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Sunstone Technology Ventures Fund IV K/S Amaliegade 10 1256 Copenhagen K Central Business Registration No 37239305 Annual report 2018

The Annual General Meeting adopted the annual report on 25.02.2019

# **Chairwoman of the General Meeting**

Name: Merete Lundbye Møller

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# **Fund details**

# Fund

Sunstone Technology Ventures Fund IV K/S Amaliegade 10 DK-1256 Copenhagen K

Central Business Registration No: 37239305

Registered in: Copenhagen Financial year: 01.01.2018 – 31.12.2018

# **General Partner**

Sunstone TV General Partner IV ApS

# Board of Directors in Sunstone TV General Partner IV ApS

Merete Lundbye Møller, Chairwoman Christian Lindegaard Jepsen Jimmy Fussing Nielsen Søren Rask Tange

# Auditor

Deloitte Statsautoriseret Revisionspartnerselskab

# Statement by the General Partner on the annual report

The Board of Directors in Sunstone TV General Partner IV ApS has today considered and approved the annual report of Sunstone Technology Ventures Fund IV K/S ("the Fund") for the financial year 01.01.2018 – 31.12.2018.

The financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements of the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Fund's financial position at 31.12.2018 and of the results of its operations and cash flows for the financial year 01.01.2018- 31.12.2018.

In our opinion, the management commentary contains a fair review of the development of the Fund's business and financial matters, the results for the year and of the Fund's financial position as a whole, together with a description of the principal risks and uncertainties that the Fund faces.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 28.01.2018

# Board of Directors in Sunstone TV General Partner IV ApS

Merete Lundbye Møller Chairwoman Christian Lindegaard Jepsen

Søren Rask Tange

Jimmy Fussing Nielsen

# **Independent auditor's report**

# To the General Partner and Limited Partners of Sunstone Technology Ventures Fund IV K/S

#### Opinion

We have audited the financial statements of Sunstone Technology Ventures Fund IV K/S ("the Fund") for the financial year 01.01.2018 - 31.12.2018, which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows, and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Fund's financial position at 31.12.2018 and of the results of its operations and cash flows for the financial year 01.01.2018 - 31.12.2018 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's responsibilities for the audit of the financial statements* section of this auditor's report. We are independent of the Fund in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### General Partner's responsibilities for the financial statements

The General Partner is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act, and for such internal control as the General Partner determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the General Partner is responsible for assessing the Fund's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless the General Partner either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

# **Independent auditor's report**

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effective-ness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the General Partner.
- Conclude on the appropriateness of the General Partner's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# **Independent auditor's report**

#### Statement on the Management commentary

The General Partner is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 28.01.2018

#### Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No 33 96 35 56

Kim Takata Mücke State Authorised Public Accountant Identification number (MNE) mne10944

### **Management commentary**

#### **Primary activities**

Sunstone Technology Ventures Fund IV K/S invests in technology companies mainly located in Europe.

A team of investment professionals is responsible for the investment management.

#### **Development in activities and finances**

The Fund was established on 11 April 2016. At the time of publication of this Annual Report, the Fund holds 21 active portfolio enterprises of which four is located in Denmark. The rest is located in Sweden, UK, Germany, France, Spain and USA.

The Fund made seven new investments in 2018 and one in the beginning of 2019.

The result for the year showed a profit of DKK 36.9 million, primarily related to fair value gains from the investments in portfolio companies.

#### **New Investments:**

Six of the eight new investments were publicly announced.

Aula Education Ltd.: UK company located in London, provide a learning management platform for universities.

Digital Assets Inc.: US company located in New York, is an online-operating womens jewellery club that designs, produces and sells fashion-forward custom jewellery.

Forecast ApS: Danish company located in Copenhagen, develops an intelligent and agile project management software that automatically ties a company's project related data together in a comprehensive overview. By integrating project management with machine learning, the platform helps to plan, budget and run projects.

Grandhood ApS: Located in Copenhagen, is an occupational pension solutions company catering to the needs of employees of SMEs.

Orbital Express Launch Ltd: UK/Danish company located in London/Copenhagen, is a European microlauncher company developing orbital rockets targeting the launch of small, micro and nano-satellites.

Taster Ltd: UK/French company located in London/Paris, is a next generation fast food. They operate virtual restaurants only delivering on premium logistics platform.

