Equity is a member of Active Owners Denmark (formerly called the Danish Venture Capital and Private Equity Association (DVCA)) and therefore Configit adheres to the guidelines and recommendations published by Active Owners Denmark and comments if any recommendations are not followed. For further information please refer to [www.aktiveejere.dk](http://www.aktiveejere.dk).



## Management's review

### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

## Income statement 1 January - 31 December

	Note	Group		Parent company	
		2023	2022	2023	2022
		DKK	DKK	DKK	DKK
<b>Gross profit</b>		<b>90,182,217</b>	<b>66,114,913</b>	<b>5,845,588</b>	<b>6,836,587</b>
Staff expenses	1	-97,974,657	-97,197,454	-7,743,308	-8,001,442
Amortisation, depreciation and impairment losses of intangible assets and property, plant and equipment		-40,839,251	-39,883,398	0	0
<b>Profit/loss before financial income and expenses</b>		<b>-48,631,691</b>	<b>-70,965,939</b>	<b>-1,897,720</b>	<b>-1,164,855</b>
Income from investments in subsidiaries		0	0	-56,486,801	-65,082,706
Financial income	2	99,406	4,158,931	3,452,349	3,090,104
Financial expenses	3	-22,068,461	-12,694,800	-15,806,504	-11,880,134
<b>Profit/loss before tax</b>		<b>-70,600,746</b>	<b>-79,501,808</b>	<b>-70,738,676</b>	<b>-75,037,591</b>
Tax on profit/loss for the year	4	-137,930	4,464,229	0	12
<b>Net profit/loss for the year</b>	5	<b>-70,738,676</b>	<b>-75,037,579</b>	<b>-70,738,676</b>	<b>-75,037,579</b>

## Balance sheet 31 December

### Assets

	Note	Group		Parent company	
		2023	2022	2023	2022
		DKK	DKK	DKK	DKK
Completed development projects		57,394,374	55,433,818	0	0
Acquired other similar rights		0	0	0	0
Goodwill		248,620,046	269,195,498	0	0
<b>Intangible assets</b>	<b>6</b>	<b>306,014,420</b>	<b>324,629,316</b>	<b>0</b>	<b>0</b>
Other fixtures and fittings, tools and equipment		1,906,277	2,414,132	0	0
Leasehold improvements		865,066	1,122,063	0	0
<b>Property, plant and equipment</b>	<b>7</b>	<b>2,771,343</b>	<b>3,536,195</b>	<b>0</b>	<b>0</b>
Investments in subsidiaries	8	0	0	272,553,871	259,158,623
Other receivables	9	1,846,315	1,846,315	0	0
<b>Fixed asset investments</b>		<b>1,846,315</b>	<b>1,846,315</b>	<b>272,553,871</b>	<b>259,158,623</b>
<b>Fixed assets</b>		<b>310,632,078</b>	<b>330,011,826</b>	<b>272,553,871</b>	<b>259,158,623</b>
Trade receivables		26,204,306	27,812,763	0	0
Receivables from group enterprises		0	0	5,561,726	46,764,236
Other receivables		63,398	6,338	63,398	0
Deferred tax asset	10	0	5,636,348	0	0
Prepayments	11	3,373,345	2,164,448	0	146,461
<b>Receivables</b>		<b>29,641,049</b>	<b>35,619,897</b>	<b>5,625,124</b>	<b>46,910,697</b>
<b>Cash at bank and in hand</b>		<b>13,817,460</b>	<b>12,791,820</b>	<b>325,886</b>	<b>712,204</b>
<b>Current assets</b>		<b>43,458,509</b>	<b>48,411,717</b>	<b>5,951,010</b>	<b>47,622,901</b>
<b>Assets</b>		<b>354,090,587</b>	<b>378,423,543</b>	<b>278,504,881</b>	<b>306,781,524</b>

