# Pack Tech A/S

Virkeholm 3B, 2., DK-2730 Herlev

# Annual Report for 1 July 2021 - 30 June 2022

CVR No 37 14 41 18

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 15/11 2022

Peter Skau-Andersen Chairman of the General Meeting



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# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Pack Tech A/S for the financial year 1 July 2021 - 30 June 2022.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 30 June 2022 of the Company and of the results of the Company operations for 2021/22.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Herlev, 15 November 2022

#### **Executive Board**

Søren Kongshøj Marcussen CEO

### **Board of Directors**

Peter Skau-Andersen Jeppe Holger Hjølund Larsen Henrik Breck
Chairman

Christian Loumann Severin Kristoffer Nilaus Tarp Thomas Jeffrey Malherbes

Gullacksen

Mikkel Andreas Heideby



## **Independent Auditor's Report**

To the Shareholder of Pack Tech A/S

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 30 June 2022 and of the results of the Company's operations for the financial year 1 July 2021 - 30 June 2022 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Pack Tech A/S for the financial year 1 July 2021 - 30 June 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



## **Independent Auditor's Report**

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.



## **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 15 November 2022 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Martin Lunden statsautoriseret revisor mne32209 Mads Blichfeldt Fjord statsautoriseret revisor mne46065



# **Company Information**

**The Company** Pack Tech A/S

Virkeholm 3B, 2. DK-2730 Herlev

CVR No: 37 14 41 18

Financial period: 1 July - 30 June Municipality of reg. office: Herlev

**Board of Directors** Peter Skau-Andersen, Chairman

Jeppe Holger Hjølund Larsen

Henrik Breck

Christian Loumann Severin Kristoffer Nilaus Tarp

Thomas Jeffrey Malherbes Gullacksen

Mikkel Andreas Heideby

**Executive Board** Søren Kongshøj Marcussen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup



# **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2021/22 TDKK	2020/21 TDKK	2019/20 TDKK	2018/19 TDKK	2017/18 TDKK
Key figures					
Profit/loss					
Gross profit/loss	101.914	125.939	101.412	64.478	63.755
Operating profit/loss	23.047	45.096	38.894	15.181	13.966
Profit/loss before financial income and					
expenses	23.047	45.096	38.894	15.181	13.966
Net financials	-15	60	448	385	534
Net profit/loss for the year	17.572	35.072	30.728	11.782	11.477
Balance sheet					
Balance sheet total	126.101	139.108	101.179	75.982	70.243
Equity	88.604	84.047	64.507	48.646	48.704
Potion					
Ratios	10.00/	00.40/	00.40/	00.00/	40.00/
Return on assets	18,3%	32,4%	38,4%	20,0%	19,9%
Solvency ratio	70,3%	60,4%	63,8%	64,0%	69,3%
Return on equity	20,4%	47,2%	54,3%	24,2%	27,0%



## **Management's Review**

## **Key activities**

The company's purposes are packaging, trade, industry, publishing and research.

## Development in the year

The income statement of the Company for 2021/22 shows a profit of DKK 17,572,406 and at 30 June 2022 the balance sheet of the Company shows equity of DKK 88,604,251.

The profit shows a decrease from last year which can be ascribed to lower revenue on covid-19 related products and a general market demand which was a little lower than expected as well as an extreme market for sea freight. Although the revenue and profit was a little below our expectations, the year has still shown a satisfactory development in our target end markets with continued focus on the Ocean Waste Plastic strategy.

The strategic choice of keeping a relatively high stock level has continued this year with the purpose of ensuring timely deliveries to our customers.

## Covid-19

The effects of Covid -19 have caused significant changes with a high number of our key customers leading to changed stocking behaviour, which has led to an unpredictable demand throughout the year. This scenario now seems to be gradually stabilizing back to "normal".



## **Management's Review**

#### Strategy and objectives

Pack Tech's business strategy focuses on development and sales of sustainable packaging solutions to our key target groups - hair care and personal care. The Ocean Waste Plastic concept is a key driver in the strategy offering our customers an opportunity to participate in the removal of plastic from ocean and rivers in Indonesia.

At the same time, Pack Tech continues to focus more on customized packaging rather than standard packaging enabling our customers to obtain their "own" design. Pack Tech engages with partners in China and is in the current geopolitical environment also looking into establishing partnerships in other geographical regions. This is accompanied by an agile approach to the business surroundings always looking for optimization.

