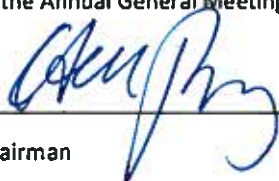


**Rederiet A.P. Møller A/S**  
50 Esplanaden  
DK-1263 Copenhagen K  
Registration No. 37 04 81 19  
**Annual Report 2017**

The annual report has been presented and approved

At the Annual General Meeting on 25 May 2018



---

Chairman

## Contents

### Management's Review

Company Information Page 3

Financial Highlights Page 4

Management's Review Page 5

### Management's Statement and Auditor's Report

Statement of the Board of Directors and Management Page 6

Independent Auditors' Report Page 7

### Financial Statements 1 January – 31 December 2017

Income Statement Page 9

Balance Sheet at 31 December Page 10

Statement of Changes in Equity Page 11

Notes, including Accounting Policies Page 12

## Company Information

|                           |                                                                                                                   |
|---------------------------|-------------------------------------------------------------------------------------------------------------------|
| <b>The company</b>        | Rederiet A.P. Møller A/S<br>Esplanaden 50<br>DK-1263 Copenhagen K                                                 |
|                           | Phone: 33 63 33 63<br>CVR no.: 37 04 81 19                                                                        |
|                           | Founded: 22 June 1970<br>Domicile: Copenhagen<br>Year: 1 January – 31 December                                    |
| <b>Board of directors</b> | Ulf Hahnemann (chairman)<br>Anne Pindborg<br>Karina Tewes<br>Renata Frolova-Hammer<br>Palle Vestergaard Rasmussen |
| <b>Management</b>         | Anne Pindborg                                                                                                     |
| <b>Auditor</b>            | PricewaterhouseCoopers<br>Statsautoriseret Revisionspartnerselskab                                                |
| <b>General meeting</b>    | Ordinary general meeting is held on the 25 May 2018                                                               |

## Financial Highlights

*Amounts in DKK 1,000*

|                               | 2017           | 2016             | 2015             | 2014             | 2013             |
|-------------------------------|----------------|------------------|------------------|------------------|------------------|
| Administration fee            | 400            | 654              | 400              | 420              | 470              |
| Profit before financial items | 36             | 361              | 34               | 75               | 27               |
| Financial items, net          | 163            | -254             | 33               | 90               | 143              |
| Net profit for the year       | 155            | 83               | 51               | 129              | 128              |
| <b>Total assets</b>           | <b>608,150</b> | <b>1,147,487</b> | <b>1,279,105</b> | <b>1,249,151</b> | <b>1,084,334</b> |
| <b>Equity</b>                 | <b>87,877</b>  | <b>87,722</b>    | <b>87,639</b>    | <b>87,588</b>    | <b>87,459</b>    |

## Management's Review

### Main activities

During 2017, the Company employed in average 7,151 employees (2016: 10,001 employees). The employees have been engaged with shipping, onshore and offshore business, exploration and extraction of oil and gas as well as general administration for A.P. Møller – Mærsk companies. The decline in the number of employees, compared to average 2016, reflects a transfer of employees from Rederiet A.P. Møller A/S to other companies of Maersk.

### Development during the financial year

The result for 2017 is at level with expectations.

### Corporate social responsibility

The annual report does not contain a CSR report. Reference is made to the A.P. Møller – Mærsk A/S' sustainability report published on the website:

<https://www.maersk.com/business/sustainability/sustainability-reports-and-publications>

### Diversity

In March of 2013 the board of directors decided to establish the Company's objectives for diversity among the board members elected by the shareholders at the general meeting with regards to the underrepresented gender.

It is the opinion of the board of directors that its members be elected based on their overall competences and at the same time it recognises the benefits of a widely combined board in terms of global experience, culture and gender.

On this background, the board has set up an objective to increase the proportion of the underrepresented gender on the board to reach at least 33% of the board members elected by the shareholders at the general meeting within four years.

As at 31 December 2017 three of the board members are females. The objective with regards to gender equality has thus been reached.

At the board meeting in A.P. Møller - Mærsk A/S on 21 February 2013 a policy was adopted for the entire Group to increase the proportion of the underrepresented gender on other leadership levels of the Company.

Based on this policy, Rederiet A.P. Møller A/S has initiated an inquiry of how the Company can attract competent women to relevant management positions. Besides, this is a focus area in relation to identification of successors to key positions.

### Expectations

For 2018 a minor positive result is expected.