# **Management commentary**

#### **Development in selected portfolio companies**

Aire Labs Ltd.: Located in London, UK. Aire is a next generation consumer credit scoring company. They use machine learning models to score consumers based on what and how they answer an adaptive Q&A form. During the year, the company raised USD 10 million in new money from existing and new investors, Experian and Orange Digital Ventures.

Exporo AG: German company located in Hamburg, is a real-estate investment platform that enables retail investors to co-invest in real-estate projects and offers the funding to real-estate developers. Late 2017, the company received its MiFiD broker licence by the German BaFin and launched during 2018 the first yield product allowing investors to invest directly in real-estate.

Kaia Health Software GmbH: German company located in Munich, is a health-tech provider of a multi modal therapy app for people suffering from chronic lower back pain. During the year, the company raised EUR 9 million in new money from existing investors and a new investor, Balderton.

Lillydoo GmbH: Located in Frankfurt am Main, Germany, offers a flexible subscription service for diapers, babycare products and eventually femcare items. Lillydoo differentiates itself from competing products through its design and skin-friendliness which earned the product a OEKO-TEX 100 certification. The company had yet again a strong year in 2018 with revenue growth of 230%.

RFRSH Entertainment ApS: Danish company located in Copenhagen. The company is an eSport marketing and media platform and owns the teams Astralis (CS:GO) and Origen (League of Legends). The company also owns the BLAST Pro Series tournament in Counter-Strike (CS:GO). The company held BLAST Pro Series tournaments in Istanbul, Copenhagen and Lisbon during 2018 and raised EUR 10 million from the Danish Growth Fund and existing investors.

TravelPerk Inc: US company with main offices in Barcelona, Spain, is a business travel booking platform. The company raised EUR 35 million from Kinnevik and existing investors during 2018.

Werlabs AB: Located in Stockholm, Sweden, provide high quality health analysis to consumers through blood tests bought online. The company aims to disrupt todays health checkup industry, thereby unlocking a potentially very large B2C market. The company raised SEK 36 million from new and existing investors during 2018.

#### Uncertainty relating to recognition and measurement

When preparing the Fund's annual report, the General Partner, in accordance with legislative provisions, makes accounting judgements and estimates which form the basis of the annual report. The accounting judgement and estimates made by the General Partner are described in the paragraph "Material uncertainty related to recognition and measurement" under accounting policies to which we refer. Such estimates are primarily relating to the measurement of investments in portfolio enterprises made on the basis of assumptions which the General Partner considers reasonable and realistic, but which are uncertain by nature.

#### Unusual circumstances affecting recognition and measurement

Except for the fair value changes on investments, the annual report is not influenced by unusual circumstances.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

#### Outlook

Forthcoming results of Sunstone Technology Ventures Fund IV K/S depend on development in the value of the Fund's investment in portfolio enterprises.

# Statement of comprehensive income

	Notes	31 Dec 2018 <u>DKK'000</u>	31 Dec 2017 <u>DKK'000</u>
Income from investments in portfolio enterprises	3	54,820	14,328
Operating income		54,820	14,328
Administrative expenses Other operating expenses <b>Profit/loss before financial items (EBIT)</b>	4	(17,367) (334) <b>37,119</b>	(19,174) (338) ( <b>5,184</b> )
Financial expenses		(235)	(341)
Profit/loss for the year		36,884	(5,525)
Other comprehensive income Total comprehensive income/(loss) for the year		<u>0</u> <u>36,884</u>	0 (5,525)

# Statement of financial position

	Notes	31 Dec 2018 <u>DKK'000</u>	31 Dec 2017 <u>DKK'000</u>
Assets			
Investments in portfolio enterprises Fixed asset investments	5	406,003 406,003	<u>211,253</u> <b>211,253</b>
Non-current assets		<u>406,003</u>	211,253
Assets		406,003	211,253

# Statement of financial position

	Notes	31 Dec 2018 <u>DKK'000</u>	31 Dec 2017 <u>DKK'000</u>
Equity and liabilities			
Limited Partners' contributions	6	372,274	200,188
Retained earnings		16,175	(20,709)
Equity		388,449	179,479
Bank loans		16,353	29,960
Other payables	7	170	154
Prepaid contributions		1,031	1,660
Current liabilities			31,774
Liabilities		_17,554	31,774
Equity and liabilities		406,003	211,253

