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Company information

Company

NIRAS A/S
Sortemosevej 19
3450 Allerød
Denmark

Municipality of registered office: Allerød

Tel.: +45 4810 4200

www.niras.dk
niras@niras.dk

Central Business Register (CVR) No. 37 29 57 28

Financial year 1 January – 31 December

Board of Directors

Lisbeth Knudsen (Chairman)
Carsten Toft Boesen
Mads Søndergaard
Tina Hørbye Løj Christensen
Camilla Kronborg Damgaard*
Rikke Holm*

*) elected by the employees

Executive Board

Carsten Toft Boesen

Auditors

PricewaterhouseCoopers
Strandvejen 44
2900 Hellerup
Denmark

Independent Auditor's Report (continued)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 21 March 2024

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Jesper Møller Langvad
State Authorised Public Accountant
mne21328

Kaare von Cappeln
State Authorised Public Accountant
mne11629

Key figures and financial ratios

	2023 DKK '000	2022 DKK '000	2021* DKK '000	2020* DKK '000	2019 DKK '000
5-year key figures					
Revenue	2.345.898	2.029.179	1.734.417	1.619.979	1.525.776
Value of own production	1.734.610	1.573.169	1.356.538	1.276.117	1.341.696
EBITDA	116.272	117.057	84.948	87.349	72.994
EBITA	107.125	104.603	73.323	75.964	59.754
EBIT	103.296	99.198	70.844	73.265	56.858
Financial income and expenses, net	19.288	2.374	1.223	(4.439)	2.601
Net profit for the year	94.590	75.137	56.494	53.111	47.348
Contract work in progress	198.398	175.674	149.624	133.041	152.067
Trade receivables	389.707	372.007	289.205	263.157	356.043
Prepayments received	325.403	280.340	260.050	213.478	175.511
Contract work in progress, receivables and prepayments, net	262.702	267.341	178.779	182.720	332.599
Net working capital	534.478	437.392	403.253	460.030	366.696
Cash and cash equivalents and securities	4.864	2.676	145.706	257.198	45.929
Equity	405.147	338.557	314.517	283.023	269.912
Balance sheet total	1.252.737	1.036.702	981.685	1.021.391	877.029
Investments in property, plant and equipment	2.866	3.130	10.963	2.195	5.934
Number of employees, average	1.887	1.774	1.602	1.575	1.684
Financial ratios					
EBITA/FTE	56,8	58,9	45,8	48,2	35,5
EBITDA margin (%)	6,7	7,4	6,3	6,8	5,4
EBITA margin (%)	6,2	6,6	5,4	6,0	4,5
EBIT margin (%)	6,0	6,3	5,2	5,7	4,2
Current ratio	1,8	1,8	1,8	1,8	1,8
Return on equity (%)	25,4	23,0	18,9	19,8	18,1
Equity ratio (%)	32,3	32,7	32,0	27,7	30,8

*Reclassification between project expenses and revenue has been done to comparative figures, including key figures for the years 2020 until 2021, for consistency with the current year presentation.

Management's review

Principal activity

NIRAS offers consultancy services from its regional offices in Allerød, Aalborg, Aarhus, Odense and the affiliated local offices.

Activities and financial position

In 2023 NIRAS demonstrated robust financial performance and achieved significant results with our strategy, which concluded in 2023. With a strong focus on growth and strategic initiatives, particularly in the areas of sustainability, green transition and digitalisation, we not only achieved strong financial results but also created a sustainable impact on society through our projects with clients and partners.

NIRAS revenue was DKK 2.345,8 million in 2023 the growth was primarily organically driven. Top-line growth was largely generated from energy activities. The organic growth was 15,6% in 2023 exceeding the expected 5% growth in last year's annual report.

EBITA in 2023 amounted to DKK 107.125 thousand, reflecting an EBITA margin of 6,2. EBITA margin slightly decreased compared to 2022 due to investments in sustainability, digitalisation and business development. We invested more than DKK 12 million to enhance our sustainability services and maintain our position as a leading provider of sustainability engineering solutions. In addition, an investment of close to DKK 5 million was made in digital development to ensure our status as an innovative and digital company.