## Balance sheet 31 December

### Liabilities and equity

	Note	Group		Parent company	
		2023	2022	2023	2022
		DKK	DKK	DKK	DKK
Share capital	12	6,037,155	5,782,155	6,037,155	5,782,155
Retained earnings		125,855,606	166,467,119	125,855,606	166,467,119
<b>Equity</b>		<b>131,892,761</b>	<b>172,249,274</b>	<b>131,892,761</b>	<b>172,249,274</b>
Credit institutions		47,106,782	95,970,818	47,106,782	95,970,818
Other payables		45,492,432	42,290,221	39,121,252	35,926,719
<b>Long-term debt</b>	13	<b>92,599,214</b>	<b>138,261,039</b>	<b>86,228,034</b>	<b>131,897,537</b>
Credit institutions	13	75,350,289	12,350,863	58,672,531	1,522
Trade payables		13,127,142	6,972,155	660,767	780,800
Other payables	13	14,678,456	29,767,805	1,050,788	1,852,391
Deferred income	14	26,442,725	18,822,407	0	0
<b>Short-term debt</b>		<b>129,598,612</b>	<b>67,913,230</b>	<b>60,384,086</b>	<b>2,634,713</b>
<b>Debt</b>		<b>222,197,826</b>	<b>206,174,269</b>	<b>146,612,120</b>	<b>134,532,250</b>
<b>Liabilities and equity</b>		<b>354,090,587</b>	<b>378,423,543</b>	<b>278,504,881</b>	<b>306,781,524</b>
Contingent assets, liabilities and other financial obligations	17				
Related parties	18				
Subsequent events	19				
Accounting Policies	20				

## Statement of changes in equity

### Group

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total</u>
	DKK	DKK	DKK
Equity at 1 January	5,782,155	166,467,119	172,249,274
Cash capital increase	255,000	25,245,000	25,500,000
Net profit/loss for the year	0	-65,856,513	-65,856,513
<b>Equity at 31 December</b>	<b>6,037,155</b>	<b>125,855,606</b>	<b>131,892,761</b>

### Parent company

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total</u>
	DKK	DKK	DKK
Equity at 1 January	5,782,155	166,467,119	172,249,274
Cash capital increase	255,000	25,245,000	25,500,000
Net profit/loss for the year	0	-65,856,513	-65,856,513
<b>Equity at 31 December</b>	<b>6,037,155</b>	<b>125,855,606</b>	<b>131,892,761</b>

## Cash flow statement 1 January - 31 December

	Note	Group	
		2023	2022
		DKK	DKK
Result of the year		-70,738,676	-75,037,579
Adjustments	15	67,828,399	34,547,266
Change in working capital	16	-971,544	4,362,065
<b>Cash flow from operations before financial items</b>		<b>-3,881,821</b>	<b>-36,128,248</b>
Financial income		99,406	4,158,932
Financial expenses		-22,068,461	-12,694,797
Corporation tax received		5,498,418	3,350,692
<b>Cash flows from operating activities</b>		<b>-20,352,458</b>	<b>-41,313,421</b>
Purchase of intangible assets		-20,960,905	-23,622,798
Purchase of property, plant and equipment		-498,598	-2,974,657
Fixed asset investments made etc		0	964,586
<b>Cash flows from investing activities</b>		<b>-21,459,503</b>	<b>-25,632,869</b>
Raising of loans from credit institutions		14,135,390	6,778,902
Raising of payables to group enterprises		0	12,337,759
Raising of other long-term debt		3,202,211	0
Cash capital increase		25,500,000	0
<b>Cash flows from financing activities</b>		<b>42,837,601</b>	<b>19,116,661</b>
<b>Change in cash and cash equivalents</b>		<b>1,025,640</b>	<b>-47,829,629</b>
Cash and cash equivalents at 1 January		12,791,820	60,621,449
<b>Cash and cash equivalents at 31 December</b>		<b>13,817,460</b>	<b>12,791,820</b>
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		13,817,460	12,791,820
<b>Cash and cash equivalents at 31 December</b>		<b>13,817,460</b>	<b>12,791,820</b>

# Notes to the Financial Statements

	Group		Parent company	
	2023	2022	2023	2022
	DKK	DKK	DKK	DKK
<b>1. Staff Expenses</b>				
Wages and salaries	110,519,536	110,699,842	7,674,895	7,953,473
Pensions	772,222	848,251	0	0
Other social security expenses	2,918,086	4,158,830	24,851	27,951
Other staff expenses	4,879,703	5,113,323	43,562	20,018
	<u>119,089,547</u>	<u>120,820,246</u>	<u>7,743,308</u>	<u>8,001,442</u>
Transfer to production wages	-21,114,890	-23,622,792	0	0
	<u>97,974,657</u>	<u>97,197,454</u>	<u>7,743,308</u>	<u>8,001,442</u>