# Statement of changes in equity for 2018

	Limited partners' contribution <u>DKK'000</u>	Retained earnings <u>DKK'000</u>	Total <u>DKK'000</u>
Balance at 1 January 2017	62,593	(15,184)	47,409
Contributions from Limited Partners	137,595	0	137,595
Comprehensive loss for the year	0	(5,525)	(5,525)
Balance at 31 December 2017	200,188	(20,709)	179,479
Contributions from Limited Partners	172,086	0	172,086
Comprehensive income for the year	0	36,884	36,884
Balance at 31 December 2018	372,274	16,175	388,449

# Statement of cash flows

	Notes	2018 <u>DKK'00</u> 0	2017 <u>DKK'000</u>
Profit/loss before financial items (EBIT)		37,119	(5,184)
Reversal of income from investments in portfolio enterprises	3	(54,820)	(14,328)
Working capital changes	8	(613)	1,668
Cash flows from ordinary primary activities		<u>(18,314)</u>	<u>(17,844)</u>
Financial expenses paid		(235)	(341)
Cash flows from operating activities		<u>(18,549)</u>	<u>(18,185)</u>
Investments in portfolio enterprises		( <u>139,930)</u>	(144,345)
Cash flows from investing activities		( <u>139,930)</u>	(144,345)
Change in bank loans		(13,607)	24,935
Contributions from Limited Partners		172,086	137,595
Cash flows from financing activities		158,479	162,530
Increase/decrease in cash and cash equivalents		0	0
Cash and cash equivalents at beginning of year		0	0
Cash and cash equivalents at 31 December		0	0

# Notes to the financial statements

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# **1. Accounting policies**

The financial statements of Sunstone Technology Ventures Fund IV K/S for 2018 are prepared in accordance with International Financial Reporting Standards as approved by the EU and disclosure requirements of the Danish Financial Statements Act governing reporting class B enterprises as further outlined in the Danish Executive Order on Adoption of IFRS issued in accordance with the Danish Financial Statements Act.

The financial statements are presented in Danish kroner (DKK), which is the functional currency of the Fund.

The financial statements are presented based on historical costs apart from investments in portfolio enterprises, which are measured at fair value.

#### Statement regarding the omission of consolidated financial statements

With reference to IFRS 10, the General Partner of Sunstone Technology Ventures Fund IV K/S has assessed that the Fund meets the definition of an investment company as the following conditions exist:

- 1) The Fund has more than one portfolio investment.
- 2) The Fund has more than one investor, and the investors are not related to each other.
- The Fund's investments in portfolio enterprises primarily occur as equity instruments or similar investments,
- 4) The investments are measured and evaluated on a fair value basis.

As a result the General Partner has decided to apply the exemption rule in IFRS 10 not to prepare consolidated financial statements where the controlled subsidiaries are consolidated, and instead any controlled subsidiaries are accounted for at fair value through profit or loss.

Similarly, Sunstone Technology Ventures Fund IV K/S holds investments in portfolio enterprises, which meet the definition of an associate over which the Fund has significant influence. Such investments are also accounted for at fair value through profit or loss whereby all investments are treated as investments in portfolio companies no matter the ownership share at fair value through profit or loss.

### Standards and interpretations not yet effective

All new and changed standards and interpretations relevant to Sunstone Technology Ventures Fund IV K/S and effective for the financial period beginning at 1 January 2018 have been applied in connection with the preparation of the financial statements.

At the time of publication of the financial statements, a number of new or changed standards and interpretations have not yet become effective. It is the General Partner's assessment that these standards and interpretations will not materially impact the financial statements for the forthcoming years.

# Accounting policies (continued)

#### Significant accounting policies and estimates

When preparing the financial statements, the General Partner makes several accounting estimates forming the basis for the presentation, recognition and measurement of the Fund's assets and liabilities. The most significant accounting estimates and assessments are presented in note 2.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Fund, and the value of the asset can be measured reliably. Assets are eliminated from the balance sheet when it is no longer probable that future economic benefits will flow to the Fund.

Acquisition and sale of financial assets and liabilities are recognised in the balance sheet at the commitment date.

Liabilities are recognised in the balance sheet when the Fund has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Fund, and the value of the liability can be measured reliably. Liabilities are eliminated from the balance sheet when it is no longer probable that future economic benefits will flow out of the Fund.