Net financial income of DKK 19.3 million was primarily affected by favourable bank interests from the company's deposits in the Group cashpool.

Net profit 2023 was DKK 94,6 million.

Uncertainty in connection with recognition and measurement

Contract work in progress is measured including estimates of the stage of completion. In the course of a project, positive or negative variances may occur compared with the estimates applied.

Goodwill impairment test is based on estimated future cash flows, discount rates and growth rates. Such estimates are subject to uncertainty and changes may have a major impact.

No significant uncertainties other than those described above exist in respect of the Annual Report.

Governance and risk management

Systematic and timely key risk management is an integral part of NIRAS's Executive Management activities. The purpose of the systematic approach is to ensure that potential risks are identified, analysed and rated with regard to likelihood and impact.

It is essential to reveal which known risks should be considered key risks and to ensure that agreed-upon actions are proportionate to both the risk and to the Management's risk appetite.

Management's review (continued)

The objective is to eliminate the risk or reduce its impact to a level that is manageable within the boundaries of the Executive Management's risk acceptance criteria.

We distinguish between:

Strategic risk management: addressing key risks, i.e. risks with severe potential of becoming a major threat to NIRAS and our employees, if not managed correctly and timely.

Operational risk management: handling of risks with low to moderate severity related to daily operations.

NIRAS's Board of Directors (BoD) is overall responsible for NIRAS's risk management strategy and the overall framework. The Executive Directors (ED) are responsible for the daily risk management processes and the continuous development of the framework.

NIRAS has established a Risk Management Team (RMT) to assist the business' risk management. The RMT is mandated to develop risk procedures and tools within the framework, approved by the Board of Directors. Further, the RMT also supports management by identifying and monitoring key risks, suggest mitigation and follow up on action efficiency. The RMT is supported by a risk coordinator.

Responsible risk officers are appointed for each identified risk area to follow up at the operational risk management level and report to the RMT.

Project management:

Risk description: NIRAS enters a variety of complex client contracts globally. Insufficient identification, assessment, and management of critical risks and opportunities within fixed-price client contracts may result in detrimental effects on short term and long term profitability.

Potential impact: Inadequate project management could manifest as operational challenges, regulatory non-compliance, financial losses, or harm to the business's reputation adversely impacting shareholder value.

Risk mitigation:

- Standardised review and risk assessment of clients and contracts.
- Risk management programme to ensure risk management of project.
- Ensuring and strengthening group-wide risk management activities through lessons-learned and skill development.

IT and data:

Risk description: NIRAS handles proprietary business information, client data, and third-party information within various technologies. At the same time, NIRAS faces evolving and sophisticated threats, such as increasing number of cyberattacks, ransomware, denial of service, and other malicious activities.

Potential impact: IT and data threats pose risks of system interruptions, data loss, and entail potential legal and financial consequences. Such incidents may result in the loss of client confidence, damage to brand reputation. And financial losses, including the possibility of litigation and regulatory actions.

Management's review (continued)

Risk mitigation:

- NIRAS employs robust cybersecurity measures, including training, external scanning, penetration tests, and infrastructure monitoring, aligned with the NIST cybersecurity framework, to safeguard NIRAS against cyberattacks.
- GDPR compliance is monitored through system housing policies and data processing agreements.
- Internal policies include guidance and requirements for training and awareness campaigns.

NIRAS will meet the requirements for all relevant systems to the NIS2 Directive for managing cybersecurity risks before October 2024.

ESG transformation:

Risk description: Failure to deliver on the ESG transformation journey and ensure consistent and reliable reporting on ESG.

Potential impact: Not succeeding this transformation would adversely impact NIRAS's client retention and attraction and the ability to attract talent.

Risk mitigation:

- NIRAS is progressing the implementation of an improved ESG governance framework including the adoption to CSRD legislation, target setting and reporting to deliver first updated group-wide reporting on ESG in 2025.

NIRAS obtained the ISO4001 Environmental Management Certification in 2022 to work systematically and seriously with environmental risks.

AI technologies and transformation:

Risk description: While AI technologies are seen as an opportunity, the rapid evolution of AI technologies, on the other hand, may require constant adaptation to remain competitive and effective.