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

Average number of employees	<u>122</u>	<u>133</u>	<u>4</u>	<u>4</u>
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	Group		Parent company	
	2023	2022	2023	2022
	DKK	DKK	DKK	DKK
<b>2. Financial income</b>				
Interest received from group enterprises	0	0	3,416,533	3,086,753
Other financial income	99,406	21,400	35,816	3,351
Exchange gains	0	4,137,531	0	0
	<u>99,406</u>	<u>4,158,931</u>	<u>3,452,349</u>	<u>3,090,104</u>

	Group		Parent company	
	2023	2022	2023	2022
	DKK	DKK	DKK	DKK
<b>3. Financial expenses</b>				
Other financial expenses	16,653,360	12,694,800	15,802,672	11,872,765
Exchange loss	5,415,101	0	3,832	7,369
	<u>22,068,461</u>	<u>12,694,800</u>	<u>15,806,504</u>	<u>11,880,134</u>

## Notes to the Financial Statements

	<b>Group</b>		<b>Parent company</b>	
	2023	2022	2023	2022
	DKK	DKK	DKK	DKK
<b>4. Income tax expense</b>				
Current tax for the year	1,582	12,568	0	-12
Deferred tax for the year	0	-4,476,797	0	0
Adjustment of deferred tax concerning previous years	136,348	0	0	0
	<b>137,930</b>	<b>-4,464,229</b>	<b>0</b>	<b>-12</b>

	<b>Parent company</b>	
	2023	2022
	DKK	DKK
<b>5. Profit allocation</b>		
Transfer for the year to other reserves	-4,882,163	0
Retained earnings	-65,856,513	-75,037,579
	<b>-70,738,676</b>	<b>-75,037,579</b>



## Notes to the Financial Statements

### 6. Intangible fixed assets

#### Group

	Completed development projects	Acquired other similar rights	Goodwill
	DKK	DKK	DKK
Cost at 1 January	209,758,115	310,385	411,509,041
Additions for the year	21,114,890	0	0
Cost at 31 December	230,873,005	310,385	411,509,041
Impairment losses and amortisation at 1 January	154,324,297	310,385	142,313,543
Amortisation for the year	19,154,334	0	20,575,452
Impairment losses and amortisation at 31 December	173,478,631	310,385	162,888,995
<b>Carrying amount at 31 December</b>	<b>57,394,374</b>	<b>0</b>	<b>248,620,046</b>

The Group's development projects comprise development of new functionality in the Group's product portfolio (Ace, Model, Build and Quote) as well as development of cloudbased solutions/products. The projects are progressing as planned, and the cost are capitalized on an ongoing basis. The individual projects are amortised over the shorter of the sellable life of product or 5 years. The amortisation begins at completion. Market research and customer interest show an increased interest for the key competences of the Group – development and research in software that enables implementation of CLM (Configuration Lifecycle Management) the core of which is the patented technology of the parent company Configit A/S.

### 7. Property, plant and equipment

#### Group

	Other fixtures and fittings, tools and equipment	Leasehold improve- ments
	DKK	DKK
Cost at 1 January	10,246,500	1,944,562
Additions for the year	346,476	104,660
Disposals for the year	0	-106,523
Cost at 31 December	10,592,976	1,942,699
Impairment losses and depreciation at 1 January	7,832,368	822,499
Depreciation for the year	854,331	255,134
Impairment losses and depreciation at 31 December	8,686,699	1,077,633
<b>Carrying amount at 31 December</b>	<b>1,906,277</b>	<b>865,066</b>

## Notes to the Financial Statements

	Parent company	
	2023	2022
	DKK	DKK
<b>8. Investments in subsidiaries</b>		
Cost at 1 January	621,821,752	621,821,752
Additions for the year	64,999,998	0
Cost at 31 December	<u>686,821,750</u>	<u>621,821,752</u>
Value adjustments at 1 January	-362,663,129	-293,565,927
Net profit/loss for the year	-35,911,349	-44,507,254
Other equity movements, net	4,882,051	-4,014,496
Amortisation of goodwill	-20,575,452	-20,575,452
Value adjustments at 31 December	<u>-414,267,879</u>	<u>-362,663,129</u>
<b>Carrying amount at 31 December</b>	<u><b>272,553,871</b></u>	<u><b>259,158,623</b></u>