On initial recognition, assets and liabilities are measured at cost; however, on initial recognition, investment assets are measured at fair value, ordinarily corresponding to cost less direct expenses incurred. Measurement subsequent to initial recognition is effected as described below for each financial statement item. Consideration is made for events occurring during the period from the balance sheet date until the presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date.

Income is recognised in the statement of comprehensive income when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Foreign currency translation**

On initial recognition, transactions made in a different currency than the Fund's functional currency are translated applying the exchange rate at the transaction date.

Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date or the rate at the balance sheet date are recognised in the statement of comprehensive income as financial income or financial expenses.

#### **1.** Accounting policies (continued)

Exchange rate adjustments relating to investments in portfolio enterprises are presented in the statement of comprehensive income together with other fair value adjustments concerning the investments.

#### **Income taxes**

The annual report does not include current or deferred tax due to the corporate form of the Fund.

#### Statement of comprehensive income

#### Income from investments in portfolio enterprises

Income from investments in portfolio enterprises comprises gains/losses from divestments, fair value changes and received dividends and other similar types of returns from the investments.

Gains/losses from divestment of investments in portfolio enterprises are stated as the difference between the selling price or disposal consideration and the carrying amount of the portfolio enterprises at the time of sale or disposal, respectively.

Dividends from investments in portfolio enterprises are recognised as income when final entitlement to the dividends is obtained, which is usually at the time of the approval of the declaring dividends by the portfolio enterprise.

#### Administrative expenses and other operating expenses

Other operating expenses include general costs and investment costs relating to incomplete investments and administrative expenses include management fee to the mangement company, Sunstone TV Management A/S.

#### **Financial expenses**

Other financial expenses comprise interest expenses, which are accrued based on the principal amount and the effective interest rate. The effective interest rate represents the discount rate which should be used when discounting future payments related to the financial asset or the financial liability, in order for the present value of these to correspond with the carrying amount of the asset and the liability, respectively.

#### **Balance sheet**

#### Investments in portfolio enterprises

Investments in portfolio enterprises comprise equity investments in portfolio enterprises and loans to portfolio enterprises measured at fair value through profit or loss.

#### **1.** Accounting policies (continued)

The fair value of investments, which are traded on a stock exchange, is based on the quoted market prices at the reporting date. The fair value of the unlisted investments is determined in accordance with IPEV's Valuation Guidelines, according to which the fair value – depending on the type and maturity of the investment – is determined to be equal to cost (typically applied for new investments), the price of recent investments, multiple-based calculations based on industry benchmarks or discounted cash flow models. The price of a recent investment is only applied if the transaction includes the participation of new investors obtaining more than an insignificant ownership share in the portfolio enterprise.

#### **Other financial liabilities**

Other financial liabilities comprise prepayments from Limited Partners, other payables and bank loans.

#### **Statement of cash flows**

The statement of cash flows is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented as the operating profit/loss adjusted for non-cash operating items including fair value adjustments of investments in portfolio enterprises and working capital changes attributable to the operating activities.

Cash flows from investing activities comprise payments in connection with investments, including follow-up investments, and proceeds from divestment of portfolio enterprises.

Cash flows from financing activities comprise changes in the limited partners' contribution, distributions to Limited Partners as well as the raising of loans and instalments on interest-bearing debt, if any.

#### 2. Critical accounting judgements, estimates, assumptions and uncertainties

Sunstone Technology Ventures Fund IV K/S invests in portfolio enterprises, which primarily includes equity investments and to a smaller extent contribution of loans to development-oriented enterprises, and which may require continuous contribution of capital. The investments are accounted for at a fair value through profit or loss. When measuring the fair value of the unlisted investments, the General Partner assesses the development stage of the portfolio enterprises compared to the initial plans at the time of making the initial investments, future financing requirements, commercialisation possibilities, timing of exit and possible exit values.

The fair value of each unlisted portfolio enterprise is determined in accordance with commonly used valuation principles based on the IPEV Valuation Guidelines, taking into account the assessment of the development stage of the enterprise as well as its market potential and expected cash flows in order to reflect the fair value of the portfolio enterprise in the best way possible.

# 2. Critical accounting judgements, estimates, assumptions and uncertainties (continued)

Methods and assumptions for determining the fair value of investments in unlisted portfolio enterprises are described in note 5.