Potential impact: An unsuccessful adoption of AI technologies could potentially harm the data security, the operational efficiency and competitive advantage, and the workforce collaborative dynamics, all with a crucial consequence for NIRAS' operations.

Risk mitigation:

- Implementation of NIRAS specific AI guidelines and tools to ensure data security and efficient utilisation.
- Leveraging from the NIRAS existing IT and data risk management framework.
- Establishment of formalised training and development programmes.

Management's review (continued)

Geopolitical and macroeconomic:

Risk description: The potential threats of political instability, conflicts, pandemics, or other geopolitical risks, along with a global economic slowdown and escalating inflation leading to higher interest rates, pose risks to both the demand and operations of NIRAS.

Potential impact: The general slowdown and the increased interest rates impact the investment appetite in the market impacting the demand for engineering services. The inflationary pressure leads to increased labour cost, cost of materials, and overall project expenses, thereby impacting profitability.

Risk mitigation:

- NIRAS strives to diversify its business in regards to both services, markets and client.
- Constant focus on costs and operational performance.
- NIRAS works to secure stable revenue streams by strengthening long term client relations.

Compliance with laws and regulations:

Risk description: Non-compliance with applicable laws and regulations in a rapidly changing regulatory global environment. Operating in multiple countries means navigation a complex web of diverse regulations, standards and legal requirements.

Potential impacts: Failure to comply with laws and regulations may result in legal and financial consequences, as well as damage to the reputation of NIRAS and its clients which again impacts the ability to attract both employees and clients.

Risk mitigation:

- Whistleblower mechanism is established to ensure reporting of any potential compliance violations.
- Establishment of a robust Integrity Management System to ensure compliance, anti-corruption and other integrity matters. This includes policies, training, online tests of employees and continuous evaluation and improvement.
- Thorough due diligence process for vendors and other third-party partners.

Talent availability:

Risk description: The availability of talent and qualified employees is a significant concern in NIRAS. This risk pertains to the challenge of ensuring that the organisation has access to a skilled and capable workforce to drive the delivery of high quality engineering services.

Potential impacts: Shortage of talent and qualified employees could potentially limit the quality and/or quantity of projects delivered by NIRAS which would be critical for the NIRAS operations.

Risk mitigation:

- Talent pipeline programmes in corporation with educational institutions.
- Graduate programmes ensuring on-boarding and development of talents.
- Knowledge management ensuring that knowledge is preserved within the organisation.

Management's review (continued)

- Employee engagement and satisfaction programmes (e.g. MyWorkLife) with bi-annual surveys for evaluation.
- Recruitment and retention campaigns targeted specific groups of experts.

Health and safety:

Risk description: Failure to implement internal processes securing the health and safety of our employees and preventing incidents whether it is related to subconsultant or NIRAS employees at the office, on travels, on field studies, site work or visits, or other.

Potential impact: Health and safety risks can have severe consequences, including physical injuries, mental health strains, and even fatalities, all of which come at a great human cost. Additionally, these risks can result in project delays, legal complications, and damage to the reputation of both NIRAS and its clients.

Risk mitigation:

- Policies and internal processes to ensure the health and safety of employees and prevent both physical incidents and mental health strains.
- Provide training and education to employees on health and safety protocols.
- Conduct regular safety audits and risk assessments to identify and address potential hazards.
- Establish emergency response plans and procedures.
- Ensure compliance with local and international health and safety regulation.
- Monitor and evaluate the effectiveness of health and safety measures and make necessary adjustments.

Statement on corporate social responsibility and sustainability

For a presentation of Corporate social responsibility and sustainability, please see the consolidated Annual Report for 2023 for NIRAS Gruppen A/S, CVR No. 73 43 22 19.

Data ethics

This statement is made pursuant to §99d of the Danish Financial Statements Act and sets out the steps NIRAS has taken, and is continuing to take to ensure that data is used in a responsible and sustainable manner within its business and supply chain.

The policy is available here: <https://www.niras.com/data-ethics/>.