Even though, acquisition opportunities are being considered on an ongoing basis, we believe that strong organic growth is a corner stone of our value creation. The profitable growth will keep creating strong value for the shareholders while removing the world's oceans of plastic. Our ambition is to become the leading company in this field. Relentlessly, we will keep challenging the industry and ourselves to develop solutions to problems that couldn't be solved yesterday. This is a driving force for our continued success.

#### **OWP - Ocean Waste Plastic**

OWP is a strategic cornerstone of the company. In 2021/22 significant investments in strengthening the documentation of the OWP business have been made and the concept has also been extended by the installation of a sorting station in Indonesia via an associated company. This set up has increased the quality of our operation and ensured a maximum degree of recycling of all the plastic collected from the Ocean and rivers.

The OWP concept provides full transparency and all processes are certified by a third part body – DNV. This secures full control and compliance of our processes. The focus on these processes and the striving for continued improvements are key to our strategy and our growth plans.

For the coming fiscal year, it is planned to continue the investments in the OWP concept with the intention of striving towards the highest possible quality, transparency and documentation



## **Management's Review**

#### Market risks

In order to reduce the effect of a possible risk from individual markets (political, currency, etc.), there is still a focus on sales in several markets. The trade war between the US and China as well as Brexit are expected to have some impact on operations in the coming year.

#### Foreign exchange risks

Activities abroad mean that profit and equity are affected by exchange rate and interest rate developments for a number of currencies. It is the company's monetary policy partly to hedge commercial currency risks, and increasingly seek against exchange rate neutrality against primarily the USD.

## Liquidity risks

No liquidity risks are assessed

## Uncertainty relating to recognition and measurement

There has been no uncertainty in recognition and measurement in the annual report. The company's assets, liabilities and financial position per June 30, 2022 as well as the result of the company's activities for 2021/22 are not affected by unusual circumstances.

## **Expectations for the coming year**

Pack Tech is truly dedicated to drive growth in our key segments. The geopolitical development and the development in other segments are somewhat uncertain for the coming year. Based on this, we expect to see a growth in our topline and an improvement in both margins and profit ratio due to improved product mix.

#### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



# Income Statement 1 July - 30 June

	Note	2021/22 DKK	2020/21 DKK
Gross profit/loss		71.698.798	125.938.959
Distribution expenses	1	-21.776.467	-48.034.490
Administrative expenses	1	-26.875.493	-32.808.254
Operating profit/loss		23.046.838	45.096.215
Profit/loss before financial income and expenses		23.046.838	45.096.215
Income from investments in subsidiaries		-85.552	-1.052
Financial income	3	89.286	357.597
Financial expenses		-74.270	-296.994
Profit/loss before tax		22.976.302	45.155.766
Tax on profit/loss for the year	4	-5.403.896	-10.084.238
Net profit/loss for the year		17.572.406	35.071.528

# Distribution of profit

## Proposed distribution of profit

Proposed dividend for the year	13.000.000	13.000.000
Retained earnings	4.572.406	22.071.528
	17.572.406	35.071.528



# **Balance Sheet 30 June**

## Assets

	Note	2021/22 DKK	2020/21 DKK
Plant and machinery		1.127.468	1.178.652
Other fixtures and fittings, tools and equipment		418.334	446.456
Leasehold improvements		306.199	408.617
Property, plant and equipment	5	1.852.001	2.033.725
Intangible assets	6	510.605	0
Intangible assets		510.605	0
Investments in subsidiaries	7	187.060	228.099
Investments in associates	8	0	0
Other receivables	9	57.504	50.556
Fixed asset investments		244.564	278.655
Fixed assets		2.607.170	2.312.380
Raw materials and consumables		13.820.518	11.968.092
Finished goods and goods for resale		45.403.790	36.306.420
Prepayments for goods		7.330.816	16.210.735
Inventories		66.555.124	64.485.247
Trade receivables		28.451.400	46.570.309
Receivables from group enterprises		14.114.846	6.143.517
Receivables from associates		31.177	82.217
Other receivables		725.213	138.799
Deferred tax asset	10	590.166	1.791.301
Prepayments	11	125.263	288.923
Receivables		44.038.065	55.015.066
Cash at bank and in hand		12.901.547	17.295.749
Currents assets		123.494.736	136.796.062
Assets		126.101.906	139.108.442