# 3. Income from investments in portfolio enterprises

	2018 D <u>KK'000</u>	2017 <u>DKK'000</u>
Fair value gain	54,820	14,328
Income from investments in portfolio enterprises	54,820	14,328

### 4. Expenses

The Fund had no employees during the financial year. Administrative work is performed by Sunstone TV Management A/S (see note 10). No salary or remuneration has been paid to the General Partner. Administrative expenses cover management fee to Sunstone TV Management A/S of DKK 17,367 thousand (2017: DKK 19,174 thousand).

	2018 D <u>KK'000</u>	2017 <u>DKK'00</u> 0
5. Investments in portfolio enterprises		
Cost at beginning of year	196,532	52,187
Additions	139,930	144,345
Cost at end of year	336,462	196,532
Revaluations at beginning of year	14,721	393
Revaluations	54,820	14,328
Revaluation at end of year	M <u><b>69,541</b></u>	_14,721
Carrying amount at end of year	406,003	211,253

### 5. Investments in portfolio enterprises (continued)

Portfolio enterprise	Corporate form	Registered in	Equity interest %
Aire Labs	Ltd.	United Kingdom	14.4%
Another.ai	Inc.	Germany	*0.0%
Augmentati	GmbH	Germany	18.3%
Aula Education	Ltd.	United Kingdom	4.6%
Cherryz	Ltd.	United Kingdom	5.6%
Digital Assets, ('Ana Luisa')	Inc.	United States	*0.0%
Exporo	AH	Germany	18.2%
Fast Travel Games	AB	Sweden	13.1%
Forecast	ApS	Denmark	16.2%
Grandhood	ApS	Denmark	16.1%
Inboard Technology	Inc.	United States	16.2%
Kaia Health Software	GmbH	Germany	16.1%
Lillydoo	GmbH	Germany	10.1%
Mojiworks	Ltd.	United Kingdom	13.0%
Orbital Express Launch	Ltd.	United Kingdom	19.4%
RFRSH Entertainment	ApS	Denmark	13.1%
Taster	Ltd.	United Kingdom	11.7%
Travelperk	Inc.	Spain	7.5%
Werlabs	AB	Sweden	15.3%
Zolar	GmbH	Germany	13.7%

\* Investments made as SAFE investments which is the reason there is no equity interest at year-end.

The General Partner regularly and at least on a quarterly basis reviews the fair value of its portfolio enterprises in connection with its non-public reporting to its Limited Partners and in connection with the preparation of the financial statements.

The Fund's portfolio enterprises are not classified as investment companies. They are engaged in doing business in trading and development, etc. The Fund has no limitations concerning the potential reception of dividends or having loans etc. repaid from the portfolio enterprises, apart from the fact that distribution from the portfolio enterprises can only take place if it is considered proper and prudent.

#### Methods and assumptions for determining fair values in unlisted portfolio enterprises

The fair value for each unlisted portfolio enterprise is determined based on methods which best reflect the individual investment's potential and risk.

In general, the fair value is determined following the IPEV Valuation Guidelines which prescribe the use of accepted valuation methods, such as price of recent investments, multiple analysis/benchmarking, most recent transaction multiple and other relevant methods. The Fund invests venture capital primarily in development

#### **5.** Investments in portfolio enterprises (continued)

stage companies without any or with only limited revenue entailing that the fair value measurement of each of the investments is inherently subject to considerable uncertainty.

Upon initial investment, **cost** of the investment is generally determined to represent the fair value. If new investors join the investments and obtain more than just an insignificant share of the enterprise, the **price of a recent investment** is used as basis for determining the fair value.

Throughout the life of the investment, the General Partner reviews its investments for potential impairment, which may materialise if the portfolio enterprises have been subject to pervasive negative development and/or if the Fund decides that it will no longer participate in the further funding and there is a considerable risk that the portfolio enterprise may not be able to continue its operations or it is by other means obvious that there is a pervasive decline in the fair value of the portfolio enterprise. In these cases, the value is written down to a new lower fair value based on the General Partner's best estimate.

As investments mature, other valuation models for determining the fair value may be more appropriate. Such models are typically based on **peer group multiples**, which may be discounted depending on an objective assessment of the portfolio enterprise's growth, cash flows and funding status.

The Peer Group Multiple-method uses comparable entities, in which market value and earnings are known. Based on this, a market level for revenue multiples is determined for the comparable entities.