### Statement of the Board of Directors and Management

The board of directors and the management have today discussed and approved the annual report of Rederiet A.P. Møller A/S for the financial year 1 January – 31 December 2017.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements provide a fair view of the Company's financial position at 31 December 2017 and the result of the Company's activities for the financial year 1 January – 31 December 2017.

It is our opinion that management's review includes a true and fair account of the matters addressed in the review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen 22 May 2018

#### Management



\_\_\_\_\_  
Anne Pindborg

#### Board of directors



\_\_\_\_\_  
Ulf Hahnemann  
(chairman)

\_\_\_\_\_  
Anne Pindborg



\_\_\_\_\_  
Renata Frølova-Hammer



\_\_\_\_\_  
Karina Tewes

\_\_\_\_\_  
Palle Vestergaard Rasmussen

## **Independent Auditor's Report**

To the shareholders of Rederiet A.P. Møller A/S

### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017, and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Rederiet A.P. Møller A/S for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("Financial Statements").

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### **Management's Responsibilities for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Independent Auditor's Report

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen 22 May 2018

**PricewaterhouseCoopers**  
Statsautoriseret Revisionspartnerselskab  
CVR No.: 33 77 12 31



Søren Ørnan Jensen  
State Authorised Public Accountant  
mne33226



Kristian Pedersen  
State Authorised Public Accountant  
mne35412



## Income Statement

Amounts in DKK 1,000

Note

|                                                | 2017       | 2016       |
|------------------------------------------------|------------|------------|
| Administration fee                             | 400        | 654        |
| 2 Salary costs and pension contribution etc.   | 5,491,579  | 6,409,321  |
| Reimbursement of administration, staffing etc. | 5,491,579  | 6,409,321  |
| Administration expenses                        | 364        | 293        |
| <b>Profit before financial items</b>           | <b>36</b>  | <b>361</b> |
| 3 Financial income                             | 287        | 0          |
| 3 Financial expenses                           | 124        | 254        |
| <b>Profit before tax</b>                       | <b>199</b> | <b>107</b> |
| 4 Tax                                          | 44         | 24         |
| <b>Profit for the year</b>                     | <b>155</b> | <b>83</b>  |
| <b>Appropriation:</b>                          |            |            |
| 1 Retained earnings                            | 155        | 83         |
|                                                | <b>155</b> | <b>83</b>  |

## Balance Sheet at 31 December

Amounts in DKK 1,000

|                                       | 2017           | 2016             |
|---------------------------------------|----------------|------------------|
| <b>Assets</b>                         |                |                  |
| 5                                     |                |                  |
| Receivables from affiliated companies | 606,527        | 1,147,436        |
| Other receivables                     | 1,623          | 51               |
| <b>Total current assets</b>           | <b>608,150</b> | <b>1,147,487</b> |
| <b>Total assets</b>                   | <b>608,150</b> | <b>1,147,487</b> |
| <b>Equity and liabilities</b>         |                |                  |
|                                       |                |                  |
| Share capital                         | 10,000         | 10,000           |
| Retained earnings                     | 77,877         | 77,722           |
| 6                                     |                |                  |
| <b>Total equity</b>                   | <b>87,877</b>  | <b>87,722</b>    |
|                                       |                |                  |
| Tax payables                          | 44             | 24               |
| 7                                     |                |                  |
| Other payables                        | 469,412        | 990,147          |
| Payables to affiliated companies      | 50,817         | 69,594           |
| <b>Total current liabilities</b>      | <b>520,273</b> | <b>1,059,765</b> |
| <b>Total equity and liabilities</b>   | <b>608,150</b> | <b>1,147,487</b> |
| 8                                     |                |                  |
| Related parties                       |                |                  |
| 9                                     |                |                  |
| Subsequent events                     |                |                  |
| 10                                    |                |                  |
| Contingent liabilities                |                |                  |

### Statement of Changes in Equity

Amounts in DKK 1,000

| Equity                         | Share capital | Retained earnings | Total         |
|--------------------------------|---------------|-------------------|---------------|
| Equity 1 January 2017          | 10,000        | 77,722            | 87,722        |
| Result for the year            | 0             | 155               | 155           |
| <b>Equity 31 December 2017</b> | <b>10,000</b> | <b>77,877</b>     | <b>87,877</b> |

## **Notes to the Financial Statements for 2017**

### **Accounting policies**

The annual report for Rederiet A.P. Møller A/S has been presented in accordance with the Danish Financial Statements Act regarding large reporting class C. The financial statements are adapted to the Company's activity and are presented in DKKt.

In accordance to the Danish financial statements act §86.4, no cash flow statement is prepared.

The accounting policies applied remain unchanged from last year.

