# **CARLSBERG INTERNATIONAL A/S**

Ny Carlsberg Vej 100 1799 København V

Annual report 1 January 2016 - 31 December 2016

The annual report has been presented and approved on the company's general meeting the

17/03/2017

Ulrik Andersen Chairman of general meeting

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# **Company information**

Reporting company	CARLSBERG INTERNATIONAL A/S Ny Carlsberg Vej 100 1799 København V		
	Phone number:	33273300	
	CVR-nr:	37353817	
	Reporting period:	01/01/2016 - 31/12/2016	
Auditor	KPMG Statsautori Dampfærgevej 28	seret Revisionspartnerselskab	
	2100 København Ø		
DK Denmark			
	CVR-nr:	25578198	
	P-number:	1019406624	

# **Statement by Management**

The Supervisory Board and the Executive Board have today discussed and approved the Annual Report of Carlsberg International A/S.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act. We consider

the accounting policies used to be appropriate. In our opinion the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2016 and of the results of the

Company's operations for the financial year 1 January – 31 December 2016.

Further, in our opinion the Management's review includes a fair review of the matters the review describes.

We recommend that the Annual General Meeting approve the Annual Report.

Copenhagen, the 17/03/2017

#### Management

Jan Thieme Rasmussen

#### **Board of directors**

Ulrik Andersen (Chairman) Jan Thieme Rasmussen

Monica Gregers Smith

# The independent auditor's report on financial statements

To the shareholders of Carlsberg International A/S

# Opinion

We have audited the financial statements of Carlsberg International for the financial year 1 January -31December 2016, comprising income statement, balance sheet and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act. In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2016 and of the results of the Company's operations for the financial year 1 January – 31 December 2016 in accordance with the Danish Financial Statements Act.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of management for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibility

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

— identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material

misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control

— obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management

— conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern

— evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management's review

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 17/03/2017

Henrik O. Larsen State Authorised Public Accountant KPMG Statsautoriseret Revisionspartnerselskab CVR: 25578198 Henrik Kyhnauv State Authorised Public Accountant KPMG Statsautoriseret Revisionspartnerselskab CVR: 25578198

# **Management's Review**

The objective of the company is investments in Asian breweries.

#### The Development in activities and financial position

Result for the year is DKK -628 tk, which is recommended to be transferred to retained earnings. The company's equity as of 31 December, 2016 amounts to DKK 1,788,943 tk.

#### Events occuring after the date of balance

No events that have significant influence on the true and fair view of the financial position have occurred since the end of the reporting period.

# **Accounting Policies**

The annual report has been prepared in accordance with the regulation applying to Reporting class B. The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### **Foreign currency valuation**

On initial recognition, transactions denominated in foreign currencies, are translated to the functional currency (DKK) at the exchange rate ruling at the transaction date. Exchange rate differences arising between the exchange rate at the transaction date and at the d ate of payment are recognized in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rate ruling at the end of the reporting period. The difference between the exchange rate at the end of the reporting period and the exchange rate at the date on which the receivable or payable arose or the exchange rate in the last annual report is recognized in the income statement under financial or financial expenses.

#### **INCOME STATEMENT**

#### Administrative expenses

Administrative expenses comprises primarily staff costs, audit fee and management fee for rent, IT, Back-office services etc. Write-down on receivables from group enterprises.

#### **Financial income and expenses**

Financial income and expenses include interests, realized and unrealized exchange rate gains and losses as well as charges and allowances under the tax-on-account scheme etc.

#### Tax on profit/loss for the year

The tax for the year included in the Income statement consists of the current tax for the year and the changes in deferred tax. Current tax is calculated on the applied tax rate for the current year. The Company is jointly taxed with Carlsberg A/S. The jointly taxed Danish companies settles the calculated payable tax to Carlsberg A/S. Carlsberg A/S settles the tax with the tax authorities (full distribution method).

#### **BALANCE SHEET**

#### Investments

Equity investments in group entities and associates are measured at cost. When the cost exceeds the recoverable amount, write-down is made to this lower value. The cost is reduced by dividends received exceeding acumulated earnings after the acquisition date.

#### Receivables

Receivables are measured at amortized cost. Write-down are made for bad debt losses based on an individual assessment of receivables.

#### Accrued income and deferred expenses

Prepayments recognized as current assets include prepayments of costs for the following year.

#### **Deferred** tax

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities.

#### **Financial liabilities**

Liabilities are measured at net realizable value.