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Ownership
Configit A/S	Copenhagen, Denmark	41,807,783	100%

## 9. Other fixed asset investments

### Group

	Other receivables
	DKK
Cost at 1 January	<u>1,846,315</u>
Cost at 31 December	<u>1,846,315</u>
<b>Carrying amount at 31 December</b>	<u><b>1,846,315</b></u>

## Notes to the Financial Statements

	<b>Group</b>		<b>Parent company</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
	<b>DKK</b>	<b>DKK</b>	<b>DKK</b>	<b>DKK</b>
<b>10. Deferred tax asset</b>				
Deferred tax asset at 1 January	5,636,348	4,516,817	0	0
Amounts recognised in the income statement for the year	0	5,636,348	0	0
Amounts recognised in equity for the year	-5,636,348	-4,516,817	0	0
<b>Deferred tax asset at 31 December</b>	<b>0</b>	<b>5,636,348</b>	<b>0</b>	<b>0</b>

### 11. Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

# Notes to the Financial Statements

## 12. Share capital

	Number	Nominal value
		DKK
P-shares	36,198,042	361,980
A-shares	122,942,105	1,231,050
B-shares	39,256,681	392,567
C1-shares	233,563,236	2,335,632
C2-shares	519,975,350	519,975
C3-shares	3,556,802	35,568
C4-shares	7,918,370	7,919
X-shares	0	1
Y-shares	0	1
AA-shares	24,801,942	248,019
BB-shares	8,731,025	87,310
CC1-shares	45,287,738	452,877
CC2-shares	100,822,830	100,823
CC3-shares	689,662	6,897
CC4-shares	1,535,370	1,535
AAA-shares	7,093,181	70,932
BBB-shares	2,234,266	22,343
CCC1-shares	13,029,291	130,293
CCC2-shares	29,006,740	29,007
CCC4-shares	198,416	1,984
	441,720	442
		<b>6,037,155</b>

## Notes to the Financial Statements

Group		Parent company	
2023	2022	2023	2022
DKK	DKK	DKK	DKK

### 13. Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

#### Credit institutions

After 5 years	0	0	0	0
Between 1 and 5 years	47,106,782	95,970,818	47,106,782	95,970,818
Long-term part	47,106,782	95,970,818	47,106,782	95,970,818
Other short-term debt to credit institutions	75,350,289	12,350,863	58,672,531	1,522
	<b>122,457,071</b>	<b>108,321,681</b>	<b>105,779,313</b>	<b>95,972,340</b>

#### Other payables

After 5 years	6,371,180	6,363,502	0	0
Between 1 and 5 years	39,121,252	35,926,719	39,121,252	35,926,719
Long-term part	45,492,432	42,290,221	39,121,252	35,926,719
Other short-term payables	14,678,456	29,767,805	1,050,788	1,852,391
	<b>60,170,888</b>	<b>72,058,026</b>	<b>40,172,040</b>	<b>37,779,110</b>

### 14. Deferred income

Deferred income consists of payments received in respect of income in subsequent years.

## Notes to the Financial Statements

	Group	
	2023	2022
	DKK	DKK
Financial income	-99,406	-4,158,931
Financial expenses	22,068,461	12,694,800
Depreciation, amortisation and impairment losses, including losses and gains on sales	40,839,251	39,883,398
Tax on profit/loss for the year	137,930	-4,464,229
Other adjustments	4,882,163	-9,407,772
	<b>67,828,399</b>	<b>34,547,266</b>

### 15. Cash flow statement - Adjustments

Financial income	-99,406	-4,158,931
Financial expenses	22,068,461	12,694,800
Depreciation, amortisation and impairment losses, including losses and gains on sales	40,839,251	39,883,398
Tax on profit/loss for the year	137,930	-4,464,229
Other adjustments	4,882,163	-9,407,772
	<b>67,828,399</b>	<b>34,547,266</b>

Other adjustments includes exchange adjustments of DKK 4,882,051.