# **Balance Sheet 30 June**

# Liabilities and equity

	Note	2021/22 DKK	2020/21
		DKK	DAK
Share capital	12	500.000	500.000
Retained earnings		75.104.251	70.546.800
Proposed dividend for the year		13.000.000	13.000.000
Equity		88.604.251	84.046.800
Other provisions	14	1.673.032	6.523.489
Provisions		1.673.032	6.523.489
Payables to group enterprises relating to corporation tax		3.873.856	11.182.622
Long-term debt	15	3.873.856	11.182.622
Credit institutions		1.909.428	3.351.730
Prepayments received from customers		3.532.105	6.228.942
Trade payables		7.344.931	9.799.881
Payables to group enterprises		2.967.396	2.420.193
Payables to associates		0	0
Payables to group enterprises relating to corporation tax	15	11.182.622	8.372.746
Other payables		5.014.286	7.182.039
Short-term debt		31.950.767	37.355.531
Debt		35.824.623	48.538.153
Liabilities and equity		126.101.906	139.108.442
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# **Statement of Changes in Equity**

	Share capital DKK	Reserve for currency adjustment DKK	Retained earnings DKK	Proposed dividend for the year DKK	<u>Total</u> DKK
Equity at 1 July	500.000	0	70.546.800	13.000.000	84.046.800
Ordinary dividend paid	0	0	0	-13.000.000	-13.000.000
Currency exchange adjustment	0	-14.955	0	0	-14.955
Net profit/loss for the year	0	0	4.572.406	13.000.000	17.572.406
Equity at 30 June	500.000	-14.955	75.119.206	13.000.000	88.604.251



	2021/22	2020/21
Staff	DKK	DKK
Starr		
Wages and Salaries	23.685.805	25.553.040
Pensions	1.177.519	1.344.612
Other social security expenses	215.594	235.822
Other staff expenses	812.250	592.740
	25.891.168	27.726.214
Wages and Salaries, pensions, other social security expenses and other		
staff expenses are recognized in the following items:		
Cost of sales	212.155	187.477
Distribution expenses	6.567.210	5.554.246
Administrative expenses	19.111.803	21.984.491
	25.891.168	27.726.214
Including remuneration to the Executive and Supervisory Boards of:		
Executive Board	3.046.320	4.475.433
Supervisory Board	4.919.208	225.000
	7.965.528	4.700.433
Average number of employees	52	64

## 2 Special items

1

Significant investments were made last year - both internal and external – to cover disadvantages for Pack Tech A/S′ customers and secure the future OWP business. This had a negative impact on last year result.

All cost held related to last year OWP issue has been sufficient and for 2021/22 no further cost has been recognized which is also in line with the expectations management expressed last year.



			2021/22 Hat DKK	2020/21 DKK
3	Financial income			2
	Interest received from group enterprises		64.485	309.518
	Other financial income		24.801	48.079
			89.286	357.597
4	Tax on profit/loss for the year			
	Current tax for the year		3.873.856	11.328.491
	Deferred tax for the year		1.201.135	-1.244.253
	Adjustment of tax concerning previous years		328.905	0
			5.403.896	10.084.238
5	Property, plant and equipment			
		Plant and machinery  DKK	Other fixtures ar	<u>Leasehold</u> <u>improvements</u> DKK
	Cost at 1 July	3.680.872	763.047	1.184.898
	Additions for the year	184.465	235.940	101.810
	Disposals for the year	0	-155.000	0
	Cost at 30 June	3.865.337	843.987	1.286.708
	Impairment losses and depreciation at 1 July	2.502.220	316.591	776.281
	Depreciation for the year	235.649	160.728	204.228
	Reversal of impairment and depreciation of sold assets	0	-51.666	0
	Impairment losses and depreciation at 30 June	2.737.869	425.653	980.509
	Carrying amount at 30 June	1.127.468	418.334	306.199