In connection with the use of this method, the Fund assesses which multiples are applicable as well as assesses the determination of the applicable earnings to be used in the calculation of the deemed fair value.

The fair value of investments, which are traded on a stock exchange, is based on the quoted market prices at the reporting date.

The fair value is determined in the functional currency of the portfolio enterprise, which is then translated to DKK at the exchange rate at the balance sheet date, and any exchange rate adjustment is included in the fair value adjustment of the investment in profit or loss.

Each investment has been valued using the valuation techniques listed below:

# 5. Investments in portfolio enterprises (continued)

Portfolio enterprise	Corporate form	2018	2017
Other investments			
Aire Labs	Ltd.	Price of recent investment	Cost
Another.ai	Inc.	Cost	Cost
Augmentati	GmbH	Cost with 50% write-down	Cost
Aula Education	Ltd.	Cost	-
Cherryz	Ltd.	Cost	-
Digital Assets, ('Ana Luisa')	Inc.	Cost	-
Exporo	AH	Cost	Cost
Fast Travel Games	AB	Internal valuation	Price of recent investment
Forecast	ApS	Cost	-
Grandhood	ApS	Cost	-
Inboard Technology	Inc.	Cost	Cost
Kaia Health Software	GmbH	Price of recent investment	Cost
Lillydoo	GmbH	Cost	Cost
Mojiworks	Ltd.	Price of recent investment	Price of recent investment
Orbital Express Launch	Ltd.	Cost	-
RFRSH Entertainment	ApS	Price of recent investment	Price of recent investment
Taster	Ltd.	Cost	-
Travelperk	Inc.	Price of recent investment	Cost
Werlabs	AB	Price of recent investment	Price of recent investment
Zolar	GmbH	Cost	Cost

#### Fair value hierarchy for determining fair value for investments in portfolio enterprises

IFRS has established a fair value hierarcy for certain assets measured at fair value:

- Quoted prices in active markets for identical instruments (level 1) (not used in 2017 and 2018)
- Quoted prices in active markets for similar assets or liabilities or other valuation methods under which all material inputs are based on observable market data (level 2) (not used in 2017 and 2018)
- Valuation techniques under which any material inputs are not based on observable market data (level 3).

The measurement of investments in portfolio enterprises classified according to level 3 is based on measurement methods, in which material non-observable inputs are included such as assessment of which method best reflects fair value, assessment of the performance of each portfolio enterprise, determination of multiples and future earnings, and assessment of whether a pervasive negative development should result in the recognition of impairment write-downs.

### **5.** Investments in portfolio enterprises (continued)

The fair value of the Fund's portfolio enterprises is impacted by the development in applied multiples as well as expected future earnings and development in each portfolio enterprise. A decrease or increase in the abovementioned material non-observable inputs may have a direct effect on the measurement of the portfolio enterprises, just as the fair value of the Fund's portfolio enterprises is impacted by the development in macroeconomic conditions.

The development in the value of investments in portfolio enterprises classified into level 1 and 3 can be summarised as follows:

2017	Level 3 DKK'000	Total investment DKK'000	Fair value gain DKK'000
Fair value at 1 January 2018	52,580	52,580	-
New investments	82,278	82,278	-
Follow-up investments	62,067	62,067	-
Fair value adjustments	18,133	18,133	18,133
Exchange rate adjustments	(3,805)	(3,805)	(3,805)
Fair value at 31 December 2018	211,253	211,253	14,328

2018	Level 3 DKK'000	Total investment DKK'000	Fair value gain DKK'000
Fair value at 1 January 2018	211,253	211,253	-
New investments	64,098	64,098	-
Follow-up investments	75,832	75,832	-
Fair value adjustments	53,292	53,292	53,292
Exchange rate adjustments	1,528	1,528	1,528
Fair value at 31 December 2018	406,003	406,003	54,820

	2018 <u>DKK'000</u>	2017 <u>DKK'000</u>
6. Limited Partners' contributions		
Limited Partners' contributions at beginning of year	200,188	62,593
Contributions made during the year	172,086	137,595
Limited Partners' contributions at end of year	372,274	200,188

The contributed capital represents the Limited Partner's total equity contribution. The Fund's contributed capital comprises 39.98% A-shares, 0.02% B-shares, 59.97% C-shares and 0.03% D-shares. The Fund's A-shares and C-shares are paid successively and pro rata and the B-shares and D-shares are fully paid up. Two of the share classes have dividend preferences attached when the realised return in the Fund exceeds a fixed minimum rate of return p.a. (hurdle rate) of the investors' contributed capital.