### **Recognition and measurement**

Revenue is recognized in the income statement as earned including value adjustments of financial assets and liabilities. All expenses are also recognised in the income statement including depreciation and impairments.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the assets will flow to the Company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that the future economic benefits will flow out of the Company and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described below for each item.

### **Foreign exchange translation**

Transactions in foreign currency is translated at the transaction date's exchange rate. Any foreign exchange differences from such translation, that occurs between the transaction day's exchange rate and the exchange rate on the payment date, are recognised on the income statement as a financial item.

Receivables, payables and other monetary items in foreign currencies that are not settled at the balance sheet date, are translated at the exchange rate at the balance sheet date. The difference between the exchange rate on the balance sheet date and the time of recognition of receivables or payables are included in financial items in the income statement.

### **Income statement**

#### **Administration fee**

Revenue comprises of administration fee and is recognized if delivery and transfer of risk took place before end of year. Revenue is recognized exclusive of VAT.

#### **Salary, pension contribution etc.**

Salaries, pension contributions etc. comprise expenses that have incurred during the year for the employees, including the regulation regarding wage related liabilities.

#### **Financial items**

Financial Items comprise interests. Financial income and expenses are recognised at the amounts relating to the financial year.

## Notes to the Financial Statements for 2017

### Tax

Tax for the year comprises the amount expected to be received for the financial year. The Company is jointly taxed with the other companies within the A.P. Møller Holding Group.

### Balance sheet

#### Receivables

Receivables are measured at amortised cost which usually corresponds to the nominal value. Write-down is made for anticipated losses to the net realisable value.

#### Equity

Dividends expected to be paid during the year, are shown as a separate equity item.

#### Financial liabilities

Liabilities are measured at amortised cost which usually corresponds to the nominal value.

## Notes to the Financial Statements for 2017

Amounts in DKK 1,000

|                        |             |             |
|------------------------|-------------|-------------|
| <b>1 Appropriation</b> | <b>2017</b> | <b>2016</b> |
| Profit for the year    | 155         | 83          |
| <b>Appropriation:</b>  |             |             |
| Retained earnings      | <u>155</u>  | <u>83</u>   |

|                                            |                  |                  |
|--------------------------------------------|------------------|------------------|
| <b>2 Salary, pension contribution etc.</b> | <b>2017</b>      | <b>2016</b>      |
| Salary costs                               | 5,005,210        | 5,901,874        |
| Pension contribution                       | 473,089          | 492,131          |
| ATP contribution                           | 13,280           | 15,316           |
| <b>Total</b>                               | <u>5,491,579</u> | <u>6,409,321</u> |

|                             |       |        |
|-----------------------------|-------|--------|
| Average number of employees | 7,151 | 10,001 |
|-----------------------------|-------|--------|

There is no remuneration paid to the management.

|                                               |             |             |
|-----------------------------------------------|-------------|-------------|
| <b>3 Financial income and expenses</b>        | <b>2017</b> | <b>2016</b> |
| Interest expenses to related companies        | 124         | 220         |
| Exchange rate gains/losses on working capital | 287         | -34         |
| <b>Total financial income and expenses</b>    | <u>163</u>  | <u>-254</u> |

|                                      |             |             |
|--------------------------------------|-------------|-------------|
| <b>4 Income tax for the year</b>     | <b>2017</b> | <b>2016</b> |
| Income tax for the year              | 44          | 24          |
| <b>Total income tax for the year</b> | <u>44</u>   | <u>24</u>   |

**5 Receivables from affiliated companies**  
Receivables are related mainly to recharge of payroll and holiday pay accruals.

**6 Equity**  
The share capital of DKK 10m is divided into 19 shares of DKK 500,000, 4 shares of DKK 100,000 and 10 shares of DKK 10,000. No shares carry any special rights.

**7 Other payables**  
Other payables primarily consist of staff related payables, such as holiday allowance.

## Notes to the Financial Statements for 2017

### 8 Related parties

Controlling interest through shareholdings: A.P. Møller - Mærsk A/S, Esplanaden 50, DK-1098 Copenhagen K.  
Internal trade with related companies and management consists mainly of administration of wages and remuneration and are subject to arm's length conditions.

Rederiet A.P. Møller A/S is included in the consolidated accounts of A.P. Møller - Mærsk, Esplanaden 50, DK-1098 Copenhagen K

### 9 Subsequent events

None.

### 10 Contingent liabilities

Through participation in joint taxation scheme with A.P. Møller Holding A/S, the company is jointly and severally liable for taxes payable, etc. in Denmark.