Depreciated over

5 years 3-5 years 10 years

6	Intangible assets			
Ū	intaing.			DKK
	Cost at 1 July			0
	Additions for the year			510.605
	Disposals for the year			0
	Cost at 30 June			510.605
	Impairment losses and depreciation at 1 July			0
	Depreciation for the year			0
	Reversal of impairment and depreciation of sold assets			0
	Impairment losses and depreciation at 30 June			0
	Carrying amount at 30 June			<u>510.605</u>
		-	2021/22 DKK	2020/21 DKK
7	Investments in subsidiaries		DRK	DRK
	Cost at 1 July		150.000	150.000
	Additions for the year		0	0
	Disposals for the year	-	0	0
	Cost at 30 June	-	150.000	150.000
	Value adjustments at 1 July		-476.410	-170.745
	Net profit/loss for the year		-85.552	-255.665
	Currency exchange adjustment		-14.955	-50.000
	Reversals for the year of revaluations in previous years	-	0	0
	Value adjustments at 30 June	-	-576.917	-476.410
	Equity investments with negative net asset value amortized or	ver		
	receivables	-	613.977	554.509
	Carrying amount at 30 June	_	<u> 187.060</u>	228.099
	Investments in subsidiaries are specified as follows:			
	Name	Place of registered office	Share capital	Votes and ownership
	Responseability ApS	Herlev	50.000	100%
	,	Harrislee,	22.300	.55.0
	PG Verpackung UG	Germany	1.494	100%
	. •	,	-	

All foreign subsidiaries are recognized and measured as separate entities.



		2021/22	2020/21
0	To a standard to a second state of	DKK	DKK
8	Investments in associates		
	Cost at 1 July	0	12.500
	Disposals for the year	0	-12.500
	Carrying amount at 30 June	0	0
	ounifing amount at oo cano		
9	Other fixed asset investments		
			Other
			Receivables DKK
	Cost at 1 July		50.556
	Addition for the year		6.948
	Cost at 30 June		57.504
	Carrying amount at 30 June		57.504
	, ,		
10	Deferred tax asset		
	Deferred tax asset at 1 July	1.791.301	547.048
	Amounts recognized in the income statement for the year	<u>-1.201.135</u>	1.244.253
	Deferred tax asset at 30 June	590.166	1.791.301

Deferred tax assets mainly consist of non tax deductible provisions. The deferred tax asset is expected to be utilized within two years.

## 11 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

## 12 Equity

The share capital consists of 500,000 shares of a nominal value of DKK 1. No shares carry any special rights.



2021/22 2020/21

1.673.032

6.523.489

## 12 Equity

The company has issued warrants to employees as part of an incentive payment.

The employees have the right to subscribe for 23,500 shares in the company, corresponding to 4.7% of the share capital.

The subscription rights can be used until 30 June 2026 at a subscription price of DKK 15.500. Employees must be employed by the company on 30 June 2026 in order to use the subscription rights. There are no additional conditions attached to this.

## 13 Distribution of profit

	Extraordinary dividend paid	0	0
	Proposed dividend for the year	13.000.000	13.000.000
	Retained earnings	4.572.406	22.071.528
		17.572.406	35.071.528
14	Other provisions		
	Other provisions	1.673.032	6.523.489

Other provisions mainly consist of remaining costs related to the OWP case as described last year under the specification "Special items".

### 15 Long-term debt

Payments due within 1 year are recognized in short-term debt. Other debt is recognized in long-term debt.

The debt falls due for payment as specified below:

## Payables to group enterprises relating to corporation tax

	15.055.654	19.555.368
Within 1 year	11.182.622	8.372.746
Long-term part	3.873.032	11.182.622
Between 1 and 5 years	3.873.032	11.182.622



2021/22 2020/21 DKK DKK

## 16 Contingent assets, liabilities and other financial obligations

### **Charges and security**

The following assets have been placed as security with mortgage credit institutes:

Corporate mortgage with a nominal TDKK 15,000 Mortgage in simple receivables / goods receivables, inventory and operating equipment / equipment.

The following assets have been placed as security with bankers:

A bank guarantee has been provided as a deposit for rent, a total of DKK 181.200.

#### Rental and lease obligations

Lease obligations under operating leases. Total future lease payments:				
1 year	963.499	30.625		
Between 1 and 5 years	254.803	249.210		
	1.218.302	279.835		
Rental and storage obligations				
1 year	0	0		
Between 1 and 5 years	0	1.158.773		

#### Other contingent liabilities

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of BE Loumann Holding ApS, which is the management company of the joint taxation purposes. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

The company has submitted a statement of support to the subsidiary.