This statement covers the use of all data types and is thus not limited to the use and protection of personal data. Hence, the statement complements NIRAS's Data Protection Policy, which covers for example the principles of transparency and data minimisation which is set forth in the European Union's General Data Protection Regulation (GDPR).

Management's review (continued)

NIRAS acknowledges that the ethical handling of data may go beyond what is regulated by law, especially given the fast growth of digitalisation and the increasing need to adapt to it.

That's why, as part of our commitment to enacting technical and organisational solutions for digitalisation our society, we have included a stipulation that we incorporate support for responsible data processing into our progress and solutions. In practice, data ethics and the work we do with data protection are very closely connected, as we apply some of the core principles from the data protection framework in the data ethics field.

Employees' awareness about data protection and cybersecurity, plays a key role to ensure the correct handling and security of data.

Therefore, we have implemented a cyber and GDPR awareness training program. The training program focuses on employee behaviour to ensure a high level data management and protection against common data and privacy threats like phishing. NIRAS monitors how many employees have completed the training, expecting employees to avoid data and privacy risks and to report to their managers. NIRAS will provide employees with training to ensure handling of data in a responsible and sustainable manner.

Quality management systems

We operate a quality management system to ensure the use of timely and relevant skills and to enable the delivery of high-quality services. Our quality management system can be certified according to the ISO 9001:2000 standard, and part of the business has been certified.

Research and development activities

We focus on continuous development and innovation for the purpose of promoting NIRAS' position within the various areas of expertise.

In keeping with this aim, we regularly take on PhD students who work with specific issues and development projects.

Gender equal commitment (EDI)

NIRAS is committed to providing equal opportunities regardless of gender, as reflected in the engagement with SDG 5 on gender equality. We are dedicated to achieving gender balance across our talent programme, our academies, and educational activities. We aim to ensure that representation of women in management levels matches the overall workforce composition at NIRAS.

In 2016, the Board of Directors decided that a 25% target for the representation of the underrepresented gender on the Board.

In 2023, a female board member assumed the role of Chair on the Board of Directors. Our commitment to fostering equality is evident through the board, where gender is equally represented with 50% of its composition.

Management’s review (continued)

While our goals for gender representation in level 1 and level 2 management have not been fully realised, we anticipate achieving these targets by 2030.



The existing diversity within our business, coupled with the challenges posed by the competitive employee market, presents complexities in achieving this transformation. Still, we remain committed as we work to speed up progress towards our diversity and inclusion goals.

The continuous focus in 2023 was to maintain our steering committee, our cross-country reference group, in our People department and on management levels. We are also increasingly addressing gender equality in our communications to create greater awareness and commitment throughout the

organisation and make it a visible part of our brand identity.

NIRAS has signed the Gender Diversity Pledge from the Confederation of Danish Industry (DI) with 16 principles on how to work for increased gender diversity.

Besides from the initiatives ensuring gender balance internally in NIRAS, we also work to contribute to gender balance in society. During the year, NIRAS carried out several projects under the 17 SDGs. We mainstream rights issues into the design and implementation of our programmes, using a human rights-based approach and tools, such as gender mainstreaming, and identifying risks for discrimination to improve the situation for disadvantaged groups, thus contributing to SDGs 5, 10 and 16. For more information go to our website <https://www.niras.com/sectors/development-consulting/>

With a longstanding tradition of working with Scandinavian donors such as Sida, DANIDA and MFA Finland, NIRAS has been at the forefront of promoting gender equality around the world. We facilitate and support several projects worldwide which have gender equality as their main objective.

Outlook

In 2024, we will begin implementing a new strategy period. We expect to continue our growth in both revenue and own production. The organic growth in own production is expected to reach a level of 8.0% compared to 2023 and is spread across all sectors.

EBITA margin 2024 is expected at the same level as 2023.

We will continue to invest in sustainability, digitalisation, and business development, with an expected increase in investments in 2024. In particular, we will increase our commitment and investments in our green energy transition initiative GREENsition.

We will also continue to focus on being an attractive workplace, investing in the development, well-being, and motivation of our employees.

Accounting policies

Basis of preparation

The Annual Report of NIRAS A/S for 2023 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

Danish kroner (DKK) is NIRAS A/S's functional and presentation currency. The financial statements are presented in DKK thousand.