# Income statement 1 Jan 2016 - 31 Dec 2016

	Disclosure	2016	2015
		kr.	kr.
Administrative expenses	1	-119,439,000	-13,000
Profit (loss) from ordinary operating activities		-119,439,000	-13,000
Other finance income	2	148,288,000	137,689,000
Other finance expenses	3	-22,066,000	-3,025,000
Profit (loss) from ordinary activities before tax		6,783,000	134,651,000
Tax expense	4	-7,411,000	-6,268,000
Profit (loss)		-628,000	128,383,000
Proposed distribution of results			
Retained earnings		-628,000	128,383,000
Gross		-628,000	128,383,000

# **Balance sheet 31 December 2016**

## Assets

	Disclosure	2016	2015
		kr.	kr.
Investments in group enterprises		553,383,000	553,383,000
Receivables from group enterprises		294,524,000	305,196,000
Investments in associates		248,516,000	248,516,000
Other investments		58,000	58,000
Investments	5	1,096,481,000	1,107,153,000
Total non-current assets		1,096,481,000	1,107,153,000
Receivables from group enterprises		726,684,000	626,907,000
Other receivables		0	86,545,000
Receivables		726,684,000	713,452,000
Cash and cash equivalents		1,000	3,111,000
Current assets		726,685,000	716,563,000
Total assets		1,823,166,000	1,823,716,000

# **Balance sheet 31 December 2016**

# Liabilities and equity

	Disclosure	2016	2015
		kr.	kr.
Contributed capital	6	1,100,000	1,100,000
Retained earnings		1,787,843,000	1,788,472,000
Total equity		1,788,943,000	1,789,572,000
Payables to group enterprises		29,423,000	30,465,000
Tax payables		4,787,000	2,273,000
Other payables, including tax payables, liabilities other than provisions		13,000	1,406,000
Short-term liabilities other than provisions, gross		34,223,000	34,144,000
Liabilities other than provisions, gross		34,223,000	34,144,000
Liabilities and equity, gross		1,823,166,000	1,823,716,000

# Disclosures

### 1. Administrative expenses

During the accounting year, one managing director, was employed at the company. The board of Directors and the Executive board have not received remuneration.

### 2. Other finance income

	2016 kr.	2015 kr.
Dividends	104,406,000	119,298,000
Interest income from group enterprises	26,725,000	13,609,000
Other financial income	17,157,000	4,782,000
	148,288,000	137,689,000

### 3. Other finance expenses

The company's interest expense, to group enterprises amounts to DKK 3,346tk. (2015: DKK 943k.).

### 4. Tax expense

	2016 kr.	2015 kr.
Current tax	-7,450,000	-4,526,000
Changes in deferred tax	0	-1,786,000
Prior year adjustments	39,000	44,000
	-7,411,000	-6,268,000

Paid taxes for the year tDKK 2,234 (2015: DKK 0)

In 2016 the company has received a tax refund of DKK 0 (2015:tDKK 1,116)

# **5.** Investments

	in group	Receivables from group enterprises	in ,	Other nvestments	Total
	kr.	kr.	kr.	kr.	kr.
Opening net book amount Adjustment		305,196,000 -10,672,000	248,516,000 0	58,000 1 0	,107,153,000 -10,672,000
	553,383,000	294,524,000	248,516,000	58,000 1	,096,481,000

Investments in group enterprises::

Name	City	Qwnership kr.	Equity kr.	Result kr.
Carlsberg Vietnam Breweries				
Ltd.	Hue City	100%	318,659,0002	211,524,000
Zeus International AG	Zürich	100%	29,231,000	-11,000
International Beverages	Ho Chi Minh City	60%	7,071,000	-2,429,000
Distributors				

Investements in associates include:

Name, legal form and homeplace	City	Ownership kr.	Equity kr.	Result kr.
Tibet Lhasa Brewery Company Limited	Lhasa	50% 94	7,173,000 68	3,988,000

### 6. Contributed capital

The share capital consists of 1 share of DKK 1,000k and 2 shares of DKK 50k. The share capital, were increased, in 2011, with DKK 100k. Otherwise, there has been no changes to the share capital in the past 5 years.

### 7. Disclosure of contingent liabilities

The company is jointly taxed with Carlsberg A/S. As a fully owned subsidiary, companies are liable jointly and severally with the other companies in the joint taxation of Danish corporate taxes and withholding taxes on dividends, interest and royalties in the joint taxation. The total amount is shown in the financial statements of Carlsberg A/S, the management company of the joint taxation.

# 8. Disclosure of ownership

# Ownership

The share capital is fully owned by Carlsberg Breweries A/S, Copenhagen.

### G roup relations

The Company accounts is part of the smallest group Carlsberg Breweries A/S, Copenhagen and the largest group Carlsberg A/S, Copenhagen.