	Group	
	2023	2022
	DKK	DKK
Change in receivables	342,500	1,418,928
Change in trade payables, etc	-1,314,044	2,943,137
	<b>-971,544</b>	<b>4,362,065</b>

### 16. Cash flow statement - Change in working capital

Change in receivables	342,500	1,418,928
Change in trade payables, etc	-1,314,044	2,943,137
	<b>-971,544</b>	<b>4,362,065</b>

	Group		Parent company	
	2023	2022	2023	2022
	DKK	DKK	DKK	DKK
<b>17. Contingent assets, liabilities and other financial obligations</b>				
<b>Rental and lease obligations</b>				
Lease obligations under operating leases. Total future lease payments:				
There has entered into operating lease of premises (TDKK).	11,315	16,744	0	0
	<b>11,315</b>	<b>16,744</b>	<b>0</b>	<b>0</b>

# Notes to the Financial Statements

Group		Parent company	
2023	2022	2023	2022
DKK	DKK	DKK	DKK

## 17. Contingent assets, liabilities and other financial obligations

### Guarantee obligations

In accordance with Section 479A of the Companies Act 2006, Configit Limited (UK company number 07883893) is exempt from the requirements of the Companies Act 2006 relating to the audit of individual accounts by virtue of guarantee provided by Configit A/S.

### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Configit A/S, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

The company have guaranteed Configit A/S' commitment with Jyske Bank A/S.

## 18. Related parties

	Basis
<b>Controlling interest</b>	
Polaris Privat Equity IV KS, Copenhagen	Main shareholder

### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

## 19. Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

# Notes to the Financial Statements

## 20. Accounting policies

The Annual Report of Configit Holding A/S for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated Financial Statements and the Parent Company Financial Statements for 2023 are presented in DKK.

### Recognition and measurement

The Financial Statements have been prepared under the historical cost method.

All expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Configit Holding A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.



# Notes to the Financial Statements

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

## Translation policies

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies. If currency positions are considered to hedge future cash flows, value adjustments are recognized directly in equity.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Income statement

### Revenue

As income recognition criterion for sale of services, the production criterion is applied. Revenue comprises the invoiced revenue for the year reduced by prepayments and with addition for work in progress measured at market value.

As income recognition criterion for license sales, the sales method is applied. Revenue is recognised in the income statement when delivery is made and risk has been transferred to the buyer before the end of the financial year.

As income recognition criterion for sale of support and maintenance, the sales method is applied. Revenue is recognised over the contract period regarding support and maintenance and therefore deferred revenue is recognised within the balance sheet.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve the consolidated revenue for the year.

### Other external expenses

Other external expenses comprise selling costs, facility costs, administrative expenses, and not capitalised development costs.

### Gross profit

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.

### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

# Notes to the Financial Statements

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

## Income from investments in subsidiaries

The item “Income from investments in subsidiaries” in the income statement includes the proportionate share of the profit for the year.

## Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

## Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with . The tax effect of the joint taxation is allocated to Danish enterprises in proportion to their taxable incomes.

## Balance sheet

### Intangible fixed assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 20 year.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 3-5 year.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans contracted directly for financing the construction of property, plant and equipment are recognised in cost over the construction period.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	5 years
Leasehold improvements	5 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

# Notes to the Financial Statements

## Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment and investments are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

## Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item “Investments in subsidiaries” in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to “Reserve for net revaluation under the equity method” under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

## Other fixed asset investments

Other fixed asset investments consist of deposits.

## Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

## Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

## Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

## Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

# Notes to the Financial Statements

## Financial liabilities

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

## Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

## Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

### *Cash flows from operating activities*

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

### *Cash flows from investing activities*

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

### *Cash flows from financing activities*

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

### *Cash and cash equivalents*

Cash and cash equivalents comprise "Cash at bank and in hand" and "Overdraft facilities".

The cash flow statement cannot be immediately derived from the published financial records.

## Financial Highlights

### Explanation of financial ratios

Return on assets	$\text{Profit/loss of ordinary primary operations} \times 100 / \text{Total assets at year end}$
Solvency ratio	$\text{Equity at year end} \times 100 / \text{Total assets at year end}$
Return on equity	$\text{Net profit for the year} \times 100 / \text{Average equity}$