Correction of misstatement

Management has identified that internal revenue by a mistake has been presented net and not gross in the financial statements 2022. The misstatement has been corrected in the 2023 financial statements, where the comparative figures for 2022 have been corrected. The correction results in an increase in revenue and project costs of DKK 29.859k. The correction has no effect on the result for the year or equity in 2022.

Recognition and measurement

Income is recognised in the Income Statement as it is earned, including value adjustments of financial assets and liabilities that are measured at fair value or amortised cost. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the Income Statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the Income Statement.

Assets are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the term. Amortised cost is calculated as original cost less repayments and with the addition/deduction of the accumulated amortisation of the difference between the cost and the nominal amount. This way, exchange losses and gains are allocated over the term.

In connection with recognition and measurement, consideration is given to predictable losses and risks occurring prior to the presentation of the Annual Report, i.e. losses and risks which prove or disprove matters which exist at the balance sheet date.

Accounting policies (continued)

Where it is not possible to determine a reliable selling price, the selling price is measured at the lower of costs incurred and net realisable value.

Prepayments and payments received on account are deducted from the selling price. Each individual contract is recognised in the balance sheet in receivables or liabilities, depending on whether the net asset value, calculated as the selling price less amounts invoiced on account, is positive or negative.

Costs related to sales work and contract negotiations are recognised in the income statement as incurred.

Prepayments and accrued income (assets)

Prepayments and accrued income recognised under assets comprise prepaid expenses incurred concerning subsequent financial years. Prepayments and accrued income are measured at amortised cost, usually equivalent to nominal value.

Securities

Securities recognised as current assets comprise listed bonds and shares, which are measured at fair value at the balance sheet date. Fair value is calculated using the most recently quoted selling price.

Equity

Dividends proposed for the financial year are recognised as a separate item under equity.

Provisions

Provisions are recognised when the Company has a legal or constructive obligation as a result of an event occurring on or before the balance sheet date, and it is probable that economic benefits will be required to settle the obligation.

The Company has recognised costs for warranty commitments for cases involving warranty claims related to projects. The costs comprise insurance policy excess and warranty commitments for cases in which the Company expects to have to pay costs of remediation, etc.

Deferred tax assets and liabilities

Deferred tax is recognised for all temporary differences between the carrying amounts and the tax base of assets and liabilities. However, deferred tax is not recognised for temporary differences relating to the amortisation of goodwill disallowed for tax purposes and other items if, except in the case of acquisitions, they arose at the date of acquisition without any impact on net profit or loss or taxable income.

Accounting policies (continued)

Deferred tax is measured on the basis of the tax rules and tax rates applicable when the deferred tax becomes current tax according to the legislation in force at the balance sheet date. In cases where the tax base can be determined under alternative taxation rules, deferred tax is measured on the basis of the intended use of the asset or settlement of the obligation.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at their anticipated net realisable value, either by elimination in tax on future earnings or by offsetting against deferred tax liabilities.

Deferred tax assets and liabilities are offset within the same legal tax entity.

Current tax receivables and liabilities

Current tax receivables and liabilities are recognised in the balance sheet as calculated tax on taxable income for the year, adjusted for tax on taxable income for previous years and tax paid on account. Surcharges and allowances under the tax prepayment scheme are recognised in the income statement under financial income and expenses.

Financial liabilities

Other liabilities are measured at amortised cost, which is essentially equivalent to nominal value.

Cash flow statement

In accordance with section 86(4) of the Financial Statements Act, the Company has not prepared a cash flow statement as such statement is contained in the cash flow statement of the consolidated financial statements of NIRAS Gruppen A/S.

Consolidated financial statements

The company is included in the Consolidated Annual Report of the parent company:

NIRAS Gruppen A/S
Sortemosevej 19,
3450 Allerød, Denmark

Central Business Register (CVR) No. 73 43 22 19

Accounting policies (continued)

Segment information

Information is provided for geographical markets (primary segment) and business segments (secondary segment). The segment information follows NIRAS's accounting policies and internal financial control.