	2018 <u>DKK'000</u>	2017 <u>DKK'000</u>
7. Other payables		
Sundry accrued expenses	170	154
	170	154

The carrying amount of sundry accrued expenses relates to other payables such as legal fees, auditor's fees, etc. The recognised amount approximates the fair value of the liabilities.

	2018 <u>DKK'000</u>	2017 DKK'000
8. Working capital changes		
Change in other payables	16	8
Change in prepaid contributions	637	1,660
	653	1,668

	2018 <u>DKK'000</u>	2017 <u>DKK'000</u>
9. Financial risks and financial instruments		
Categories of financial instruments:		
Investments in portfolio enterprises	406,003	211,253
Financial assets measured at fair value through profit/loss	406,003	211,253
Bank loans	16,353	29,960
Other payable	170	154
Prepaid contributions	1,031	1,660
Financial liabilities measured at amortised cost		31,774

The Fund adheres to an investment strategy approved by the investors. As a result of its investments in portfolio enterprises, the Fund is directly exposed to changes in liquidity, credit, interest and currency risks.

#### Liquidity risks

Maturity of financial liabilities is specified below divided into timing intervals. The specified amounts represent the amounts due for payment.

	Within 1 year DKK'000	Between 1 and 5 years <u>DKK'000</u>	After 5 5 years <u>DKK'000</u>	Total <u>DKK'000</u>
Bank loans	29,960	-	-	29,960
Other payables	154	-	-	154
Prepaid contributions	1,660		<u>-</u>	1,660
31 December 2017	31,774	<b>-</b>	<u> </u>	31,774

	Within 1 year <u>DKK'00</u> 0	Between 1 and 5 year <u>DKK'00</u> 0	After s 5 years <u>DKK'00</u> 0	Total <u>DKK'00</u> 0
Bank loans	16,353	-	-	16,353
Other payables	170	-	-	170
Prepaid contributions	1,031			1,031
31 December 2018	17,554			17,554

#### 9. Financial risks and financial instruments (continued)

### Credit risks

In some cases, the Fund provides loans to its portfolio enterprises. These loans are considered part of the investment and are, therefore, not considered to represent a separate credit risk, but is rather considered being part of the total investment risk and risk relating to determining a fair value of the investments.

In some cases, the Fund has receivables from the sale of investments. Typically, the payment is secured by the buyer depositing the receivable on escrow accounts in accepted credit institutions and, therefore, the credit risk is considered limited. At 31 December 2018 and 2017, the Fund is not exposed to any credit risks.

#### **Interest risks**

The Fund has access to a credit facility of DKK 70,000 thousand with a variable interest. At 31 December 2018, the Fund has drawn DKK 16,353 thousand on its credit facility. An increase of 1 percentage point compared to the interest-rate level at the balance sheet date would only have an immaterial impact on results for the year and equity.

#### **Currency risks**

Some of the Fund's investments are exposed to changes in foreign currencies like USD, GBP or EUR. The Fund considers the currency risk as part of the whole investment risk and hence, the Fund does not separately hedge the currency risk relating to its investments in portfolio enterprises.

In addition, the Fund is indirectly exposed to currency risks through investments in portfolio enterprises which trade in other currencies than their functional currencies and hence, development in exchange rates may influence income and thereby their determination of fair value of the portfolio enterprises.

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### **10. Related party transactions**

#### **Related parties with control**

No single Limited Partner has control over the Fund.

# **Transactions with related parties**

The General Partner is Sunstone TV General Partner IV ApS. In the financial year, the Fund has paid management fee to Sunstone TV Management A/S, which is related to Sunstone TV General Partner IV ApS. See note 4.

### 11. Assets charged and contingent liabilities etc.

The Fund's has no assets charged.

At the balance sheet date, the Fund has obligations to make a new investment amounting to DKK 8.5m.

# 12. Events after the reporting date

In the beginning of 2019, the Fund has made investments of DKK 8.5m.

# 13. Approval of the financial statements for publication

At its Board meeting on 28.01.2018, the General Partner approved the financial statements. The financial statements will be presented to the Fund's Limited Partners for approval at the Annual General Meeting on 25.02.2019.