17	Related parties		
	Basis		
	Transactions		
	The Company has chosen only to disclose transactions wh accordance with section 98(c)(7) of the Danish Financial St		
	Consolidated Financial Statements		
	Selskabet indgår i koncernregnskabet for moderselskabet		
	Name	Place of registered office	
	BE Loumann Holding ApS	Vejle	
	The consolidated financial statements for BE Loumann Hol Lysholt Allé 10, 7100 Vejle	ding ApS can be requested at the following address:	



## **18 Accounting Policies**

The Annual Report of Pack Tech A/S for 2021/22 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2021/22 are presented in DKK.

#### **Consolidated financial statements**

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of BE Loumann Holding ApS, the Company has not prepared consolidated financial statements.

## **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of BE Loumann Holding ApS, the Company has not prepared a cash flow statement.

### Recognition and measurement

Revenues are recognized in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortized cost are recognized. Moreover, all expenses incurred to achieve the earnings for the year are recognized in the income statement, including depreciation, amortization, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.



## 18 Accounting Policies (continued)

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognized in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognized directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognized in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### **Derivative financial instruments**

Derivative financial instruments are initially recognized in the balance sheet at cost and are subsequently remeasured at their fair values. Positive and negative fair values of derivative financial instruments are classified as "Other receivables" and "Other payables", respectively.

Changes in the fair values of derivative financial instruments are recognized in the income statement unless the derivative financial instrument is designated and qualify as hedge accounting, see below.

## **Hedge accounting**

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognized asset or a recognized liability are recognized in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognized in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognized in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognized in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognized. The amount is recognized in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognized directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognized in the income statement.



18 Accounting Policies (continued)

## **Income Statement**

#### Revenue

Revenue from the sale of goods is recognized when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognized exclusive of VAT and net of discounts relating to sales.

#### Cost of sales

Cost of sales comprises costs incurred to achieve revenue for the year. Cost comprises raw materials, consumables, direct labor costs and indirect production costs such as maintenance and depreciation, etc.

### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue and cost of sales.

## **Distribution expenses**

Distribution expenses comprise costs in the form of salaries to sales and distribution staff, advertising and marketing expenses as well as operation of motor vehicles, depreciation, etc.

#### Administrative expenses

Administrative expenses comprise expenses for Management, administrative staff, office expenses, depreciation, etc.

## Income from investments in subsidiaries and associates

Dividends from associates are recognized as income in the income statement when adopted at the General Meeting of the associate. However, dividends relating to earnings in the associate before it was acquired by the Parent Company are set off against the cost of the associate.

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.



## 18 Accounting Policies (continued)

## Financial income and expenses

Financial income and expenses are recognized in the income statement at the amounts relating to the financial year.

## Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognized in the income statement, whereas the tax attributable to equity transactions is recognized directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## **Balance Sheet**

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognized in cost over the period of construction.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Plant and machinery 5 years
Other fixtures and fittings, tools and equipment 3-5 years
Leasehold improvements 10 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.



## 18 Accounting Policies (continued)

### **Intangible assets**

Patent and designs are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Patents and designs

5 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

### Impairment of fixed and intangible assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortization and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Investments in subsidiaries and associates

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.



## 18 Accounting Policies (continued)

Subsidiaries with a negative net asset value are recognized at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognized in provisions.

Investments in associates are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

Investments in subsidiaries are recognized and measured under the equity method.

#### Other fixed asset investments

Other fixed asset investments consist of deposit.

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realizable value.

The net realizable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realizable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.



### **18 Accounting Policies** (continued)

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labor with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labor as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

#### **Receivables**

Receivables are measured in the balance sheet at the lower of amortized cost and net realizable value, which corresponds to nominal value less provisions for bad debts.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest

### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### **Provisions**

Provisions are recognized when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period of . Provisions are measured and recognized based on experience with guarantee work.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realized, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.



## 18 Accounting Policies (continued)

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallize as current tax. Any changes in deferred tax due to changes to tax rates are recognized in the income statement or in equity if the deferred tax relates to items recognized in equity.

### **Current tax receivables and liabilities**

Current tax liabilities and receivables are recognized in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognized in the income statement in financial income and expenses.

#### Financial debts

Loans, such as mortgage loans and loans from credit institutions, are recognized initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortized cost; the difference between the proceeds and the nominal value is recognized as an interest expense in the income statement over the loan period.

Other debts are measured at amortized cost, substantially corresponding to nominal value.

## **Financial Highlights**

## **Explanation of financial ratios**

Return on assets Profit before financials x 100

Total assets

Solvency ratio <u>Equity at year end x 100</u>

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