Financial ratios

The financial ratios have been prepared in accordance with the guidelines set out by Danish Finance Society (Den Danske Finansanalytikerforening (DDF)).

EBITA/FTE	=	$\frac{\text{Operating profit excl. amortisation} \times 100}{\text{Average number of employees}}$
EBITDA margin	=	$\frac{\text{Operating profit excl. depreciation and amortisation} \times 100}{\text{Value of own production}}$
EBITA margin	=	$\frac{\text{Operating profit excl. amortisation} \times 100}{\text{Value of own production}}$
EBIT margin	=	$\frac{\text{Operating profit} \times 100}{\text{Value of own production}}$
Current ratio	=	$\frac{\text{Current assets}}{\text{Current liabilities}}$
Return on equity	=	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$
Equity ratio	=	$\frac{\text{Equity} \times 100}{\text{Total assets}}$

Income statement

	Note	2023 DKK '000	2022 DKK '000
Revenue		2.345.898	2.029.179
Project costs		<u>(611.288)</u>	<u>(456.010)</u>
Value of own production	1	1.734.610	1.573.169
Other external expenses		(230.908)	(205.070)
Staff expenses	2	(1.387.430)	(1.251.042)
Depreciation and amortisation	3	<u>(12.976)</u>	<u>(17.859)</u>
Operating profit		103.296	99.198
Financial income	4	21.251	3.541
Financial expenses	5	<u>(1.963)</u>	<u>(1.167)</u>
Profit before tax		122.584	101.572
Tax on net profit/(loss) for the year	6	<u>(27.994)</u>	<u>(26.435)</u>
NET PROFIT FOR THE YEAR	7	<u><u>94.590</u></u>	<u><u>75.137</u></u>

Balance sheet – Liabilities

	<u>Note</u>	<u>2023</u> DKK '000	<u>2022</u> DKK '000
Share capital	12	20.000	20.000
Retained earnings		335.147	290.557
Proposed dividend for the year	7	50.000	28.000
TOTAL EQUITY		<u>405.147</u>	<u>338.557</u>
Deferred tax	13	162.094	135.315
Other provisions	14	16.521	15.590
TOTAL PROVISIONS		<u>178.615</u>	<u>150.905</u>
Prepayments received from customers	11	325.403	280.340
Trade payables		98.578	89.447
Payables to group enterprises		22.913	17.828
Other payables	15	222.081	159.625
Current liabilities		<u>668.975</u>	<u>547.240</u>
TOTAL LIABILITIES		<u>668.975</u>	<u>547.240</u>
TOTAL EQUITY AND LIABILITIES		<u>1.252.737</u>	<u>1.036.702</u>

Mortgages, contractual obligations, lease commitments, recourse guarantee commitments and contingent liabilities are presented in Notes 16-18.

Remuneration for auditors elected by the annual general meeting is presented in Note 19.

Information about related parties and shareholder information is provided in Notes 20-21.

Subsequent events are disclosed in Note 22.

Statement of changes in equity

	Share capital	Retained earnings	Proposed dividend	Total
	DKK '000	DKK '000	DKK '000	DKK '000
Equity at 1 January 2023	20.000	290.557	28.000	338.557
Dividends distributed	-	-	(28.000)	(28.000)
Net profit for the year	-	44.590	50.000	94.590
Equity at 31 December 2023	20.000	335.147	50.000	405.147

Notes

	2023	2022
	DKK '000	DKK '000
1. Segment information		
Activities – primary segment, Own production:		
Building	611.529	552.644
Infrastructure	229.458	207.972
Utilities	310.984	288.575
Environment, Water & Energy	184.367	155.733
Process Industry	277.120	247.321
Development Consulting	51.549	52.358
Informatics	69.603	68.566
	<u>1.734.610</u>	<u>1.573.169</u>
Geographical – secondary segment, Own production:		
Denmark	<u>1.734.610</u>	<u>1.573.169</u>

The Company's geographical segmentation is based on the office affiliation of project participants.

Notes

	2023	2022
	DKK '000	DKK '000
2. Staff expenses		
Wages and salaries	1.220.208	1.101.697
Pension contributions	147.693	133.094
Other social security costs	19.529	16.251
	<u>1.387.430</u>	<u>1.251.042</u>
Remuneration for registered members of the Executive Board and the Board of Directors	<u>7.125</u>	<u>6.392</u>
Average number of employees	<u>1.887</u>	<u>1.774</u>

Incentive schemes

The members of the Company's Executive Board and other executive officers are paid bonuses based on the Group's operating profit.

Notes

	2023	2022
	DKK '000	DKK '000
3. Depreciation and amortisation		
Goodwill	3.829	5.405
Software	4.480	6.730
Property	6	6
Leasehold improvements	1.484	1.585
Fixtures, fittings, tools and equipment	3.834	4.358
Gain/(loss) on sale of operating equipment	-	244
Depreciation transferred to project costs	(657)	(469)
	<u>12.976</u>	<u>17.859</u>
4. Financial income		
Interest on bank deposits and market value adjustment of bonds	90	293
Dividends on securities	92	557
Interest from group enterprises	21.069	2.691
	<u>21.251</u>	<u>3.541</u>
5. Financial expenses		
Interest on bank loans, etc.	1.956	841
Non-deductible interest	7	185
Foreign currency adjustments	-	141
	<u>1.963</u>	<u>1.167</u>

Notes

	2023	2022
	DKK '000	DKK '000
6. Tax		
Current tax	1.472	15.489
Change in deferred tax	26.780	7.408
Tax on net profit/(loss) for the year	28.252	22.897
Adjustment relating to previous years	(258)	3.538
	<u>27.994</u>	<u>26.435</u>

The Company is subject to joint taxation, with tax being paid by the parent company.

7. Proposal for the distribution of net profit

Dividend for the financial year	50.000	28.000
Carried forward to next year	44.590	47.137
	<u>94.590</u>	<u>75.137</u>

Notes

	2023	2022
	DKK '000	DKK '000
11. Contract work in progress		
Selling price of work performed	5.814.863	5.510.936
Invoiced on account	<u>(5.941.868)</u>	<u>(5.615.602)</u>
	<u>(127.005)</u>	<u>(104.666)</u>
Net value is recognised in the balance sheet as follows:		
Contract work in progress	198.398	175.674
Prepayments received from customers	<u>(325.403)</u>	<u>(280.340)</u>
	<u>(127.005)</u>	<u>(104.666)</u>
12. Share capital		
The share capital consists of:		
1 share of DKK 5,000,000	5.000	5.000
10 shares of DKK 1,000,000 each	10.000	10.000
28 shares of DKK 100,000 each	2.800	2.800
2,200 shares of DKK 1,000 each	<u>2.200</u>	<u>2.200</u>
Share capital, total	<u>20.000</u>	<u>20.000</u>
The shares are not divided into classes.		

Notes

	2023 DKK '000	2022 DKK '000
16. Payment guarantees and deposits		
Payment guarantees issued to third parties	<u>48.277</u>	<u>52.392</u>
17. Rental and lease commitments		
Operating leases for rent of office premises, vehicles and photocopying machines have been entered into for the period 2022-2028.		
Less than 1 year, external	23.108	24.344
Less than 1 year, Intercompany	2.488	2.488
Between 1 and 5 years, external	28.026	46.885
Between 1 and 5 years, Intercompany	<u>4.977</u>	<u>4.977</u>
Rent commitments, total	<u>58.599</u>	<u>78.694</u>
Less than 1 year	4.399	3.236
Between 1 and 5 years	<u>6.261</u>	<u>3.652</u>
Lease commitments, total	<u>10.660</u>	<u>6.888</u>
The Company and the other Group enterprises are jointly and severally liable for tax payable on the Group's income subject to joint taxation, etc. The total income tax payable appears from the annual report of NIRAS Gruppen A/S, which acts as the administration company of the joint taxation scheme. Any subsequent adjustments to the income tax may increase the liabilities of the Company.		
The Company and other jointly registered enterprises of the Group are jointly and severally liable for the total VAT liability.		
The VAT liability of the Group amounts to	<u>44.350</u>	<u>43.395</u>

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Camilla Kronborg Damgaard

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Jesper Stuhr

Dirigent

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